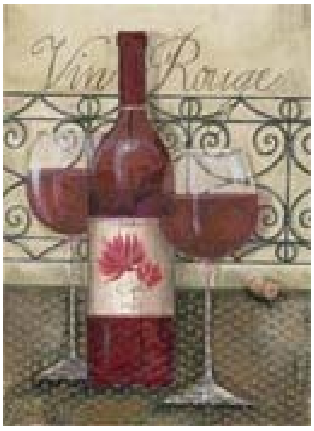
Wine Industry INFORMATION

October 2007



In this issue

DOMESTIC PACKAGED INFORMATION

In this issue is the domestic packaged wine information (pages 11 to 20) for the period January – August 2007. On pages 15 and 16 we compare sales of wine in glass, plastic, bag-in-box and foil bags from 2003 to 2007 for the period January to August.

From the graphs the following conclusions can be made:

Graph 1: Wine sales in glass
Sales of wine in glass showed a constant increase in volume from 2003 to 2007 for the comparative period January to August, with an annual average growth rate of 5%. In 2007 (Jan – Aug) glass made up 43.3% of total packaged wine sales.

Graph 2: Wine sales in plastic
Wine sales in plastic increased from 37 million litres in 2003 to 39 million litres in 2007. The biggest increase in sales occurred from 2003 to 2004 when it increased with 6.3%. Wine sales in plastic showed a small decrease in 2005 and 2006, but in 2007 sales increased and it now accounts for 20% of total packaged wine sales.

Graph 3: Wine sales in bag-in-box
Wine sales in bag-in-box showed a substantial increase from 2006 to 2007, when it increased with 21.3%. 2004 saw wine sales in bag-in-box increase slightly, but then it decreased in 2005 and 2006. Wine sales in bag-in-box for the period January to August 2007 was 46 million litres and this accounts for 24.2% of total packaged wine.

Graph 4: Wine sales in foil bags
Wine sales in foil bags showed the biggest decrease from 2006 to 2007 when it decreased with 16.8%. In 2003 for the period January to August sales reached 32 million litres. In 2007 for the period January to August 21 million litres of wine was sold in foil bags. This represents a decrease of 34.5% from 2003 to 2007. It accounts for only 10.9% of total packaged wine sales in 2007.

We go crystal ballgazing in this month's issue and provide you with an overview of the district conditions and harvest forecast in each of the eight districts leading up to the 2008 harvest (pages 22 and 23).

Also in this issue – domestic sales of natural wine during August 2007 (page 2), information regarding the price ranges in which wine were sold in bulk during August 2007 (pages 3 to 6), exports of wine and flavoured grape liquor during September 2007 (page 7), exports per country (page 8), exports of spirits during September 2007 (page 9), exports in containers for the period January to September 2007 (page 10), overview 2007-harvest and sales (page 21) and volume wine certified during September 2007 (page 24).

SAWIS greetings until November
Natalie

A PUBLICATION OF:
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SA WINE COUNCIL

DOMESTIC SALES AND EXPORTS OF NATURAL WINE

DOMESTIC SALES OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2006	AUG 2007	TREND	JUN 2006 AUG 2006	JUN 2007 AUG 2007	TREND	MAR 2006 AUG 2006	MAR 2007 AUG 2007	TREND	SEP 2005 AUG 2006	SEP 2006 AUG 2007	TREND	SEP 2006 AUG 2007
Wholesalers	14 494 003	14 438 225	99.62	38 700 168	41 547 736	107.36	76 538 985	80 794 022	105.56	161 860 967	168 973 671	104.39	53.67
Private Cellars	2 589 418	2 905 814	112.22	7 564 460	8 996 185	118.93	15 148 946	17 461 477	115.27	31 785 536	35 347 144	111.21	11.23
Producer Cellars	8 554 575	15 298 568	178.83	23 732 084	30 883 191	130.13	48 428 000	54 371 863	112.27	97 863 100	105 463 535	107.77	33.50
SUB TOTAL	**25 637 996**	**32 642 607**	**127.32**	**69 996 712**	**81 427 112**	**116.33**	**140 115 931**	**152 627 362**	**108.93**	**291 509 603**	**309 784 350**	**106.27**	**98.40**
Wine component of alc fruit bev	458 557	428 428	93.43	1 328 356	1 111 538	83.68	2 857 090	2 309 028	80.82	6 603 467	5 051 694	76.50	1.60
TOTAL	**26 096 553**	**33 071 035**	**126.73**	**71 325 068**	**82 538 650**	**115.72**	**142 973 021**	**154 936 390**	**108.37**	**298 113 070**	**314 836 044**	**105.61**	**100.00**

Included in these figures are the sales of locally bottled imported natural wine

EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2006	AUG 2007	TREND	JUN 2006 AUG 2006	JUN 2007 AUG 2007	TREND	MAR 2006 AUG 2006	MAR 2007 AUG 2007	TREND	SEP 2005 AUG 2006	SEP 2006 AUG 2007	TREND	SEP 2006 AUG 2007
TOTAL	**23 886 005**	**21 837 527**	**91.42**	**74 007 646**	**79 392 577**	**107.28**	**146 533 845**	**153 147 252**	**104.51**	**271 105 566**	**283 401 924**	**104.54**	**100.00**

DOMESTIC SALES AND EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS			MARKET SHARE
	AUG 2006	AUG 2007	TREND	JUN 2006 AUG 2006	JUN 2007 AUG 2007	TREND	MAR 2006 AUG 2006	MAR 2007 AUG 2007	TREND	SEP 2005 AUG 2006	SEP 2006 AUG 2007	TREND	SEP 2006 AUG 2007
TOTAL	**49 982 558**	**54 908 562**	**109.86**	**145 332 714**	**161 931 227**	**111.42**	**289 506 866**	**308 083 642**	**106.42**	**569 218 636**	**598 237 968**	**105.10**	**100.00**

SOURCE FOR EXPORT FIGURES: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

PRICE RANGES IN WHICH WINE WERE SOLD IN BULK

TYPE	PRICE RANGE R / HL OR C / ℓ	AUGUST 2006		AUGUST 2007		JAN - AUG 2007		JAN 06- DEC 06	JAN 05- DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Cabernet Sauvignon	< 100					44 021	0.4		
	100 - < 200					94 153	0.8	0.3	0.0
	200 - < 300			144 430	13.1	997 120	8.5	2.8	3.6
	300 - < 400	1 054 827	57.2	341 032	30.9	5 485 068	46.8	43.5	18.2
	400 - < 500	168 893	9.2	118 220	10.7	1 328 627	11.3	10.4	15.0
	500 - < 600	96 608	5.2	300 944	27.2	2 633 747	22.5	13.4	24.6
	600 - < 700	200 541	10.9	101 700	9.2	798 570	6.8	17.7	13.0
	700 - < 800					180 870	1.5	6.0	13.0
	800 - < 900	122 939	6.7			62 712	0.5	3.1	6.4
	900 - < 1000							0.8	3.5
	> 1000	200 286	10.9	98 760	8.9	98 760	0.8	2.0	2.7
	TOTAL ℓ	**1 844 094**	**100.0**	**1 105 086**	**100.0**	**11 723 648**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**492.50**		**493.78**		**418.13**	**476.23**	**557.12**
Cabernet Franc	100 - < 200	4 400	11.1			10 000	4.0	1.20	
	200 - < 300					27 950	11.1	6.1	15.0
	300 - < 400	35 110	88.9			114 583	45.6	39.9	52.9
	400 - < 500					78 620	31.3	31.9	11.9
	500 - < 600							7.5	
	600 - < 700					20 200	8.0	5.3	15.1
	700 - < 800							8.1	5.1
	TOTAL ℓ	**39 510**	**100.0**			**251 353**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**316.64**				**359.10**	**408.12**	**384.92**
Ruby Cabernet	100 - < 200					239 760	6.1		
	200 - < 300	74 720	16.3	336 619	53.4	1 291 546	32.9	24.9	21.3
	300 - < 400	133 590	29.2	93 180	14.8	1 269 365	32.3	24.6	26.8
	400 - < 500	29 989	6.6	200 045	31.8	1 042 987	26.6	23.8	17.3
	500 - < 600	219 377	47.9			55 120	1.4	24.6	27.4
	600 - < 700					26 300	0.7	1.2	6.9
	700 - < 800								0.0
	900 - < 1000							0.8	
	> 1000								0.2
	TOTAL ℓ	**457 676**	**100.0**	**629 844**	**100.0**	**3 925 078**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**412.39**		**315.34**		**317.63**	**393.36**	**411.45**
Merlot	< 100					16 000	0.2		
	100 - < 200					293 733	4.1	4.08	
	200 - < 300			51 830	9.2	639 660	9.0	6.3	6.2
	300 - < 400	482 873	65.0	352 970	62.8	3 072 378	43.1	45.6	39.2
	400 - < 500	87 250	11.7	48 950	8.7	902 619	12.7	13.0	16.9
	500 - < 600	94 526	12.7	6 749	1.2	1 317 709	18.5	13.6	15.3
	600 - < 700	54 893	7.4	101 900	18.1	780 297	11.0	9.4	5.2
	700 - < 800					97 910	1.4	4.1	11.3
	800 - < 900							1.9	2.5
	900 - < 1000	20 660	2.8					2.0	2.8
	> 1000	2 643	0.4					0.0	0.7
	TOTAL ℓ	**742 845**	**100.0**	**562 399**	**100.0**	**7 120 306**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**408.49**		**398.43**		**406.86**	**426.29**	**471.33**
Shiraz	< 100							0.08	
	100 - < 200	17 000	1.5			115 825	1.0	0.27	
	200 - < 300	80 200	6.9	175 930	13.7	1 791 192	14.8	5.6	2.4
	300 - < 400	530 298	45.7	256 599	20.0	2 816 035	23.2	30.0	28.0
	400 - < 500	27 975	2.4	399 549	31.1	2 318 713	19.1	18.1	21.3
	500 - < 600	110 942	9.6	229 055	17.8	2 817 148	23.2	15.5	12.0
	600 - < 700	81 850	7.0	152 223	11.8	1 379 172	11.4	13.0	9.9
	700 - < 800	103 470	8.9	24 820	1.9	43 920	0.4	6.3	11.3
	800 - < 900	117 090	10.1			620 694	5.1	7.5	10.0
	900 - < 1000	85 250	7.3			4 371	0.0	1.4	2.0
	> 1000	7 531	0.6	46 732	3.6	234 568	1.9	2.2	3.3
	TOTAL ℓ	**1 161 606**	**100.0**	**1 284 908**	**100.0**	**12 141 638**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**522.90**		**481.10**		**472.28**	**514.37**	**548.21**

TYPE	PRICE RANGE R / HL OR C / ℓ	AUGUST 2006		AUGUST 2007		JAN - AUG 2007		JAN 06- DEC 06	JAN 05- DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Pinotage	100 - < 200							0.2	
	200 - < 300	71 400	5.7	119 960	8.6	438 681	4.8	2.3	1.0
	300 - < 400	634 366	50.6	524 970	37.8	4 755 870	51.7	49.8	48.0
	400 - < 500	523 982	41.8	382 606	27.6	2 667 440	29.0	35.7	24.8
	500 - < 600	23 360	1.9	330 320	23.8	1 150 239	12.5	7.5	11.3
	600 - < 700			29 440	2.1	172 026	1.9	3.4	9.5
	700 - < 800					5 175	0.1	0.5	1.6
	800 - < 900								2.0
	900 - < 1000								0.6
	> 1000					9 589	0.1	0.6	1.1
	TOTAL ℓ	**1 253 108**	**100.0**	**1 387 296**	**100.0**	**9 199 020**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**365.13**		**410.18**		**389.59**	**392.88**	**443.73**
Pinot Noir	300 - < 400							60.7	
	400 - < 500							26.1	8.4
	500 - < 600			4 800	12.5	7 260	12.8		14.6
	600 - < 700			33 620	87.5	33 620	59.2	13.2	40.8
	700 - < 800					15 880	28.0		29.3
	800 - < 900								
	900 - < 1000								
	> 1000								6.9
	TOTAL ℓ			**38 420**	**100.0**	**56 760**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ				**654.91**		**670.94**	**420.45**	**652.16**
Cinsaut	100 - < 200							1.34	
	200 - < 300	96 400	23.2	51 140	10.1	889 791	31.6	22.1	0.6
	300 - < 400	52 832	12.7	417 367	82.7	1 683 007	59.7	46.3	54.5
	400 - < 500	202 720	48.7	36 000	7.1	206 201	7.3	25.8	31.8
	500 - < 600	64 462	15.5					4.5	12.7
	600 - < 700								0.4
	700 - < 800					37 980	1.3		
	TOTAL ℓ	**416 414**	**100.0**	**504 507**	**100.0**	**2 816 979**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**400.98**		**349.03**		**323.29**	**349.50**	**396.57**
Rosé and Blanc de Noir	100 - < 200			154 460	14.6	415 546	3.3	0.2	
	200 - < 300	732 630	55.5	621 028	58.7	6 498 275	52.0	50.2	54.8
	300 - < 400	566 177	42.9	255 998	24.2	5 066 104	40.5	43.7	32.1
	400 - < 500	20 554	1.6	2 100	0.2	377 410	3.0	5.2	12.0
	500 - < 600			24 040	2.3	137 610	1.1	0.8	1.0
	900 - < 1000								0.1
	TOTAL ℓ	**1 319 361**	**100.0**	**1 057 626**	**100.0**	**12 494 945**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**304.38**		**267.95**		**301.40**	**304.68**	**305.31**
Other red and blends	< 200	117 825	3.4	81 980	2.6	1 314 028	6.0	2.2	0.1
	200 - < 300	397 970	11.4	642 970	20.1	3 572 363	16.4	16.6	17.8
	300 - < 400	1 952 251	56.0	1 182 301	37.0	8 323 979	38.3	48.9	35.1
	400 - < 500	720 164	20.6	952 391	29.8	5 464 821	25.1	16.6	28.3
	500 - < 700	255 530	7.3	246 782	7.7	2 583 801	11.9	13.7	8.5
	> 700	44 470	1.3	92 320	2.9	502 849	2.3	2.0	10.3
	TOTAL ℓ	**3 488 210**	**100.0**	**3 198 744**	**100.0**	**21 761 841**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**370.56**		**370.17**		**377.03**	**386.66**	**417.72**
Chardonnay *	< 250					118 740	0.9		0.4
	250 - < 350	20 000	1.6	23 520	1.9	488 639	3.5	1.1	1.9
	350 - < 450	217 780	17.5	400 265	32.6	4 102 827	29.7	17.2	9.4
	450 - < 550	847 834	68.3	524 197	42.7	7 772 972	56.2	67.9	71.1
	550 - < 650	135 957	10.9	280 654	22.8	1 130 918	8.2	13.0	15.9
	> 650	20 575	1.7			208 470	1.5	0.8	1.3
	TOTAL ℓ	**1 242 146**	**100.0**	**1 228 636**	**100.0**	**13 822 566**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**490.45**		**487.17**		**469.52**	**495.11**	**494.22**
Chardonnay Juice	**AVE PRICE R / HL OR C / ℓ**					**1 132 529**	**457.42**	**476.18**	**482.88**
Sauvignon Blanc *	< 250			30 548	3.0	81 691	0.7	0.4	0.5
	250 - < 350	109 700	8.8	117 780	11.4	670 521	6.0	3.0	2.5
	350 - < 450			25 800	2.5	426 230	3.8	4.8	8.9
	450 - < 550	590 109	47.1	758 067	73.4	7 053 128	63.0	46.3	55.6
	550 - < 650	460 111	36.7	93 587	9.1	2 303 430	20.6	37.4	29.1
	> 650	93 316	7.4	7 186	0.7	657 649	5.9	8.1	3.4
	TOTAL ℓ	**1 253 236**	**100.0**	**1 032 968**	**100.0**	**11 192 649**	**100.0**	**100.0**	**100.0**
	AVE PRICE R / HL OR C / ℓ		**507.62**		**481.15**		**517.80**	**547.53**	**522.11**
Sauvignon Blanc Juice	**AVE PRICE R / HL OR C / ℓ**					**3 770 167**	**500.98**	**500.00**	**500.00**

