



**SA WINE INDUSTRY 2020 STATISTICS NR 45**

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is published annually during May**

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[www.sawis.co.za](http://www.sawis.co.za)

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NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

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## 1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, are also part thereof. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

**Wine** includes all the products below.

**Still wine** is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

**Fortified wine** is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

**Sparkling wine** is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

**Wine for brandy** is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

**Distilling wine** is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

**Grape juice concentrate and grape juice** refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

A **producer cellar** is a role player/entity where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

A **private wine cellar** is a role player/entity belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

A **producing wholesaler** is a role player/entity that buys wine in bulk and packaged format from wineries and / or other retailers, but also buys grapes for own production. (Such an entity does not necessarily have its own premises)

A **wholesaler** is a role player/entity that mainly buys wine in bulk, for reselling purposes, whether in bulk or packaged format.

A **wine producer** is a role player/entity that processes grapes, whether his own or purchased (i.e. does not own his own farm), on his own premises. If a role player process grapes on another role player's premises, separate registration is not required. This is in line with SARS legislation.

A **wine estate** is the same as a wine producer, with the difference that his own farm must be demarcated as an estate. The cellar and the farm must form a unit. Demarcation is done by the Wine and Spirits Board.

## 2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

### 2.1 EXTENT OF THE TOTAL WINE INDUSTRY

	2018	2019	2020	2020/2019
<b>GRAPES CRUSHED</b>	<b>TONS</b>	<b>TONS</b>	<b>TONS</b>	<b>TREND</b>
White cultivars	792 840	834 825	862 215	103.3
Red cultivars	403 244	352 190	419 560	119.1
Table grapes	47 521	60 515	60 337	99.7
<b>Total</b>	<b>1 243 604</b>	<b>1 247 530</b>	<b>1 342 112</b>	<b>107.6</b>

<b>PRODUCTION</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>2020/2019</b>
				<b>TREND</b>
Wine	824.3	836.8	898.0	107.3
Wine for brandy	36.5	39.0	39.2	100.5
Distilling wine	89.5	94.7	101.2	106.9
Grape juice concentrate and grape juice	15.4	3.1	3.5	112.9
<b>Total</b>	<b>965.7</b>	<b>973.6</b>	<b>1 041.9</b>	<b>107.0</b>

<b>PRODUCERS' INCOME</b>	<b>MILLION RAND</b>	<b>MILLION RAND</b>	<b>MILLION RAND</b>	<b>2020/2019</b>
				<b>TREND</b>
Grapes sold to producing wholesalers	360.4	378.5	500.8	132.3
Wine	5 443.8	5 247.8	4 699.0	89.5
Wine for brandy	172.6	206.3	218.6	106.0
Distilling wine, grape juice concentrate and grape juice	321.1	328.6	366.3	111.5
<b>Total</b>	<b>6 297.9</b>	<b>6 161.2</b>	<b>5 784.7</b>	<b>93.9</b>

<b>DOMESTIC SALES</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>2020/2019</b>
				<b>TREND</b>
Still wine *	387.1	363.2	290.4	80.0
Fortified wine	24.6	17.3	15.5	89.6
Sparkling wine	9.4	10.0	7.9	79.0
Spirits	131.0	132.9	115.9	87.2
RTD's	507.5	532.9	399.7	75.0
Beer	3 201.7	3 329.8	2 763.7	83.0
<b>Total</b>	<b>4 261.3</b>	<b>4 386.1</b>	<b>3 593.1</b>	<b>81.9</b>

\* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

<b>EXPORTS</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ</b>	<b>MILLION ℓ*</b>	<b>2020/2019</b>
				<b>TREND</b>
Still wine	415.0	316.7	314.3	99.2
Fortified wine	0.4	0.2	0.2	100.0
Sparkling wine	3.3	1.5	1.9	126.7
Cap Classique	1.5	1.4	1.5	107.1
<b>Total</b>	<b>420.2</b>	<b>319.8</b>	<b>317.9</b>	<b>99.4</b>

\* Excluding 1.1 million litres Industrial Wine

## 2.2 EXTENT OF THE WINE INDUSTRY

	2018	2019	2020	2020/2019
<b>PRODUCTION</b>	<b>MILLION ℓ</b>			<b>TREND</b>
White wine	518.0	569.0	587.0	103.2
Red wine	306.3	267.8	311.0	116.1
<b>Total</b>	824.3	836.8	898.0	107.3

	2018	2019	2020	2020/2019
<b>DOMESTIC SALES</b>	<b>MILLION ℓ</b>			<b>TREND</b>
Still wine	387.1	363.2	290.4	80.0
Fortified wine	24.6	17.3	15.5	89.6
Sparkling wine	9.4	10.0	7.9	79.0
<b>Total</b>	421.1	390.5	313.8	80.4

	2018	2019	2020	2020/2019
<b>EXPORTS</b>	<b>MILLION ℓ</b>			<b>TREND</b>
Still wine				
White	213.8	172.5	172.7	100.1
Red	151.6	119.3	112.8	94.6
Blanc de Noir / Rosé	49.6	24.8	28.8	116.1
<b>Subtotal</b>	415.0	316.6	314.3	99.3
Sparkling wine	3.3	1.6	1.9	118.8
Cap Classique	1.5	1.4	1.5	107.1
Fortified wine	0.4	0.2	0.2	100.0
<b>Grand total</b>	420.2	319.8	317.9	99.4

### 3 WINE INDUSTRY STRUCTURE IN 2020

<b>NUMBER OF PRIMARY GRAPE PRODUCERS</b> <div style="background-color: #76b82a; color: white; padding: 5px; text-align: center;">2 693</div>	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100 > 100 - 500 > 500 - 1000 > 1000 - 5000 > 5000 - 10000 > 10000	1 043 950 331 347 17 <u>5</u> 2 693
<b># NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b> <div style="background-color: #76b82a; color: white; padding: 5px; text-align: center;">529</div>	45 PRODUCER CELLARS 457 PRIVATE WINE CELLARS <u>27</u> PRODUCING WHOLESALERS 529	
<b>NUMBER OF BULK WINE BUYERS</b> <div style="background-color: #76b82a; color: white; padding: 5px; text-align: center;">111</div>	111 WHOLESALERS (Including producing wholesalers)	

#### # NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2019)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	209	201	-	8
> 100 - 500	160	150	1	9
> 500 - 1000	49	46	1	2
> 1000 - 5000	59	51	6	2
> 5000 - 10000	16	6	6	4
> 10000	36	3	31	2
<b>Total</b>	<b>529</b>	<b>457</b>	<b>45</b>	<b>27</b>

#### 4 WINE CELLARS PER REGION

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
PRODUCER CELLARS	57	54	52	50	50	49	48	48	48	47	45	45
PRIVATE WINE CELLARS	524	493	505	509	493	485	494	493	472	468	460	457
PRODUCING WHOLESALERS	23	26	25	23	21	25	24	27	26	27	28	27
<b>NUMBER OF WINE CELLARS WHICH CRUSH GRAPES</b>	<b>604</b>	<b>573</b>	<b>582</b>	<b>582</b>	<b>564</b>	<b>559</b>	<b>566</b>	<b>568</b>	<b>546</b>	<b>542</b>	<b>533</b>	<b>529</b>

PRODUCER CELLARS	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Northern Cape	3	3	3	3	3	3	3	3	2	2	2	2
Olifants River	3	3	3	3	3	3	3	3	3	3	3	3
Swartland	4	4	3	2	2	2	1	2	2	2	1	1
Klein Karoo	6	4	4	4	4	4	4	4	4	4	4	4
Paarl	8	8	8	7	7	7	7	6	7	6	7	7
Robertson	10	11	10	10	10	9	9	9	9	9	8	8
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2	2
Worcester	5	8	8	8	8	8	8	8	8	8	8	8
Breedekloof	16	11	11	11	11	11	11	11	11	11	10	10
Cape South Coast												
<b>TOTAL</b>	<b>57</b>	<b>54</b>	<b>52</b>	<b>50</b>	<b>50</b>	<b>49</b>	<b>48</b>	<b>48</b>	<b>48</b>	<b>47</b>	<b>45</b>	<b>45</b>

PRIVATE WINE CELLARS	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Northern Cape	9	9	8	10	11	10	14	14	11	11	11	11
Olifants River	15	11	16	14	11	12	12	12	13	12	12	11
Swartland	37	33	34	33	31	29	32	31	32	28	29	27
Klein Karoo	20	22	24	25	22	25	23	22	18	19	18	15
Paarl	148	128	136	128	125	119	121	120	111	109	108	113
Robertson	58	53	55	54	55	54	57	43	38	37	36	36
Stellenbosch	175	172	171	178	175	170	169	172	168	168	162	161
Worcester	46	49	48	52	48	49	49	13	13	12	10	10
Breedekloof	16	16	13	15	15	17	17	19	17	17	17	16
Cape South Coast **								47	51	55	57	57
<b>TOTAL</b>	<b>524</b>	<b>493</b>	<b>505</b>	<b>509</b>	<b>493</b>	<b>485</b>	<b>494</b>	<b>493</b>	<b>472</b>	<b>468</b>	<b>460</b>	<b>457</b>

PRIMARY GRAPE PRODUCERS PER DISTRICT *	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Northern Cape	729	723	671	645	612	597	566	563	522	471	435	418
Olifants River	396	384	389	369	366	382	375	357	362	347	325	320
Swartland	282	274	266	247	228	240	227	216	206	190	195	185
Klein Karoo	271	262	256	247	241	226	218	202	182	172	157	150
Paarl	559	540	537	526	514	502	498	487	466	445	430	419
Robertson	373	355	351	368	344	341	326	310	315	283	278	269
Stellenbosch	418	411	416	404	413	422	406	413	412	406	403	390
Worcester	263	264	252	250	226	224	225	227	203	205	205	199
Breedekloof	237	237	232	225	216	218	225	208	199	197	199	194
Cape South Coast	139	146	157	160	162	163	166	162	162	157	151	149
<b>TOTAL</b>	<b>3 667</b>	<b>3 596</b>	<b>3 527</b>	<b>3 441</b>	<b>3 322</b>	<b>3 315</b>	<b>3 232</b>	<b>3 145</b>	<b>3 029</b>	<b>2 873</b>	<b>2 778</b>	<b>2 693</b>

\* only those who produced grapes in a year

\*\* Cape South Coast figures only available from 2016, previously part of Worcester, Robertson and Stellenbosch

Note: Information Region Stellenbosch includes WO District Cape Town and Wards Constantia, Durbanville, Hout Bay and Philadelphia

Information Region Paarl includes WO Districts Franschhoek/Franschhoek Valley and Wellington

Information Region Northern Cape includes WO Geographical Units Limpopo, KZN, Free State and Eastern Cape

## 5 AREA UNDER VINES

### 5.1 VINE TYPES

Vine Types	2015 Hectares	2016 Hectares	2017 Hectares	2018 Hectares	2019 Hectares	2020 Hectares
Wine grapes *	98 594	95 775	94 545	93 021	92 067	92 005
Sultana **	7 420	7 066	6 658	6 499	6 370	6 133
Table grapes **	16 876	16 998	17 251	17 519	17 544	18 028
Rootstocks	21	193	140	64	66	70
Currants ***	485	445	587	706	719	806
<b>Total</b>	<b>123 397</b>	<b>120 477</b>	<b>119 181</b>	<b>117 808</b>	<b>116 766</b>	<b>117 041</b>

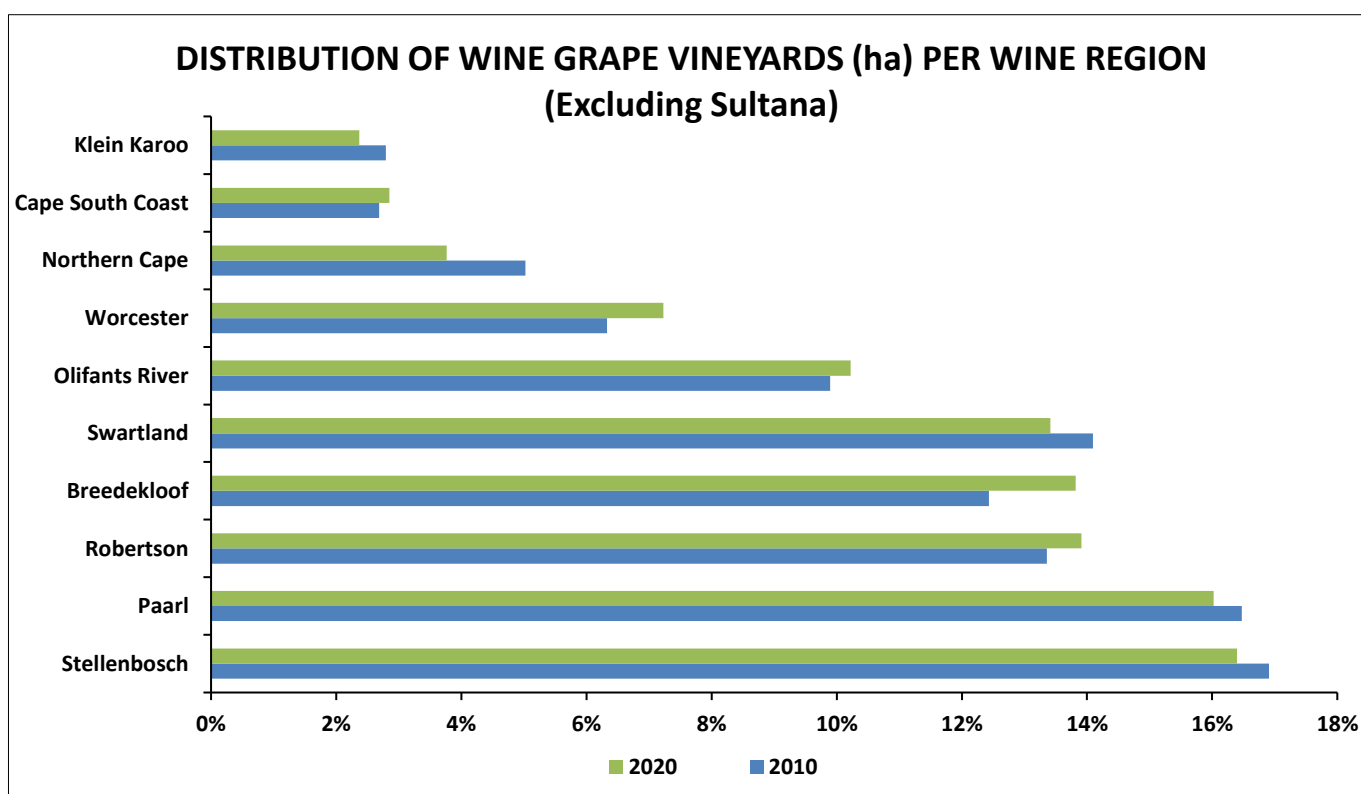
\* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

\*\* Only portion of production is utilised for production of wine.

