Wine Industry INFORMATION

October 2008

In this issue -

WEAKENING OF THE EXCHANGE RATE

Currently the economic situation in South Africa and world-wide is on everybody's lips, especially with regard to movements in the exchange rate.

An article of 25 March 2008 on Sake24 states "Economists say dark days lie ahead" and the 35 economists participating in Sake24's Economist of the Year competition, inter alia highlighted the following:

- A substantial deficit on the current account can, according to economical theory, weaken the rand. This was not the case during the past year or so, but in the last two months the rand weakened by 14% against a basket of exchange rates according to the South African Reserve Bank. A rand-dollar exchange rate of R7,90 is expected at the end of the year, while the exchange rate is expected to be R11,75 against the euro.

The exchange rate scenario currently is as follows with comparative data for Chile, Argentina and Australia:

British pound	**Average Week of 20 October**	**% weakening from corresponding period in 2007**
SA Rand	17,65	29.3
Chilean peso	1 055,7	2.8
Argentinean peso	5,3	18.0 (strengthening)
Australian dollar	2,5	9.3%

Euro	**Average Week of 20 October**	**% weakening from corresponding period in 2007**
SA Rand	13,93	46.2
Chilean peso	830,1	15.9
Argentinean peso	4,2	7.6 (strengthening)
Australian dollar	2,0	23.3

USA Dollar	**Average Week of 20 October**	**% weakening from corresponding period in 2007**
SA Rand	10,67	60.1
Chilean peso	638,0	27.2
Argentinean peso	3,2	1.4
Australian dollar	1,5	35.4

Source for exchange rate information: www.oanda.com

In this issue – overview 2008-harvest and sales (pages 2 and 3), domestic sales of natural wine during August 2008 (page 4), information regarding the price ranges in which wine were sold in bulk for the period January to August 2008 (pages 5 to 10), export information (pages 11 to 14), domestic packaged information (pages 15 to 24), district conditions 2009 harvest (pages 25 to 27) and volume wine certified during September 2008 (page 28).

SAWIS greetings until November
Yvette

A PUBLICATION OF: SAWIS

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HARVEST AND SALES ESTIMATE

WINE PRODUCED	Average % alc/vol 2008	million gross litres								Trend
		2001	2002	2003	2004	2005	2006	2007	Estimate 2008	2008/ 2007
Wine		530.4	567.2	712.7	696.8	628.5	709.7	730.4	780.2	106.8
Wine for brandy	11.18	8.1	26.8	50.5	85.4	82.9	82.1	101.5	88.0	86.7
Grape juice concentrate and grape juice	10.77	99.4	115.3	70.7	87.8	64.6	73.2	65.2	66.9	102.7
Distilling wine	9.48	108.5	124.8	122.2	145.8	129.2	147.9	146.4	157.9	107.9
Total		**746.5**	**834.2**	**956.0**	**1 015.7**	**905.2**	**1 013.0**	**1 043.5**	**1 093.0**	**104.8**

WINE MARKET REQUIREMENT	million gross litres								Trend
	2001	2002	2003	2004	2005	2006	2007	Estimate 2008	2008/ 2007
Producer sales to wholesalers: Wine in bulk	368.8	395.1	362.9	416.1	419.1	405.5	440.1	508.5	115.5
Grapes	50.4	43.9	66.3	67.8	67.5	71.8	67.2	70.9	105.5
	419.2	439.0	429.2	483.8	486.6	477.3	507.3	579.4	114.2
Direct producer sales (packaged wine) and exports	144.9	145.0	139.9	154.5	148.2	155.4	173.4	198.9	114.7
Total	**564.1**	**584.0**	**569.1**	**638.3**	**634.8**	**632.7**	**680.7**	**778.3**	**114.3**
Wine imported in bulk by wholesalers*		26.4	41.9		15.4	11.3	9.2	11.0	119.8
Total wine market requirement	**564.1**	**610.4**	**611.0**	**638.3**	**650.2**	**644.0**	**690.0**	**789.3**	**114.4**

* concentrate component included

WINE PRODUCTION AND SALES	million gross litres								Trend
	2001	2002	2003	2004	2005	2006	2007	Estimate 2008	2008/ 2007
Total wine stock at private and producer cellars on 1 Jan								425.2	
Wine production	530.4	567.2	712.7	696.8	628.5	709.7	730.4	780.2	106.8
Natural wine and must for sweetening imported by private and producer cellars	-	4.6	6.8	2.0	3.7	7.0	3.7	2.5	67.5
Minus: Sales	564.1	584.0	569.1	638.3	634.8	632.7	680.7	778.3	114.3
Transfers (previous vintages)	4.1	4.7	3.2	6.2	5.4	3.6	10.2	10.2	100.0
Lees destroyed/shortages	13.1	15.2	13.3	22.0	17.7	18.2	22.7	22.7	100.0
Total wine stock at private and producer cellars on 31 Dec	**242.3**	**209.3**	**336.8**	**363.7**	**339.4**	**403.1**	**425.2**	**396.8**	**93.3**
Total wine stock at producer cellars on 31 Dec	158.7	130.0	233.8	248.5	221.1	278.4	295.4		
Total wine stock at private cellars on 31 Dec	83.7	79.3	103.0	115.2	118.3	124.6	129.8		

DISTILLING WINE MARKET REQUIREMENT	million litres @ 10 alc/vol								Trend
	2001	2002	2003	2004	2005	2006	2007	Estimate 2008	2008/ 2007
Ex bedryf	114.6	126.1	124.9	149.9	130.33	148.5	154.6	169.1	109.4
Ex import (current year)	-	23.0	61.0	16.0	24.3	31.1	39.6	7.2	18.2
Ex import (previous year)	-	-	-	-	30.0	10.0	-		
Ex pool	-	15.5	1.5	1.9	1.8	1.4	0.04	0.04	100.0
Total	**114.6**	**164.6**	**187.4**	**167.8**	**186.4**	**191.0**	**194.2**	**176.4**	**90.8**
Pool deliveries	4.2	1.4	1.5	1.9	1.8	1.4	0.04	0.04	100.0
Ex import (destined for following year's market requirement)				30.0	10.0				

OVERVIEW 2008 - HARVEST AND SALES

GENERAL OVERVIEW

The latest estimates indicate that the total wine stock at private and producer cellars will amount to 396,8 million litres on 31 December 2008. It is 28,4 million litres less than on 31 December 2007. The total grape harvest is an estimated 5% more compared to the record harvest of 2007. The total wine harvest is 1 093,0 million litres, 49,5 million litres more than the harvest in 2007. Red grapes have again been used in the production of white wine, wine for brandy and distilling wine, admittedly to a lesser extent than during 2007. It is estimated that the part of the wine crop produced as red wine will amount to 36.8% during 2008 compared to 36.1% in 2007.

As in 2006 and 2007, there are again indications that about 10% of the distilling wine and wine for brandy requirement were derived from red wine grapes. Further indications show that the equivalent of 7,2 million litres @ 10% alc/vol distilling wine/raw spirits will be imported in 2008. It is estimated that no natural wine will be imported during 2008, but only the equivalent of 13,5 million gross litres of must for sweetening purposes, 11,0 and 2,5 million litres by wholesalers and producer cellars respectively. The imports are necessitated by the fact that the market requirements cannot be met domestically.

Domestic demand for natural wine has essentially shown zero growth for the twelve month period ending August 2008, while the three month trend showed a 3.8% decrease.

Brandy sales shows a 0.7% decrease for this period, while the three month trend shows a 9% decrease.

Exports of packaged natural wine showed growth of 18.5% for the twelve month period ending September 2008. Exports of bulk natural wine showed a 66% (70,5 million litres) increase during the same period. The countries primarily responsible for the growth are Angola (20,2 million litres), Russia (13 million litres) and Germany (11,9 million litres). Exports of sparkling and fortified wine increased by 62% and 7.8% respectively.

Comprehensive results of the October 2008 stock survey will be published in the November 2008 edition of Wine Industry Information. The first estimate of the 2009 harvest will be published in the December 2008 edition.

DOMESTIC SALES AND EXPORTS OF NATURAL WINE

DOMESTIC SALES OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2007	AUG 2008	TREND	JUN 2007 AUG 2007	JUN 2008 AUG 2008	TREND	MAR 2007 AUG 2007	MAR 2008 AUG 2008	TREND	SEP 2006 AUG 2007	SEP 2007 AUG 2008	TREND	SEP 2007 AUG 2008
Wholesalers	14 438 225	12 962 334	89.78	41 547 736	42 229 562	101.64	80 794 022	78 891 396	97.65	168 973 671	167 778 744	99.29	53.87
Private Cellars	2 905 814	3 226 637	111.04	8 996 185	9 998 408	111.14	17 461 477	19 707 537	112.86	35 347 144	40 499 198	114.58	13.00
Producer Cellars	15 298 568	8 072 581	52.77	30 883 191	26 145 401	84.66	54 371 863	50 919 272	93.65	105 463 535	103 179 869	97.83	33.13
SUB TOTAL	**32 642 607**	**24 261 552**	**74.32**	**81 427 112**	**78 373 371**	**96.25**	**152 627 362**	**149 518 205**	**97.96**	**309 784 350**	**311 457 811**	**100.54**	**100.00**
Wine component of alc fruit bev	0	0		0	0		0	0		1 227 542	0	0.00	0.00
TOTAL	**32 642 607**	**24 261 552**	**74.32**	**81 427 112**	**78 373 371**	**96.25**	**152 627 362**	**149 518 205**	**97.96**	**311 011 892**	**311 457 811**	**100.14**	**100.00**

Included in these figures are the sales of locally bottled imported natural wine

EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2007	AUG 2008	TREND	JUN 2007 AUG 2007	JUN 2008 AUG 2008	TREND	MAR 2007 AUG 2007	MAR 2008 AUG 2008	TREND	SEP 2006 AUG 2007	SEP 2007 AUG 2008	TREND	SEP 2007 AUG 2008
TOTAL	**23 170 668**	**34 116 998**	**147.24**	**80 610 202**	**110 765 578**	**137.41**	**154 308 845**	**204 128 288**	**132.29**	**284 564 715**	**373 947 291**	**131.41**	**100.00**

DOMESTIC SALES AND EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2007	AUG 2008	TREND	JUN 2007 AUG 2007	JUN 2008 AUG 2008	TREND	MAR 2007 AUG 2007	MAR 2008 AUG 2008	TREND	SEP 2006 AUG 2007	SEP 2007 AUG 2008	TREND	SEP 2007 AUG 2008
TOTAL	**55 813 275**	**58 378 550**	**104.60**	**162 037 314**	**189 138 949**	**116.73**	**306 936 207**	**353 646 493**	**115.22**	**595 576 607**	**685 405 102**	**115.08**	**100.00**

SOURCE FOR EXPORT FIGURES: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

PRICE RANGES IN WHICH WINE WERE SOLD IN BULK FOR THE PERIOD JANUARY - AUGUST 2008

TYPE	PRICE RANGE	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2008		INDUSTRY %	
	R / HL OF C / ℓ	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2007	2006
Cabernet	< 100																			0.2	0.0
Sauvignon	100 - < 150																			0.1	0.2
	150 - < 200									23 920	0.9			46 780	2.7			70 700	0.5	0.4	0.1
	200 - < 250			22 500	1.9					116 280	4.3							138 780	1.0	0.5	0.7
	250 - < 300					17760	2.1			39 054	1.4			38 250	2.2	367 480	6.7	462 544	3.2	6.6	1.6
	300 - < 350			910 881	78.8	176 580	20.9	40 740	89.9	349 629	12.8	252 105	10.1	260 930	14.9	792 678	14.4	2 783 543	19.2	32.9	31.6
	350 - < 400			213 990	18.5	113 020	13.3			553 886	20.3	154 530	6.2	166 190	9.5	1 505 362	27.4	2 706 978	18.6	11.2	4.5
	400 - < 450			8 230	0.7	112 270	13.3	4 580	10.1	134 504	4.9			426 070	24.4	1 903 780	34.6	2 589 434	17.8	6.2	4.6
	450 - < 500					122 540	14.5			420 000	15.4	26 164	1.0	10 150	0.6	180 267	3.3	759 121	5.2	3.7	4.0
	500 - < 550					222 400	26.3			285 820	10.5	1 992 100	79.6	83 030	4.8	608 084	11.1	3 191 434	22.0	18.8	13.6
	550 - < 600									423 440	15.5	62 700	2.5	24 020	1.4	100 921	1.8	611 081	4.2	10.4	9.2
	600 - < 650									302 080	11.1	4 278	0.2	104 947	6.0	35 400	0.6	446 705	3.1	3.3	10.8
	650 - < 700					25 100	3.0			59 290	2.2			382 961	21.9			467 351	3.2	3.2	8.8
	700 - < 750					52 160	6.2							41 700	2.4			93 860	0.6	1.3	2.7
	750 - < 800									15 400	0.6			64 090	3.7			79 490	0.5	0.0	2.9
	800 - < 850													32 606	1.9	1 009	0.0	33 615	0.2	0.3	1.4
	850 - < 900													39 654	2.3			39 654	0.3	0.0	1.2
	900 - < 950																			0.0	0.7
	950 - < 1000																			0.1	0.0
	> 1000					5 000	0.6					12 067	0.5	24 480	1.4			41 547	0.3	0.7	1.6
	TOTAL ℓ			1 155 601	100.0	846 830	100.0	45 320	100.0	2 723 303	100.0	2 503 944	100.0	1 745 858	100.0	5 494 981	100.0	14 515 837	100.0	100.0	100.0
	AVE PRICE				330.98		451.39		310.11		449.81		510.03		500.37		394.89		435.68	430.49	495.27
Cabernet	100 - < 150																			0.0	1.2
Franc	150 - < 200																			2.1	0.0
	200 - < 250													25 850	7.6			25 850	3.9	0.0	1.1
	250 - < 300													15 100	4.5	47 200	17.8	62 300	9.3	5.8	5.0
	300 - < 350									26 880	78.0			64 600	19.1	65 975	24.8	157 455	23.6	22.1	27.4
	350 - < 400					29 120	100.0			7 600	22.0							36 720	5.5	12.5	12.5
	400 - < 450													73 160	21.7	152 558	57.4	225 718	33.8	11.8	26.1
	450 - < 500													23 500	7.0			23 500	3.5	9.5	5.8
	500 - < 550													101 000	29.9			101 000	15.1	7.2	6.2
	550 - < 600													21 050	6.2			21 050	3.2	20.2	1.3
	600 - < 650																			5.8	5.3
	650 - < 700													13 650	4.0			13 650	2.0	0.0	0.0
	700 - < 750																			0.0	8.1
	950 - < 1000																			3.2	0.0
	TOTAL ℓ					29 120	100.0			34 480	100.0			337 910	100.0	265 733	100.0	667 243	100.0	100.0	100.0
	AVE PRICE						350.00				326.61				418.23		359.38		387.08	436.73	408.12
Ruby	100 - < 150																			3.1	0.0
Cabernet	150 - < 200																			1.7	0.0
	200 - < 250											101 540	6.2					101 540	2.1	22.3	1.1
	250 - < 300			215 240	91.4			21 800	12.6	16 530	5.2	296 130	18.2			286 343	11.9	836 043	17.1	18.2	23.8
	300 - < 350			20 312	8.6	37 460	60.0	151 560	87.4	232 425	73.7	382 100	23.5	29 800	32.7	1 152 469	48.1	2 006 126	40.9	22.9	18.0
	350 - < 400					25 000	40.0					256 700	15.8			502 700	21.0	784 400	16.0	9.6	6.6
	400 - < 450									20 350	6.5	564 360	34.7	61 300	67.3	226 180	9.4	872 190	17.8	17.0	11.6
	450 - < 500											25 920	1.6			145 360	6.1	171 280	3.5	3.8	12.3
	500 - < 550									25 358	8.0					9 879	0.4	35 237	0.7	0.9	12.3
	550 - < 600									20 650	6.5					73 700	3.1	94 350	1.9	0.4	12.3
	650 - < 700																			0.0	1.2
	TOTAL ℓ			235 552	100.0	62 460	100.0	173 360	100.0	315 313	100.0	1 626 750	100.0	91 100	100.0	2 396 631	100.0	4 901 166	100.0	100.0	100.0
	AVE PRICE				261.21		344.00		306.05		338.60		355.03		375.47		341.58		341.39	302.83	393.36
Juice	AVE PRICE															51 706	300.00	51 706	300.00	500.98	500.00

TYPE	PRICE RANGE R / HL OF C / ℓ	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2008		INDUSTRY %	
		LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2007	2006
Merlot	< 100																			0.1	0.0
	100 - < 150																			1.1	4.0
	150 - < 200									38 345	2.2			2 100	0.2			40 445	0.4	3.8	0.0
	200 - < 250					58150	12.6	124 960	55.1	24 500	1.4					56 920	1.4	264 530	2.8	1.0	0.6
	250 - < 300	27 500	100.0			14 735	3.2	96 695	42.6	13 291	0.8	121 650	11.0	55 033	4.2	101 780	2.5	430 684	4.5	8.1	5.6
	300 - < 350			500 487	88.7					576 029	32.8	398 045	36.1	194 817	14.9	727 811	17.7	2 397 189	25.1	31.3	33.7
	350 - < 400					238 060	51.7			204 897	11.7	51 260	4.6	284 900	21.8	974 595	23.7	1 753 712	18.3	14.5	11.9
	400 - < 450			48 950	8.7	12 080	2.6			80 355	4.6	131 190	11.9	262 360	20.1	380 241	9.2	915 176	9.6	5.3	4.3
	450 - < 500			14 600	2.6	118 350	25.7	5 185	2.3	401 718	22.9	9 800	0.9	69 194	5.3	404 120	9.8	1 022 967	10.7	5.8	8.7
	500 - < 550									361 470	20.6	305 545	27.7	168 760	12.9	1 335 843	32.4	2 171 618	22.7	14.9	6.6
	550 - < 600					18 777	4.1			45 020	2.6					72 740	1.8	136 537	1.4	5.5	7.0
	600 - < 650									8 700	0.5	85 190	7.7	217 665	16.7	25 000	0.6	336 555	3.5	2.9	5.3
	650 - < 700													31 320	2.4			31 320	0.3	4.0	4.0
	700 - < 750									2 310	0.1					27 780	0.7	30 090	0.3	0.7	4.1
	750 - < 800																			0.3	0.0
	800 - < 850													20 700	1.6	9 940	0.2	30 640	0.3	0.4	1.9
	900 - < 950																			0.0	0.9
	950 - < 1000																			0.1	1.2
	> 1000																			0.1	0.0
	TOTAL ℓ	27 500	100.0	564 037	100.0	460 152	100.0	226 840	100.0	1 756 635	100.0	1 102 680	100.0	1 306 849	100.0	4 116 770	100.0	9 561 463	100.0	100.0	100.0
	AVE PRICE		250.00		323.49		364.89		231.66		412.84		400.18		439.44		418.51		405.11	396.68	426.29
Shiraz	< 100																			0.0	0.1
	100 - < 150													10 070	0.8			10 070	0.1	0.1	0.1
	150 - < 200									14 120	0.5							14 120	0.1	0.7	0.2
	200 - < 250									114 920	4.3							114 920	0.8	1.0	0.3
	250 - < 300	20 000	100.0					92 960	32.2	164 610	6.2	258 445	10.5	17 240	1.3	80 000	1.6	633 255	4.3	9.6	5.3
	300 - < 350			920 265	53.4	155 000	10.5	120 720	41.8	350 336	13.2	854 760	34.8	60 600	4.6	1 332 634	27.4	3 794 315	25.6	17.0	14.4
	350 - < 400			767 414	44.6	35 100	2.4	75 450	26.1	529 048	20.0	120 030	4.9	174 660	13.1	916 047	18.8	2 617 749	17.7	17.1	15.6
	400 - < 450			34 530	2.0	11 760	0.8			252 696	9.5	584 671	23.8	185 100	13.9	555 306	11.4	1 624 063	11.0	10.4	7.2
	450 - < 500									567 240	21.4	45 180	1.8	17 470	1.3	279 498	5.7	909 388	6.1	7.2	10.9
	500 - < 550									113 646	4.3	445 932	18.1	342 876	25.8	1 065 310	21.9	1 967 764	13.3	15.5	7.8
	550 - < 600									220 750	8.3	3 500	0.1	113 370	8.5	570 277	11.7	907 897	6.1	4.3	7.6
	600 - < 650					169 569	11.5			164 470	6.2	54 800	2.2	130 272	9.8	57 740	1.2	576 851	3.9	3.6	7.5
	650 - < 700					1 054 854	71.6			74 840	2.8	47 630	1.9	57 390	4.3			1 234 714	8.3	8.6	5.5
	700 - < 750					47 620	3.2			68 750	2.6			180 215	13.5			296 585	2.0	0.4	4.1
	750 - < 800									15 057	0.6			29 990	2.3			45 047	0.3	0.0	2.1
	800 - < 850															5 630	0.1	5 630	0.0	3.1	7.5
	900 - < 950													11 690	0.9			11 690	0.1	0.1	1.1
	950 - < 1000																			0.1	0.3
	> 1000											41 994	1.7					41 994	0.3	1.3	2.2
	TOTAL ℓ	20 000	100.0	1 722 209	100.0	1 473 903	100.0	289 130	100.0	2 650 483	100.0	2 456 942	100.0	1 330 943	100.0	4 862 442	100.0	14 806 052	100.0	100.0	100.0
	AVE PRICE		250.00		354.86		628.07		313.69		431.89		412.87		518.43		418.17		440.02	458.12	514.37
Pinotage	100 - < 150																			0.0	0.2
	150 - < 200									5 965	0.2							5 965	0.1	0.0	0.0
	200 - < 250																			0.0	0.7
	250 - < 300					68 360	9.4	21 135	44.6	57 311	2.2					136 730	3.9	283 536	3.0	7.7	1.6
	300 - < 350			576 570	89.3	319 000	44.0	26 258	55.4	92 400	3.5	122 870	33.4	329 220	19.2	1 139 027	32.6	2 605 345	27.1	35.3	41.3
	350 - < 400			58 440	9.1	190 311	26.3			323 083	12.4	27 175	7.4	68 000	4.0	1 061 000	30.4	1 728 009	18.0	13.0	8.5
	400 - < 450					43 670	6.0			1 138 412	43.7	97 534	26.5	16 120	0.9	647 493	18.6	1 943 229	20.2	17.3	27.4
	450 - < 500			10 610	1.6	97 370	13.4			410 610	15.7	96 934	26.3	455 016	26.6	398 867	11.4	1 469 407	15.3	10.3	8.3
	500 - < 550									45 100	1.7	23 720	6.4	568 370	33.2	88 126	2.5	725 316	7.6	6.2	5.4
	550 - < 600					6 020	0.8			351 240	13.5			191 715	11.2			548 975	5.7	6.2	2.1
	600 - < 650									178 290	6.8			13 400	0.8	15 150	0.4	206 840	2.2	2.2	1.0
	650 - < 700									5 340	0.2			20 000	1.2			25 340	0.3	0.3	2.4
	700 - < 750																			0.9	0.4
	750 - < 800																			0.0	0.1
	800 - < 850															2 810	0.1	2 810	0.0	0.0	0.0
	> 1000													51 860	3.0			51 860	0.5	0.7	0.6
	TOTAL ℓ			645 620	100.0	724 731	100.0	47 393	100.0	2 607 751	100.0	368 233	100.0	1 713 701	100.0	3 489 203	100.0	9 596 632	100.0	100.0	100.0
	AVE PRICE				336.72		349.50		293.24		448.79		398.71		486.81		365.97		407.74	396.68	392.88
Pinot Noir	300 - < 350													5 400	100.0			5 400	100.0	0.0	0.0
	350 - < 400																			0.0	60.7
	400 - < 450																			0.0	26.1
	500 - < 550																			10.2	0.0
	650 - < 700																			67.3	13.2
	700 - < 750																			6.2	0.0
	750 - < 800																			16.2	0.0
	TOTAL ℓ													5 400	100.0			5 400	100.0	100.0	100.0
	AVE PRICE														325.00				325.00	673.14	420.45