TYPE	PRICE RANGE R / HL OR C / ℓ	AUGUST 2006		AUGUST 2007		JAN - AUG 2007		JAN 06- DEC 06	JAN 05- DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Chenin Blanc *	150 - < 200							0.0	0.2
	200 - < 250			226 950	7.1	940 761	2.3	1.2	15.6
	250 - < 350	3 011 118	72.2	2 539 758	78.9	31 282 642	75.0	76.8	63.4
	> 350	1 160 532	27.8	450 578	14.0	9 484 005	22.7	22.0	20.8
	TOTAL ℓ	4 171 650	100.0	3 217 286	100.0	41 707 408	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		322.09		294.28		318.69	317.27	304.43
Chenin Blanc Juice	AVE PRICE R / HL OR C / ℓ					321 285	363.57	0.00	300.00
Colombar	150 - < 200								0.3
	200 - < 250	31 100	0.9	67 350	4.5	81 570	0.5	1.6	25.7
	250 - < 350	3 228 150	88.4	1 411 376	94.2	14 419 623	87.8	89.2	68.3
	> 350	391 404	10.7	20 162	1.3	1 916 872	11.7	9.1	5.6
	TOTAL ℓ	3 650 654	100.0	1 498 888	100.0	16 418 065	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		291.05		273.89		298.39	293.68	277.70
Riesling	150 - < 200					1 500	0.1		
	200 - < 250								9.2
	250 - < 350	374 490	70.9	314 300	82.1	1 955 419	77.6	76.4	64.6
	> 350	154 006	29.1	68 550	17.9	562 190	22.3	23.6	26.2
	TOTAL ℓ	528 496	100.0	382 850	100.0	2 519 109	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		315.88		314.54		322.42	323.79	313.12
Semillon *	150 - < 200					16 500	0.6	0.0	
	200 - < 250							0.1	0.4
	250 - < 350	122 449	46.8	139 300	47.0	817 975	28.2	56.7	51.8
	> 350	139 010	53.2	156 976	53.0	2 070 583	71.3	43.1	47.9
	TOTAL ℓ	261 459	100.0	296 276	100.0	2 905 058	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		338.89		347.54		360.14	339.03	332.64
Semillon Juice	AVE PRICE R / HL OR C / ℓ					493 620	383.62	316.20	350.00
Other white and blends	100 - < 125							0.0	0.0
	125 - < 150					14 500	0.0		0.0
	150 - < 200	11 140	0.1	119 960	1.0	579 420	0.6	0.2	1.0
	200 - < 250	399 140	2.7	994 155	8.0	9 419 641	10.0	16.1	45.1
	250 - < 350	14 009 348	93.4	10 645 486	85.3	77 309 354	81.8	78.0	50.1
	> 350	572 878	3.8	723 766	5.8	7 185 339	7.6	5.7	3.8
	TOTAL ℓ	14 992 506	100.0	12 483 367	100.0	94 508 254	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		275.00		274.17		276.14	274.39	254.85
Juice	AVE PRICE R / HL OR C / ℓ	21 589	280.00	293 411	260.00	1 862 317	328.99	439.28	344.75
Fortified wine	150 - < 200					54 122	0.8	0.8	1.1
	200 - < 250			61 138	4.7	123 197	1.9	0.0	0.2
	250 - < 300							0.4	5.7
	300 - < 350	768 457	62.1	268 375	20.6	2 132 643	32.5	56.8	76.5
	> 350	469 083	37.9	971 379	74.7	4 250 961	64.8	42.0	16.5
	TOTAL ℓ	1 237 540	100.0	1 300 892	100.0	6 560 923	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		342.32		359.69		380.51	354.58	346.88
All Varieties	AVE PRICE R / HL OR C / ℓ	38 060 511	336.11	31 209 993	332.94	271 125 600	340.44	338.42	338.35

** Wine for brandy	CENT PER LITRE @ 10% ALC/VOL						222.42	210.09	206.79
Distilling wine	CENT PER LITRE @ 10% ALC/VOL		90.25		93.36		93.31	94.15	97.43

* Including juice

** Price to the point of delivery at the buyer's premises

Rebate lease included in price

Prices excluded rebate brandy

AVERAGE PRICES OF WINE SOLD IN BULK

TYPE	R / HL OR C / ℓ							
	JANUARY - DECEMBER							JAN - AUG
	2000	2001	2002	2003	2004	2005	2006	2007
CABERNET SAUVIGNON	799.86	802.21	822.51	798.53	687.74	557.12	476.23	418.13
TREND		***100.29***	***102.53***	***97.08***	***86.13***	***81.01***	***85.48***	***87.80***
CABERNET FRANC	719.23	736.48	702.26	736.52	650.08	384.92	408.12	359.10
TREND		***102.40***	***95.35***	***104.88***	***88.26***	***59.21***	***106.03***	***87.99***
MERLOT	771.05	766.49	765.88	729.32	619.63	471.33	426.29	406.86
TREND		***99.41***	***99.92***	***95.23***	***84.96***	***76.07***	***90.44***	***95.44***
PINOTAGE	765.37	730.88	689.85	651.98	519.22	443.73	392.88	389.59
TREND		***95.49***	***94.39***	***94.51***	***79.64***	***85.46***	***88.54***	***99.16***
RUBY CABERNET	591.01	609.55	614.44	617.91	542.65	411.45	393.36	317.63
TREND		***103.14***	***100.80***	***100.56***	***87.82***	***75.82***	***95.60***	***80.75***
SHIRAZ	802.80	781.67	748.47	757.73	638.04	548.21	514.37	472.28
TREND		***97.37***	***95.75***	***101.24***	***84.20***	***85.92***	***93.83***	***91.82***
CINSAUT	408.51	432.56	486.37	540.29	485.66	396.57	349.50	323.29
TREND		***105.89***	***112.44***	***111.09***	***89.89***	***81.66***	***88.13***	***92.50***
PINOT NOIR	707.26	661.01	631.24	740.05	896.91	652.16	420.45	670.94
TREND		***93.46***	***95.50***	***117.24***	***121.20***	***72.71***	***64.47***	***159.58***
ROSé AND BLANC DE NOIR	187.20	190.08	294.51	366.92	374.01	305.31	304.68	301.40
TREND		***101.54***	***154.94***	***124.59***	***101.93***	***81.63***	***99.79***	***98.92***
OTHER RED AND BLENDS	493.17	498.48	506.97	568.37	497.10	417.72	386.66	377.03
TREND		***101.08***	***101.70***	***112.11***	***87.46***	***84.03***	***92.56***	***97.51***
CHARDONNAY	306.51	327.59	396.06	470.17	485.06	494.22	495.11	469.52
TREND		***106.88***	***120.90***	***118.71***	***103.17***	***101.89***	***100.18***	***94.83***
SAUVIGNON BLANC	339.81	316.95	409.20	481.06	497.24	522.11	547.53	517.80
TREND		***93.27***	***129.11***	***117.56***	***103.36***	***105.00***	***104.87***	***94.57***
COLOMBAR	145.71	143.19	203.17	273.69	264.20	277.70	293.68	298.39
TREND		***98.27***	***141.89***	***134.71***	***96.53***	***105.11***	***105.75***	***101.60***
RIESLING	160.08	151.38	203.81	281.41	281.96	313.12	323.79	322.42
TREND		***94.57***	***134.63***	***138.07***	***100.20***	***111.05***	***103.41***	***99.58***
SEMILLON	190.19	198.69	240.91	330.08	336.02	332.64	339.03	360.14
TREND		***104.47***	***121.25***	***137.01***	***101.80***	***98.99***	***101.92***	***106.23***
CHENIN BLANC	160.13	159.46	215.21	302.90	290.08	304.43	317.27	318.69
TREND		***99.58***	***134.96***	***140.75***	***95.77***	***104.95***	***104.22***	***100.45***
OTHER WHITE AND BLENDS	122.01	131.93	187.79	253.83	250.99	254.85	274.39	276.14
TREND		***108.13***	***142.34***	***135.17***	***98.88***	***101.54***	***107.67***	***100.64***
FORTIFIED WINE	201.20	208.17	232.61	297.10	317.72	346.88	354.58	380.51
TREND		***103.46***	***111.74***	***127.72***	***106.94***	***109.18***	***102.22***	***107.31***
ALL VARIETIES	212.03	229.28	299.36	378.06	354.16	338.35	338.42	340.44
TREND		***108.14***	***130.57***	***126.29***	***93.68***	***95.54***	***100.02***	***100.60***
ALL RED VARIETIES	575.04	592.84	621.35	634.77	547.18	440.49	406.02	385.44
TREND		***103.10***	***104.81***	***102.16***	***86.20***	***80.50***	***92.17***	***94.93***
ALL WHITE VARIETIES	145.39	155.74	215.89	291.14	287.97	297.57	310.51	319.21
TREND		***107.12***	***138.62***	***134.86***	***98.91***	***103.33***	***104.35***	***102.80***

RSA EXPORTS: WINE AND FLAVOURED GRAPE LIQUOR

Litres

PRODUCT		SEPTEMBER			6 MONTHS			12 MONTHS		
		2006	2007	Trend	APR '06 - SEP '06	APR '07 - SEP '07	Trend	OCT '05 - SEP '06	OCT '06 - SEP '07	Trend
Chardonnay	P	1 300 643	1 515 285	116.50	7 576 489	8 568 846	113.10	13 102 180	15 701 618	119.84
	B	230 200	389 071	169.01	2 326 203	2 155 330	92.65	3 786 467	4 053 497	107.05
Sauvignon Blanc	P	1 097 161	1 048 154	95.53	6 965 750	7 235 510	103.87	11 710 399	12 791 777	109.23
	B	58 171	340 253	584.92	1 222 405	1 822 812	149.12	2 149 024	2 922 760	136.00
Chenin Blanc	P	1 154 543	1 194 688	103.48	8 756 437	9 425 261	107.64	15 030 485	16 007 147	106.50
	B	2 112 103	1 893 136	89.63	11 865 257	11 059 193	93.21	19 033 421	20 106 596	105.64
Other White	P	2 674 520	1 807 119	67.57	17 251 715	16 248 319	94.18	35 681 146	31 560 973	88.45
	B	959 474	1 222 525	127.42	8 679 688	9 862 455	113.63	17 812 961	15 441 679	86.69
TOTALS WHITE WINE	**P**	**6 226 867**	**5 565 246**	**89.37**	**40 550 391**	**41 477 936**	**102.29**	**75 524 210**	**76 061 515**	**100.71**
	B	**3 359 948**	**3 844 985**	**114.44**	**24 093 553**	**24 899 790**	**103.35**	**42 781 873**	**42 524 532**	**99.40**
	P+B	**9 586 815**	**9 410 231**	**98.16**	**64 643 944**	**66 377 726**	**102.68**	**118 306 083**	**118 586 047**	**100.24**
Cabernet Sauvignon	P	929 268	1 254 793	135.03	5 928 944	6 454 809	108.87	11 514 503	12 879 705	111.86
	B	338 120	1 272 783	376.43	1 680 858	3 648 397	217.06	2 279 763	5 533 485	242.72
Shiraz	P	1 016 100	1 357 131	133.56	5 310 456	7 292 524	137.32	9 745 378	14 333 331	147.08
	B	95 720	367 674	384.11	553 854	947 092	171.00	1 596 921	1 414 646	88.59
Pinotage	P	483 411	689 577	142.65	3 596 185	3 982 601	110.75	7 927 523	8 495 044	107.16
	B	373 422	807 227	216.17	2 780 676	4 041 593	145.35	5 392 521	8 393 074	155.64
Merlot	P	651 302	604 305	92.78	3 604 134	3 452 826	95.80	6 490 837	6 838 203	105.35
	B	24 740	262 720	1061.92	424 100	791 658	186.67	1 391 957	1 952 771	140.29
Other Red	P	4 129 889	4 288 764	103.85	25 085 330	28 076 114	111.92	55 224 289	56 668 046	102.61
	B	2 443 819	5 180 897	212.00	13 475 738	20 867 564	154.85	29 800 889	37 945 851	127.33
TOTALS RED WINE	**P**	**7 209 970**	**8 194 570**	**113.66**	**43 525 049**	**49 258 874**	**113.17**	**90 902 530**	**99 214 329**	**109.14**
	B	**3 275 821**	**7 891 301**	**240.90**	**18 915 226**	**30 296 304**	**160.17**	**40 462 051**	**55 239 827**	**136.52**
	P+B	**10 485 791**	**16 085 871**	**153.41**	**62 440 275**	**79 555 178**	**127.41**	**131 364 581**	**154 454 156**	**117.58**
Blanc de Noir + Rosé	P	334 418	426 011	127.39	4 594 461	4 731 330	102.98	6 818 812	7 241 082	106.19
	B	471 383	364 991	77.43	7 195 728	6 836 179	95.00	9 394 088	8 415 614	89.58
	P+B	805 801	791 002	98.16	11 790 189	11 567 509	98.11	16 212 900	15 656 696	96.57
TOTALS NATURAL WINE	**P**	**13 771 255**	**14 185 827**	**103.01**	**88 669 901**	**95 468 140**	**107.67**	**173 245 552**	**182 516 926**	**105.35**
	B	**7 107 152**	**12 101 277**	**170.27**	**50 204 507**	**62 032 273**	**123.56**	**92 638 012**	**106 179 973**	**114.62**
	P+B	**20 878 407**	**26 287 104**	**125.91**	**138 874 408**	**157 500 413**	**113.41**	**265 883 564**	**288 696 899**	**108.58**
Fortified Wine	P	47 708	34 594	72.51	176 805	169 535	95.89	343 389	435 360	126.78
	B	9 800	0	0.00	33 454	0	0.00	58 325	0	0.00
	P+B	57 508	34 594	60.16	210 259	169 535	80.63	401 714	435 360	108.38
Sparkling wine	P	374 365	212 326	56.72	1 067 208	2 088 437	195.69	1 804 406	3 140 083	174.02
TOTALS ALL WINE	**P**	**14 193 328**	**14 432 747**	**101.69**	**89 913 914**	**97 726 112**	**108.69**	**175 393 347**	**186 092 369**	**106.10**
	B	**7 116 952**	**12 101 277**	**170.03**	**50 237 961**	**62 032 273**	**123.48**	**92 696 337**	**106 179 973**	**114.55**
	P+B	**21 310 280**	**26 534 024**	**124.51**	**140 151 875**	**159 758 385**	**113.99**	**268 089 684**	**292 272 342**	**109.02**
OTHER(e.g. for vinegar, industrial)	P	0	0	-	0	0	-	0	0	-
	B	0	0	-	0	0	-	0	0	-
	P+B	0	0	-	0	0	-	0	0	-
Flavoured Grape Liquor	P	0	0	-	4 305	408	9.48	6 780	12 775	188.42
TOTALS ALL PRODUCTS	**P**	**14 193 328**	**14 432 747**	**101.69**	**89 918 219**	**97 726 520**	**108.68**	**175 400 127**	**186 105 144**	**106.10**
	B	**7 116 952**	**12 101 277**	**170.03**	**50 237 961**	**62 032 273**	**123.48**	**92 696 337**	**106 179 973**	**114.55**
	P+B	**21 310 280**	**26 534 024**	**124.51**	**140 156 180**	**159 758 793**	**113.99**	**268 096 464**	**292 285 117**	**109.02**

P=Packaged

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

B=Bulk

RSA WINE EXPORTS PER COUNTRY (PACKAGED AND BULK)