\*\*\* For raisins only.

### 5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE HECTARES PER WINE REGION DURING 2020 (Excluding Sultana)

Wine regions	2010 Area hectares	% of total hectares	2020 Area hectares	% of total hectares
Stellenbosch	17 081	16.91	15 085	16.40
Paarl	16 642	16.47	14 742	16.02
Robertson	13 493	13.36	12 801	13.91
Breedekloof	12 560	12.43	12 714	13.82
Swartland	14 238	14.09	12 344	13.42
Olifants River	9 997	9.90	9 403	10.22
Worcester	6 394	6.33	6 651	7.23
Northern Cape	5 078	5.03	3 463	3.76
Cape South Coast	2 712	2.68	2 621	2.85
Klein Karoo	2 823	2.79	2 181	2.37
<b>Total</b>	<b>101 017</b>	<b>100.00</b>	<b>92 005</b>	<b>100.00</b>

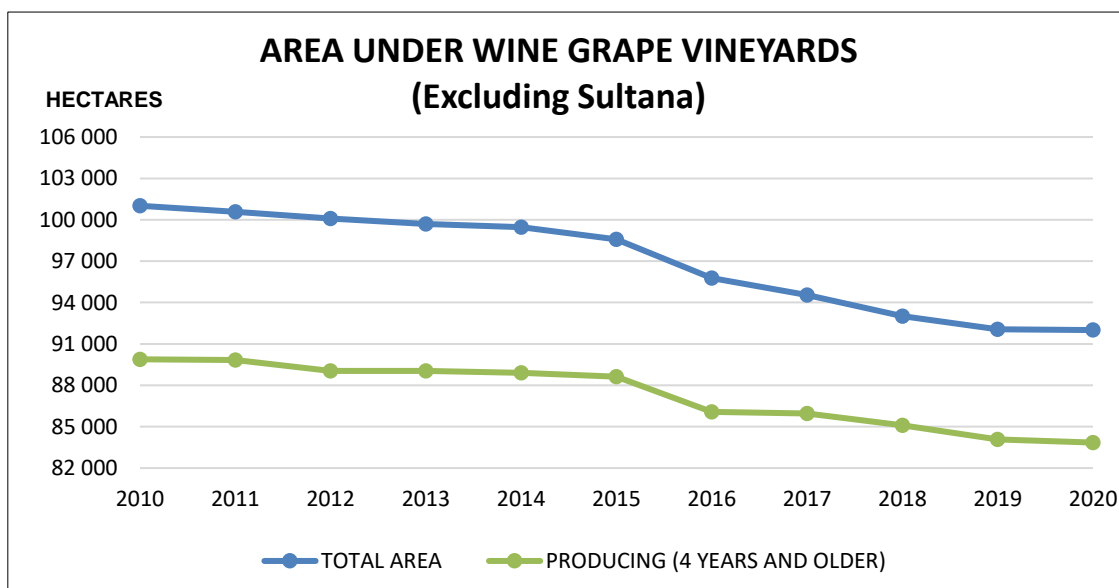
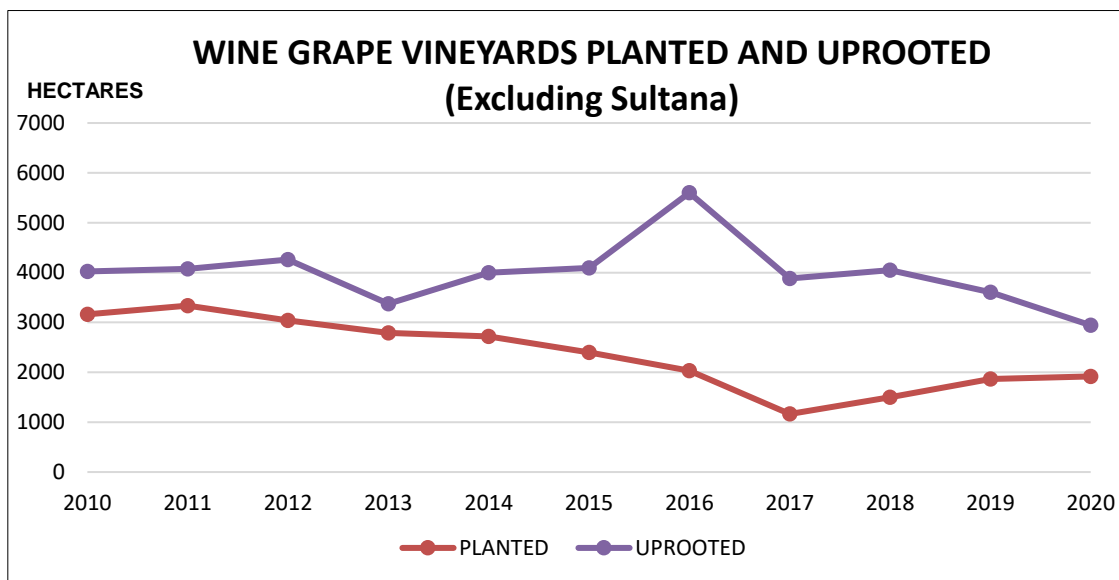




### 5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2010	3 161	4 022	618	101 017
2011	3 337	4 072	286	100 568
2012	3 038	4 261	753	100 099
2013	2 792	3 376	173	99 689
2014	2 720	3 994	1 058	99 472
2015	2 398	4 093	817	98 594
2016	2 031	5 600	750	95 775
2017	1 164	3 885	1 490	94 545
2018	1 497	4 047	1 026	93 021
2019	1 867	3 605	784	92 067
2020	1 915	2 943	966	92 005

\* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



**5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2020**

CULTIVAR PLANTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	397	7	90	44	13	38	38	8	73	86	-
Colombar(d)	220	2	66	8	35	3	39	-	18	51	-
Sauvignon blanc	213	-	8	5	1	2	52	19	46	75	5
Chardonnay	149	-	1	8	3	5	53	11	10	58	1
Pinot Gris	26	-	-	-	-	-	-	-	3	23	-
Muscat blanc	19	-	-	-	-	-	19	-	-	-	-
Muscat d'Alexandrie	11	-	2	0	-	-	-	-	1	8	-
Other white cultivars	17	-	3	1	3	3	-	-	4	2	0
<b>Total white cultivars</b>	<b>1 052</b>	<b>9</b>	<b>170</b>	<b>67</b>	<b>55</b>	<b>51</b>	<b>201</b>	<b>37</b>	<b>154</b>	<b>302</b>	<b>6</b>
Pinotage	161	0	19	36	1	20	18	8	34	24	-
Shiraz (Syrah)	144	-	18	26	3	17	32	7	10	17	14
Merlot	116	-	-	2	-	35	14	11	12	42	-
Cabernet Sauvignon	109	-	3	8	2	11	26	28	14	16	-
Malbec	82	0	-	-	-	11	15	8	34	15	-
Cinsaut	59	-	5	11	-	2	1	7	-	34	-
Durif	54	0	4	-	3	-	18	-	2	27	-
Roobernet	45	-	-	9	3	-	33	-	-	-	-
Grenache (red)	35	-	8	9	-	6	9	2	-	-	0
Other red cultivars	58	-	10	4	1	1	7	14	3	18	1
<b>Total red cultivars</b>	<b>863</b>	<b>0</b>	<b>66</b>	<b>105</b>	<b>14</b>	<b>104</b>	<b>173</b>	<b>86</b>	<b>108</b>	<b>193</b>	<b>15</b>
<b>Total white and red</b>	<b>1 915</b>	<b>10</b>	<b>236</b>	<b>171</b>	<b>68</b>	<b>155</b>	<b>375</b>	<b>123</b>	<b>262</b>	<b>496</b>	<b>20</b>
Sultana	4	4	-	-	-	-	-	-	-	-	-

**5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2020**

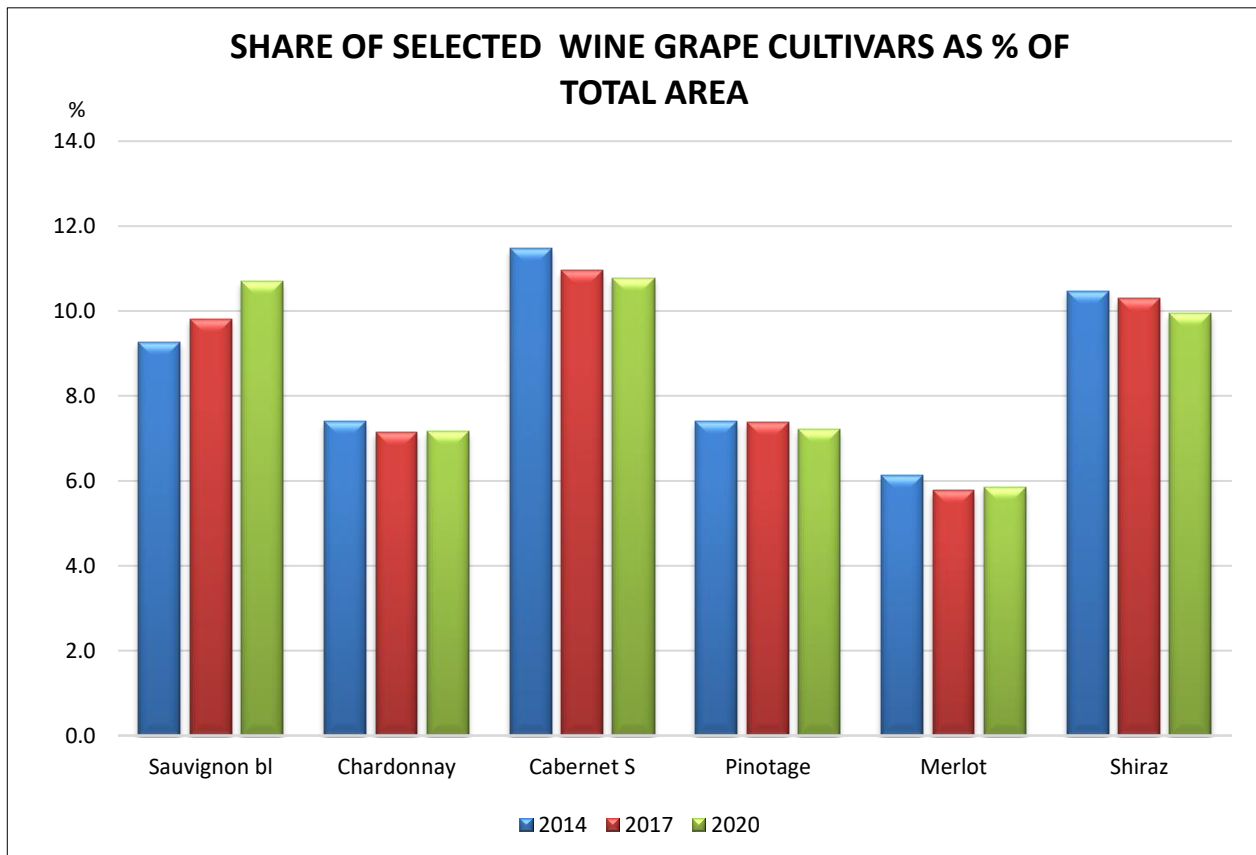
CULTIVAR UPROOTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	544	73	127	60	21	25	52	17	68	100	3
Colombar(d)	489	175	99	10	21	3	69	42	69	69	2
Chardonnay	315	-	24	60	5	28	80	10	19	77	11
Sauvignon blanc	156	-	9	18	1	18	40	32	4	19	14
Muscat D'Alexandrie	75	8	17	-	4	-	6	1	4	34	1
Sémillon	40	-	1	4	-	5	-	2	7	12	9
Crouchen (Cape Riesling)	29	-	-	-	-	-	1	0	2	26	-
Muscat blanc	18	-	7	-	2	-	9	-	1	-	-
Villard Blanc	15	15	-	-	-	-	-	-	-	-	-
Pinot Gris	13	-	-	-	-	-	2	11	-	-	-
Viognier	11	-	6	-	-	2	-	1	-	2	-
Other white cultivars	56	10	11	8	1	0	11	4	0	7	3
<b>Total white cultivars</b>	<b>1 761</b>	<b>282</b>	<b>301</b>	<b>161</b>	<b>53</b>	<b>81</b>	<b>269</b>	<b>79</b>	<b>147</b>	<b>346</b>	<b>44</b>
Cabernet Sauvignon	314	1	26	62	5	53	37	59	19	47	7
Shiraz	254	9	58	72	2	31	23	26	4	22	6
Pinotage	231	-	37	70	8	13	14	21	15	49	3
Merlot	135	5	25	40	4	8	2	16	6	26	3
Ruby Cabernet	103	3	20	-	9	-	56	-	7	9	-
Other red cultivars	144	2	10	25	6	18	14	19	10	40	1
<b>Total red cultivars</b>	<b>1 182</b>	<b>20</b>	<b>176</b>	<b>269</b>	<b>34</b>	<b>123</b>	<b>146</b>	<b>141</b>	<b>59</b>	<b>193</b>	<b>20</b>
<b>Total white and red</b>	<b>2 943</b>	<b>302</b>	<b>477</b>	<b>430</b>	<b>88</b>	<b>204</b>	<b>415</b>	<b>220</b>	<b>206</b>	<b>538</b>	<b>63</b>
Sultana	275	257	8	-	11	-	-	-	-	-	-