TYPE	PRICE RANGE R / HL OF C / ℓ	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2008		INDUSTRY %	
		LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2007	2006
Cinsaut	150 - < 200									146 618	8.6							146 618	3.5	0.0	1.3
	200 - < 250															26 650	1.7	26 650	0.6	2.4	1.6
	250 - < 300					301365	86.1			210 497	12.3	121 630	73.8	29 950	7.3	951 116	60.0	1 614 558	38.2	35.5	20.5
	300 - < 350					48 660	13.9			248 465	14.5	42 940	26.1	219 490	53.4	282 235	17.8	841 790	19.9	29.9	36.4
	350 - < 400									1 092 782	63.8			136 780	33.3	325 377	20.5	1 554 939	36.8	25.0	9.9
	400 - < 450									14 938	0.9	220	0.1					15 158	0.4	6.4	6.9
	450 - < 500													25 140	6.1			25 140	0.6	0.1	18.8
	500 - < 550																			0.0	1.4
	550 - < 600																			0.0	3.1
	700 - < 750																			0.8	0.0
	TOTAL ℓ					350 025	100.0			1 713 300	100.0	164 790	100.0	411 360	100.0	1 585 378	100.0	4 224 853	100.0	100.0	100.0
	AVE PRICE						271.12				333.94		281.72		341.14		291.76		311.57	317.42	349.50
Rosé and Blanc de noir	100 - < 150													57 180	13.3			57 180	0.3	0.5	0.1
	150 - < 200					21890	1.8			13 918	0.8							35 808	0.2	3.7	0.1
	200 - < 250							286 080	76.6	211 890	12.8	170 800	4.4	6 080	1.4	104 400	1.3	779 250	4.5	7.5	0.6
	250 - < 300			88 000	6.3	438854	35.6	29 275	7.8	270 610	16.3	1 403 798	36.0	206 936	48.3	3 110 400	37.5	5 547 873	32.1	44.3	49.6
	300 - < 350			1 236 716	89.2	174 160	14.1	58 080	15.6	336 339	20.3	1 072 476	27.5	38 190	8.9	1 963 065	23.7	4 879 026	28.2	20.4	21.3
	350 - < 400					582 910	47.3			644 423	38.9	1 001 963	25.7	108 180	25.2	2 907 602	35.0	5 245 078	30.4	19.3	22.4
	400 - < 450			61 430	4.4					167 730	10.1	104 920	2.7			190 160	2.3	524 240	3.0	2.8	5.0
	450 - < 500									5 370	0.3	3 036	0.1	6 000	1.4			14 406	0.1	0.1	0.2
	500 - < 550					14 807	1.2					143 880	3.7			24 000	0.3	182 687	1.1	1.1	0.8
	550 - < 600									7 940	0.5			6 080	1.4			14 020	0.1	0.2	0.0
	600 - < 650																			0.1	0.0
	TOTAL ℓ			1 386 146	100.0	1 232 621	100.0	373 435	100.0	1 658 220	100.0	3 900 873	100.0	428 646	100.0	8 299 627	100.0	17 279 568	100.0	100.0	100.0
	AVE PRICE				316.38		320.49		224.87		328.86		321.11		275.40		310.78		313.26	297.13	304.68
Other red and blends	100 - < 150									18 910	0.3			76 542	4.2	10 800	0.1	106 252	0.3	1.9	1.2
	150 - < 200			1 992 700	18.9	40 490	0.9			573 361	9.0	13 140	0.2	215 947	11.9	279 920	3.9	3 115 558	8.6	12.6	1.1
	200 - < 250			548 280	5.2	1 802 170	40.8			492 536	7.7	418 210	7.7	357 355	19.7	885 200	12.3	4 503 751	12.5	4.1	2.3
	250 - < 300	15 640	100.0	970 830	9.2	729 940	16.5	71 162	26.6	1 356 755	21.3	1 736 722	31.8	191 250	10.5	2 032 136	28.1	7 104 435	19.7	13.3	16.0
	300 - < 350			464 393	4.4	1 104 969	25.0	181 680	67.8	2 065 715	32.4	761 624	14.0	325 365	17.9	2 341 993	32.4	7 245 739	20.1	26.2	19.5
	350 - < 400			3 534 498	33.6	57 380	1.3			662 263	10.4	1 271 304	23.3	181 747	10.0	768 606	10.6	6 475 798	17.9	11.7	34.1
	400 - < 450			2 506 046	23.8	36 250	0.8			195 253	3.1	1 021 633	18.7	16 140	0.9	574 470	8.0	4 349 792	12.1	22.7	15.5
	450 - < 500			501 280	4.8	119 840	2.7			289 310	4.5	199 840	3.7	79 833	4.4	77 760	1.1	1 267 863	3.5	2.1	2.8
	500 - < 550					83 724	1.9	15 100	5.6	204 330	3.2	30 533	0.6	29 450	1.6	178 672	2.5	541 809	1.5	1.1	0.7
	550 - < 600					16 761	0.4			154 970	2.4			63 230	3.5	49 342	0.7	284 303	0.8	1.4	3.6
	600 - < 650									128 680	2.0			83 530	4.6	21 120	0.3	233 330	0.6	1.4	1.1
	650 - < 700					66 340	1.5							8 646	0.5			74 986	0.2	0.0	0.2
	700 - < 750									230 070	3.6			158 140	8.7			388 210	1.1	0.1	0.1
	750 - < 800													4 150	0.2			4 150	0.0	0.1	0.2
	800 - < 850					26 580	0.6							1 000	0.1			27 580	0.1	0.1	0.1
	900 - < 950									10 560	0.2			17 500	1.0			28 060	0.1	0.0	0.0
	> 1000					331 950	7.5							7 228	0.4			339 178	0.9	1.1	1.4
	TOTAL ℓ	15 640	100.0	10 518 027	100.0	4 416 394	100.0	267 942	100.0	6 382 713	100.0	5 453 006	100.0	1 817 053	100.0	7 220 019	100.0	36 090 794	100.0	100.0	100.0
	AVE PRICE		269.11		336.51		346.17		304.47		337.87		331.22		349.29		306.28		331.46	336.41	366.77
Chardonnay	100 - < 150											18 358	0.3					18 358	0.1	0.0	0.0
	150 - < 200															4 205	0.1	4 205	0.0	0.6	0.0
	200 - < 250																			0.3	0.0
	250 - < 300							31 380	7.8			129 319	1.9	49 225	25.4	6 454	0.1	216 378	1.2	2.3	0.4
	300 - < 350			553 294	65.3					47 650	4.0	56 120	0.8	13 750	7.1	278 980	3.4	949 794	5.3	2.2	0.7
	350 - < 400							73 348	18.1	68 481	5.7	527 377	7.7			319 458	3.9	988 664	5.5	11.9	2.9
	400 - < 450			24 039	2.8	39 460	12.5	101 760	25.1	13 705	1.1	888 494	13.0			1 540 296	18.9	2 607 754	14.5	15.9	14.3
	450 - < 500			183 690	21.7	65 006	20.5	79 360	19.6	291 743	24.2	1 716 781	25.0	4 900	2.5	1 655 489	20.3	3 996 969	22.3	25.1	23.0
	500 - < 550			64 832	7.6	154 760	48.9	118 882	29.4	458 070	38.0	2 764 971	40.3	94 660	48.8	3 631 009	44.6	7 287 184	40.6	30.1	44.9
	550 - < 600					17 400	5.5			164 420	13.6	446 150	6.5	5 819	3.0	580 140	7.1	1 213 929	6.8	7.7	11.6
	600 - < 650									78 093	6.5	247 980	3.6	12 000	6.2			338 073	1.9	1.8	1.4
	650 - < 700					40 120	12.7			5 300	0.4			9 730	5.0	123 580	1.5	178 730	1.0	0.9	0.0
	700 - < 750			22 060	2.6													22 060	0.1	0.1	0.0
	750 - < 800									71 180	5.9							71 180	0.4	0.0	0.0
	800 - < 850																			0.3	0.0
	900 - < 950													3 920	2.0			3 920	0.0	0.0	0.0
	950 - < 1000									6 280	0.5							6 280	0.0	0.0	0.0
	> 1000											59 230	0.9					59 230	0.3	0.7	0.7
	1050 - < 1100																			0.1	0.0
	1100 - < 1150																			0.1	0.0
	1200 - < 1250																			0.1	0.0
	TOTAL ℓ			847 915	100.0	316 746	100.0	404 730	100.0	1 204 922	100.0	6 854 780	100.0	194 004	100.0	8 139 611	100.0	17 962 708	100.0	100.0	100.0
	AVE PRICE				382.15		509.07		428.21		516.57		492.73		461.06		477.42		480.66	474.14	495.11
Juice	AVE PRICE							31 528	350.00	63 481	380.00	706 003	393.65			566 253	402.19	1 367 265	395.55	457.42	476.18

TYPE	PRICE RANGE R / HL OF C / ℓ	ORANGE RIVER LITRES	ORANGE RIVER %	OLIFANTS RIVER LITRES	OLIFANTS RIVER %	MALMESBURY LITRES	MALMESBURY %	LITTLE KAROO LITRES	LITTLE KAROO %	PAARL LITRES	PAARL %	ROBERTSON LITRES	ROBERTSON %	STELLENBOSCH LITRES	STELLENBOSCH %	WORCESTER LITRES	WORCESTER %	INDUSTRY 2008 LITRES	INDUSTRY 2008 %	INDUSTRY % 2007	INDUSTRY % 2006
Sauvignon	150 - < 200																			0.2	0.0
Blanc	200 - < 250									21 850	1.5					173 690	2.5	195 540	1.4	0.8	0.4
	250 - < 300											54 107	1.2	10 000	1.2	131 050	1.9	195 157	1.4	3.1	1.7
	300 - < 350									20 260	1.3	128 420	3.0			251 016	3.6	399 696	2.8	3.8	1.3
	350 - < 400											35 170	0.8			167 540	2.4	202 710	1.4	3.0	1.3
	400 - < 450							21 850	33.3			55 360	1.3			48 600	0.7	125 810	0.9	2.1	3.5
	450 - < 500			194 266	66.0					186 318	12.4	512 001	11.8			1 320 211	19.1	2 212 796	15.8	6.4	13.7
	500 - < 550			99 860	34.0	6 150	9.5	43 733	66.7	204 130	13.6	1 464 850	33.8	535 172	63.5	2 765 741	40.0	5 119 636	36.5	50.9	32.5
	550 - < 600									666 687	44.3	727 770	16.8	45 170	5.4	1 515 817	21.9	2 955 444	21.1	10.4	29.9
	600 - < 650									313 974	20.9	1 267 421	29.2			391 544	5.7	1 972 939	14.1	12.4	7.5
	650 - < 700											43 760	1.0			95 040	1.4	138 800	1.0	1.6	1.3
	700 - < 750					58 896	90.5			30 440	2.0			41 160	4.9			130 496	0.9	1.8	1.6
	750 - < 800									30 420	2.0			154 031	18.3	5 700	0.1	190 151	1.4	1.9	1.9
	800 - < 850										0.0					39 098	0.6	39 098	0.3	0.3	1.0
	850 - < 900									30 280	2.0							30 280	0.2	0.2	0.6
	900 - < 950													42 720	5.1			42 720	0.3	0.0	0.4
	950 - < 1000																			0.3	0.3
	> 1000											46 631	1.1	14 960	1.8	14 012	0.2	75 603	0.5	0.7	1.0
	TOTAL ℓ			294 126	100.0	65 046	100.0	65 583	100.0	1 504 359	100.0	4 335 490	100.0	843 213	100.0	6 919 059	100.0	14 026 876	100.0	100.0	100.0
	AVE PRICE				491.78		701.48		466.68		555.54		536.89		597.36		498.64		523.15	517.21	547.53
Juice	AVE PRICE			61 426	475.00			30 963	500.00	121 574	475.00	945 351	488.28	172 722	500.00	1 199 122	483.87	2 531 158	486.17	500.98	500.00
Chenin	150 - < 200					118 950	8.0											118 950	0.3	0.0	0.0
Blanc	200 - < 250	94 200	4.1			183 320	12.4			40 600	0.7	29 110	0.7	303 880	8.2	81 140	0.4	732 250	1.7	1.8	1.2
	250 - < 300	2 210 520	95.9	1 469 986	57.4	533 570	36.0	1 582 910	82.9	49 400	0.8	1 686 824	40.8	1 237 310	33.4	7 736 927	35.5	16 507 447	37.6	37.4	36.8
	300 - < 350			977 082	38.1	477 100	32.2	325 950	17.1	870 960	14.6	1 144 180	27.7	626 224	16.9	10 328 148	47.3	14 749 644	33.6	33.7	40.0
	350 - < 400			114 848	4.5	133 150	9.0			502 561	8.4	1 237 465	29.9	1 117 400	30.1	3 066 983	14.1	6 172 407	14.1	16.4	11.1
	400 - < 450					36 810	2.5			2 228 299	37.5	34 850	0.8	119 265	3.2	535 649	2.5	2 954 873	6.7	6.1	9.5
	450 - < 500									668 181	11.2			150 850	4.1	66 580	0.3	885 611	2.0	3.7	0.7
	500 - < 550									1 455 683	24.5			151 620	4.1			1 607 303	3.7	0.5	0.4
	550 - < 600									2 940	0.0							2 940	0.0	0.1	0.1
	600 - < 650									49 340	0.8							49 340	0.1	0.2	0.1
	650 - < 700									77 280	1.3							77 280	0.2	0.0	0.0
	700 - < 750									2 280	0.0							2 280	0.0	0.1	0.0
	TOTAL ℓ	2 304 720	100.0	2 561 916	100.0	1 482 900	100.0	1 908 860	100.0	5 947 524	100.0	4 132 429	100.0	3 706 549	100.0	21 815 427	100.0	43 860 325	100.0	100.0	100.0
	AVE PRICE		250.71		292.64		291.05		277.72		422.20		313.23		328.51		314.13		322.96	323.17	317.27
Juice	AVE PRICE															6 200	450.00	6 200	450.00	363.57	0.00
Colombar	150 - < 200															12 615	0.1	12 615	0.1	0.0	0.0
	200 - < 250	639 230	13.7	24 020	0.9					24 156	22.9	158 770	3.5					846 176	3.6	1.4	1.6
	250 - < 300	3 997 330	85.6	2 470 159	92.7			486 040	32.0	30 250	28.7	1 833 970	40.6	986 245	89.6	3 232 195	37.7	13 036 189	55.9	54.1	49.6
	300 - < 350	30 800	0.7	169 640	6.4			975 780	64.2	51 170	48.5	1 114 200	24.7	114 377	10.4	3 511 013	41.0	5 966 980	25.6	31.7	39.7
	350 - < 400					137 420	81.3					968 380	21.4			1 430 568	16.7	2 536 368	10.9	12.7	9.0
	400 - < 450							57 580	3.8			421 040	9.3			321 350	3.8	799 970	3.4	0.0	0.0
	450 - < 500											18 340						18 340	0.1	0.0	0.1
	500 - < 550					31 600	18.7									56 200	0.7	87 800	0.4	0.0	0.0
	850 - < 900																			0.1	0.0
	TOTAL ℓ	4 667 360	100.0	2 663 819	100.0	169 020	100.0	1 519 400	100.0	105 576	100.0	4 514 700	99.6	1 100 622	100.0	8 563 941	100.0	23 304 438	100.0	100.0	100.0
	AVE PRICE		247.98		271.99		393.38		313.42		292.20		317.23		271.75		316.08		295.81	297.46	293.68
Riesling	200 - < 250									14 744	3.2							14 744	1.0	0.0	0.0
	250 - < 300											65 350	68.5	25 200	23.7	255 980	34.4	346 530	24.6	27.2	20.0
	300 - < 350									221 450	47.8			48 350	45.5	291 950	39.3	561 750	39.9	54.5	56.4
	350 - < 400									210 640	45.5	30 100	31.5	32 650	30.7	195 800	26.3	469 190	33.3	18.3	23.6
	400 - < 450									16 150	3.5							16 150	1.1	0.0	0.0
	TOTAL ℓ									462 984	100.0	95 450	100.0	106 200	100.0	743 730	100.0	1 408 364	100.0	100.0	100.0
	AVE PRICE										346.51		318.38		330.43		323.38		331.18	317.82	323.79