PACKAGED AND BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200510 - 200609				200610 - 200709				TREND 200610 - 200709 / 200510 - 200609			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
UNITED KINGDOM	47 366 029	35 233 308	2 666 504	85 265 841	43 451 913	36 142 244	3 476 658	83 070 815	92	103	130	97
GERMANY	12 450 614	19 619 778	5 066 659	37 137 051	16 506 743	31 845 370	4 723 664	53 075 777	133	162	93	143
THE NETHERLANDS	13 431 195	20 965 191	5 480 498	39 876 884	10 387 241	14 694 787	4 461 610	29 543 638	77	70	81	74
SWEDEN	9 467 848	11 523 996	73 422	21 065 266	10 327 004	14 328 705	61 187	24 716 896	109	124	83	117
CANADA	4 374 036	7 302 813	76 977	11 753 826	4 173 807	8 513 655	48 101	12 735 563	95	117	62	108
DENMARK	3 032 372	8 485 381	12 200	11 529 953	3 177 898	9 170 245	87 180	12 435 323	105	108	715	108
U.S.A.	3 930 063	5 200 487	151 992	9 282 542	4 909 845	6 858 146	160 154	11 928 145	125	132	105	129
BELGIUM	4 486 138	3 708 840	632 043	8 827 021	4 799 781	4 308 238	608 878	9 716 897	107	116	96	110
FRANCE	2 876 010	3 924 553	1 267 527	8 068 090	3 018 821	3 657 923	864 694	7 541 438	105	93	68	93
REPUBLIC OF IRELAND	2 854 722	2 460 611	48 474	5 363 807	2 453 094	2 084 885	55 411	4 593 390	86	85	114	86
FINLAND	2 215 023	1 226 486	3 371	3 444 880	2 343 230	1 541 117	360	3 884 707	106	126	11	113
SWITZERLAND	1 462 998	1 370 897	267 392	3 101 287	1 686 098	1 657 927	381 361	3 725 386	115	121	143	120
NEW ZEALAND	3 508 548	16 254	2 745	3 527 547	2 022 304	1 010 016	810	3 033 130	58	6 214	30	86
RUSSIA	259 785	447 557	5 130	712 472	1 137 480	1 718 914	5 135	2 861 529	438	384	100	402
KENYA	920 298	867 083	25 209	1 812 590	732 734	892 325	14 292	1 639 351	80	103	57	90
NORWAY	270 516	1 520 068	72	1 790 656	219 300	1 292 198	1 124	1 512 622	81	85	1 561	84
JAPAN	489 177	774 091	0	1 263 268	512 249	842 778	0	1 355 027	105	109	0	107
TANZANIA	547 156	383 698	11 624	942 478	688 610	474 263	9 189	1 172 062	126	124	79	124
MAURITIUS *	350 046	355 792	126 017	831 855	520 203	355 237	178 187	1 053 627	149	100	141	127
LATVIA	296 466	547 250	450	844 166	396 019	646 515	5 175	1 047 709	134	118	1 150	124
NIGERIA *	71 908	245 297	1 800	319 005	121 427	899 077	4 253	1 024 757	169	367	236	321
CHINA	59 244	326 919	12 290	398 453	132 899	840 664	5 265	978 828	224	257	43	246
UNITED ARAB EMIRATES	420 064	346 758	17 241	784 063	401 855	386 921	15 089	803 865	96	112	88	103
POLAND	158 121	531 312	30 284	719 717	177 651	580 718	20 363	778 732	112	109	67	108
AUSTRALIA	164 766	233 895	23 750	422 411	336 834	263 578	5 940	606 352	204	113	25	144
OTHER COUNTRIES	2 842 941	3 746 266	209 229	6 798 436	3 951 007	9 447 709	462 616	13 861 332	139	252	221	204
TOTAL	**118 306 084**	**131 364 581**	**16 212 900**	**265 883 565**	**118 586 047**	**154 454 155**	**15 656 696**	**288 696 898**	**100**	**118**	**97**	**109**

PACKAGED NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200510 - 200609				200610 - 200709				TREND 200610 - 200709 / 200510 - 200609			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
UNITED KINGDOM	32 850 196	27 931 060	2 467 562	63 248 818	30 101 362	28 626 405	2 977 030	61 704 797	92	102	121	98
SWEDEN	9 467 848	11 523 996	73 422	21 065 266	10 327 004	14 304 585	61 187	24 692 776	109	124	83	117
THE NETHERLANDS	7 976 108	11 054 485	2 522 268	21 552 861	7 131 277	9 279 928	2 277 288	18 688 493	89	84	90	87
GERMANY	3 439 142	9 546 159	869 757	13 855 058	3 944 429	9 937 495	738 467	14 620 391	115	104	85	106
U.S.A.	3 713 893	4 671 297	151 992	8 537 182	4 356 115	6 231 806	160 154	10 748 075	117	133	105	126
DENMARK	1 826 032	6 208 346	12 200	8 046 578	2 371 348	6 855 031	75 200	9 301 579	130	110	616	116
CANADA	2 572 382	4 042 300	76 977	6 691 659	2 539 526	4 367 402	48 101	6 955 029	99	108	62	104
BELGIUM	2 392 736	2 177 089	242 129	4 811 954	2 258 532	2 386 538	242 198	4 887 268	94	110	100	102
REPUBLIC OF IRELAND	2 831 162	2 460 611	48 474	5 340 247	2 429 364	2 084 885	55 411	4 569 660	86	85	114	86
FINLAND	1 563 193	1 113 716	3 371	2 680 280	1 799 900	1 420 377	360	3 220 637	115	128	11	120
RUSSIA	259 785	447 557	5 130	712 472	731 048	1 098 350	5 135	1 834 533	281	245	100	257
KENYA	920 298	867 083	25 209	1 812 590	732 734	892 325	14 292	1 639 351	80	103	57	90
SWITZERLAND	394 315	539 160	5 792	939 267	632 087	717 123	119 021	1 468 231	160	133	2 055	156
NORWAY	270 516	1 278 941	72	1 549 529	219 300	1 022 398	1 124	1 242 822	81	80	1 561	80
JAPAN	349 277	753 591	0	1 102 868	378 569	842 778	0	1 221 347	108	112	0	111
TANZANIA	547 156	383 698	11 624	942 478	688 610	474 263	9 189	1 172 062	126	124	79	124
LATVIA	296 466	547 250	450	844 166	396 019	646 515	5 175	1 047 709	134	118	1 150	124
NIGERIA *	71 908	245 297	1 800	319 005	121 427	899 077	4 253	1 024 757	169	367	236	321
UNITED ARAB EMIRATES	420 064	346 758	17 241	784 063	401 855	386 921	15 089	803 865	96	112	88	103
POLAND	158 121	434 209	30 284	622 614	177 651	460 831	20 363	658 845	112	106	67	106
FRANCE	200 208	195 921	3 407	399 536	250 490	288 105	26 757	565 352	125	147	785	142
CHINA	59 244	235 499	810	295 553	108 899	449 384	5 265	563 548	184	191	650	191
MAURITIUS *	123 986	94 172	38 817	256 975	270 168	198 257	82 053	550 478	218	211	211	214
AUSTRALIA	164 766	233 895	23 750	422 411	241 381	263 578	5 940	510 899	146	113	25	121
SOUTH KOREA	365 168	49 187	0	414 355	224 321	71 365	0	295 686	61	145	0	71
OTHER COUNTRIES	2 290 241	3 521 253	186 274	5 997 768	3 228 099	5 008 607	292 030	8 528 736	141	142	157	142
TOTAL	**75 524 211**	**90 902 530**	**6 818 812**	**173 245 553**	**76 061 515**	**99 214 329**	**7 241 082**	**182 516 926**	**101**	**109**	**106**	**105**

BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD OCTOBER - SEPTEMBER

COUNTRY	200510 - 200609				200610 - 200709				TREND 200610 - 200709 / 200510 - 200609			
	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL	WHITE	RED	BLANC DE NOIR / ROSé	TOTAL
GERMANY	9 011 472	10 073 619	4 196 902	23 281 993	12 562 314	21 907 875	3 985 197	38 455 386	139	217	95	165
UNITED KINGDOM	14 515 833	7 302 248	198 942	22 017 023	13 350 551	7 515 839	499 628	21 366 018	92	103	251	97
THE NETHERLANDS	5 455 087	9 910 706	2 958 230	18 324 023	3 255 964	5 414 860	2 184 322	10 855 146	60	55	74	59
FRANCE	2 675 802	3 728 632	1 264 120	7 668 554	2 768 331	3 369 818	837 937	6 976 086	103	90	66	91
CANADA	1 801 654	3 260 513	0	5 062 167	1 634 281	4 146 253	0	5 780 534	91	127	0	114
BELGIUM	2 093 402	1 531 751	389 914	4 015 067	2 541 249	1 921 700	366 680	4 829 629	121	125	94	120
DENMARK	1 206 340	2 277 035	0	3 483 375	806 550	2 315 214	11 980	3 133 744	67	102	0	90
NEW ZEALAND	3 505 740	0	0	3 505 740	1 918 640	725 800	0	2 644 440	55	0	0	75
SWITZERLAND	1 068 683	831 737	261 600	2 162 020	1 054 011	940 804	262 340	2 257 155	99	113	100	104
U.S.A.	216 170	529 190	0	745 360	553 730	626 340	0	1 180 070	256	118	0	158
RUSSIA	0	0	0	0	406 432	620 564	0	1 026 996	0	0	0	0
FINLAND	651 830	112 770	0	764 600	543 330	120 740	0	664 070	83	107	0	87
MAURITIUS	226 060	261 620	87 200	574 880	250 035	156 980	96 134	503 149	111	60	110	88
ITALY	142 120	48 000	25 700	215 820	312 781	72 700	48 400	433 881	220	151	188	201
CHINA	0	91 420	11 480	102 900	24 000	391 280	0	415 280	0	428	0	404
INDIA	0	71 800	0	71 800	190 920	217 260	0	408 180	0	303	0	568
NORWAY	0	241 127	0	241 127	0	269 800	0	269 800	0	112	0	112
CZECH REPUBLIC	0	72 280	0	72 280	48 090	167 900	0	215 990	0	232	0	299
JAPAN	139 900	20 500	0	160 400	133 680	0	0	133 680	96	0	0	83
POLAND	0	97 103	0	97 103	0	119 887	0	119 887	0	123	0	123
AUSTRALIA	0	0	0	0	95 453	0	0	95 453	0	0	0	0
TAIWAN	0	0	0	0	0	24 000	0	24 000	0	0	0	0
REPUBLIC OF IRELAND	23 560	0	0	23 560	23 730	0	0	23 730	101	0	0	101
AUSTRIA	48 220	0	0	48 220	0	98	0	98	0	0	0	0
OTHER COUNTRIES	0	0	0	0	50 460	4 194 115	122 996	4 367 571	0	0	0	0
TOTAL	**42 781 873**	**40 462 051**	**9 394 088**	**92 638 012**	**42 524 532**	**55 239 827**	**8 415 614**	**106 179 973**	**99**	**137**	**90**	**115**

*As from 1 July 2006 all packaged exports to previously excempted African countries and surrounding islands are reflected in full.

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD HEALTH AND QUALITY INSURANCE

RSA EXPORTS: SPIRITS

Litres

PRODUCT		SEPTEMBER			6 MONTHS			12 MONTHS		
		2006	2007	Trend	APR '06 - SEP '06	APR '07 - SEP '07	Trend	OCT '05 - SEP '06	OCT '06 - SEP '07	Trend
Brandy	P	13 234	17 803	134.52	70 910	120 004	169.23	129 441	203 753	157.41
	B	0	48 000	-	112 400	138 239	122.99	151 564	143 438	94.64
Grape-, Cane- Unspecified spirit	P	135	225	166.67	3 060	888	29.02	3 933	2 702	68.70
	B	0	0	-	0	2 041 904	-	0	2 041 904	-
Spirit aperitif, Spirit cooler, Bitters	P	698	2 247	321.92	15 717	6 401	40.73	20 231	11 231	55.51
	B	0	0	-	0	0	-	0	0	-
Whisky	P	3 150	270	8.57	10 620	11 370	107.06	16 524	23 751	143.74
	B	0	0	-	0	4 000	-	0	4 000	-
Vodka	P	1 638	585	35.71	78 369	82 080	104.74	93 720	171 606	183.10
	B	35 100	36 000	102.56	137 938	36 000	26.10	169 938	101 056	59.47
Rum	P	90	0	0.00	1 755	1 800	102.56	3 222	3 420	106.15
	B	0	0	-	0	0	-	0	0	-
Gin	P	13 065	225	1.72	26 223	29 634	113.01	29 782	95 508	320.69
	B	0	0	-	0	8 000	-	0	8 000	-
Liqueur, Vermouth, Aperitif	P	539 707	878 964	162.86	2 349 194	3 204 471	136.41	4 174 184	5 682 319	136.13
	B	0	440	-	0	440	-	0	440	-
TOTALS SPIRITS	**P**	**571 717**	**900 319**	**157.48**	**2 555 848**	**3 456 648**	**135.24**	**4 471 037**	**6 194 290**	**138.54**
	B	**35 100**	**84 440**	**240.57**	**250 338**	**2 228 583**	**890.23**	**321 502**	**2 298 838**	**715.03**
	P+B	**606 817**	**984 759**	**162.28**	**2 806 186**	**5 685 231**	**202.60**	**4 792 539**	**8 493 128**	**177.22**

