

Wine Industry

I N F O R M A T I O N

November 2007



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STOCK OF RED WINE VARIETALS DECREASE WHILE WHITE WINE VARIETALS INCREASE

In this month's issue we take a look at the stock situation in the wine industry determined during October 2007 at producer cellars. On page 9 we provide an overview of the stock situation which shows that in comparison with the corresponding previous period in 2006, natural wine increased by 6.6%, fortified wine, including spirits increased by 66.9%, distilling wine decreased by 32.4%, wine for brandy decreased by 97.7%, while the grape juice concentrate and grape juice, part of the wine stock shows an increase of 226.9%.

In 2007 red wine makes up 43.9% of the total stock and white wine 56.1% against 2006 where red wine made up 50.5% and white wine 49.5%. The volume of red wine stock decreased from 176,7 million litres in 2006 to 163,7 million litres in 2007. Cabernet Sauvignon, Merlot, Shiraz and Other red all showed negative growth from 2006 to 2007 of 14.8%, 14.4%, 15.1% and 3.1% respectively. Pinotage increased by 9.5% from 2006 to 2007. White varieties showed positive growth during the same period with Chardonnay, Chenin blanc, Colombar, Sauvignon blanc and Other white increasing respectively with 2,9 million litres, 3,7 million litres, 23,4 million litres, 2,5 million litres and 3,9 million litres. Total white wine stock increased by 20.8% (36 million litres) from 2006 to 2007.

In comparison with the previous corresponding period of 2006 the total stock situation in the Little Karoo, Robertson and Worcester region showed an increase of 13.9%, the Olifants River and Orange River an increase of 4.1% and the Stellenbosch, Paarl and Malmesbury region a decrease of 1.8%. The table on page 11 provides a summary of the stock situation in the various regions, while tables 3 to 5 (page 14) summarizes every region separately, with corresponding graphs on pages 13, 15, 16 and 17.

Also in this issue – domestic sales of natural wine during September 2007 (page 2), price ranges in which wine were sold in bulk during September 2007 (pages 3 to 6), exports of wine and flavoured grape liquor during October 2007 (page 7), exports per country (page 8), alcoholic beverage review (page 18 and 19) and volume of wine certified during October 2007 (page 20).

SAWIS greetings until December
Natalie

A PUBLICATION OF:



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SA WINE COUNCIL

DOMESTIC SALES AND EXPORTS OF NATURAL WINE

DOMESTIC SALES OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE		
	SEP 2006	SEP 2007	JUL 2006	SEP 2006	JUL 2007	SEP 2007	TREND	APR 2006	SEP 2006	APR 2007	SEP 2007	TREND	OCT 2005	SEP 2006	OCT 2006	SEP 2007	TREND
		TREND															
Wholesalers	12 866 519	13 356 341	103.81	39 252 628	41 387 223	105.44		77 664 929	81 856 525	105.40			161 131 704	169 463 493	105.17	54.37	
Private Cellars	2 824 799	3 480 152	123.20	7 818 335	9 132 740	116.81		15 288 909	18 238 371	119.29			31 996 276	36 002 497	112.52	11.55	
Producer Cellars	8 118 146	7 886 369	97.14	24 177 321	31 288 309	129.41		47 475 690	54 565 912	114.93			97 725 414	105 231 758	107.68	33.76	
SUB TOTAL	23 809 464	24 722 862	103.84	71 248 284	81 808 272	114.82		140 429 528	154 660 808	110.13			290 853 394	310 697 748	106.82	99.69	
Wine component of alc fruit bev	247 949	0	0.00	745 080	0	0.00		1 379 071	0	0.00			3 883 119	979 593	25.23	0.31	
TOTAL	24 057 413	24 722 862	102.77	71 993 364	81 808 272	113.63		141 808 599	154 660 808	109.06			294 736 513	311 677 341	105.75	100.00	

Included in these figures are the sales of locally bottled imported natural wine

EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE		
	SEP 2006	SEP 2007	JUL 2006	SEP 2006	JUL 2007	SEP 2007	TREND	APR 2006	SEP 2006	APR 2007	SEP 2007	TREND	OCT 2005	SEP 2006	OCT 2006	SEP 2007	TREND
		TREND															
TOTAL	20 874 947	26 448 093	126.70	68 537 190	79 091 323	115.40		138 846 186	158 957 958	114.48			265 829 984	290 160 446	109.15	100.00	

DOMESTIC SALES AND EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE		
	SEP 2006	SEP 2007	JUL 2006	SEP 2006	JUL 2007	SEP 2007	TREND	APR 2006	SEP 2006	APR 2007	SEP 2007	TREND	OCT 2005	SEP 2006	OCT 2006	SEP 2007	TREND
		TREND															
TOTAL	44 932 360	51 170 955	113.88	140 530 554	160 899 595	114.49		280 654 785	313 618 766	111.75			560 566 497	601 837 787	107.36	100.00	

SOURCE FOR EXPORT FIGURES: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

PRICE RANGES IN WHICH WINE WERE SOLD IN BULK

TYPE	PRICE RANGE R / HL OR C / £	SEPTEMBER 2006		SEPTEMBER 2007		JAN - SEPT 2007		JAN 06-DEC 06	JAN 05-DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Cabernet Sauvignon	< 100					44 021	0.3		
	100 - < 200	11 200	0.9	16 000	0.8	110 153	0.8	0.3	0.0
	200 - < 300			233 200	11.6	1 248 600	8.9	2.8	3.6
	300 - < 400	448 600	34.1	1 339 121	66.5	6 895 870	49.4	43.5	18.2
	400 - < 500	5 200	0.4	130 380	6.5	1 556 617	11.2	10.4	15.0
	500 - < 600	335 206	25.5	207 557	10.3	2 841 304	20.4	13.4	24.6
	600 - < 700	388 110	29.5	67 820	3.4	898 100	6.4	17.7	13.0
	700 - < 800	27 680	2.1			180 870	1.3	6.0	13.0
	800 - < 900	70 630	5.4			62 712	0.4	3.1	6.4
	900 - < 1000							0.8	3.5
	> 1000	27 460	2.1	20 800	1.0	119 560	0.9	2.0	2.7
TOTAL £		1 314 086	100.0	2 014 878	100.0	13 957 807	100.0	100.0	100.0
AVE PRICE R / HL OR C / £		518.24		371.67		411.66	476.23	557.12	
Cabernet Franc	100 - < 200					10 000	3.9	1.20	
	200 - < 300					27 950	11.0	6.1	15.0
	300 - < 400			2 500	100.0	117 083	46.1	39.9	52.9
	400 - < 500	7 420	100.0			78 620	31.0	31.9	11.9
	500 - < 600							7.5	
	600 - < 700					20 200	8.0	5.3	15.1
	700 - < 800							8.1	5.1
	TOTAL £		7 420	100.0	2 500	100.0	253 853	100.0	100.0
AVE PRICE R / HL OR C / £		400.00		300.00		358.52	408.12	384.92	
Ruby Cabernet	100 - < 200					239 760	5.3		
	200 - < 300	145 630	38.3	424 910	67.3	1 716 456	37.7	24.9	21.3
	300 - < 400	199 330	52.5	144 456	22.9	1 413 821	31.0	24.6	26.8
	400 - < 500	16 769	4.4	61 637	9.8	1 104 624	24.2	23.8	17.3
	500 - < 600	18 281	4.8			55 120	1.2	24.6	27.4
	600 - < 700					26 300	0.6	1.2	6.9
	700 - < 800								0.0
	900 - < 1000							0.8	
	> 1000								0.2
	TOTAL £		380 010	100.0	631 003	100.0	4 556 081	100.0	100.0
AVE PRICE R / HL OR C / £		306.74		271.31		311.21	393.36	411.45	
Merlot	< 100					16 000	0.2		
	100 - < 200			12 000	1.5	305 733	3.7	4.08	
	200 - < 300			59 000	7.5	752 860	9.1	6.3	6.2
	300 - < 400	342 379	32.4	517 192	66.1	3 649 190	44.2	45.6	39.2
	400 - < 500	174 040	16.5	96 394	12.3	1 141 738	13.8	13.0	16.9
	500 - < 600	159 900	15.2	98 388	12.6	1 488 533	18.0	13.6	15.3
	600 - < 700	112 688	10.7			810 727	9.8	9.4	5.2
	700 - < 800	220 200	20.9			92 910	1.1	4.1	11.3
	800 - < 900	46 180	4.4					1.9	2.5
	900 - < 1000							2.0	2.8
	> 1000							0.0	0.7
TOTAL £		1 055 387	100.0	782 974	100.0	8 257 691	100.0	100.0	100.0
AVE PRICE R / HL OR C / £		510.72		356.40		402.52	426.29	471.33	
Shiraz	< 100								0.08
	100 - < 200	10 200	1.1			115 825	0.8	0.27	
	200 - < 300	10 140	1.1	79 334	4.1	1 870 526	13.0	5.6	2.4
	300 - < 400	47 985	5.1	1 115 728	57.7	3 962 809	27.6	30.0	28.0
	400 - < 500	30 572	3.2	358 782	18.6	2 765 895	19.2	18.1	21.3
	500 - < 600	103 858	11.0	199 328	10.3	3 016 476	21.0	15.5	12.0
	600 - < 700	332 200	35.3	179 900	9.3	1 740 642	12.1	13.0	9.9
	700 - < 800	311 720	33.1			43 920	0.3	6.3	11.3
	800 - < 900	87 270	9.3			620 694	4.3	7.5	10.0
	900 - < 1000	7 000	0.7			4 371	0.0	1.4	2.0
	> 1000					234 568	1.6	2.2	3.3
TOTAL £		940 945	100.0	1 933 072	100.0	14 375 726	100.0	100.0	100.0
AVE PRICE R / HL OR C / £		631.65		402.85		464.25	514.37	548.21	

TYPE	PRICE RANGE R / HL OR C / £	SEPTEMBER 2006		SEPTEMBER 2007		JAN - SEPT 2007		JAN 06-DEC 06	JAN 05-DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Pinotage	100 - < 200							0.2	
	200 - < 300			286 392	32.9	725 073	7.2	2.3	1.0
	300 - < 400	593 314	40.2	388 252	44.6	5 165 593	51.1	49.8	48.0
	400 - < 500	530 150	35.9	93 942	10.8	2 774 502	27.4	35.7	24.8
	500 - < 600	155 300	10.5			1 123 095	11.1	7.5	11.3
	600 - < 700	104 050	7.1	25 420	2.9	232 546	2.3	3.4	9.5
	700 - < 800					5 175	0.1	0.5	1.6
	800 - < 900								2.0
	900 - < 1000								0.6
	> 1000	92 049	6.2	77 240	8.9	86 829	0.9	0.6	1.1
TOTAL £	1 474 863	100.0	871 246	100.0	10 112 813	100.0	100.0	100.0	100.0
AVE PRICE R / HL OR C / £	459.39		413.54			391.77	392.88	443.73	
Pinot Noir	300 - < 400							60.7	
	400 - < 500							26.1	8.4
	500 - < 600					7 260	12.8		14.6
	600 - < 700	5 711	100.0			33 620	59.2	13.2	40.8
	700 - < 800					15 880	28.0		29.3
	800 - < 900								
	900 - < 1000								
	> 1000								6.9
TOTAL £	5 711	100.0			56 760	100.0	100.0	100.0	
AVE PRICE R / HL OR C / £	682.00					670.94	420.45	652.16	
Cinsaut	100 - < 200							1.34	
	200 - < 300			554 747	66.6	1 444 538	38.0	22.1	0.6
	300 - < 400	158 956	65.4	277 624	33.4	2 111 171	55.6	46.3	54.5
	400 - < 500	84 080	34.6			206 201	5.4	25.8	31.8
	500 - < 600							4.5	12.7
	600 - < 700								0.4
	700 - < 800					37 980	1.0		
	TOTAL £	243 036	100.0	832 371	100.0	3 799 890	100.0	100.0	100.0
AVE PRICE R / HL OR C / £	343.55		291.22			318.03	349.50	396.57	
Rosé and Blanc de Noir	100 - < 200			139 440	15.9	554 986	4.1	0.2	
	200 - < 300	341 189	43.2	103 891	11.8	6 602 166	49.0	50.2	54.8
	300 - < 400	447 971	56.8	629 627	71.8	5 695 731	42.3	43.7	32.1
	400 - < 500			4 035	0.5	469 595	3.5	5.2	12.0
	500 - < 600					137 610	1.0	0.8	1.0
	600 - < 700								0.1
	900 - < 1000								
TOTAL £	789 160	100.0	876 993	100.0	13 460 088	100.0	100.0	100.0	
AVE PRICE R / HL OR C / £	300.42		293.76			301.79	304.68	305.31	
Other red and blends	< 200	97 900	2.9	903 490	20.2	2 231 749	8.3	2.2	0.1
	200 - < 300	522 430	15.6	612 780	13.7	4 185 143	15.6	16.6	17.8
	300 - < 400	1 747 588	52.3	1 624 302	36.4	9 948 656	37.0	48.9	35.1
	400 - < 500	432 212	12.9	973 615	21.8	6 915 986	25.7	16.6	28.3
	500 - < 700	530 030	15.9	351 380	7.9	3 104 778	11.5	13.7	8.5
	> 700	13 028	0.4			502 849	1.9	2.0	10.3
	TOTAL £	3 343 188	100.0	4 465 567	100.0	26 889 161	100.0	100.0	100.0
AVE PRICE R / HL OR C / £	374.00		322.47			370.14	386.66	417.72	
Chardonnay *	< 250					118 740	0.8		0.4
	250 - < 350	18 920	1.0	142 002	9.5	679 221	4.4	1.1	1.9
	350 - < 450	201 316	11.0	225 659	15.0	4 328 486	28.0	17.2	9.4
	450 - < 550	1 344 613	73.2	857 649	57.1	8 679 861	56.1	67.9	71.1
	550 - < 650	250 243	13.6	219 980	14.7	1 397 618	9.0	13.0	15.9
	> 650	22 361	1.2	55 580	3.7	275 650	1.8	0.8	1.3
TOTAL £	1 837 453	100.0	1 500 870	100.0	15 479 576	100.0	100.0	100.0	
AVE PRICE R / HL OR C / £	503.64		490.03			471.52	495.11	494.22	
Chardonnay Juice	AVE PRICE R / HL OR C / £					1 132 529	457.42	476.18	482.88
Sauvignon Blanc *	< 250			5 000	0.8	86 691	0.7	0.4	0.5
	250 - < 350			91 070	14.5	762 591	6.3	3.0	2.5
	350 - < 450	19 569	3.2	36 250	5.8	462 480	3.8	4.8	8.9
	450 - < 550	145 091	23.8	219 260	34.9	7 343 818	61.1	46.3	55.6
	550 - < 650	377 119	62.0	176 150	28.0	2 603 520	21.7	37.4	29.1
	> 650	66 699	11.0	101 350	16.1	762 149	6.3	8.1	3.4
TOTAL £	608 478	100.0	629 080	100.0	12 021 249	100.0	100.0	100.0	
AVE PRICE R / HL OR C / £	578.89		526.38			518.95	547.53	522.11	
Sauvignon Blanc Juice	AVE PRICE R / HL OR C / £					3 770 167	500.98	500.00	500.00

