



SA WINE INDUSTRY INFORMATION AND SYSTEMS

**SA WINE INDUSTRY 2021 STATISTICS NR 46**

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is published annually during May**

This booklet and lots of other information also available on our website  
[www.sawis.co.za](http://www.sawis.co.za)

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NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

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## 1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, are also part thereof. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

**Wine** includes all the products below.

**Still wine** is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

**Fortified wine** is non-sparkling wine which has been fortified with wine spirit. It

**Sparkling wine** is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

**Wine for brandy** is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

**Distilling wine** is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

**Grape juice concentrate and grape juice** refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

A **producer cellar** is a role player/entity where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

A **private wine cellar** is a role player/entity belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

A **producing wholesaler** is a role player/entity that buys wine in bulk and packaged format from wineries and / or other retailers, but also buys grapes for own production. (Such an entity does not necessarily have its own premises)

A **wholesaler** is a role player/entity that mainly buys wine in bulk, for reselling purposes, whether in bulk or packaged format.

A **wine producer** is a role player/entity that processes grapes, whether his own or purchased (i.e. does not own his own farm), on his own premises. If a role player process grapes on another role player's premises, separate registration is not required. This is in line with SARS legislation.

A **wine estate** is the same as a wine producer, with the difference that his own farm must be demarcated as an estate. The cellar and the farm must form a unit. Demarcation is done by the Wine and Spirits Board.

## 2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

### 2.1 EXTENT OF THE TOTAL WINE INDUSTRY

	2019	2020	2021	2021/2020
<b>GRAPES CRUSHED</b>	<b>TONS</b>	<b>TONS</b>	<b>TONS</b>	<b>TREND</b>
White cultivars	834 826	862 215	953 938	110.6
Red cultivars	352 190	419 560	436 040	103.9
Table grapes	60 515	60 337	69 636	115.4
<b>Total</b>	<b>1 247 531</b>	<b>1 342 112</b>	<b>1 459 613</b>	<b>108.8</b>

<b>PRODUCTION</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>2021/2020</b>
				<b>TREND</b>
Wine	836.8	898.0	911.5	101.5
Wine for brandy	39.0	39.2	35.9	91.6
Distilling wine	94.7	101.2	135.2	133.6
Grape juice concentrate and grape juice	3.1	3.5	50.7	1448.6
<b>Total</b>	<b>973.6</b>	<b>1 041.9</b>	<b>1 133.3</b>	<b>108.8</b>

<b>PRODUCERS' INCOME</b>	<b>MILLION RAND</b>	<b>MILLION RAND</b>	<b>MILLION RAND</b>	<b>2021/2020</b>
				<b>TREND</b>
Grapes sold to producing wholesalers	378.5	500.8	423.2	84.5
Wine	5 247.8	4 699.0	5 476.9	116.6
Wine for brandy	206.3	218.6	188.2	86.1
Distilling wine, grape juice concentrate and grape juice	328.6	366.3	561.0	153.2
<b>Total</b>	<b>6 161.2</b>	<b>5 784.7</b>	<b>6 649.3</b>	<b>114.9</b>

<b>DOMESTIC SALES</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>2021/2020</b>
				<b>TREND</b>
Still wine *	364.9	291.0	358.4	123.2
Fortified wine	31.4	16.5	23.1	140.0
Sparkling wine	11.6	8.5	11.4	134.1
Spirits	133.4	112.9	146.4	129.7
RTD's	565.2	421.2	607.9	144.3
Beer	3 226.5	2 416.1	2 834.0	117.3
<b>Total</b>	<b>4 333.0</b>	<b>3 266.2</b>	<b>3 981.2</b>	<b>121.9</b>

\* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

<b>EXPORTS</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>2021/2020</b>
				<b>TREND</b>
Still wine	316.7	314.3	383.4	122.0
Fortified wine	0.2	0.2	0.2	100.0
Sparkling wine	1.5	1.9	2.3	121.1
Cap Classique	1.4	1.5	2.1	140.0
Industrial wine	0.0	1.1	23.2	2109.1
<b>Total</b>	<b>319.8</b>	<b>319.0</b>	<b>411.2</b>	<b>128.9</b>

## 2.2 EXTENT OF THE WINE INDUSTRY

	2019	2020	2021	2021/2020 TREND
<b>PRODUCTION</b>				
White wine	569.0	587.3	599.8	102.1
Red wine	267.8	310.7	311.7	100.3
<b>Total</b>	836.8	898.0	911.5	101.5

	2019	2020	2021	2021/2020 TREND
<b>DOMESTIC SALES</b>				
Still wine	364.9	291.0	358.4	123.2
Fortified wine	31.4	16.5	23.1	140.0
Sparkling wine	11.6	8.5	11.4	134.1
<b>Total</b>	407.9	316.0	392.9	124.3

	2019	2020	2021	2021/2020 TREND
<b>EXPORTS</b>				
Still wine				
White	172.5	172.7	233.2	135.0
Red	119.3	112.8	121.3	107.5
Blanc de Noir / Rosé	24.8	28.8	28.8	100.0
<b>Subtotal</b>	316.6	314.3	383.3	122.0
Sparkling wine	1.6	1.9	2.3	121.1
Cap Classique	1.4	1.5	2.1	140.0
Fortified wine	0.2	0.2	0.2	100.0
<b>Grand total</b>	319.8	317.9	387.9	122.0

### 3 WINE INDUSTRY STRUCTURE IN 2021

<b>NUMBER OF PRIMARY GRAPE PRODUCERS</b> <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">2 613</div>	<b>PER PRODUCTION CATEGORY</b>	
	<b>TONS</b>	<b>NUMBER OF PRODUCERS</b>
	1 - 100 > 100 - 500 > 500 - 1000 > 1000 - 5000 > 5000 - 10000 > 10000	983 886 344 377 16 <u>7</u> 2 613
<b># NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b> <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">536</div>	43 PRODUCER CELLARS 471 PRIVATE WINE CELLARS <u>22</u> PRODUCING WHOLESALERS 536	
<b>NUMBER OF BULK WINE BUYERS</b> <div style="background-color: #76923c; color: white; padding: 5px; text-align: center;">114</div>	114 WHOLESALERS (Including producing wholesalers)	

#### # NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2021)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	224	218	-	6
> 100 - 500	159	152	1	6
> 500 - 1000	47	45	-	2
> 1000 - 5000	51	44	5	2
> 5000 - 10000	18	9	5	4
> 10000	37	3	32	2
<b>Total</b>	<b>536</b>	<b>471</b>	<b>43</b>	<b>22</b>

#### 4 WINE CELLARS PER REGION

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
PRODUCER CELLARS	54	52	50	50	49	48	48	48	47	45	45	43
PRIVATE WINE CELLARS	493	505	509	493	485	494	493	472	468	460	457	471
PRODUCING WHOLESALERS	26	25	23	21	25	24	27	26	27	28	27	22
<b>NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b>	<b>573</b>	<b>582</b>	<b>582</b>	<b>564</b>	<b>559</b>	<b>566</b>	<b>568</b>	<b>546</b>	<b>542</b>	<b>533</b>	<b>529</b>	<b>536</b>

PRODUCER CELLARS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Northern Cape	3	3	3	3	3	3	3	2	2	2	2	2
Olifants River	3	3	3	3	3	3	3	3	3	3	3	3
Swartland	4	3	2	2	2	1	2	2	2	1	1	1
Klein Karoo	4	4	4	4	4	4	4	4	4	4	4	4
Paarl	8	8	7	7	7	7	6	7	6	7	7	6
Robertson	11	10	10	10	9	9	9	9	9	8	8	7
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2	2
Worcester	8	8	8	8	8	8	8	8	8	8	8	8
Breedekloof	11	11	11	11	11	11	11	11	11	10	10	10
Cape South Coast												
<b>TOTAL</b>	<b>54</b>	<b>52</b>	<b>50</b>	<b>50</b>	<b>49</b>	<b>48</b>	<b>48</b>	<b>48</b>	<b>47</b>	<b>45</b>	<b>45</b>	<b>43</b>

PRIVATE WINE CELLARS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Northern Cape	9	8	10	11	10	14	14	11	11	11	11	10
Olifants River	11	16	14	11	12	12	12	13	12	12	11	12
Swartland	33	34	33	31	29	32	31	32	28	29	27	28
Klein Karoo	22	24	25	22	25	23	22	18	19	18	15	15
Paarl	128	136	128	125	119	121	120	111	109	108	113	112
Robertson	53	55	54	55	54	57	43	38	37	36	36	37
Stellenbosch	172	171	178	175	170	169	172	168	168	162	161	165
Worcester	49	48	52	48	49	49	13	13	12	10	10	11
Breedekloof	16	13	15	15	17	17	19	17	17	17	16	19
Cape South Coast **							47	51	55	57	57	62
<b>TOTAL</b>	<b>493</b>	<b>505</b>	<b>509</b>	<b>493</b>	<b>485</b>	<b>494</b>	<b>493</b>	<b>472</b>	<b>468</b>	<b>460</b>	<b>457</b>	<b>471</b>

PRIMARY GRAPE PRODUCERS PER DISTRICT *	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Northern Cape	723	671	645	612	597	566	563	522	471	435	418	380
Olifants River	384	389	369	366	382	375	357	362	347	325	320	310
Swartland	274	266	247	228	240	227	216	206	190	195	185	186
Klein Karoo	262	256	247	241	226	218	202	182	172	157	150	146
Paarl	540	537	526	514	502	498	487	466	445	430	419	409
Robertson	355	351	368	344	341	326	310	315	283	278	269	267
Stellenbosch	411	416	404	413	422	406	413	412	406	403	390	380
Worcester	264	252	250	226	224	225	227	203	205	205	199	199
Breedekloof	237	232	225	216	218	225	208	199	197	199	194	188
Cape South Coast	146	157	160	162	163	166	162	162	157	151	149	148
<b>TOTAL</b>	<b>3 596</b>	<b>3 527</b>	<b>3 441</b>	<b>3 322</b>	<b>3 315</b>	<b>3 232</b>	<b>3 145</b>	<b>3 029</b>	<b>2 873</b>	<b>2 778</b>	<b>2 693</b>	<b>2 613</b>

\* only those who produced grapes in a year

\*\* Cape South Coast figures only available from 2016, previously part of Worcester, Robertson and Stellenbosch

Note: Information Region Stellenbosch includes WO District Cape Town and Wards Constantia, Durbanville, Hout Bay and Philadelphia

Information Region Paarl includes WO Districts Franschhoek/Franschhoek Valley and Wellington

Information Region Northern Cape includes WO Geographical Units Limpopo, KZN, Free State and Eastern Cape

## 5 AREA UNDER VINES

### 5.1 VINE TYPES

Vine Types	2016 Hectares	2017 Hectares	2018 Hectares	2019 Hectares	2020 Hectares	2021 Hectares
Wine grapes *	95 775	94 545	93 021	92 067	92 005	90 512
Sultana **	7 066	6 658	6 499	6 370	6 133	5 749
Table grapes **	16 998	17 251	17 519	17 544	18 028	18 175
Rootstocks	193	140	64	66	70	58
Currants ***	445	587	706	719	806	907
<b>Total</b>	<b>120 477</b>	<b>119 181</b>	<b>117 808</b>	<b>116 766</b>	<b>117 041</b>	<b>115 401</b>

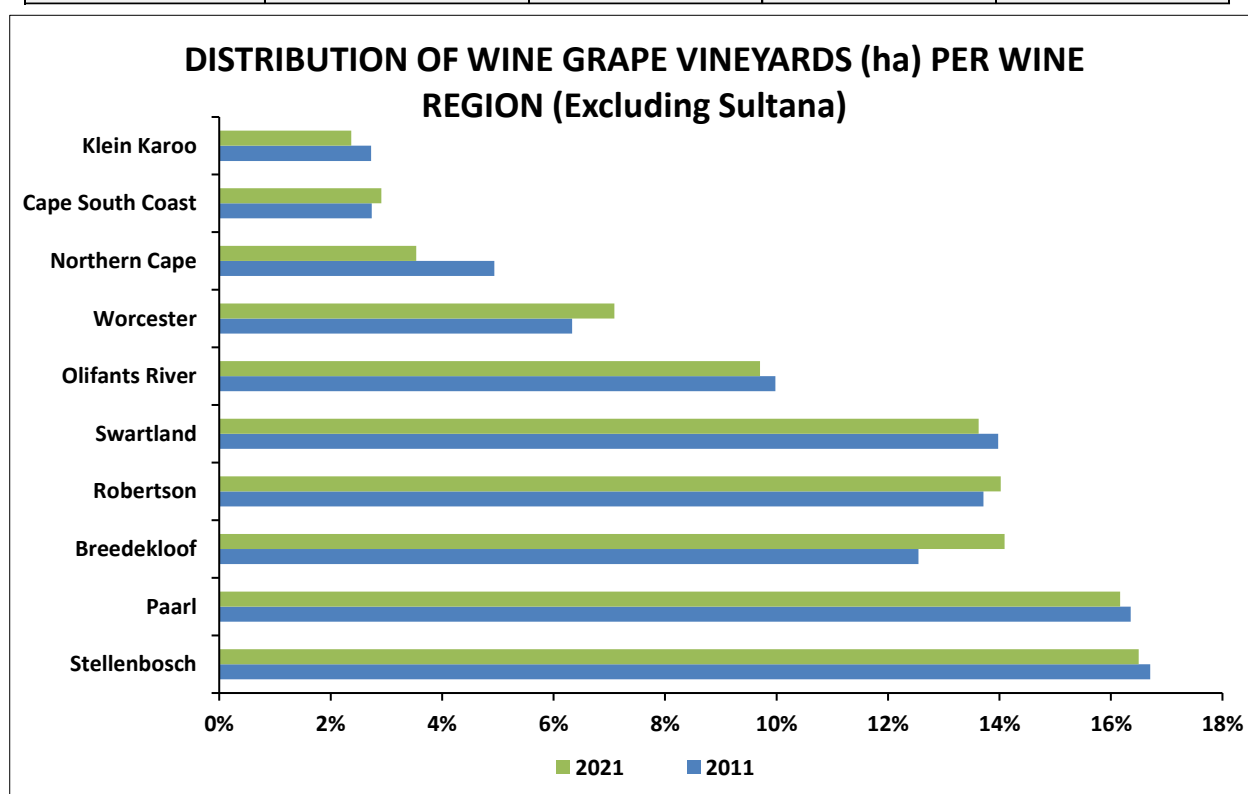
\* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

\*\* Only portion of production is utilised for production of wine.

\*\*\* For raisins only.