P=Packaged

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

B=Bulk

WINE EXPORTED IN UNDERMENTIONED CONTAINERS JANUARY TO SEPTEMBER 2007

COUNTRY	GLASS < 0.750 ℓ	GLASS 0.750 ℓ	GLASS 1 ℓ	GLASS 1.5 ℓ	GLASS > 1.5 ℓ	TOTAL GLASS JAN-SEPT 2007	TOTAL GLASS JAN-SEPT 2006	TREND JAN-SEPT 2007/2006	BAG-IN-BOX < 3 ℓ	BAG-IN-BOX 3 ℓ	BAG-IN-BOX > 4 ℓ	TOTAL BAG-IN-BOX JAN-SEPT 2007	TOTAL BAG-IN-BOX JAN-SEPT 2006	TREND JAN-SEPT 2007/2006	TOTAL TETRA PACKS JAN-SEPT 2007 1 ℓ	TOTAL TETRA PACKS JAN-SEPT 2006 1 ℓ	TREND JAN-SEPT 2007/2006	TOTAL LITRES JAN-SEPT 2007	TOTAL LITRES JAN-SEPT 2006	TREND JAN-SEPT 2007/2006
UNITED KINGDOM	701 763	38 155 328	300 468	2 333	40	39 159 932	39 352 720	99.51	78 140	6 401 718	400	6 480 258	6 839 652	94.75				45 640 190	46 192 372	98.80
SWEDEN	52 175	3 813 542		14 270	27	3 880 014	4 377 784	88.63		13 921 032		13 921 032	14 997 414	92.82				17 801 046	19 375 198	91.88
THE NETHERLANDS	43 152	14 460 590	2 940	981	60	14 507 723	13 401 666	108.25	249 696	549 984	47 380	847 060	735 464	115.17				15 354 783	14 137 130	108.61
GERMANY	20 183	10 430 424	368 292	11 931	3 106	10 833 936	11 149 055	97.17		64 128	30 160	94 288	179 766					10 928 224	11 328 821	96.46
DENMARK	5 041	4 608 122		4 922	22	4 618 107	4 959 404	93.12		2 030 862	360	2 031 222	2 595 072	78.27				6 649 329	7 554 476	88.02
UNITED STATES OF AMERICA	8 693	5 926 781		73 599	321	6 009 394	7 185 635	83.63		22 173		22 173	21 069	105.24				6 031 567	7 206 704	83.69
CANADA	1 423	4 798 499	189	633 060	27	5 433 198	5 319 830	102.13		3 420		3 420	4 320		19 800	20 544		5 456 418	5 344 694	102.09
REPUBLIC OF IRELAND	283 040	4 212 659		3		4 495 702	3 816 615	117.79		24 336		24 336	34 632	70.27				4 520 038	3 851 247	117.37
BELGIUM	12 829	3 412 767	126 216	25 490	185	3 577 487	3 670 413	97.47		149 244	71 280	220 524	166 492	132.45				3 798 011	3 836 905	98.99
FINLAND	12 284	1 412 460			40 860	1 465 604	1 494 655	98.06	7 344	766 836		774 180	1 015 707	76.22				2 239 784	2 510 362	89.22
KENYA	147 323	390 069	41 310	20 367	2 720	601 789	462 917	130.00	22 480	21 948	589 965	634 393	654 240	96.97				1 236 182	1 117 157	110.65
NORWAY	6 783	319 982				326 765	312 696	104.50		639 912		639 912	630 488	101.49		4 260		966 677	947 444	102.03
JAPAN	7 552	858 677				866 229	1 002 157	86.44		12 408		12 408	18 900	65.65				878 637	1 021 057	86.05
SWITZERLAND	1 871	723 885		629		726 385	1 139 633	63.74		9 000		9 000						735 385	1 139 633	64.53
TANZANIA	13 235	348 580	2 346		21 440	385 601	512 441	75.25		4 920	311 460	316 380	396 768	79.74				701 981	909 209	77.21
UNITED ARAB EMIRATES	1 149	345 524	25 515	7	504	372 699	422 364	88.24	15 280	51 096	165 180	231 556	255 824	90.51				604 255	678 188	89.10
RUSSIA	360	563 805				564 165	1 178 335	47.88		18 000		18 000	95 076					582 165	1 273 411	45.72
LATVIA		500 526			360	500 886	637 440	78.58		74 544		74 544	61 020	122.16				575 430	698 460	82.39
POLAND		421 754		330	21 600	443 684	529 615	83.77				0	12 600	0.00				443 684	542 215	81.83
FRANCE	404	317 390				317 794	450 238	70.58		10 800		10 800	8 100					328 594	458 338	71.69
NIGERIA *	937	294 890				295 827	700 938	42.20				0			19 260			315 087	700 938	44.95
AUSTRALIA	120	311 787		18		311 925	398 403	78.29			240	240						312 165	398 403	78.35
MAURITIUS *	3 275	261 855		258		265 388	351 800	75.44	1 248		2 740	3 988	5 512	72.35				269 376	357 312	75.39
SOUTH KOREA		38 178			187 200	225 378	154 044	146.31			2 600	2 600						227 978	154 044	148.00
CHINA	750	191 502		72		192 324	353 716	54.37	17 328			17 328	82 248					209 652	435 964	48.09
OTHER COUNTRIES	89 106	4 093 802	65 982	28 044	72 260	4 349 194	5 886 268	73.89	48 456	289 932	520 100	858 488	1 232 476	69.66	7 560	91 464	8.27	5 215 242	7 210 208	72.33
TOTAL	**1 413 448**	**101 213 378**	**933 258**	**816 314**	**350 732**	**104 727 130**	**109 220 782**	**95.89**	**439 972**	**25 066 293**	**1 741 865**	**27 248 130**	**30 042 840**	**90.70**	**46 620**	**116 268**	**40.10**	**132 021 880**	**139 379 890**	**94.72**
AS % OF TOTAL	**1.07**	**76.66**	**0.71**	**0.62**	**0.27**	**79.33**	**78.36**		**0.33**	**18.99**	**1.32**	**20.64**	**21.55**		**0.04**	**0.08**		**100.00**	**100.00**	

TYPE OF CONTAINER PER COUNTRY AS % OF TOTAL

COUNTRY	GLASS < 0.750 ℓ	GLASS 0.750 ℓ	GLASS 1 ℓ	GLASS 1.5 ℓ	GLASS > 1.5 ℓ	TOTAL GLASS JAN-SEPT 2007	TOTAL GLASS JAN-SEPT 2006	BAG-IN-BOX < 3 ℓ	BAG-IN-BOX 3 ℓ	BAG-IN-BOX > 4 ℓ	TOTAL BAG-IN-BOX JAN-SEPT 2007	TOTAL BAG-IN-BOX JAN-SEPT 2006	TOTAL TETRA PACKS JAN-SEPT 2007 1 ℓ	TOTAL TETRA PACKS JAN-SEPT 2006 1 ℓ	TOTAL LITRES JAN-SEPT 2007	TOTAL LITRES JAN-SEPT 2006
UNITED KINGDOM	49.65	37.70	32.20	0.29	0.01	37.39	36.03	17.76	25.54	0.02	23.78	22.77			34.57	33.14
SWEDEN	3.69	3.77		1.75	0.01	3.70	4.01		55.54		51.09	49.92			13.48	13.90
THE NETHERLANDS	3.05	14.29	0.32	0.12	0.02	13.85	12.27	56.75	2.19	2.72	3.11	2.45			11.63	10.14
GERMANY	1.43	10.31	39.46	1.46	0.89	10.34	10.21		0.26	1.73	0.35	0.60			8.28	8.13
DENMARK	0.36	4.55		0.60	0.01	4.41	4.54		8.10	0.02	7.45	8.64			5.04	5.42
UNITED STATES OF AMERICA	0.62	5.86		9.02	0.09	5.74	6.58		0.09		0.08	0.07			4.57	5.17
CANADA	0.10	4.74	0.02	77.55	0.01	5.19	4.87		0.01		0.01	0.01	42.47	17.67	4.13	3.83
REPUBLIC OF IRELAND	20.02	4.16				4.29	3.49		0.10		0.09	0.12			3.42	2.76
BELGIUM	0.91	3.37	13.52	3.12	0.05	3.42	3.36		0.60	4.09	0.81	0.55			2.88	2.75
FINLAND	0.87	1.40			11.65	1.40	1.37	1.67	3.06		2.84	3.38			1.70	1.80
KENYA	10.42	0.39	4.43	2.49	0.78	0.57	0.42	5.11	0.09	33.87	2.33	2.18			0.94	0.80
NORWAY	0.48	0.32				0.31	0.29		2.55		2.35	2.10		3.66	0.73	0.68
JAPAN	0.53	0.85				0.83	0.92		0.05		0.05	0.06			0.67	0.73
SWITZERLAND	0.13	0.72		0.08		0.69	1.04		0.04		0.03	0.00			0.56	0.82
TANZANIA	0.94	0.34	0.25		6.11	0.37	0.47		0.02	17.88	1.16	1.32			0.53	0.65
UNITED ARAB EMIRATES	0.08	0.34	2.73		0.14	0.36	0.39	3.47	0.20	9.48	0.85	0.85			0.46	0.49
RUSSIA	0.03	0.56				0.54	1.08		0.07		0.07	0.32			0.44	0.91
LATVIA		0.49			0.10	0.48	0.58		0.30		0.27	0.20			0.44	0.50
POLAND		0.42		0.04	6.16	0.42	0.48					0.04			0.34	0.39
FRANCE	0.03	0.31				0.30	0.41		0.04		0.04	0.03			0.25	0.33
NIGERIA *	0.07	0.29				0.28	0.64						41.31		0.24	0.50
AUSTRALIA	0.01	0.31				0.30	0.36			0.01					0.24	0.29
MAURITIUS *	0.23	0.26		0.03		0.25	0.32	0.28		0.16	0.01	0.02			0.20	0.26
SOUTH KOREA		0.04			53.37	0.22	0.14			0.15	0.01				0.17	0.11
CHINA	0.05	0.19		0.01		0.18	0.32	3.94			0.06	0.27			0.16	0.31
OTHER COUNTRIES	6.30	4.04	7.07	3.44	20.60	4.15	5.39	11.01	1.16	29.86	3.15	4.10	16.22	78.67	3.95	5.17
TOTAL	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**

*As from 1 July 2006 all packaged exports to previously excempted African countries and surrounding islands are reflected in full.

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

1. QUANTITY NATURAL AND SPARKLING WINE SOLD IN UNDER MENTIONED CONTAINERS

1.1 TOTAL MARKET

		LITRES			LITRES		
TYPE OF CONTAINER	CONTAINER SIZE	JAN 2006 - AUG 2006 (a)	JAN 2007 - AUG 2007 (b)	TREND (b / a)	SEP 2005 - AUG 2006 (c)	SEP 2006 - AUG 2007 (d)	TREND (d / c)
GLASS	< 750 mℓ	996 296	943 540	94.7	1 625 931	1 525 313	93.8
	% of glass	1.2	1.1		1.3	1.1	
	750 mℓ	46 669 065	47 358 548	101.5	75 114 294	76 782 574	102.2
	% of glass	57.7	56.9		58.4	57.5	
	1 ℓ	12 602 440	12 630 271	100.2	19 832 704	20 145 247	101.6
	% of glass	15.6	15.2		15.4	15.1	
	1,5 ℓ - 2 ℓ	14 934 139	16 843 809	112.8	23 321 989	26 505 788	113.7
	% of glass	18.5	20.2		18.1	19.8	
	4,5 ℓ	5 455 067	5 317 119	97.5	8 382 683	8 232 975	98.2
	% of glass	6.7	6.4		6.5	6.2	
	OTHER	180 964	203 656	112.5	274 995	385 182	140.1
	% of glass	0.2	0.2		0.2	0.3	
	TOTAL	80 837 971	83 296 943	103.0	128 552 595	133 577 078	103.9
	As % of total natural wine	45.0	43.3		45.4	44.7	
PLASTIC	< 750 mℓ	695 566	572 916	82.4	1 003 001	915 488	91.3
	% of plastic	1.9	1.5		1.7	1.6	
	750 mℓ	576 535	455 572	79.0	911 688	714 506	78.4
	% of plastic	1.6	1.2		1.6	1.2	
	1 ℓ	18 459 228	19 746 202	107.0	28 322 962	29 968 646	105.8
	% of plastic	49.7	51.2		49.3	51.0	
	5 ℓ	11 728 943	13 411 190	114.3	17 887 412	20 181 705	112.8
	% of plastic	31.6	34.8		31.2	34.4	
	OTHER	5 656 515	4 397 913	77.7	9 282 006	6 927 430	74.6
	% of plastic	15.2	11.4		16.2	11.8	
	TOTAL	37 116 787	38 583 792	104.0	57 407 068	58 707 775	102.3
	As % of total natural wine	20.7	20.1		20.3	19.7	
BAG-IN-BOX	2 ℓ	4 792 028	4 988 428	104.1	7 814 406	7 718 244	98.8
	% of bag-in-box	12.5	10.7		12.8	11.0	
	5 ℓ	28 877 735	35 261 460	122.1	46 144 040	53 412 650	115.8
	% of bag-in-box	75.4	75.9		75.6	76.2	
	OTHER	4 626 261	6 207 697	134.2	7 048 343	8 971 420	127.3
	% of bag-in-box	12.1	13.4		11.6	12.8	
	TOTAL	38 296 024	46 457 585	121.3	61 006 789	70 102 314	114.9
	As % of total natural wine	21.3	24.2		21.6	23.5	
FOIL BAGS	2 ℓ	2 676 340	1 249 662	46.7	4 098 034	1 716 520	41.9
	% of foil bags	13.1	6.0		13.1	5.4	
	5 ℓ	17 325 050	19 128 970	110.4	26 626 910	29 222 070	109.7
	% of foil bags	85.0	91.4		85.1	92.3	
	OTHER	389 868	553 176	141.9	561 910	726 009	129.2
	% of foil bags	1.9	2.6		1.8	2.3	
	TOTAL	20 391 258	20 931 808	102.7	31 286 854	31 664 599	101.2
	As % of total natural wine	11.4	10.9		11.1	10.6	
TETRA PACKS	500 mℓ	412 300	412 478	100.0	632 990	667 077	105.4
	% of tetra packs	14.7	14.1		13.5	14.7	
	1 ℓ	2 264 617	2 174 719	96.0	3 836 274	3 496 903	91.2
	% of tetra packs	80.5	74.5		81.7	76.8	
	OTHER	136 674	330 721	242.0	225 774	389 387	172.5
	% of tetra packs	4.9	11.3		4.8	8.6	
	TOTAL	2 813 591	2 917 918	103.7	4 695 038	4 553 367	97.0
	As % of total natural wine	1.6	1.5		1.7	1.5	
TOTAL NATURAL WINE		179 455 631	192 188 046	107.1	282 948 344	298 605 133	105.5
TOTAL SPARKLING		3 374 761	3 862 499	114.5	8 006 497	8 693 763	108.6
PRICE RANGE- R / 5ℓ BAG-IN-BOX	LESS THAN R29	457 085	341 960	74.8	708 905	459 470	64.8
	% of bag-in-box	1.6	1.0		1.5	0.9	
	MORE THAN R29	28 420 650	34 916 105	122.9	45 435 135	52 949 785	116.5
	% of bag-in-box	98.4	99.0		98.5	99.1	

1.2 PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS

TYPE OF CONTAINER	CONTAINER SIZE	LITRES JAN 2006 - AUG 2006 (a)	LITRES JAN 2007 - AUG 2007 (b)	TREND (b / a)	LITRES SEP 2005 - AUG 2006 (c)	LITRES SEP 2006 - AUG 2007 (d)	TREND (d / c)
GLASS	< 750 mℓ	224 681	149 848	66.7	391 448	238 868	61.0
	% of glass	2.4	1.6		2.7	1.5	
	750 mℓ	8 268 698	8 742 367	105.7	13 033 779	14 091 509	108.1
	% of glass	90.0	91.8		90.0	91.2	
	1 ℓ	392 087	139 200	35.5	598 532	247 458	41.3
	% of glass	4.3	1.5		4.1	1.6	
	1,5 ℓ - 2 ℓ	142 271	297 786	209.3	247 760	506 816	204.6
	% of glass	1.5	3.1		1.7	3.3	
	4,5 ℓ	0	0	0.0	0	0	0.0
	% of glass	0.0	0.0		0.0	0.0	
	OTHER	160 536	194 188	121.0	213 192	365 112	171.3
	% of glass	1.7	2.0		1.5	2.4	
	TOTAL	9 188 273	9 523 388	103.6	14 484 711	15 449 763	106.7
	As % of total natural wine	14.6	13.8		14.8	14.7	
PLASTIC	< 750 mℓ	503 285	372 000	73.9	700 361	601 080	85.8
	% of plastic	1.9	1.4		1.7	1.5	
	750 mℓ	552 110	419 865	76.0	852 052	656 844	77.1
	% of plastic	2.1	1.5		2.1	1.6	
	1 ℓ	14 766 211	15 685 897	106.2	22 613 464	23 868 486	105.5
	% of plastic	56.1	57.8		56.5	57.8	
	5 ℓ	6 469 418	7 790 945	120.4	9 436 453	11 649 915	123.5
	% of plastic	24.6	28.7		23.6	28.2	
	OTHER	4 020 412	2 885 349	71.8	6 434 429	4 515 060	70.2
	% of plastic	15.3	10.6		16.1	10.9	
	TOTAL	26 311 436	27 154 056	103.2	40 036 759	41 291 385	103.1
	As % of total natural wine	41.8	39.2		41.0	39.3	
BAG-IN-BOX	2 ℓ	1 040 466	1 017 714	97.8	1 827 080	1 571 178	86.0
	% of bag-in-box	5.6	4.2		6.3	4.4	
	5 ℓ	13 063 310	18 245 735	139.7	20 353 910	26 179 390	128.6
	% of bag-in-box	70.2	75.0		70.2	74.0	
	OTHER	4 494 849	5 051 577	112.4	6 801 363	7 650 061	112.5
	% of bag-in-box	24.2	20.8		23.5	21.6	
	TOTAL	18 598 625	24 315 026	130.7	28 982 353	35 400 629	122.1
	As % of total natural wine	29.5	35.1		29.7	33.7	
FOIL BAGS	2 ℓ	2 422 264	948 568	39.2	3 717 236	1 264 176	34.0
	% of foil bags	33.7	14.7		32.4	12.6	
	5 ℓ	4 770 240	5 510 025	115.5	7 656 150	8 639 990	112.9
	% of foil bags	66.3	85.3		66.7	86.1	
	OTHER	249	9	3.6	110 797	129 768	117.1
	% of foil bags	0.0	0.0		1.0	1.3	
	TOTAL	7 192 753	6 458 602	89.8	11 484 183	10 033 934	87.4
	As % of total natural wine	11.4	9.3		11.8	9.6	
TETRA PACKS	500 mℓ	358 845	377 578	105.2	566 138	602 154	106.4
	% of tetra packs	21.6	21.3		21.2	21.6	
	1 ℓ	1 164 254	1 266 950	108.8	1 872 945	1 999 579	106.8
	% of tetra packs	70.1	71.4		70.3	71.7	
	OTHER	136 674	129 059	94.4	225 774	187 725	83.1
	% of tetra packs	8.2	7.3		8.5	6.7	
	TOTAL	1 659 773	1 773 587	106.9	2 664 857	2 789 458	104.7
	As % of total natural wine	2.6	2.6		2.7	2.7	
TOTAL NATURAL WINE		62 950 861	69 224 659	110.0	97 652 864	104 965 168	107.5
TOTAL SPARKLING		442 208	452 751	102.4	986 056	866 234	87.8
PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R29**	456 585	341 960	74.9	705 405	459 470	65.1
	% of bag-in-box	3.5	1.9		3.5	1.8	
	MORE THAN R29	12 606 725	17 900 380	142.0	19 648 505	25 716 525	130.9
	% of bag-in-box	96.5	98.1		96.5	98.2	