TYPE	PRICE RANGE R / HL OR C / ℓ	SEPTEMBER 2006		SEPTEMBER 2007		JAN - SEPT 2007		JAN 06- DEC 06	JAN 05- DEC 05
		LITRES	%	LITRES	%	LITRES	%	%	%
Chenin Blanc *	< 150					5 000			
	150 - < 200							0.0	0.2
	200 - < 250	14 674	0.4	88 550	1.6	1 029 311	2.1	1.2	15.6
	250 - < 350	2 126 587	54.2	3 523 969	63.2	34 921 642	71.9	76.8	63.4
	> 350	1 782 395	45.4	1 966 889	35.3	12 586 759	25.9	22.0	20.8
	TOTAL ℓ	3 923 656	100.0	5 579 408	100.0	48 542 712	100.0	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		347.81		333.57		322.85	317.27	304.43
Chenin Blanc Juice	AVE PRICE R / HL OR C / ℓ					321 285	363.57	0.00	300.00
Colombar	150 - < 200								0.3
	200 - < 250	88 440	4.2	59 750	1.8	159 760	0.8	1.6	25.7
	250 - < 350	1 961 912	92.8	2 440 388	71.6	16 910 781	85.0	89.2	68.3
	> 350	64 852	3.1	907 470	26.6	2 824 342	14.2	9.1	5.6
		TOTAL ℓ	2 115 204	100.0	3 407 608	100.0	19 894 883	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		282.98		314.97		301.24	293.68	277.70
Riesling	150 - < 200					1 500	0.1		
	200 - < 250								9.2
	250 - < 350	177 650	86.0	406 500	90.5	2 361 919	79.6	76.4	64.6
	> 350	29 000	14.0	42 500	9.5	604 690	20.4	23.6	26.2
		TOTAL ℓ	206 650	100.0	449 000	100.0	2 968 109	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		321.87		304.26		319.67	323.79	313.12
Semillon *	150 - < 200					16 500	0.5	0.0	
	200 - < 250							0.1	0.4
	250 - < 350	108 850	65.0	115 400	53.3	933 375	30.4	56.7	51.8
	> 350	58 500	35.0	101 100	46.7	2 116 703	69.0	43.1	47.9
		TOTAL ℓ	167 350	100.0	216 500	100.0	3 066 578	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		344.61		348.07		358.71	339.03	332.64
Semillon Juice	AVE PRICE R / HL OR C / ℓ					493 620	383.62	316.20	350.00
Other white and blends	100 - < 125							0.0	0.0
	125 - < 150					14 500	0.0		0.0
	150 - < 200	16 000	0.1	162 080	1.2	741 500	0.7	0.2	1.0
	200 - < 250	501 462	4.1	1 900 540	14.5	11 987 951	11.0	16.1	45.1
	250 - < 350	11 238 931	92.0	9 930 869	75.8	87 912 963	80.4	78.0	50.1
	> 350	459 241	3.8	1 112 691	8.5	8 669 107	7.9	5.7	3.8
		TOTAL ℓ	12 215 634	100.0	13 106 180	100.0	109 326 021	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		270.69		277.25		276.36	274.39	254.85
Juice	AVE PRICE R / HL OR C / ℓ	51 818	275.95			1 862 317	328.99	439.28	344.75
Fortified wine	150 - < 200	331	0.0	24 538	1.7	78 660	1.0	0.8	1.1
	200 - < 250			19 251	1.3	142 448	1.8	0.0	0.2
	250 - < 300							0.4	5.7
	300 - < 350	596 894	62.6	363 223	24.9	2 495 866	31.1	56.8	76.5
	> 350	356 941	37.4	1 050 846	72.1	5 298 295	66.1	42.0	16.5
		TOTAL ℓ	954 166	100.0	1 457 858	100.0	8 015 269	100.0	100.0
	AVE PRICE R / HL OR C / ℓ		350.95		358.36		376.79	354.58	346.88
All Varieties	AVE PRICE R / HL OR C / ℓ	31 582 397	354.44	38 757 108	326.34	315 034 267	339.52	338.42	338.35
** Wine for brandy	CENT PER LITRE @ 10% ALC/VOL						222.42	210.09	206.79
Distilling wine	CENT PER LITRE @ 10% ALC/VOL		82.18		91.66		93.31	94.15	97.43

* Including juice

** Price to the point of delivery at the buyer's premises

Rebate lease included in price

Prices excluded rebate brandy

AVERAGE PRICES OF WINE SOLD IN BULK

TYPE	R / HL OR C / ℓ							
	JANUARY - DECEMBER							JAN - SEPT
	2000	2001	2002	2003	2004	2005	2006	2007
CABERNET SAUVIGNON	799.86	802.21	822.51	798.53	687.74	557.12	476.23	411.66
TREND		100.29	102.53	97.08	86.13	81.01	85.48	86.44
CABERNET FRANC	719.23	736.48	702.26	736.52	650.08	384.92	408.12	358.52
TREND		102.40	95.35	104.88	88.26	59.21	106.03	87.85
MERLOT	771.05	766.49	765.88	729.32	619.63	471.33	426.29	402.52
TREND		99.41	99.92	95.23	84.96	76.07	90.44	94.42
PINOTAGE	765.37	730.88	689.85	651.98	519.22	443.73	392.88	391.77
TREND		95.49	94.39	94.51	79.64	85.46	88.54	99.72
RUBY CABERNET	591.01	609.55	614.44	617.91	542.65	411.45	393.36	311.21
TREND		103.14	100.80	100.56	87.82	75.82	95.60	79.12
SHIRAZ	802.80	781.67	748.47	757.73	638.04	548.21	514.37	464.25
TREND		97.37	95.75	101.24	84.20	85.92	93.83	90.26
CINSAUT	408.51	432.56	486.37	540.29	485.66	396.57	349.50	318.03
TREND		105.89	112.44	111.09	89.89	81.66	88.13	91.00
PINOT NOIR	707.26	661.01	631.24	740.05	896.91	652.16	420.45	670.94
TREND		93.46	95.50	117.24	121.20	72.71	64.47	159.58
ROSÉ AND BLANC DE NOIR	187.20	190.08	294.51	366.92	374.01	305.31	304.68	301.79
TREND		101.54	154.94	124.59	101.93	81.63	99.79	99.05
OTHER RED AND BLENDS	493.17	498.48	506.97	568.37	497.10	417.72	386.66	370.14
TREND		101.08	101.70	112.11	87.46	84.03	92.56	95.73
CHARDONNAY	306.51	327.59	396.06	470.17	485.06	494.22	495.11	471.52
TREND		106.88	120.90	118.71	103.17	101.89	100.18	95.24
SAUVIGNON BLANC	339.81	316.95	409.20	481.06	497.24	522.11	547.53	518.95
TREND		93.27	129.11	117.56	103.36	105.00	104.87	94.78
COLOMBAR	145.71	143.19	203.17	273.69	264.20	277.70	293.68	301.24
TREND		98.27	141.89	134.71	96.53	105.11	105.75	102.57
RIESLING	160.08	151.38	203.81	281.41	281.96	313.12	323.79	319.67
TREND		94.57	134.63	138.07	100.20	111.05	103.41	98.73
SEMILLON	190.19	198.69	240.91	330.08	336.02	332.64	339.03	358.71
TREND		104.47	121.25	137.01	101.80	98.99	101.92	105.80
CHENIN BLANC	160.13	159.46	215.21	302.90	290.08	304.43	317.27	322.85
TREND		99.58	134.96	140.75	95.77	104.95	104.22	101.76
OTHER WHITE AND BLENDS	122.01	131.93	187.79	253.83	250.99	254.85	274.39	276.36
TREND		108.13	142.34	135.17	98.88	101.54	107.67	100.72
FORTIFIED WINE	201.20	208.17	232.61	297.10	317.72	346.88	354.58	376.79
TREND		103.46	111.74	127.72	106.94	109.18	102.22	106.26
ALL VARIETIES	212.03	229.28	299.36	378.06	354.16	338.35	338.42	339.52
TREND		108.14	130.57	126.29	93.68	95.54	100.02	100.33
ALL RED VARIETIES	575.04	592.84	621.35	634.77	547.18	440.49	406.02	381.47
TREND		103.10	104.81	102.16	86.20	80.50	92.17	93.95
ALL WHITE VARIETIES	145.39	155.74	215.89	291.14	287.97	297.57	310.51	319.28
TREND		107.12	138.62	134.86	98.91	103.33	104.35	102.82

RSA EXPORTS: WINE AND FLAVOURED GRAPE LIQUOR

PRODUCT		OCTOBER			6 MONTHS			12 MONTHS			Litres
		2006	2007	Trend	MAY '06 - OCT '06	MAY '07 - OCT '07	Trend	NOV '05 - OCT '06	NOV '06 - OCT '07	Trend	
Chardonnay	P	1 138 004	2 338 613	205.50	7 780 851	9 762 805	125.47	13 247 660	16 894 756	127.53	
	B	318 610	471 740	148.06	2 420 033	2 384 630	98.54	4 007 923	4 181 597	104.33	
Sauvignon Blanc	P	963 853	1 394 992	144.73	7 184 836	7 751 005	107.88	11 599 509	13 219 468	113.97	
	B	101 330	248 471	245.21	1 251 030	1 947 404	155.66	2 128 502	3 069 901	144.23	
Chenin Blanc	P	1 371 381	1 602 251	116.83	9 019 417	9 687 013	107.40	15 168 603	16 237 949	107.05	
	B	1 134 774	2 383 904	210.08	11 387 271	11 721 558	102.94	19 019 832	21 355 726	112.28	
Other White	P	3 027 472	3 253 274	107.46	18 418 783	17 077 264	92.72	35 002 447	31 786 775	90.81	
	B	941 422	1 777 414	188.80	8 847 035	11 126 085	125.76	16 524 377	16 253 606	98.36	
TOTALS WHITE WINE	P	6 500 710	8 589 130	132.13	42 403 887	44 278 087	104.42	75 018 219	78 138 948	104.16	
	B	2 496 136	4 881 529	195.56	23 905 369	27 179 677	113.70	41 680 634	44 860 830	107.63	
	P+B	8 996 846	13 470 659	149.73	66 309 256	71 457 764	107.76	116 698 853	122 999 778	105.40	
Cabernet Sauvignon	P	1 145 578	1 616 972	141.15	6 450 665	7 105 796	110.16	11 654 650	13 350 214	114.55	
	B	290 250	222 923	76.80	1 898 108	3 275 040	172.54	2 519 483	5 441 128	215.96	
Shiraz	P	979 963	1 553 674	158.54	5 789 039	7 717 988	133.32	9 694 883	14 898 957	153.68	
	B	171 070	435 432	254.53	676 384	1 382 524	204.40	1 719 188	1 679 008	97.66	
Pinotage	P	650 196	793 373	122.02	3 951 528	4 066 537	102.91	7 709 435	8 636 709	112.03	
	B	923 112	633 584	68.64	3 507 628	4 517 753	128.80	5 662 532	8 103 546	143.11	
Merlot	P	548 534	765 801	139.61	3 749 785	3 691 986	98.46	6 597 862	7 048 420	106.83	
	B	120 050	54 340	45.26	519 080	796 795	153.50	1 294 967	1 887 061	145.72	
Other Red	P	5 388 541	7 605 457	141.14	27 627 346	30 920 122	111.92	55 156 801	58 841 119	106.68	
	B	2 785 995	6 289 114	225.74	14 618 869	25 249 883	172.72	29 687 981	41 448 970	139.62	
TOTALS RED WINE	P	8 712 812	12 335 277	141.58	47 568 363	53 502 429	112.47	90 813 631	102 775 419	113.17	
	B	4 290 477	7 635 393	177.96	21 220 069	35 221 995	165.98	40 884 151	58 559 713	143.23	
	P+B	13 003 289	19 970 670	153.58	68 788 432	88 724 424	128.98	131 697 782	161 335 132	122.50	
Blanc de Noir + Rosé	P	286 519	874 825	305.33	4 175 329	4 645 465	111.26	6 731 699	7 828 038	116.29	
	B	53 000	720 207	1358.88	5 829 057	6 843 074	117.40	9 188 538	9 082 821	98.85	
	P+B	339 519	1 595 032	469.79	10 004 386	11 488 539	114.84	15 920 237	16 910 859	106.22	
TOTALS NATURAL WINE	P	15 500 041	21 799 232	140.64	94 147 579	102 425 981	108.79	172 563 549	188 742 405	109.38	
	B	6 839 613	13 237 129	193.54	50 954 495	69 244 746	135.90	91 753 323	112 503 364	122.62	
	P+B	22 339 654	35 036 361	156.83	145 102 074	171 670 727	118.31	264 316 872	301 245 769	113.97	
Fortified Wine	P	36 039	41 450	115.01	201 774	187 233	92.79	363 743	440 771	121.18	
	B	0	0	-	33 454	0	0.00	58 325	0	0.00	
	P+B	36 039	41 450	115.01	235 228	187 233	79.60	422 068	440 771	104.43	
Sparkling wine	P	374 826	526 740	140.53	1 389 780	2 225 625	160.14	1 933 268	3 291 997	170.28	
TOTALS ALL WINE	P	15 910 906	22 367 422	140.58	95 739 133	104 838 839	109.50	174 860 560	192 475 173	110.07	
	B	6 839 613	13 237 129	193.54	50 987 949	69 244 746	135.81	91 811 648	112 503 364	122.54	
	P+B	22 750 519	35 604 551	156.50	146 727 082	174 083 585	118.64	266 672 208	304 978 537	114.36	
OTHER(e.g. for vinegar, industrial)	P	0	0	-	0	0	-	0	0	-	
	B	0	0	-	0	0	-	0	0	-	
	P+B	0	0	-	0	0	-	0	0	-	
Flavoured Grape Liquor	P	0	0	-	4 305	408	9.48	6 780	12 775	188.42	
TOTALS ALL PRODUCTS	P	15 910 906	22 367 422	140.58	95 743 438	104 839 247	109.50	174 867 340	192 487 948	110.08	
	B	6 839 613	13 237 129	193.54	50 987 949	69 244 746	135.81	91 811 648	112 503 364	122.54	
	P+B	22 750 519	35 604 551	156.50	146 731 387	174 083 993	118.64	266 678 988	304 991 312	114.37	