TYPE	PRICE RANGE R / HL OF C / ℓ	ORANGE RIVER LITRES	ORANGE RIVER %	OLIFANTS RIVER LITRES	OLIFANTS RIVER %	MALMESBURY LITRES	MALMESBURY %	LITTLE KAROO LITRES	LITTLE KAROO %	PAARL LITRES	PAARL %	ROBERTSON LITRES	ROBERTSON %	STELLENBOSCH LITRES	STELLENBOSCH %	WORCESTER LITRES	WORCESTER %	INDUSTRY 2008 LITRES	INDUSTRY 2008 %	INDUSTRY % 2007	INDUSTRY % 2006
Semillon	**150 - < 200**																			0.4	0.0
	200 - < 250															91 480	3.3	91 480	2.9	0.8	0.1
	250 - < 300									24 300	15.8	32 950	53.4			212 466	7.8	269 716	8.4	14.8	13.8
	300 - < 350			174 606	94.4					45 600	29.7	19 100	30.9	30 150	55.8	661 157	24.1	930 613	29.1	21.4	42.9
	350 - < 400									25 900	16.9			14 500	26.8	842 152	30.7	882 552	27.6	54.0	39.0
	400 - < 450									57 690	37.6	6 220	10.1			673 800	24.6	737 710	23.1	4.0	0.6
	450 - < 500			10 410	5.6							3 460	5.6			54 120	2.0	67 990	2.1	1.7	3.5
	500 - < 550															66 097	2.4	66 097	2.1	1.4	0.0
	550 - < 600													9 400	17.4	113 312	4.1	122 712	3.8	0.0	0.0
	600 - < 650															26 745	1.0	26 745	0.8	1.2	0.0
	650 - < 700																			0.1	0.0
	TOTAL ℓ			**185 016**	**100.0**					**153 490**	**100.0**	**61 730**	**100.0**	**54 050**	**100.0**	**2 741 329**	**100.0**	**3 195 615**	**100.0**	**100.0**	**100.0**
	AVE PRICE				**338.05**						**354.41**		**322.43**		**372.53**		**370.73**		**367.15**	**352.93**	**339.03**
Juice	**AVE PRICE**															**110 387**	**255.00**	**110 387**	**255.00**	**383.62**	**316.20**
Other white and blends	**100 - < 150**					50 171	1.2							83 960	3.5	4 500		138 631	0.1	0.0	0.0
	150 - < 200	355 310	7.0	932 384	1.8	115 315	2.7	168 280	6.2	10 150	0.2	331 700	2.0	424 270	17.8	912 286	2.6	3 249 695	2.7	2.1	0.2
	200 - < 250	872 900	17.3	9 397 860	18.4	2 368 325	56.3	294 055	10.8	1 997 831	37.5	2 472 306	15.1	546 010	22.9	9 330 709	26.7	27 279 996	22.3	12.9	16.1
	250 - < 300	920 950	18.3	34 753 786	68.0	1 503 003	35.7	2 252 835	82.4	419 804	7.9	8 829 515	53.8	936 089	39.3	15 588 998	44.6	65 204 980	53.4	68.1	69.1
	300 - < 350	1 730 000	34.3	5 768 628	11.3	132 313	3.1	19 350	0.7	2 304 720	43.2	1 951 212	11.9	253 798	10.7	6 384 277	18.3	18 544 298	15.2	8.2	8.8
	350 - < 400	1 163 340	23.1	2 240	0.0	3 840	0.1			103 641	1.9	750 526	4.6	63 110	2.6	1 437 663	4.1	3 524 360	2.9	5.1	1.4
	400 - < 450			122 057	0.2	12 940	0.3			137 158	2.6	1 330 349	8.1	21 760	0.9	408 579	1.2	2 032 843	1.7	2.3	1.2
	450 - < 500			17 685	0.0					37 300	0.7	99 540	0.6			28 600	0.1	183 125	0.1	0.5	0.2
	500 - < 550			69 940	0.1	15 940	0.4			254 892	4.8	380 913	2.3	9 880	0.4	665 377	1.9	1 396 942	1.1	0.5	2.4
	550 - < 600									5 250	0.1	87 430	0.5	14 946	0.6	143 903	0.4	251 529	0.2	0.1	0.1
	600 - < 650									33 560	0.6	139 913	0.9			41 820	0.1	215 293	0.2	0.2	0.3
	650 - < 700			8 420	0.0					4 870	0.1			20 120	0.8			33 410	0.0	0.0	0.0
	700 - < 750									20 440	0.4							20 440	0.0	0.0	0.0
	850 - < 900					2 500	0.1					40 301	0.2					42 801	0.0	0.0	0.0
	900 - < 950					3 075	0.1							4 180	0.2			7 255	0.0	0.0	0.0
	> 1000													3 600	0.2			3 600	0.0	0.0	0.0
	TOTAL ℓ	**5 042 500**	**100.0**	**51 073 000**	**100.0**	**4 207 422**	**100.0**	**2 734 520**	**100.0**	**5 329 616**	**100.0**	**16 413 705**	**100.0**	**2 381 723**	**100.0**	**34 946 712**	**100.0**	**122 129 198**	**100.0**	**100.0**	**100.0**
	AVE PRICE		**287.43**		**261.81**		**243.13**		**257.76**		**295.95**		**291.61**		**250.73**		**273.04**		**270.63**	**275.02**	**274.39**
Juice	**AVE PRICE**			**26 892**	**449.32**	**29 907**	**320.00**	**12 655**	**220.00**	**268 929**	**403.56**	**934 734**	**342.44**	**10 500**	**380.00**	**1 036 427**	**340.25**	**6 276 373**	**414.16**	**325.83**	**439.28**
Fortified	**100 - < 150**															4 845	0.2	4 845	0.1	0.0	0.0
	150 - < 200							6 261	1.0			2 039	0.2	2 765	2.9	59 987	2.0	71 052	1.4	0.8	0.8
	200 - < 250																			1.2	0.0
	250 - < 300																			0.4	0.4
	300 - < 350			75 853	35.5							366 165	33.3	88 798	91.9	1 304 242	43.6	1 835 058	35.5	30.5	56.8
	350 - < 400							125 477	21.0			418 028	38.0			1 015 000	33.9	1 558 505	30.2	57.2	30.3
	400 - < 450							424 124	71.0	7 773	15.7	244 448	22.2	5 100	5.3	542 501	18.1	1 223 946	23.7	5.2	4.0
	450 - < 500																			0.8	0.2
	500 - < 550											35 162	3.2					35 162	0.7	0.5	3.8
	550 - < 600			128 809	60.2											35 789	1.2	164 598	3.2	0.2	0.4
	600 - < 650			6 262	2.9							31 412	2.9			4 429	0.1	42 103	0.8	0.3	0.2
	650 - < 700											2 025	0.2			13 200	0.4	15 225	0.3	0.4	0.5
	700 - < 750									41 700	84.3							41 700	0.8	0.7	0.9
	750 - < 800							34 328	5.7							11 300	0.4	45 628	0.9	0.3	0.9
	800 - < 850							7 482	1.3									7 482	0.1	0.1	0.0
	850 - < 900			2 931	1.4													2 931	0.1	0.0	0.0
	950 - < 1000															1 129	0.0	1 129	0.0	0.1	0.0
	> 1000					115 034	100.0					565	0.1					115 599	2.2	1.2	0.8
	TOTAL ℓ			**213 855**	**100.0**	**115 034**	**100.0**	**597 672**	**100.0**	**49 473**	**100.0**	**1 099 844**	**100.0**	**96 663**	**100.0**	**2 992 422**	**100.0**	**5 164 963**	**100.0**	**100.0**	**100.0**
	AVE PRICE				**485.97**		**1188.00**		**421.74**		**654.44**		**376.21**		**329.07**		**358.43**		**395.58**	**371.37**	**354.58**
All Varieties	**AVE PRICE R / HL OR C / ℓ**		**265.01**		**282.36**		**353.81**		**295.46**		**389.65**		**367.51**		**386.86**		**338.20**		**335.62**	**334.87**	**338.42**
All red varieties	**AVE PRICE R / HL OR C / ℓ**		**254.73**		**334.80**		**393.86**		**273.86**		**385.91**		**373.34**		**439.93**		**354.37**		**369.47**	**374.41**	**406.02**
All white varieties	**AVE PRICE R / HL OR C / ℓ**		**265.06**		**266.84**		**276.86**		**288.72**		**393.80**		**364.44**		**329.38**		**330.21**		**317.51**	**314.46**	**310.51**
**** Wine for brandy**	**CENT PER LITRE @ 10% ALC/VOL**																		**225.45**	**222.43**	**210.59**
Distilling wine	**CENT PER LITRE @ 10% ALC/VOL**																		**95.66**	**93.36**	**94.10**

*** Including juice**
**** Price to the point of delivery at the buyers premises**
Rebate lease included in price
Prices excluded rebate brandy

AVERAGE PRICES OF WINE SOLD IN BULK ACCORDING TO VINTAGE

TYPE	PRICE RANGE R / HL OR C / ℓ	2005			2006			2007			JAN - AUG 2008			INDUSTRY GROWTH		
		2005 VINTAGE	OTHER VINTAGES	TOTAL	2006 VINTAGE	OTHER VINTAGES	TOTAL	2007 VINTAGE	OTHER VINTAGES	TOTAL	2008 VINTAGE	OTHER VINTAGES	TOTAL	2005 - 2006	2006 - 2007	2007 - 2008
Cabernet Sauvignon	LITRES	4 243 515	10 343 497	14 587 012	4 042 008	11 612 097	15 654 105	7 935 636	14 358 025	22 293 661	3 835 507	10 680 330	14 515 837	7.32	42.41	-34.89
	AVE PRICE R / HL OR C / ℓ	515.65	630.04	596.76	461.22	507.13	476.23	419.70	436.45	430.49	413.83	443.53	435.68	-20.20	-9.60	1.21
Cabernet Franc	LITRES	174 103	169 733	343 836	95 670	271 978	367 648	275 262	209 266	484 528	354 878	312 365	667 243	6.93	31.79	37.71
	AVE PRICE R / HL OR C / ℓ	426.05	342.73	384.92	369.71	421.64	408.12	456.03	411.36	436.73	421.70	347.74	387.08	6.03	7.01	-11.37
Ruby Cabernet	LITRES	2 938 759	4 717 838	7 656 597	1 601 831	4 987 484	6 589 315	2 065 812	3 814 518	5 880 330	1 647 131	3 254 035	4 901 166	-13.94	-10.76	-16.65
	AVE PRICE R / HL OR C / ℓ	364.86	440.47	411.45	319.77	417.00	393.36	281.65	314.30	302.83	356.32	333.84	341.39	-4.40	-23.01	12.73
Merlot	LITRES	4 061 067	7 440 764	11 501 831	3 501 475	5 395 154	8 896 629	4 775 152	7 574 527	12 349 679	2 254 332	7 307 131	9 561 463	-22.65	38.81	-22.58
	AVE PRICE R / HL OR C / ℓ	440.36	488.24	471.33	349.77	456.47	426.29	392.80	399.13	396.68	373.94	414.73	405.11	-9.56	-6.95	2.13
Shiraz	LITRES	4 551 037	7 197 807	11 748 844	5 742 215	8 595 511	14 337 726	8 454 908	11 481 854	19 936 762	4 224 395	10 581 657	14 806 052	22.04	39.05	-25.73
	AVE PRICE R / HL OR C / ℓ	485.10	588.12	548.21	521.99	509.28	514.37	446.09	466.97	458.12	446.82	437.31	440.02	-6.17	-10.94	-3.95
Pinotage	LITRES	7 314 746	9 333 874	16 648 620	6 137 551	8 638 914	14 776 465	5 254 275	7 606 814	12 861 089	2 410 082	7 186 550	9 596 632	-11.25	-12.96	-25.38
	AVE PRICE R / HL OR C / ℓ	411.37	469.09	443.73	378.24	403.28	392.88	391.10	400.54	396.68	409.75	407.06	407.74	-11.46	0.97	2.79
Pinot Noir	LITRES	25 320	26 144	51 464	40 111	3 000	43 111	18 318	52 540	70 858		5 400	5 400	-16.23	64.36	-92.38
	AVE PRICE R / HL OR C / ℓ	605.27	697.57	652.16	425.72	350.00	420.45	674.63	672.62	673.14		325.00	325.00	-35.53	60.10	-51.72
Cinsaut	LITRES	2 052 245	6 300 459	8 352 704	1 595 822	4 654 706	6 250 528	1 804 453	2 779 117	4 583 570	650 313	3 574 540	4 224 853	-25.17	-26.67	-7.83
	AVE PRICE R / HL OR C / ℓ	343.15	413.97	396.57	301.27	366.04	349.50	325.51	312.17	317.42	306.03	312.58	311.57	-11.87	-9.18	-1.84
Rosé and Blanc de Noir	LITRES	9 631 834	2 520 050	12 151 884	11 706 756	2 172 220	13 878 976	13 612 799	4 101 376	17 714 175	11 462 162	5 817 406	17 279 568	14.21	27.63	-2.45
	AVE PRICE R / HL OR C / ℓ	307.26	297.87	305.31	304.57	305.27	304.68	293.09	310.52	297.13	326.67	286.82	313.26	-0.21	-2.48	5.43
Other red and blends	LITRES	11 730 054	18 765 969	30 496 023	9 680 770	18 188 278	27 869 048	14 398 428	24 806 419	39 204 847	10 868 411	25 222 383	36 090 794	-8.61	40.68	-7.94
	AVE PRICE R / HL OR C / ℓ	370.42	392.88	384.24	372.52	363.70	386.66	341.46	333.48	336.41	363.61	317.61	331.46	0.63	-13.00	-1.47
Chardonnay	LITRES	12 306 058	5 777 779	18 083 837	12 481 165	5 219 171	17 700 336	13 393 606	5 085 455	18 479 061	11 937 600	6 025 108	17 962 708	-2.12	4.40	-2.79
	AVE PRICE R / HL OR C / ℓ	502.92	475.67	494.22	499.87	483.72	495.11	479.19	460.83	474.14	478.34	485.26	480.66	0.18	-4.24	1.38
Sauvignon Blanc	LITRES	12 697 870	1 490 984	14 188 854	8 320 457	1 698 065	10 018 522	12 055 148	1 919 885	13 975 033	11 147 953	2 878 923	14 026 876	-29.39	39.49	0.37
	AVE PRICE R / HL OR C / ℓ	526.78	482.31	522.11	549.52	537.80	547.53	522.46	484.21	517.21	530.71	493.86	523.15	4.87	-5.54	1.15
Chenin Blanc	LITRES	46 295 843	12 621 189	58 917 032	44 764 301	7 438 344	52 202 645	46 226 759	15 293 149	61 519 908	28 464 295	15 396 030	43 860 325	-11.40	17.85	-28.71
	AVE PRICE R / HL OR C / ℓ	309.13	287.16	304.43	319.37	304.63	317.27	324.41	319.44	323.17	333.99	302.58	322.96	4.22	1.86	-0.06
Colombar	LITRES	22 060 334	9 242 084	31 302 418	21 930 407	4 217 001	26 147 408	21 304 755	6 576 815	27 881 570	11 779 892	11 524 546	23 304 438	-16.47	6.63	-16.42
	AVE PRICE R / HL OR C / ℓ	283.51	263.84	277.70	291.36	305.73	293.68	295.53	303.69	297.46	298.19	293.38	295.81	5.75	1.29	-0.55
Riesling	LITRES	2 448 590	543 483	2 992 073	2 493 996	136 950	2 630 946	2 683 039	1 032 640	3 715 679	818 814	589 550	1 408 364	-12.07	41.23	-62.10
	AVE PRICE R / HL OR C / ℓ	323.25	267.49	313.12	321.25	370.00	323.79	315.28	324.42	317.82	327.96	335.65	331.18	3.41	-1.84	4.20
Semillon	LITRES	3 069 433	719 240	3 788 673	2 776 518	727 474	3 503 992	3 082 645	592 898	3 675 543	2 173 904	1 021 711	3 195 615	-7.51	4.90	-13.06
	AVE PRICE R / HL OR C / ℓ	335.67	319.71	332.64	342.15	327.13	339.03	354.82	343.09	352.93	372.87	354.98	367.15	1.92	4.10	4.03
Other white and blends	LITRES	108 780 776	48 200 003	156 980 779	129 676 318	27 875 670	157 551 988	103 032 977	49 551 160	152 584 137	61 935 904	60 193 294	122 129 198	0.36	-3.15	-19.96
	AVE PRICE R / HL OR C / ℓ	262.10	238.48	254.85	276.48	264.65	274.39	278.07	268.68	275.02	281.03	259.92	270.63	7.67	0.23	-1.60
Fortified	LITRES	8 009 417	1 275 209	9 284 626	10 148 330	1 147 268	11 295 598	11 090 083	610 595	11 700 678	3 039 906	2 125 057	5 164 963	21.66	3.59	-55.86
	AVE PRICE R / HL OR C / ℓ	345.36	356.47	346.88	355.13	349.73	354.58	371.28	372.99	371.37	413.89	369.40	395.58	2.22	4.74	6.52
All Varieties	LITRES	262 391 001	146 686 106	409 077 107	276 735 701	112 979 285	389 714 986	271 464 055	157 447 053	428 911 108	169 005 479	173 696 016	342 701 495	-4.73	10.06	-20.10
	AVE PRICE R / HL OR C / ℓ	323.59	364.74	338.35	323.18	375.74	338.42	331.40	340.86	334.87	345.11	326.38	335.62	0.02	-1.05	0.22
All red varieties	LITRES	46 709 860	66 788 604	113 498 464	44 127 869	64 519 342	108 647 211	58 459 222	76 451 962	134 911 184	37 707 211	73 941 797	111 649 008	-4.27	24.17	-17.24
	AVE PRICE R / HL OR C / ℓ	393.01	473.70	440.49	378.96	424.53	406.02	362.62	383.43	374.41	369.61	369.40	369.47	-7.83	-7.79	-1.32
All white varieties	LITRES	207 671 724	78 622 293	286 294 017	222 459 502	47 312 675	269 772 177	201 914 750	80 384 496	282 299 246	128 258 362	97 629 162	225 887 524	-5.77	4.64	-19.98
	AVE PRICE R / HL OR C / ℓ	307.14	272.31	297.57	310.66	309.83	310.51	320.17	300.13	314.46	336.28	292.86	317.51	4.35	1.27	0.97