## 5.6 DISTRIBUTION OF WINE GRAPE CULTIVARS

Wine grape varieties as % of total area

CULTIVAR	2013	2014	2015	2016	2017	2018	2019	2020
Chenin blanc	18.0	18.0	18.2	18.5	18.6	18.5	18.6	18.6
Colombar(d)	11.7	12.0	12.0	12.0	11.9	11.6	11.5	11.4
Sauvignon blanc	9.4	9.3	9.4	9.7	9.8	10.3	10.5	10.7
Chardonnay	7.7	7.4	7.2	7.2	7.1	7.2	7.3	7.2
Muscat d'Alexandrie *	2.0	2.0	1.9	1.9	1.8	1.8	1.7	1.7
Semillon	1.2	1.2	1.2	1.2	1.2	1.1	1.1	1.1
Muscat blanc	0.8	0.8	0.8	0.9	0.9	0.9	0.9	0.9
Viognier	0.9	0.9	0.9	0.9	0.9	0.8	0.8	0.8
Other white cultivars	3.1	3.1	3.1	3.1	3.1	3.0	3.1	3.0
<b>Total % white cultivars</b>	<b>54.6</b>	<b>54.6</b>	<b>54.6</b>	<b>55.2</b>	<b>55.2</b>	<b>55.3</b>	<b>55.5</b>	<b>55.4</b>
<b>Total white hectares</b>	<b>54 465</b>	<b>54 334</b>	<b>53 855</b>	<b>52 824</b>	<b>52 201</b>	<b>51 403</b>	<b>51 067</b>	<b>50 967</b>
Cabernet Sauvignon	11.7	11.5	11.3	11.1	11.0	11.0	11.0	10.8
Shiraz	10.5	10.5	10.5	10.4	10.3	10.2	10.0	10.0
Pinotage	7.2	7.4	7.5	7.4	7.4	7.3	7.2	7.2
Merlot	6.2	6.1	6.0	5.8	5.8	5.8	5.8	5.9
Ruby Cabernet	2.3	2.4	2.4	2.4	2.4	2.3	2.2	2.1
Cinsaut	1.9	1.9	1.9	1.8	1.9	1.8	1.8	1.9
Pinot noir	1.1	1.1	1.1	1.2	1.3	1.3	1.3	1.3
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red cultivars	3.5	3.6	3.8	3.9	4.0	4.2	4.4	4.7
<b>Total % red cultivars</b>	<b>45.4</b>	<b>45.4</b>	<b>45.4</b>	<b>44.8</b>	<b>44.8</b>	<b>44.7</b>	<b>44.5</b>	<b>44.6</b>
<b>Total red hectares</b>	<b>45 224</b>	<b>45 138</b>	<b>44 739</b>	<b>42 952</b>	<b>42 344</b>	<b>41 617</b>	<b>41 000</b>	<b>41 038</b>
<b>Total white and red hectares</b>	<b>99 689</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>	<b>93 021</b>	<b>92 067</b>	<b>92 005</b>
Sultana * (Hectares)	7 799	7 582	7 420	7 066	6 658	6 499	6 370	6 133

\* Also utilised for raisins and as table grapes.



## 5.7 DISTRIBUTION OF WINE GRAPE CULTIVARS

CULTIVAR	TOTAL HECTARES							
	2013	2014	2015	2016	2017	2018	2019	2020
Chenin blanc	17 890	17 934	17 965	17 707	17 543	17 242	17 103	17 148
Colombar(d)	11 696	11 907	11 839	11 512	11 275	10 821	10 601	10 507
Sauvignon blanc	9 321	9 224	9 263	9 246	9 277	9 533	9 654	9 831
Chardonnay	7 665	7 356	7 061	6 856	6 746	6 661	6 685	6 587
Muscat d'Alexandrie *	1 984	1 948	1 904	1 781	1 729	1 665	1 606	1 560
Semillon	1 195	1 181	1 154	1 121	1 118	1 064	1 023	991
Muscat blanc	789	810	821	836	807	825	841	859
Viognier	879	868	837	822	803	766	744	730
Other white cultivars	3 046	3 106	3 010	2 943	2 903	2 827	2 810	2 754
<b>Total white cultivars</b>	<b>54 465</b>	<b>54 334</b>	<b>53 855</b>	<b>52 824</b>	<b>52 201</b>	<b>51 403</b>	<b>51 067</b>	<b>50 967</b>
Cabernet Sauvignon	11 658	11 407	11 170	10 589	10 360	10 233	10 087	9 920
Shiraz	10 509	10 410	10 343	9 946	9 735	9 497	9 178	9 151
Pinotage	7 196	7 357	7 361	7 052	6 979	6 791	6 662	6 637
Merlot	6 183	6 098	5 939	5 558	5 460	5 411	5 371	5 387
Ruby Cabernet	2 312	2 364	2 406	2 306	2 224	2 101	2 009	1 943
Cinsaut	1 916	1 903	1 863	1 767	1 759	1 713	1 659	1 701
Pinot noir	1 119	1 122	1 120	1 153	1 182	1 176	1 201	1 198
Cabernet Franc	881	858	842	835	820	798	789	788
Other red cultivars	3 449	3 618	3 695	3 746	3 824	3 898	4 043	4 313
<b>Total red cultivars</b>	<b>45 224</b>	<b>45 138</b>	<b>44 739</b>	<b>42 952</b>	<b>42 344</b>	<b>41 617</b>	<b>41 000</b>	<b>41 038</b>
<b>Total hectares</b>	<b>99 689</b>	<b>99 472</b>	<b>98 594</b>	<b>95 775</b>	<b>94 545</b>	<b>93 021</b>	<b>92 067</b>	<b>92 005</b>
Sultana *	7 799	7 582	7 420	7 066	6 658	6 499	6 370	6 133

\* Also utilised for raisins and as table grapes.

## 5.8 WINE GRAPE CULTIVARS PER WINE REGION FOR 2020

CULTIVAR	TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANT'S RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	17 148	932	2 802	2 509	459	2 763	1 511	1 340	1 913	2 832	87
Colombar(d)	10 507	1 692	2 490	202	718	327	1 997	37	1 159	1 859	26
Sauvignon blanc	9 831	35	611	1 170	88	907	1 620	2 627	672	1 326	775
Chardonnay	6 587	38	197	699	78	1 217	1 660	1 122	458	798	319
Muscat d'Alexandrie *	1 560	127	342	50	125	47	62	47	149	591	20
Semillon	991	-	35	122	4	135	39	137	64	386	70
Muscat Blanc	859	32	97	32	62	76	433	33	49	44	1
Viognier	730	16	25	130	16	210	69	110	56	60	37
Other white cultivars	2 754	245	208	303	130	392	500	296	305	306	69
<b>Total white cultivars</b>	<b>50 967</b>	<b>3 118</b>	<b>6 806</b>	<b>5 218</b>	<b>1 680</b>	<b>6 074</b>	<b>7 892</b>	<b>5 749</b>	<b>4 826</b>	<b>8 203</b>	<b>1 403</b>
Cabernet Sauvignon	9 920	98	399	1 683	60	2 280	1 308	2 963	270	686	173
Shiraz	9 151	55	634	1 967	87	2 110	889	1 913	405	744	346
Pinotage	6 637	47	572	1 379	39	1 307	733	1 193	407	890	70
Merlot	5 387	27	275	689	55	1 022	570	1 738	209	647	154
Ruby Cabernet	1 943	61	347	70	75	109	548	38	165	530	0
Cinsaut	1 701	-	37	289	1	552	84	108	87	540	2
Pinot noir	1 198	4	34	83	21	168	230	284	24	37	314
Cabernet Franc	788	2	10	73	1	163	43	404	13	40	37
Other red cultivars	4 313	51	289	894	162	956	504	695	244	397	122
<b>Total red cultivars</b>	<b>41 038</b>	<b>345</b>	<b>2 597</b>	<b>7 126</b>	<b>501</b>	<b>8 668</b>	<b>4 909</b>	<b>9 337</b>	<b>1 826</b>	<b>4 511</b>	<b>1 218</b>
<b>Total hectares</b>	<b>92 005</b>	<b>3 463</b>	<b>9 403</b>	<b>12 344</b>	<b>2 181</b>	<b>14 742</b>	<b>12 801</b>	<b>15 085</b>	<b>6 651</b>	<b>12 714</b>	<b>2 621</b>
Sultana	6 133	5 564	144	208	20	57	37	0	99	5	-

\* Also utilised for raisins and as table grapes.

**5.9 AGE OF VINES PER WINE REGION FOR 2020 - HECTARES (Excluding Sultana)**

AGE OF VINES	HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
< 4 Years	4 703	117	599	371	167	359	953	330	687	1 047	72
4 - 10 Years	11 424	541	1 448	804	448	1 114	2 445	910	1 502	2 041	171
11 - 15 Years	11 805	616	1 370	1 041	396	1 161	2 059	1 290	1 230	2 060	582
16 - 20 Years	7 920	459	982	995	227	1 111	1 171	1 045	549	987	394
> 20 Years	15 116	1 384	2 407	2 006	442	2 329	1 264	2 174	857	2 068	184
<b>Total white cultivars</b>	<b>50 967</b>	<b>3 118</b>	<b>6 806</b>	<b>5 218</b>	<b>1 680</b>	<b>6 074</b>	<b>7 892</b>	<b>5 749</b>	<b>4 826</b>	<b>8 203</b>	<b>1 403</b>
< 4 Years	3 454	22	229	399	38	539	653	646	264	581	82
4 - 10 Years	7 887	72	546	1 029	91	1 337	1 627	1 105	662	1 232	185
11 - 15 Years	4 014	52	127	514	101	828	530	996	179	318	369
16 - 20 Years	14 753	76	865	2 763	164	3 571	1 308	3 707	408	1 415	476
> 20 Years	10 931	123	831	2 421	106	2 393	791	2 883	313	965	106
<b>Total red cultivars</b>	<b>41 038</b>	<b>345</b>	<b>2 597</b>	<b>7 126</b>	<b>501</b>	<b>8 668</b>	<b>4 909</b>	<b>9 337</b>	<b>1 826</b>	<b>4 511</b>	<b>1 218</b>
< 4 Years	8 156	139	828	770	205	899	1 606	975	951	1 628	154
4 - 10 Years	19 311	613	1 995	1 833	539	2 451	4 072	2 015	2 164	3 274	356
11 - 15 Years	15 819	668	1 496	1 555	498	1 989	2 588	2 286	1 410	2 378	951
16 - 20 Years	22 673	535	1 847	3 759	391	4 682	2 479	4 752	957	2 402	869
> 20 Years	26 047	1 507	3 237	4 427	548	4 722	2 055	5 057	1 170	3 033	290
<b>Total white and red</b>	<b>92 005</b>	<b>3 463</b>	<b>9 403</b>	<b>12 344</b>	<b>2 181</b>	<b>14 742</b>	<b>12 801</b>	<b>15 085</b>	<b>6 651</b>	<b>12 714</b>	<b>2 621</b>