1.3 PRIVATE CELLARS

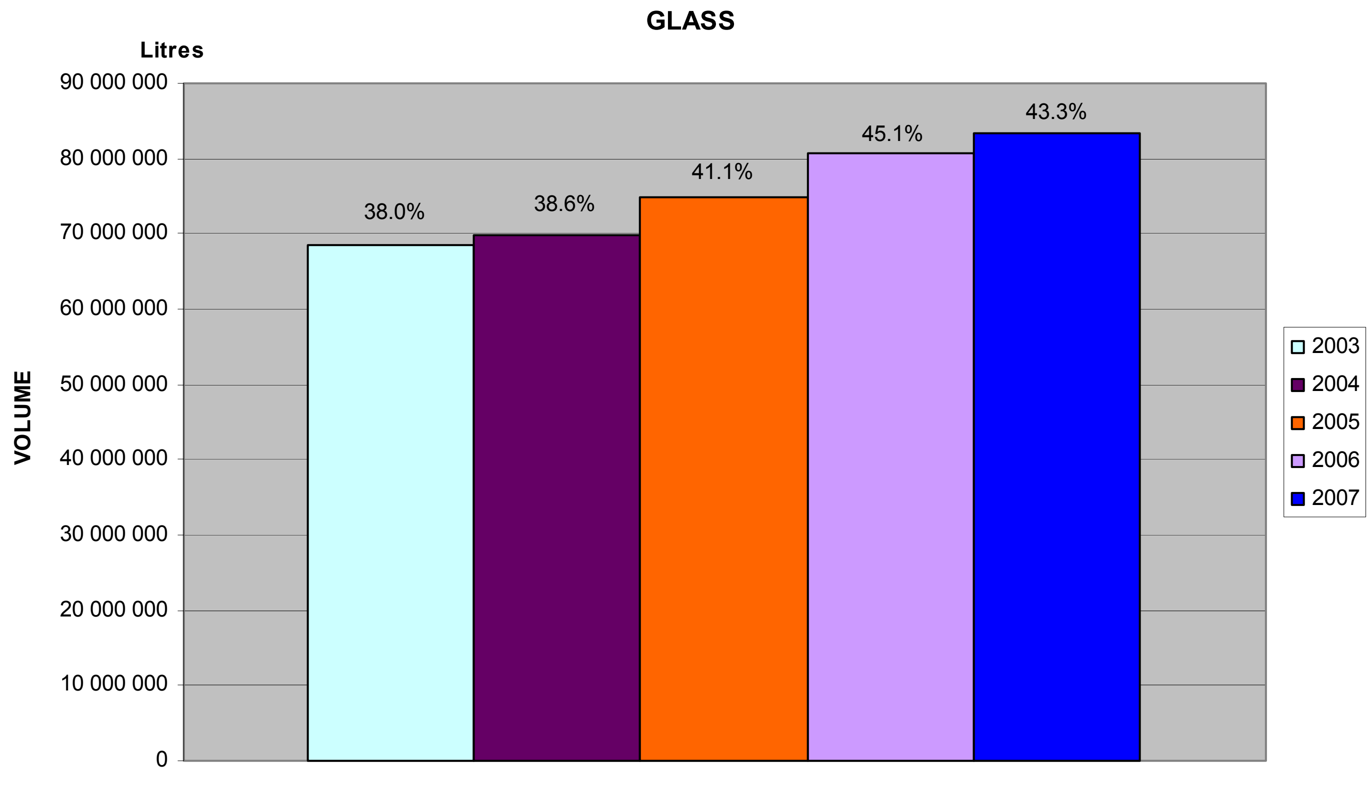
TYPE OF CONTAINER	CONTAINER SIZE	LITRES JAN 2006 - AUG 2006 (a)	LITRES JAN 2007 - AUG 2007 (b)	TREND (b / a)	LITRES SEP 2005 - AUG 2006 (c)	LITRES SEP 2006 - AUG 2007 (d)	TREND (d / c)
GLASS	< 750 mℓ	238 817	301 296	126.2	361 262	456 770	126.4
	% of glass	1.7	1.9		1.7	1.8	
	750 mℓ	12 301 748	13 266 870	107.8	19 152 174	21 356 806	111.5
	% of glass	88.3	83.9		88.3	85.6	
	1 ℓ	2 662	23 543	884.4	26 372	38 301	145.2
	% of glass	0.0	0.1		0.1	0.2	
	1,5 ℓ - 2 ℓ	1 366 372	2 210 967	161.8	2 128 171	3 095 650	145.5
	% of glass	9.8	14.0		9.8	12.4	
	4,5 ℓ	0	14	0.0	0	59	0.0
	% of glass	0.0	0.0		0.0	0.0	
	OTHER	15 768	7 220	45.8	21 423	15 667	73.1
	% of glass	0.1	0.0		0.1	0.1	
	TOTAL	13 925 368	15 809 909	113.5	21 689 401	24 963 252	115.1
	As % of total natural wine	82.9	84.7		83.7	84.8	
PLASTIC	< 750 mℓ	38 423	46 950	122.2	56 263	72 399	128.7
	% of plastic	1.6	2.0		1.5	2.0	
	750 mℓ	12 598	7 543	59.9	41 172	12 588	30.6
	% of plastic	0.5	0.3		1.1	0.3	
	1 ℓ	257 024	264 301	102.8	370 944	406 642	109.6
	% of plastic	10.5	11.1		10.1	11.1	
	5 ℓ	1 866 610	1 797 820	96.3	2 802 205	2 771 785	98.9
	% of plastic	76.0	75.6		76.1	75.8	
	OTHER	280 916	261 348	93.0	412 673	393 167	95.3
	% of plastic	11.4	11.0		11.2	10.8	
	TOTAL	2 455 571	2 377 961	96.8	3 683 256	3 656 581	99.3
	As % of total natural wine	14.6	12.7		14.2	12.4	
BAG-IN-BOX	2 ℓ	56 288	59 344	105.4	74 324	87 772	118.1
	% of bag-in-box	23.8	18.0		27.3	15.1	
	5 ℓ	168 115	183 710	109.3	169 040	292 840	173.2
	% of bag-in-box	71.0	55.8		62.1	50.4	
	OTHER	12 408	86 334	695.8	28 662	200 900	700.9
	% of bag-in-box	5.2	26.2		10.5	34.5	
	TOTAL	236 811	329 388	139.1	272 026	581 512	213.8
	As % of total natural wine	1.4	1.8		1.1	2.0	
FOIL BAGS	2 ℓ	7 224	10 928	151.3	10 632	15 752	148.2
	% of foil bags	4.3	6.9		4.1	6.4	
	5 ℓ	162 075	143 105	88.3	242 865	223 660	92.1
	% of foil bags	95.4	90.1		94.6	91.3	
	OTHER	636	4 718	741.8	3 099	5 480	176.8
	% of foil bags	0.4	3.0		1.2	2.2	
	TOTAL	169 935	158 751	93.4	256 596	244 892	95.4
	As % of total natural wine	1.0	0.9		1.0	0.8	
TETRA PACKS	500 mℓ	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	1 ℓ	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	OTHER	0	0	0.0	0	0	0.0
	% of tetra packs	0.0	0.0		0.0	0.0	
	TOTAL	0	0	0.0	0	0	0.0
	As % of total natural wine	0.0	0.0		0.0	0.0	
TOTAL NATURAL WINE		16 787 684	18 676 009	111.2	25 901 279	29 446 238	113.7
TOTAL SPARKLING		452 248	536 012	118.5	888 780	1 031 147	116.0
PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R29**	0	0	0.0	0	0	0.0
	% of bag-in-box	0.0	0.0		0.0	0.0	
	MORE THAN R29	168 115	183 710	109.3	169 040	292 840	173.2
	% of bag-in-box	100.0	100.0		100.0	100.0	

1.4 WHOLESALERS
(EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES JAN 2006 - AUG 2006 (a)	LITRES JAN 2007 - AUG 2007 (b)	TREND (b / a)	LITRES SEP 2005 - AUG 2006 (c)	LITRES SEP 2006 - AUG 2007 (d)	TREND (d / c)
GLASS	< 750 mℓ	532 797	492 396	92.4	873 220	829 675	95.0
	% of glass	0.9	0.8		0.9	0.9	
	750 mℓ	26 098 619	25 349 312	97.1	42 928 341	41 334 258	96.3
	% of glass	45.2	43.7		46.5	44.4	
	1 ℓ	12 207 691	12 467 528	102.1	19 207 800	19 859 488	103.4
	% of glass	21.1	21.5		20.8	21.3	
	1,5 ℓ - 2 ℓ	13 425 496	14 335 057	106.8	20 946 058	22 903 322	109.3
	% of glass	23.3	24.7		22.7	24.6	
	4,5 ℓ	5 455 067	5 317 106	97.5	8 382 683	8 232 917	98.2
	% of glass	9.5	9.2		9.1	8.8	
	OTHER	4 660	2 248	48.2	40 380	4 403	10.9
	% of glass	0.0	0.0		0.0	0.0	
	TOTAL	57 724 330	57 963 646	100.4	92 378 482	93 164 063	100.9
	As % of total natural wine	57.9	55.6		58.0	56.7	
PLASTIC	< 750 mℓ	153 858	153 966	100.1	246 377	242 010	98.2
	% of plastic	1.8	1.7		1.8	1.8	
	750 mℓ	11 827	28 164	238.1	18 464	45 074	244.1
	% of plastic	0.1	0.3		0.1	0.3	
	1 ℓ	3 435 993	3 796 004	110.5	5 338 554	5 693 518	106.6
	% of plastic	41.2	41.9		39.0	41.4	
	5 ℓ	3 392 915	3 822 425	112.7	5 648 754	5 760 005	102.0
	% of plastic	40.6	42.2		41.3	41.9	
	OTHER	1 355 187	1 251 216	92.3	2 434 904	2 019 203	82.9
	% of plastic	16.2	13.8		17.8	14.7	
	TOTAL	8 349 780	9 051 775	108.4	13 687 053	13 759 809	100.5
	As % of total natural wine	8.4	8.7		8.6	8.4	
BAG-IN-BOX	2 ℓ	3 695 274	3 911 370	105.8	5 913 002	6 059 294	102.5
	% of bag-in-box	19.0	17.9		18.6	17.8	
	5 ℓ	15 646 310	16 832 015	107.6	25 621 090	26 940 420	105.1
	% of bag-in-box	80.4	77.2		80.7	79.0	
	OTHER	119 004	1 069 786	898.9	218 318	1 120 459	513.2
	% of bag-in-box	0.6	4.9		0.7	3.3	
	TOTAL	19 460 588	21 813 171	112.1	31 752 410	34 120 173	107.5
	As % of total natural wine	19.5	20.9		19.9	20.8	
FOIL BAGS	2 ℓ	246 852	290 166	117.5	370 166	436 592	117.9
	% of foil bags	1.9	2.0		1.9	2.0	
	5 ℓ	12 392 735	13 475 840	108.7	18 727 895	20 358 420	108.7
	% of foil bags	95.1	94.1		95.8	95.2	
	OTHER	388 983	548 449	141.0	448 014	590 761	131.9
	% of foil bags	3.0	3.8		2.3	2.8	
	TOTAL	13 028 570	14 314 455	109.9	19 546 075	21 385 773	109.4
	As % of total natural wine	13.1	13.7		12.3	13.0	
TETRA PACKS	500 mℓ	53 455	34 900	65.3	66 852	64 923	97.1
	% of tetra packs	4.6	3.0		3.3	3.7	
	1 ℓ	1 100 363	907 769	82.5	1 963 329	1 497 324	76.3
	% of tetra packs	95.4	79.3		96.7	84.9	
	OTHER	0	201 662	0.0	0	201 662	0.0
	% of tetra packs	0.0	17.6		0.0	11.4	
	TOTAL	1 153 818	1 144 331	99.2	2 030 181	1 763 909	86.9
	As % of total natural wine	1.2	1.1		1.3	1.1	
TOTAL NATURAL WINE		99 717 086	104 287 378	104.6	159 394 201	164 193 727	103.0
TOTAL SPARKLING		2 480 305	2 873 737	115.9	6 131 661	6 796 382	110.8
PRICE RANGE- R / 5ℓ BAG-IN-BOX	**LESS THAN R29**	500	0	0.0	3 500	0	0.0
	% of bag-in-box	0.0	0.0		0.0	0.0	
	MORE THAN R29	15 645 810	16 832 015	107.6	25 617 590	26 940 420	105.2
	% of bag-in-box	100.0	100.0		100.0	100.0	

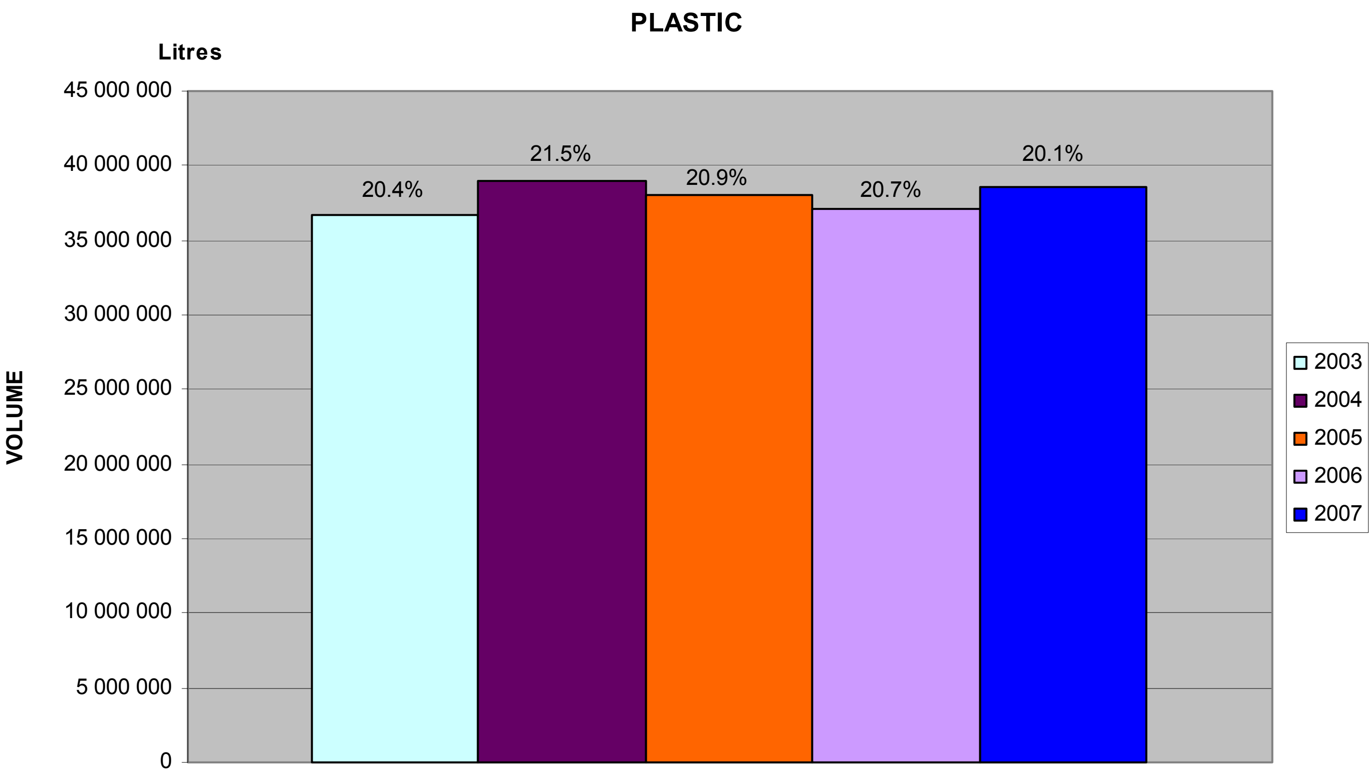
NATURAL WINE SOLD IN CONTAINERS
(FROM JANUARY TO AUGUST 2003-2007)