P=Packaged

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

B=Bulk

RSA WINE EXPORTS PER COUNTRY (PACKAGED AND BULK)

PACKAGED AND BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD NOVEMBER - OCTOBER

COUNTRY	200511 - 200610				200611 - 200710				TREND 200611 - 200710 / 200511 - 200610			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	45 460 918	33 933 754	2 664 327	82 058 999	45 011 181	37 203 743	4 000 550	86 215 474	99	110	150	105
GERMANY	12 753 267	20 333 722	5 045 880	38 132 869	17 278 836	32 903 653	5 101 202	55 283 691	135	162	101	145
THE NETHERLANDS	13 241 130	20 143 119	5 220 210	38 604 459	10 688 223	14 590 046	4 536 779	29 815 048	81	72	87	77
SWEDEN	9 740 557	11 937 559	73 701	21 751 817	10 625 021	14 889 128	60 926	25 575 075	109	125	83	118
DENMARK	3 044 670	8 572 158	11 862	11 628 690	3 323 584	9 866 119	87 530	13 277 233	109	115	738	114
CANADA	4 156 882	7 647 155	81 747	11 885 784	4 297 651	8 852 011	42 701	13 192 363	103	116	52	111
U.S.A.	4 014 992	5 518 044	147 024	9 680 060	4 926 604	6 639 427	161 819	11 727 850	123	120	110	121
BELGIUM	4 595 229	3 854 267	608 593	9 058 089	4 871 446	4 367 196	604 003	9 842 645	106	113	99	109
FRANCE	2 879 435	4 089 578	1 243 047	8 212 060	3 022 606	3 636 822	864 847	7 524 275	105	89	70	92
REPUBLIC OF IRELAND	2 800 994	2 393 213	49 545	5 243 752	2 623 352	2 185 407	56 590	4 865 709	94	91	115	93
NEW ZEALAND	3 028 448	12 308	2 925	3 043 681	2 633 523	1 648 086	630	4 282 239	87	13 390	22	141
FINLAND	2 234 790	1 267 945	3 371	3 506 106	2 345 586	1 714 596	360	4 060 542	105	135	11	116
SWITZERLAND	1 467 254	1 400 946	267 617	3 135 817	1 853 357	1 589 580	461 695	3 904 632	126	113	173	125
RUSSIA	332 487	585 068	5 805	923 360	1 126 653	1 653 187	7 529	2 787 369	339	283	130	302
KENYA	898 776	832 287	22 869	1 753 932	778 284	967 260	15 327	1 760 871	87	116	67	100
NORWAY	247 321	1 342 916	72	1 590 309	215 931	1 399 585	1 124	1 616 640	87	104	1 561	102
JAPAN	542 058	783 055	0	1 325 113	458 727	882 803	2 237	1 343 767	85	113	0	101
TANZANIA	582 768	404 030	10 976	997 774	718 855	525 274	10 035	1 254 164	123	130	91	126
MAURITIUS *	415 769	401 706	159 198	976 673	538 275	370 242	147 657	1 056 174	129	92	93	108
CHINA	65 517	328 425	12 290	406 232	131 994	912 554	6 615	1 051 163	201	278	54	259
POLAND	142 726	490 031	28 709	661 466	220 158	720 453	33 251	973 862	154	147	116	147
LATVIA	303 083	545 352	1 350	849 785	364 081	605 478	4 275	973 834	120	111	317	115
NIGERIA *	80 908	400 817	1 800	483 525	133 424	832 432	4 253	970 109	165	208	236	201
UNITED ARAB EMIRATES	408 725	338 913	17 034	764 672	431 744	412 581	13 649	857 974	106	122	80	112
AUSTRALIA	135 863	175 354	24 893	336 110	265 838	323 973	225	690 036	196	185	1	204
OTHER COUNTRIES	3 124 286	3 966 060	215 392	7 305 738	4 019 391	11 643 496	684 690	16 347 577	129	294	318	224
TOTAL	116 698 853	131 697 782	15 920 237	264 316 872	122 999 778	161 335 132	16 910 859	301 245 769	105	123	106	114

PACKAGED NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD NOVEMBER - OCTOBER

COUNTRY	200511 - 200610				200611 - 200710				TREND 200611 - 200710 / 200511 - 200610			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	31 396 283	27 085 487	2 465 385	60 947 155	31 172 683	29 805 847	3 475 872	64 454 402	99	110	141	106
SWEDEN	9 740 557	11 937 559	73 701	21 751 817	10 625 021	14 865 008	60 926	25 550 955	109	125	83	117
THE NETHERLANDS	8 071 413	10 706 670	2 438 550	21 216 633	7 092 559	9 327 769	2 302 457	18 722 785	88	87	94	88
GERMANY	3 488 741	9 393 465	848 738	13 730 944	4 089 241	10 489 787	776 528	15 355 556	117	112	91	112
U.S.A.	3 679 632	4 772 154	147 024	8 598 810	4 492 064	6 229 787	161 819	10 883 670	122	131	110	127
DENMARK	1 863 190	6 318 463	11 862	8 193 515	2 370 984	7 067 392	75 550	9 513 926	127	112	637	116
CANADA	2 667 980	4 288 252	81 747	7 037 979	2 662 470	4 631 268	42 701	7 336 439	100	108	52	104
BELGIUM	2 418 970	2 347 576	242 599	5 009 145	2 352 899	2 373 196	237 323	4 963 418	97	101	98	99
REPUBLIC OF IRELAND	2 777 434	2 393 213	49 545	5 220 192	2 599 622	2 185 407	56 950	4 841 979	94	91	115	93
FINLAND	1 657 080	1 130 555	3 371	2 791 006	1 779 206	1 546 696	360	3 326 262	107	137	11	119
KENYA	898 776	832 287	22 869	1 753 932	778 284	967 260	15 327	1 760 871	87	116	67	100
RUSSIA	332 487	585 068	5 805	923 360	696 245	1 032 623	7 529	1 736 397	209	176	130	188
SWITZERLAND	399 211	520 389	6 017	925 617	675 006	747 093	126 675	1 548 774	169	144	2 105	167
NORWAY	247 321	1 125 269	72	1 372 662	215 931	1 082 965	1 124	1 300 020	87	96	1 561	95
JAPAN	334 598	762 555	0	1 097 153	392 607	882 803	2 237	1 277 647	117	116	0	116
TANZANIA	582 768	404 030	10 976	997 774	718 855	525 274	10 035	1 254 164	123	130	91	126
LATVIA	303 083	545 352	1 350	849 785	364 081	605 478	4 275	973 834	120	111	317	115
NIGERIA *	80 908	400 817	1 800	483 525	133 424	832 432	4 253	970 109	165	208	236	201
UNITED ARAB EMIRATES	408 725	338 913	17 034	764 672	431 744	412 581	13 649	857 974	106	122	80	112
POLAND	142 726	392 928	28 709	564 363	220 158	576 544	33 251	829 953	154	147	116	147
CHINA	65 517	237 005	810	303 332	107 994	497 074	6 615	611 683	165	210	817	202
AUSTRALIA	135 863	175 354	24 893	336 110	265 838	323 973	225	590 036	196	185	1	176
FRANCE	202 773	207 356	3 407	413 536	248 515	265 614	26 910	541 039	123	128	790	131
MAURITIUS *	162 689	126 586	52 818	342 093	266 940	193 662	79 523	540 125	164	153	151	158
SOUTH KOREA	439 148	55 118	0	494 266	164 561	98 698	0	263 259	37	179	0	53
OTHER COUNTRIES	2 520 346	3 731 210	192 617	6 444 173	3 222 016	5 209 189	305 924	8 737 129	128	140	159	136
TOTAL	75 018 219	90 813 631	6 731 699	172 563 549	78 138 948	102 775 420	7 828 038	188 742 406	104	113	116	109

BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD NOVEMBER - OCTOBER

COUNTRY	200511 - 200610				200611 - 200710				TREND 200611 - 200710 / 200511 - 200610			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
GERMANY	9 284 526	10 940 257	4 197 142	24 401 925	13 189 595	22 413 866	4 324 674	39 928 135	142	205	103	164
UNITED KINGDOM	14 064 635	6 848 267	198 942	21 111 844	13 838 498	7 397 896	524 678	21 761 072	98	108	264	103
THE NETHERLANDS	5 169 717	9 436 449	2 781 660	17 387 826	3 595 664	5 262 278	2 234 322	11 092 264	70	56	80	64
FRANCE	2 676 662	3 882 222	1 239 640	7 798 524	2 774 091	3 371 208	837 937	6 983 236	104	87	68	90
CANADA	1 488 902	3 358 903	0	4 847 805	1 635 181	4 220 743	0	5 855 924	110	126	0	121
BELGIUM	2 176 259	1 506 691	365 994	4 048 944	2 518 547	1 994 000	366 680	4 879 227	116	132	100	121
NEW ZEALAND	3 025 400	0	0	3 025 400	2 519 020	1 330 800	0	3 849 820	83	0	0	127
DENMARK	1 181 480	2 253 695	0	3 435 175	952 600	2 798 727	11 980	3 763 307	81	124	0	110
SWITZERLAND	1 068 043	880 557	261 600	2 210 200	1 178 351	842 487	335 020	2 355 858	110	96	128	107
RUSSIA	0	0	0	0	430 408	620 564	0	1 050 972	0	0	0	0
U.S.A.	335 360	745 890	0	1 081 250	434 540	409 640	0	844 180	130	55	0	78
ITALY	95 620	48 000	25 700	169 320	481 847	240 720	48 400	770 967	504	502	188	455
FINLAND	577 710	137 390	0	715 100	566 380	167 900	0	734 280	98	122	0	103
MAURITIUS	253 080	275 120	106 380	634 580	271 335	176 580	68 134	516 049	107	64	64	81
CHINA	0	91 420	11 480	102 900	24 000	415 480	0	439 480	0	454	0	427
INDIA	0	47 760	0	47 760	190 920	217 260	0	408 180	0	455	0	855
NORWAY	0	217 647	0	217 647	0	316 620	0	316 620	0	145	0	145
CZECH REPUBLIC	24 000	72 280	0	96 280	24 090	167 900	0	191 990	100	232	0	199
POLAND	0	97 103	0	97 103	0	143 909	0	143 909	0	148	0	148
AUSTRALIA	0	0	0	0	95 453	0	0	95 453	0	0	0	0
JAPAN	207 460	20 500	0	227 960	66 120	0	0	66 120	32	0	0	29
REPUBLIC OF IRELAND	23 560	0	0	23 560	23 730	0	0	23 730	101	0	0	101
AUSTRIA	48 220	0	0	48 220	0	98	0	98	0	0	0	0
TAIWAN	0	24 000	0	24 000	0	0	0	0	0	0	0	0
OTHER COUNTRIES	0	0	0	0	50 460	6 051 037	330 996	6 432 493	0	0	0	0
TOTAL	41 680 634	40 884 151	9 188 538	91 753 323	44 860 830	58 559 713						

STOCK SITUATION IN THE INDUSTRY DURING OCTOBER 2007

The October 2007 survey at producer cellars, found that there were 372,9 million litres of natural wine on hand of which 56.1% was white wine (2006 – 49.5%) and 43.9% red wine (2006 – 50.5%), refer to Tables 1 & 2 and Graphs 1 to 4. From 2005 to 2007 the total stock situation increased, with white wine increasing 62.9% and red wine stock increasing 7.8%. Natural wine stock at producer cellars in October 2006 was 349,9 million litres. Therefore the stock situation in October 2007 is 23,0 million litres (6.6%) more than in October 2006. The stock situation of fortified wine on hand, including spirits were estimated at 7,7 million litres (2006 – 4,6 million litres). In 2007 there was no sparkling wine on hand (2006 – 273 411 litres). Distilling wine and the non-alcoholic part of the wine stock was 1,2 and 14,7 million litres respectively (2006 - 1,8 and 4,5 million litres).