**5.10 AGE OF VINES PER WINE REGION FOR 2020 - % (Excluding Sultana)**

AGE OF VINES	HECTARES IN WINE REGION AS % OF TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
< 4 Years	5.1	3.4	6.4	3.0	7.7	2.4	7.4	2.2	10.3	8.2	2.7
4 - 10 Years	12.4	15.6	15.4	6.5	20.5	7.6	19.1	6.0	22.6	16.1	6.5
11 - 15 Years	12.8	17.8	14.6	8.4	18.2	7.9	16.1	8.5	18.5	16.2	22.2
16 - 20 Years	8.6	13.3	10.4	8.1	10.4	7.5	9.1	6.9	8.3	7.8	15.0
> 20 Years	16.4	40.0	25.6	16.3	20.3	15.8	9.9	14.4	12.9	16.3	7.0
<b>Total white cultivars</b>	<b>55.4</b>	<b>90.0</b>	<b>72.4</b>	<b>42.3</b>	<b>77.0</b>	<b>41.2</b>	<b>61.7</b>	<b>38.1</b>	<b>72.5</b>	<b>64.5</b>	<b>53.5</b>
< 4 Years	3.8	0.6	2.4	3.2	1.8	3.7	5.1	4.3	4.0	4.6	3.1
4 - 10 Years	8.6	2.1	5.8	8.3	4.2	9.1	12.7	7.3	10.0	9.7	7.1
11 - 15 Years	4.4	1.5	1.3	4.2	4.7	5.6	4.1	6.6	2.7	2.5	14.1
16 - 20 Years	16.0	2.2	9.2	22.4	7.5	24.2	10.2	24.6	6.1	11.1	18.1
> 20 Years	11.9	3.6	8.8	19.6	4.9	16.2	6.2	19.1	4.7	7.6	4.0
<b>Total red cultivars</b>	<b>44.6</b>	<b>10.0</b>	<b>27.6</b>	<b>57.7</b>	<b>23.0</b>	<b>58.8</b>	<b>38.3</b>	<b>61.9</b>	<b>27.5</b>	<b>35.5</b>	<b>46.5</b>
< 4 Years	8.9	4.0	8.8	6.2	9.4	6.1	12.5	6.5	14.3	12.8	5.9
4 - 10 Years	21.0	17.7	21.2	14.8	24.7	16.6	31.8	13.4	32.5	25.7	13.6
11 - 15 Years	17.2	19.3	15.9	12.6	22.8	13.5	20.2	15.2	21.2	18.7	36.3
16 - 20 Years	24.6	15.5	19.6	30.4	17.9	31.8	19.4	31.5	14.4	18.9	33.2
> 20 Years	28.3	43.5	34.4	35.9	25.1	32.0	16.1	33.5	17.6	23.9	11.1
<b>Total white and red</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

## 6 PRODUCTION AND UTILISATION OF CROP

### 6.1 TOTAL PRODUCTION

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2007	1 351 447	730 420 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 458 789
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 528	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 267	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 710	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 258	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011
2017	1 437 268	918 653 196	47 885 137	12.16	115 459 024	10.16	38 227 615		1 120 224 972
2018	1 243 604	824 336 395	36 498 374	11.50	89 459 553	10.06	15 360 200		965 654 522
2019	1 247 530	836 753 167	39 011 766	11.49	94 714 525	10.09	3 072 431		973 551 889
2020	1 342 112	898 025 177	39 244 660	11.65	101 240 743	10.10	3 519 707		1 042 030 287

### 6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2010	31.6	68.4	34.1	65.9
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.6	62.4
2014	33.6	66.4	36.6	63.4
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6
2017	32.0	68.0	34.6	65.4
2018	33.7	66.3	37.2	62.8
2019	29.7	70.3	32.0	68.0
2020	32.7	67.3	34.6	65.4

### 6.3 WHITE AND RED CULTIVARS UTILISED FOR TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	<b>1 477 091</b>	130 029	154 711	<b>284 740</b>	294 897	802 618	<b>1 097 515</b>	55 879	38 958	<b>94 837</b>
2016	<b>1 405 258</b>	120 728	138 445	<b>259 173</b>	286 673	774 826	<b>1 061 499</b>	50 957	33 629	<b>84 586</b>
2017	<b>1 437 268</b>	125 969	147 909	<b>273 877</b>	289 624	785 758	<b>1 075 382</b>	52 049	35 960	<b>88 009</b>
2018	<b>1 243 604</b>	120 111	138 688	<b>258 799</b>	267 109	650 056	<b>917 165</b>	40 793	26 848	<b>67 641</b>
2019	<b>1 247 530</b>	111 579	145 783	<b>257 362</b>	232 046	690 278	<b>922 324</b>	40 760	27 085	<b>67 845</b>
2020	<b>1 342 112</b>	132 645	152 491	<b>285 135</b>	269 058	703 858	<b>972 916</b>	48 445	35 616	<b>84 060</b>

### WHITE AND RED CULTIVARS AS % OF TOTAL WINE PRODUCED

YEAR	TOTAL TONS	PRIVATE WINE CELLARS			PRODUCER CELLARS			PRODUCING WHOLESALERS		
		RED	WHITE	TOTAL	RED	WHITE	TOTAL	RED	WHITE	TOTAL
2015	<b>1 477 091</b>	8.8	10.5	<b>19.3</b>	20.0	54.3	<b>74.3</b>	3.8	2.6	<b>6.4</b>
2016	<b>1 405 258</b>	8.6	9.9	<b>18.4</b>	20.4	55.1	<b>75.5</b>	3.6	2.4	<b>6.0</b>
2017	<b>1 437 268</b>	8.8	10.3	<b>19.1</b>	20.2	54.7	<b>74.8</b>	3.6	2.5	<b>6.1</b>
2018	<b>1 243 604</b>	9.7	11.2	<b>20.8</b>	21.5	52.3	<b>73.8</b>	3.3	2.2	<b>5.4</b>
2019	<b>1 247 530</b>	8.9	11.7	<b>20.6</b>	18.6	55.3	<b>73.9</b>	3.3	2.2	<b>5.4</b>
2020	<b>1 342 112</b>	9.9	11.4	<b>21.2</b>	20.0	52.4	<b>72.5</b>	3.6	2.7	<b>6.3</b>

#### 6.4 GRAPE PRODUCTION FOR WINE MAKING PURPOSES PER CULTIVAR

CULTIVAR	TONS					
	2015	2016	2017	2018	2019	2020
Chenin blanc	341 625	300 877	329 876	262 801	288 773	304 650
Colombar(d)	286 833	300 564	294 019	245 039	276 204	261 267
Sauvignon blanc	112 964	103 341	114 366	106 874	96 389	111 439
Chardonnay	87 239	78 310	75 990	66 370	63 440	68 366
Muscat d'Alexandrie	39 039	35 937	28 563	28 931	29 079	32 165
Muscat blanc	13 230	12 664	13 735	12 875	14 615	14 456
Sémillon	16 334	14 829	15 274	13 289	11 786	12 834
Viognier	10 573	8 164	8 668	6 912	6 520	7 969
Other white cultivars	43 947	52 115	54 686	48 690	47 202	46 948
Table grape cultivars	41 396	36 998	31 990	22 752	28 320	29 750
<b>Total white cultivars</b>	<b>993 180</b>	<b>943 799</b>	<b>967 166</b>	<b>814 532</b>	<b>862 327</b>	<b>889 845</b>
Shiraz	110 145	97 880	100 740	87 092	70 801	88 905
Pinotage	87 168	87 814	85 816	80 934	72 907	83 343
Cabernet Sauvignon	88 118	77 650	83 950	78 459	62 065	79 148
Merlot	61 791	57 138	55 162	45 731	39 454	51 560
Ruby Cabernet	34 721	35 503	34 305	34 774	33 634	32 557
Cinsaut	28 545	27 394	27 407	27 070	20 889	25 563
Pinot noir	9 821	10 077	10 603	9 544	10 812	10 763
Cabernet Franc	6 111	6 011	6 203	5 422	5 196	6 141
Other red cultivars	34 410	34 554	37 569	34 217	36 431	41 581
Table grape cultivars	19 975	24 337	25 887	24 769	32 195	30 587
<b>Total red cultivars</b>	<b>480 804</b>	<b>458 359</b>	<b>467 642</b>	<b>428 013</b>	<b>384 385</b>	<b>450 147</b>
<b>Total white and red cultivars</b>	<b>1 473 984</b>	<b>1 402 158</b>	<b>1 434 808</b>	<b>1 242 545</b>	<b>1 246 712</b>	<b>1 339 992</b>
Sultana	3 107	3 100	2 460	1 059	818	2 119



## 6.5 CERTIFIED WINE

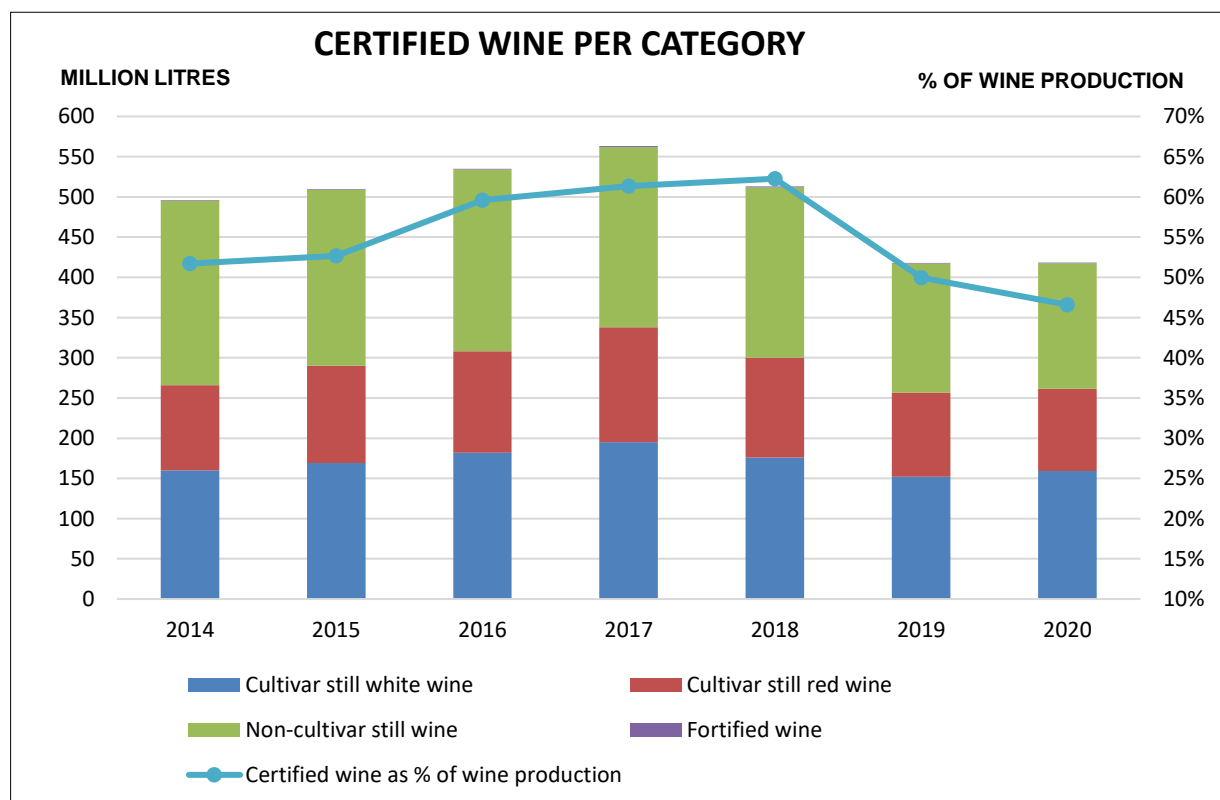
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

### CERTIFIED WINE

WINE CATEGORY	LITRES						
	2014	2015	2016	2017	2018	2019	2020
<b>White cultivars:</b>							
Still wine *	160 314 975	169 163 480	182 233 502	195 196 767	176 044 324	152 237 166	159 386 217
Fortified wine	470 505	214 417	544 882	465 710	197 607	175 011	139 479
<b>Total</b>	<b>160 785 480</b>	<b>169 377 897</b>	<b>182 778 384</b>	<b>195 662 477</b>	<b>176 241 931</b>	<b>152 412 177</b>	<b>159 525 696</b>
<b>Red cultivars:</b>							
Still wine *	106 121 194	121 120 228	125 837 706	143 493 495	124 487 534	104 498 405	102 028 236
Fortified wine	43 537	61 778	30 223	51 142	273 637	221 719	228 326
<b>Total</b>	<b>106 164 731</b>	<b>121 182 006</b>	<b>125 867 929</b>	<b>143 544 637</b>	<b>124 761 171</b>	<b>104 720 124</b>	<b>102 256 562</b>
<b>Non-cultivar:</b>							
Still wine *	229 323 508	218 973 755	226 048 953	223 764 147	211 649 311	160 447 258	156 119 627
Fortified wine	911 139	722 923	768 305	677 743	604 268	537 516	475 835
<b>Total</b>	<b>230 234 647</b>	<b>219 696 678</b>	<b>226 817 258</b>	<b>224 441 890</b>	<b>212 253 579</b>	<b>160 984 774</b>	<b>156 595 462</b>
<b>Total:</b>							
Still wine *	495 759 677	509 257 463	534 120 161	562 454 409	512 181 169	417 182 829	417 534 080
Fortified wine	1 425 181	999 118	1 343 410	1 194 595	1 075 512	934 246	843 640
<b>GRAND TOTAL</b>	<b>497 184 858</b>	<b>510 256 581</b>	<b>535 463 571</b>	<b>563 649 004</b>	<b>513 256 681</b>	<b>418 117 075</b>	<b>418 377 720</b>

\* Includes sparkling wine.