### 5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE HECTARES PER WINE REGION DURING 2021 (Excluding Sultana)

Wine regions	2011 Area hectares	% of total hectares	2021 Area hectares	% of total hectares
Stellenbosch	16 801	16.71	14 933	16.50
Paarl	16 445	16.35	14 631	16.16
Breedekloof	12 620	12.55	12 752	14.09
Robertson	13 787	13.71	12 690	14.02
Swartland	14 056	13.98	12 333	13.63
Olifants River	10 037	9.98	8 783	9.70
Worcester	6 366	6.33	6 417	7.09
Northern Cape	4 962	4.93	3 197	3.53
Cape South Coast	2 751	2.74	2 631	2.91
Klein Karoo	2 743	2.73	2 145	2.37
<b>Total</b>	<b>100 568</b>	<b>100.00</b>	<b>90 512</b>	<b>100.00</b>

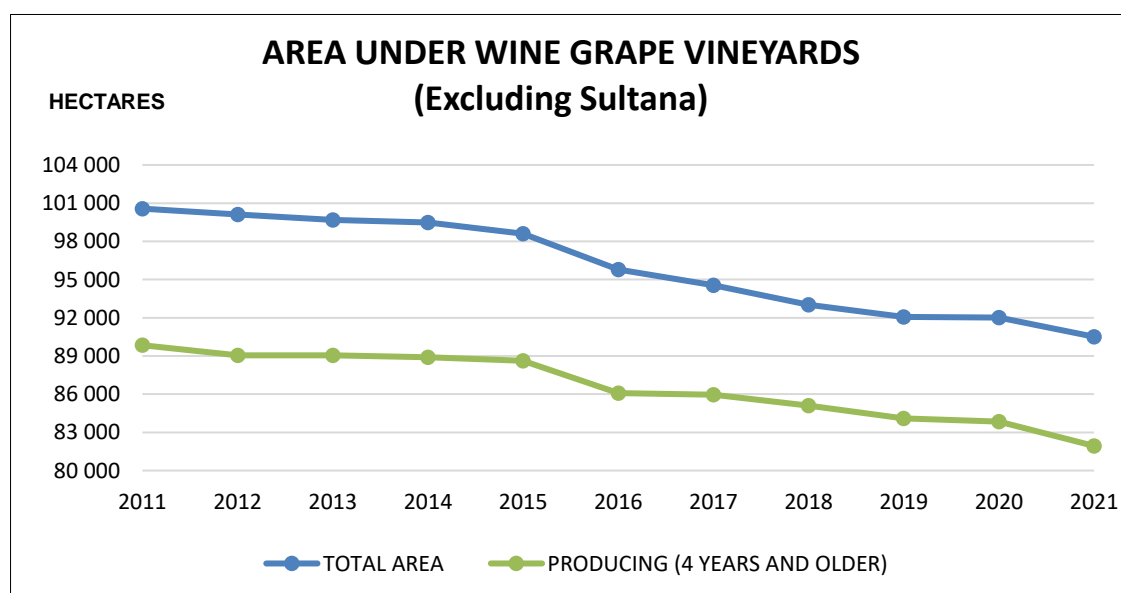
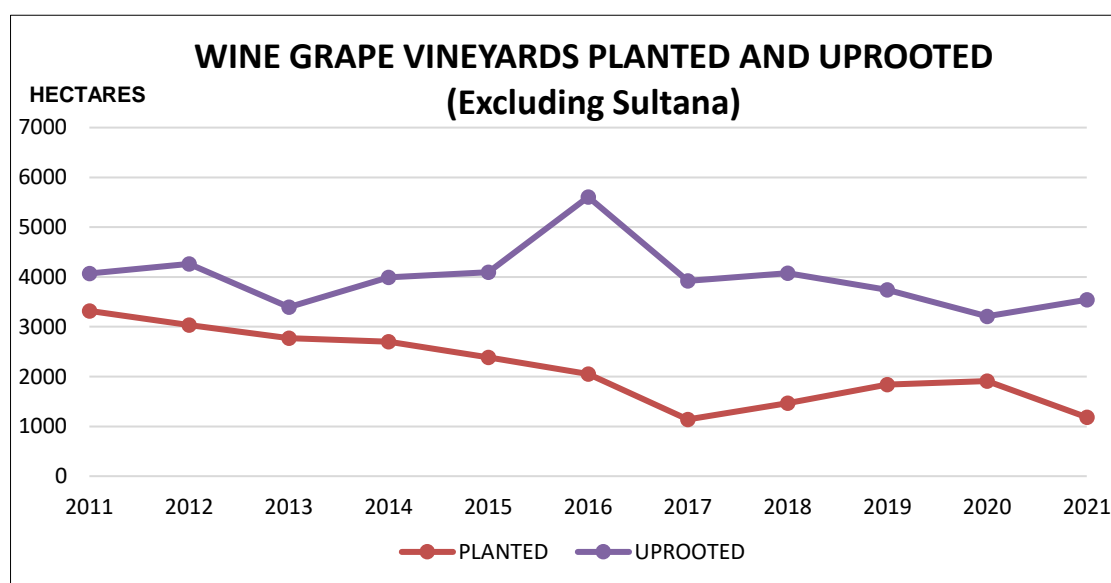




### 5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2011	3 319	4 072	286	100 568
2012	3 035	4 261	757	100 099
2013	2 769	3 391	213	99 689
2014	2 700	3 995	1 078	99 472
2015	2 386	4 098	834	98 594
2016	2 048	5 606	740	95 775
2017	1 140	3 921	1 550	94 545
2018	1 465	4 075	1 086	93 021
2019	1 841	3 742	947	92 067
2020	1 908	3 211	1 241	92 005
2021	1 183	3 544	867	90 512

\* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



**5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2021**

CULTIVAR PLANTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	152	2	31	22	16	13	22	17	5	23	-
Sauvignon blanc	112	0	18	3	4	8	27	9	14	27	1
Chardonnay	110	-	-	24	0	13	25	18	11	11	8
Colombar(d)	105	2	22	-	24	2	32	-	4	20	-
Muscat blanc	21	-	4	2	1	-	15	-	-	-	-
Pinot Gris	11	-	-	5	-	-	-	-	2	4	-
Nouvelle	10	-	-	-	-	-	-	-	3	7	0
Other white cultivars	27	-	1	7	1	5	-	0	1	8	3
<b>Total white cultivars</b>	<b>549</b>	<b>5</b>	<b>77</b>	<b>63</b>	<b>46</b>	<b>41</b>	<b>120</b>	<b>44</b>	<b>41</b>	<b>100</b>	<b>12</b>
Cabernet Sauvignon	141	-	-	29	-	31	23	43	14	-	-
Pinotage	127	-	10	30	1	14	27	14	17	14	1
Shiraz (Syrah)	98	-	3	18	2	23	16	5	4	22	6
Merlot	85	-	5	7	2	4	10	33	4	22	-
Durif	43	-	-	-	-	12	8	-	5	19	-
Ruby Cabernet	31	-	-	-	-	2	20	-	9	-	-
Cabernet Franc	31	-	-	-	-	1	17	8	4	-	-
Pinot noir	16	-	-	1	-	0	6	-	3	-	6
Grenache (red)	11	-	0	3	-	2	-	1	3	-	2
Other red cultivars	51	-	6	10	2	2	3	9	12	7	1
<b>Total red cultivars</b>	<b>634</b>	<b>0</b>	<b>24</b>	<b>97</b>	<b>6</b>	<b>90</b>	<b>130</b>	<b>113</b>	<b>75</b>	<b>83</b>	<b>16</b>
<b>Total white and red</b>	<b>1 183</b>	<b>5</b>	<b>100</b>	<b>159</b>	<b>53</b>	<b>131</b>	<b>250</b>	<b>157</b>	<b>116</b>	<b>184</b>	<b>28</b>
Sultana	2	2	-	-	-	-	-	-	-	-	-

**5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2021**

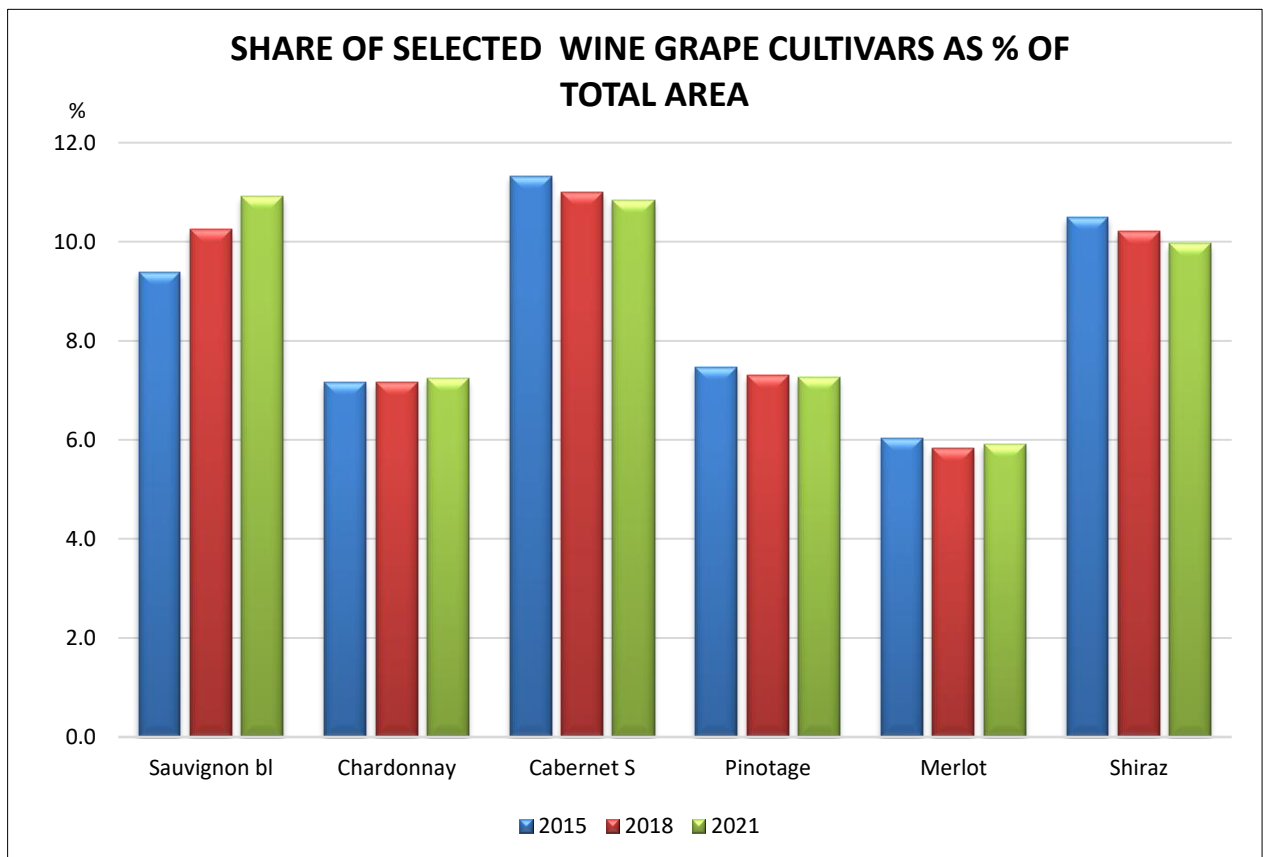
CULTIVAR UPROOTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Colombar(d)	676	215	193	4	28	7	116	2	70	36	5
Chenin blanc	639	40	214	57	16	69	56	12	125	51	-
Chardonnay	251	2	38	39	13	26	67	15	21	21	9
Sauvignon blanc	181	0	42	7	1	21	30	37	19	20	4
Muscat D'Alexandrie	128	24	33	0	10	-	6	6	8	40	0
Muscat blanc	45	-	2	3	11	1	25	2	1	-	-
Sémillon	28	-	8	-	0	1	2	3	4	10	0
Villard Blanc	27	26	1	-	-	-	-	-	-	-	-
Viognier	22	-	1	7	-	8	-	3	-	3	1
Nouvelle	19	2	-	6	-	1	10	-	1	-	0
Clairette blanche	19	-	-	-	-	-	-	-	13	6	-
Other white varieties	78	9	15	8	5	0	19	5	5	10	2
<b>Total white cultivars</b>	<b>2 114</b>	<b>318</b>	<b>547</b>	<b>131</b>	<b>85</b>	<b>134</b>	<b>331</b>	<b>83</b>	<b>267</b>	<b>198</b>	<b>21</b>
Cabernet Sauvignon	360	3	39	24	11	54	54	135	23	12	5
Shiraz	272	14	82	20	4	32	9	63	21	20	6
Pinotage	265	7	49	65	9	42	23	30	18	16	4
Merlot	204	2	34	20	2	24	23	65	18	11	5
Ruby Cabernet	123	3	35	2	4	13	47	1	15	4	-
Other red cultivars	205	6	9	24	13	35	45	30	14	21	8
<b>Total red cultivars</b>	<b>1 429</b>	<b>36</b>	<b>247</b>	<b>155</b>	<b>43</b>	<b>201</b>	<b>201</b>	<b>323</b>	<b>110</b>	<b>84</b>	<b>29</b>
<b>Total white and red</b>	<b>3 544</b>	<b>354</b>	<b>794</b>	<b>286</b>	<b>128</b>	<b>335</b>	<b>531</b>	<b>407</b>	<b>377</b>	<b>281</b>	<b>50</b>
Sultana	500	465	10	-	15	4	-	-	7	-	-

## 5.6 DISTRIBUTION OF WINE GRAPE CULTIVARS

Wine grape varieties as % of total area

CULTIVAR	2014	2015	2016	2017	2018	2019	2020	2021
Chenin blanc	18.0	18.2	18.5	18.6	18.5	18.6	18.6	18.6
Colombar(d)	12.0	12.0	12.0	11.9	11.6	11.5	11.4	11.1
Sauvignon blanc	9.3	9.4	9.7	9.8	10.3	10.5	10.7	10.9
Chardonnay	7.4	7.2	7.2	7.1	7.2	7.3	7.2	7.2
Muscat d'Alexandrie *	2.0	1.9	1.9	1.8	1.8	1.7	1.7	1.6
Semillon	1.2	1.2	1.2	1.2	1.1	1.1	1.1	1.1
Muscat blanc	0.8	0.8	0.9	0.9	0.9	0.9	0.9	0.9
Viognier	0.9	0.9	0.9	0.9	0.8	0.8	0.8	0.8
Other white cultivars	3.1	3.1	3.1	3.1	3.0	3.1	3.0	3.0
<b>Total % white cultivars</b>	<b>54.6</b>	<b>54.6</b>	<b>55.2</b>	<b>55.2</b>	<b>55.3</b>	<b>55.5</b>	<b>55.4</b>	<b>55.1</b>
<b>Total white hectares</b>	<b>54 334</b>	<b>53 855</b>	<b>52 824</b>	<b>52 201</b>	<b>51 403</b>	<b>51 067</b>	<b>50 967</b>	<b>49 873</b>
Cabernet Sauvignon	11.5	11.3	11.1	11.0	11.0	11.0	10.8	10.8
Shiraz	10.5	10.5	10.4	10.3	10.2	10.0	10.0	10.0
Pinotage	7.4	7.5	7.4	7.4	7.3	7.2	7.2	7.3
Merlot	6.1	6.0	5.8	5.8	5.8	5.8	5.9	5.9
Ruby Cabernet	2.4	2.4	2.4	2.4	2.3	2.2	2.1	2.1
Cinsaut	1.9	1.9	1.8	1.9	1.8	1.8	1.9	1.9
Pinot noir	1.1	1.1	1.2	1.3	1.3	1.3	1.3	1.3
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red cultivars	3.6	3.8	3.9	4.0	4.2	4.4	4.7	4.8
<b>Total % red cultivars</b>	<b>45.4</b>	<b>45.4</b>	<b>44.8</b>	<b>44.8</b>	<b>44.7</b>	<b>44.5</b>	<b>44.6</b>	<b>44.9</b>
<b>Total red hectares</b>	<b>45 138</b>	<b>44 739</b>	<b>42 952</b>	<b>42 344</b>	<b>41 617</b>	<b>41 000</b>	<b>41 038</b>	<b>40 639</b>
<b>Total white and red hectares</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>	<b>93 021</b>	<b>92 067</b>	<b>92 005</b>	<b>90 512</b>
Sultana * (Hectares)	7 582	7 420	7 066	6 658	6 499	6 370	6 133	5 749

\* Also utilised for raisins and as table grapes.