The total red wine stock decreased by 7.3%, while the total white wine stock increased by 20.8% from 2006 to 2007. From 2006 to 2007 Pinotage experienced positive growth of 9.5%, while Cabernet Sauvignon, Merlot, Shiraz and Other red all showed negative growth of 14.8%, 14.4%, 15.1% and 3.1% respectively. All the white varieties showed positive growth during the same period with Chardonnay (20.9%), Chenin Blanc (8.6%), Colombar (84.2%), Sauvignon Blanc (25.8%) and Other white (4.8%). Other white wine represented the biggest percentage (22.8%) of natural wine on hand, followed by Other red wine (16.4%), Colombar (13.7%), Chenin Blanc (12.3%), Cabernet Sauvignon (8.3%), Pinotage (7.0%), Shiraz (6.8%), Merlot (5.4%), Chardonnay (4.5%) and Sauvignon Blanc (2.8%) – refer to table 2.

In 2007 contracted and bottled wine regardless of vintage, represented the biggest share of natural wine on hand (87.3%), an increase of 14.2% in comparison with 2006. Not contracted wine accounted for 12.7% of natural wine on hand, a decrease of 26.8% compared to 2006.

The stock situation by region is illustrated in tables 3 to 5 and graphs 5 to 14. The Stellenbosch, Paarl and Malmesbury regions have the biggest percentage of red wine stock (43.9%), followed by Little Karoo, Robertson and Worcester (39.5%) and Olifants River and Orange River (16.6%). The biggest percentage white wine stock can be found in the Little Karoo, Robertson and Worcester regions (50.6%) followed by the Olifants River and Orange River regions (36.0%) and Stellenbosch, Paarl and Malmesbury regions (13.4%). The region with the biggest percentage stock of the total was the Little Karoo, Robertson and Worcester with 45.7% followed by Olifants River and Orange River with 27.5% and Stellenbosch, Paarl and Malmesbury with 26.8%.

The biggest percentage stock in respect of red wine varieties is in the Stellenbosch, Paarl and Malmesbury region, except with regards to Other red, where Little Karoo, Robertson and Worcester have the biggest stock. In respect of white varieties the Little Karoo, Robertson and Worcester have the biggest percentage of stock except with regard to Colombar, where Olifants River and Orange River have the biggest stock.

**TABLE 1:
STOCK SITUATION IN THE INDUSTRY**

LITRES

	CURRENT VINTAGE						PREVIOUS VINTAGES						TOTAL										
	CONTRACTED			NOT CONTRACTED			BOTTLED			NOT CONTRACTED			BOTTLED			2005		2006		2007			
	2005	2006	2007	2005	2006	2007	2005	2006	2007	2005	2006	2007	2005	2006	2007	litres	% of total	litres	% of total	litres	% of total		
RED WINE																							
Cabernet Sauvignon	14 639 429	16 677 855	17 853 145	7 482 742	9 865 177	5 621 872	48 640	9 698	22 783	5 929 425	5 989 715	6 079 885	1 256 355	3 250 027	778 880	622 519	450 336	29 883 110	10.7%	36 222 808	10.4%	30 857 080	8.3%
Merlot	9 661 273	10 379 038	10 429 162	4 597 862	7 134 279	4 306 438	19 081	1 301	11 875	3 473 614	3 799 194	3 463 993	1 282 561	1 854 076	1 426 502	357 856	309 294	19 392 387	6.9%	23 477 182	6.7%	20 108 105	5.4%
Pinotage	14 837 117	14 891 859	19 744 900	8 225 067	3 849 014	2 866 651	181 782	10 391	85 494	2 489 505	3 019 424	2 054 038	689 881	1 859 186	398 617	407 864	679 167	21 821 216	7.8%	24 009 241	6.9%	26 285 911	7.0%
Shiraz	14 167 022	16 330 558	18 046 767	8 200 644	7 366 059	2 827 958	69 783	20 420	27 384	2 841 204	4 167 901	3 262 946	888 716	1 497 192	616 418	513 769	526 120	29 908 250	9.5%	29 908 250	8.5%	25 379 382	6.8%
Other red	27 503 245	33 327 940	37 105 367	8 880 461	10 461 829	6 525 288	608 701	477 520	6 482 259	12 368 003	14 787 743	12 004 868	3 384 503	2 904 930	1 776 190	1 206 977	1 165 659	53 863 890	19.3%	63 065 621	18.0%	61 112 469	16.4%
Total red	80 807 086	91 237 250	103 779 331	32 398 876	38 676 368	22 228 208	927 987	519 530	795 795	27 078 751	31 753 977	28 065 730	7 532 916	11 365 411	4 996 607	3 109 025	3 130 576	151 851 741	54.2%	176 683 102	50.5%	163 742 947	43.9%
WHITE WINE																							
Chardonnay	10 701 777	10 756 305	10 973 294	7 400 926	2 169 158	3 190 645	377 912	228 723	389 751	906 743	550 346	1 072 202	22 788	52 248	1 025 525	140 796	136 613	12 882 932	4.6%	13 893 393	4.0%	16 789 945	4.5%
Chenin blanc	28 552 552	35 345 189	40 937 392	6 711 240	5 976 177	2 514 482	593 658	552 854	810 164	1 291 911	1 853 346	1 094 208	11 300	11 300	4 055 998	135 458	186 819	30 075 819	10.7%	42 259 885	12.1%	45 914 545	12.3%
Coolbar	26 416 607	49 049 654	49 049 654	1 190 033	1 429 761	1 429 761	25 887	33 364	25 887	33 364	107 301	259 458	339 338	8 162	8 162	8 162	27 747 799	7.9%	27 747 799	7.9%	51 119 735	13.7%	
Sauvignon blanc	4 949 527	6 848 095	7 415 599	248 103	1 162 343	1 493 616	457 031	331 035	505 562	33 942	89 285	359 805	23 365	612 755	78 692	54 156	63 798	5 787 295	2.1%	8 308 279	2.4%	10 451 135	2.8%
Other white*	73 983 446	73 430 441	71 158 127	561 342	4 217 140	8 679 714	1 820 195	1 628 461	1 650 633	2 518 823	1 200 891	2 328 560	483 059	130 486	421 464	264 353	367 329	79 638 217	28.4%	80 974 748	23.1%	84 861 563	22.8%
Total white	118 192 302	152 896 637	178 534 066	2 221 871	14 716 851	17 509 218	3 248 796	2 786 760	3 389 474	3 584 419	2 133 169	5 112 231	8 037 862	11 882 810	7 801 685	3 728 314	3 883 664	128 372 263	45.8%	173 183 904	49.5%	209 146 923	56.1%
TOTAL	198 999 388	243 833 887	283 313 397	34 618 487	53 393 209	39 736 426	4 176 783	3 286 290	4 185 269	30 665 170	33 887 146	33 177 961	8 037 862	11 882 810	7 801 685	3 728 314	3 883 664	280 224 004	100.0%	348 867 006	100.0%	372 889 870	100.0%
Fortified wine	3 539 515	3 519 979	6 533 614	77 806	142 486	3 375	145 688	105 625	214 855	685 327	392 487	539 476	89 492	69 241	38 489	351 015	312 783	4 888 643		4 602 801		7 679 511	
Sparkling wine	25 256						121 765	143 422										176 738		273 411		12 250	
Wine for brandy	231 460	86 914	12 250															1 097 324		521 366		1 216 096	
Distilling wine	1 092 300	1 455 822	1 087 620	306 321	282 305	41 237												1 532 489		1 799 443		14 725 212	
Grape juice concentrate and grape juice	3 075 479	4 192 331	14 382 984			32 307	247 323	232 712	274 450									3 462 870		4 503 851		14 725 212	
Destined for sweetening	3 839 382	5 837 525	3 847 405	225 803	244 809	38 988				56 000		73 011		26 726				4 120 885		6 109 060		3 859 404	

	CURRENT VINTAGE						PREVIOUS VINTAGES						TOTAL											
	CONTRACTED and BOTTLED			NOT CONTRACTED			BOTTLED			NOT CONTRACTED			2005		2006		2007							
	2005	2006	2007	2005	2006	2007	2005	2006	2007	2005	2006	2007	2005	2006	2007	litre	% of total	litre	% of total	litre	% of total			
RED WINE																								
Cabernet Sauvignon	21 234 013	70.8%	23 107 604	63.0%	24 456 328	79.3%	8 749 097	29.2%	13 115 204	36.2%	6 400 752	20.7%	29 983 110	10.7%	36 222 808	10.4%	30 857 080	8.3%	29 983 110	10.7%	36 222 808	10.4%	30 857 080	8.3%
Merlot	13 511 864	69.7%	14 488 827	61.7%	14 285 165	71.0%	5 880 523	30.3%	8 988 355	38.3%	5 822 940	29.0%	19 392 387	6.9%	23 477 182	6.7%	20 108 105	5.4%	19 392 387	6.9%	23 477 182	6.7%	20 108 105	5.4%
Pinotage	17 895 288	82.0%	18 301 041	76.2%	23 030 643	87.6%	3 924 948	18.0%	5 708 200	23.8%	3 255 688	12.4%	21 821 216	7.8%	24 009 241	6.9%	26 285 911	7.0%	21 821 216	7.8%	24 009 241	6.9%	26 285 911	7.0%
Shiraz	17 891 778	65.9%	21 044 999	70.4%	21 935 006	86.4%	9 099 360	34.1%	8 663 251	28.6%	3 444 376	13.6%	28 691 138	9.5%	29 908 250	8.5%	25 379 382	6.8%	28 691 138	9.5%	29 908 250	8.5%	25 379 382	6.8%
Other red	41 689 926	71.3%	49 638 862	78.8%	52 810 900	86.4%	12 274 984	22.7%	13 866 759	21.2%	8 301 479	13.6%	53 983 890	19.3%	63 065 621	18.0%	61 112 469	16.4%	53 983 890	19.3%	63 065 621	18.0%	61 112 469	16.4%
Total red	111 922 849	73.7%	128 641 333	71.7%	136 516 132	83.4%	39 928 892	26.3%	50 041 769	28.3%	27 224 915	16.6%	151 851 741	54.2%	176 683 102	50.5%	163 742 947	43.9%	151 851 741	54.2%	176 683 102	50.5%	163 742 947	43.9%
WHITE WINE																								
Chardonnay	12 129 218	94.1%	11 671 987	84.0%	12 569 775	74.9%	763 714	5.9%	2 221 406	16.0%	4 216 170	25.1%	12 882 932	4.6%	13 893 393	4.0%	16 789 945	4.5%	12 882 932	4.6%	13 893 393	4.0%	16 789 945	4.5%
Chenin Blanc	29 404 579	97.8%	36 270 208	85.6%	42 994 067	93.6%	671 240	2.2%	5 989 477	14.2%	2 920 478	6.4%	30 075 819	10.7%	42 259 885	12.1%	45 914 545	12.3%	30 075 819	10.7%	42 259 885	12.1%	45 914 545	12.3%
Coolbar	26 557 766	95.7%	26 557 766	95.7%	49 500 636	96.5%			1 190 033	4.3%	1 789 099	3.5%	27 747 799	7.9%	27 747 799	7.9%	51 119 735	13.7%	27 747 799	7.9%	27 747 799	7.9%	51 119 735	13.7%
Sauvignon blanc	5 519 192	95.7%	7 122 571	85.7%	8 344 764	79.8%	248 103	4.3%	1 185 708	14.3%	2 106 371	20.2%	5 787 295	2.1%	8 308 279	2.4%	10 451 135	2.8%	5 787 295	2.1%	8 308 279	2.4%	10 451 135	2.8%
Other white*	78 591 817	98.7%	76 627 122	94.6%	75 560 365	88.0%	1 044 400	1.3%	4 347 628	5.4%	9 301 178	11.0%	79 638 217	28.4%	80 974 748	23.1%	84 861 563	22.8%	79 638 217	28.4%	80 974 748	23.1%	84 861 563	22.8%
Total white	125 644 806	97.9%	158 249 654	91.4%	188 833 627	90.3%	2 771 457	2.1%	14 934 250	8.6%	20 313 296	9.7%	123 372 563	45.8%	173 183 904	49.5%	209 146 923	56.1%	123 372 563	45.8%	173 183 904	49.5%	209 146 923	56.1%
TOTAL	237 567 655	84.8%	284 890 987	81.4%	325 357 759	87.3%	42 656 349	16.2%	64 976 019	18.6%	47 538 111	12.7%	280 224 004	100.0%	348 867 006	100.0%	372 889 870	100.0%	280 224 004	100.0%	348 867 006	100.0%	372 889 870	100.0%