**6.6 CERTIFIED WINE PER PRODUCER GROUP**  
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2014	2015	2016	2017	2018	2019	2020
<b>PRODUCER CELLARS</b>							
Wine of origin	126 429 901	130 621 574	147 185 268	167 843 236	141 722 027	96 476 556	118 304 192
<b>Sub total</b>	<b>126 429 901</b>	<b>130 621 574</b>	<b>147 185 268</b>	<b>167 843 236</b>	<b>141 722 027</b>	<b>96 476 556</b>	<b>118 304 192</b>
<b>WHOLESALERS</b>							
Wine of origin	272 361 784	268 112 843	268 879 403	270 087 270	247 834 116	217 133 377	193 446 056
<b>Sub total</b>	<b>272 361 784</b>	<b>268 112 843</b>	<b>268 879 403</b>	<b>270 087 270</b>	<b>247 834 116</b>	<b>217 133 377</b>	<b>193 446 056</b>
<b>PRIVATE CELLARS</b>							
Estate wine	8 073 670	8 738 606	9 057 750	8 349 398	9 020 496	8 228 111	7 746 582
Wine of origin	90 319 503	102 783 558	110 386 208	117 369 100	105 659 546	96 279 031	98 880 890
<b>Sub total</b>	<b>98 393 173</b>	<b>111 522 164</b>	<b>119 443 958</b>	<b>125 718 498</b>	<b>114 680 042</b>	<b>104 507 142</b>	<b>106 627 472</b>
<b>TOTAL</b>							
Estate wine	8 073 670	8 738 606	9 057 750	8 349 398	9 020 496	8 228 111	7 746 582
Wine of origin	489 111 188	501 517 975	526 405 821	555 299 606	504 236 185	409 888 964	410 631 138
<b>GRAND TOTAL</b>	<b>497 184 858</b>	<b>510 256 581</b>	<b>535 463 571</b>	<b>563 649 004</b>	<b>513 256 681</b>	<b>418 117 075</b>	<b>418 377 720</b>
Certified bulk exports (Included in above figures)	246 126 528	260 862 861	283 575 115	299 115 971	255 955 914	190 985 231	213 211 115

## 7 PRODUCERS' SALES, INCOME AND PRICES

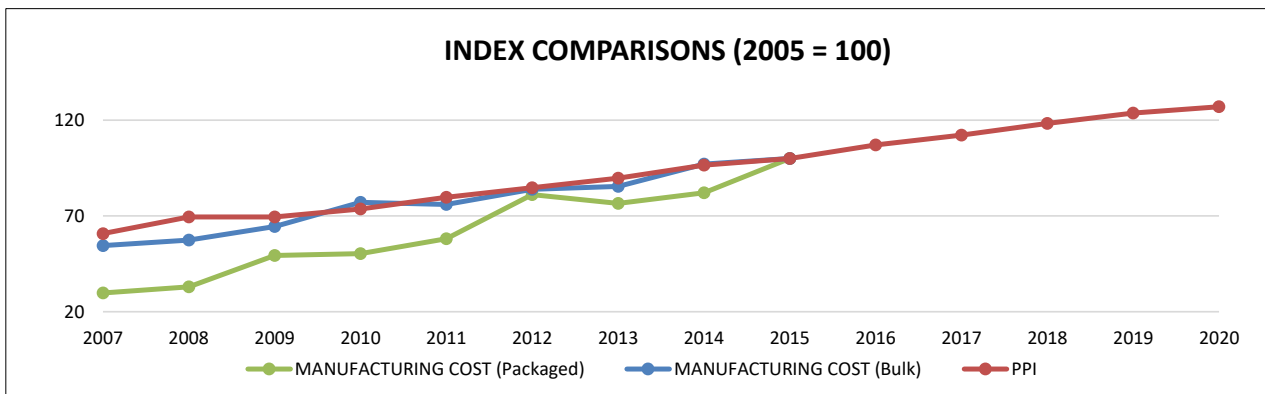
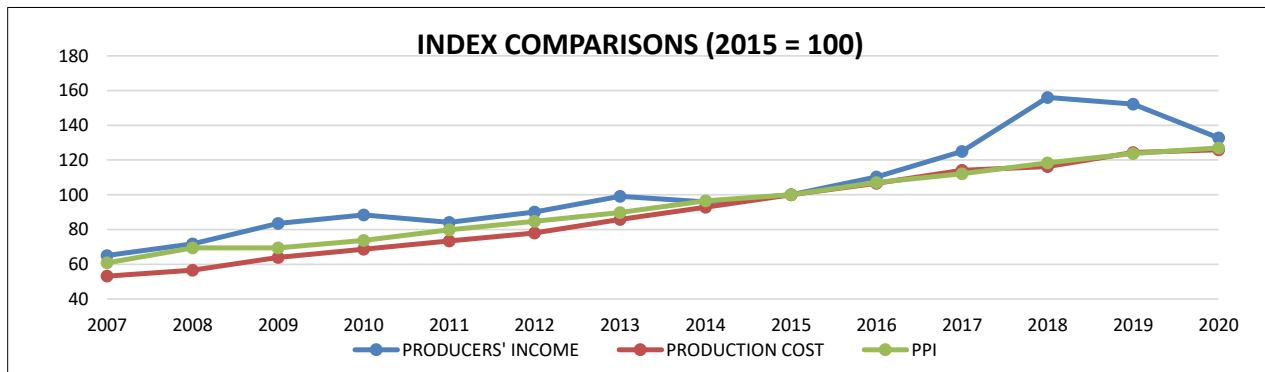
### 7.1 PRODUCERS' SALES AND INCOME

YEAR	GRAPES SOLD TO PRODUCING WHOLESALERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	ℓ @ 10% A/V	RAND	ℓ @ 10% A/V	RAND	RAND
2009	99 018	354 501 451	704 942 300	2 706 493 357	79 998 895	355 372 735	174 630 831	232 535 653	3 648 903 196
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313
2017	88 009	410 206 879	883 495 205	4 752 837 711	58 126 489	217 338 524	183 211 090	447 055 554	5 827 438 668
2018	67 641	360 448 468	820 937 710	5 443 843 983	42 416 364	172 644 998	126 941 079	321 053 480	6 297 990 929
2019	67 845	378 531 421	686 709 421	5 247 753 527	44 966 206	206 322 125	124 215 305	328 581 217	6 161 188 290
2020	83 368	500 828 158	618 995 892	4 698 966 502	46 130 431	218 557 496	137 859 550	366 350 734	5 784 702 890

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		
							R/litre	INDEX	R/ton	INDEX	INDEX
2007	1 351 447	2 852 543 089	2 110.73	65.0	22 125.00	53.1	5.35	29.8	687.00	54.5	60.8
2008	1 425 612	3 319 899 014	2 328.75	71.8	23 578.00	56.6	5.92	33.0	724.00	57.4	69.5
2009	1 347 620	3 648 903 196	2 707.66	83.4	26 580.00	63.8	8.86	49.3	812.00	64.4	69.5
2010	1 261 309	3 619 398 130	2 869.56	88.4	28 585.00	68.7	9.05	50.4	971.00	77.0	73.6
2011	1 302 530	3 553 495 891	2 728.15	84.1	30 582.00	73.5	10.44	58.1	958.00	76.0	79.8
2012	1 414 483	4 131 387 152	2 920.78	90.0	32 439.00	77.9	14.57	81.1	1 058.00	84.0	84.7
2013	1 498 243	4 820 691 029	3 217.56	99.2	35 739.00	85.8	13.74	76.5	1 076.00	85.4	89.8
2014	1 519 708	4 727 030 678	3 110.49	95.9	38 674.00	92.9	14.75	82.1	1 224.00	97.1	96.5
2015	1 477 091	4 792 934 343	3 244.85	100.0	41 635.00	100.0	17.96	100.0	1 260.25	100.0	100.0
2016	1 405 258	5 030 088 313	3 579.48	110.3	44 390.00	106.6					107.0
2017	1 437 268	5 827 438 668	4 054.52	125.0	47 513.00	114.1					112.1
2018	1 243 604	6 297 990 929	5 064.31	156.1	48 423.25	116.3					118.3
2019	1 247 530	6 161 188 290	4 938.71	152.2	51 788.00	124.4					123.8
2020	1 342 112	5 784 702 891	4 310.15	132.8	55 882.00	134.2					127.0

\* Including provision for replacement value. (Source: Vinpro)

\*\* Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest. (Source: The SA Wine Industry Insights Survey PricewaterhouseCoopers)



## 7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE DOMESTIC MARKET

### 7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2020/2019
		2014	2015	2016	2017	2018	2019	2020	
GLASS	< 750 ml	2 494 361	3 017 968	2 615 414	1 558 772	836 361	650 574	481 710	74.0
	% of glass	1.5	1.7	1.5	0.9	0.5	0.4	0.4	
	750 ml	103 349 386	106 664 510	107 332 508	112 141 097	102 316 664	100 389 807	79 856 727	79.5
	% of glass	60.2	61.8	63.1	63.4	61.0	62.8	65.7	
	1 l	21 678 874	19 420 307	16 647 733	16 541 723	16 648 661	13 203 627	8 894 386	67.4
	% of glass	12.6	11.3	9.8	9.3	9.9	8.3	7.3	
	1,5 l - 2 l	40 652 005	40 835 543	41 382 268	45 225 745	47 374 019	45 456 645	32 247 495	70.9
	% of glass	23.7	23.7	24.3	25.6	28.2	28.5	26.5	
	4,5 l	2 842 911	2 573 388	2 123 393	1 450 427	671 148	0	315	0.0
	% of glass	1.7	1.5	1.2	0.8	0.4	0.0	0.0	
OTHER	531 335	10 902	11 576	15 708	11 275	28 643	24 886	86.9	
% of glass	0.3	0.0	0.0	0.0	0.0	0.0	0.0		
<b>TOTAL</b>		<b>171 548 871</b>	<b>172 522 617</b>	<b>170 112 891</b>	<b>176 933 471</b>	<b>167 858 127</b>	<b>159 729 272</b>	<b>121 505 519</b>	<b>76.1</b>
<b>As % of total still wine</b>		<b>49.4</b>	<b>45.8</b>	<b>43.9</b>	<b>44.0</b>	<b>44.2</b>	<b>44.8</b>	<b>42.6</b>	
PLASTIC	< 750 ml	537 282	590 152	547 968	567 464	336 695	218 613	182 874	83.7
	% of plastic	0.8	0.9	0.9	0.9	0.7	0.5	0.6	
	750 ml	147 466	214 978	303 643	299 874	267 513	243 485	236 657	97.2
	% of plastic	0.2	0.3	0.5	0.5	0.6	0.6	0.8	
	1 l	26 282 666	27 140 840	28 209 352	28 041 191	22 919 951	20 194 136	13 867 662	68.7
	% of plastic	39.5	43.7	45.7	45.4	47.4	48.0	48.6	
	5 l	32 771 795	29 483 280	28 405 040	28 677 480	21 867 230	19 017 775	12 915 072	67.9
	% of plastic	49.3	47.4	46.1	46.4	45.3	45.2	45.3	
	OTHER	6 730 065	4 728 402	4 194 327	4 180 637	2 928 696	2 371 136	1 325 571	55.9
	% of plastic	10.1	7.6	6.8	6.8	6.1	5.6	4.6	
<b>TOTAL</b>		<b>66 469 274</b>	<b>62 157 652</b>	<b>61 660 329</b>	<b>61 766 646</b>	<b>48 320 084</b>	<b>42 045 144</b>	<b>28 527 836</b>	<b>67.9</b>
<b>As % of total still wine</b>		<b>19.2</b>	<b>16.5</b>	<b>15.9</b>	<b>15.4</b>	<b>12.7</b>	<b>11.8</b>	<b>10.0</b>	
BAG-IN-BOX	2 l	4 784 724	4 368 376	3 193 314	1 618 862	1 283 578	591 836	1 733 294	292.9
	% of bag-in-box	4.8	3.3	2.2	1.1	0.9	0.4	1	
	3 l	28 022 355	45 322 629	48 648 233	48 964 846	48 413 916	42 166 461	35 467 458	84.1
	% of bag-in-box	28.1	34.7	33.9	32.9	32.4	29.8	28	
	5 l	66 738 490	81 084 200	91 799 945	98 117 395	99 447 673	98 786 012	89 015 208	90.1
	% of bag-in-box	67.0	62.0	63.9	65.9	66.7	69.8	70	
	OTHER	112 719	11 357	36 908	82 208	55 120	50 060	61 671	123.2
	% of bag-in-box	0.1	0.0	0.0	0.1	0.0	0.0	0	
<b>TOTAL</b>		<b>99 658 288</b>	<b>130 786 562</b>	<b>143 678 400</b>	<b>148 783 311</b>	<b>149 200 287</b>	<b>141 594 369</b>	<b>126 277 631</b>	<b>89.2</b>
<b>As % of total still wine</b>		<b>28.7</b>	<b>34.8</b>	<b>37.1</b>	<b>37.0</b>	<b>39.3</b>	<b>39.7</b>	<b>44.2</b>	
FOIL BAGS	2 l	108 396	0	0	0	0	0	0	0.0
	% of foil bags	12.1	0.0	0.0	0.0	0.0	0.0	0.0	
	5 l	740 585	567 995	463 945	376 285	339 635	290 320	284 985	98.2
	% of foil bags	82.4	89.8	98.4	99.1	98.8	100.0	100.0	
	OTHER	49 740	64 472	7 703	3 357	4 279	0	0	0.0
	% of foil bags	5.5	10.2	1.6	0.9	1.2	0.0	0.0	
<b>TOTAL</b>		<b>898 721</b>	<b>632 467</b>	<b>471 648</b>	<b>379 642</b>	<b>343 914</b>	<b>290 320</b>	<b>284 985</b>	<b>98.2</b>
<b>As % of total still wine</b>		<b>0.3</b>	<b>0.2</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>	
TETRA PACKS	500 ml	371 117	364 343	387 764	351 643	296 298	261 696	133 817	51.1
	% of tetra packs	4.4	3.6	3.3	2.4	2.1	2.1	1.6	
	1 l	8 013 538	9 879 062	11 464 133	14 018 010	13 816 678	12 399 354	8 448 593	68.1
	% of tetra packs	95.6	96.4	96.7	97.5	97.9	97.9	98.4	
	OTHER	0	99	0	1 350	720	3 282	1 572	47.9
	% of tetra packs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
<b>TOTAL</b>		<b>8 384 655</b>	<b>10 243 504</b>	<b>11 851 897</b>	<b>14 371 003</b>	<b>14 113 696</b>	<b>12 664 332</b>	<b>8 583 982</b>	<b>67.8</b>
<b>As % of total still wine</b>		<b>2.4</b>	<b>2.7</b>	<b>3.1</b>	<b>3.6</b>	<b>3.7</b>	<b>3.6</b>	<b>3.0</b>	
CANS	< 250 ml							0	0.0
	% of cans							0.0	
	250 ml							346 900	0.0
	% of cans							4.6	
	>250 ml							0	0.0
% of cans							0.0		
<b>TOTAL</b>							<b>346 900</b>	<b>0.0</b>	
<b>As % of total still wine</b>		<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.1</b>	
<b>TOTAL STILL WINE</b>		<b>346 959 809</b>	<b>376 342 802</b>	<b>387 775 165</b>	<b>402 234 073</b>	<b>379 836 108</b>	<b>356 323 438</b>	<b>285 526 852</b>	<b>80.1</b>