RSA EXPORTS: WINE AND FLAVOURED GRAPE LIQUOR

Litres

PRODUCT		SEPTEMBER			6 MONTHS			12 MONTHS		
		2007	2008	Trend	APR '07 - SEP '07	APR '08 - SEP '08	Trend	OCT '06 - SEP '07	OCT '07 - SEP '08	Trend
Chardonnay	P	1 508 661	1 386 840	91.93	8 554 752	9 754 614	114.03	15 687 524	17 860 755	113.85
	B	364 041	1 662 631	456.72	2 130 300	5 272 909	247.52	4 028 467	10 494 544	260.51
Sauvignon Blanc	P	1 048 109	1 714 981	163.63	7 232 063	9 204 547	127.27	12 788 330	15 407 906	120.48
	B	340 253	338 484	99.48	1 822 812	1 886 524	103.50	2 922 760	3 810 234	130.36
Chenin Blanc	P	1 194 620	1 487 015	124.48	9 425 193	10 296 163	109.24	16 007 079	18 144 518	113.35
	B	1 893 136	1 960 763	103.57	11 059 193	12 982 473	117.39	20 106 596	23 398 055	116.37
Other White	P	1 799 811	3 655 269	203.09	16 231 403	21 537 495	132.69	31 544 057	37 980 308	120.40
	B	1 198 460	6 672 637	556.77	9 838 390	24 745 133	251.52	15 417 614	39 977 450	259.30
TOTALS WHITE WINE	**P**	**5 551 201**	**8 244 105**	**148.51**	**41 443 411**	**50 792 819**	**122.56**	**76 026 990**	**89 393 487**	**117.58**
	B	**3 795 890**	**10 634 515**	**280.16**	**24 850 695**	**44 887 039**	**180.63**	**42 475 437**	**77 680 283**	**182.88**
	P+B	**9 347 091**	**18 878 620**	**201.97**	**66 294 106**	**95 679 858**	**144.33**	**118 502 427**	**167 073 770**	**140.99**
Cabernet Sauvignon	P	1 254 448	1 677 074	133.69	6 453 924	7 494 684	116.13	12 878 820	14 058 973	109.16
	B	1 247 753	941 778	75.48	3 623 367	3 763 634	103.87	5 508 455	6 256 861	113.59
Shiraz	P	1 346 824	1 578 480	117.20	7 273 226	9 437 647	129.76	14 313 133	16 905 720	118.11
	B	367 674	123 820	33.68	947 092	1 426 050	150.57	1 414 646	3 943 257	278.75
Pinotage	P	689 307	734 135	106.50	3 980 819	5 183 742	130.22	8 493 262	9 471 872	111.52
	B	807 227	1 161 458	143.88	4 041 593	4 519 326	111.82	8 393 074	8 208 053	97.80
Merlot	P	604 005	962 151	159.30	3 452 526	4 288 870	124.22	6 831 153	8 195 241	119.97
	B	262 720	99 710	37.95	791 658	1 237 887	156.37	1 952 771	3 017 726	154.54
Other Red	P	4 279 014	6 802 969	158.98	28 025 018	34 567 283	123.34	56 616 950	66 578 491	117.59
	B	5 180 897	12 581 701	242.85	20 867 564	37 633 860	180.35	37 945 851	67 645 638	178.27
TOTALS RED WINE	**P**	**8 173 598**	**11 754 809**	**143.81**	**49 185 513**	**60 972 226**	**123.96**	**99 133 318**	**115 210 297**	**116.22**
	B	**7 866 271**	**14 908 467**	**189.52**	**30 271 274**	**48 580 757**	**160.48**	**55 214 797**	**89 071 535**	**161.32**
	P+B	**16 039 869**	**26 663 276**	**166.23**	**79 456 787**	**109 552 983**	**137.88**	**154 348 115**	**204 281 832**	**132.35**
Blanc de Noir + Rosé	P	424 661	725 567	170.86	5 507 673	8 705 875	158.07	8 017 425	12 511 890	156.06
	B	364 991	565 345	154.89	7 392 279	7 775 552	105.18	8 971 714	10 438 279	116.35
	P+B	789 652	1 290 912	163.48	12 899 952	16 481 427	127.76	16 989 139	22 950 169	135.09
TOTALS NATURAL WINE	**P**	**14 149 460**	**20 724 481**	**146.47**	**96 136 597**	**120 470 920**	**125.31**	**183 177 733**	**217 115 674**	**118.53**
	B	**12 027 152**	**26 108 327**	**217.08**	**62 514 248**	**101 243 348**	**161.95**	**106 661 948**	**177 190 097**	**166.12**
	P+B	**26 176 612**	**46 832 808**	**178.91**	**158 650 845**	**221 714 268**	**139.75**	**289 839 681**	**394 305 771**	**136.04**
Fortified Wine	P	34 594	122 049	352.80	169 535	224 170	132.23	435 360	421 461	96.81
	B	0	24 080	-	0	24 080	-	0	47 956	-
	P+B	34 594	146 129	422.41	169 535	248 250	146.43	435 360	469 417	107.82
Sparkling wine	P	212 326	509 026	239.74	1 299 824	2 088 781	160.70	2 351 471	3 811 077	162.07
TOTALS ALL WINE	**P**	**14 396 380**	**21 355 556**	**148.34**	**97 605 956**	**122 783 871**	**125.80**	**185 964 564**	**221 348 212**	**119.03**
	B	**12 027 152**	**26 132 407**	**217.28**	**62 514 248**	**101 267 428**	**161.99**	**106 661 948**	**177 238 053**	**166.17**
	P+B	**26 423 532**	**47 487 963**	**179.72**	**160 120 204**	**224 051 299**	**139.93**	**292 626 512**	**398 586 265**	**136.21**
OTHER(e.g. for vinegar, industrial)	P	0	0	-	0	0	-	0	0	-
	B	0	169 698	-	0	913 278	-	0	1 513 909	-
	P+B	0	169 698	-	0	913 278	-	0	1 513 909	-
Flavoured Grape Liquor	P	0	0	-	408	15 054	3689.71	12 775	15 522	121.50
TOTALS ALL PRODUCTS	**P**	**14 396 380**	**21 355 556**	**148.34**	**97 606 364**	**122 798 925**	**125.81**	**185 977 339**	**221 363 734**	**119.03**
	B	**12 027 152**	**26 302 105**	**218.69**	**62 514 248**	**102 180 706**	**163.45**	**106 661 948**	**178 751 962**	**167.59**
	P+B	**26 423 532**	**47 657 661**	**180.36**	**160 120 612**	**224 979 631**	**140.51**	**292 639 287**	**400 115 696**	**136.73**

P=Packaged

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

B=Bulk

RSA NATURAL WINE EXPORTS PER COUNTRY (PACKAGED AND BULK)

PACKAGED AND BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200610 - 200709				200710 - 200809				TREND 200710 - 200809 / 200610 - 200709			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
UNITED KINGDOM	43 447 008	36 136 880	4 113 574	83 697 462	50 183 425	44 389 020	9 148 084	103 720 529	116	123	222	124
GERMANY	16 454 246	31 812 651	4 946 593	53 213 490	22 338 925	38 016 102	5 560 625	65 915 652	136	119	112	124
THE NETHERLANDS	10 387 241	14 694 787	4 687 908	29 769 936	11 167 458	15 015 442	4 201 137	30 384 037	108	102	90	102
SWEDEN	10 327 004	14 321 151	61 187	24 709 342	11 847 262	15 880 287	220 944	27 948 493	115	111	361	113
ANGOLA *	155 273	4 216 578	131 096	4 502 947	342 033	24 480 753	245 754	25 068 540	220	581	187	557
DENMARK	3 170 428	9 162 955	88 777	12 422 160	3 659 446	11 707 328	211 708	15 578 482	115	128	238	125
RUSSIA	1 137 480	1 718 914	6 485	2 862 879	13 359 459	1 840 415	162 206	15 362 080	1 174	107	2 501	537
U.S.A.	4 909 845	6 857 831	195 704	11 963 380	10 324 342	4 615 246	195 070	15 134 658	210	67	100	127
CANADA	4 173 807	8 510 955	48 605	12 733 367	6 684 410	7 405 039	108 131	14 197 580	160	87	222	111
NEW ZEALAND	2 022 304	1 009 836	810	3 032 950	6 468 601	5 010 993	22 680	11 502 274	320	496	2 800	379
BELGIUM	4 799 781	4 308 238	669 264	9 777 283	4 742 821	3 552 464	440 205	8 735 490	99	82	66	89
FRANCE	3 018 821	3 625 217	912 834	7 556 872	2 354 591	4 518 808	943 060	7 816 459	78	125	103	103
FINLAND	2 343 230	1 541 117	360	3 884 707	2 792 852	2 630 152	31 167	5 454 171	119	171	8 658	140
AUSTRALIA	330 534	263 578	6 219	600 331	3 501 102	1 835 943	22 523	5 359 568	1 059	697	362	893
SWITZERLAND	1 685 985	1 657 454	435 817	3 779 256	3 116 659	1 676 549	431 618	5 224 826	185	101	99	138
REPUBLIC OF IRELAND	2 443 486	2 084 885	58 291	4 586 662	2 682 140	2 321 401	84 635	5 088 176	110	111	145	111
CHINA	132 899	840 664	5 265	978 828	194 384	3 787 355	7 466	3 989 205	146	451	142	408
KENYA	732 734	892 325	14 877	1 639 936	975 139	1 081 191	17 069	2 073 399	133	121	115	126
NIGERIA *	121 427	890 311	4 253	1 015 991	213 535	1 609 746	16 473	1 839 754	176	181	387	181
NORWAY	219 300	1 285 907	1 124	1 506 331	270 597	1 548 001	3 002	1 821 600	123	120	267	121
JAPAN	512 249	842 778	0	1 355 027	595 538	982 338	7 466	1 585 342	116	117	0	117
UNITED ARAB EMIRATES	401 855	386 921	17 699	806 475	655 603	677 609	30 564	1 363 776	163	175	173	169
TANZANIA	688 610	474 263	10 134	1 173 007	745 946	593 759	21 138	1 360 843	108	125	209	116
MAURITIUS *	520 203	355 237	192 707	1 068 147	533 534	477 271	194 192	1 204 997	103	134	101	113
POLAND	175 401	580 718	20 138	776 257	263 243	849 943	41 954	1 155 140	150	146	208	149
LATVIA	396 019	646 515	5 175	1 047 709	140 232	256 979	1 800	399 011	35	40	35	38
OTHER COUNTRIES	3 795 257	5 229 448	354 243	9 378 948	6 920 493	7 521 697	579 498	15 021 688	182	144	164	160
TOTAL	**118 502 427**	**154 348 114**	**16 989 139**	**289 839 680**	**167 073 770**	**204 281 831**	**22 950 169**	**394 305 770**	**141**	**132**	**135**	**136**

PACKAGED NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200610 - 200709				200710 - 200809				TREND 200710 - 200809 / 200610 - 200709			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
UNITED KINGDOM	30 096 457	28 621 041	3 538 846	62 256 344	37 751 203	36 944 980	7 552 934	82 249 117	125	129	213	132
SWEDEN	10 327 004	14 297 031	61 187	24 685 222	11 847 262	15 206 237	220 944	27 274 443	115	106	361	110
THE NETHERLANDS	7 131 277	9 279 928	2 353 956	18 765 161	8 110 406	10 211 922	2 502 414	20 824 742	114	110	106	111
GERMANY	3 941 027	9 929 806	789 146	14 659 979	4 261 494	10 401 608	790 892	15 453 994	108	105	100	105
DENMARK	2 363 878	6 847 741	76 797	9 288 416	2 698 046	8 608 139	115 609	11 421 794	114	126	151	123
U.S.A.	4 356 115	6 231 491	195 704	10 783 310	4 088 508	4 253 326	195 070	8 536 904	94	68	100	79
CANADA	2 539 526	4 364 702	48 605	6 952 833	2 575 152	5 074 646	83 981	7 733 779	101	116	173	111
BELGIUM	2 258 532	2 386 538	252 584	4 897 654	2 445 293	2 093 454	197 525	4 736 272	108	88	78	97
FINLAND	1 799 900	1 420 377	360	3 220 637	2 296 222	2 196 842	6 917	4 499 981	128	155	1 921	140
REPUBLIC OF IRELAND	2 419 756	2 084 885	58 291	4 562 932	2 239 836	1 847 953	84 635	4 172 424	93	89	145	91
NEW ZEALAND	103 664	284 036	810	388 510	1 090 781	1 398 073	22 680	2 511 534	1 052	492	2 800	646
AUSTRALIA	235 081	263 578	6 219	504 878	1 064 318	971 923	22 523	2 058 764	453	369	362	408
KENYA	732 734	892 325	14 877	1 639 936	965 199	1 070 311	17 069	2 052 579	132	120	115	125
NIGERIA *	121 427	890 311	4 253	1 015 991	213 535	1 609 746	16 473	1 839 754	176	181	387	181
NORWAY	219 300	1 016 107	1 124	1 236 531	222 561	1 286 867	3 002	1 512 430	101	127	267	122
JAPAN	378 569	842 778	0	1 221 347	402 698	982 338	7 466	1 392 502	106	117	0	114
UNITED ARAB EMIRATES	401 855	386 921	17 699	806 475	655 603	677 609	30 564	1 363 776	163	175	173	169
TANZANIA	688 610	474 263	10 134	1 173 007	745 946	593 759	21 138	1 360 843	108	125	209	116
RUSSIA	731 048	1 098 350	6 485	1 835 883	504 181	781 199	14 706	1 300 086	69	71	227	71
SWITZERLAND	631 974	716 650	124 497	1 473 121	381 990	603 457	42 588	1 028 035	60	84	34	70
POLAND	175 401	460 831	20 138	656 370	263 243	658 502	41 954	963 699	150	143	208	147
CHINA	108 899	449 384	5 265	563 548	170 444	761 401	7 466	939 311	157	169	142	167
FRANCE	250 490	255 399	26 757	532 646	299 330	417 827	35 456	752 613	119	164	133	141
MAURITIUS *	270 168	198 257	84 573	552 998	297 359	222 868	105 172	625 399	110	112	124	113
LATVIA	396 019	646 515	5 175	1 047 709	140 232	256 979	1 800	399 011	35	40	35	38
OTHER COUNTRIES	3 348 279	4 794 073	313 943	8 456 295	3 662 646	6 078 330	370 912	10 111 888	109	127	118	120
TOTAL	**76 026 990**	**99 133 318**	**8 017 425**	**183 177 733**	**89 393 488**	**115 210 296**	**12 511 890**	**217 115 674**	**118**	**116**	**156**	**119**

BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200610 - 200709				200710 - 200809				TREND 200710 - 200809 / 200610 - 200709			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
GERMANY	12 513 219	21 882 845	4 157 447	38 553 511	18 077 431	27 614 494	4 769 733	50 461 658	144	126	115	131
ANGOLA	0	4 048 191	122 996	4 171 187	123 880	24 035 634	238 000	24 397 514	0	594	194	585
UNITED KINGDOM	13 350 551	7 515 839	574 728	21 441 118	12 432 222	7 444 040	1 595 150	21 471 412	93	99	278	100
RUSSIA	406 432	620 564	0	1 026 996	12 855 279	1 059 216	147 500	14 061 995	3 163	171	0	1 369
THE NETHERLANDS	3 255 964	5 414 860	2 333 952	11 004 776	3 057 052	4 803 520	1 698 723	9 559 295	94	89	73	87
NEW ZEALAND	1 918 640	725 800	0	2 644 440	5 377 820	3 612 920	0	8 990 740	280	498	0	340
FRANCE	2 768 331	3 369 818	886 077	7 024 226	2 055 261	4 100 981	907 604	7 063 846	74	122	102	101
U.S.A.	553 730	626 340	0	1 180 070	6 235 834	361 920	0	6 597 754	1 126	58	0	559
CANADA	1 634 281	4 146 253	0	5 780 534	4 109 258	2 330 393	24 150	6 463 801	251	56	0	112
SWITZERLAND	1 054 011	940 804	311 320	2 306 135	2 734 669	1 073 092	389 030	4 196 791	259	114	125	182
DENMARK	806 550	2 315 214	11 980	3 133 744	961 400	3 099 189	96 099	4 156 688	119	134	802	133
BELGIUM	2 541 249	1 921 700	416 680	4 879 629	2 297 528	1 459 010	242 680	3 999 218	90	76	58	82
AUSTRALIA	95 453	0	0	95 453	2 436 784	864 020	0	3 300 804	2 553	0	0	3 458
CHINA	24 000	391 280	0	415 280	23 940	3 025 954	0	3 049 894	100	773	0	734
CZECH REPUBLIC	48 090	167 900	0	215 990	929 999	693 997	0	1 623 996	1 934	413	0	752
ITALY	312 781	72 700	48 400	433 881	554 981	554 199	48 140	1 157 320	177	762	99	267
FINLAND	543 330	120 740	0	664 070	496 630	433 310	24 250	954 190	91	359	0	144
MAURITIUS	250 035	156 980	108 134	515 149	236 175	254 403	89 020	579 598	94	162	82	113
INDIA	190 920	217 260	0	408 180	382 480	94 500	71 320	548 300	200	43	0	134
THAILAND	50 460	97 484	0	147 944	167 604	192 650	23 980	384 234	332	198	0	260
NORWAY	0	269 800	0	269 800	48 036	261 134	0	309 170	0	97	0	115
JAPAN	133 680	0	0	133 680	192 840	0	0	192 840	144	0	0	144
POLAND	0	119 887	0	119 887	0	191 441	0	191 441	0	160	0	160
OTHER COUNTRIES	23 730	72 538	0	96 268	1 893 180	1 511 518	72 900	3 477 598	7 978	2 084	0	3 612
TOTAL	**42 475 437**	**55 214 797**	**8 971 714**	**106 661 948**	**77 680 283**	**89 071 535**	**10 438 279**	**177 190 097**	**183**	**161**	**116**	**166**

*As from 1 July 2006 all packaged exports to previously excempted African countries and surrounding islands are reflected in full.

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD HEALTH AND QUALITY INSURANCE

RSA EXPORTS: SPIRITS

Litres

PRODUCT		SEPTEMBER			6 MONTHS			12 MONTHS		
		2007	2008	Trend	APR '07 - SEP '07	APR '08 - SEP '08	Trend	OCT '06 - SEP '07	OCT '07 - SEP '08	Trend
Brandy	P	17 803	18 878	106.04	120 004	111 349	92.79	203 753	214 364	105.21
	B	48 000	0	0.00	138 239	182 400	131.95	143 438	248 800	173.45
Grape-, Cane- Unspecified spirit	P	225	255	113.33	888	1 074	120.95	2 702	3 387	125.35
	B	0	2 108	-	2 041 904	2 108	0.10	2 041 904	14 577 964	713.94
Spirit aperitif, Spirit cooler, Bitters	P	2 247	6 675	297.06	6 401	14 346	224.12	11 231	20 046	178.49
	B	0	0	-	0	0	-	0	0	-
Whisky	P	270	17 964	6653.33	11 370	41 301	363.25	23 751	77 550	326.51
	B	0	0	-	4 000	0	0.00	4 000	0	0.00
Vodka	P	585	13 482	2304.62	82 080	158 739	193.40	171 606	240 794	140.32
	B	36 000	0	0.00	36 000	0	0.00	101 056	0	0.00
Rum	P	0	180	-	1 800	180	10.00	3 420	450	13.16
	B	0	0	-	0	0	-	0	0	-
Gin	P	225	7 005	3113.33	29 634	48 267	162.88	95 508	106 267	111.27
	B	0	0	-	8 000	16 000	200.00	8 000	32 600	407.50
Liqueur, Vermouth, Aperitif	P	878 964	864 293	98.33	3 204 471	3 451 875	107.72	5 682 319	6 560 506	115.45
	B	440	0	0.00	440	0	0.00	440	0	0.00
TOTALS SPIRITS	**P**	**900 319**	**928 732**	**103.16**	**3 456 648**	**3 827 131**	**110.72**	**6 194 290**	**7 223 364**	**116.61**
	B	**84 440**	**2 108**	**2.50**	**2 228 583**	**200 508**	**9.00**	**2 298 838**	**14 859 364**	**646.39**
	P+B	**984 759**	**930 840**	**94.52**	**5 685 231**	**4 027 639**	**70.84**	**8 493 128**	**22 082 728**	**260.01**