## 5.7 DISTRIBUTION OF WINE GRAPE CULTIVARS

CULTIVAR	TOTAL HECTARES							
	2014	2015	2016	2017	2018	2019	2020	2021
Chenin blanc	17 934	17 965	17 707	17 543	17 242	17 103	17 148	16 827
Colombar(d)	11 907	11 839	11 512	11 275	10 821	10 601	10 507	9 997
Sauvignon blanc	9 224	9 263	9 246	9 277	9 533	9 654	9 831	9 878
Chardonnay	7 356	7 061	6 856	6 746	6 661	6 685	6 587	6 549
Muscat d'Alexandrie *	1 948	1 904	1 781	1 729	1 665	1 606	1 560	1 439
Semillon	1 181	1 154	1 121	1 118	1 064	1 023	991	969
Muscat blanc	810	821	836	807	825	841	859	839
Viognier	868	837	822	803	766	744	730	703
Other white cultivars	3 106	3 010	2 943	2 903	2 827	2 810	2 754	2 672
<b>Total white cultivars</b>	<b>54 334</b>	<b>53 855</b>	<b>52 824</b>	<b>52 201</b>	<b>51 403</b>	<b>51 067</b>	<b>50 967</b>	<b>49 873</b>
Cabernet Sauvignon	11 407	11 170	10 589	10 360	10 233	10 087	9 920	9 811
Shiraz	10 410	10 343	9 946	9 735	9 497	9 178	9 151	9 011
Pinotage	7 357	7 361	7 052	6 979	6 791	6 662	6 637	6 570
Merlot	6 098	5 939	5 558	5 460	5 411	5 371	5 387	5 338
Ruby Cabernet	2 364	2 406	2 306	2 224	2 101	2 009	1 943	1 854
Cinsaut	1 903	1 863	1 767	1 759	1 713	1 659	1 701	1 691
Pinot noir	1 122	1 120	1 153	1 182	1 176	1 201	1 198	1 193
Cabernet Franc	858	842	835	820	798	789	788	814
Other red cultivars	3 618	3 695	3 746	3 824	3 898	4 043	4 313	4 355
<b>Total red cultivars</b>	<b>45 138</b>	<b>44 739</b>	<b>42 952</b>	<b>42 344</b>	<b>41 617</b>	<b>41 000</b>	<b>41 038</b>	<b>40 639</b>
<b>Total hectares</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>	<b>93 021</b>	<b>92 067</b>	<b>92 005</b>	<b>90 512</b>
Sultana *	7 582	7 420	7 066	6 658	6 499	6 370	6 133	5 749

\* Also utilised for raisins and as table grapes.

## 5.8 WINE GRAPE CULTIVARS PER WINE REGION FOR 2021

CULTIVAR	TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	16 827	907	2 655	2 492	476	2 726	1 480	1 371	1 807	2 826	87
Colombar(d)	9 997	1 511	2 322	198	724	321	1 914	36	1 098	1 852	21
Sauvignon blanc	9 878	35	635	1 180	92	897	1 624	2 595	672	1 372	777
Chardonnay	6 549	39	161	677	70	1 208	1 650	1 152	447	797	348
Muscat d'Alexandrie *	1 439	106	306	50	115	47	56	41	141	559	20
Semillon	969	-	27	122	4	133	37	138	60	379	70
Muscat Blanc	839	32	100	30	51	75	425	32	49	44	0
Viognier	703	16	24	124	15	203	69	105	56	56	34
Other white cultivars	2 672	229	199	305	127	392	472	292	285	300	69
<b>Total white cultivars</b>	<b>49 873</b>	<b>2 876</b>	<b>6 429</b>	<b>5 179</b>	<b>1 673</b>	<b>6 001</b>	<b>7 728</b>	<b>5 761</b>	<b>4 615</b>	<b>8 184</b>	<b>1 425</b>
Cabernet Sauvignon	9 811	95	360	1 714	57	2 276	1 310	2 884	264	681	171
Shiraz	9 011	44	550	1 993	86	2 110	922	1 826	381	768	331
Pinotage	6 570	40	543	1 343	33	1 287	764	1 198	408	887	67
Merlot	5 338	25	242	686	55	999	558	1 761	199	665	149
Ruby Cabernet	1 854	63	305	67	72	97	527	29	165	529	0
Cinsaut	1 691	-	41	293	0	552	86	106	78	533	2
Pinot noir	1 193	7	35	81	15	165	234	270	27	34	325
Cabernet Franc	814	2	10	73	1	167	64	405	17	38	35
Other red cultivars	4 355	45	268	905	152	977	496	692	263	432	125
<b>Total red cultivars</b>	<b>40 639</b>	<b>321</b>	<b>2 355</b>	<b>7 154</b>	<b>472</b>	<b>8 630</b>	<b>4 961</b>	<b>9 171</b>	<b>1 802</b>	<b>4 568</b>	<b>1 206</b>
<b>Total hectares</b>	<b>90 512</b>	<b>3 197</b>	<b>8 783</b>	<b>12 333</b>	<b>2 145</b>	<b>14 631</b>	<b>12 690</b>	<b>14 933</b>	<b>6 417</b>	<b>12 752</b>	<b>2 631</b>
Sultana	5 749	5 206	135	202	19	53	37	0	92	5	-

\* Also utilised for raisins and as table grapes.

5.9 AGE OF VINES PER WINE REGION FOR 2021 - HECTARES (Excluding Sultana)

AGE OF VINES	HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
< 4 Years	4 656	100	687	378	209	348	925	307	597	1 019	84
4 - 10 Years	10 478	475	1 214	783	400	1 013	2 278	870	1 422	1 880	142
11 - 15 Years	10 577	462	1 245	794	380	1 064	1 895	1 125	1 094	2 021	498
16 - 20 Years	9 768	477	1 169	1 210	285	1 275	1 535	1 219	800	1 297	501
> 20 Years	14 394	1 363	2 113	2 014	399	2 301	1 095	2 241	702	1 968	200
<b>Total white cultivars</b>	<b>49 873</b>	<b>2 876</b>	<b>6 429</b>	<b>5 179</b>	<b>1 673</b>	<b>6 001</b>	<b>7 728</b>	<b>5 761</b>	<b>4 615</b>	<b>8 184</b>	<b>1 425</b>
< 4 Years	3 922	13	213	458	40	606	830	764	314	611	73
4 - 10 Years	7 536	73	510	1 053	89	1 314	1 481	1 059	606	1 179	172
11 - 15 Years	3 854	36	161	441	83	751	572	897	211	381	321
16 - 20 Years	11 172	60	453	2 073	133	2 885	1 024	2 724	306	1 070	444
> 20 Years	14 154	139	1 018	3 129	127	3 073	1 054	3 728	365	1 326	194
<b>Total red cultivars</b>	<b>40 639</b>	<b>321</b>	<b>2 355</b>	<b>7 154</b>	<b>472</b>	<b>8 630</b>	<b>4 961</b>	<b>9 171</b>	<b>1 802</b>	<b>4 568</b>	<b>1 206</b>
< 4 Years	8 578	113	900	836	249	954	1 756	1 071	912	1 631	158
4 - 10 Years	18 014	547	1 724	1 836	489	2 328	3 760	1 928	2 028	3 059	315
11 - 15 Years	14 431	498	1 406	1 234	463	1 815	2 467	2 022	1 305	2 402	819
16 - 20 Years	20 940	537	1 623	3 284	418	4 160	2 559	3 942	1 105	2 367	945
> 20 Years	28 549	1 502	3 131	5 143	525	5 374	2 149	5 969	1 067	3 294	395
<b>Total white and red</b>	<b>90 512</b>	<b>3 197</b>	<b>8 783</b>	<b>12 333</b>	<b>2 145</b>	<b>14 631</b>	<b>12 690</b>	<b>14 933</b>	<b>6 417</b>	<b>12 752</b>	<b>2 631</b>

5.10 AGE OF VINES PER WINE REGION FOR 2021 - % (Excluding Sultana)

AGE OF VINES	HECTARES IN WINE REGION AS % OF TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
< 4 Years	5.1	3.1	7.8	3.1	9.8	2.4	7.3	2.1	9.3	8.0	3.2
4 - 10 Years	11.6	14.8	13.8	6.3	18.7	6.9	18.0	5.8	22.2	14.7	5.4
11 - 15 Years	11.7	14.5	14.2	6.4	17.7	7.3	14.9	7.5	17.1	15.8	18.9
16 - 20 Years	10.8	14.9	13.3	9.8	13.3	8.7	12.1	8.2	12.5	10.2	19.0
> 20 Years	15.9	42.6	24.1	16.3	18.6	15.7	8.6	15.0	10.9	15.4	7.6
<b>Total white cultivars</b>	<b>55.1</b>	<b>90.0</b>	<b>73.2</b>	<b>42.0</b>	<b>78.0</b>	<b>41.0</b>	<b>60.9</b>	<b>38.6</b>	<b>71.9</b>	<b>64.2</b>	<b>54.2</b>
< 4 Years	4.3	0.4	2.4	3.7	1.9	4.1	6.5	5.1	4.9	4.8	2.8
4 - 10 Years	8.3	2.3	5.8	8.5	4.2	9.0	11.7	7.1	9.4	9.2	6.6
11 - 15 Years	4.3	1.1	1.8	3.6	3.9	5.1	4.5	6.0	3.3	3.0	12.2
16 - 20 Years	12.3	1.9	5.2	16.8	6.2	19.7	8.1	18.2	4.8	8.4	16.9
> 20 Years	15.6	4.3	11.6	25.4	5.9	21.0	8.3	25.0	5.7	10.4	7.4
<b>Total red cultivars</b>	<b>44.9</b>	<b>10.0</b>	<b>26.8</b>	<b>58.0</b>	<b>22.0</b>	<b>59.0</b>	<b>39.1</b>	<b>61.4</b>	<b>28.1</b>	<b>35.8</b>	<b>45.8</b>
< 4 Years	9.5	3.5	10.2	6.8	11.6	6.5	13.8	7.2	14.2	12.8	6.0
4 - 10 Years	19.9	17.1	19.6	14.9	22.8	15.9	29.6	12.9	31.6	24.0	12.0
11 - 15 Years	15.9	15.6	16.0	10.0	21.6	12.4	19.4	13.5	20.3	18.8	31.1
16 - 20 Years	23.1	16.8	18.5	26.6	19.5	28.4	20.2	26.4	17.2	18.6	35.9
> 20 Years	31.5	47.0	35.6	41.7	24.5	36.7	16.9	40.0	16.6	25.8	15.0
<b>Total white and red</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

## 6 PRODUCTION AND UTILISATION OF CROP

### 6.1 TOTAL PRODUCTION

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 528	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 267	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 710	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 258	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011
2017	1 437 269	918 653 196	47 885 137	12.16	115 459 024	10.16	38 227 615		1 120 224 972
2018	1 243 607	824 336 395	36 498 374	11.50	89 459 553	10.06	15 360 200		965 654 522
2019	1 247 531	836 753 167	39 011 766	11.49	94 714 525	10.09	3 072 431		973 551 889
2020	1 342 112	898 025 178	39 244 660	11.65	101 240 743	10.10	3 519 707		1 042 030 288
2021	1 459 613	911 540 262	35 854 153	11.65	135 234 197	9.51	50 737 550		1 133 366 162

### 6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.6	62.4
2014	33.6	66.4	36.6	63.4
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6
2017	32.0	68.0	34.6	65.4
2018	33.7	66.3	37.2	62.8
2019	29.7	70.3	32.0	68.0
2020	32.7	67.3	34.6	65.4
2021	31.4	68.6	34.2	65.8

### 6.3 WHITE AND RED CULTIVARS UTILISED FOR TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	<b>1 477 091</b>	130 029	154 711	<b>284 740</b>	294 897	802 618	<b>1 097 515</b>	55 879	38 958	<b>94 837</b>
2016	<b>1 405 258</b>	120 728	138 445	<b>259 173</b>	286 673	774 826	<b>1 061 499</b>	50 957	33 629	<b>84 586</b>
2017	<b>1 437 269</b>	125 969	147 909	<b>273 878</b>	289 624	785 758	<b>1 075 382</b>	52 049	35 960	<b>88 009</b>
2018	<b>1 243 607</b>	120 111	138 690	<b>258 801</b>	267 109	650 056	<b>917 165</b>	40 793	26 848	<b>67 641</b>
2019	<b>1 247 531</b>	111 579	145 784	<b>257 363</b>	232 046	690 278	<b>922 324</b>	40 760	27 085	<b>67 845</b>
2020	<b>1 342 112</b>	132 645	152 491	<b>285 136</b>	269 058	703 858	<b>972 916</b>	48 445	35 616	<b>84 060</b>
2021	<b>1 459 613</b>	129 142	152 703	<b>281 845</b>	298 473	795 537	<b>1 094 011</b>	46 870	36 888	<b>83 758</b>

### WHITE AND RED CULTIVARS AS % OF TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	<b>1 477 091</b>	8.8	10.5	<b>19.3</b>	20.0	54.3	<b>74.3</b>	3.8	2.6	<b>6.4</b>
2016	<b>1 405 258</b>	8.6	9.9	<b>18.4</b>	20.4	55.1	<b>75.5</b>	3.6	2.4	<b>6.0</b>
2017	<b>1 437 269</b>	8.8	10.3	<b>19.1</b>	20.2	54.7	<b>74.8</b>	3.6	2.5	<b>6.1</b>
2018	<b>1 243 607</b>	9.7	11.2	<b>20.8</b>	21.5	52.3	<b>73.8</b>	3.3	2.2	<b>5.4</b>
2019	<b>1 247 531</b>	8.9	11.7	<b>20.6</b>	18.6	55.3	<b>73.9</b>	3.3	2.2	<b>5.4</b>
2020	<b>1 342 112</b>	9.9	11.4	<b>21.2</b>	20.0	52.4	<b>72.5</b>	3.6	2.7	<b>6.3</b>
2021	<b>1 459 613</b>	8.8	10.5	<b>19.3</b>	20.4	54.5	<b>75.0</b>	3.2	2.5	<b>5.7</b>