Included in these figures are the sales of locally bottled imported still wine, as well as the 2020 sales of de-alcoholized and low alcohol wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

## 7.2.2 WINE SOLD PER CULTIVAR / TYPE

	TYPE OF WINE	LITRE			TREND 2020/2019
		2018	2019	2020	
<b>STILL WINE WHITE</b>	Chardonnay	4 462 099	4 608 200	3 702 631	80.3
	Chenin blanc	6 320 065	5 478 290	5 058 580	92.3
	Sauvignon blanc	13 842 941	14 943 809	13 925 832	93.2
	Blends	4 402 576	4 418 417	2 721 055	61.6
	Other white	4 268 989	7 688 520	1 786 377	23.2
	Dry white	24 053 025	21 512 289	18 618 447	86.5
	Natural sweet	26 299 760	25 145 282	24 100 437	95.8
	Semi-sweet	62 932 919	52 959 569	39 456 775	74.5
	<b>Total White</b>	<b>146 582 375</b>	<b>136 754 376</b>	<b>109 370 135</b>	<b>80.0</b>
	<b>STILL WINE RED</b>	Cabernet Sauvignon	6 270 906	6 175 582	5 071 717
Merlot		7 379 174	7 421 322	5 966 800	80.4
Pinotage		4 731 035	4 992 871	4 281 571	85.8
Shiraz		4 446 461	4 692 272	3 937 545	83.9
Blends		13 168 219	12 318 827	11 660 168	94.7
Other red		6 581 934	6 676 050	4 000 653	59.9
Dry red		31 281 551	33 159 084	29 002 306	87.5
Natural sweet		31 805 257	31 973 384	30 446 661	95.2
Semi-sweet		2 311 937	2 419 425	4 968 856	205.4
<b>Total Red</b>		<b>107 976 474</b>	<b>109 828 816</b>	<b>99 336 276</b>	<b>90.4</b>
<b>ROSÉ / BLANC DE NOIR</b>	Dry	4 846 798	5 404 574	4 347 340	80.4
	Natural sweet	49 139 651	40 530 505	30 019 625	74.1
	Semi-sweet	6 484 301	5 825 177	5 094 569	87.5
	<b>Total Rosé / Blanc de Noir</b>	<b>60 470 749</b>	<b>51 760 255</b>	<b>39 461 534</b>	<b>76.2</b>
<b>PERLÉ</b>		<b>64 806 509</b>	<b>57 980 040</b>	<b>37 358 907</b>	<b>64.4</b>
<b>CAP CLASSIQUE</b>	White	2 790 915	2 955 439	2 039 878	69.0
	Rosé	1 095 018	1 249 010	932 165	74.6
	Red	193	4 049	27 893	688.9
	<b>Total Cap Classique</b>	<b>3 886 126</b>	<b>4 208 499</b>	<b>2 999 936</b>	<b>71.3</b>
<b>SPARKLING</b>	White	2 960 820	2 993 468	2 506 564	83.7
	Rosé	1 582 860	1 792 800	1 436 398	80.1
	Red	931 149	1 011 941	634 361	62.7
	<b>Total Other Sparkling</b>	<b>5 474 829</b>	<b>5 798 210</b>	<b>4 577 323</b>	<b>78.9</b>
<b>FORTIFIED *</b>		<b>24 556 500</b>	<b>17 307 000</b>	<b>15 506 100</b>	<b>89.6</b>

\* The composition of this category was revisited in 2020

Included in these figures are the sales of locally bottled imported still wine, as well as the 2020 sales of de-alcoholized and low alcohol. Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participate

## 8 EXPORTS

### 8.1 TOTAL QUANTITY OF WINE EXPORTED (EXL INDUSTRIAL WINE)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	CAP CLASSIQUE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED
2009	389 023 730	282 791	6 202 801	82 575	395 591 897	96.1	49.1	91.5
2010	370 909 346	401 700	7 140 704	71 973	378 523 723	95.7	48.5	93.4
2011	350 414 988	348 858	6 569 558	80 177	357 413 581	94.4	43.0	93.8
2012	408 910 701	274 425	7 972 788	59 384	417 217 298	116.7	47.9	92.8
2013	517 404 596	282 980	7 821 726	75 654	525 584 956	126.0	57.4	88.1
2014	414 834 334	348 954	7 437 690	35 705	422 656 683	80.4	44.1	90.0
2015	412 444 376	310 819	6 234 414	1 028 697	420 018 306	99.4	43.4	91.9
2016	424 088 451	385 543	2 591 609	1 275 096	428 340 699	102.0	47.7	93.3
2017	444 010 922	315 303	2 709 131	1 350 138	448 385 494	104.7	48.8	92.9
2018	414 992 259	351 157	3 350 885	1 469 052	420 163 353	93.7	51.0	91.1
2019	316 663 992	174 149	1 563 640	1 381 099	319 782 880	76.1	38.2	94.1
2020	314 333 283	221 005	1 931 010	1 486 883	317 972 181	99.4	35.4	93.9

### 8.2 TYPES OF WINE EXPORTED DURING 2020 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER CULTIVAR	LITRES	AS % OF TOTAL PER CULTIVAR	2020	2019	2018
Chardonnay	9 520 297	48.24	10 213 623	51.76	19 733 920	20 028 847	28 519 109
Sauvignon blanc	17 728 064	45.04	21 636 979	54.96	39 365 043	37 395 709	44 416 264
Chenin blanc	13 936 881	28.48	34 991 143	71.52	48 928 024	49 130 851	55 071 269
Other single white cultivars	2 834 232	26.47	7 872 044	73.53	10 706 276	7 485 573	11 014 682
White blends	10 690 513	37.19	18 053 009	62.81	28 743 522	25 422 584	30 907 174
Dry White	2 445 870	21.16	9 112 630	78.84	11 558 500	19 720 015	27 089 886
Other White	12 006 963	87.92	1 650 192	12.08	13 657 155	13 277 115	16 840 110
Cabernet Sauvignon	8 769 574	66.18	4 482 436	33.82	13 252 010	14 503 862	18 783 290
Shiraz	8 230 838	50.14	8 185 992	49.86	16 416 830	16 229 364	21 094 086
Pinotage	8 473 200	46.37	9 801 295	53.63	18 274 495	18 477 734	18 113 629
Merlot	3 824 884	53.80	3 284 483	46.20	7 109 367	7 913 876	13 489 367
Other single red cultivars	1 424 872	39.90	2 146 050	60.10	3 570 922	2 958 997	3 943 401
Red blends	17 519 451	53.13	15 455 724	46.87	32 975 175	38 985 847	50 967 810
Dry Red	4 764 963	33.06	9 648 407	66.94	14 413 370	14 770 945	17 969 214
Other Red	5 375 155	78.77	1 448 540	21.23	6 823 695	5 514 068	7 200 531
Blanc de Noir + Rosé	5 248 937	18.22	23 556 042	81.78	28 804 979	24 848 605	49 572 437
<b>Subtotal still wine</b>	<b>132 794 694</b>	<b>42.2</b>	<b>181 538 589</b>	<b>57.8</b>	<b>314 333 283</b>	<b>316 663 992</b>	<b>414 992 259</b>
Fortified wine	221 005	100.00	-	-	221 005	174 149	351 157
Sparkling wine	1 931 010	100.00	-	-	1 931 010	1 563 640	3 350 885
Cap Classique	1 486 883	100.00	-	-	1 486 883	1 381 099	1 469 052
<b>Total wine</b>	<b>136 433 592</b>	<b>42.9</b>	<b>181 538 589</b>	<b>57.1</b>	<b>317 972 181</b>	<b>319 782 880</b>	<b>420 163 353</b>

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development, Directorate Food Safety and Quality Assurance



## 8.6 WINE EXPORTED IN CONTAINERS - LITRES

COUNTRY	2019					2020					TREND 2020/2019				
	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	CANS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	28 543 173		624 390	574	29 168 137	29 144 542	19 866	1 063 968		30 228 376	102.11		170.40		103.63
THE NETHERLANDS	16 959 766		186 860	117	17 146 743	17 108 139	3 096	145 240		17 256 475	100.87		77.73		100.64
GERMANY	13 145 907		357 759	639	13 504 305	11 502 691	648	136 184	486	11 640 009	87.50		38.07	76.06	86.19
SWEDEN	3 550 653		7 623 528		11 174 181	3 317 484	8 910	7 641 036		10 967 430	93.43		100.23		98.15
U.S.A.	8 609 680		168 061	27 695	8 805 436	8 893 958	54 708	56 320	20 183	9 025 169	103.30		33.51	72.88	102.50
CANADA	6 878 481		603 789		7 482 270	6 505 558	288	543 792		7 049 638	94.58		90.06		94.22
RUSSIA	5 500 298		250 116		5 750 414	4 946 567		110 688		5 057 255	89.93		44.25		87.95
CHINA	5 836 620		79 372		5 915 992	4 189 983	18	162 050		4 352 051	71.79		204.17		73.56
UNITED ARAB EMIRATES	2 133 866		1 485 476	4 308	3 623 650	1 624 095	1 272	2 293 226	741	3 919 334	76.11		154.38	17.20	108.16
BELGIUM	4 023 308		66 220		4 089 528	3 598 019		2 640	72	3 600 731	89.43		3.99		88.05
DENMARK	1 708 655		2 498 136	6 404	4 213 195	1 263 570	18	1 903 308		3 166 896	73.95		76.19		75.17
KENYA	1 870 762		1 295 062	36	3 165 860	1 461 238	480	834 080		2 295 798	78.11		64.40		72.52
TANZANIA	1 705 367		353 832		2 059 199	1 673 545		425 272		2 098 817	98.13		120.19		101.92
JAPAN	1 929 114		456 228		2 385 342	1 564 638		484 800		2 049 438	81.11		106.26		85.92
UGANDA	895 554		476 702		1 372 256	1 037 588		728 559		1 766 147	115.86		152.83		128.70
NIGERIA	1 302 472		60		1 302 532	1 529 459		5 760		1 535 219	117.43		9 600.00		117.86
FINLAND	1 150 961		890 292		2 041 253	830 907		699 604		1 530 511	72.19		78.58		74.98
NORWAY	462 748		541 041		1 003 789	590 762	1 044	603 225		1 195 031	127.66		111.49		119.05
ZAMBIA	930 344		180 098		1 110 442	952 651		219 334		1 171 985	102.40		121.79		105.54
MOZAMBIQUE	689 915		156 062		845 977	863 100		105 254		968 354	125.10		67.44		114.47
BRAZIL	1 065 565				1 065 565	804 752				804 752	75.52				75.52
SWITZERLAND	527 698			215	527 913	679 656		19 008		698 664	128.80				132.34
ANGOLA	609 531	18 000	206 566		834 097	659 777		24 370		684 147	108.24		11.80		82.02
LATVIA	348 450		36 384		384 834	642 235		33 840		676 075	184.31		93.01		175.68
ZIMBABWE	370 625		30 496		401 121	595 773	72	51 424		647 269	160.75		168.63		161.37
OTHER COUNTRIES	12 025 479	15 600	3 280 551	4 049	15 325 679	9 178 320	28 848	2 840 425		12 047 593	76.32	184.92	86.58		78.61
<b>TOTAL</b>	<b>122 774 992</b>	<b>33 600</b>	<b>21 847 081</b>	<b>44 037</b>	<b>144 699 710</b>	<b>115 159 007</b>	<b>119 268</b>	<b>21 133 407</b>	<b>21 482</b>	<b>136 433 164</b>	<b>93.80</b>	<b>3.55</b>	<b>96.73</b>	<b>48.78</b>	<b>94.29</b>

\*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Eswatini).