P=Packaged

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

B=Bulk

WINE EXPORTED IN UNDERMENTIONED CONTAINERS
JANUARY TO SEPTEMBER 2008

COUNTRY	GLASS					TOTAL GLASS JAN-SEPT 2008	TOTAL GLASS JAN-SEPT 2007	TREND JAN-SEPT 2008/2007	BAG-IN-BOX			TOTAL BAG-IN-BOX JAN-SEPT 2008	TOTAL BAG-IN-BOX JAN-SEPT 2007	TREND JAN-SEPT 2008/2007	TOTAL TETRA PACKS JAN-SEPT 2008	TOTAL TETRA PACKS JAN-SEPT 2007	TREND JAN-SEPT 2008/2007	TOTAL LITRE JAN-SEPT 2008	TOTAL LITRE JAN-SEPT 2007	TREND JAN-SEPT 2008/2007
	< 0.750 ℓ	0.750 ℓ	1 ℓ	1.5 ℓ	> 1.5 ℓ				< 3 ℓ	3 ℓ	> 4 ℓ				1 ℓ	1 ℓ				
UNITED KINGDOM	611 882	50 165 400	199 410	63 857	571	51 041 120	39 221 560	130.14	423 420	10 849 599	162 850	11 435 869	6 839 652	167.20				62 476 989	46 061 212	135.64
SWEDEN	69 232	4 270 860		5 967	72 135	4 418 194	4 291 452	102.95	123 003	16 036 140	59 560	16 218 703	14 990 814	108.19				20 636 897	19 282 266	107.03
THE NETHERLANDS	46 801	15 680 570	20 412	1 926	87	15 749 796	13 259 766	118.78	10 662	319 908	29 940	360 510	735 464	49.02				16 110 306	13 995 230	115.11
GERMANY	8 575	10 698 684	250 317	12 701	2 024	10 972 301	11 082 348	99.01	27 760	286 272	99 920	413 952	179 766	230.27				11 386 253	11 262 114	101.10
DENMARK	3 625	5 951 699	120	40 892	263	5 996 599	4 933 940	121.54	56 448	3 075 291	60	3 131 799	2 595 072	120.68				9 128 398	7 529 012	121.24
UNITED STATES OF AMERICA	4 738	5 948 933	240	39 614		5 993 525	7 092 943	84.50		51 072	80	51 152	21 069	242.78				6 044 677	7 114 012	84.97
CANADA	1 635	5 068 315		668 750		5 738 700	5 213 495	110.07		19 968		19 968	4 320	462.22	3 840	20 544	18.69	5 762 508	5 238 359	110.01
FINLAND	35 497	1 564 862	18	239		1 600 616	1 442 787	110.94	155 196	1 856 022		2 011 218	1 015 707	198.01				3 611 834	2 458 494	146.91
BELGIUM	10 932	3 243 330	103 176	7 254	117	3 364 809	3 562 925	94.44	37 776	145 017	47 620	230 413	166 492	138.39				3 595 222	3 729 417	96.40
REPUBLIC OF IRELAND	200 898	3 056 378	11 118	216		3 268 610	3 794 303	86.15	8 856	900		9 756	34 632	28.17				3 278 366	3 828 935	85.62
NEW ZEALAND	8 288	1 935 738				1 944 026	365 855	531.37	190 284	117 432		307 716	17 280	1 780.76				2 251 742	383 135	587.72
AUSTRALIA		1 799 087		72		1 799 159	389 120	462.37										1 799 159	389 120	462.37
NIGERIA *	21 512	1 256 913		2 187		1 280 612	677 052	189.15	4 800			4 800						1 285 412	677 052	189.85
NORWAY	3 361	351 716				355 077	305 698	116.15	48 665	755 958		804 623	630 488	127.62	5 772	4 260	135.49	1 165 472	940 446	123.93
UNITED ARAB EMIRATES	5 147	641 119	22 095	117		668 478	401 475	166.51	18 880	69 321	364 560	452 761	255 824	176.98				1 121 239	657 299	170.58
JAPAN	995	1 047 470		114		1 048 579	938 113	111.78		55 344		55 344	18 900	292.83				1 103 923	957 013	115.35
RUSSIA	549	899 901		72		900 522	1 141 264	78.91		93 840		93 840	95 076	98.70				994 362	1 236 340	80.43
KENYA	47 148	282 218	28 899	5 292	11 640	375 197	442 878	84.72	26 980	21 960	538 140	587 080	654 240	89.73				962 277	1 097 118	87.71
TANZANIA	24 290	536 261	891	360		561 802	487 475	115.25	75 200	5 064	301 940	382 204	396 768	96.33				944 006	884 243	106.76
FRANCE	1 092	614 534		330	18	615 974	414 976	148.44		42 516		42 516	8 100	524.89				658 490	423 076	155.64
POLAND		652 019				652 019	522 446	124.80			4 600	4 600	12 600	36.51				656 619	535 046	122.72
SWITZERLAND	1 744	628 640	180	2 580	210	633 354	1 128 392	56.13										633 354	1 128 392	56.13
CHINA	6 606	565 817		1 121	141	573 685	350 358	163.74	59 652			59 652	82 248	72.53				633 337	432 606	146.40
MAURITIUS *	11 044	366 084	1 638	495		379 261	311 872	121.61	1 632		3 600	5 232	5 512	94.92				384 493	317 384	121.14
LATVIA		316 269				316 269	624 588	50.64		12 600		12 600	61 020	20.65				328 869	685 608	47.97
OTHER COUNTRIES	44 218	5 322 113	55 433	55 226	71 541	5 548 531	4 827 956	114.93	58 606	467 436	809 380	1 335 422	1 216 196	109.80	70 320	91 464	76.88	6 954 273	6 135 616	113.34
TOTAL	**1 169 809**	**122 864 930**	**693 947**	**909 382**	**158 747**	**125 796 815**	**107 225 037**	**117.32**	**1 327 820**	**34 281 660**	**2 422 250**	**38 031 730**	**30 037 240**	**126.62**	**79 932**	**116 268**	**68.75**	**163 908 477**	**137 378 545**	**119.31**
AS % OF TOTAL	**0.71**	**74.96**	**0.42**	**0.55**	**0.10**	**76.75**	**78.05**		**0.81**	**20.92**	**1.48**	**23.20**	**21.86**		**0.05**	**0.08**		**100.00**	**100.00**	

TYPE OF CONTAINER PER COUNTRY AS % OF TOTAL

COUNTRY	GLASS					TOTAL GLASS JAN-SEPT 2008	TOTAL GLASS JAN-SEPT 2007	BAG-IN-BOX			TOTAL BAG-IN-BOX JAN-SEPT 2008	TOTAL BAG-IN-BOX JAN-SEPT 2007	TOTAL TETRA PACKS JAN-SEPT 2008	TOTAL TETRA PACKS JAN-SEPT 2007	TOTAL LITRE JAN-SEPT 2008	TOTAL LITRE JAN-SEPT 2007
	< 0.750 ℓ	0.750 ℓ	1 ℓ	1.5 ℓ	> 1.5 ℓ			< 3 ℓ	3 ℓ	> 4 ℓ			1 ℓ	1 ℓ		
UNITED KINGDOM	52.31	40.83	28.74	7.02	0.36	40.57	36.58	31.89	31.65	6.72	30.07	22.77			38.12	33.53
SWEDEN	5.92	3.48		0.66	45.44	3.51	4.00	9.26	46.78	2.46	42.65	49.91			12.59	14.04
THE NETHERLANDS	4.00	12.76	2.94	0.21	0.05	12.52	12.37	0.80	0.93	1.24	0.95	2.45			9.83	10.19
GERMANY	0.73	8.71	36.07	1.40	1.27	8.72	10.34	2.09	0.84	4.13	1.09	0.60			6.95	8.20
DENMARK	0.31	4.84	0.02	4.50	0.17	4.77	4.60	4.25	8.97		8.23	8.64			5.57	5.48
UNITED STATES OF AMERICA	0.41	4.84	0.03	4.36		4.76	6.62		0.15		0.13	0.07			3.69	5.18
CANADA	0.14	4.13		73.54		4.56	4.86		0.06		0.05	0.01	4.80	17.67	3.52	3.81
FINLAND	3.03	1.27		0.03		1.27	1.35	11.69	5.41		5.29	3.38			2.20	1.79
BELGIUM	0.93	2.64	14.87	0.80	0.07	2.67	3.32	2.84	0.42	1.97	0.61	0.55			2.19	2.71
REPUBLIC OF IRELAND	17.17	2.49	1.60	0.02		2.60	3.54	0.67			0.03	0.12			2.00	2.79
NEW ZEALAND	0.71	1.58				1.55	0.34	14.33	0.34		0.81	0.06			1.37	0.28
AUSTRALIA		1.46		0.01		1.43	0.36								1.10	0.28
NIGERIA *	1.84	1.02		0.24		1.02	0.63	0.36			0.01				0.78	0.49
NORWAY	0.29	0.29				0.28	0.29	3.67	2.21		2.12	2.10	7.22	3.66	0.71	0.68
UNITED ARAB EMIRATES	0.44	0.52	3.18	0.01		0.53	0.37	1.42	0.20	15.05	1.19	0.85			0.68	0.48
JAPAN	0.09	0.85		0.01		0.83	0.87		0.16		0.15	0.06			0.67	0.70
RUSSIA	0.05	0.73		0.01		0.72	1.06		0.27		0.25	0.32			0.61	0.90
KENYA	4.03	0.23	4.16	0.58	7.33	0.30	0.41	2.03	0.06	22.22	1.54	2.18			0.59	0.80
TANZANIA	2.08	0.44	0.13	0.04		0.45	0.45	5.66	0.01	12.47	1.00	1.32			0.58	0.64
FRANCE	0.09	0.50		0.04	0.01	0.49	0.39		0.12		0.11	0.03			0.40	0.31
POLAND		0.53		0.00		0.52	0.49			0.19	0.01	0.04			0.40	0.39
SWITZERLAND	0.15	0.51	0.03	0.28	0.13	0.50	1.05								0.39	0.82
CHINA	0.56	0.46		0.12	0.09	0.46	0.33	4.49			0.16	0.27			0.39	0.31
MAURITIUS *	0.94	0.30	0.24	0.05		0.30	0.29	0.12		0.15	0.01	0.02			0.23	0.23
LATVIA		0.26				0.25	0.58		0.04		0.03	0.20			0.20	0.50
OTHER COUNTRIES	3.78	4.33	7.99	6.07	45.07	4.41	4.50	4.41	1.36	33.41	3.51	4.05	87.97	78.67	4.24	4.47
TOTAL	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**

*As from 1 July 2006 all packaged exports to previously excempted African countries and surrounding islands are reflected in full.

<u>SOURCE</u>: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

1. QUANTITY NATURAL AND SPARKLING WINE SOLD IN UNDER MENTIONED CONTAINERS

1.1 TOTAL MARKET

TYPE OF CONTAINER	CONTAINER SIZE	LITRES JAN 2007 - AUG 2007 (a)	LITRES JAN 2008 - AUG 2008 (b)	TREND (b / a)	LITRES SEP 2006 - AUG 2007 (c)	LITRES SEP 2007 - AUG 2008 (d)	TREND (d / c)
GLASS	< 750 mℓ	943 540	788 053	83.5	1 525 313	1 349 913	88.5
	% of glass	1.1	0.9		1.1	0.9	
	750 mℓ	47 358 548	51 971 295	109.7	76 782 574	81 663 638	106.4
	% of glass	56.9	57.6		57.5	57.4	
	1 ℓ	12 630 271	12 910 701	102.2	20 145 247	20 698 086	102.7
	% of glass	15.2	14.3		15.1	14.5	
	1,5 ℓ - 2 ℓ	16 843 809	19 434 574	115.4	26 505 788	30 523 696	115.2
	% of glass	20.2	21.5		19.8	21.5	
	4,5 ℓ	5 317 119	5 096 516	95.9	8 232 975	7 875 320	95.7
	% of glass	6.4	5.6		6.2	5.5	
	OTHER	203 656	27 509	13.5	385 182	152 990	39.7
	% of glass	0.2	0.0		0.3	0.1	
	TOTAL	83 296 943	90 228 648	108.3	133 577 078	142 263 642	106.5
	As % of total natural wine	43.3	46.6		44.7	47.0	
PLASTIC	< 750 mℓ	572 916	657 037	114.7	915 488	975 869	106.6
	% of plastic	1.5	1.5		1.6	1.5	
	750 mℓ	455 572	382 035	83.9	714 506	611 106	85.5
	% of plastic	1.2	0.9		1.2	0.9	
	1 ℓ	19 746 202	19 991 136	101.2	29 968 646	30 432 003	101.5
	% of plastic	51.2	46.0		51.0	46.1	
	5 ℓ	13 411 190	16 342 330	121.9	20 181 705	24 703 685	122.4
	% of plastic	34.8	37.6		34.4	37.5	
	OTHER	4 397 913	6 109 125	138.9	6 927 430	9 225 273	133.2
	% of plastic	11.4	14.0		11.8	14.0	
	TOTAL	38 583 792	43 481 663	112.7	58 707 775	65 947 936	112.3
	As % of total natural wine	20.1	22.4		19.7	21.8	
BAG-IN-BOX	2 ℓ	4 988 428	4 760 592	95.4	7 718 244	7 531 334	97.6
	% of bag-in-box	10.7	9.5		11.0	9.8	
	5 ℓ	35 261 460	38 440 220	109.0	53 412 650	59 225 270	110.9
	% of bag-in-box	75.9	77.1		76.2	77.2	
	OTHER	6 207 697	6 654 088	107.2	8 971 420	9 980 821	111.3
	% of bag-in-box	13.4	13.3		12.8	13.0	
	TOTAL	46 457 585	49 854 900	107.3	70 102 314	76 737 425	109.5
	As % of total natural wine	24.2	25.7		23.5	25.4	
FOIL BAGS	2 ℓ	1 249 662	1 459 868	116.8	1 716 520	2 569 226	149.7
	% of foil bags	6.0	20.6		5.4	19.8	
	5 ℓ	19 128 970	5 555 020	29.0	29 222 070	10 299 615	35.2
	% of foil bags	91.4	78.4		92.3	79.6	
	OTHER	553 176	68 992	12.5	726 009	76 092	10.5
	% of foil bags	2.6	1.0		2.3	0.6	
	TOTAL	20 931 808	7 083 880	33.8	31 664 599	12 944 933	40.9
	As % of total natural wine	10.9	3.7		10.6	4.3	
TETRA PACKS	500 mℓ	412 478	238 470	57.8	667 077	475 770	71.3
	% of tetra packs	14.1	7.5		14.7	9.9	
	1 ℓ	2 174 719	2 566 043	118.0	3 496 903	3 892 657	111.3
	% of tetra packs	74.5	81.2		76.8	81.3	
	OTHER	330 721	354 508	107.2	389 387	418 857	107.6
	% of tetra packs	11.3	11.2		8.6	8.7	
	TOTAL	2 917 918	3 159 021	108.3	4 553 367	4 787 283	105.1
	As % of total natural wine	1.5	1.6		1.5	1.6	
TOTAL NATURAL WINE		192 188 046	193 808 112	100.8	298 605 133	302 681 219	101.4
TOTAL SPARKLING		3 862 499	3 880 755	100.5	8 693 763	9 173 656	105.5
PRICE RANGE- R / 5ℓ BAG-IN-BOX	LESS THAN R33	341 960	92 300	27.0	459 470	219 310	47.7
	% of bag-in-box	1.0	0.2		0.9	0.4	
	MORE THAN R33	34 916 105	38 347 920	109.8	52 949 785	59 005 960	111.4
	% of bag-in-box	99.0	99.8		99.1	99.6	

1.2 PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS

		LITRES			LITRES		
TYPE OF CONTAINER	**CONTAINER SIZE**	**JAN 2007 - AUG 2007 (a)**	**JAN 2008 - AUG 2008 (b)**	**TREND (b / a)**	**SEP 2006 - AUG 2007 (c)**	**SEP 2007 - AUG 2008 (d)**	**TREND (d / c)**
GLASS	< 750 mℓ	149 848	63 815	42.6	238 868	132 986	55.7
	% of glass	1.6	0.7		1.5	0.9	
	750 mℓ	8 742 367	8 935 223	102.2	14 091 509	13 748 185	97.6
	% of glass	91.8	92.1		91.2	91.5	
	1 ℓ	139 200	98 473	70.7	247 458	217 022	87.7
	% of glass	1.5	1.0		1.6	1.4	
	1,5 ℓ - 2 ℓ	297 786	590 949	198.4	506 816	808 407	159.5
	% of glass	3.1	6.1		3.3	5.4	
	4,5 ℓ	0	0	0.0	0	0	0.0
	% of glass	0.0	0.0		0.0	0.0	
	OTHER	194 188	11 751	6.1	365 112	125 100	34.3
	% of glass	2.0	0.1		2.4	0.8	
	TOTAL	9 523 388	9 700 211	101.9	15 449 763	15 031 699	97.3
	As % of total natural wine	13.8	14.3		14.7	14.6	
PLASTIC	< 750 mℓ	372 000	315 923	84.9	601 080	508 437	84.6
	% of plastic	1.4	1.1		1.5	1.2	
	750 mℓ	419 865	368 930	87.9	656 844	588 766	89.6
	% of plastic	1.5	1.3		1.6	1.4	
	1 ℓ	15 685 897	16 125 697	102.8	23 868 486	24 434 074	102.4
	% of plastic	57.8	57.2		57.8	56.6	
	5 ℓ	7 790 945	7 343 790	94.3	11 649 915	11 441 450	98.2
	% of plastic	28.7	26.0		28.2	26.5	
	OTHER	2 885 349	4 046 595	140.2	4 515 060	6 224 973	137.9
	% of plastic	10.6	14.3		10.9	14.4	
	TOTAL	27 154 056	28 200 935	103.9	41 291 385	43 197 700	104.6
	As % of total natural wine	39.2	41.6		39.3	41.9	
BAG-IN-BOX	2 ℓ	1 017 714	936 562	92.0	1 571 178	1 364 906	86.9
	% of bag-in-box	4.2	3.6		4.4	3.6	
	5 ℓ	18 245 735	18 553 260	101.7	26 179 390	27 477 370	105.0
	% of bag-in-box	75.0	72.3		74.0	72.4	
	OTHER	5 051 577	6 184 007	122.4	7 650 061	9 087 891	118.8
	% of bag-in-box	20.8	24.1		21.6	24.0	
	TOTAL	24 315 026	25 673 829	105.6	35 400 629	37 930 167	107.1
	As % of total natural wine	35.1	37.9		33.7	36.7	
FOIL BAGS	2 ℓ	948 568	1 382 602	145.8	1 264 176	2 340 760	185.2
	% of foil bags	14.7	56.2		12.6	53.2	
	5 ℓ	5 510 025	1 079 370	19.6	8 639 990	2 062 655	23.9
	% of foil bags	85.3	43.8		86.1	46.8	
	OTHER	9	0	0.0	129 768	0	0.0
	% of foil bags	0.0	0.0		1.3	0.0	
	TOTAL	6 458 602	2 461 972	38.1	10 033 934	4 403 415	43.9
	As % of total natural wine	9.3	3.6		9.6	4.3	
TETRA PACKS	500 mℓ	377 578	209 983	55.6	602 154	424 462	70.5
	% of tetra packs	21.3	12.2		21.6	16.0	
	1 ℓ	1 266 950	1 440 188	113.7	1 999 579	2 091 881	104.6
	% of tetra packs	71.4	83.6		71.7	78.8	
	OTHER	129 059	73 096	56.6	187 725	137 169	73.1
	% of tetra packs	7.3	4.2		6.7	5.2	
	TOTAL	1 773 587	1 723 267	97.2	2 789 458	2 653 511	95.1
	As % of total natural wine	2.6	2.5		2.7	2.6	
TOTAL NATURAL WINE		69 224 659	67 760 214	97.9	104 965 168	103 216 492	98.3

TOTAL SPARKLING		452 751	270 813	59.8	866 234	692 449	79.9

PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R33**	341 960	210	0.1	459 470	74 955	16.3
	% of bag-in-box	1.9	0.0		1.8	0.3	
	MORE THAN R33	17 900 380	18 553 050	103.6	25 716 525	27 402 415	106.6
	% of bag-in-box	98.1	100.0		98.2	99.7	