#### 6.4 GRAPE PRODUCTION FOR WINE MAKING PURPOSES PER CULTIVAR

CULTIVAR	TONS						
	2015	2016	2017	2018	2019	2020	2021
Chenin blanc	341 625	300 877	329 876	262 801	288 773	304 650	336 575
Colombar(d)	286 833	300 564	294 019	245 039	276 204	261 267	294 809
Sauvignon blanc	112 964	103 341	114 366	106 874	96 389	111 439	122 478
Chardonnay	87 239	78 310	75 990	66 372	63 440	68 366	71 224
Muscat d'Alexandrie	39 039	35 937	28 563	28 931	29 079	32 165	33 597
Muscat blanc	13 230	12 664	13 735	12 875	14 615	14 457	16 700
Sémillon	16 334	14 829	15 274	13 289	11 786	12 834	12 400
Viognier	10 573	8 164	8 668	6 912	6 520	7 969	7 462
Other white cultivars	43 947	52 115	54 686	48 690	47 202	46 948	56 737
Table grape cultivars	41 396	36 998	31 990	22 752	28 320	29 750	31 190
<b>Total white cultivars</b>	<b>993 180</b>	<b>943 800</b>	<b>967 167</b>	<b>814 535</b>	<b>862 328</b>	<b>889 846</b>	<b>983 171</b>
Shiraz	110 145	97 880	100 740	87 092	70 801	88 905	91 111
Pinotage	87 168	87 814	85 816	80 934	72 907	83 343	87 939
Cabernet Sauvignon	88 118	77 650	83 950	78 459	62 065	79 148	82 089
Merlot	61 791	57 138	55 162	45 731	39 454	51 560	52 301
Ruby Cabernet	34 721	35 503	34 305	34 774	33 634	32 557	33 435
Cinsaut	28 545	27 394	27 407	27 070	20 889	25 563	27 830
Pinot noir	9 821	10 077	10 603	9 544	10 812	10 763	10 588
Cabernet Franc	6 111	6 011	6 203	5 422	5 196	6 141	5 094
Other red cultivars	34 410	34 554	37 569	34 217	36 431	41 581	45 653
Table grape cultivars	19 975	24 337	25 887	24 769	32 195	30 587	38 446
<b>Total red cultivars</b>	<b>480 804</b>	<b>458 359</b>	<b>467 642</b>	<b>428 013</b>	<b>384 385</b>	<b>450 147</b>	<b>474 486</b>
<b>Total white and red cultivars</b>	<b>1 473 984</b>	<b>1 402 158</b>	<b>1 434 809</b>	<b>1 242 548</b>	<b>1 246 713</b>	<b>1 339 993</b>	<b>1 457 657</b>
Sultana	3 107	3 100	2 460	1 059	818	2 119	1 957



## 6.5 CERTIFIED WINE

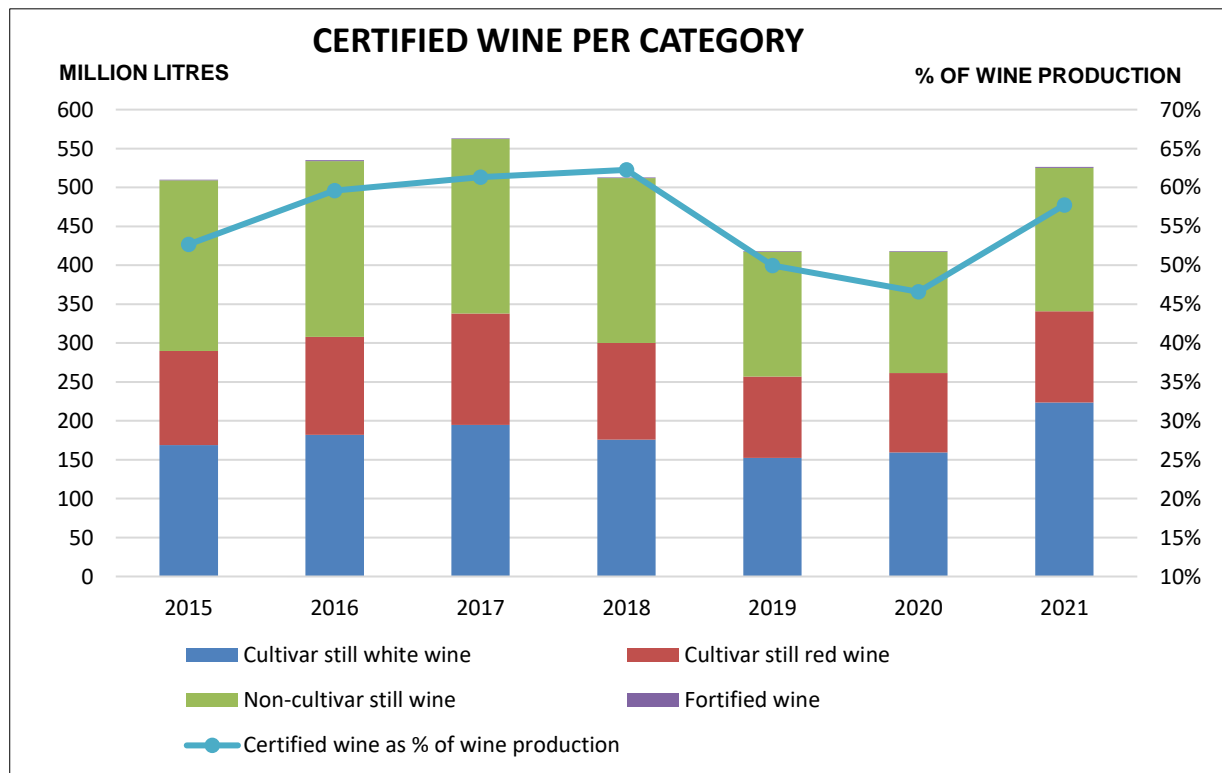
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

### CERTIFIED WINE

WINE CATEGORY	LITRES						
	2015	2016	2017	2018	2019	2020	2021
<b>White cultivars:</b>							
Still wine *	169 163 480	182 233 502	195 196 767	176 044 324	152 237 166	159 363 068	223 471 710
Fortified wine	214 417	544 882	465 710	197 607	175 011	139 479	218 452
<b>Total</b>	<b>169 377 897</b>	<b>182 778 384</b>	<b>195 662 477</b>	<b>176 241 931</b>	<b>152 412 177</b>	<b>159 502 547</b>	<b>223 690 162</b>
<b>Red cultivars:</b>							
Still wine *	121 120 228	125 837 706	143 493 495	124 487 534	104 498 405	102 041 017	117 297 396
Fortified wine	61 778	30 223	51 142	273 637	221 719	228 324	261 836
<b>Total</b>	<b>121 182 006</b>	<b>125 867 929</b>	<b>143 544 637</b>	<b>124 761 171</b>	<b>104 720 124</b>	<b>102 269 341</b>	<b>117 559 232</b>
<b>Non-cultivar:</b>							
Still wine *	218 973 755	226 048 953	223 764 147	211 649 311	160 447 258	156 102 382	184 540 605
Fortified wine	722 923	768 305	677 743	604 268	537 516	475 835	545 638
<b>Total</b>	<b>219 696 678</b>	<b>226 817 258</b>	<b>224 441 890</b>	<b>212 253 579</b>	<b>160 984 774</b>	<b>156 578 217</b>	<b>185 086 243</b>
<b>Total:</b>							
Still wine *	509 257 463	534 120 161	562 454 409	512 181 169	417 182 829	417 506 467	525 309 711
Fortified wine	999 118	1 343 410	1 194 595	1 075 512	934 246	843 638	1 025 926
<b>GRAND TOTAL</b>	<b>510 256 581</b>	<b>535 463 571</b>	<b>563 649 004</b>	<b>513 256 681</b>	<b>418 117 075</b>	<b>418 350 105</b>	<b>526 335 637</b>

\* Includes sparkling wine.



**6.6 CERTIFIED WINE PER PRODUCER GROUP**  
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2015	2016	2017	2018	2019	2020	2021
<b>PRODUCER CELLARS</b>							
Wine of origin	130 621 574	147 185 268	167 843 236	141 722 027	96 476 556	118 316 228	176 518 371
<b>Sub total</b>	<b>130 621 574</b>	<b>147 185 268</b>	<b>167 843 236</b>	<b>141 722 027</b>	<b>96 476 556</b>	<b>118 316 228</b>	<b>176 518 371</b>
<b>WHOLESALERS</b>							
Wine of origin	268 112 843	268 879 403	270 087 270	247 834 116	217 133 377	193 378 424	225 168 317
<b>Sub total</b>	<b>268 112 843</b>	<b>268 879 403</b>	<b>270 087 270</b>	<b>247 834 116</b>	<b>217 133 377</b>	<b>193 378 424</b>	<b>225 168 317</b>
<b>PRIVATE CELLARS</b>							
Estate wine	8 738 606	9 057 750	8 349 398	9 020 496	8 228 111	7 751 507	9 003 910
Wine of origin	102 783 558	110 386 208	117 369 100	105 659 546	96 279 031	98 903 946	115 645 039
<b>Sub total</b>	<b>111 522 164</b>	<b>119 443 958</b>	<b>125 718 498</b>	<b>114 680 042</b>	<b>104 507 142</b>	<b>106 655 453</b>	<b>124 648 949</b>
<b>TOTAL</b>							
Estate wine	8 738 606	9 057 750	8 349 398	9 020 496	8 228 111	7 751 507	9 003 910
Wine of origin	501 517 975	526 405 821	555 299 606	504 236 185	409 888 964	410 598 598	517 331 727
<b>GRAND TOTAL</b>	<b>510 256 581</b>	<b>535 463 571</b>	<b>563 649 004</b>	<b>513 256 681</b>	<b>418 117 075</b>	<b>418 350 105</b>	<b>526 335 637</b>
Certified bulk exports (Included in above figures)	260 862 861	283 575 115	299 115 971	255 955 914	190 985 231	213 163 115	304 273 422

## 7 PRODUCERS' SALES, INCOME AND PRICES

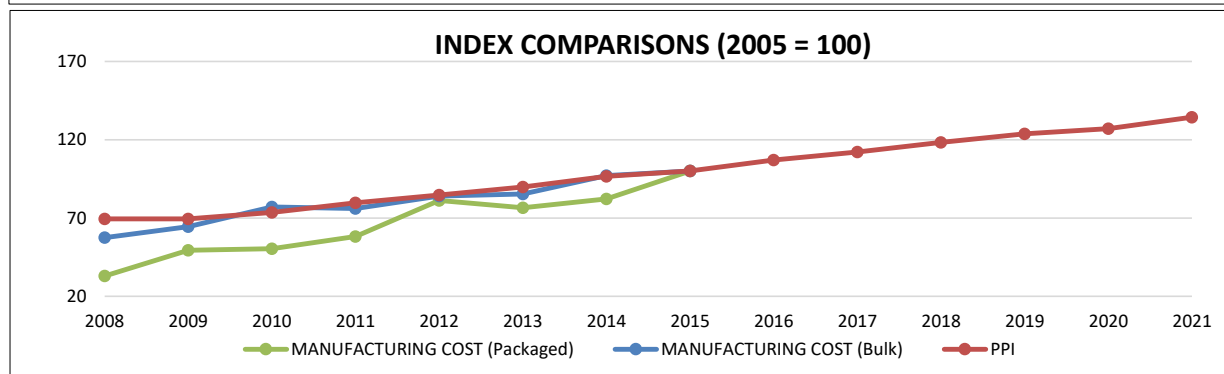
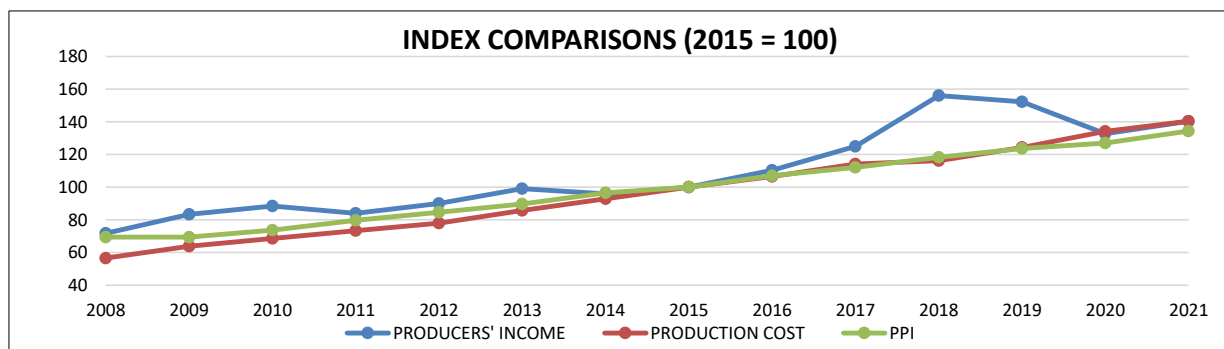
### 7.1 PRODUCERS' SALES AND INCOME

YEAR	GRAPES SOLD TO PRODUCING WHOLESALERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	ℓ @ 10% A/V	RAND	ℓ @ 10% A/V	RAND	RAND
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313
2017	88 009	410 206 879	883 495 205	4 752 837 711	58 126 489	217 338 524	183 211 090	447 055 554	5 827 438 668
2018	67 641	360 448 468	820 937 710	5 443 843 983	42 416 364	172 644 998	126 941 079	321 053 480	6 297 990 929
2019	67 845	378 531 421	686 709 421	5 247 753 527	44 966 206	206 322 125	124 215 305	328 581 217	6 161 188 290
2020	83 368	500 828 158	618 995 892	4 698 966 502	46 130 431	218 557 496	137 859 550	366 350 734	5 784 702 890
2021	84 311	423 183 025	796 407 806	5 476 930 549	41 724 824	188 199 220	223 650 539	560 964 305	6 649 277 099