Graph 1



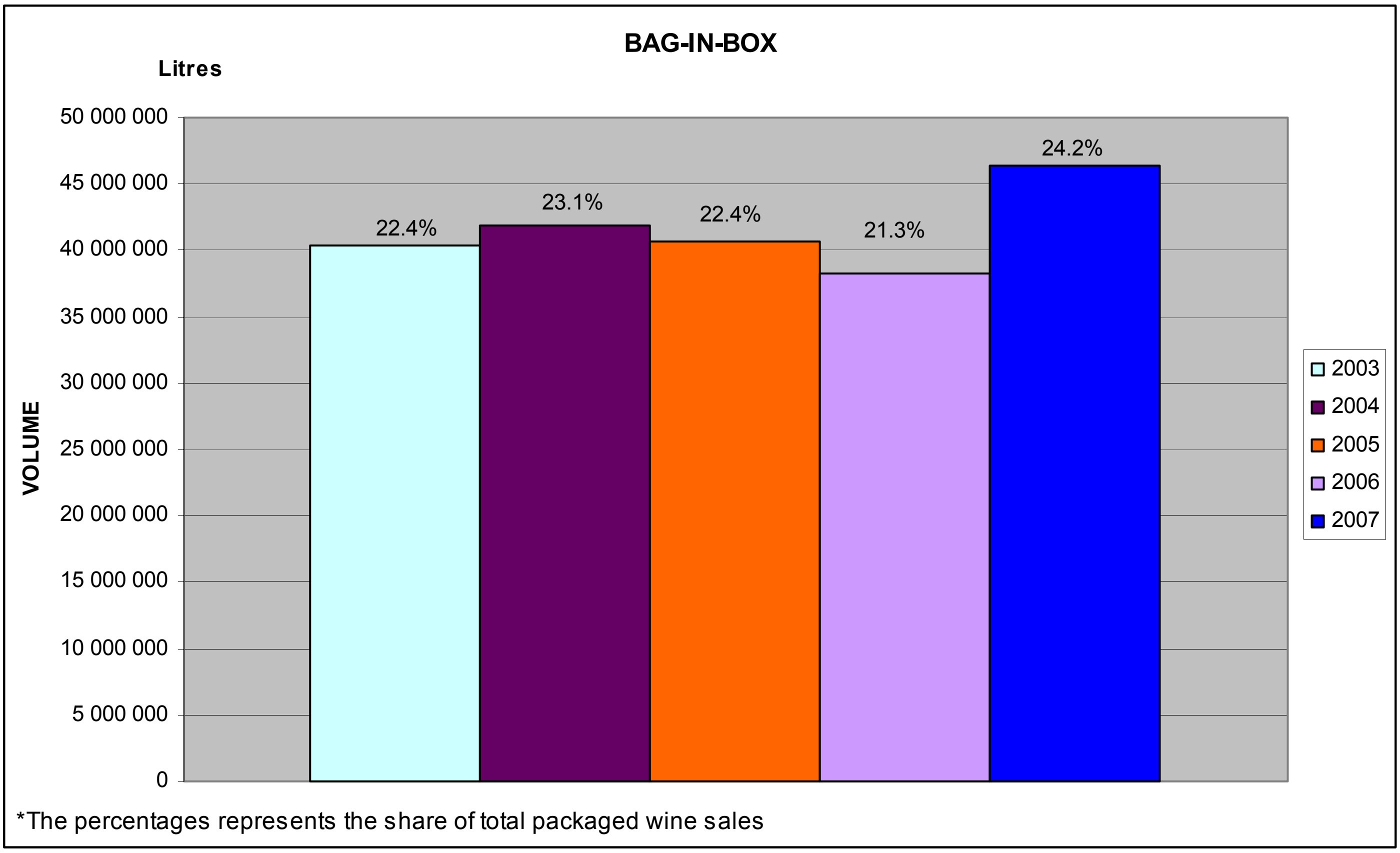
*The percentages represents the share of total packaged wine sales

Graph 2

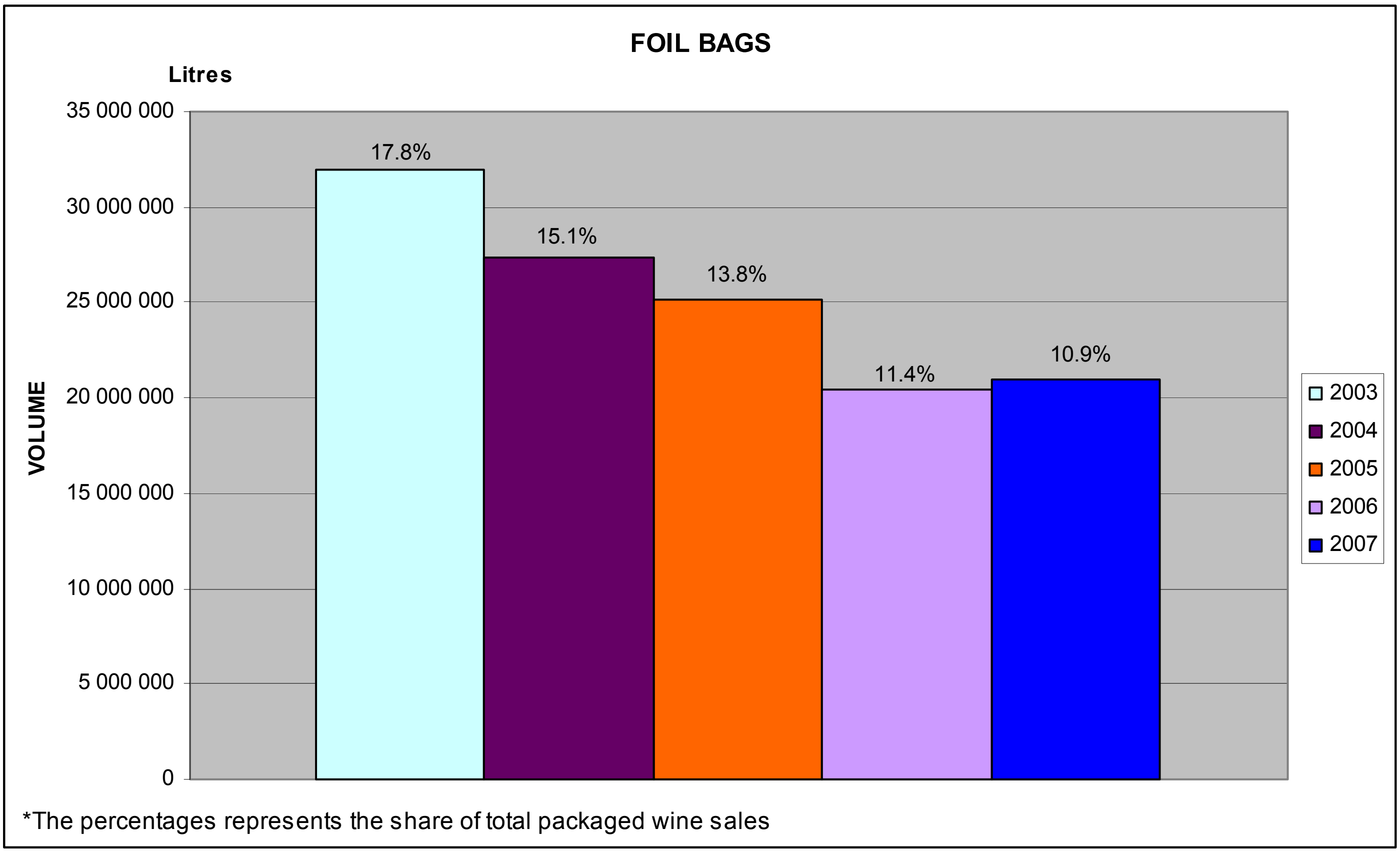


*The percentages represents the share of total packaged wine sales

Graph 3



Graph 4



2. WINE IN PRICE RANGE AS % OF TOTAL QUANTITY OF WINE TYPE SOLD (12 X 750ml GLASS CONTAINERS)

2.1 TOTAL MARKET

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2006 - AUG 2006	1 933 507	3.9	3.9	2.9	9.4	26.2	24.5	5.8	9.8	13.6
		JAN 2007 - AUG 2007	1 939 719	1.5	1.4	8.8	7.6	25.4	26.8	6.4	9.1	13.0
		TREND*	100.3									
	Sauvignon Blanc	JAN 2006 - AUG 2006	4 118 743	2.1	2.3	6.1	17.2	30.1	19.6	7.4	9.6	5.6
		JAN 2007 - AUG 2007	4 814 194	1.4	2.9	6.9	18.3	27.9	20.0	6.4	9.4	6.7
		TREND*	116.9									
	Chenin Blanc	JAN 2006 - AUG 2006	1 471 308	7.6	9.5	9.9	38.7	15.7	8.9	2.0	4.5	3.1
		JAN 2007 - AUG 2007	1 348 942	4.5	15.2	6.0	37.2	16.9	10.0	2.2	4.9	3.1
		TREND*	91.7									
	Dry White	JAN 2006 - AUG 2006	11 699 079	50.0	2.4	16.8	13.3	9.9	4.6	1.2	1.1	0.6
		JAN 2007 - AUG 2007	11 805 333	48.0	7.2	10.2	17.5	8.8	5.2	1.7	0.8	0.6
		TREND*	100.9									
	Semi Sweet	JAN 2006 - AUG 2006	3 768 608	2.8	5.0	40.0	31.8	17.7	1.9	0.2	0.2	0.3
		JAN 2007 - AUG 2007	3 766 927	2.7	8.2	38.5	30.9	17.4	1.5	0.2	0.2	0.3
		TREND*	100.0									
	Total White	JAN 2006 - AUG 2006	22 991 244	27.1	3.4	17.1	18.3	16.6	8.8	2.6	3.4	2.7
		JAN 2007 - AUG 2007	23 675 114	25.1	6.4	13.7	20.1	15.9	9.7	2.9	3.4	2.9
		TREND*	103.0									
Natural Red	Cabernet	JAN 2006 - AUG 2006	2 759 693	1.6	1.6	6.0	3.6	14.1	13.8	6.1	33.2	19.9
		JAN 2007 - AUG 2007	2 674 176	0.8	6.5	4.7	6.4	12.6	11.4	7.0	32.8	17.8
		TREND*	96.9									
	Pinotage	JAN 2006 - AUG 2006	1 775 068	3.4	2.0	1.7	3.9	12.9	28.8	13.0	21.4	12.9
		JAN 2007 - AUG 2007	1 810 839	1.1	0.2	1.3	6.3	14.6	27.1	14.7	24.1	10.6
		TREND*	102.0									
	Shiraz	JAN 2006 - AUG 2006	1 921 059	5.6	1.7	9.3	3.2	14.8	12.7	11.9	16.9	23.9
		JAN 2007 - AUG 2007	1 899 636	2.3	1.9	2.5	7.0	16.7	14.1	11.0	22.9	21.4
		TREND*	98.9									
	Merlot	JAN 2006 - AUG 2006	2 025 037	2.2	2.2	7.6	4.3	23.9	15.0	16.3	16.8	11.8
		JAN 2007 - AUG 2007	2 193 392	0.5	0.6	4.7	12.9	21.8	16.9	15.5	15.1	12.0
		TREND*	108.3									
	Other Red	JAN 2006 - AUG 2006	12 267 727	5.6	31.8	4.4	11.1	21.4	9.7	4.1	6.6	5.5
		JAN 2007 - AUG 2007	12 817 932	2.9	32.9	3.5	9.6	21.2	11.1	3.5	7.9	7.4
		TREND*	104.5									
	Total Red	JAN 2006 - AUG 2006	20 748 585	4.5	19.5	5.1	8.1	19.3	12.7	7.0	13.3	10.4
		JAN 2007 - AUG 2007	21 395 975	2.2	20.8	3.5	9.0	19.3	13.3	6.8	14.4	10.7
		TREND*	103.1									
Rosé / Blanc de Noir		JAN 2006 - AUG 2006	2 929 236	4.8	11.6	19.2	39.8	19.7	1.6	2.8	0.2	0.3
		JAN 2007 - AUG 2007	2 287 459	8.7	13.3	34.1	29.1	5.7	2.5	5.1	0.8	0.6
		TREND*	78.1									
Sparkling Wine	Cap Classique	JAN 2006 - AUG 2006	700 856	1.9	0.0	0.0	5.1	9.3	13.5	7.0	39.7	23.4
		JAN 2007 - AUG 2007	846 191	0.5	0.0	0.0	0.9	9.0	15.7	6.9	32.5	34.6
		TREND*	120.7									
	Other Sparkling	JAN 2006 - AUG 2006	2 673 905	0.6	0.1	0.5	10.0	24.5	61.2	0.2	1.2	1.7
		JAN 2007 - AUG 2007	3 016 309	2.6	0.2	0.2	9.0	26.4	58.4	0.6	1.1	1.6
		TREND*	112.8									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.2 PRODUCER CELLARS AND PRODUCER CELLAR BOUND WHOLESALERS