Source: Department of Agriculture, Land Reform and Rural Development, Directorate Food Safety and Quality Assurance



## 9 IMPORTS

### 9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

\* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

### 9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

PRODUCT CATEGORY (litres)	2016	2017	2018	2019	2020
Sparkling Wine	1 124 828	961 326	1 455 564	1 469 455	866 836
Still Wine Packaged (≤2 litres)	904 506*	1 007 858	993 418	1 680 891	576 221
Fortified Wine Packaged (≤2 litres)	22 048*	20 253	32 037	25 501	35 132
Still and Fortified Bag-in-Box (> 2 to ≤ 10 litres)		1 832	4 392	3 222	7 157
Still and Fortified Bulk (>10 litres)	1 280	109 382	15 019 217	32 171 457	2 907 159
Brandy	4 144 320	3 956 704	10 406 512	9 741 510	5 699 754
Ethyl Alcohol	8 990 905	15 415 252	12 968 867	3 227 898	13 269 838
Gin	770 237	1 606 927	3 709 881	6 925 217	2 451 257
Liqueur	2 216 655	2 258 617	2 423 942	2 214 461	1 495 730
Rum	1 104 271	1 348 229	1 161 123	887 655	625 683
Spirit Aperitifs, Spirit Coolers and Bitters			1 687 831	1 250 746	859 927
Unspecified Spirits	2 692 034	3 348 824	3 534 788	3 735 328	1 814 266
Vermouth	181 603	174 019	142 647	123 835	98 508
Vodka	1 754 783	1 981 819	2 364 134	1 748 403	906 102
Whisky	30 237 494	35 246 602	30 766 420	33 387 079	22 271 591
Beer	66 052 269	85 808 109	152 888 000	240 135 000	108 336 000

Source: Comtrade, Trade Map, SARS Customs

\* Bag-in-Box included

## 10 LIQUOR CONSUMPTION IN SOUTH AFRICA

### 10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
2000	329 732 140	21 594 600	5 861 993	357 188 733	99 180 000	172 000 000	2 611 950 000	3 240 318 733	-5.4
2001	337 405 875	20 239 200	6 076 093	363 721 168	98 312 500	195 000 000	2 590 800 000	3 247 833 668	0.2
2002	337 400 630	20 247 300	7 040 009	364 687 939	99 173 250	200 000 000	2 598 265 000	3 262 126 189	0.4
2003	296 473 391	22 617 900	7 324 936	326 416 227	99 361 000	199 500 000	2 690 790 000	3 316 067 227	1.7
2004	299 428 807	21 737 700	8 005 285	329 171 792	102 294 500	205 000 000	2 613 000 000	3 249 466 292	-2.0
2005	293 985 618	21 335 400	8 256 847	323 577 865	105 408 750	233 200 000	2 684 500 000	3 346 686 615	3.0
2006	295 701 833	21 559 500	8 293 090	325 554 423	110 283 500	283 200 000	2 740 800 000	3 459 837 923	3.4
2007	312 129 717	21 778 200	9 232 824	343 140 741	115 326 500	327 900 000	2 818 800 000	3 605 167 241	4.2
2008	312 398 624	21 130 200	9 722 667	343 251 491	117 071 250	346 300 000	2 845 000 000	3 651 622 741	1.3
2009	296 531 496	20 690 100	8 504 249	325 725 845	113 050 750	363 150 000	2 848 000 000	3 649 926 595	0.0
2010	304 403 901	19 872 000	8 916 899	333 192 800	112 866 250	375 800 000	2 902 000 000	3 723 859 050	2.0
2011	311 297 953	20 973 600	8 799 413	341 070 966	116 070 250	390 520 000	2 968 500 000	3 816 161 216	2.5
2012	320 199 826	21 778 200	8 481 898	350 459 924	118 416 250	431 900 000	3 016 000 000	3 916 776 174	2.6
2013	327 698 714	20 752 200	8 101 339	356 552 253	117 740 000	465 500 000	3 061 000 000	4 000 792 253	2.1
2014	354 154 817	21 432 600	8 035 969	383 623 386	121 114 500	482 000 000	3 092 000 000	4 078 737 886	1.9
2015	383 361 467	22 944 600	8 188 831	414 494 898	119 368 000	447 300 000	3 123 000 000	4 104 162 898	0.6
2016	395 772 167	22 420 800	8 919 453	427 112 420	121 859 000	431 200 000	3 170 000 000	4 150 171 420	1.1
2017	406 909 430	23 228 100	9 192 367	439 329 897	128 826 430	461 384 000	3 201 700 000	4 231 240 327	2.0
2018	387 137 071	24 556 500	9 360 956	421 054 526	131 034 021	507 522 400	3 201 700 000	4 261 310 947	0.7
2019	363 180 421	17 307 000	10 006 708	390 494 129	132 975 360	532 898 520	3 329 768 000	4 386 136 009	2.9
2020	290 440 629	15 506 100	7 855 052	313 801 781	115 953 046	399 673 890	2 763 707 440	3 593 136 157	-18.1

Figures based on various industry sources and SALBA data

**Notes:** Wine excludes the grape-based liquor and alcoholic fruit beverage segments.

Beer is RSA only.

All other product categories are RSA & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Eswatini).

Wine and Sparkling wine do not include bottled imported products. Bottled imported portion is small.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers.

The series for fortified wine is currently under review. A preliminary number is provided for now.

### 10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	AGAVE	TOTAL
2000	39 225 000	6 450 000	4 311 000	15 950 000	7 355 000	22 600 000	2 875 000	414 000	99 180 000
2001	40 100 000	6 550 000	3 744 000	15 700 000	7 450 000	21 500 000	2 940 000	328 500	98 312 500
2002	40 804 000	6 600 000	3 420 000	15 100 000	7 550 000	22 480 000	2 965 000	254 250	99 173 250
2003	42 025 000	7 100 000	3 147 750	14 350 000	7 930 000	21 400 000	3 100 000	308 250	99 361 000
2004	44 500 000	7 600 000	2 898 000	13 650 000	8 165 000	21 900 000	3 100 000	481 500	102 294 500
2005	46 500 000	7 220 000	2 668 500	13 800 000	8 475 000	22 650 000	3 400 000	695 250	105 408 750
2006	48 100 000	6 860 000	2 628 000	13 800 000	9 250 000	25 000 000	3 750 000	895 500	110 283 500
2007	48 100 000	6 520 000	2 450 250	14 600 000	10 300 000	28 000 000	4 400 000	956 250	115 326 500
2008	46 247 000	6 100 000	2 351 250	15 350 000	9 700 000	31 640 000	4 900 000	783 000	117 071 250
2009	43 260 000	5 730 000	2 121 750	16 120 000	9 300 000	30 850 000	4 850 000	819 000	113 050 750
2010	40 720 000	5 700 000	1 860 750	16 830 000	9 550 000	32 200 000	5 200 000	805 500	112 866 250
2011	39 140 000	5 750 000	1 791 000	18 600 000	9 650 000	35 100 000	5 200 000	839 250	116 070 250
2012	35 850 000	5 365 000	1 644 750	22 400 000	8 860 000	38 600 000	4 900 000	796 500	118 416 250
2013	33 300 000	5 530 000	1 471 500	21 280 000	8 860 000	41 575 000	4 900 000	823 500	117 740 000
2014	32 000 000	6 030 000	992 250	23 478 000	9 400 000	43 200 000	5 022 000	992 250	121 114 500
2015	31 600 000	6 755 000	834 750	25 600 000	9 400 000	39 000 000	5 150 000	1 028 250	119 368 000
2016	32 140 000	7 770 000	663 750	27 400 000	9 000 000	38 770 000	5 006 000	1 109 250	121 859 000
2017	34 711 200	10 101 000	598 500	28 085 000	10 620 000	38 382 300	5 156 180	1 172 250	128 826 430
2018	32 975 640	15 151 500	380 250	28 927 550	10 620 000	35 695 539	6 084 292	1 199 250	131 034 021
2019	30 337 589	25 757 550	353 250	25 166 969	9 770 400	34 267 717	6 145 135	1 176 750	132 975 360
2020	24 876 823	28 333 305	279 000	22 398 602	7 816 320	26 728 820	4 731 754	788 423	115 953 046

Figures based on various industry sources and SALBA data

### 10.3 STILL WINE (litres)

YEAR	HIGH PRICED WINE	MEDIUM PRICED WINE	STANDARD PRICED WINE	PERLé	TOTAL WINE
2000	36 200 000	86 000 000	207 532 140		329 732 140
2001	37 500 000	86 000 000	173 605 875	40 300 000	337 405 875
2002	38 000 000	84 000 000	174 400 630	41 000 000	337 400 630
2003	40 000 000	82 000 000	132 273 391	42 200 000	296 473 391
2004	41 000 000	80 000 000	135 628 807	42 800 000	299 428 807
2005	43 000 000	79 000 000	128 985 618	43 000 000	293 985 618
2006	45 000 000	79 000 000	128 001 833	43 700 000	295 701 833
2007	47 900 000	81 000 000	139 029 717	44 200 000	312 129 717
2008	49 300 000	81 700 000	134 698 624	46 700 000	312 398 624
2009	48 100 000	85 000 000	113 631 496	49 800 000	296 531 496
2010	48 300 000	86 500 000	117 603 901	52 000 000	304 403 901
2011	50 500 000	89 000 000	117 597 953	54 200 000	311 297 953
2012	53 000 000	94 000 000	117 219 826	55 980 000	320 199 826
2013	55 650 000	101 500 000	113 648 714	56 900 000	327 698 714
2014	60 000 000	125 000 000	110 904 817	58 250 000	354 154 817
2015	62 000 000	151 000 000	112 761 467	57 600 000	383 361 467
2016	63 550 000	169 100 000	106 622 167	56 500 000	395 772 167
2017	65 747 836	172 859 757	102 272 848	66 028 989	406 909 430

Figures based on various industry sources and SALBA data

Notes: High priced wine is classified as all wine selling at prices above R35.00 per 750ml.

Medium priced wine is classified as wines selling in the R22.00 to R35.00 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R125 are classified as standard price.

YEAR	LOW PRICE	BASIC	PREMIUM	SUPER PREMIUM	ULTRA PREMIUM	TOTAL WINE
*	<R30	>R30 - R48	>R48 - R72	>R72 - R108	>R108	
2018	190 960 813	127 115 328	27 076 038	22 969 791	19 015 100	387 137 070
2019	249 889 263	60 981 790	18 495 046	17 358 574	16 455 748	363 180 421

Note: \* 2018 retail price per litre, a 20% profit margin is added to the wholesale selling price to determine the retail selling price.

Price bracket	2020
< R30	96 091 900
R30 - <R40	103 990 473
R40- <R50	22 118 838
R50 - <R60	11 435 511
R60 - <R70	10 038 416
R70 - <R80	8 296 970
R80 - <R90	7 452 826
R90 - <R100	4 785 111
R100 - <R120	6 582 143
R120 - <R150	7 406 222
R150 - <R200	5 884 561
>R200	6 357 658
<b>TOTAL</b>	<b>290 440 629</b>

Note: Volume according to new price brackets as determined by the industry

#### 10.4a PER ADULT\* CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	11.01	0.72	0.20	11.92	5.74	87.19	0.56	0.32	0.47	7.43
2001	11.05	0.66	0.20	11.91	6.38	84.81	0.56	0.30	0.46	7.30
2002	10.75	0.64	0.22	11.62	6.37	82.77	0.56	0.31	0.43	7.13
2003	9.26	0.71	0.23	10.19	6.23	84.04	0.56	0.29	0.42	7.01
2004	9.17	0.67	0.25	10.09	6.28	80.06	0.59	0.29	0.41	6.80
2005	8.85	0.64	0.25	9.74	7.02	80.77	0.60	0.29	0.40	6.85
2006	8.75	0.64	0.25	9.63	8.38	81.09	0.61	0.32	0.40	6.95
2007	9.08	0.63	0.27	9.99	9.54	82.03	0.60	0.35	0.41	7.13
2008	8.94	0.60	0.28	9.83	9.91	81.44	0.57	0.39	0.41	7.10
2009	8.35	0.58	0.24	9.17	10.22	80.18	0.52	0.37	0.40	6.91
2010	8.43	0.55	0.25	9.22	10.40	80.33	0.48	0.38	0.41	6.91
2011	8.47	0.57	0.24	9.28	10.62	80.75	0.46	0.41	0.42	6.96
2012	8.57	0.58	0.23	9.38	11.55	80.69	0.41	0.44	0.44	7.03
2013	8.63	0.55	0.21	9.39	12.26	80.59	0.38	0.47	0.42	7.03
2014	9.17	0.56	0.21	9.93	12.48	80.07	0.36	0.48	0.44	7.09
2015	9.77	0.58	0.21	10.56	11.40	79.59	0.35	0.43	0.47	7.04
2016	9.92	0.56	0.22	10.71	10.81	79.49	0.35	0.42	0.49	7.03
2017	10.05	0.57	0.23	10.85	11.39	79.04	0.37	0.41	0.52	7.10
2018	9.41	0.60	0.23	10.23	12.33	77.81	0.34	0.37	0.58	7.02
2019	8.68	0.41	0.24	9.33	12.73	79.56	0.31	0.35	0.64	7.01
2020	6.82	0.36	0.18	7.36	9.39	64.92	0.25	0.27	0.60	5.71

Figures based on various industry sources and SALBA data

Note: Mid-year total population estimates - Source StatsSA

\* 15 years and older (measure used by the WHO)