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI
			R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	R/litre	INDEX	R/ton	INDEX	INDEX
2008	1 425 612	3 319 899 014	2 328.75	71.8	23 578.00	56.6	5.92	33.0	724.00	57.4	69.5
2009	1 347 620	3 648 903 196	2 707.66	83.4	26 580.00	63.8	8.86	49.3	812.00	64.4	69.5
2010	1 261 309	3 619 398 130	2 869.56	88.4	28 585.00	68.7	9.05	50.4	971.00	77.0	73.7
2011	1 302 530	3 553 495 891	2 728.15	84.1	30 582.00	73.5	10.44	58.1	958.00	76.0	79.8
2012	1 414 483	4 131 387 152	2 920.78	90.0	32 439.00	77.9	14.57	81.1	1 058.00	84.0	84.7
2013	1 498 243	4 820 691 029	3 217.56	99.2	35 739.00	85.8	13.74	76.5	1 076.00	85.4	89.8
2014	1 519 708	4 727 030 678	3 110.49	95.9	38 674.00	92.9	14.75	82.1	1 224.00	97.1	96.5
2015	1 477 091	4 792 934 343	3 244.85	100.0	41 635.00	100.0	17.96	100.0	1 260.25	100.0	100.0
2016	1 405 258	5 030 088 313	3 579.48	110.3	44 390.00	106.6					103.6
2017	1 437 269	5 827 438 668	4 054.52	125.0	47 513.00	114.1					110.8
2018	1 243 607	6 297 990 929	5 064.29	156.1	48 423.25	116.3					116.9
2019	1 247 531	6 161 188 290	4 938.71	152.2	51 788.00	124.4					122.3
2020	1 342 112	5 784 702 891	4 310.15	132.8	55 882.00	134.2					125.5
2021	1 459 613	6 649 277 097	4 555.51	140.4	58 444.00	140.4					134.4

\* Including provision for replacement value. (Source: Vinpro)

\*\* Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest. (Source: The SA Wine Industry Insights Survey PricewaterhouseCoopers)



## 7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET

### 7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2021/2020
		2015	2016	2017	2018	2019	2020	2021	
GLASS	< 750 ml	3 017 968	2 615 414	1 558 772	836 361	650 574	481 710	236 369	49.1
	% of glass	1.7	1.5	0.9	0.5	0.4	0.4	0.2	
	750 ml	106 664 510	107 332 508	112 141 097	102 316 664	100 389 807	79 863 706	88 413 331	110.7
	% of glass	61.8	63.1	63.4	61.0	62.8	65.7	63.6	
	1 l	19 420 307	16 647 733	16 541 723	16 648 661	13 203 627	8 894 386	10 175 370	114.4
	% of glass	11.3	9.8	9.3	9.9	8.3	7.3	7.3	
	1,5 l - 2 l	40 835 543	41 382 268	45 225 745	47 374 019	45 456 645	32 247 495	40 008 813	124.1
	% of glass	23.7	24.3	25.6	28.2	28.5	26.5	28.8	
	4,5 l	2 573 388	2 123 393	1 450 427	671 148	0	315	1 418	450.0
	% of glass	1.5	1.2	0.8	0.4	0.0	0.0	0.0	
	OTHER	10 902	11 576	15 708	11 275	28 643	24 886	185 050	743.6
% of glass	0.0	0.0	0.0	0.0	0.0	0.0	0.1		
<b>TOTAL</b>	<b>172 522 617</b>	<b>170 112 891</b>	<b>176 933 471</b>	<b>167 858 127</b>	<b>159 729 272</b>	<b>121 512 498</b>	<b>139 020 351</b>	<b>114.4</b>	
<b>As % of total still wine</b>	<b>45.8</b>	<b>43.9</b>	<b>44.0</b>	<b>44.2</b>	<b>44.8</b>	<b>42.6</b>	<b>39.4</b>		
PLASTIC	< 750 ml	590 152	547 968	567 464	336 695	218 613	182 874	145 927	79.8
	% of plastic	0.9	0.9	0.9	0.7	0.5	0.6	0.4	
	750 ml	214 978	303 643	299 874	267 513	243 485	236 657	118 753	50.2
	% of plastic	0.3	0.5	0.5	0.6	0.6	0.8	0.3	
	1 l	27 140 840	28 209 352	28 041 191	22 919 951	20 194 136	13 867 662	16 572 907	119.5
	% of plastic	43.7	45.7	45.4	47.4	48.0	48.6	48.3	
	5 l	29 483 280	28 405 040	28 677 480	21 867 230	19 017 775	12 915 072	16 257 528	125.9
	% of plastic	47.4	46.1	46.4	45.3	45.2	45.3	47.4	
	OTHER	4 728 402	4 194 327	4 180 637	2 928 696	2 371 136	1 325 571	1 209 598	91.3
	% of plastic	7.6	6.8	6.8	6.1	5.6	4.6	3.5	
	<b>TOTAL</b>	<b>62 157 652</b>	<b>61 660 329</b>	<b>61 766 646</b>	<b>48 320 084</b>	<b>42 045 144</b>	<b>28 527 836</b>	<b>34 304 713</b>	<b>120.2</b>
<b>As % of total still wine</b>	<b>16.5</b>	<b>15.9</b>	<b>15.4</b>	<b>12.7</b>	<b>11.8</b>	<b>10.0</b>	<b>9.7</b>		
BAG-IN-BOX	2 l	4 368 376	3 193 314	1 618 862	1 283 578	591 836	1 733 294	1 282 736	74.0
	% of bag-in-box	3.3	2.2	1.1	0.9	0.4	1	1	
	3 l	45 322 629	48 648 233	48 964 846	48 413 916	42 166 461	35 467 458	38 795 847	109.4
	% of bag-in-box	34.7	33.9	32.9	32.4	29.8	28	23	
	5 l	81 084 200	91 799 945	98 117 395	99 447 673	98 786 012	89 015 208	128 653 236	144.5
	% of bag-in-box	62.0	63.9	65.9	66.7	69.8	70	76	
	OTHER	11 357	36 908	82 208	55 120	50 060	61 671	71 607	116.1
% of bag-in-box	0.0	0.0	0.1	0.0	0.0	0	0		
<b>TOTAL</b>	<b>130 786 562</b>	<b>143 678 400</b>	<b>148 783 311</b>	<b>149 200 287</b>	<b>141 594 369</b>	<b>126 277 631</b>	<b>168 803 425</b>	<b>133.7</b>	
<b>As % of total still wine</b>	<b>34.8</b>	<b>37.1</b>	<b>37.0</b>	<b>39.3</b>	<b>39.7</b>	<b>44.2</b>	<b>47.9</b>		
FOIL BAGS	2 l	0	0	0	0	0	0	0	0.0
	% of foil bags	0.0	0.0	0.0	0.0	0.0	0.0	0.8	
	5 l	567 995	463 945	376 285	339 635	290 320	284 985	288 245	101.1
	% of foil bags	89.8	98.4	99.1	98.8	100.0	100.0	99.2	
	OTHER	64 472	7 703	3 357	4 279	0	0	0	0.0
	% of foil bags	10.2	1.6	0.9	1.2	0.0	0.0	0.0	
<b>TOTAL</b>	<b>632 467</b>	<b>471 648</b>	<b>379 642</b>	<b>343 914</b>	<b>290 320</b>	<b>284 985</b>	<b>288 245</b>	<b>101.1</b>	
<b>As % of total still wine</b>	<b>0.2</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>		
TETRA PACKS	500 ml	364 343	387 764	351 643	296 298	261 696	133 817	132 056	98.7
	% of tetra packs	3.6	3.3	2.4	2.1	2.1	1.6	1.3	
	1 l	9 879 062	11 464 133	14 018 010	13 816 678	12 399 354	8 448 593	10 064 642	119.1
	% of tetra packs	96.4	96.7	97.5	97.9	97.9	98.4	98.7	
	OTHER	99	0	1 350	720	3 282	1 572	436	27.7
	% of tetra packs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
<b>TOTAL</b>	<b>10 243 504</b>	<b>11 851 897</b>	<b>14 371 003</b>	<b>14 113 696</b>	<b>12 664 332</b>	<b>8 583 982</b>	<b>10 197 134</b>	<b>118.8</b>	
<b>As % of total still wine</b>	<b>2.7</b>	<b>3.1</b>	<b>3.6</b>	<b>3.7</b>	<b>3.6</b>	<b>3.0</b>	<b>2.9</b>		
CANS	< 250 ml						0	2 175	0.0
	% of cans						0.0	3.1	
	250 ml						346 900	68 174	19.7
	% of cans						4.6	0.7	
	>250 ml						0	122	0.0
	% of cans						0.0	0.0	
<b>TOTAL</b>						<b>346 900</b>	<b>70 471</b>	<b>20.3</b>	
<b>As % of total still wine</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>		
<b>TOTAL STILL WINE</b>		<b>376 342 802</b>	<b>387 775 165</b>	<b>402 234 073</b>	<b>379 836 108</b>	<b>356 323 438</b>	<b>285 533 832</b>	<b>352 684 339</b>	<b>123.5</b>

Included in these figures are the sales of locally bottled imported still wine, as well as the sales of de-alcoholized and low alcohol wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

## 7.2.2 WINE SOLD PER CULTIVAR / TYPE

	TYPE OF WINE	LITRES			TREND 2021/2020
		2019	2020	2021	
STILL WINE WHITE	Chardonnay	4 608 200	3 702 631	4 001 570	108.1
	Chenin blanc	5 478 290	5 058 580	5 475 336	108.2
	Sauvignon blanc	14 943 809	13 925 832	13 395 520	96.2
	Blends	4 418 417	2 721 055	2 798 328	102.8
	Other white	7 688 520	1 786 377	3 762 254	210.6
	Dry white	21 512 289	18 618 447	20 701 494	111.2
	Natural sweet	25 145 282	24 100 437	37 722 969	156.5
	Semi-sweet	52 959 569	39 456 775	43 984 346	111.5
	<b>Total White</b>	<b>136 754 376</b>	<b>109 370 135</b>	<b>131 841 817</b>	<b>120.5</b>
STILL WINE RED	Cabernet Sauvignon	6 175 582	5 071 717	5 466 130	107.8
	Merlot	7 421 322	5 966 800	6 601 019	110.6
	Pinotage	4 992 871	4 281 571	4 611 590	107.7
	Shiraz	4 692 272	3 937 545	4 337 717	110.2
	Blends	12 318 827	11 660 168	11 793 189	101.1
	Other red	6 676 050	4 000 653	5 611 099	140.3
	Dry red	33 159 084	29 002 306	50 829 105	175.3
	Natural sweet	31 973 384	30 446 661	39 345 039	129.2
	Semi-sweet	2 419 425	4 968 856	2 486 540	50.0
	<b>Total Red</b>	<b>109 828 816</b>	<b>99 336 276</b>	<b>131 081 428</b>	<b>132.0</b>
ROSÉ / BLANC DE NOIR	Dry	5 404 574	4 347 340	4 726 907	108.7
	Natural sweet	40 530 505	30 019 625	33 624 134	112.0
	Semi-sweet	5 825 177	5 094 569	7 827 785	153.6
	<b>Total Rosé / Blanc de Noir</b>	<b>51 760 255</b>	<b>39 461 534</b>	<b>46 178 826</b>	<b>117.0</b>
PERLÉ		<b>57 980 040</b>	<b>37 358 907</b>	<b>43 483 746</b>	<b>116.4</b>
LOW ALCOHOL WINE [Alcohol content > 0.5%, but < than 4.5%]	Still wine white			12 687	0.0
	Still wine red			11 919	0.0
	Rosé / Blanc de Noir			8 733	0.0
	<b>Total Low Alcohol wine</b>	<b>0</b>	<b>0</b>	<b>33 339</b>	<b>0.0</b>
DE-ALCOHOLIZED WINE & NON-ALCOHOLIC WINE [Alcohol content < 0.5%]	Still wine white		2 286	23 157	1013.0
	Still wine red		2 285	26 315	1151.7
	Rosé / Blanc de Noir		2 408	15 411	640.0
	<b>Total De - Alcoholized &amp; Non - alcoholic wine</b>	<b>0</b>	<b>6 979</b>	<b>64 883</b>	<b>929.7</b>
CAP CLASSIQUE	White	2 955 439	2 039 878	2 589 009	126.9
	Rosé	1 249 010	932 165	1 129 813	121.2
	Red	4 049	27 893	41 407	148.5
	<b>Total Cap Classique</b>	<b>4 208 499</b>	<b>2 999 936</b>	<b>3 760 229</b>	<b>125.3</b>
SPARKLING	White	2 993 468	2 506 564	3 569 869	142.4
	Rosé	1 792 800	1 436 398	1 809 302	126.0
	Red	1 011 941	634 361	679 513	107.1
	<b>Total Other Sparkling</b>	<b>5 798 210</b>	<b>4 577 323</b>	<b>6 058 685</b>	<b>132.4</b>
SPARKLING - LOW ALCOHOL WINE [Alcohol content > 0.5%, but < than 4.5%]		<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
SPARKLING - DE-ALCOHOLIZED & NON-ALCOHOLIC WINE [Alcohol content < 0.5%]		<b>0</b>	<b>0</b>	<b>2 156</b>	
FORTIFIED *		<b>17 307 000</b>	<b>15 506 100</b>	<b>22 613 232</b>	<b>145.8</b>

\* The composition of this category was revisited in 2020

Included in these figures are the sales of locally bottled imported still wine, as well as the sales of de-alcoholized and low alcohol wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

## 8 EXPORTS

### 8.1 TOTAL QUANTITY OF WINE EXPORTED (EXL INDUSTRIAL WINE) - LITRES

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	CAP CLASSIQUE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED
2010	370 909 346	401 700	7 140 704	71 973	378 523 723	96.1	48.5	93.4
2011	350 414 988	348 858	6 569 558	80 177	357 413 581	94.4	43.0	93.8
2012	408 910 701	274 425	7 972 788	59 384	417 217 298	116.7	47.9	92.8
2013	517 404 596	282 980	7 821 726	75 654	525 584 956	126.0	57.4	88.1
2014	414 834 334	348 954	7 437 690	35 705	422 656 683	80.4	44.1	90.0
2015	412 444 376	310 819	6 234 414	1 028 697	420 018 306	99.4	43.4	91.9
2016	424 088 451	385 543	2 591 609	1 275 096	428 340 699	102.0	47.7	93.3
2017	444 010 922	315 303	2 709 131	1 350 138	448 385 494	104.7	48.8	92.9
2018	414 992 259	351 157	3 350 885	1 469 052	420 163 353	93.7	51.0	91.1
2019	316 662 480	174 149	1 563 640	1 381 099	319 781 368	76.1	38.2	94.1
2020	314 311 629	221 005	1 931 010	1 486 883	317 950 527	99.4	35.4	93.9
2021	383 366 677	228 635	2 296 574	2 083 989	387 975 875	122.0	42.6	93.8