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 mℓ)								
				TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2006 - AUG 2006	410 483	6.3	1.1	11.8	21.9	50.8	5.8	1.8	0.6	0.0
		JAN 2007 - AUG 2007	474 836	3.0	2.6	27.8	6.3	51.5	6.6	1.9	0.3	0.0
		TREND*	115.7									
	Sauvignon Blanc	JAN 2006 - AUG 2006	937 533	3.3	2.7	23.3	19.5	35.3	14.0	1.7	0.1	0.0
		JAN 2007 - AUG 2007	896 233	1.2	11.2	23.1	13.5	39.1	11.4	0.3	0.1	0.1
		TREND*	95.6									
	Chenin Blanc	JAN 2006 - AUG 2006	741 483	9.8	11.6	6.2	60.9	10.5	0.5	0.4	0.0	0.0
		JAN 2007 - AUG 2007	592 119	6.4	26.5	4.0	55.8	6.9	0.1	0.1	0.0	0.2
		TREND*	79.9									
	Dry White	JAN 2006 - AUG 2006	1 085 111	14.2	14.3	24.2	32.7	9.0	5.5	0.0	0.1	0.0
		JAN 2007 - AUG 2007	1 178 906	17.2	31.7	9.2	27.5	12.1	1.9	0.0	0.2	0.2
		TREND*	108.6									
	Semi Sweet	JAN 2006 - AUG 2006	818 031	4.4	21.1	30.3	26.4	17.8	0.0	0.0	0.0	0.0
		JAN 2007 - AUG 2007	816 392	5.5	32.4	14.6	28.5	19.0	0.0	0.0	0.0	0.0
		TREND*	99.8									
	Total White	JAN 2006 - AUG 2006	3 992 640	8.0	11.1	20.6	32.4	21.6	5.5	0.7	0.1	0.0
		JAN 2007 - AUG 2007	3 958 486	7.8	22.9	14.9	26.2	23.6	4.0	0.3	0.1	0.1
		TREND*	99.1									
Natural Red	Cabernet	JAN 2006 - AUG 2006	698 346	3.9	1.1	0.4	6.3	34.4	22.4	8.4	22.7	0.3
		JAN 2007 - AUG 2007	795 705	0.9	21.2	9.6	15.0	16.8	14.7	5.8	15.6	0.4
		TREND*	113.9									
	Pinotage	JAN 2006 - AUG 2006	452 174	8.4	1.9	2.9	10.2	34.4	26.8	13.8	0.5	1.1
		JAN 2007 - AUG 2007	462 323	1.1	0.1	2.9	18.5	27.5	25.9	23.1	0.5	0.4
		TREND*	102.2									
	Shiraz	JAN 2006 - AUG 2006	451 715	5.0	0.9	4.6	8.1	36.3	16.5	12.1	15.8	0.7
		JAN 2007 - AUG 2007	557 294	1.8	4.8	6.5	14.9	28.5	15.7	5.6	21.3	0.9
		TREND*	123.4									
	Merlot	JAN 2006 - AUG 2006	483 205	2.3	0.6	0.3	9.5	57.1	11.2	18.1	0.8	0.1
		JAN 2007 - AUG 2007	613 857	0.1	1.1	15.2	20.9	25.2	19.6	17.1	0.6	0.2
		TREND*	127.0									
	Other Red	JAN 2006 - AUG 2006	1 698 879	2.8	11.1	21.6	12.0	34.5	4.1	10.8	2.9	0.2
		JAN 2007 - AUG 2007	1 808 688	5.7	17.0	17.0	10.8	33.8	5.4	8.4	1.3	0.5
		TREND*	106.5									
	Total Red	JAN 2006 - AUG 2006	3 784 317	3.9	5.6	10.7	9.9	37.6	12.6	11.8	7.5	0.4
		JAN 2007 - AUG 2007	4 237 866	3.0	12.1	12.5	14.4	28.0	12.8	10.4	6.4	0.5
		TREND*	112.0									
Rosé / Blanc de Noir		JAN 2006 - AUG 2006	491 741	5.3	62.9	13.7	7.9	10.2	0.0	0.0	0.0	0.0
		JAN 2007 - AUG 2007	546 015	14.2	51.6	19.1	11.6	1.7	1.7	0.0	0.0	0.0
		TREND*	111.0									
Sparkling Wine	Cap Classique	JAN 2006 - AUG 2006	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		JAN 2007 - AUG 2007	7 709	0.0	0.5	0.0	97.0	0.8	0.5	0.1	0.0	1.2
		TREND*	0.0									
	Other Sparkling	JAN 2006 - AUG 2006	442 208	3.6	0.4	3.0	58.4	33.5	1.0	0.0	0.0	0.0
		JAN 2007 - AUG 2007	445 042	17.5	1.2	1.1	52.9	24.4	2.5	0.0	0.0	0.3
		TREND*	100.6									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.3 PRIVATE CELLARS

				% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
TYPE OF WINE		PERIOD	LITRES	TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2006 - AUG 2006	873 565	1.1	4.1	0.4	3.9	17.2	19.6	9.7	16.4	27.6
		JAN 2007 - AUG 2007	849 594	1.0	1.7	3.6	4.8	13.8	20.0	11.4	15.4	28.4
		TREND*	97.3									
	Sauvignon Blanc	JAN 2006 - AUG 2006	1 711 059	0.8	2.9	1.4	4.1	28.1	18.5	14.1	17.2	12.9
		JAN 2007 - AUG 2007	2 174 015	1.5	1.8	2.5	6.3	28.8	16.2	12.0	16.7	14.1
		TREND*	127.1									
	Chenin Blanc	JAN 2006 - AUG 2006	586 897	5.4	6.6	7.8	18.6	21.3	17.2	4.4	11.1	7.6
		JAN 2007 - AUG 2007	535 024	2.1	2.4	7.0	13.4	28.9	21.0	5.3	12.3	7.6
		TREND*	91.2									
	Dry White	JAN 2006 - AUG 2006	1 707 927	11.9	3.7	5.1	19.2	26.7	15.6	6.8	7.6	3.2
		JAN 2007 - AUG 2007	1 610 964	10.3	1.5	3.4	21.8	21.8	22.4	9.9	5.5	3.5
		TREND*	94.3									
	Semi Sweet	JAN 2006 - AUG 2006	261 688	8.6	5.2	4.4	39.8	17.0	16.2	3.4	3.2	2.2
		JAN 2007 - AUG 2007	290 556	11.6	13.2	1.8	35.5	19.9	10.4	3.2	2.0	2.4
		TREND*	111.0									
	Total White	JAN 2006 - AUG 2006	5 141 136	5.5	3.9	3.4	12.6	24.4	17.5	9.3	12.5	11.0
		JAN 2007 - AUG 2007	5 460 153	4.6	2.4	3.3	12.9	23.9	18.7	10.2	12.0	11.9
		TREND*	106.2									
Natural Red	Cabernet	JAN 2006 - AUG 2006	1 085 106	0.4	1.8	0.8	3.3	9.1	11.0	6.9	27.7	39.1
		JAN 2007 - AUG 2007	997 266	0.6	0.2	3.7	0.3	11.0	12.6	6.9	28.6	36.0
		TREND*	91.9									
	Pinotage	JAN 2006 - AUG 2006	840 859	1.3	1.3	0.1	1.1	4.3	17.4	11.8	37.7	25.0
		JAN 2007 - AUG 2007	908 993	0.3	0.4	0.6	0.5	7.3	20.9	8.5	41.3	20.1
		TREND*	108.1									
	Shiraz	JAN 2006 - AUG 2006	851 090	1.7	0.2	1.1	1.5	8.4	14.2	8.6	13.8	50.5
		JAN 2007 - AUG 2007	876 113	0.4	0.5	1.0	0.8	9.2	19.5	8.1	19.7	41.0
		TREND*	102.9									
	Merlot	JAN 2006 - AUG 2006	805 939	0.9	3.9	0.6	0.6	14.7	23.3	9.0	24.0	23.1
		JAN 2007 - AUG 2007	893 779	0.3	0.4	0.5	1.2	25.0	23.8	8.5	15.9	24.4
		TREND*	110.9									
	Other Red	JAN 2006 - AUG 2006	2 878 050	2.6	7.1	2.1	11.1	20.6	11.8	7.1	15.5	22.2
		JAN 2007 - AUG 2007	3 259 750	5.1	1.6	1.9	10.9	17.6	11.5	7.2	18.2	26.0
		TREND*	113.3									
	Total Red	JAN 2006 - AUG 2006	6 461 043	1.8	4.1	1.3	5.9	14.2	14.1	8.1	21.3	29.2
		JAN 2007 - AUG 2007	6 935 901	2.6	1.0	1.7	5.5	15.2	15.5	7.6	22.6	28.4
		TREND*	107.3									
Rosé / Blanc de Noir		JAN 2006 - AUG 2006	699 569	5.1	1.3	4.9	51.9	19.0	5.2	10.5	1.0	1.1
		JAN 2007 - AUG 2007	870 816	4.6	1.0	8.0	53.0	12.2	4.8	12.6	2.1	1.6
		TREND*	124.5									
Sparkling Wine	Cap Classique	JAN 2006 - AUG 2006	314 242	4.3	0.0	-0.1	11.4	1.7	4.5	5.8	24.0	48.4
		JAN 2007 - AUG 2007	404 633	1.0	0.0	0.1	0.0	6.0	8.1	6.3	38.2	40.3
		TREND*	128.8									
	Other Sparkling	JAN 2006 - AUG 2006	138 006	0.7	0.5	0.2	3.4	53.0	11.8	3.3	22.9	4.3
		JAN 2007 - AUG 2007	131 378	0.0	0.0	0.1	2.4	56.2	24.5	5.0	8.0	3.7
		TREND*	95.2									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

2.4 WHOLESALERS
(EXCLUDING PRODUCER CELLAR BOUND WHOLESALERS)

TYPE OF WINE		PERIOD	LITRES	% SOLD IN PRICE RANGE (R / CARTON INCLUDING VAT) (12 X 750 ml)								
				TO 121	>121 - 154	>154 - 183	>183 - 229	>229 - 306	>306 - 383	>383 - 459	>459 - 612	>612
Natural White	Chardonnay	JAN 2006 - AUG 2006	649 459	6.0	5.5	0.5	8.9	22.8	43.0	3.1	6.8	3.5
		JAN 2007 - AUG 2007	615 289	1.1	0.1	1.3	12.4	21.5	51.8	3.0	7.1	1.8
		TREND*	94.7									
	Sauvignon Blanc	JAN 2006 - AUG 2006	1 470 151	2.8	1.3	0.5	31.0	29.1	24.5	3.3	6.7	0.7
		JAN 2007 - AUG 2007	1 743 946	1.4	0.1	4.1	35.6	21.1	29.2	2.6	5.1	0.7
		TREND*	118.6									
	Chenin Blanc	JAN 2006 - AUG 2006	142 928	4.9	10.9	38.1	6.2	19.7	18.8	0.0	0.6	0.8
		JAN 2007 - AUG 2007	221 799	5.3	15.7	9.2	45.0	14.9	10.0	0.0	0.0	0.0
		TREND*	155.2									
	Dry White	JAN 2006 - AUG 2006	8 906 041	61.7	0.7	18.1	9.8	6.8	2.4	0.3	0.0	0.1
		JAN 2007 - AUG 2007	9 015 463	58.8	5.0	11.6	15.4	6.1	2.5	0.5	0.0	0.1
		TREND*	101.2									
	Semi Sweet	JAN 2006 - AUG 2006	2 688 889	1.7	0.1	46.4	32.6	17.8	1.1	0.0	0.0	0.2
		JAN 2007 - AUG 2007	2 659 979	0.9	0.2	49.8	31.2	16.7	1.0	0.0	0.0	0.2
		TREND*	98.9									
	Total White	JAN 2006 - AUG 2006	13 857 468	40.6	1.0	21.1	16.4	12.2	6.6	0.7	1.1	0.4
		JAN 2007 - AUG 2007	14 256 476	37.7	3.4	17.3	21.1	10.7	7.8	0.7	1.0	0.3
		TREND*	102.9									
Natural Red	Cabernet	JAN 2006 - AUG 2006	976 242	1.4	1.8	15.8	2.0	5.0	10.7	3.6	47.0	12.7
		JAN 2007 - AUG 2007	881 205	1.0	0.3	1.5	5.4	10.5	7.0	8.3	53.0	13.1
		TREND*	90.3									
	Pinotage	JAN 2006 - AUG 2006	482 036	2.5	3.5	3.3	2.7	7.6	50.5	14.4	12.6	3.0
		JAN 2007 - AUG 2007	439 523	2.6	0.0	0.8	5.4	16.2	41.3	18.7	13.3	1.7
		TREND*	91.2									
	Shiraz	JAN 2006 - AUG 2006	618 255	11.5	4.5	23.9	1.9	7.8	7.8	16.4	21.9	4.2
		JAN 2007 - AUG 2007	466 229	6.7	1.1	0.7	9.3	16.9	2.2	22.9	31.0	9.2
		TREND*	75.4									
	Merlot	JAN 2006 - AUG 2006	735 894	3.5	1.3	20.1	4.9	12.3	8.3	23.2	19.4	7.2
		JAN 2007 - AUG 2007	685 756	1.0	0.4	0.8	21.1	14.7	5.6	23.1	27.1	6.3
		TREND*	93.2									
	Other Red	JAN 2006 - AUG 2006	7 690 799	7.3	45.6	1.5	10.9	18.7	10.1	1.4	4.0	0.4
		JAN 2007 - AUG 2007	7 749 494	1.3	49.8	0.9	8.8	19.9	12.2	0.9	5.1	1.2
		TREND*	100.8									
	Total Red	JAN 2006 - AUG 2006	10 503 225	6.5	34.1	5.5	8.8	15.8	11.8	4.6	10.6	2.4
		JAN 2007 - AUG 2007	10 222 208	1.5	37.9	1.0	9.2	18.4	12.1	4.8	12.2	2.9
		TREND*	97.3									
Rosé / Blanc de Noir		JAN 2006 - AUG 2006	1 737 926	4.6	1.2	26.6	43.9	22.6	0.6	0.5	0.0	0.0
		JAN 2007 - AUG 2007	870 628	9.4	1.5	69.6	16.3	1.6	0.8	0.9	0.0	0.0
		TREND*	50.1									
Sparkling Wine	Cap Classique	JAN 2006 - AUG 2006	386 614	0.0	0.0	0.0	0.0	15.5	20.9	8.0	52.5	3.0
		JAN 2007 - AUG 2007	433 849	0.0	0.0	0.0	0.0	12.0	23.0	7.5	27.7	29.8
		TREND*	112.2									
	Other Sparkling	JAN 2006 - AUG 2006	2 093 691	0.0	0.0	0.0	0.2	20.7	77.2	0.0	0.0	1.8
		JAN 2007 - AUG 2007	2 439 888	0.0	0.0	0.0	1.4	25.1	70.4	0.5	0.9	1.7
		TREND*	116.5									

Price categories will be adjusted yearly with inflation so that over the years, categories can be compared in real terms.

*Term - Current term / Previous term

OVERVIEW 2007 - HARVEST AND SALES

GENERAL OVERVIEW

The latest estimates indicate that the total wine stock at private and producer cellars will be 453,1 million litres on 31 December 2007. It is 50 million litres more than on 31 December 2006. The total grape harvest is an estimated 3,9% more compared to the 2006 harvest. The total wine harvest is 1 049,5 million litres, 36,5 million litres more than the harvest in 2006. Red grapes have again been used in the production of white wine, wine for brandy and distilling wine. It is estimated that the part of the wine crop produced as red wine will amount to 35.6% during 2007 compared to 36.5% in 2006.

Indications again, as in 2006, show that 10% of the distilling wine and wine for brandy requirement were derived from red wine grapes. Indications are that the equivalent of 39,6 million litres @ 10% alc/vol distilling wine/spirits will be imported in 2007. It is estimated that no natural wine will be imported during 2007, but only the equivalent of 2 million gross litres of must for sweetening purposes being imported by private and producer cellars. The imports are necessitated by the fact that the market requirements cannot be met domestically.

It is expected that the domestic demand for natural wine will increase by 3,0 million litres (1.0%) in 2007. The category showing the highest growth rate is the high price category with an estimated increase of 2.2% (1 million litres) in 2007. The domestic demand for brandy in 2007 is estimated to stay the same as in 2006 and increase by an estimated 1.9% (900 thousand litres) in 2008. Exports of wine are set to increase by 8.3% (25,1 million litres) during 2007 and a further 8.5% (23,9 million litres) during 2008. The latter increase is based on the assumption that the exchange rate depreciates with 5% from a level of R 7,15 to the US$. Red wine exports will increase by an estimated 14% in 2007 and then with a further 13.5% in 2008, whereas white wine exports will increase by an estimated 1.8% in 2007 and then with a further increase of 2.1% in 2008. Packaged exports represented 65.8% of total exports in 2006 and bulk exports represented 34.2%. It is estimated that packaged exports will represent 64.4% of total exports in 2007 (a decrease of 6.1%) and bulk exports will represent 35.6% (an increase of 11.2%).

(Results of the October 2007 stock survey will be published in the November 2007 edition of the Wine Industry Information.)

DISTRICT CONDITIONS - 2008 HARVEST

LITTLE KAROO
After the harvest vines retained their leaves for a long time and conditions favoured the accumulation of reserves. Autumn and winter cold was sufficient and came at the right time to break dormancy.

Particularly cold conditions with temperatures below freezing point occurred on 14 September. Vines in frost sensitive areas were still dormant, however, and hardly any damage was caused by the cold. After the cold weather it got warm very quickly and vines started budding. On the whole budding is even. In a few blocks uneven budding occurs, mostly due to damage caused by bud mite.