1.3 PRIVATE CELLARS

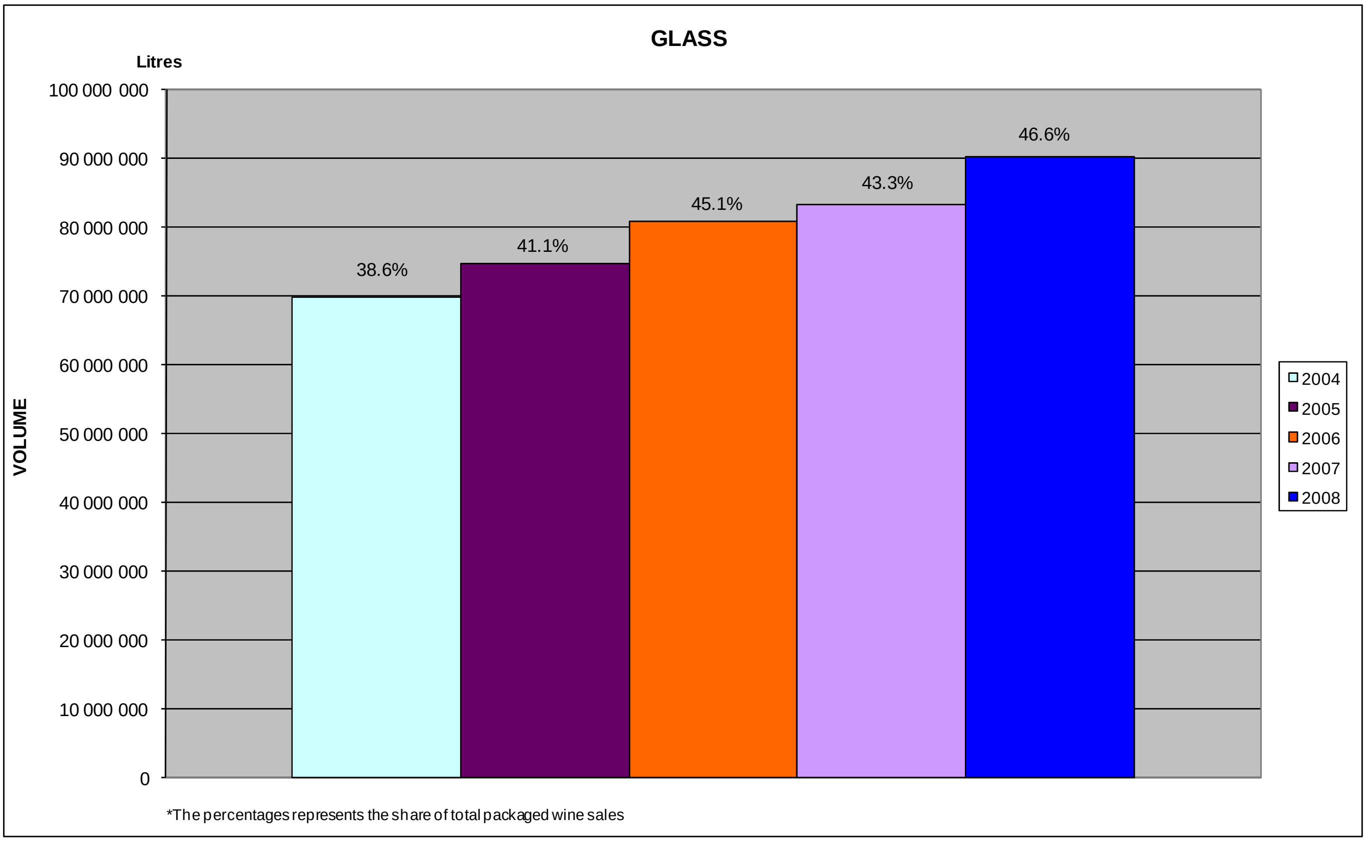
TYPE OF CONTAINER	CONTAINER SIZE	LITRES JAN 2007 - AUG 2007 (a)	LITRES JAN 2008 - AUG 2008 (b)	TREND (b / a)	LITRES SEP 2006 - AUG 2007 (c)	LITRES SEP 2007 - AUG 2008 (d)	TREND (d / c)
GLASS	< 750 mℓ	301 296	263 355	87.4	456 770	405 579	88.8
	% of glass	1.9	1.3		1.8	1.3	
	750 mℓ	13 266 870	15 395 902	116.0	21 356 806	24 239 530	113.5
	% of glass	83.9	78.8		85.6	79.4	
	1 ℓ	23 543	48 245	204.9	38 301	76 871	200.7
	% of glass	0.1	0.2		0.2	0.3	
	1,5 ℓ - 2 ℓ	2 210 967	3 816 510	172.6	3 095 650	5 794 443	187.2
	% of glass	14.0	19.5		12.4	19.0	
	4,5 ℓ	14	0	0.0	59	18	30.8
	% of glass	0.0	0.0		0.0	0.0	
	OTHER	7 220	11 060	153.2	15 667	22 551	143.9
	% of glass	0.0	0.1		0.1	0.1	
	TOTAL	15 809 909	19 535 071	123.6	24 963 252	30 538 992	122.3
	As % of total natural wine	84.7	87.3		84.8	87.3	
PLASTIC	< 750 mℓ	46 950	54 214	115.5	72 399	87 300	120.6
	% of plastic	2.0	2.2		2.0	2.3	
	750 mℓ	7 543	4 872	64.6	12 588	9 659	76.7
	% of plastic	0.3	0.2		0.3	0.3	
	1 ℓ	264 301	242 052	91.6	406 642	398 903	98.1
	% of plastic	11.1	10.0		11.1	10.7	
	5 ℓ	1 797 820	1 748 710	97.3	2 771 785	2 709 635	97.8
	% of plastic	75.6	71.9		75.8	72.4	
	OTHER	261 348	382 039	146.2	393 167	536 518	136.5
	% of plastic	11.0	15.7		10.8	14.3	
	TOTAL	2 377 961	2 431 887	102.3	3 656 581	3 742 015	102.3
	As % of total natural wine	12.7	10.9		12.4	10.7	
BAG-IN-BOX	2 ℓ	59 344	73 910	124.5	87 772	118 470	135.0
	% of bag-in-box	18.0	20.2		15.1	20.4	
	5 ℓ	183 710	224 270	122.1	292 840	298 880	102.1
	% of bag-in-box	55.8	61.2		50.4	51.4	
	OTHER	86 334	67 983	78.7	200 900	164 199	81.7
	% of bag-in-box	26.2	18.6		34.5	28.2	
	TOTAL	329 388	366 163	111.2	581 512	581 549	100.0
	As % of total natural wine	1.8	1.6		2.0	1.7	
FOIL BAGS	2 ℓ	10 928	3 858	35.3	15 752	9 624	61.1
	% of foil bags	6.9	8.2		6.4	7.2	
	5 ℓ	143 105	43 195	30.2	223 660	117 670	52.6
	% of foil bags	90.1	91.8		91.3	87.6	
	OTHER	4 718	0	0.0	5 480	7 100	129.6
	% of foil bags	3.0	0.0		2.2	5.3	
	TOTAL	158 751	47 053	29.6	244 892	134 394	54.9
	As % of total natural wine	0.9	0.2		0.8	0.4	
TETRA PACKS	500 mℓ	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	1 ℓ	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	OTHER	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	TOTAL	0	0	0.0	0	0	0.0
	As % of total natural wine	0.0	0.0		0.0	0.0	
TOTAL NATURAL WINE		18 676 009	22 380 173	119.8	29 446 238	34 996 949	118.9
TOTAL SPARKLING		536 012	665 702	124.2	1 031 147	1 284 204	124.5
PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R33**	0	7 430	0.0	0	7 430	0.0
	% of bag-in-box	0.0	3.3		0.0	2.5	
	MORE THAN R33	183 710	216 840	118.0	292 840	291 450	99.5
	% of bag-in-box	100.0	96.7		100.0	97.5	

1.4 WHOLESALERS
(EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)

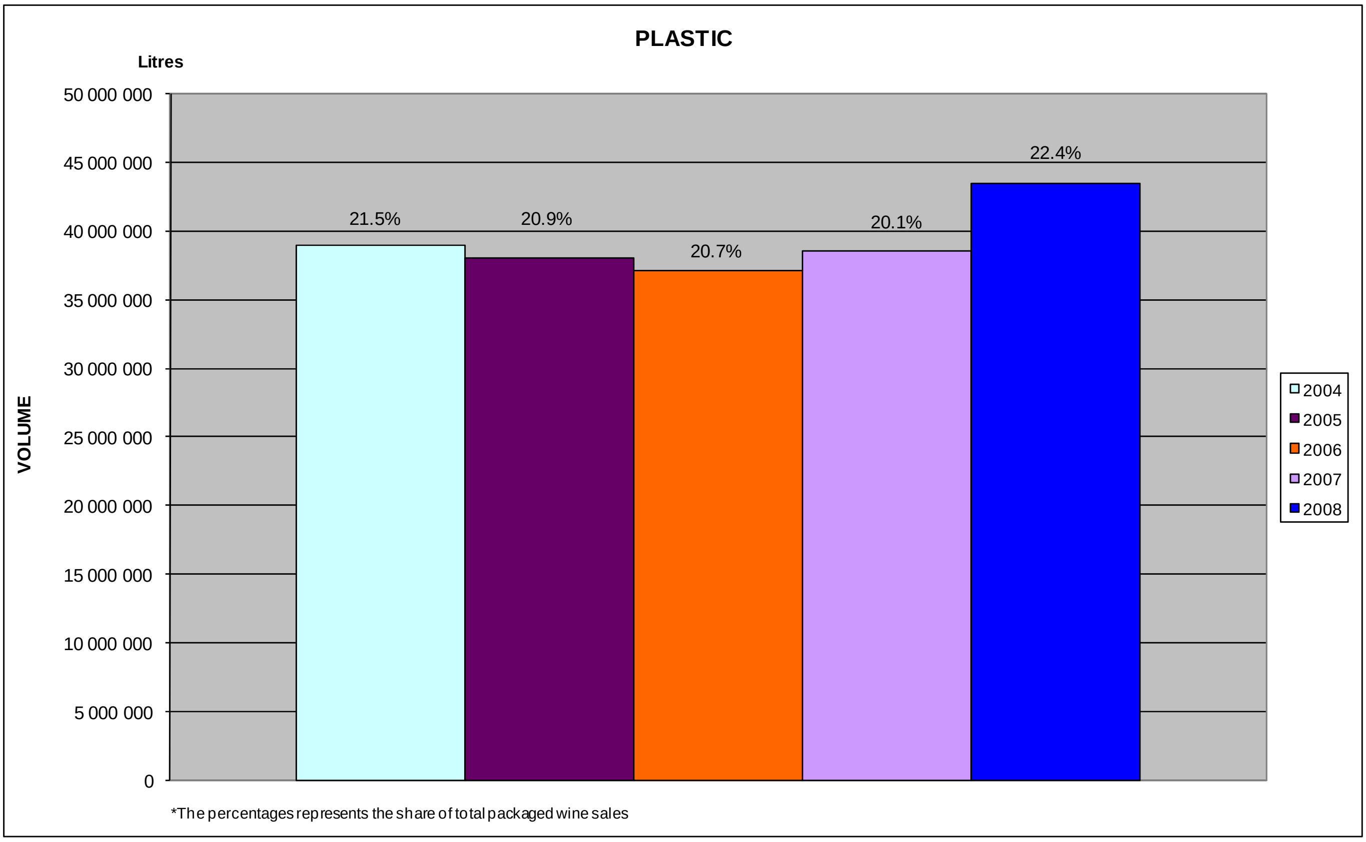
		LITRES			LITRES		
TYPE OF CONTAINER	CONTAINER SIZE	JAN 2007 - AUG 2007 (a)	JAN 2008 - AUG 2008 (b)	TREND (b / a)	SEP 2006 - AUG 2007 (c)	SEP 2007 - AUG 2008 (d)	TREND (d / c)
GLASS	< 750 mℓ	492 396	460 884	93.6	829 675	811 348	97.8
	% of glass	0.8	0.8		0.9	0.8	
	750 mℓ	25 349 312	27 640 170	109.0	41 334 258	43 675 923	105.7
	% of glass	43.7	45.3		44.4	45.2	
	1 ℓ	12 467 528	12 763 983	102.4	19 859 488	20 404 193	102.7
	% of glass	21.5	20.9		21.3	21.1	
	1,5 ℓ - 2 ℓ	14 335 057	15 027 116	104.8	22 903 322	23 920 847	104.4
	% of glass	24.7	24.6		24.6	24.7	
	4,5 ℓ	5 317 106	5 096 516	95.9	8 232 917	7 875 302	95.7
	% of glass	9.2	8.4		8.8	8.1	
	OTHER	2 248	4 698	209.0	4 403	5 339	121.3
	% of glass	0.0	0.0		0.0	0.0	
	TOTAL	57 963 646	60 993 366	105.2	93 164 063	96 692 951	103.8
	As % of total natural wine	55.6	58.8		56.7	58.8	
PLASTIC	< 750 mℓ	153 966	286 901	186.3	242 010	380 132	157.1
	% of plastic	1.7	2.2		1.8	2.0	
	750 mℓ	28 164	8 233	29.2	45 074	12 681	28.1
	% of plastic	0.3	0.1		0.3	0.1	
	1 ℓ	3 796 004	3 623 387	95.5	5 693 518	5 599 026	98.3
	% of plastic	41.9	28.2		41.4	29.5	
	5 ℓ	3 822 425	7 249 830	189.7	5 760 005	10 552 600	183.2
	% of plastic	42.2	56.4		41.9	55.5	
	OTHER	1 251 216	1 680 491	134.3	2 019 203	2 463 783	122.0
	% of plastic	13.8	13.1		14.7	13.0	
	TOTAL	9 051 775	12 848 842	141.9	13 759 809	19 008 222	138.1
	As % of total natural wine	8.7	12.4		8.4	11.6	
BAG-IN-BOX	2 ℓ	3 911 370	3 750 120	95.9	6 059 294	6 047 958	99.8
	% of bag-in-box	17.9	15.7		17.8	15.8	
	5 ℓ	16 832 015	19 662 690	116.8	26 940 420	31 449 020	116.7
	% of bag-in-box	77.2	82.6		79.0	82.3	
	OTHER	1 069 786	402 098	37.6	1 120 459	728 731	65.0
	% of bag-in-box	4.9	1.7		3.3	1.9	
	TOTAL	21 813 171	23 814 908	109.2	34 120 173	38 225 709	112.0
	As % of total natural wine	20.9	23.0		20.8	23.2	
FOIL BAGS	2 ℓ	290 166	73 408	25.3	436 592	218 842	50.1
	% of foil bags	2.0	1.6		2.0	2.6	
	5 ℓ	13 475 840	4 432 455	32.9	20 358 420	8 119 290	39.9
	% of foil bags	94.1	96.9		95.2	96.6	
	OTHER	548 449	68 992	12.6	590 761	68 992	11.7
	% of foil bags	3.8	1.5		2.8	0.8	
	TOTAL	14 314 455	4 574 855	32.0	21 385 773	8 407 124	39.3
	As % of total natural wine	13.7	4.4		13.0	5.1	
TETRA PACKS	500 mℓ	34 900	28 487	81.6	64 923	51 308	79.0
	% of tetra packs	3.0	2.0		3.7	2.4	
	1 ℓ	907 769	1 125 855	124.0	1 497 324	1 800 776	120.3
	% of tetra packs	79.3	78.4		84.9	84.4	
	OTHER	201 662	281 412	139.5	201 662	281 688	139.7
	% of tetra packs	17.6	19.6		11.4	13.2	
	TOTAL	1 144 331	1 435 754	125.5	1 763 909	2 133 772	121.0
	As % of total natural wine	1.1	1.4		1.1	1.3	
TOTAL NATURAL WINE		104 287 378	103 667 725	99.4	164 193 727	164 467 778	100.2
TOTAL SPARKLING		2 873 737	2 944 240	102.5	6 796 382	7 197 004	105.9
PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R33**	0	84 660	0.0	0	136 925	0.0
	% of bag-in-box	0.0	0.4		0.0	0.4	
	MORE THAN R33	16 832 015	19 578 030	116.3	26 940 420	31 312 095	116.2
	% of bag-in-box	100.0	99.6		100.0	99.6	

NATURAL WINE SOLD IN CONTAINERS (FROM JANUARY TO AUGUST 2004-2008)