#### 10.4b PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
2000	7.38	0.48	0.13	8.00	3.85	58.47	0.38	0.22	0.32	4.98
2001	7.44	0.45	0.13	8.02	4.30	57.13	0.38	0.20	0.31	4.91
2002	7.27	0.44	0.15	7.86	4.31	56.00	0.38	0.21	0.29	4.83
2003	6.33	0.48	0.16	6.97	4.26	57.43	0.39	0.20	0.29	4.79
2004	6.32	0.46	0.17	6.95	4.33	55.17	0.40	0.20	0.28	4.69
2005	6.14	0.45	0.17	6.75	4.87	56.04	0.42	0.20	0.28	4.75
2006	6.10	0.44	0.17	6.72	5.84	56.55	0.43	0.22	0.28	4.85
2007	6.36	0.44	0.19	6.99	6.68	57.43	0.42	0.25	0.29	4.99
2008	6.28	0.42	0.20	6.90	6.96	57.19	0.40	0.27	0.29	4.99
2009	5.88	0.41	0.17	6.46	7.20	56.45	0.37	0.26	0.28	4.87
2010	5.94	0.39	0.17	6.51	7.34	56.67	0.34	0.27	0.29	4.87
2011	5.99	0.40	0.17	6.56	7.51	57.08	0.32	0.29	0.30	4.92
2012	6.06	0.41	0.16	6.64	8.18	57.11	0.29	0.31	0.31	4.97
2013	6.11	0.39	0.15	6.65	8.68	57.07	0.27	0.33	0.30	4.98
2014	6.50	0.39	0.15	7.04	8.85	56.76	0.25	0.34	0.31	5.02
2015	6.93	0.41	0.15	7.49	8.08	56.45	0.25	0.30	0.33	5.00
2016	7.04	0.40	0.16	7.60	7.67	56.42	0.25	0.30	0.34	4.99
2017	7.13	0.41	0.16	7.70	8.09	56.11	0.26	0.29	0.37	5.04
2018	6.68	0.42	0.16	7.27	8.76	55.27	0.24	0.26	0.41	4.99
2019	6.18	0.29	0.17	6.64	9.06	56.64	0.22	0.25	0.45	4.99
2020	4.87	0.26	0.13	5.26	6.70	46.35	0.18	0.19	0.43	4.07

Figures based on various industry sources and SALBA data

Note: Mid-year total population estimates - Source StatsSA

### 10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
%								
2000	17.0	1.7	0.3	3.9	58.7	7.6	4.4	6.4
2001	17.4	1.6	0.3	4.4	58.1	7.7	4.1	6.3
2002	17.3	1.6	0.4	4.5	58.0	7.8	4.3	6.1
2003	15.2	1.8	0.4	4.4	60.0	8.1	4.1	6.0
2004	15.5	1.8	0.4	4.6	58.8	8.6	4.2	6.0
2005	14.9	1.7	0.4	5.1	59.0	8.8	4.3	5.9
2006	14.5	1.7	0.4	6.0	58.3	8.8	4.6	5.7
2007	14.6	1.6	0.4	6.7	57.5	8.4	4.9	5.7
2008	14.5	1.5	0.5	7.0	57.3	8.0	5.5	5.8
2009	13.9	1.5	0.4	7.4	58.0	7.6	5.4	5.8
2010	14.0	1.4	0.4	7.5	58.2	7.0	5.5	5.9
2011	14.0	1.5	0.4	7.6	58.0	6.6	5.9	6.0
2012	14.0	1.5	0.4	8.2	57.4	5.9	6.3	6.3
2013	14.1	1.4	0.3	8.7	57.3	5.4	6.7	6.0
2014	14.9	1.4	0.3	8.8	56.5	5.0	6.8	6.3
2015	16.0	1.5	0.3	8.1	56.5	4.9	6.1	6.6
2016	16.2	1.4	0.4	7.7	56.5	4.9	5.9	6.9
2017	16.3	1.5	0.4	8.0	55.7	5.2	5.7	7.3
2018	15.4	1.5	0.4	8.8	55.4	4.9	5.3	8.3
2019	14.2	1.1	0.4	9.1	56.7	4.4	5.0	9.1
2020	13.7	1.1	0.4	8.2	56.9	4.4	4.7	10.5

Figures based on various industry sources and SALBA data

## 11 TAXES

### 11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED									
	Product	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Sparkling wine	8.28	9.11	9.75	10.53	11.46	12.43	13.55	14.36	15.51	
Still wine	2.70	2.87	3.07	3.31	3.61	3.91	4.20	4.39	4.74	
Fortified wine	4.85	5.21	5.46	5.82	6.17	6.54	7.03	7.34	7.92	

SPIRITS (R/LAA)	DATE ADJUSTED									
	Product	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Potstill & Vintage Brandy	122.80	137.54	149.23	149.23	149.23	171.07	183.73	191.82	207.17	
Other Brandy	122.80	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	
Wine spirit	122.80	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	
Cane spirit	122.80	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	
Grain spirit	122.80	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	
Liqueur	122.80	137.54	149.23	161.47	175.19	190.08	204.15	213.13	230.18	

BEER	DATE ADJUSTED									
	Product	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Malt beer (R/LAA)	63.81	68.92	73.05	79.26	86.39	95.03	102.07	106.56	115.08	
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82	

OTHER (R/LAA)	DATE ADJUSTED									
	Product	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17	21.2.18	20.2.19	26.2.20	24.2.21
Cider and alcoholic fruit beverages			73.05	79.26	86.39	95.03	102.07	106.56	115.08	

### 11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 31/3/2017	14%
1/4/2018	15%

### 11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Domestic sales)

MILLION RAND

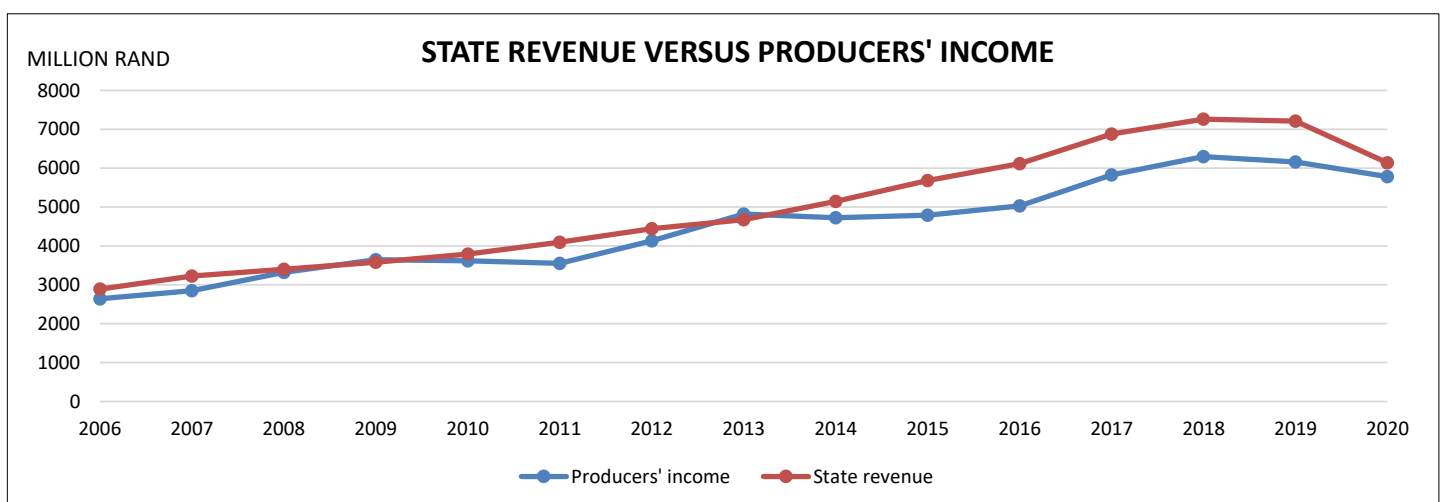
YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
2006	568.16	1 141.91	1 710.07	716.88	463.17	1 180.05	2 890.12	
2007	651.65	1 261.87	1 913.52	810.22	505.58	1 315.80	3 229.32	11.7
2008	701.39	1 346.69	2 048.08	814.18	534.95	1 349.13	3 397.21	5.2
2009	716.49	1 444.80	2 161.29	866.56	555.33	1 421.89	3 583.18	5.5
2010	790.98	1 480.79	2 271.77	963.36	557.43	1 520.79	3 792.56	5.8
2011	874.36	1 565.71	2 440.07	1 075.83	577.91	1 653.74	4 093.81	7.9
2012	964.33	1 720.99	2 685.32	1 174.53	585.15	1 759.68	4 445.00	8.6
2013	1 052.51	1 758.37	2 810.88	1 279.54	583.16	1 862.70	4 673.58	5.1
2014	1 201.30	1 892.55	3 093.85	1 452.84	602.64	2 055.48	5 149.33	10.2
2015	1 382.04	2 027.74	3 409.78	1 651.42	622.46	2 273.88	5 683.66	10.4
2016	1 534.42	2 214.63	3 749.05	1 773.64	591.23	2 364.87	6 113.92	7.6
2017	1 717.60	2 576.11	4 293.71	1 916.28	669.79	2 586.07	6 879.78	12.5
2018	1 790.66	2 668.29	4 458.95	2 066.29	735.94	2 802.23	7 261.18	18.8
2019	1 782.62	2 636.53	4 419.15	2 061.36	728.71	2 790.07	7 209.22	4.8
2020	1 501.65	2 257.06	3 758.71	1 745.34	631.53	2 376.87	6 135.58	-15.5

Figures based on various industry sources and SALBA data

### 11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

MILLION RAND

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2006	2 642.1	55.1	2 890.1	50.8
2007	2 852.5	59.5	3 229.3	56.8
2008	3 319.9	69.3	3 397.2	59.8
2009	3 648.9	76.1	3 583.2	63.0
2010	3 619.4	75.5	3 792.6	66.7
2011	3 553.5	74.1	4 093.8	72.0
2012	4 131.4	86.2	4 445.0	78.2
2013	4 820.7	100.6	4 673.6	82.2
2014	4 727.0	98.6	5 149.3	90.6
2015	4 792.9	100.0	5 683.7	100.0
2016	5 030.1	104.9	6 113.9	107.6
2017	5 827.4	121.6	6 879.8	121.0
2018	6 298.0	131.4	7 261.2	127.8
2019	6 161.2	128.5	7 209.2	126.8
2020	5 784.7	120.7	6 135.6	108.8



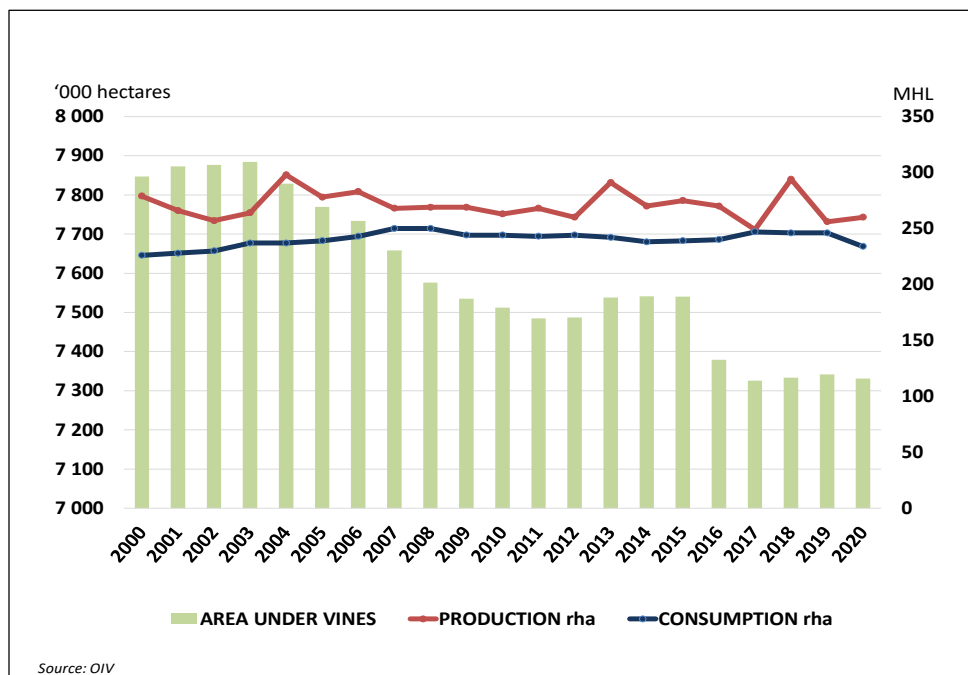
## 12 INTERNATIONAL COMPARISONS

### 12.1 AREA UNDER VINES AND PRODUCTION - 2020

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			TOTAL PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	961 000	13.1	1	4 070 000 000	15.7	3
France	797 000	10.9	2	4 660 000 000	17.9	2
China	785 000	10.7	3	660 000 000	2.5	10
Italy	719 000	9.8	4	4 910 000 000	18.9	1
USA	405 000	5.5	6	2 280 000 000	8.5	4
Argentina	215 000	2.9	7	1 080 000 000	4.2	5
Chile	207 000	2.8	8	1 030 000 000	3.9	8
Portugal	194 000	2.7	9	640 000 000	2.5	11
Romania	190 000	2.6	10	360 000 000	1.4	13
Australia	146 000	2.0	13	1 060 000 000	4.1	6
South Africa	122 000	1.7	15	1 040 000 000	4.0	7
Germany	103 000	1.4	18	840 000 000	3.2	9
New Zealand	40 000	0.5	30	330 000 000	1.3	14

Source: OIV

### 12.2 GLOBAL AREA UNDER VINES, PRODUCTION & CONSUMPTION



Source: OIV

### 12.3 PER CAPITA CONSUMPTION DURING 2020 (+15 years)

WINE	
COUNTRY	LITRES
Portugal	51.9
Italy	46.6
France	46.0
Switzerland	35.7
Austria	29.9
Australia	27.8
Argentina	27.6
Germany	27.5
Belgium	26.9
New Zealand	26.7
Spain	23.9
USA	12.2
South Africa	7.4

Source: OIV