* From 2006 excluding Coolbar

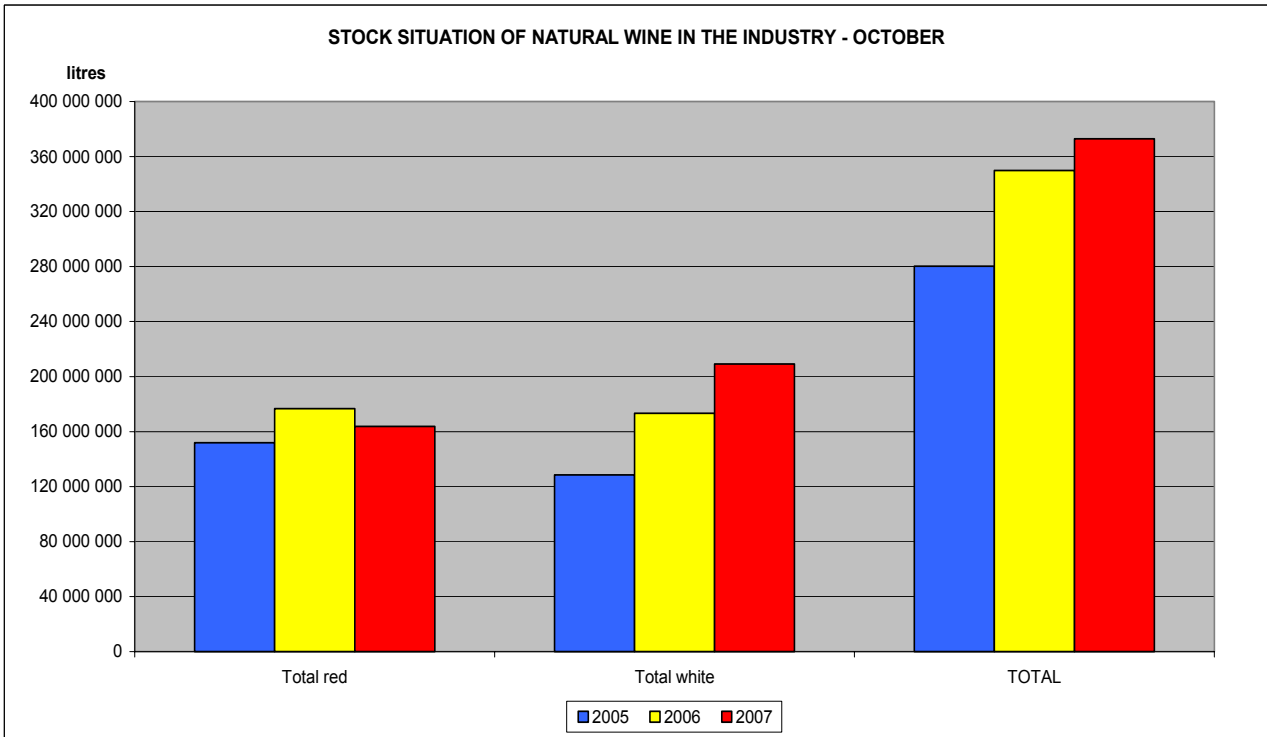
**TABLE 2:
STOCK SITUATION IN THE VARIOUS REGIONS**

	TOTAL						LK, ROB & WORC						OLIFANTS- & ORANGE						STB, PRL & MALM							
	% of total		2007		% of total		2006		% of total		2005		% of total		2007		% of total		2006		% of total		2005		% of total	
	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres	litres
Cabernet Sauvignon	29 983 110	10.7%	36 222 808	10.4%	30 857 080	8.3%	12 082 424	40.3%	14 399 596	39.8%	13 402 145	43.4%	2 500 015	8.3%	3 495 489	9.6%	3 851 429	12.8%	15 400 671	51.4%	18 327 723	50.6%	13 503 507	43.8%	13 503 507	43.8%
Merlot	19 392 387	6.9%	23 477 182	6.7%	20 108 105	5.4%	7 778 418	40.1%	9 795 610	41.7%	8 037 361	40.0%	2 430 014	12.5%	3 413 209	14.5%	3 489 197	17.4%	9 183 955	47.4%	10 268 363	43.7%	8 581 548	42.7%	8 581 548	42.7%
Pinotage	21 821 216	7.8%	24 009 241	6.9%	26 285 911	7.0%	6 265 496	28.7%	7 628 333	31.8%	7 215 452	27.4%	4 788 519	21.9%	4 728 545	19.7%	5 281 391	20.1%	10 767 201	49.3%	11 652 363	48.5%	13 789 068	52.5%	13 789 068	52.5%
Shiraz	26 691 138	9.5%	29 908 250	8.5%	25 379 382	6.8%	10 366 369	38.8%	11 907 601	39.8%	10 175 689	40.1%	5 992 168	22.4%	5 152 145	17.2%	4 937 239	19.5%	10 332 611	38.7%	12 848 505	43.0%	10 266 554	40.5%	10 266 554	40.5%
Other red	53 963 800	19.3%	63 065 621	18.0%	61 112 468	16.4%	24 489 367	45.4%	28 311 497	44.9%	25 308 644	42.4%	11 835 444	21.9%	12 807 660	20.3%	9 542 970	15.6%	17 639 079	32.7%	21 946 464	34.8%	25 660 855	42.0%	25 660 855	42.0%
Total red	151 861 741	54.2%	176 683 102	50.5%	163 742 946	43.9%	60 982 074	40.2%	72 042 637	40.8%	64 739 191	39.5%	27 546 160	18.1%	29 597 048	16.8%	27 202 226	16.6%	63 323 517	41.7%	75 043 418	42.5%	71 801 532	43.9%	71 801 532	43.9%
Chardonnay	12 892 932	4.6%	13 893 393	4.0%	16 799 944	4.5%	9 495 935	73.7%	8 938 167	64.3%	11 786 600	70.2%	1 338 094	10.4%	1 965 644	14.1%	1 823 329	10.9%	2 088 903	16.0%	2 989 581	21.5%	3 190 015	19.0%	3 190 015	19.0%
Chenin blanc	30 075 819	10.7%	42 259 685	12.1%	45 914 545	12.3%	13 399 880	44.6%	19 631 420	46.5%	27 135 954	59.1%	8 803 528	29.3%	11 580 140	27.4%	7 682 631	16.7%	7 872 411	26.2%	11 048 126	26.1%	11 095 961	24.2%	11 095 961	24.2%
Colombar	5 787 295	2.1%	8 308 279	2.4%	10 451 135	2.8%	3 483 597	60.4%	4 449 446	53.6%	6 898 454	66.0%	593 901	10.3%	1 602 588	19.3%	1 516 396	14.5%	1 689 797	29.3%	2 256 245	27.2%	2 036 286	19.5%	2 036 286	19.5%
Other white*	79 636 217	28.4%	80 974 748	23.1%	84 861 562	22.8%	29 005 391	36.4%	33 210 093	41.0%	44 619 629	52.6%	42 666 580	53.6%	38 001 088	46.9%	29 572 900	34.8%	7 964 266	10.0%	9 763 567	12.1%	10 669 034	12.6%	10 669 034	12.6%
Total white	128 372 263	45.8%	173 183 904	49.5%	209 146 921	56.1%	55 384 803	43.1%	77 613 104	44.8%	105 781 974	50.6%	53 402 083	41.6%	68 869 438	39.8%	75 264 939	36.0%	19 585 377	15.3%	26 701 361	15.4%	28 100 011	13.4%	28 100 011	13.4%
TOTAL	280 224 004	100.0%	349 867 006	100.0%	372 889 867	100.0%	116 366 877	41.5%	149 655 741	42.8%	170 521 165	45.7%	80 946 233	28.9%	98 466 486	26.1%	102 467 165	27.5%	82 908 894	29.6%	101 744 779	29.1%	99 901 543	26.8%	99 901 543	26.8%

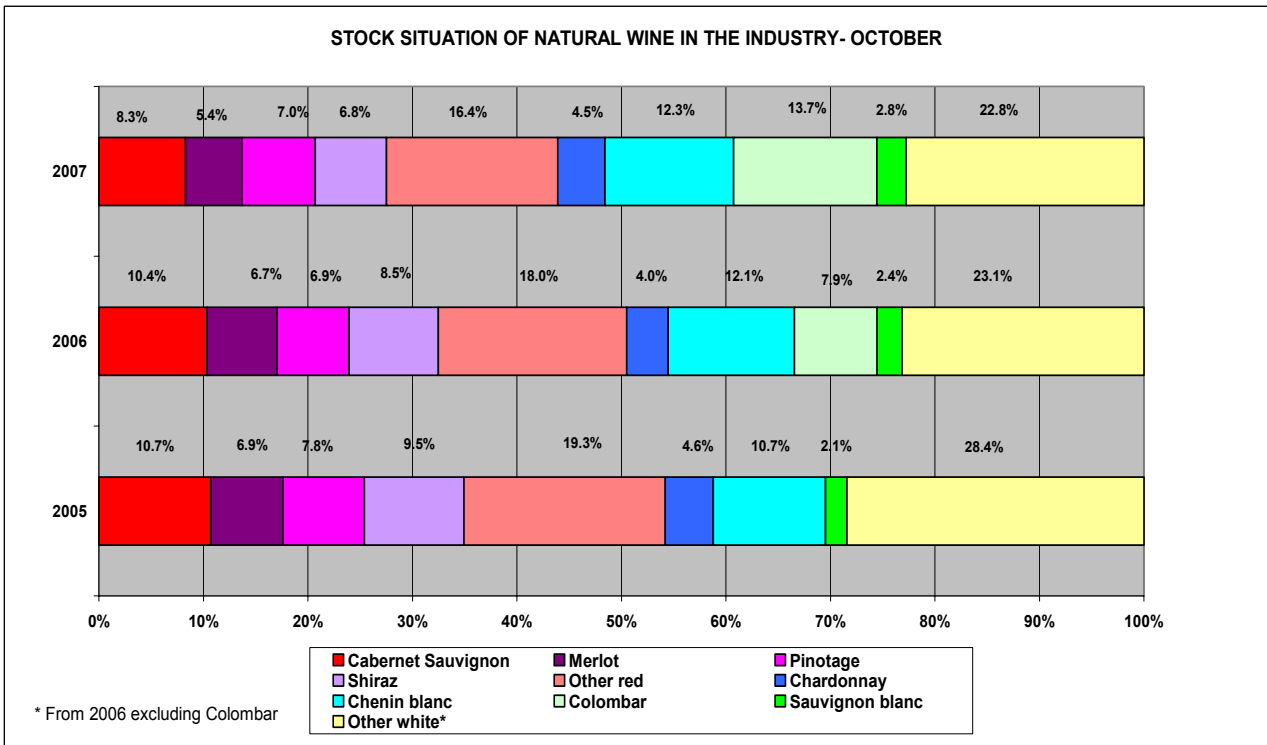
* From 2006 excluding Colombar

	TOTAL			LK, ROB & WORC			OLIFANTS- & ORANGE			STB, PRL & MALM		
	2006		±	2007		±	2006		±	2007		±
	litres	litres		litres	litres		litres	litres		litres	litres	
Cabernet Sauvignon	36 222 808	30 857 080	-14.8%	14 399 596	13 402 145	-6.9%	3 495 489	3 951 429	13.0%	18 327 723	13 503 507	-26.3%
Merlot	23 477 182	20 108 105	-14.4%	9 795 610	8 037 361	-17.9%	3 413 209	3 489 197	2.2%	10 268 363	8 581 548	-16.4%
Pinotage	24 009 241	26 285 911	9.5%	7 628 333	7 215 452	-5.4%	4 728 545	5 281 391	11.7%	11 652 363	13 789 068	18.3%
Shiraz	29 908 250	25 379 382	-15.1%	11 907 601	10 175 589	-14.5%	5 152 145	4 937 239	-4.2%	12 848 505	10 266 554	-20.1%
Other red	63 065 621	61 112 468	-3.1%	28 311 497	25 908 644	-8.5%	12 807 660	9 542 970	-25.5%	21 946 464	25 660 855	16.9%
Total red	176 683 102	163 742 946	-7.3%	72 042 637	64 739 191	-10.1%	29 597 048	27 202 226	-8.1%	75 043 418	71 801 532	-4.3%
Chardonnay	13 893 393	16 799 944	20.9%	8 938 167	11 786 600	31.9%	1 965 644	1 823 329	-7.2%	2 989 581	3 190 015	6.7%
Chenin blanc	42 259 685	45 914 545	8.6%	19 631 420	27 135 954	38.2%	11 580 140	7 682 631	-33.7%	11 048 126	11 095 961	0.4%
Colombar	27 747 799	51 119 735	84.2%	11 383 978	15 341 337	34.8%	15 719 978	34 669 683	120.5%	643 842	1 108 715	72.2%
Sauvignon blanc	8 308 279	10 451 135	25.8%	4 449 446	6 898 454	55.0%	1 602 588	1 516 396	-5.4%	2 256 245	2 036 286	-9.7%
Other white	80 974 748	84 861 562	4.8%	33 210 093	44 619 629	34.4%	38 001 088	29 572 900	-22.2%	9 763 567	10 669 034	9.3%
Total white	173 183 904	209 146 921	20.8%	77 613 104	105 781 974	36.3%	68 869 438	75 264 939	9.3%	26 701 361	28 100 011	5.2%
TOTAL	349 867 006	372 889 867	6.6%	149 655 741	170 521 165	13.9%	98 466 486	102 467 165	4.1%	101 744 779	99 901 543	-1.8%