Rain, snowfall and exceptionally low temperatures occurred once again on 7 October. In most areas clouds prevailed throughout the night, with light rain. In the eastern parts of Barrydale, Ladismith and some parts of Oudtshoorn the sky cleared in the course of the night. In some valleys cold air from the snow-capped mountains caused partial damage and in some blocks all shoots were frozen dead.

Rainfall for May, June and July was normal for the Klein Karoo. August and September were especially dry, however, in contrast to the previous season, when heavy showers occurred towards the end of winter. The first week of October experienced widespread showers and snow, which will supplement mountain water especially.

As a result of little rain in August and September, and frost damage in certain areas, the 2008 crop may be slightly smaller than the 2007 crop, but an average to above-average crop is still possible.

OLIFANTS RIVER
Very favourable conditions with regard to dormancy breaking temperatures were experienced in the last week of May. June, July and August were cold and average temperatures compare favourably with some of the colder winters, for example 2002. September was fairly cold, however, as much as 1.6 °C lower on average than in 2002. Winter rainfall was among the best in many years and the Olifants River flooded its banks (and vineyards) for long periods. Combined with the fact that the Clanwilliam dam remains over 100% full, producers can feel confident about the upcoming summer.

Even budding took place in early budding cultivars such as Colombar, Chardonnay and Ruby, all of which are generally looking good, with Colombar in particular promising a good crop. Chardonnay differs from block to block, ranging from especially good to less good, but is nevertheless expected to yield the best crop in years. Once again budding was most uneven in Shiraz and varying ripeness in this cultivar will probably cause a few headaches this year. The other red cultivars are average, with Pinotage probably worse than last year as far as production is concerned.

The first downy mildew has already occurred on table grapes, but so far pressure remains low and conditions are under control. On Monday 8 October black frost occurred on a few blocks, the most damage being done in the Trawal area. Other pests and diseases are of no economic importance at this stage, except for snails which still cause extensive damage and are not altogether controlled by existing remedies.

Plantings of red cultivars have practically grinded to a halt, with Colombar and Chenin blanc being the cultivars of choice at the moment, and Sauvignon blanc in the areas closer to the coast.

Expectations are that the total crop will probably not deviate much from the 2007 crop, that red will probably stabilise when blocks come into full bearing, and uneconomical blocks will be replaced by white.

ORANGE RIVER
The first frost of the season occurred on 29 April due to a cold front that affected the entire country. Subsequently the day temperatures increased again to between 28°C and 34°C. From the middle of May, both night and day temperatures started to drop and night temperatures were regularly below 5°C. Considered one of the coldest winters to date, there was widespread cold damage to young vines, especially alongside the Orange River. Producers only realised the extent of the cold damage when pruning of young vines commenced. The low temperatures at the end of May and beginning of June ensured that the cold demand of the vines was satisfied.

A fairly even and good budding percentage occurred over the entire area. Growth arrest symptoms are noticeable in some vineyards, however. Here and there frost damage occurred late in September. Fortunately the extent of the damage was insignificant. Cold weather occurring during the second week of October temporarily hampered growth. Warmer weather is expected for the second half of October, which may have a positive effect on set percentage. Most vines are now approaching the flowering period.

The 2007 crop in the Upper Orange River area around Groblershoop and Grootdrink was small. This season looks more promising, with Colombar, Chenin blanc and Sultana especially bearing more heavily. The Sultana crop should also be bigger in the Lower Orange River area. There was hardly any rain in the area in May, June, July, August and September. Widespread showers occurred during the first week of October. Unfortunately the precipitation in the Lower Orange River area was accompanied by hail, causing quite a few producers to suffer damage.

Current estimates are that the crop will be at least 10% bigger than last year.

PAARL
Rainfall during the past winter was generally good, compared to 2006. In some areas rainfall was higher than last winter. Snowfall on the Boland mountains was excellent, which caused minimum temperatures to drop far below the desired 10ºC early in winter. Most farm dams, as well as larger dams in the region, were either full or very nearly full at the onset of spring.

Budding can generally be described as even. Once again Shiraz is the exception, with many vines budding quite unevenly. Isolated instances of uneven budding occurred as a result of specific problems and/or practices, e.g. vines that sufferred throughout the season. The climate varied enormously in September (fluctuations in temperature as well as 30 – 50mm rain), which delayed budding slightly. At the moment it looks like Chardonnay, Chenin blanc, Merlot and Pinotage are approximately 7 to 10 days later than the previous season, while late cultivars such as Cabernet Sauvignon have the same budding date.

Since budding there have been a few primary infection periods for oidium, which once again emphasised that preventative fungal spraying is essential during the 2 to 5cm shoot length stadium. Snails are prevalent everywhere and require intensive control measures. Long horn grasshoppers are also causing slight damage to vines throughout the region.

At this early stage fertility in most cultivars is looking good. Chardonnay, Sauvignon blanc, Chenin blanc and Merlot in particular already have multiple bunches. In the case of Shiraz bunches show later only and it is still too early to give an indication, while Cabernet Sauvignon seems to be lighter. Pinotage is looking average.

In the Paarl region the crop is estimated to be slightly bigger than in 2007.

ROBERTSON

The region experienced one of the best winters in many years with sufficient cold and rainfall which exceeded the long term average. July and August in particular were cold.

The early cultivars started budding towards the beginning of October, which is approximately 7 to 10 days later than usual. On the whole budding was very even, and though slightly earlier in vines that had received dormancy breaking treatments, not necessarily more even than the untreated blocks. Despite the good winter, Shiraz is once again playing up, even where it had been treated with a dormancy breaker.

Initial vine growth was excellent. The rainfall and cold, even snow on the Langeberg mountains during the second week of October, hampered growth slightly. Fortunately the threat of frost did not materialise and current growth is exceptionally vigorous.

No fungal diseases have been reported, although snails were problematic in many vineyards. Erinose is a widespread problem. The control of rye-grass (darnel) also appears to be increasingly problematic.

With regard to the crop prospects, at this early stage things are looking very good. Chardonnay, Colombar and all the young vines have many shoots with grapes. Producers are also inclined to sucker less to increase production levels as a result of low grape prices. So at the stage before flowering it seems that the crop might even be bigger than the large 2007 crop.

STELLENBOSCH

The past winter was colder than the previous season, with above-average rain. In August already the rainfall was equivalent to the long term annual rainfall. May was cold, especially the second half of the month, with temperatures conducive to dormancy breaking.

Spring was cool with wet-cold soils. Budding was particularly even in most cultivars, but much later than in the past. Initial growth was slow and only became more vigorous once the days turned warmer. The beginning of October was unusually cold, which again delayed growth temporarily.

Fertility (number of bunches/shoot) is looking particularly good, except for Shiraz, where a lot of tendrils occur in the place of bunches. Climatic conditions during flowering will be the determining factor.

Snails were problematic and in places they were found to eat entire buds. Young leaves on cultivars such as Chardonnay, Sauvignon blanc and Cabernet Sauvignon displayed erinose upon budding. Rye-grass, narrow-leaved ribwort and knotweed are common in vineyards. Many sucker shoots on permanent canes necessitate more intensive suckering actions.

At present crop prospects are looking good, to slightly higher than last season.

SWARTLAND

The region had a very good winter, with wet and very cold conditions most of the time. Snow on the mountains contributed largely to the cold conditions in the area. Soil was filled to field capacity and with run-off the dams were full. Moist conditions and many dew mornings, compared to the number of dry years in the recent past, caused considerable problems with snails. Very good cover crop production was obtained this year and many producers allowed the cover crops to seed.

Budding took place ten days later than the previous season. Chenin blanc and Chardonnay blocks are looking excellent due to even budding. Budding in Shiraz and to a lesser extent Cabernet Sauvignon was again uneven. Spring was very hot in the area and growth vigorous, only to be hampered again by a chilly period lasting about five days. Chenin blanc and Chardonnay are looking very good with foliage already beyond the top trellis wires. Pests and diseases such as snails, snout beetles and erinose bud mite are common, but no instances of downy mildew or oidium have been reported. Once again rye-grass is a huge problem and seems to be omnipresent. Snails are especially bothersome in Tulbagh and Gouda.

Pinotage and Steen blocks display side clusters. Altogether 300 hectares of old Steen, Bukettraube and red virus infected vines were uprooted, compared to only about 60 hectares that were planted in the Swartland area.

At present the 2008 crop is expected to be bigger than the 2007 crop.

WORCESTER/BREEDEKLOOF

Winter was cold with sufficient rain showers and snow. The region’s rainfall was variable, but at the Eendracht weather station 32 mm were measured for August and 6 mm for September. The long rainy season delayed pruning as a result of fears that dead arm disease might manifest.

Temperatures were cold throughout, with budding occurring 10 to 14 days later than in 2006. Dormancy breaking of the winter buds was generally good and in most vineyards budding was even. Shiraz is the cultivar that still shows uneven budding. Dormancy breaking treatments resulted in improved and more even budding.

The first signs of light frost have appeared, but should not cause serious economic losses.

Erinose bud mite seems to be increasingly problematic, especially in cultivars such as Chardonnay and Cabernet Sauvignon.

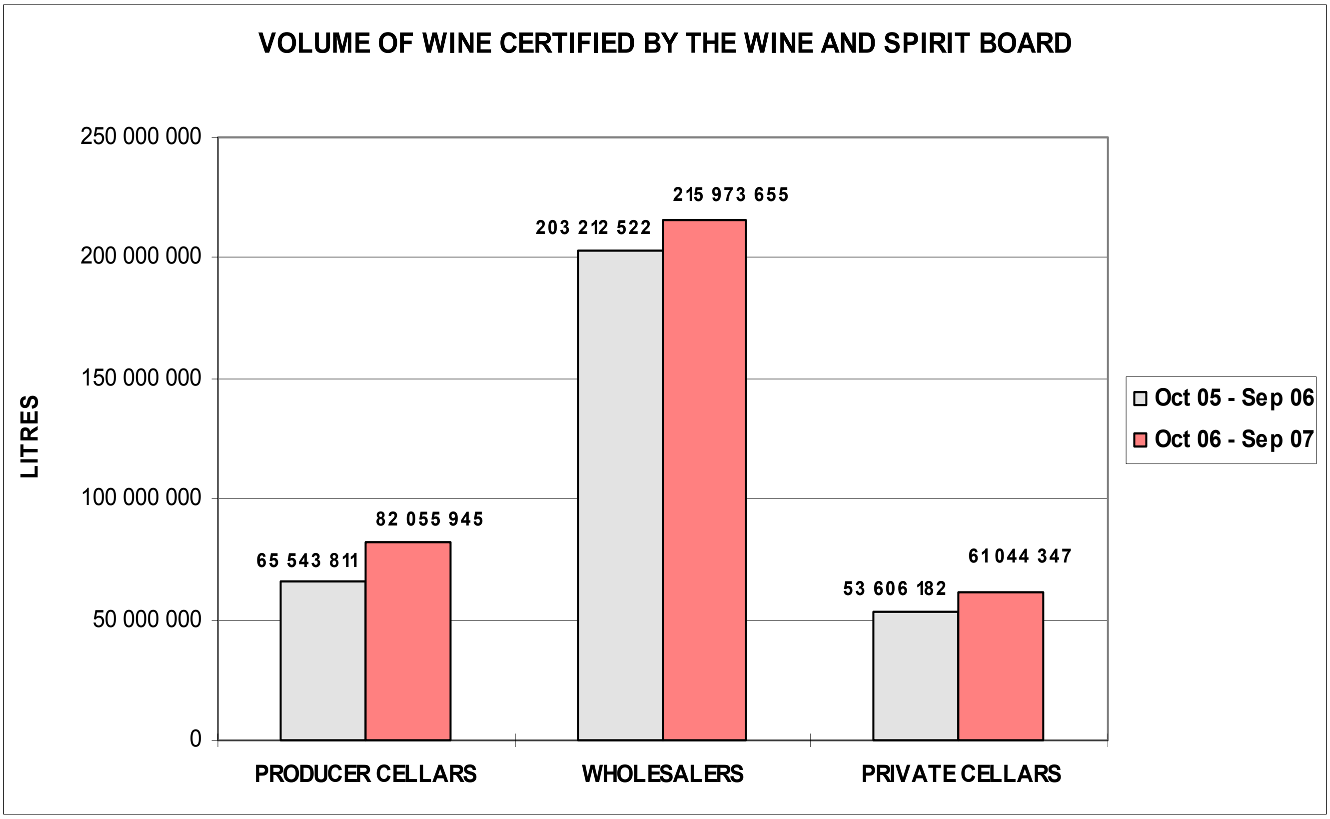
It is difficult to predict a crop estimate at this stage, but a decrease of 10% is expected.

VOLUME OF WINE CERTIFIED (LITRES)

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Sep-06	Sep-07	Trend	Jul-06 Sep-06	Jul-07 Sep-07	Trend	Apr-06 Sep-06	Apr-07 Sep-07	Trend	Oct-05 Sep-06	Oct-06 Sep-07	Trend
PRODUCER CELLARS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	3 377 786	5 187 158	154	10 294 138	13 941 895	135	20 695 168	28 673 793	139	35 218 127	50 165 582	142
Geographical Unit Wine	2 975 695	2 364 235	79	8 215 732	8 677 410	106	16 834 664	17 760 588	106	30 325 684	31 890 363	105
SUB TOTAL	**6 353 481**	**7 551 393**	**119**	**18 509 870**	**22 619 305**	**122**	**37 529 832**	**46 434 381**	**124**	**65 543 811**	**82 055 945**	**125**
WHOLESALERS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	2 766 616	2 877 225	104	8 736 469	9 092 624	104	17 271 793	16 972 800	98	30 740 555	30 975 511	101
Geographical Unit Wine	13 715 584	15 477 073	113	44 229 980	47 362 828	107	89 990 309	99 743 522	111	172 471 967	184 998 144	107
SUB TOTAL	**16 482 200**	**18 354 298**	**111**	**52 966 449**	**56 455 452**	**107**	**107 262 102**	**116 716 322**	**109**	**203 212 522**	**215 973 655**	**106**
PRIVATE CELLARS												
Estate Wine	592 070	586 043	99	2 017 676	2 250 944	112	4 313 613	4 221 713	98	7 915 292	7 890 410	100
Wine of Origin	2 728 876	3 129 017	115	8 668 180	10 443 970	120	16 465 852	18 808 341	114	31 242 932	35 581 438	114
Geographical Unit Wine	1 193 633	1 599 272	134	3 820 550	5 132 246	134	7 677 111	9 868 791	129	14 447 958	17 572 499	122
SUB TOTAL	**4 514 579**	**5 314 332**	**118**	**14 506 406**	**17 827 160**	**123**	**28 456 576**	**32 898 845**	**116**	**53 606 182**	**61 044 347**	**114**
TOTAL	**27 350 260**	**31 220 023**	**114**	**85 982 725**	**96 901 917**	**113**	**173 248 510**	**196 049 548**	**113**	**322 362 515**	**359 073 947**	**111**

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
CERTIFIED BULK EXPORTS	Sep-06	Sep-07	Trend	Jul-06 Sep-06	Jul-07 Sep-07	Trend	Apr-06 Sep-06	Apr-07 Sep-07	Trend	Oct-05 Sep-06	Oct-06 Sep-07	Trend
(included in above figures)	**8 703 188**	**10 676 533**	**123**	**25 601 032**	**33 279 886**	**130**	**55 541 480**	**68 448 164**	**123**	**100 916 492**	**120 273 514**	**119**

*The total volume of wine certified in the 2006 calender year made up 46.6% of the 2006 wine production (52.9%-2005, 44.1%-2004, 38.5%-2003, 43.7%-2002)



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Paiter Botha - Vinpro	Jan Booysen - Winetech
Bowen Botha - WCSA	Su Birch - WOSA
Marius Erasmus - WCSA	Chris Albertyn - KWV
Elias Holtzkampf - SALBA	Pierre Blake - OWB