### 8.2 TYPES OF WINE EXPORTED DURING 2021 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER CULTIVAR	LITRES	AS % OF TOTAL PER CULTIVAR	2021	2020	2019
Chardonnay	10 364 680	27.58	27 220 007	72.42	37 584 687	19 730 770	20 028 847
Sauvignon blanc	18 538 184	32.41	38 660 206	67.59	57 198 390	39 360 642	37 395 709
Chenin blanc	14 433 263	27.19	38 645 341	72.81	53 078 604	48 928 024	49 130 851
Other single white cultivars	3 147 502	19.39	13 086 744	80.61	16 234 246	10 700 921	7 485 573
White blends	10 328 324	37.71	17 057 790	62.29	27 386 114	28 743 522	25 422 584
Dry White	2 200 619	9.97	19 879 733	90.03	22 080 352	11 558 500	19 720 015
Other White	16 327 581	83.06	3 330 476	16.94	19 658 057	13 657 155	13 277 115
Cabernet Sauvignon	9 128 622	63.32	5 287 648	36.68	14 416 270	13 244 990	14 502 350
Shiraz	8 610 173	43.91	10 999 076	56.09	19 609 249	16 415 480	16 229 364
Pinotage	8 138 112	40.75	11 831 458	59.25	19 969 570	18 274 117	18 477 734
Merlot	3 610 110	37.69	5 968 072	62.31	9 578 182	7 109 367	7 913 876
Other single red cultivars	1 862 489	44.76	2 298 230	55.24	4 160 719	3 570 922	2 958 997
Red blends	16 829 399	54.26	14 185 315	45.74	31 014 714	32 975 175	38 985 847
Dry Red	6 194 477	37.46	10 341 974	62.54	16 536 451	14 413 370	14 770 945
Other Red	5 488 866	90.99	543 830	9.01	6 032 696	6 823 695	5 514 068
Blanc de Noir + Rosé	5 646 894	19.59	23 181 482	80.41	28 828 376	28 804 979	24 848 605
<b>Subtotal still wine</b>	<b>140 849 295</b>	<b>36.7</b>	<b>242 517 382</b>	<b>63.3</b>	<b>383 366 677</b>	<b>314 311 629</b>	<b>316 662 480</b>
Fortified wine	228 635	100.00	-	-	228 635	221 005	174 149
Sparkling wine	2 296 574	100.00	-	-	2 296 574	1 931 010	1 563 640
Cap Classique	2 083 989	100.00	-	-	2 083 989	1 486 883	1 381 099
<b>Total wine</b>	<b>145 458 493</b>	<b>37.5</b>	<b>242 517 382</b>	<b>62.5</b>	<b>387 975 875</b>	<b>317 950 527</b>	<b>319 781 368</b>

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development , Directorate Food Safety and Quality Assurance

8.3 PACKAGED AND BULK WINE EXPORTS PER COUNTRY - LITRES (EXL INDUSTRIAL WINE)

COUNTRY	2020						2021						TREND 2021 / 2020					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	47 809 263	29 918 282	4 178 629	5 888	396 769	82 308 831	59 430 872	26 895 851	5 468 976	8 549	679 659	92 483 907	124	90	131	145	171	112
GERMANY	33 602 235	23 134 235	8 620 428	7 302	100 753	65 464 953	33 823 464	23 087 262	8 213 424	7 991	90 867	65 223 008	101	100	95	109	90	100
U.S.A.	12 176 277	5 180 506	475 962	21 968	252 898	18 107 611	35 680 885	5 647 123	620 758	12 353	363 307	42 324 426	293	109	130	56	144	234
CANADA	9 131 787	3 111 319	87 809	13 952	16 565	12 361 432	22 657 808	5 180 552	459 039	22 055	20 096	28 339 550	248	167	523	158	121	229
THE NETHERLANDS	11 791 077	6 528 953	1 880 751	9 466	285 212	20 495 459	10 129 239	5 498 660	1 698 017	8 033	283 477	17 617 426	86	84	90	85	99	86
FRANCE	4 561 924	3 994 077	4 505 045	981	5 135	13 067 162	8 321 698	4 026 401	4 452 079	141	7 445	16 807 764	182	101	99	14	145	129
SWEDEN	12 032 010	4 290 279	3 247 592	1 172	467 235	17 138 288	11 352 553	4 452 679	373 457	2 293	602 868	16 783 850	94	104	107	196	129	98
DENMARK	5 063 974	8 104 303	3 118 553	10 053	17 024	16 413 907	4 588 372	6 607 499	2 776 854	1 947	20 570	13 995 242	91	82	86	19	121	85
CHINA	529 933	4 078 270	18 926	43 377	110 213	4 780 719	1 431 487	12 208 192	37 187	35 276	94 459	13 806 601	270	299	196	81	86	289
BELGIUM	5 363 826	2 600 797	2 569 585	2 536	42 365	10 579 109	6 209 415	2 973 430	2 487 470	995	49 297	11 720 607	116	114	97	39	116	111
RUSSIA	3 516 133	2 963 436	254 261	14	22 221	6 756 065	2 886 118	3 864 540	106 794	0	32 359	6 889 811	82	130	42	0	146	102
NIGERIA	1 012 740	702 679	25 836	7 151	126 635	1 875 041	3 934 883	1 375 156	106 385	5 506	482 618	5 904 548	389	196	412	77	381	315
KENYA	2 423 891	1 223 526	42 312	1 445	17 042	3 708 216	2 721 104	2 235 415	55 658	438	27 729	5 040 344	112	183	132	30	163	136
AUSTRALIA	2 156 223	158 860	11 919	1 787	4 557	2 333 346	4 387 107	175 105	27 344	8 177	9 919	4 607 652	203	110	229	458	218	197
FINLAND	3 915 809	1 680 745	433 897	3 303	56 178	6 089 932	2 693 158	948 920	315 344	2 052	47 651	4 007 125	69	56	73	62	85	66
UNITED ARAB EMIRATES	1 711 732	2 032 781	117 730	3 407	53 685	3 919 335	1 668 562	1 921 263	148 649	4 500	117 296	3 860 270	97	95	126	132	218	98
NEW ZEALAND	911 914	2 822 570	185 949	9 000	13 253	1 393 776	9 127 805	493 277	137 323	27	12 807	3 356 239	297	175	74	30	97	241
TANZANIA	1 154 128	969 213	21 213	698	25 286	2 170 538	1 485 787	1 505 677	84 708	797	78 539	3 155 508	129	155	399	114	311	145
SWITZERLAND	2 063 067	519 032	498 097	868	16 860	3 097 924	1 861 323	471 416	357 351	1 074	26 308	2 717 472	90	91	72	124	156	88
JAPAN	1 078 656	1 190 382	10 085	1 125	122 760	2 403 008	1 085 006	1 225 821	8 953	1 243	98 258	2 419 281	101	103	89	110	80	101
UGANDA	1 129 089	600 014	19 134	117	17 793	1 766 147	1 427 988	551 512	9 216	50	16 355	2 005 121	126	92	48	43	92	114
MOZAMBIQUE	498 247	217 671	3 924	23	248 490	968 355	694 601	381 019	8 420	0	334 395	1 418 435	139	175	215	0	135	146
ZAMBIA	1 012 617	196 028	13 379	1 609	12 353	1 235 986	953 250	304 898	15 030	2 135	23 369	1 298 682	94	156	112	133	189	105
ZIMBABWE	469 753	236 343	21 019	914	39 441	767 470	818 279	370 837	50 191	581	45 317	1 285 205	174	157	239	64	115	167
NORWAY	346 469	788 376	20 573	0	111 674	1 267 092	347 380	736 466	8 847	0	61 524	1 154 217	100	93	43	0	55	91
OTHER COUNTRIES	7 216 760	8 124 440	1 222 371	81 759	835 496	17 480 826	9 917 306	8 178 880	800 902	102 422	754 074	19 753 584	137	101	66	125	90	113
<b>TOTAL</b>	<b>172 679 534</b>	<b>112 827 117</b>	<b>28 804 979</b>	<b>221 005</b>	<b>3 417 893</b>	<b>317 950 528</b>	<b>233 220 450</b>	<b>121 317 851</b>	<b>28 828 376</b>	<b>228 635</b>	<b>4 380 563</b>	<b>387 975 875</b>	<b>135</b>	<b>108</b>	<b>100</b>	<b>103</b>	<b>128</b>	<b>122</b>

8.4 PACKAGED WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2020						2021						TREND 2021 / 2020					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	16367903	12 740 972	711 489	5 888	396 769	30 223 021	19 325 608	11 852 258	1 217 576	8 549	679 659	33 083 650	118	93	171	145	171	109
THE NETHERLANDS	9874792	5 704 053	1 382 951	9 466	285 212	17 256 474	8 879 209	4 903 400	884 137	8 033	283 477	14 958 256	90	86	64	85	99	87
SWEDEN	7421430	2 753 739	323 852	1 172	467 235	10 967 428	7 160 686	2 485 959	349 457	2 293	602 868	10 601 263	96	90	108	196	129	97
GERMANY	4614268	6 244 818	672 866	7 302	100 753	11 640 007	4 337 046	5 400 440	661 100	7 991	90 867	10 497 444	94	86	98	109	90	90
U.S.A.	4156817	4 141 066	452 042	21 968	252 898	9 024 791	4 339 699	3 893 173	572 778	12 353	363 307	9 181 310	104	94	127	56	144	102
CHINA	482693	3 696 840	18 926	43 377	110 213	4 352 049	667 247	7 054 972	37 187	35 276	94 459	7 888 961	138	191	196	81	86	181
CANADA	4414787	2 511 649	87 809	13 952	16 565	7 044 762	4 348 524	2 262 492	99 819	22 055	20 096	6 752 986	98	91	114	158	121	96
RUSSIA	2156443	2 771 276	86 481	14	22 221	5 055 635	2 265 348	3 103 380	106 794	0	32 359	5 507 881	104	112	123	0	146	109
NIGERIA	952740	442 759	5 936	7 151	126 635	1 535 221	3 874 803	754 896	6 485	5 506	482 618	5 124 308	407	170	109	77	381	334
BELGIUM	1677126	1 358 797	519 905	2 536	42 365	3 600 729	2 125 791	1 800 880	532 850	995	49 297	4 509 013	127	132	102	39	116	125
UNITED ARAB EMIRATES	1711732	2 032 781	117 730	3 407	53 685	3 919 335	1 668 562	1 921 263	148 649	4 500	117 296	3 860 270	97	95	126	132	218	98
TANZANIA	1154128	969 213	21 213	698	25 286	2 098 818	1 485 787	1 362 077	84 708	797	78 539	3 011 908	129	152	399	114	311	144
DENMARK	1167004	1 695 563	277 253	10 053	17 024	3 166 897	1 060 086	1 541 071	250 514	1 947	20 570	2 874 188	91	91	90	19	121	91
KENYA	1851771	383 226	42 312	1 445	17 042	2 295 796	1 833 464	579 515	55 658	438	27 729	2 496 804	99	151	132	30	163	109
JAPAN	723736	1 190 382	10 085	1 125	122 760	2 048 088	826 266	1 225 821	8 953	1 243	98 258	2 160 541	114	103	89	110	80	105
UGANDA	1129089	600 014	19 134	117	17 793	1 766 147	1 427 988	551 512	9 216	50	16 355	2 005 121	126	92	48	43	92	114
MOZAMBIQUE	498247	217 671	3 924	23	248 490	968 355	694 601	356 979	8 420	0	334 395	1 394 395	139	164	215	0	135	144
ZAMBIA	969617	175 028	13 379	1 609	12 353	1 171 986	862 250	268 898	15 030	2 135	23 369	1 171 682	89	154	112	133	189	100
NORWAY	346469	716 316	20 573	0	111 674	1 195 032	347 380	736 466	8 847	0	61 524	1 154 217	100	93	43	0	55	97
FINLAND	987569	480 105	3 357	3 303	56 178	1 530 512	724 538	241 840	3 564	2 052	47 651	1 019 645	73	50	106	62	85	67
ZIMBABWE	369713	216 183	21 019	914	39 441	647 270	629 499	201 157	27 671	581	45 317	904 225	170	93	132	64	115	140
TAIWAN	161073	448 995	1 545	563	8 528	620 704	265 668	1 395	954	16 050	827 340	165	121	90	169	188	133	103
BRAZIL	133261	564 385	95 619	360	5 726	799 351	167 895	471 744	96 557	0	2 966	739 162	126	84	101	0	52	92
SWITZERLAND	286977	374 672	19 287	868	16 860	698 664	285 744	375 016	23 193	1 074	26 308	711 335	100	100	120	124	156	102
GHANA	194830	192 644	5 246	1 247	3 276	397 243	278 832	401 672	13 794	2 912	4 301	701 51						

## 8.6 WINE EXPORTED IN CONTAINERS - LITRES

COUNTRY	2020					2021					TREND 2021/2020				
	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	29 139 187	19 866	1 063 968		30 223 021	32 127 660	141 258	814 701	36	33 083 655	110.26	711.05	76.57		109.47
THE NETHERLANDS	17 108 139	3 096	145 240		17 256 475	14 912 179	23 082	23 000		14 958 261	87.16	745.54	15.84		86.68
SWEDEN	3 317 484	8 910	7 641 036		10 967 430	2 950 328	15 444	7 635 492		10 601 264	88.93	173.33	99.93		96.66
GERMANY	11 502 691	648	136 184	486	11 640 009	10 308 383	600	188 020	441	10 497 444	89.62	92.59	138.06	90.74	90.18
U.S.A.	8 893 580	54 708	56 320	20 183	9 024 791	9 026 187	56 754	97 208	1 160	9 181 309	101.49	103.74	172.60	5.75	101.73
CHINA	4 189 983	18	162 050		4 352 051	7 760 386	17 394	111 180		7 888 960	185.21	96 633.33	68.61		181.27
CANADA	6 500 680	288	543 792		7 044 760	6 132 947	9 876	610 162		6 752 985	94.34	3 429.17	112.21		95.86
RUSSIA	4 944 947		110 688		5 055 635	5 286 838		221 044		5 507 882	106.91		199.70		108.95
NIGERIA	1 529 459		5 760		1 535 219	5 118 308		6 000		5 124 308	334.65		104.17		333.78
BELGIUM	3 598 019		2 640	72	3 600 731	4 499 526	4 446	5 040		4 509 012	125.06		190.91		125.22
UNITED ARAB EMIRATES	1 624 095	1 272	2 293 226	741	3 919 334	1 885 309	180	1 974 184	597	3 860 270	116.08	14.15	86.09	80.57	98.49
TANZANIA	1 673 545		425 272		2 098 817	2 489 548	2 520	519 840		3 011 908	148.76		122.24		143.51
DENMARK	1 263 570	18	1 903 308		3 166 896	1 096 321	1 254	1 775 724	889	2 874 188	86.76	6 966.67	93.30		90.76
KENYA	1 461 238	480	834 080		2 295 798	1 974 004	4 842	517 958		2 496 804	135.09	1 008.75	62.10		108.76
JAPAN	1 563 288		484 800		2 048 088	1 683 344	7 308	469 890		2 160 542	107.68		96.92		105.49
UGANDA	1 037 588		728 559		1 766 147	1 190 996	156	809 444	4 524	2 005 120	114.79		111.10		113.53
MOZAMBIQUE	863 100		105 254		968 354	1 230 656		163 738		1 394 394	142.59		155.56		144.00
ZAMBIA	952 651		219 334		1 171 985	995 426	12 948	163 307		1 171 681	104.49		74.46		99.97
NORWAY	590 762	1 044	603 225		1 195 031	646 403	924	506 889		1 154 216	109.42	88.51	84.03		96.58
FINLAND	830 907		699 604		1 530 511	599 228	1 800	418 616		1 019 644	72.12		59.84		66.62
ZIMBABWE	595 773	72	51 424		647 269	746 446	612	153 278	3 888	904 224	125.29	850.00	298.07		139.70
TAIWAN	619 743	960			620 703	827 317	24			827 341	133.49	2.50			133.29
BRAZIL	799 352				799 352	739 161				739 161	92.47				92.47
SWITZERLAND	679 656		19 008		698 664	691 846	480	19 008		711 334	101.79		100.00		101.81
GHANA	390 332	630	5 830	450	397 242	686 793		14 716		701 509	175.95		252.42		176.59
OTHER COUNTRIES	9 467 584	27 258	2 892 805		12 387 647	10 072 614	16 462	2 229 875	2 154	12 321 105	106.39	60.39	77.08		99.46
<b>TOTAL</b>	<b>115 137 353</b>	<b>119 268</b>	<b>21 133 407</b>	<b>21 932</b>	<b>136 411 960</b>	<b>125 678 154</b>	<b>318 364</b>	<b>19 448 314</b>	<b>13 689</b>	<b>145 458 521</b>	<b>109.15</b>	<b>266.93</b>	<b>92.03</b>	<b>62.42</b>	<b>106.63</b>