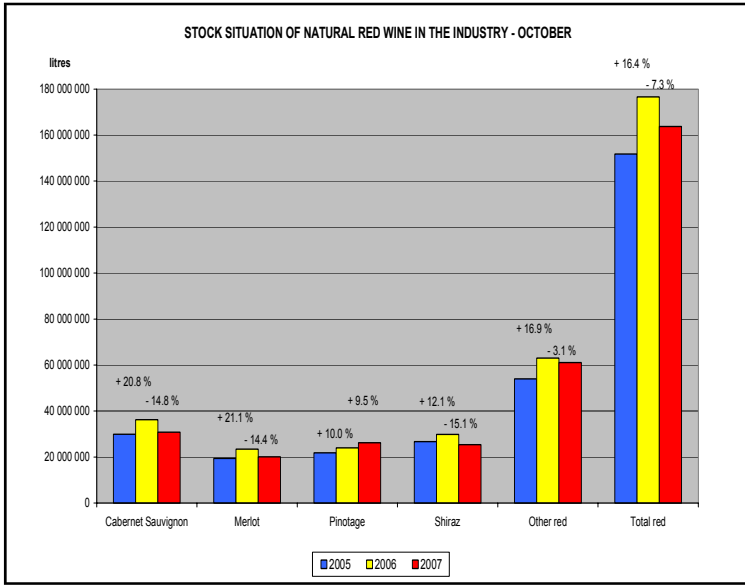
GRAPH 1



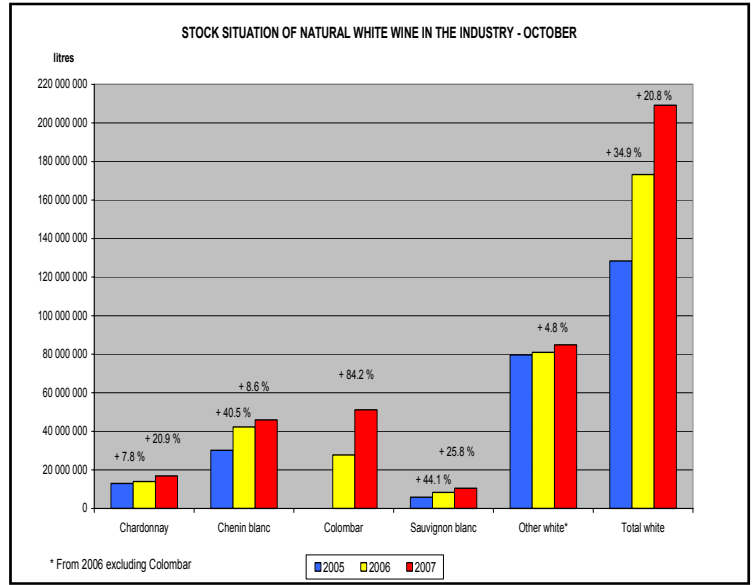
GRAPH 2



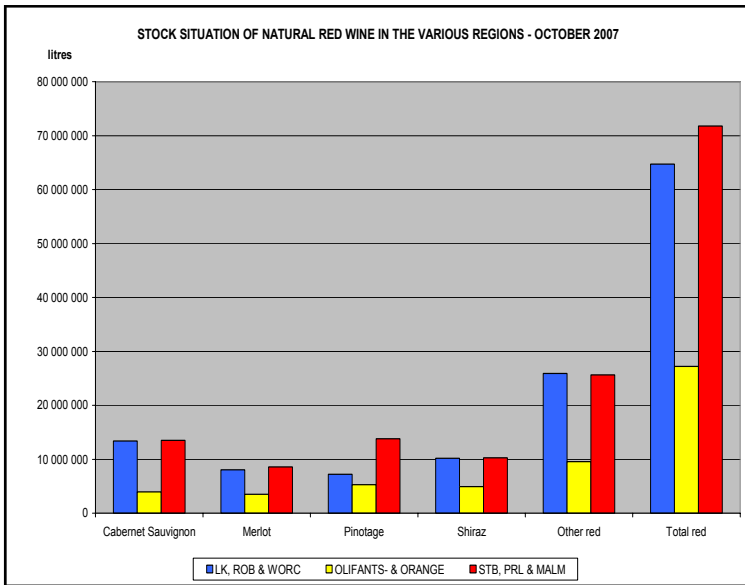
GRAPH 3



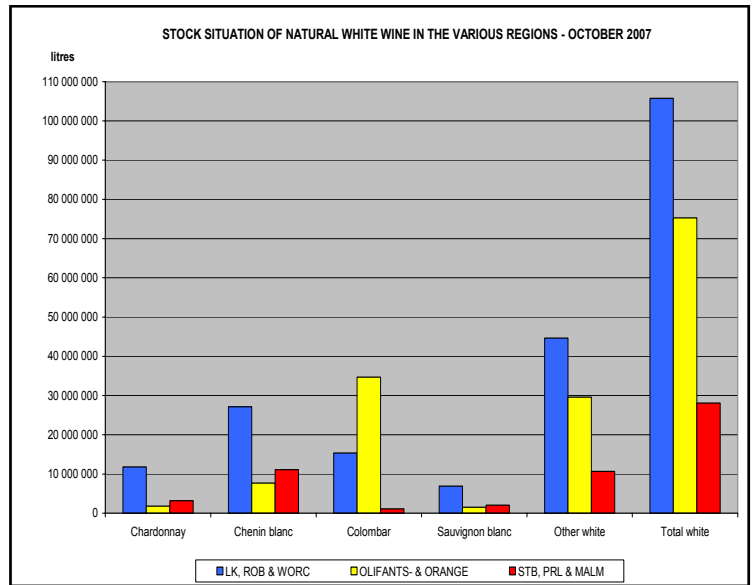
GRAPH 4



GRAPH 5



GRAPH 6



**TABLE 3:
STOCK SITUATION IN THE LITTLE KAROO, WORCESTER AND ROBERTSON**

	2007 VINTAGE			PREVIOUS VINTAGES			LITRES
	CONTRACTED	NOT CONTRACTED	BOTTLED	CONTRACTED	NOT CONTRACTED	BOTTLED	TOTAL
RED WINE							
Cabernet Sauvignon	8 310 059	2 185 164	7 439	2 185 570	620 395	93 518	13 402 145
Merlot	5 081 510	778 689	11 875	1 252 790	845 518	66 979	8 037 361
Pinotage	5 660 488	466 068	19 705	757 913	241 557	69 721	7 215 452
Shiraz	7 484 255	979 177	12 245	1 331 482	243 726	124 703	10 175 589
Other red	18 669 236	1 964 623	182 367	3 765 096	868 465	458 857	25 908 644
Total red	45 205 548	6 373 721	233 631	9 292 851	2 819 661	813 778	64 739 191
WHITE WINE							
Chardonnay	7 201 103	2 872 143	55 831	1 031 973	567 754	57 797	11 786 600
Chenin blanc	24 140 181	1 851 403	190 291	941 937		12 142	27 135 954
Colombar	14 833 098	234 900	18 224	186 705	60 248	8 162	15 341 337
Sauvignon blanc	4 834 518	1 371 857	211 539	359 805	114 530	6 205	6 898 454
Other white	39 226 834	4 040 130	328 994	810 107	111 830	101 734	44 619 629
Total white	90 235 734	10 370 433	804 879	3 330 527	854 362	186 040	105 781 974
TOTAL	135 441 282	16 744 154	1 038 510	12 623 378	3 674 023	999 818	170 521 165

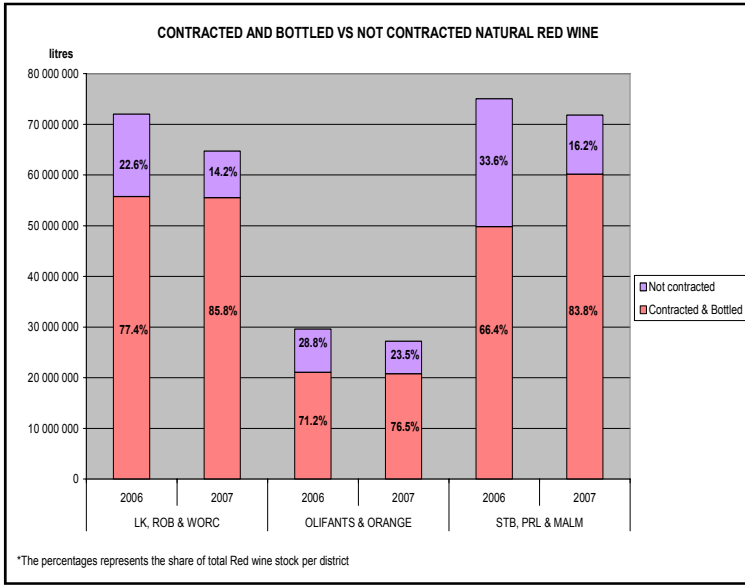
**TABLE 4:
STOCK SITUATION IN THE OLIFANTS RIVER AND ORANGE RIVER**

	2007 VINTAGE			PREVIOUS VINTAGES			LITRES
	CONTRACTED	NOT CONTRACTED	BOTTLED	CONTRACTED	NOT CONTRACTED	BOTTLED	TOTAL
RED WINE							
Cabernet Sauvignon	2 056 269	1 270 295	5 105	562 323	14 832	42 606	3 951 429
Merlot	995 328	2 137 530		292 916	31 098	32 325	3 489 197
Pinotage	3 726 648	914 394	2 700	578 595	20 661	38 393	5 281 391
Shiraz	4 117 026	299 478	661	466 944		53 131	4 937 239
Other red	5 196 595	1 511 894	99 811	2 341 369	203 434	189 867	9 542 970
Total red	16 091 866	6 133 591	108 277	4 242 147	270 025	356 322	27 202 226
WHITE WINE							
Chardonnay	1 327 926	32 740	30 785	300	391 509	40 069	1 823 329
Chenin blanc	7 169 504	36 578	117 512		334 977	24 059	7 682 631
Colombar	33 216 311	1 175 064	8 308		270 000		34 669 683
Sauvignon blanc	958 944	25 219	21 103		498 225	12 905	1 516 396
Other white	24 200 555	4 120 011	367 013	696 403	166 525	22 393	29 572 900
Total white	66 873 240	5 389 612	544 721	696 703	1 661 236	99 426	75 264 939
TOTAL	82 965 106	11 523 203	652 998	4 938 850	1 931 261	455 748	102 467 165

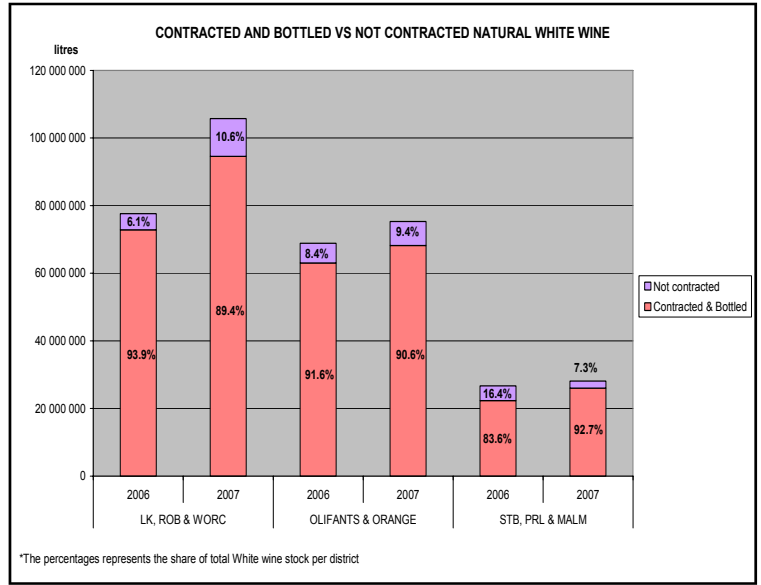
**TABLE 5:
STOCK SITUATION IN STELLENBOSCH, PAARL AND MALMESBURY**

	2007 VINTAGE			PREVIOUS VINTAGES			LITRES
	CONTRACTED	NOT CONTRACTED	BOTTLED	CONTRACTED	NOT CONTRACTED	BOTTLED	TOTAL
RED WINE							
Cabernet Sauvignon	7 486 817	2 166 413	10 240	3 331 992	143 653	364 392	13 503 507
Merlot	4 352 324	1 480 219		1 918 287	549 886	280 832	8 581 548
Pinotage	10 357 764	1 476 189	63 089	1 317 530	136 399	438 097	13 789 068
Shiraz	6 445 486	1 549 303	14 478	1 464 520	372 692	420 075	10 266 554
Other red	13 839 526	3 048 772	366 081	6 498 403	704 291	1 203 783	25 660 855
Total red	42 481 917	9 720 896	453 888	14 530 732	1 906 921	2 707 179	71 801 532
WHITE WINE							
Chardonnay	2 444 265	285 762	303 136	39 929	66 262	50 662	3 190 015
Chenin blanc	9 627 707	626 501	502 361	152 271	71 019	116 102	11 095 961
Colombar	1 000 245	19 797	6 832	72 751	9 090		1 108 715
Sauvignon blanc	1 622 137	96 540	272 920			44 689	2 036 286
Other white	7 730 738	719 573	954 626	820 050	143 109	300 938	10 669 034
Total white	22 425 092	1 748 173	2 039 875	1 085 001	289 480	512 391	28 100 011
TOTAL	64 907 009	11 469 069	2 493 763	15 615 733	2 196 401	3 219 570	99 901 543