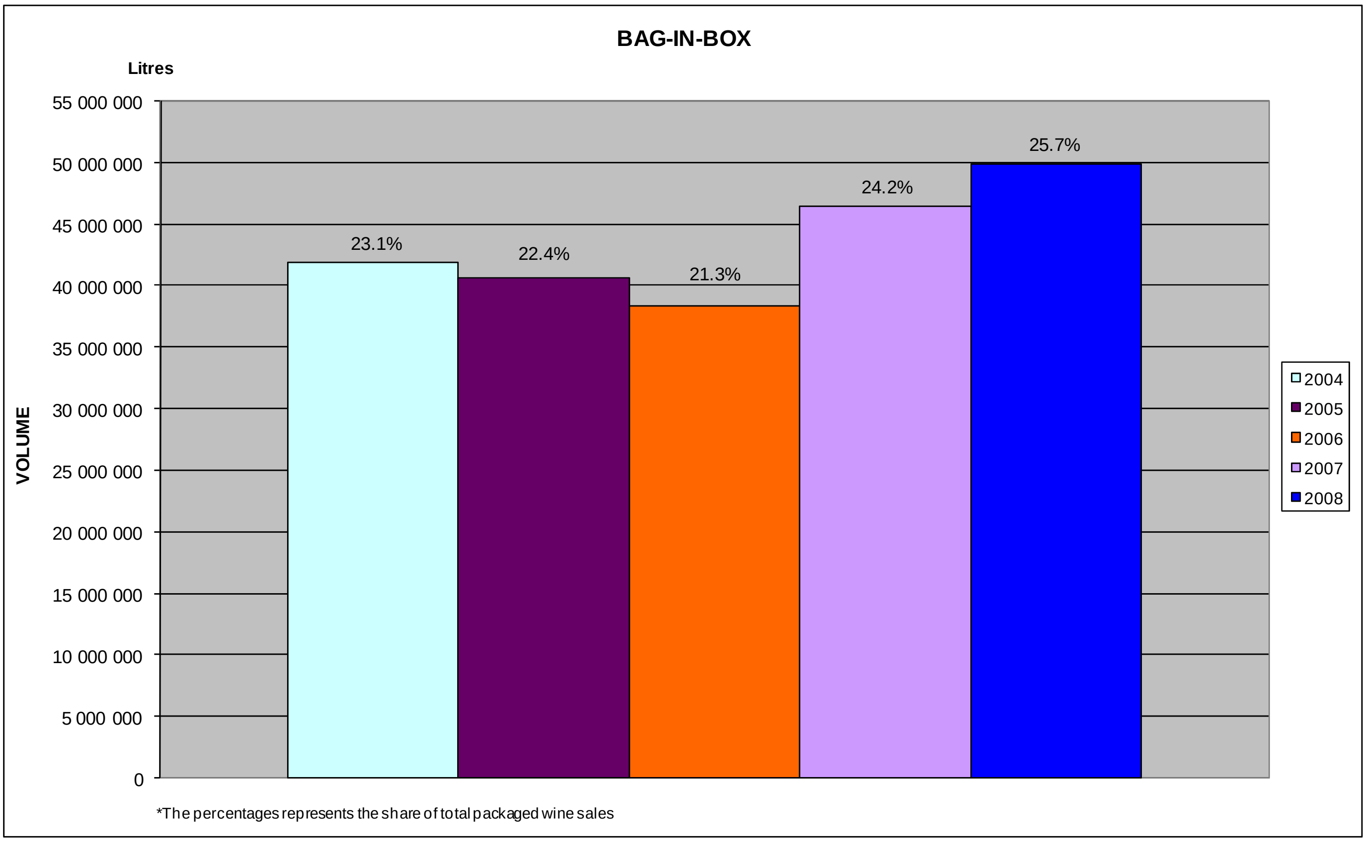
Graph 1



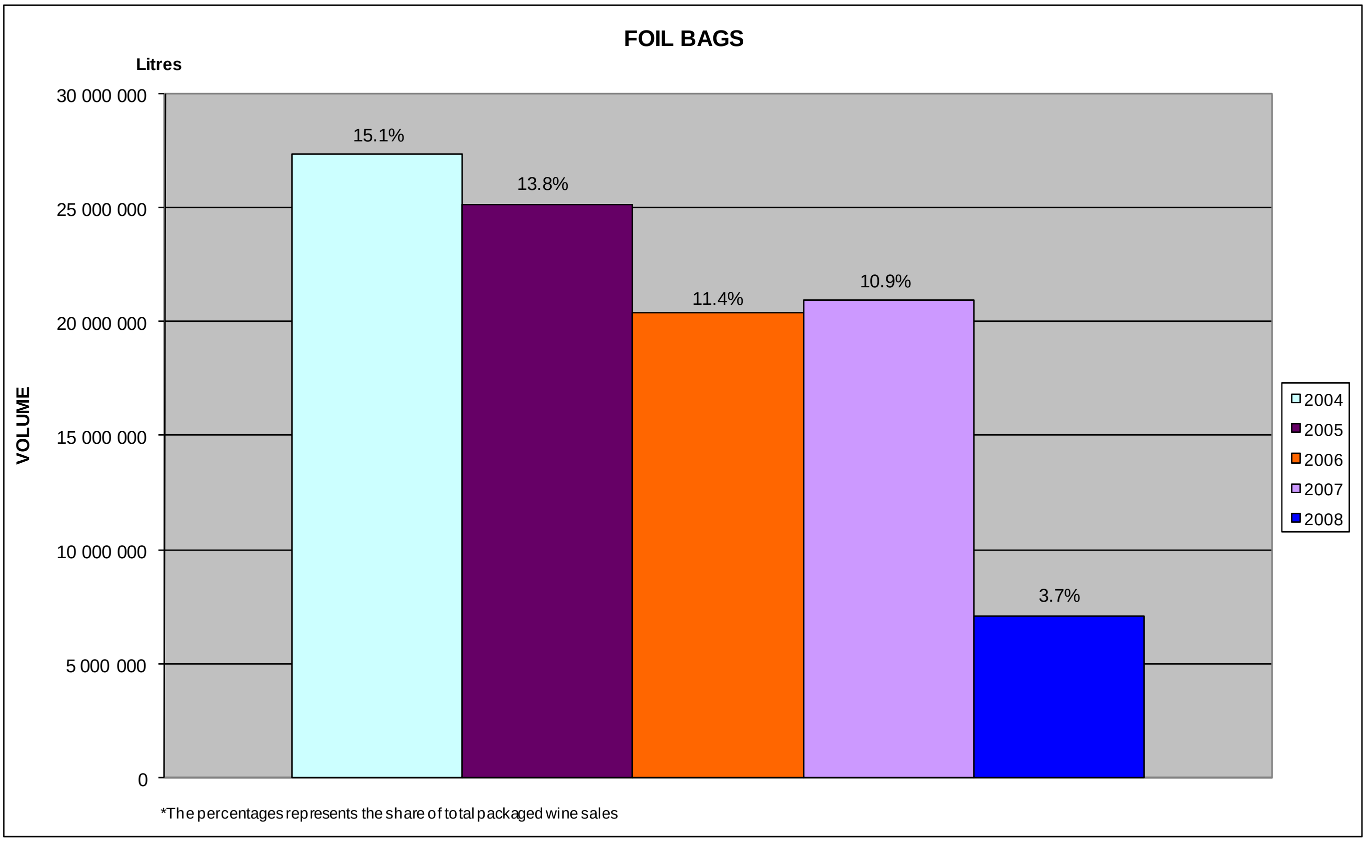
Graph 2



Graph 3



Graph 4



2. WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD (12 X 750ml GLASS CONTAINERS)

2.1 TOTAL MARKET

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 $m\ell$)								
				TO 135	>135 - 171	>171 - 204	>204 - 254	>254 - 340	>340 - 424	>424 - 510	>510 - 679	>679
Natural White	Chardonnay	JAN 2007 - AUG 2007	1 939 719	1.5	1.4	8.8	7.6	25.4	26.8	6.4	9.1	13.0
		JAN 2008 - AUG 2008	1 973 495	4.0	1.2	5.6	11.9	22.1	24.2	10.5	7.0	13.4
		TREND*	101.7									
	Sauvignon Blanc	JAN 2007 - AUG 2007	4 814 194	1.4	2.9	6.9	18.3	27.9	20.0	6.4	9.4	6.7
		JAN 2008 - AUG 2008	5 270 858	4.6	4.1	6.6	18.7	24.6	17.4	7.8	9.2	7.0
		TREND*	109.5									
	Chenin Blanc	JAN 2007 - AUG 2007	1 348 942	4.5	15.2	6.0	37.2	16.9	10.0	2.2	4.9	3.1
		JAN 2008 - AUG 2008	1 622 309	6.4	19.1	6.5	23.7	19.4	13.2	3.3	4.7	3.8
		TREND*	120.3									
	Dry White	JAN 2007 - AUG 2007	11 805 333	48.0	7.2	10.2	17.5	8.8	5.2	1.7	0.8	0.6
		JAN 2008 - AUG 2008	13 310 891	52.9	9.3	6.2	17.7	7.4	3.9	0.8	1.0	0.9
		TREND*	112.8									
	Semi Sweet	JAN 2007 - AUG 2007	3 766 927	2.7	8.2	38.5	30.9	17.4	1.5	0.2	0.2	0.3
		JAN 2008 - AUG 2008	3 563 480	4.8	10.0	43.0	26.2	13.2	2.1	0.2	0.2	0.2
		TREND*	94.6									
	Total White	JAN 2007 - AUG 2007	23 675 114	25.1	6.4	13.7	20.1	15.9	9.7	2.9	3.4	2.9
		JAN 2008 - AUG 2008	25 741 034	29.7	8.3	11.3	19.0	13.6	8.5	3.0	3.3	3.2
		TREND*	108.7									
Natural Red	Cabernet	JAN 2007 - AUG 2007	2 674 176	0.8	6.5	4.7	6.4	12.6	11.4	7.0	32.8	17.8
		JAN 2008 - AUG 2008	3 135 431	3.5	8.1	2.1	8.7	12.0	12.2	11.6	25.9	16.1
		TREND*	117.2									
	Pinotage	JAN 2007 - AUG 2007	1 810 839	1.1	0.2	1.3	6.3	14.6	27.1	14.7	24.1	10.6
		JAN 2008 - AUG 2008	1 874 211	1.7	0.2	1.2	6.6	12.4	24.3	28.3	13.4	11.9
		TREND*	103.5									
	Shiraz	JAN 2007 - AUG 2007	1 899 636	2.3	1.9	2.5	7.0	16.7	14.1	11.0	22.9	21.4
		JAN 2008 - AUG 2008	2 032 084	7.3	0.8	1.3	9.1	18.1	12.9	14.6	13.3	22.7
		TREND*	107.0									
	Merlot	JAN 2007 - AUG 2007	2 193 392	0.5	0.6	4.7	12.9	21.8	16.9	15.5	15.1	12.0
		JAN 2008 - AUG 2008	2 410 742	3.5	0.3	2.7	16.7	22.8	11.4	14.8	15.7	12.2
		TREND*	109.9									
	Other Red	JAN 2007 - AUG 2007	12 817 932	2.9	32.9	3.5	9.6	21.2	11.1	3.5	7.9	7.4
		JAN 2008 - AUG 2008	13 307 444	6.9	31.0	3.7	10.2	16.0	11.6	3.4	8.8	8.5
		TREND*	103.8									
	Total Red	JAN 2007 - AUG 2007	21 395 975	2.2	20.8	3.5	9.0	19.3	13.3	6.8	14.4	10.7
		JAN 2008 - AUG 2008	22 759 912	5.7	19.4	3.0	10.3	16.0	12.8	8.8	12.6	11.5
		TREND*	106.4									
Rosé / Blanc de Noir		JAN 2007 - AUG 2007	2 287 459	8.7	13.3	34.1	29.1	5.7	2.5	5.1	0.8	0.6
		JAN 2008 - AUG 2008	3 470 350	13.9	13.6	40.3	15.4	7.6	3.8	3.6	1.0	0.8
		TREND*	151.7									
Sparkling Wine	Cap Classique	JAN 2007 - AUG 2007	846 129	0.5	0.0	0.0	0.9	9.0	15.7	6.9	32.5	34.6
		JAN 2008 - AUG 2008	869 834	0.2	0.0	0.3	0.3	5.7	1.3	3.1	14.6	74.3
		TREND*	102.8									
	Other Sparkling	JAN 2007 - AUG 2007	3 016 371	2.6	0.2	0.2	9.0	26.4	58.4	0.6	1.1	1.6
		JAN 2008 - AUG 2008	3 010 921	0.4	1.5	0.3	5.8	14.2	74.4	0.6	2.1	0.7
		TREND*	99.8									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.2 PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 mℓ)								
				TO 135	>135 - 171	>171 - 204	>204 - 254	>254 - 340	>340 - 424	>424 - 510	>510 - 679	>679
Natural White	Chardonnay	JAN 2007 - AUG 2007	474 836	3.0	2.6	27.8	6.3	51.5	6.6	1.9	0.3	0.0
		JAN 2008 - AUG 2008	365 519	12.6	2.0	25.6	12.1	36.1	7.8	1.1	0.6	2.2
		TREND*	77.0									
	Sauvignon Blanc	JAN 2007 - AUG 2007	896 233	1.2	11.2	23.1	13.5	39.1	11.4	0.3	0.1	0.1
		JAN 2008 - AUG 2008	980 286	15.6	14.6	29.8	9.2	19.9	9.1	0.3	0.2	1.4
		TREND*	109.4									
	Chenin Blanc	JAN 2007 - AUG 2007	592 119	6.4	26.5	4.0	55.8	6.9	0.1	0.1	0.0	0.2
		JAN 2008 - AUG 2008	647 167	4.2	29.0	12.3	39.1	14.0	0.4	0.0	0.2	0.7
		TREND*	109.3									
	Dry White	JAN 2007 - AUG 2007	1 178 906	17.2	31.7	9.2	27.5	12.1	1.9	0.0	0.2	0.2
		JAN 2008 - AUG 2008	1 245 357	39.1	28.6	14.5	11.9	2.6	0.6	0.2	0.2	2.3
		TREND*	105.6									
	Semi Sweet	JAN 2007 - AUG 2007	816 392	5.5	32.4	14.6	28.5	19.0	0.0	0.0	0.0	0.0
		JAN 2008 - AUG 2008	705 290	11.0	48.8	23.9	11.5	4.2	0.5	0.0	0.0	0.0
		TREND*	86.4									
	Total White	JAN 2007 - AUG 2007	3 958 486	7.8	22.9	14.9	26.2	23.6	4.0	0.3	0.1	0.1
		JAN 2008 - AUG 2008	3 943 620	20.1	26.3	20.7	15.6	12.2	3.3	0.2	0.2	1.4
		TREND*	99.6									
Natural Red	Cabernet	JAN 2007 - AUG 2007	795 705	0.9	21.2	9.6	15.0	16.8	14.7	5.8	15.6	0.4
		JAN 2008 - AUG 2008	1 087 646	1.8	21.2	0.6	20.3	10.4	20.5	12.8	8.0	4.5
		TREND*	136.7									
	Pinotage	JAN 2007 - AUG 2007	462 323	1.1	0.1	2.9	18.5	27.5	25.9	23.1	0.5	0.4
		JAN 2008 - AUG 2008	408 875	2.7	0.2	2.0	27.5	29.3	29.2	2.7	1.4	5.0
		TREND*	88.4									
	Shiraz	JAN 2007 - AUG 2007	557 294	1.8	4.8	6.5	14.9	28.5	15.7	5.6	21.3	0.9
		JAN 2008 - AUG 2008	558 438	13.4	0.8	0.3	26.7	28.8	19.2	5.2	1.9	3.7
		TREND*	100.2									
	Merlot	JAN 2007 - AUG 2007	613 857	0.1	1.1	15.2	20.9	25.2	19.6	17.1	0.6	0.2
		JAN 2008 - AUG 2008	494 411	0.6	0.4	2.6	54.2	17.9	16.2	3.1	1.5	3.5
		TREND*	80.5									
	Other Red	JAN 2007 - AUG 2007	1 808 688	5.7	17.0	17.0	10.8	33.8	5.4	8.4	1.3	0.5
		JAN 2008 - AUG 2008	1 833 847	22.6	21.9	11.7	10.7	17.7	7.7	3.2	2.2	2.3
		TREND*	101.4									
	Total Red	JAN 2007 - AUG 2007	4 237 866	3.0	12.1	12.5	14.4	28.0	12.8	10.4	6.4	0.5
		JAN 2008 - AUG 2008	4 383 218	11.9	14.6	5.6	21.6	18.4	15.3	5.8	3.5	3.4
		TREND*	103.4									
Rosé / Blanc de Noir		JAN 2007 - AUG 2007	546 015	14.2	51.6	19.1	11.6	1.7	1.7	0.0	0.0	0.0
		JAN 2008 - AUG 2008	608 386	37.4	31.7	19.6	5.5	3.2	2.5	0.0	0.0	0.0
		TREND*	111.4									
Sparkling Wine	Cap Classique	JAN 2007 - AUG 2007	7 646	0.0	0.5	0.0	97.7	0.0	0.5	0.1	0.0	1.2
		JAN 2008 - AUG 2008	7 585	0.0	0.0	0.0	39.1	6.2	45.0	0.3	2.2	7.2
		TREND*	99.2									
	Other Sparkling	JAN 2007 - AUG 2007	445 105	17.5	1.2	1.1	52.9	24.4	2.5	0.0	0.0	0.3
		JAN 2008 - AUG 2008	263 228	4.7	17.1	3.1	57.0	13.6	3.7	0.6	0.0	0.1
		TREND*	59.1									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.3 PRIVATE CELLARS

				% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 $m\ell$)								
TYPE OF WINE		PERIOD	LITRES	TO 135	>135 - 171	>171 - 204	>204 - 254	>254 - 340	>340 - 424	>424 - 510	>510 - 679	>679
Natural White	Chardonnay	JAN 2007 - AUG 2007	849 594	1.0	1.7	3.6	4.8	13.8	20.0	11.4	15.4	28.4
		JAN 2008 - AUG 2008	925 362	0.7	0.4	1.1	10.2	12.8	16.9	20.3	10.7	26.9
		TREND*	108.9									
	Sauvignon Blanc	JAN 2007 - AUG 2007	2 174 015	1.5	1.8	2.5	6.3	28.8	16.2	12.0	16.7	14.1
		JAN 2008 - AUG 2008	2 399 102	1.1	2.0	0.8	8.2	29.5	12.0	14.6	17.6	14.2
		TREND*	110.4									
	Chenin Blanc	JAN 2007 - AUG 2007	535 024	2.1	2.4	7.0	13.4	28.9	21.0	5.3	12.3	7.6
		JAN 2008 - AUG 2008	704 543	3.6	3.6	2.4	8.8	29.6	26.0	7.6	10.4	8.0
		TREND*	131.7									
	Dry White	JAN 2007 - AUG 2007	1 610 964	10.3	1.5	3.4	21.8	21.8	22.4	9.9	5.5	3.5
		JAN 2008 - AUG 2008	1 705 878	11.7	1.6	6.7	15.6	19.8	27.4	6.0	6.3	4.8
		TREND*	105.9									
	Semi Sweet	JAN 2007 - AUG 2007	290 556	11.6	13.2	1.8	35.5	19.9	10.4	3.2	2.0	2.4
		JAN 2008 - AUG 2008	316 265	6.5	2.8	24.4	20.9	19.2	18.9	2.4	2.4	2.4
		TREND*	108.8									
	Total White	JAN 2007 - AUG 2007	5 460 153	4.6	2.4	3.3	12.9	23.9	18.7	10.2	12.0	11.9
		JAN 2008 - AUG 2008	6 051 150	4.6	1.9	3.9	11.3	23.7	19.1	11.6	11.7	12.2
		TREND*	110.8									
Natural Red	Cabernet	JAN 2007 - AUG 2007	997 266	0.6	0.2	3.7	0.3	11.0	12.6	6.9	28.6	36.0
		JAN 2008 - AUG 2008	1 089 160	2.0	1.7	2.9	1.8	11.6	12.8	9.5	26.1	31.5
		TREND*	109.2									
	Pinotage	JAN 2007 - AUG 2007	908 993	0.3	0.4	0.6	0.5	7.3	20.9	8.5	41.3	20.1
		JAN 2008 - AUG 2008	1 012 059	0.9	0.2	0.7	0.8	6.0	15.3	38.2	18.4	19.6
		TREND*	111.3									
	Shiraz	JAN 2007 - AUG 2007	876 113	0.4	0.5	1.0	0.8	9.2	19.5	8.1	19.7	41.0
		JAN 2008 - AUG 2008	911 540	1.2	1.2	0.2	0.5	8.0	14.8	13.0	17.4	43.7
		TREND*	104.0									
	Merlot	JAN 2007 - AUG 2007	893 779	0.3	0.4	0.5	1.2	25.0	23.8	8.5	15.9	24.4
		JAN 2008 - AUG 2008	1 000 970	1.2	0.4	0.9	8.1	23.9	15.5	12.0	14.0	24.0
		TREND*	112.0									
	Other Red	JAN 2007 - AUG 2007	3 259 750	5.1	1.6	1.9	10.9	17.6	11.5	7.2	18.2	26.0
		JAN 2008 - AUG 2008	3 921 131	5.7	1.2	6.0	10.8	11.5	10.8	8.8	17.9	27.2
		TREND*	120.3									
	Total Red	JAN 2007 - AUG 2007	6 935 901	2.6	1.0	1.7	5.5	15.2	15.5	7.6	22.6	28.4
		JAN 2008 - AUG 2008	7 934 859	3.5	1.0	3.6	6.8	12.0	12.7	13.6	18.5	28.3
		TREND*	114.4									
Rosé / Blanc de Noir		JAN 2007 - AUG 2007	870 816	4.6	1.0	8.0	53.0	12.2	4.8	12.6	2.1	1.6
		JAN 2008 - AUG 2008	1 409 894	6.2	0.9	41.3	25.6	6.3	8.1	7.4	2.4	1.9
		TREND*	161.9									
Sparkling Wine	Cap Classique	JAN 2007 - AUG 2007	404 633	1.0	0.0	0.1	0.0	6.0	8.1	6.3	38.2	40.3
		JAN 2008 - AUG 2008	482 267	0.4	0.0	0.5	0.0	0.1	1.7	3.0	23.4	70.7
		TREND*	119.2									
	Other Sparkling	JAN 2007 - AUG 2007	131 378	0.0	0.0	0.1	2.4	56.2	24.5	5.0	8.0	3.7
		JAN 2008 - AUG 2008	183 435	0.1	0.0	0.5	10.9	37.9	16.8	7.2	17.6	9.0
		TREND*	139.6									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.4 WHOLESALERS
(EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 $m\ell$)								
				TO 135	>135 - 171	>171 - 204	>204 - 254	>254 - 340	>340 - 424	>424 - 510	>510 - 679	>679
Natural White	Chardonnay	JAN 2007 - AUG 2007	615 289	1.1	0.1	1.3	12.4	21.5	51.8	3.0	7.1	1.8
		JAN 2008 - AUG 2008	682 614	3.8	2.0	1.0	13.9	27.3	43.1	2.3	5.5	1.1
		TREND*	110.9									
	Sauvignon Blanc	JAN 2007 - AUG 2007	1 743 946	1.4	0.1	4.1	35.6	21.1	29.2	2.6	5.1	0.7
		JAN 2008 - AUG 2008	1 891 470	3.4	1.3	1.8	37.0	20.8	28.5	3.0	3.3	0.9
		TREND*	108.5									
	Chenin Blanc	JAN 2007 - AUG 2007	221 799	5.3	15.7	9.2	45.0	14.9	10.0	0.0	0.0	0.0
		JAN 2008 - AUG 2008	270 599	18.6	35.6	3.3	25.6	6.0	10.7	-0.1	0.3	0.0
		TREND*	122.0									
	Dry White	JAN 2007 - AUG 2007	9 015 463	58.8	5.0	11.6	15.4	6.1	2.5	0.5	0.0	0.1
		JAN 2008 - AUG 2008	10 359 656	61.3	8.2	5.1	18.7	5.9	0.4	0.0	0.2	0.1
		TREND*	114.9									
	Semi Sweet	JAN 2007 - AUG 2007	2 659 979	0.9	0.2	49.8	31.2	16.7	1.0	0.0	0.0	0.2
		JAN 2008 - AUG 2008	2 541 925	2.9	0.1	50.7	30.9	14.9	0.5	0.0	0.0	0.0
		TREND*	95.6									
	Total White	JAN 2007 - AUG 2007	14 256 476	37.7	3.4	17.3	21.1	10.7	7.8	0.7	1.0	0.3
		JAN 2008 - AUG 2008	15 746 264	41.7	6.3	11.9	22.8	10.1	5.8	0.5	0.8	0.2
		TREND*	110.4									
Natural Red	Cabernet	JAN 2007 - AUG 2007	881 205	1.0	0.3	1.5	5.4	10.5	7.0	8.3	53.0	13.1
		JAN 2008 - AUG 2008	958 625	7.1	0.4	2.8	3.3	14.1	2.0	12.5	45.9	11.9
		TREND*	108.8									
	Pinotage	JAN 2007 - AUG 2007	439 523	2.6	0.0	0.8	5.4	16.2	41.3	18.7	13.3	1.7
		JAN 2008 - AUG 2008	453 278	2.5	0.1	1.6	0.7	11.7	40.0	29.2	13.3	1.0
		TREND*	103.1									
	Shiraz	JAN 2007 - AUG 2007	466 229	6.7	1.1	0.7	9.3	16.9	2.2	22.9	31.0	9.2
		JAN 2008 - AUG 2008	562 106	11.2	0.3	4.0	5.6	23.7	3.4	26.4	18.0	7.4
		TREND*	120.6									
	Merlot	JAN 2007 - AUG 2007	685 756	1.0	0.4	0.8	21.1	14.7	5.6	23.1	27.1	6.3
		JAN 2008 - AUG 2008	915 361	7.5	0.1	4.8	5.8	24.3	4.4	24.1	25.2	3.9
		TREND*	133.5									
	Other Red	JAN 2007 - AUG 2007	7 749 494	1.3	49.8	0.9	8.8	19.9	12.2	0.9	5.1	1.2
		JAN 2008 - AUG 2008	7 552 466	3.6	48.7	0.6	9.7	17.8	12.9	0.6	5.6	0.3
		TREND*	97.5									
	Total Red	JAN 2007 - AUG 2007	10 222 208	1.5	37.9	1.0	9.2	18.4	12.1	4.8	12.2	2.9
		JAN 2008 - AUG 2008	10 441 835	4.7	35.3	1.4	8.2	18.1	11.8	6.4	12.0	2.1
		TREND*	102.1									
Rosé / Blanc de Noir		JAN 2007 - AUG 2007	870 628	9.4	1.5	69.6	16.3	1.6	0.8	0.9	0.0	0.0
		JAN 2008 - AUG 2008	1 452 071	11.5	18.4	48.0	9.6	10.8	0.2	1.4	0.0	0.0
		TREND*	166.8									
Sparkling Wine	Cap Classique	JAN 2007 - AUG 2007	433 849	0.0	0.0	0.0	0.0	12.0	23.0	7.5	27.7	29.8
		JAN 2008 - AUG 2008	379 983	0.0	0.0	0.0	0.0	12.8	0.0	3.3	3.7	80.2
		TREND*	87.6									
	Other Sparkling	JAN 2007 - AUG 2007	2 439 888	0.0	0.0	0.0	1.4	25.1	70.4	0.5	0.9	1.7
		JAN 2008 - AUG 2008	2 564 257	0.0	0.0	0.0	0.2	12.5	85.8	0.2	1.2	0.1
		TREND*	105.1									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

DISTRICT CONDITIONS - 2009 HARVEST

Little Karoo (Johannes Mellet)

This year the first cold spell occurred at the end of May. Compared to other years cold units remained low for a long time (May and June). Cold units were normal in mid-July and below average towards the end of winter (August). Although the weather was mostly sufficiently cold for dormancy breaking, it was below average. On the whole therefore it was a warm winter.