\*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full. Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development, Directorate Food Safety and Quality Assurance



## 9 IMPORTS

### 9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

\* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

### 9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

PRODUCT CATEGORY (litres)	2016	2017	2018	2019	2020	2021
Sparkling Wine	1 124 828	961 326	1 455 564	1 469 455	866 836	1 545 316
Still Wine Bottled (≤ 2 litres)	904 506*	1 007 858	993 418	1 680 891	576 221	820 276
Fortified Wine Bottled (≤ 2 litres)	22 048*	20 253	32 037	25 501	35 132	17 747
Still and Fortified Bag-in-Box (> 2 to ≤ 10 litres)		1 832	4 392	3 222	7 157	302
Still and Fortified Bulk (>10 litres)	1 280	109 382	15 019 217	32 171 457	2 907 159	1 188
Brandy	4 144 320	3 956 704	10 406 512	9 741 510	5 699 754	4 724 279
Ethyl Alcohol	8 990 905	15 415 252	12 968 867	3 227 898	13 269 838	8 829 357
Gin	770 237	1 606 927	3 709 881	6 925 217	2 451 257	2 776 190
Liqueur	2 216 655	2 258 617	2 423 942	2 214 461	1 495 730	4 534 823
Rum	1 104 271	1 348 229	1 161 123	887 655	625 683	1 179 065
Spirit Aperitifs, Spirit Coolers and Bitters			1 687 831	1 250 746	859 927	1 575 221
Unspecified Spirits	2 692 034	3 348 824	3 534 788	3 735 328	1 814 266	2 553 567
Vermouth	181 603	174 019	142 647	123 835	98 508	144 539
Vodka	1 754 783	1 981 819	2 364 134	1 748 403	906 102	1 648 027
Whisky	30 237 494	35 246 602	30 766 420	33 387 079	22 271 591	24 157 952
Beer	66 052 269	85 808 109	152 888 000	240 135 000	108 336 000	127 389 000

Source: Comtrade, Trade Map, SARS Customs

\* Bag-in-Box included

## 10 LIQUOR CONSUMPTION IN SOUTH AFRICA

### 10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
2000	329 732 140	28 792 800	5 861 993	364 386 933	97 031 250	236 657 520	2 322 450 000	3 020 525 703	-5.4
2001	337 405 875	26 985 600	6 076 093	370 467 568	97 911 000	268 955 025	2 281 550 000	3 018 883 593	-0.1
2002	337 400 630	26 996 400	7 040 009	371 437 039	98 925 750	241 158 768	2 290 500 000	3 002 021 558	-0.6
2003	296 473 391	30 157 200	7 324 936	333 955 527	99 677 250	240 643 269	2 351 000 000	3 025 276 046	0.8
2004	299 428 807	28 983 600	8 005 285	336 417 692	104 096 250	238 934 768	2 490 000 000	3 169 448 709	4.8
2005	293 985 618	28 447 200	8 256 847	330 689 665	109 635 750	246 151 271	2 549 000 000	3 235 476 685	2.1
2006	295 701 833	28 746 000	8 293 090	332 740 923	112 720 500	282 623 273	2 588 000 000	3 316 084 696	2.5
2007	312 129 717	29 037 600	9 232 824	350 400 141	116 916 750	318 819 279	2 678 000 000	3 464 136 170	4.5
2008	312 398 624	28 173 600	9 722 667	350 294 891	115 058 250	359 083 037	2 665 000 000	3 489 436 178	0.7
2009	296 531 496	27 586 800	8 504 249	332 622 545	109 935 000	374 548 539	2 650 000 000	3 467 106 085	-0.6
2010	304 403 901	26 496 000	8 916 899	339 816 800	110 398 500	390 858 293	2 700 000 000	3 541 073 593	2.1
2011	311 297 953	27 964 800	8 799 413	348 062 166	112 349 250	411 556 048	2 911 000 000	3 782 967 464	6.8
2012	320 199 826	29 037 600	8 481 898	357 719 324	113 800 500	438 395 806	2 996 000 000	3 905 915 630	3.3
2013	327 698 714	27 669 600	8 101 339	363 469 653	113 337 000	468 513 809	3 041 900 000	3 987 220 462	2.1
2014	354 154 817	28 576 800	8 035 969	390 767 586	114 518 250	464 925 561	3 056 350 000	4 026 561 397	1.0
2015	383 361 467	30 592 800	8 188 831	422 143 098	116 842 500	478 465 566	3 079 400 000	4 096 851 164	1.7
2016	395 772 167	29 894 400	8 919 453	434 586 020	121 153 500	483 010 070	2 975 000 000	4 013 749 590	-2.0
2017	406 909 430	30 970 800	9 192 367	447 072 597	108 825 490	515 611 747	3 012 799 970	4 084 309 803	1.8
2018	387 137 070	32 742 000	9 360 956	429 240 026	122 876 154	547 621 496	3 013 624 970	4 113 362 646	0.7
2019	364 862 776	31 370 064	11 638 102	407 870 942	133 403 892	565 174 997	3 226 594 968	4 333 044 798	5.3
2020	290 936 628	16 560 510	8 546 329	316 043 467	112 857 956	421 209 497	2 416 124 976	3 266 235 897	-24.6
2021	358 435 362	23 095 897	11 442 599	392 973 858	146 422 297	607 878 246	2 833 984 972	3 981 259 373	21.9

Figures based on various industry sources (SAWIS, IWSR & SALBA)

**Notes:** Natural wine excludes the grape-based liquor and alcoholic fruit beverage component.

Wine categories are for RSA (around 94%) & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Eswatini).

Wine categories only include imported products (mostly bottled) from 2019 onwards.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers, including cider.

### 10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	AGAVE	TOTAL
2000	41 861 250	6 430 500	4 311 000	15 462 000	6 138 000	18 472 500	3 942 000	414 000	97 031 250
2001	42 441 750	6 691 500	3 744 000	15 025 500	5 953 500	19 649 250	4 077 000	328 500	97 911 000
2002	44 462 250	7 146 000	3 420 000	14 427 000	6 068 250	19 350 000	3 798 000	254 250	98 925 750
2003	45 033 750	7 465 500	3 147 750	13 655 250	6 441 750	19 374 750	4 250 250	308 250	99 677 250
2004	45 888 750	7 326 000	2 898 000	14 346 000	7 092 000	21 593 250	4 470 750	481 500	104 096 250
2005	48 534 750	6 855 750	2 668 500	13 950 000	7 656 750	24 723 000	4 551 750	695 250	109 635 750
2006	48 066 750	6 486 750	2 628 000	13 596 750	8 023 500	28 278 000	4 745 250	895 500	112 720 500
2007	46 662 750	6 169 500	2 450 250	14 262 750	8 442 000	32 877 000	5 096 250	956 250	116 916 750
2008	45 285 750	5 897 250	2 351 250	14 991 750	8 262 000	32 294 250	5 193 000	783 000	115 058 250
2009	42 705 000	5 388 750	2 121 750	15 516 000	7 758 000	30 672 000	4 954 500	819 000	109 935 000
2010	39 431 250	5 260 500	1 860 750	16 537 500	8 032 500	33 124 500	5 346 000	805 500	110 398 500
2011	37 089 000	5 071 500	1 791 000	18 060 750	9 141 750	35 246 250	5 109 750	839 250	112 349 250
2012	33 320 250	4 729 500	1 644 750	21 233 250	9 830 250	36 929 250	5 316 750	796 500	113 800 500
2013	30 350 250	4 664 250	1 471 500	21 960 000	10 093 500	38 592 000	5 382 000	823 500	113 337 000
2014	28 685 250	5 105 250	992 250	23 987 250	10 505 250	39 078 000	5 172 750	992 250	114 518 250
2015	28 467 000	5 931 000	834 750	26 633 250	10 435 500	38 119 500	5 393 250	1 028 250	116 842 500
2016	29 175 750	7 341 750	663 750	29 475 000	10 179 000	37 896 750	5 312 250	1 109 250	121 153 500
2017	30 273 305	8 922 970	598 500	24 224 273	6 735 661	31 865 592	5 032 938	1 172 250	108 825 490
2018	30 072 244	14 108 392	380 250	30 091 818	7 602 902	33 387 473	6 033 826	1 199 250	122 876 154
2019	30 467 953	26 475 907	353 250	26 240 565	10 463 130	32 241 650	5 984 687	1 176 750	133 403 892
2020	24 228 171	27 575 029	279 000	22 065 483	8 146 989	25 105 840	4 672 194	785 250	112 857 956
2021	27 383 146	37 019 796	191 250	29 447 729	14 488 232	31 835 167	5 057 977	999 000	146 422 297

Figures based on IWSR and SALBA

### 10.3 STILL WINE (litres)

YEAR	PERLé	STANDARD PRICED WINE	MEDIUM PRICED WINE	HIGH PRICED WINE	TOTAL WINE
2000		207 532 140	86 000 000	36 200 000	329 732 140
2001	40 300 000	173 605 875	86 000 000	37 500 000	337 405 875
2002	41 000 000	174 400 630	84 000 000	38 000 000	337 400 630
2003	42 200 000	132 273 391	82 000 000	40 000 000	296 473 391
2004	42 800 000	135 628 807	80 000 000	41 000 000	299 428 807
2005	43 000 000	128 985 618	79 000 000	43 000 000	293 985 618
2006	43 700 000	128 001 833	79 000 000	45 000 000	295 701 833
2007	44 200 000	139 029 717	81 000 000	47 900 000	312 129 717
2008	46 700 000	134 698 624	81 700 000	49 300 000	312 398 624
2009	49 800 000	113 631 496	85 000 000	48 100 000	296 531 496
2010	52 000 000	117 603 901	86 500 000	48 300 000	304 403 901
2011	54 200 958	117 594 531	89 001 572	50 500 892	311 297 953
2012	56 008 642	117 115 970	94 048 096	53 027 118	320 199 826
2013	56 923 823	113 559 096	101 542 496	55 673 299	327 698 714
2014	58 267 569	110 831 448	125 037 703	60 018 097	354 154 817
2015	57 605 394	112 736 124	151 014 142	62 005 807	383 361 467
2016	56 494 568	106 649 969	169 083 741	63 543 890	395 772 167
2017	66 028 989	102 272 848	172 859 757	65 747 836	406 909 430

Figures based on various industry sources

Notes: High priced wine is classified as all wine selling at prices above R35 (per 750ml)  
 Medium priced wine is classified as wines selling in the R22 to R35 (per 750ml) price range and most of the boxes.  
 5L boxes selling for less than R125 are classified as standard price.

YEAR	LOW PRICE	BASIC	PREMIUM	SUPER PREMIUM	ULTRA PREMIUM	TOTAL WINE
*	<R30	>R30 - R48	>R48 - R72	>R72 - R108	>R108	
2018	190 960 814	127 115 327	27 076 038	22 969 791	19 015 100	387 137 070
2019	251 046 821	61 264 275	18 580 721	17 438 984	16 531 976	364 862 776

Source: SAWIS

Notes: \*2018 -prices per litre

Price bracket	2020	2021
< R30	96 256 001	92 587 574
R30 - <R40	104 168 062	141 876 815
R40- <R50	22 156 611	39 097 090
R50 - <R60	11 455 039	18 670 315
R60 - <R70	10 055 559	12 189 232
R70 - <R80	8 311 139	7 704 838
R80 - <R90	7 465 554	8 136 615
R90 - <R100	4 793 283	5 619 238
R100 - <R120	6 593 383	8 697 468
R120 - <R150	7 418 870	10 686 848
R150 - <R200	5 894 610	6 077 532
>R200	6 368 516	7 091 797
<b>TOTAL</b>	<b>290 936 628</b>	<b>358 435 362</b>

Wine categories only include imported products (mostly bottled) from 2019 onwards.