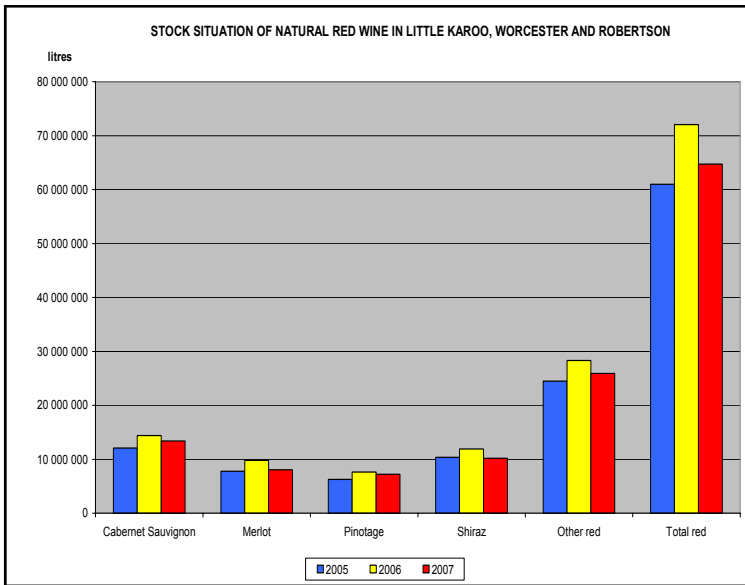
GRAPH 7



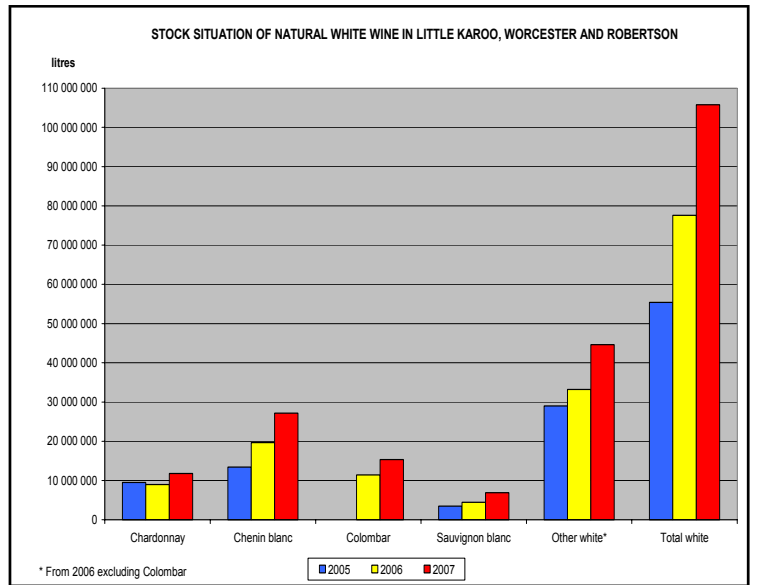
GRAPH 8



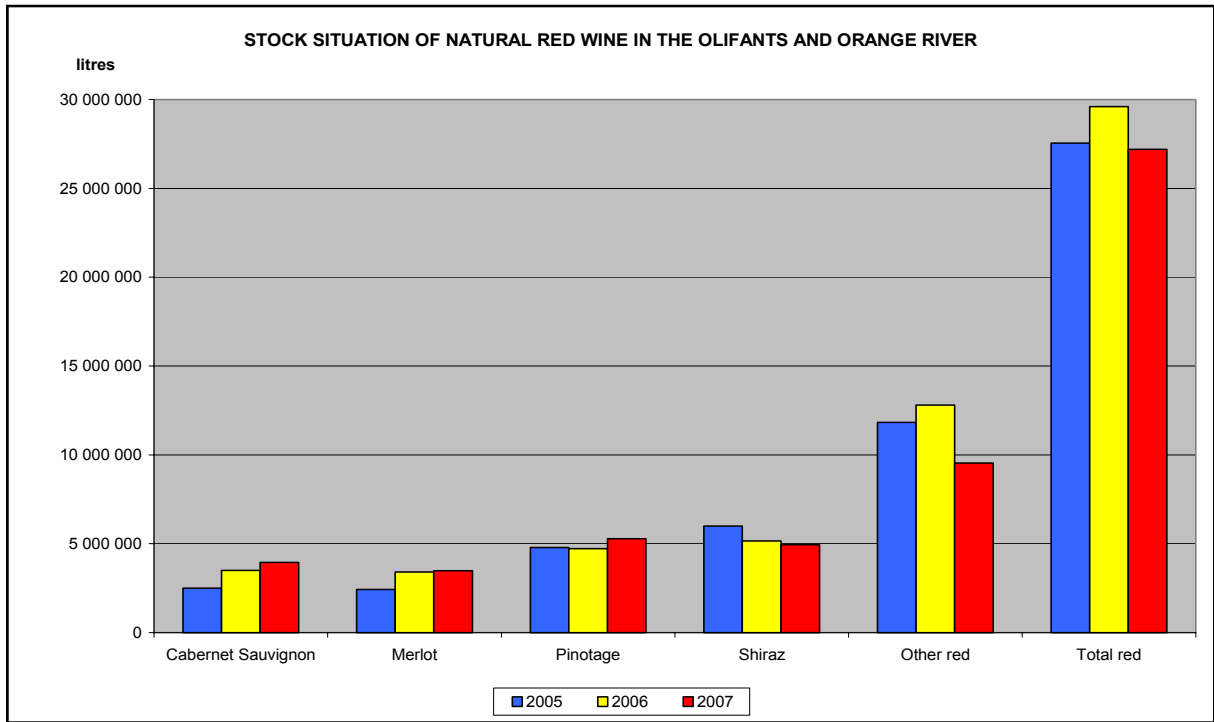
GRAPH 9



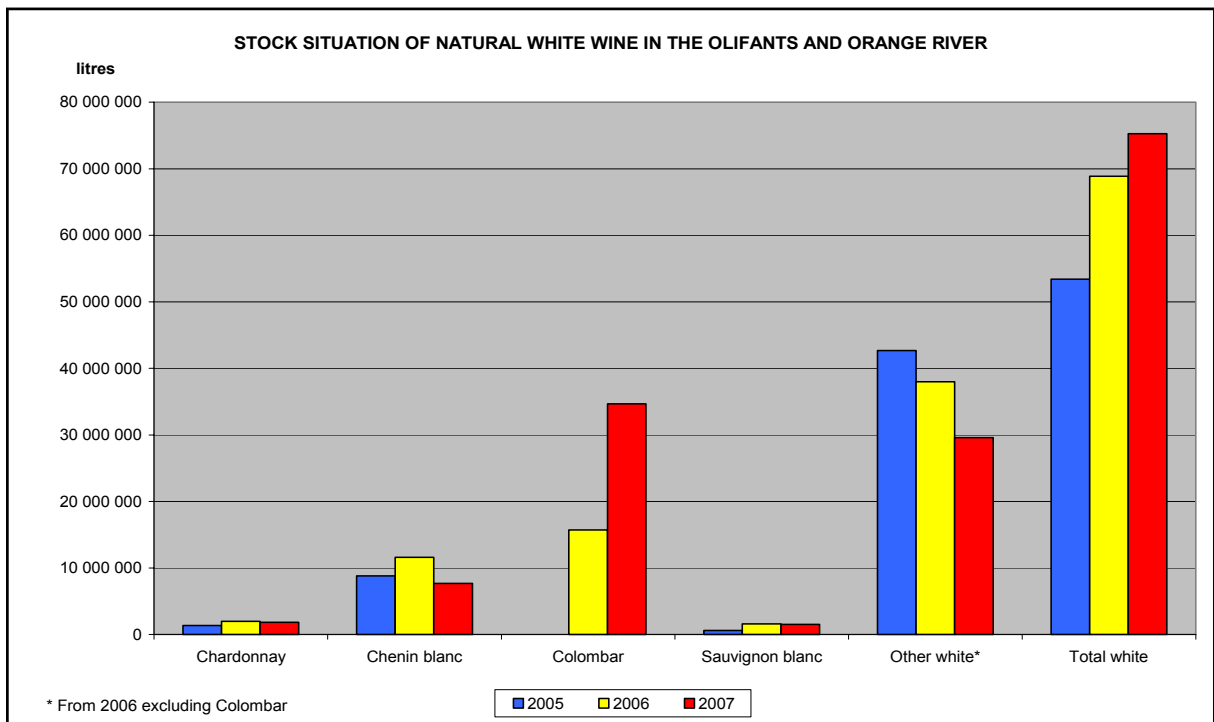
GRAPH 10



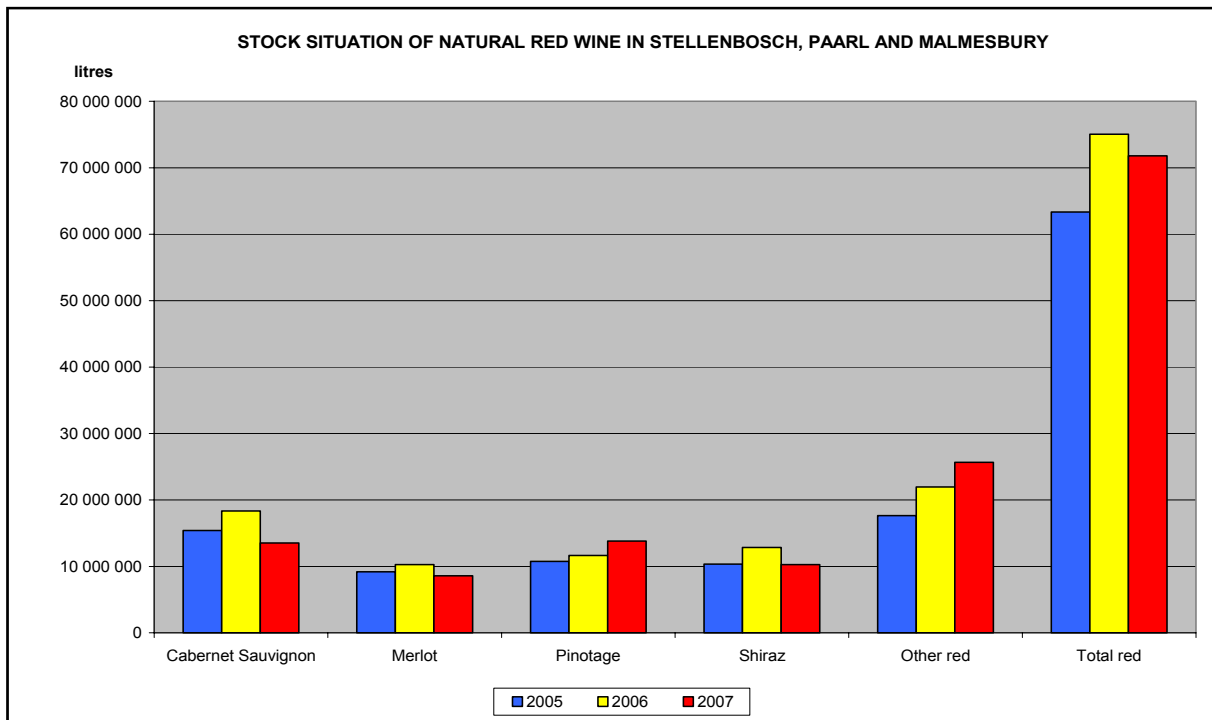
GRAPH 11



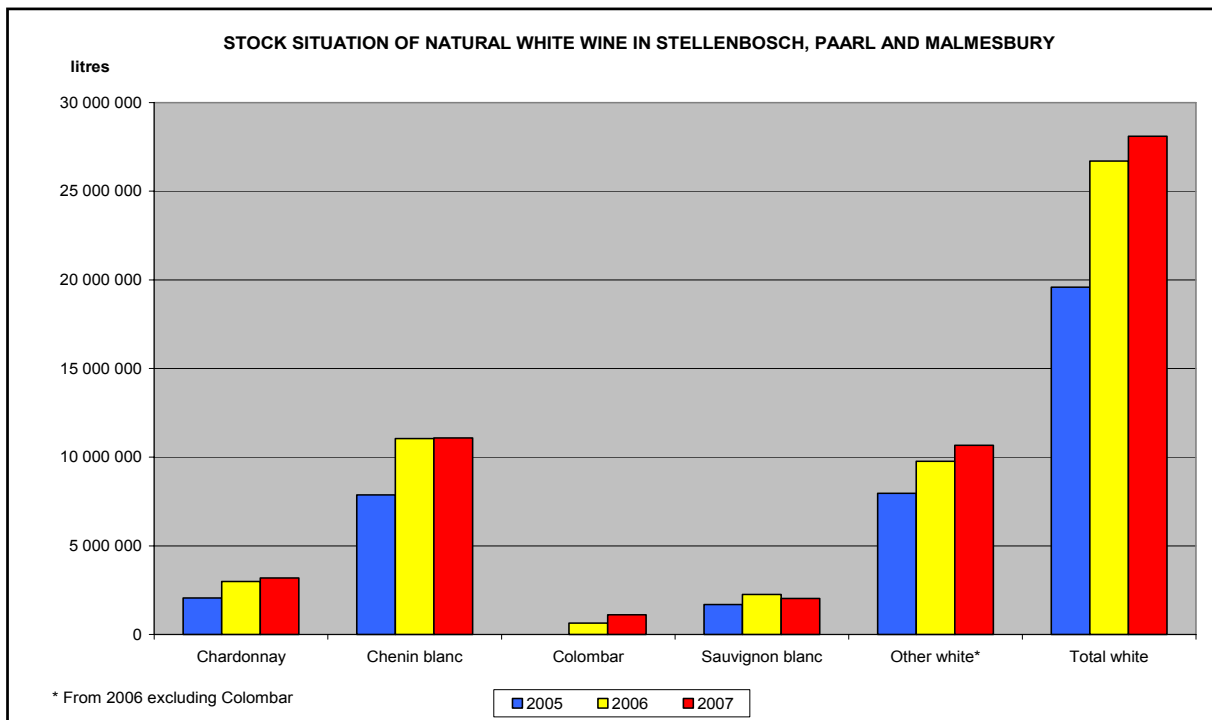
GRAPH 12



GRAPH 13



GRAPH 14



ALCOHOLIC BEVERAGE REVIEW 2006/2007 - SACU COUNTRIES

1. EXCISE MARKET - VOLUME

	2001/2002		2002/2003		2003/2004		2004/2005		2005/2006		2006/2007	
	Volume	Trend	Volume	Trend	Volume	Trend	Volume	Trend	Volume	Trend	Volume	Trend
Brandy	40 350	105.9	40 700	100.9	44 743	109.9	47 243	105.6	48 682	103.0	48 700	100.0
Gin	6 800	106.3	7 400	108.8	7 335	99.1	7 235	98.6	7 072	97.7	6 650	94.0
Cane	3 310	91.9	3 000	90.6	3 386	112.9	3 023	89.3	2 654	87.8	2 500	94.2
Vodka	15 000	98.7	13 700	91.3	14 421	105.3	14 123	97.9	13 425	95.1	13 760	102.5
WHITE SPIRITS	25 110	99.6	24 100	96.0	25 142	104.3	24 381	97.0	23 151	95.0	22 910	99.0
Liqueurs	7 370	96.7	7 580	102.8	8 170	107.8	8 905	109.0	9 620	108.0	10 900	113.3
TOTAL GROUP A	72 830	102.7	72 380	99.4	78 055	107.8	80 529	103.2	81 453	101.1	82 510	101.3
Whisky	19 480	105.3	18 400	94.5	22 165	120.5	24 750	111.7	27 020	109.2	31 600	117.0
Rum	3 100	105.8	3 100	100.0	4 315	139.2	4 415	102.3	4 680	106.0	5 600	119.7
TOTAL SPIRITS	95 410	103.3	93 880	98.4	104 535	111.3	109 694	104.9	113 153	103.2	119 710	105.8
Sparkling wine	6 800	106.3	7 800	114.7	8 111	104.0	8 431	103.9	9 033	107.1	9 260	102.5
HP Natural	32 000	104.6	36 000	112.5	41 404	115.0	42 256	102.1	45 150	106.8	46 050	102.0
MP Natural	88 000	106.0	83 000	94.3	81 735	98.5	79 000	96.7	78 414	99.3	79 000	100.7
SP Still	181 700	101.5	150 600	82.9	134 688	89.4	135 572	100.7	127 492	94.0	126 060	98.9
SP Perle	40 300	114.8	41 720	103.5	42 397	101.6	42 000	99.1	43 740	104.1	46 640	106.6
TOTAL NATURAL	342 000	104.4	311 320	91.0	300 224	96.4	298 828	99.5	294 796	98.7	297 750	101.0
HP Ports and Sherries	650	97.0	630	96.9	520	82.5	511	98.3	496	97.1	506	102.0
HP Aperitifs and Vermouth	430	97.7	420	97.7	449	106.9	449	100.0	450	100.2	500	111.1
SP Fortified	16 680	103.6	17 600	105.5	21 433	121.8	21 541	100.5	21 656	100.5	23 000	106.2
Wine Aperitifs	7 700	100.0	8 820	114.5	8 881	100.7	9 530	107.3	10 000	104.9	10 560	105.6
TOTAL FORTIFIED WINE	25 460	102.2	27 470	107.9	31 283	113.9	32 031	102.4	32 602	101.8	34 566	106.0
FAB's including spirit coolers	190 000	88.4	190 000	100.0	205 669	108.2	231 902	112.8	256 886	110.8	317 500	123.6
SUB TOTAL	659 670	99.0	630 470	95.6	649 822	103.1	680 886	104.8	706 470	103.8	778 786	110.2
Beer	2 248 000	99.0	2 308 000	102.7	2 403 000	104.1	2 425 000	100.9	2 473 500	102.0	2 526 000	102.1
GRAND TOTAL	2 907 670	99.0	2 938 470	101.1	3 052 822	103.9	3 105 886	101.7	3 179 970	102.4	3 304 786	103.9

Excise figures in the Southern African Customs Union, which includes South Africa, Namibia, Botswana, Lesotho and Swaziland. The figures represent on- and off-consumption sales for the 12-month period July to the end of June, and form the basis for all category volume calculations. Volumes have in some cases been altered to address disparities in the original data supplied by Customs and Excise. In reading the table, trends are indicated in percentage terms. For example, 95 represents a 5% decline and 105 a 5% increase. Source: Alcoholic Beverage Review 2007

2. EXCISE MARKET - VALUE

CATEGORY	2003/2004 ACTUAL VOLUME ' 000 litres	R.S.P.* per Litre (Rand)	2003/2004 SALES VALUE R' 000	2004/2005 ACTUAL VOLUME ' 000 litres	R.S.P.* per Litre (Rand)	2004/2005 SALES VALUE R' 000	2005/2006 ACTUAL VOLUME ' 000 litres	R.S.P.* per Litre (Rand)	2005/2006 SALES VALUE R' 000	2006/2007 ACTUAL VOLUME ' 000 litres	R.S.P.* per Litre (Rand)	2006/2007 SALES VALUE R' 000	SALES VALUE TREND 2007/2006
Brandy	44 743	68	3 029 101	47 243	76	3 602 279	48 682	78	3 817 156	48 700	86	4 188 200	110