Generally speaking rainfall was below average. Cover crops performed poorly or were not sown at all.

Although it was a relatively warm winter, cold units in the Klein Karoo were nevertheless sufficient for dormancy breaking to occur and budding was good. Only a few vineyards on (marginal) localities struggled with budding.

Weather conditions during budding were variable with very cold days. Frost occurred on 20 September. Fortunately most vines were still dormant and suffered less damage than fruit trees.

It is customary to find more insects during a warm, dry winter. So far above average numbers of stem-borers and locusts have been observed in the vineyards. Up to now, however, the insects have not harmed the crop.

Weather conditions have been favourable for the development of oidium and downy mildew.

Vineyards are only being planted by larger wine producers and then on a limited scale. Almost all plantings are white cultivars, the most planted being Colombar.

In view of the factors mentioned above, the 2009 crop is expected to be the same size as that of 2008.

Olifants River (Jeff Joubert)

Theoretically conditions during the first week of June were most favourable as far as dormancy breaking temperatures are concerned. July was fairly moderate, but August and September were quite cold, even up to the first week of October. Winter rainfall was good, but poorly distributed throughout the season and the Olifants River again flooded its banks (and vineyards) for long periods at a time. Some vineyards were still flooded by the end of September with damage in places ranging from poor and uneven budding to no budding, as well as physical damage to trellis systems and other infrastructure such as roads and pumps. With the Clanwilliam dam still exceeding 100% capacity, producers can face summer with peace of mind.

Budding was even in early budding cultivars such as Colombar, Chardonnay and Ruby Cabernet and in general these are looking good, especially Colombar, which promises a good crop. Chardonnay varies among blocks from exceptionally good to much less so, but is nevertheless expected to give good yields. Chenin blanc, which also constitutes a large percentage of the total crop, appears to be taking a break this year after last year's bumper crop, which may result in a smaller overall crop for the region. Once again budding was weakest in Shiraz and uneven ripening will probably be problematic in this cultivar as well as in blocks that were partially flooded. The other red cultivars are average and the Pinotage crop looks as though it could be smaller than last season.

The first downy mildew has already appeared on table grapes, but the pressure is low so far and the situation is under control. Over the weekend of 4 October black frost affected a few blocks, most of the damage being in the Koekenaap area. Other pests and diseases are not of economic importance at this stage, except for the damage caused by snails, which are hard to control with the available pesticides.

Plantings of red cultivars have practically grinded to a halt and current plantings are mostly Colombar and Chenin blanc, with some Sauvignon blanc in the areas closer to the coast.

The total crop is currently expected to be smaller than in 2008, the decrease in red being less than in white, because the floodings had a greater impact on Colombar and Chenin blanc, and also because of the anticipated smaller Chenin blanc crop.

Orange River (Henning Burger)

The first frost occurred in June 2008 and leaf fall was therefore much later than previous years. Widespread rainfall occurred throughout the region in the second half of June, accompanied by low temperatures for a period of approximately two weeks. At the same time night temperatures in the Orange River area dropped below 0°C for the first time this year. The temperatures in July were moderate with average day temperatures between 20-25°C and night temperatures between 1-5°C. Warm night and day temperatures prevailed during the last week of July. Winter was generally much warmer than previous years when severe cold damage to young vines ensued. The cold units nevertheless satisfied the cold demand of the vines. In June, July and August the weather was warmer than usual, causing vines to start budding slightly earlier than in 2007. Night temperatures in September were consistently low, causing frost damage on certain nights, especially affecting the early wine grape and dual purpose cultivars such as Sultana, as well as vines that had been planted on lighter texture soils outside the irrigation scheme, where early budding took place. The degree of frost damage differs from one area to the next and the exact extent is hard to determine. The huge fluctuation between day and night temperatures so far has resulted in uneven budding – this situation may encourage growth arrest phenomenon in the second half of October.

The size of the crop will be largely dependent on whether further frost damage occurs in the Orange River area. The extent of the growth arrest phenomenon may also impact on eventual yield per hectare. The current climatic conditions may cause poor set in vines resulting in loose, stringy bunches with low weight.

At this stage the wine grape cultivars are expected to have similar to smaller yields, but the anticipated small Sultana crop will be a significant factor. Sultanas channelled to the cellar in the past will probably be used for higher income generating drying purposes.

Paarl (Johan Viljoen)

Many vineyards were heavily infected with oidium in the post-harvest period. This is mostly due to the wet, warm weather conditions in April. Rainfall in the above-mentioned period was abnormally low, causing dryland vines to suffer in autumn. The first good rains occurred from May onwards and generally had a negative impact on cover crops.

After a very dry autumn, winter precipitation started in earnest in May with record rainfall figures for May, June, July, August and September (± 875mm in total), compared to 2007 = 502mm and 2006 = 630mm.

Accumulated cold units for the period mid-May to mid-June were the lowest in five years according to the Paarl weather stations. Producers were advised to use dormancy breaking products in problem vineyards in an attempt to limit uneven budding. After the above-mentioned period very good snowfall occurred with extremely low temperatures from July to mid-September and many cold units were accumulated.

Very cold and wet weather persisted throughout the normal budding period for early cultivars such as Chardonnay, Chenin blanc, Merlot, Pinotage etc. Consequently budding was delayed by 10 to 21 days. Initial budding was very even, but with rain and cold weather persisting throughout September more uneven budding occurred in mid-season and later budding cultivars e.g. Cabernet Sauvignon and Shiraz. In general budding was less problematic than the previous two or three years. Growth and development are currently about 14 days later than previous seasons.

Disease pressure for the development of downy mildew as well as oidium was very high after budding and several primary infection periods have already occurred. At present, however, the vines are looking very healthy as far as fungal diseases are concerned.

Snails are evident everywhere and control is necessary to prevent extensive damage. No other disease has caused significant damage up to now.

In the Paarl region the white:red planting ratio is 43:57. In 2007 approximately 300ha were planted and ±800ha uprooted, which brings the total hectares that are planted to wine grapes to approximately 17 800ha.

At this stage the 2009 crop compares favourably to the previous one in terms of volume. All cultivars have many grapes on the young shoots. The climate for the rest of the season will obviously determine the quality of the next vintage.

Robertson (Hennie Visser)

Leaf fall occurred early in the post-harvest period as a result of late outbreaks of downy mildew and oidium. The rainfall in the post-harvest period (April and May) measured only 38.5mm, which was much less than the long term average of 62.5mm. April and May were also warmer than the long term average for the same period.

Although the last two weeks of May were very hot, the weather in Robertson was fairly cold during the first two weeks of June. There were much fewer cold units for the period May-June than the past seven years' average. From July onwards the weather was quite cold. The general feeling was that the cold weather during the first two weeks of June was sufficient for dormancy breaking. Rainfall also increased, the total precipitation being 128.9mm compared to the long term average of 100.5mm. Parts of Bonnievale had very little rain.

Budding took place as usual, but as a result of persistent cold weather in September the initial growth was very slow and the vines are currently at least 7-10 days behind schedule. Last week's growth was very good. Budding was even initially, but as a result of the cold weather growth on the whole is very uneven. In September the average maximum temperatures were approximately 2^{o}C below the long term average.

At the moment there are no diseases or pests, except for a few isolated cases of mealybug. Bud mite symptoms are widespread, but occur in few vines only. This may have a negative impact on the crop size, depending on the intensity.

White cultivar hectares that were planted in 2005, 2006 and 2007 amount to 1 430ha compared to 1 043 that were uprooted. This represents an increase of 387 ha. Red cultivar hectares that were planted over the same period amount to 306ha compared to 271ha that were uprooted. This represents an increase of 35ha. The trend for plantings is therefore positive, but assuming a life span of twenty years, approximately 675ha will have to be planted and uprooted annually to maintain the present number of hectares. This is not happening, however, because of wine grape production not being profitable.

If the above factors are taken into account, a slight decrease on last year's record crop may be expected. However, concerted efforts by producers to increase production as well as the positive planting trend may cause the crop to be the same or even bigger.

Stellenbosch (Johan Pienaar)

The post-harvest period was characterised by a very dry April with the first showers only occurring after the middle of

May. Temperatures were above-average with colder conditions towards the end of June. Rainfall in May and June was above average with heavy, above-average precipitation in July, August and September especially. Temperatures remained chilly throughout winter.

The late cold and rain caused soils to be cold and very wet, with the result that budding was later than usual. Budding in all cultivars was exceptionally even, except for some vigorous Sauvignon blanc vineyards where uneven budding occurred 7-14 days late. Several cultivars have very small and incomplete flower clusters, especially Shiraz and Chardonnay. A similar trend is observed in Sauvignon blanc, but to a lesser extent. At this stage the flower clusters on Merlot, Chenin blanc and Pinotage appear to be normal. It is too early, however, to determine the effect on Cabernet Sauvignon. This trend is the result of unfavourable climatic factors during the preceding spring and may cause a decline in the total yield. The flowering period will be decisive.

Initial growth was slow due to cold soils and the canopies displaying abnormal (lighter) colours. Due to the increased temperatures in October the canopies started looking normal again, but shoot growth is still below normal. The situation may improve when conditions heat up.

Snails are problematic and have damaged young growth. Isolated instances of dead arm disease occur, but the infestation is light. Hail damaged young leaves and left scars on shoots of early cultivars such as Chardonnay. At present it looks like the crop will not be affected.

The planting trend causes concern; only about 2% of the total plantings were re-established compared to the norm of 4% for sustainable production. White cultivars, in particular Sauvignon blanc, Chardonnay, Chenin blanc and Weisser Riesling, were planted. White plantings are about 60% more than red plantings which consist mostly of Cabernet Sauvignon, Shiraz, Pinotage and Petit Verdot.

For now the Stellenbosch crop appears to be up to 10% smaller than the 2008 crop.

Swartland (Braham Oberholzer)

An above-average wet winter, with the Darling area in particular receiving more rain than during the 2007 season, and the biggest difference occurring in September. Winter started late and currently extends into October. While budding in the Riebeeck area is even at this stage, it is uneven in Darling, the reason being warm days (25º + for four consecutive days) towards the end of winter. Vines that were quite stressed the previous season wanted to start budding. Currently the vines are budding more evenly, with Ruby Cabernet in particular budding very evenly.

So far there have been no diseases thanks to the preventive spraying programmes against downy mildew and oidium.

The early crop estimate for the Riebeeck area is slightly below that of the 2008 vintage. The smaller crop is due to the decrease in young vines and because the older Chenin blanc vines had a big crop this year, a decrease is expected for 2009.

In Darling area the 2008 crop was considerably bigger than in 2007, which may also be ascribed to the late showers. Both Pinotage and Shiraz had large crops, so too did Sauvignon blanc and Cabernet Sauvignon. Based on these factors, crop estimates for the area for 2009 are 10% lower.

At this stage the crop appears to be slightly smaller.

Worcester / Breedekloof (Pierre Snyman)

The first part of winter was relatively warm with the first cold occurring at the end of July 2008. Very good winter rain was supplemented by snowfall. Cumulatively the cold units are lower than in the past; however, budding should not pose any problems.

Spring was about 14 days late due to a very wet August and September. The fluctuating weather conditions hampered budding, which was late anyway.

At present budding and growth are fairly even and the vines are growing rapidly. The first sprayings for oidium and downy mildew have already taken place.

A cause for concern is the prevalence of vine bud mite damage and the region as a whole will have to look carefully at this phenomenon.

Trends indicate that Chenin blanc and Colombar were the most popular plantings this year. Management for specific wine goals has become increasingly important, with specific blocks for rosé and rebate being identified at an early stage (which in itself impacts on the size of the crop).

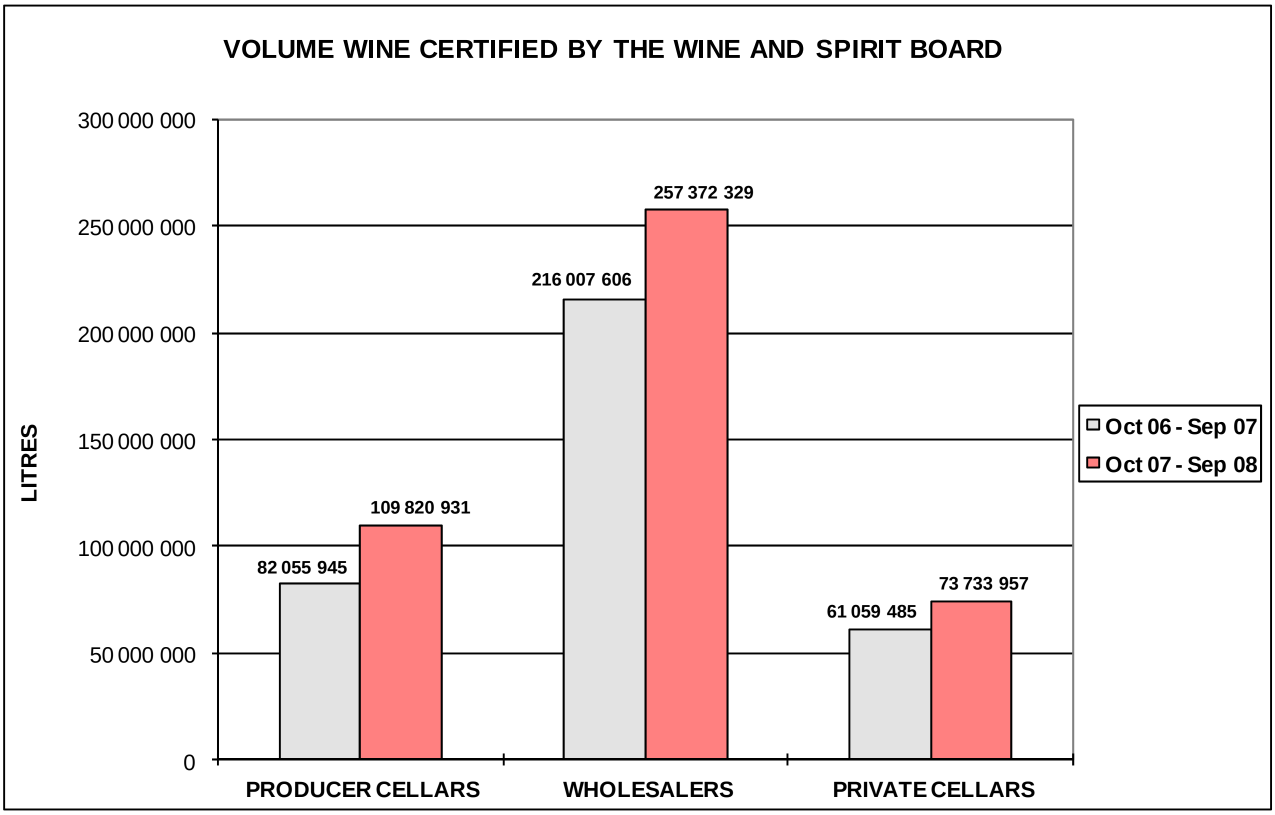
It is difficult to make a crop estimate at this early stage but the crop seems average. Not all shoots have two bunches and shoulders, at times there aren’t any bunches at all. The Colombar crop in particular looks even bigger than usual. An early crop estimate would be about 330 000 tons for Worcester and Breedekloof, which is 6-7% smaller than in 2008.

VOLUME OF WINE CERTIFIED (LITRES)

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Sep-07	Sep-08	TREND	Jul-07 Sep-07	Jul-08 Sep-08	TREND	Apr-08 Sep-07	Apr-08 Sep-08	TREND	Oct-06 Sep-07	Oct-07 Sep-08	TREND
PRODUCER CELLARS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	5 192 347	5 126 525	99	13 947 084	18 938 309	136	28 678 982	32 829 245	114	50 170 771	70 475 561	140
Geographical Unit Wine	2 359 046	6 272 747	266	8 672 221	14 784 481	170	17 755 399	22 912 426	129	31 885 174	39 345 370	123
SUB TOTAL	**7 551 393**	**11 399 272**	**151**	**22 619 305**	**33 722 790**	**149**	**46 434 381**	**55 741 671**	**120**	**82 055 945**	**109 820 931**	**134**
WHOLESALERS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	2 877 225	5 272 796	183	9 063 681	14 415 768	159	16 943 857	27 235 660	161	30 946 568	44 178 912	143
Geographical Unit Wine	15 498 397	19 225 065	124	47 413 725	65 880 572	139	99 806 416	124 382 071	125	185 061 038	213 193 417	115
SUB TOTAL	**18 375 622**	**24 497 861**	**133**	**56 477 406**	**80 296 340**	**142**	**116 750 273**	**151 617 731**	**130**	**216 007 606**	**257 372 329**	**119**
PRIVATE CELLARS												
Estate Wine	586 043	580 982	99	2 250 944	2 038 272	91	4 221 713	4 241 524	100	7 890 410	7 705 501	98
Wine of Origin	3 133 841	3 531 374	113	10 461 068	11 880 751	114	18 825 439	21 393 119	114	35 617 184	38 896 987	109
Geographical Unit Wine	1 593 956	2 492 305	156	5 127 874	7 596 617	148	9 866 831	15 888 192	161	17 551 891	27 131 469	155
SUB TOTAL	**5 313 840**	**6 604 661**	**124**	**17 839 886**	**21 515 640**	**121**	**32 913 983**	**41 522 835**	**126**	**61 059 485**	**73 733 957**	**121**
TOTAL	**31 240 855**	**42 501 794**	**136**	**96 936 597**	**135 534 770**	**140**	**196 098 637**	**248 882 237**	**127**	**359 123 036**	**440 927 217**	**123**

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
CERTIFIED BULK EXPORTS	Sep-07	Sep-08	TREND	Jul-07 Sep-07	Jul-08 Sep-08	TREND	Apr-08 Sep-07	Apr-08 Sep-08	TREND	Oct-06 Sep-07	Oct-07 Sep-08	TREND
(included in above figures)	**10 676 533**	**17 781 234**	**167**	**33 279 886**	**51 631 488**	**155**	**68 448 164**	**92 231 529**	**135**	**120 273 514**	**166 283 661**	**138**

*The total volume of wine certified in the 2007 calender year made up 51.5% of the 2007 wine production (46.6%-2006,52.9%-2005,44.1%-2004,38.5%-2003)



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