**10.4a PER ADULT\* CONSUMPTION IN SOUTH AFRICA**

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	10.35	0.96	0.19	11.49	7.90	77.54	0.60	0.27	0.48	7.00
2001	10.38	0.88	0.19	11.46	8.81	74.70	0.60	0.28	0.46	6.88
2002	10.10	0.86	0.21	11.18	7.68	72.96	0.61	0.27	0.44	6.68
2003	8.70	0.94	0.22	9.86	7.51	73.42	0.60	0.26	0.43	6.53
2004	8.62	0.89	0.23	9.74	7.32	76.27	0.60	0.28	0.43	6.68
2005	8.31	0.86	0.24	9.40	7.40	76.68	0.63	0.32	0.42	6.71
2006	8.22	0.85	0.23	9.31	8.36	76.55	0.61	0.36	0.41	6.75
2007	8.54	0.84	0.26	9.64	9.28	77.92	0.58	0.41	0.41	6.93
2008	8.41	0.81	0.26	9.48	10.28	76.29	0.56	0.40	0.41	6.83
2009	7.85	0.78	0.23	8.85	10.54	74.61	0.52	0.37	0.39	6.61
2010	7.92	0.73	0.23	8.89	10.82	74.74	0.47	0.39	0.40	6.61
2011	7.96	0.76	0.23	8.95	11.20	79.19	0.43	0.41	0.41	6.85
2012	8.05	0.78	0.22	9.05	11.73	80.16	0.38	0.42	0.44	6.93
2013	8.11	0.73	0.20	9.04	12.34	80.09	0.34	0.44	0.44	6.93
2014	8.62	0.74	0.20	9.56	12.04	79.15	0.32	0.44	0.46	6.92
2015	9.18	0.78	0.20	10.16	12.19	78.48	0.31	0.42	0.49	6.97
2016	9.33	0.75	0.21	10.29	12.11	74.60	0.31	0.41	0.52	6.82
2017	9.44	0.76	0.22	10.42	12.73	74.38	0.32	0.34	0.46	6.72
2018	8.84	0.80	0.22	9.86	13.31	73.24	0.31	0.35	0.58	6.75
2019	8.19	0.75	0.26	9.21	13.50	77.09	0.31	0.33	0.67	6.95
2020	6.43	0.39	0.19	7.01	9.90	56.77	0.24	0.25	0.60	5.26
2021	7.82	0.54	0.25	8.61	14.10	65.75	0.27	0.32	0.79	6.40

Figures based on various industry sources

Note: Mid-year total population estimates - Source StatsSA

\* 15 years and older (measure used by the WHO)

**10.4b PER CAPITA CONSUMPTION IN SOUTH AFRICA**

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	6.94	0.64	0.12	8.16	5.30	51.99	0.40	0.18	0.32	4.69
2001	6.99	0.60	0.13	8.17	5.93	50.31	0.40	0.19	0.31	4.64
2002	6.83	0.58	0.14	8.00	5.20	49.35	0.41	0.18	0.30	4.52
2003	5.95	0.64	0.15	7.13	5.13	50.16	0.41	0.18	0.29	4.46
2004	5.94	0.61	0.16	7.10	5.04	52.56	0.42	0.20	0.30	4.60
2005	5.77	0.59	0.16	6.90	5.14	53.19	0.44	0.22	0.29	4.65
2006	5.73	0.59	0.16	6.86	5.83	53.38	0.43	0.25	0.28	4.71
2007	5.98	0.59	0.18	7.14	6.49	54.54	0.41	0.29	0.29	4.85
2008	5.90	0.57	0.19	7.04	7.22	53.56	0.39	0.28	0.29	4.80
2009	5.52	0.55	0.16	6.59	7.42	52.51	0.36	0.26	0.28	4.65
2010	5.59	0.52	0.17	6.63	7.63	52.71	0.33	0.28	0.28	4.66
2011	5.63	0.54	0.16	6.69	7.91	55.96	0.31	0.29	0.29	4.84
2012	5.70	0.55	0.15	6.77	8.30	56.71	0.27	0.30	0.31	4.91
2013	5.74	0.52	0.14	6.77	8.73	56.70	0.24	0.31	0.31	4.91
2014	6.11	0.52	0.14	7.17	8.53	56.09	0.23	0.31	0.32	4.90
2015	6.51	0.55	0.14	7.63	8.65	55.67	0.22	0.30	0.35	4.95
2016	6.63	0.53	0.15	7.74	8.60	52.99	0.22	0.29	0.37	4.84
2017	6.71	0.54	0.15	7.84	9.05	52.86	0.23	0.24	0.33	4.78
2018	6.29	0.57	0.15	7.42	9.46	52.09	0.22	0.25	0.41	4.80
2019	5.84	0.53	0.19	6.95	9.62	54.94	0.22	0.24	0.48	4.95
2020	4.59	0.28	0.14	5.31	7.07	40.58	0.17	0.18	0.43	3.76
2021	5.60	0.38	0.18	6.53	10.11	47.12	0.20	0.23	0.57	4.59

## 10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
%								
2000	17.0	2.5	0.3	5.6	55.4	8.6	3.8	6.9
2001	17.3	2.3	0.3	6.4	54.3	8.7	4.0	6.7
2002	17.4	2.3	0.4	5.7	54.6	9.1	4.0	6.5
2003	15.3	2.6	0.4	5.8	56.2	9.3	4.0	6.5
2004	14.8	2.4	0.4	5.5	57.1	9.0	4.3	6.5
2005	14.3	2.3	0.4	5.5	57.2	9.4	4.8	6.2
2006	14.0	2.3	0.4	6.2	56.7	9.1	5.3	6.0
2007	14.2	2.2	0.4	6.7	56.2	8.4	5.9	5.9
2008	14.1	2.1	0.4	7.5	55.8	8.2	5.8	6.0
2009	13.7	2.1	0.4	8.0	56.5	7.8	5.6	5.9
2010	13.8	2.0	0.4	8.2	56.5	7.1	6.0	6.0
2011	13.4	2.0	0.4	8.2	57.8	6.3	6.0	6.0
2012	13.4	2.0	0.4	8.5	57.8	5.5	6.1	6.4
2013	13.5	1.9	0.3	8.9	57.8	5.0	6.3	6.4
2014	14.3	1.9	0.3	8.7	57.2	4.6	6.3	6.6
2015	15.1	2.0	0.3	8.7	56.3	4.5	6.0	7.0
2016	15.7	2.0	0.4	8.9	54.7	4.6	6.0	7.7
2017	16.2	2.0	0.4	9.5	55.3	4.8	5.0	6.8
2018	15.1	2.1	0.4	9.9	54.2	4.7	5.2	8.6
2019	13.6	1.9	0.4	9.7	55.5	4.5	4.8	9.6
2020	14.0	1.3	0.4	9.4	54.0	4.7	4.8	11.4
2021	14.0	1.5	0.5	11.0	51.4	4.3	5.0	12.4

Figures based on various industry sources

## 11 TAXES

### 11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED								
	Product	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Sparkling wine	9.11	9.75	10.53	11.46	12.43	13.55	14.36	15.51	16.52
Still wine	2.87	3.07	3.31	3.61	3.91	4.20	4.39	4.74	4.96
Fortified wine	5.21	5.46	5.82	6.17	6.54	7.03	7.34	7.92	8.36

SPIRITS (R/LAA)	DATE ADJUSTED								
	Product	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Potstill & Vintage Brandy	137.54	149.23	149.23	149.23	171.07	183.73	191.82	207.17	220.63
Other Brandy	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	245.15
Wine spirit	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	245.15
Cane spirit	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	245.15
Grain spirit	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	245.15
Liqueur	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	245.15

BEER	DATE ADJUSTED								
	Product	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Malt beer (R/LAA)	68.92	73.05	79.26	86.39	95.03	102.07	106.56	115.08	121.41
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

OTHER (R/LAA)	DATE ADJUSTED								
	Product	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Cider and alcoholic fruit beverages		73.05	79.26	86.39	95.03	102.07	106.56	115.08	121.41

### 11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 31/3/2017	14%
1/4/2018	15%

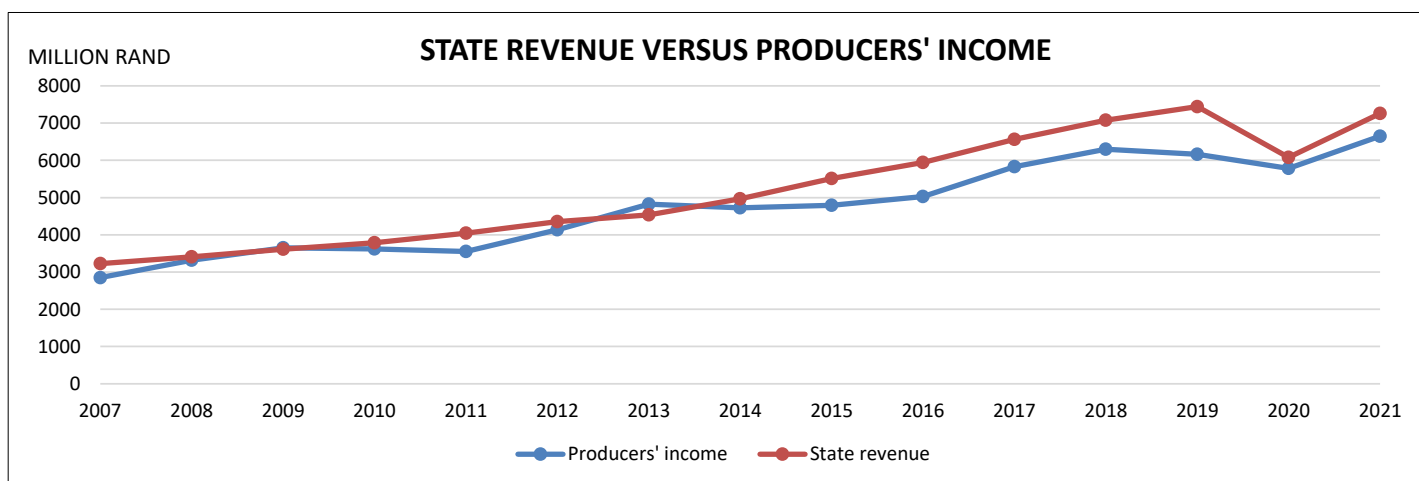
### 11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Domestic sales)

YEAR	MILLION RAND						TOTAL INCOME	% CHANGE
	EXCISE DUTY			VAT				
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
2007	674.63	1 224.16	1 898.79	836.82	490.47	1 327.29	3 226.08	
2008	725.34	1 318.70	2 044.04	842.09	523.83	1 365.92	3 409.96	5.7
2009	742.14	1 426.27	2 168.41	897.50	548.20	1 445.70	3 614.11	6.0
2010	817.68	1 433.92	2 251.60	995.51	539.79	1 535.30	3 786.90	4.8
2011	904.63	1 483.67	2 388.30	1 110.77	547.62	1 658.39	4 046.69	6.9
2012	997.65	1 599.55	2 597.20	1 211.69	543.86	1 755.55	4 352.75	7.6
2013	1 086.06	1 602.61	2 688.67	1 317.41	531.50	1 848.91	4 537.58	4.2
2014	1 238.52	1 696.51	2 935.03	1 494.50	540.21	2 034.71	4 969.74	9.5
2015	1 423.80	1 826.70	3 250.50	1 697.35	560.75	2 258.10	5 508.60	10.8
2016	1 577.91	2 010.38	3 588.29	1 820.94	536.71	2 357.65	5 945.94	7.9
2017	1 765.38	2 246.75	4 012.13	1 966.52	584.17	2 550.69	6 562.82	10.4
2018	1 844.20	2 433.35	4 277.55	2 125.93	671.15	2 797.08	7 074.63	7.8
2019	1 883.48	2 647.86	4 531.34	2 179.73	731.84	2 911.57	7 442.91	5.2
2020	1 506.22	2 198.21	3 704.43	1 755.88	615.07	2 370.95	6 075.38	-18.4
2021	1 881.44	2 484.46	4 365.90	2 176.42	716.69	2 893.11	7 259.01	19.5

Figures based on various industry sources and SALBA data

### 11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

YEAR	MILLION RAND			
	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2007	2 852.5	59.5	3 226.1	58.6
2008	3 319.9	69.3	3 410.0	61.9
2009	3 648.9	76.1	3 614.1	65.6
2010	3 619.4	75.5	3 786.9	68.7
2011	3 553.5	74.1	4 046.7	73.5
2012	4 131.4	86.2	4 352.8	79.0
2013	4 820.7	100.6	4 537.6	82.4
2014	4 727.0	98.6	4 969.7	90.2
2015	4 792.9	100.0	5 508.6	100.0
2016	5 030.1	104.9	5 945.9	107.9
2017	5 827.4	121.6	6 562.8	119.1
2018	6 298.0	131.4	7 074.6	128.4
2019	6 161.2	128.5	7 442.9	135.1
2020	5 784.7	120.7	6 075.4	110.3
2021	6 649.3	138.7	7 259.0	131.8



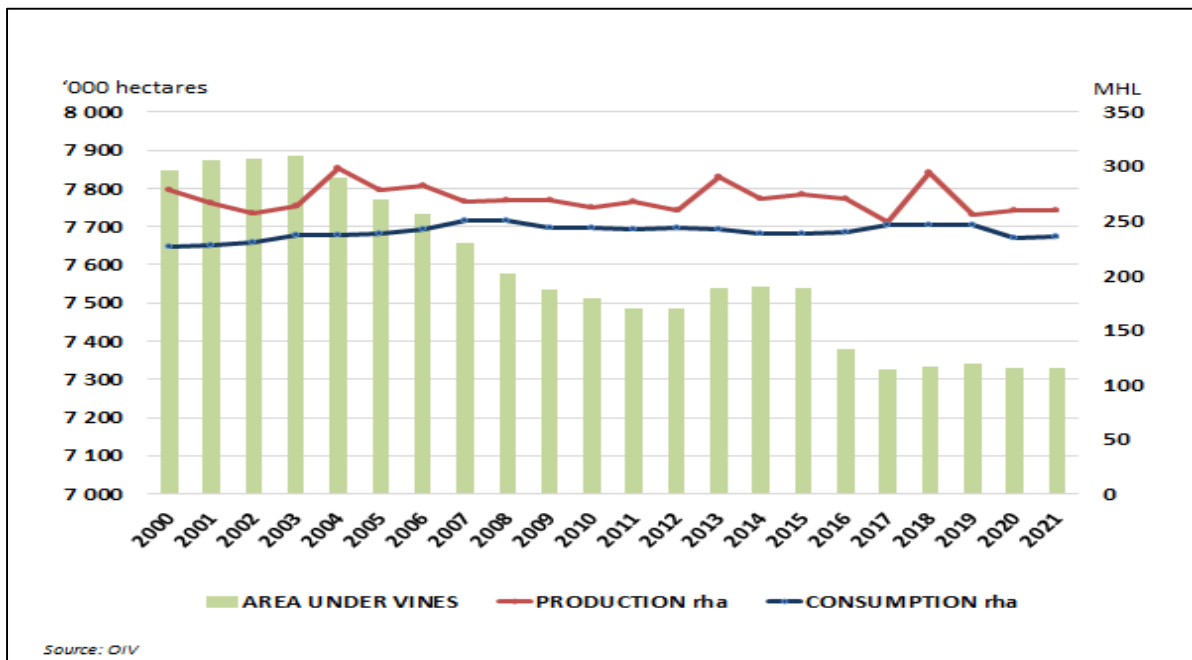
## 12 INTERNATIONAL COMPARISONS

### 12.1 AREA UNDER VINES AND PRODUCTION - 2021

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			TOTAL PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	964 000	13.2	1	3 530 000 000	13.6	3
France	798 000	10.9	2	3 760 000 000	14.5	2
China	783 000	10.7	3	590 000 000	2.3	10
Italy	718 000	9.8	4	5 020 000 000	19.3	1
USA	400 000	5.5	6	2 410 000 000	9.3	4
Argentina	211 000	2.9	7	1 250 000 000	4.8	7
Chile	210 000	3.0	8	1 340 000 000	5.2	6
Portugal	194 000	2.6	9	730 000 000	2.8	11
Romania	189 000	2.6	10	540 000 000	2.1	12
Australia	146 000	2.0	13	1 420 000 000	5.5	5
South Africa	126 000	1.7	15	1 060 000 000	4.1	8
Germany	103 000	1.4	18	800 000 000	3.1	9
New Zealand	39 000	0.5	30	270 000 000	1.0	16

Source: OIV

### 12.2 GLOBAL AREA UNDER VINES, PRODUCTION & CONSUMPTION



### 12.3 PER CAPITA CONSUMPTION DURING 2020 (+15 years)

WINE	
COUNTRY	LITRES
Portugal	51.9
Italy	46.6
France	46.0
Switzerland	35.7
Austria	29.9
Australia	27.8
Argentina	27.6
Germany	27.5
Belgium	26.9
New Zealand	26.7
Spain	23.9
USA	12.2
South Africa	7.4

Source: OIV