Gin	7 335	58	427 044	7 235	66	477 510	7 072	68	482 098	6 650	75	498 750	103
Cane	3 386	43	147 020	3 023	47	141 265	2 654	48	127 153	2 500	52	130 000	102
Vodka	14 421	55	795 318	14 123	62	880 710	13 425	64	856 515	13 760	68	935 680	109
WHITE SPIRITS	25 142	55	1 369 382	24 381	62	1 499 485	23 151	64	1 465 766	22 910	68	1 564 430	107
Liqueurs	8 170	73	599 678	8 905	83	736 354	9 620	86	828 859	10 900	92	1 002 800	121
Whisky	22 165	90	1 993 077	24 750	103	2 545 043	27 020	107	2 891 140	31 600	118	3 728 800	129
Rum	4 315	92	396 764	4 415	98	434 083	4 680	100	468 187	5 600	108	604 800	129
TOTAL SPIRITS	104 535	70	7 388 002	109 694	80	8 817 244	113 153	84	9 471 108	119 710	93	11 089 030	117
Sparkling Wine	8 111	42	343 582	8 431	52	435 883	9 033	54	485 072	9 260	54	497 262	103
HP Natural	41 404	34	1 415 189	42 256	40	1 710 945	45 150	42	1 901 267	46 050	43	1 980 150	104
MP Natural	81 735	12	943 222	79 000	14	1 068 870	78 414	14	1 101 717	79 000	15	1 185 000	108
SP Still	134 688	7	980 529	135 572	9	1 258 108	127 492	10	1 234 123	126 060	10	1 260 600	102
Perié	42 397	13	531 234	42 000	14	577 920	43 740	15	635 542	46 640	16	746 240	117
TOTAL NATURAL	300 224	13	4 213 756	298 828	15	4 615 844	294 796	16	4 872 648	297 750	17	5 171 990	106
TOTAL FORTIFIED WINE	31 283	25	821 853	32 031	26	807 213	32 602	28	859 375	34 566	30	1 031 449	120
FAB's including spirit coolers	205 669	14	2 957 520	231 902	15	3 422 874	256 886	15	3 907 236	317 500	16	5 080 000	130
Malt Beer	2 403 000	8	18 935 640	2 425 000	9	20 733 750	2 473 500	9	21 841 005	2 526 000	10	25 260 000	116
TOTAL	3 052 822		34 660 353	3 105 886		38 832 806	3 179 970		41 436 445	3 304 786		48 129 731	116

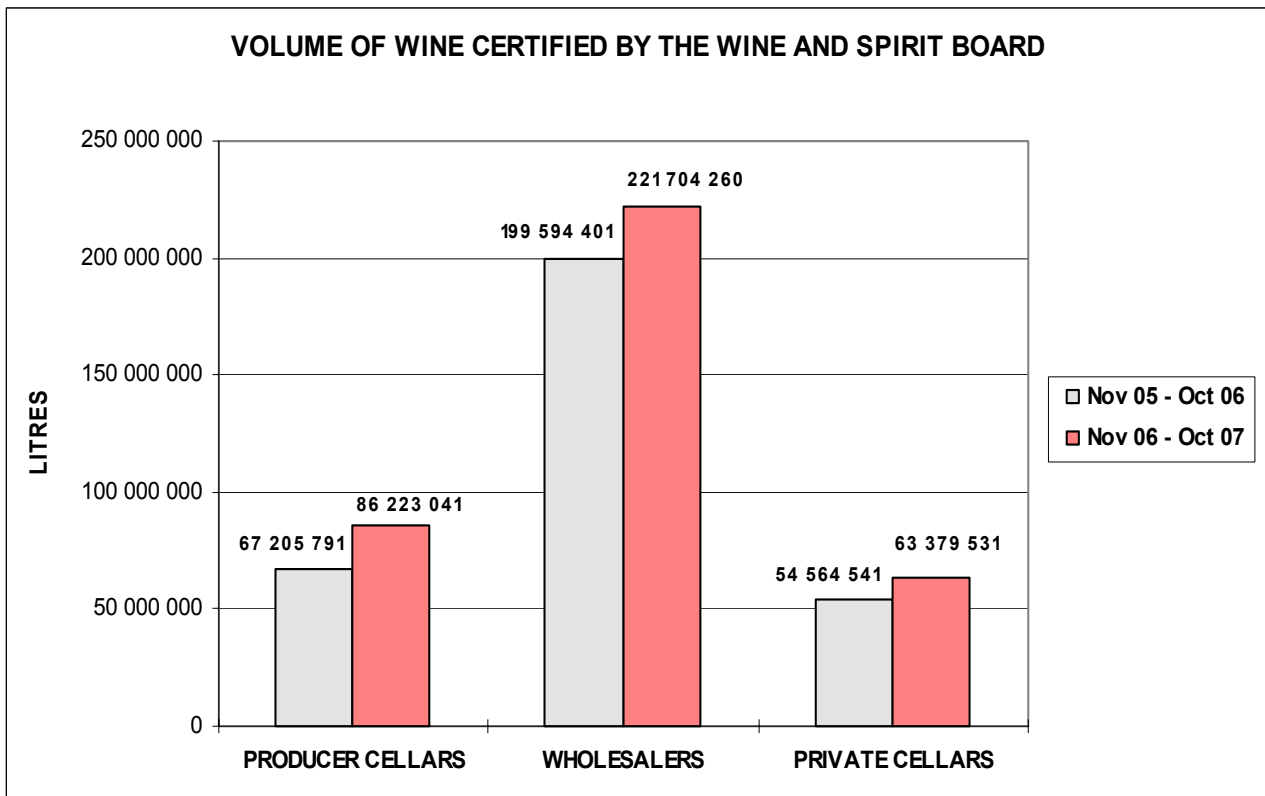
* R.S.P. - Retail Selling Price

VOLUME OF WINE CERTIFIED (LITRES)

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Oct-06	Oct-07	Trend	Aug-06 Oct-06	Aug-07 Oct-07	Trend	May-06 Oct-06	May-07 Oct-07	Trend	Nov-05 Oct-06	Nov-06 Oct-07	Trend
PRODUCER CELLARS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	3 777 397	6 609 930	175	10 728 603	16 831 366	157	21 300 979	31 505 698	148	36 052 200	52 998 115	147
Geographical Unit Wine	2 672 707	4 007 270	150	8 872 313	9 335 999	105	17 726 646	19 284 984	109	31 153 591	33 224 926	107
SUB TOTAL	6 450 104	10 617 200	165	19 600 916	26 167 365	134	39 027 625	50 790 682	130	67 205 791	86 223 041	128
WHOLESALERS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	2 514 248	2 527 443	101	8 360 844	8 975 123	107	17 066 539	17 325 217	102	30 541 065	30 988 706	101
Geographical Unit Wine	13 717 467	19 401 556	141	43 246 042	52 007 827	120	91 582 279	105 423 844	115	169 053 336	190 715 554	113
SUB TOTAL	16 231 715	21 928 999	135	51 606 886	60 982 950	118	108 648 818	122 749 061	113	199 594 401	221 704 260	111
PRIVATE CELLARS												
Estate Wine	589 109	651 453	111	2 115 281	2 158 593	102	4 312 284	4 421 882	103	8 006 750	7 952 754	99
Wine of Origin	2 919 751	4 224 564	145	8 832 905	11 423 105	129	17 291 750	20 830 435	120	31 770 671	36 905 389	116
Geographical Unit Wine	1 356 680	2 326 437	171	3 972 219	5 777 406	145	7 863 637	10 881 889	138	14 787 120	18 521 388	125
SUB TOTAL	4 865 540	7 202 454	148	14 920 405	19 359 104	130	29 467 671	36 134 206	123	54 564 541	63 379 531	116
TOTAL	27 547 359	39 748 653	144	86 128 207	106 509 419	124	177 144 114	209 673 949	118	321 364 733	371 306 832	116

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Oct-06	Oct-07	Trend	Aug-06 Oct-06	Aug-07 Oct-07	Trend	May-06 Oct-06	May-07 Oct-07	Trend	Nov-05 Oct-06	Nov-06 Oct-07	Trend
CERTIFIED BULK EXPORTS	8 949 334	14 452 777	161	26 318 662	37 740 637	143	56 208 044	73 698 235	131	102 009 427	125 776 957	123
(included in above figures)												

*The total volume of wine certified in the 2006 calendar year made up 46.6% of the 2006 wine production (52.9%-2005, 44.1%-2004, 38.5%-2003, 43.7%-2002)



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