

Wine Industry

I N F O R M A T I O N

February 2008



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2008 GRAPE AND WINE CROP AND SALES

The 2008 wine grape harvest is estimated at 1 365 256 tons according to the industry's (producer cellars and viticulturists) estimate of 8 February 2008, showing a slight increase on the January estimate (page 2). This is approximately 1 per cent more than the 2007 estimate. It is expected that the 2008 wine harvest, including juice and concentrate for non-alcoholic purposes, wine for brandy and distilling wine included, will amount to 1 059,4 million litres at an average recovery of 776 litres per ton of grapes.

The slight increase is essentially imputed to the slightly bigger grape collection that is expected in the Northern Cape winecellars, as a result of bad weather conditions for dry grapes. Producers in all the other regions are positive about the good harvest of good quality to be collected. It should be noted that the harvest projections was done prior to the heat which was followed by widespread showers during the second week of February in the Western Cape. These weather conditions may have a negative impact on the final harvest volume.

On page 3 the wine harvest per type as well as the sales and stock levels at producer and private cellars as on 31 December are set out. The stock situation as on 08 February 2008 will amount to an estimated 483,3 million litres, compared to 454,7 million litres on 31 December 2007.

Also in this issue – domestic sales of natural wine during the period January to December 2007 (page 4), information regarding the price ranges in which wine were sold in bulk during the period January to December 2007 (pages 5 to 9), exports of wine and flavoured grape liquor during January 2008 (page 10), exports per country during January 2008 (page 11) and volume of wine certified during January 2008 (page 12).

SAWIS greetings until March
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ESTIMATED 2008 GRAPE AND WINE CROP

DISTRICT	GRAPE CROP - TONS							ESTIMATE 29/08/2007	ESTIMATE 27/11/2007	ESTIMATE 11/01/2008	ESTIMATE 08/02/2008
	2000	2001	2002	2003	2004	2005	2006	2007	2008		
ORANGE RIVER	128 285	83 436	173 420	144 697	206 193	161 549	192 369	161 047	179 381	175 000	176 830
<i>trend (%) on previous year</i>	111.1	65.0	207.8	83.4	142.5	78.3	119.1	83.7	111.4	108.7	109.8
OLIFANTS RIVER	173 126	159 902	165 603	205 150	178 590	181 445	198 618	209 924	207 267	208 000	209 924
<i>trend (%) on previous year</i>	93.8	92.4	103.6	123.9	87.1	101.6	109.5	105.7	98.7	99.1	100.0
MALMESBURY	91 193	80 689	80 026	109 118	103 947	98 663	118 076	116 984	119 603	123 500	123 769
<i>trend (%) on previous year</i>	111.6	88.5	99.2	136.4	95.3	94.9	119.7	99.1	102.2	105.6	105.8
LITTLE KAROO	41 458	36 500	42 020	42 301	44 522	37 220	37 051	47 174	43 653	44 500	43 872
<i>trend (%) on previous year</i>	76.2	88.0	115.1	100.7	105.3	83.6	99.5	127.3	92.5	94.3	93.0
PAARL	128 018	123 572	105 287	144 833	138 802	138 796	145 937	153 040	157 025	158 000	158 397
<i>trend (%) on previous year</i>	99.0	96.5	85.2	137.6	95.8	100.0	105.1	104.9	102.6	103.2	103.5
ROBERTSON	161 055	141 267	165 304	176 440	184 095	158 679	166 782	195 631	196 740	194 000	192 697
<i>trend (%) on previous year</i>	80.2	87.7	117.0	106.7	104.3	86.2	105.1	117.3	100.6	99.2	98.5
STELLENBOSCH	105 533	98 514	76 999	114 285	115 276	115 229	122 742	116 728	123 499	120 100	119 751
<i>trend (%) on previous year</i>	95.1	93.3	78.2	148.4	100.9	100.0	106.5	95.1	105.8	102.9	102.6
WORCESTER	269 502	253 581	271 216	296 865	340 759	280 051	320 004	351 510	330 000	340 000	340 016
<i>trend (%) on previous year</i>	90.9	94.1	107.0	109.5	114.8	82.2	114.3	109.8	93.9	96.7	96.7
TOTAL (INDUSTRY)	1 098 170	977 461	1 079 875	1 233 689	1 312 184	1 171 632	1 301 579	1 352 040	1 357 168	1 363 100	1 365 256
<i>trend (%) on previous year</i>	93.6	89.0	110.5	114.2	106.4	89.3	111.1	103.9	100.4	100.8	101.0
LITRES PER GROSS TON	762	764	772	775	774	773	778	776	776	776	776
WINE PRODUCTION MILLION GROSS LITRES	837.2	746.5	834.2	956.0	1 015.7	905.2	1 013.0	1 049.5	1 053.2	1 057.8	1 059.4

HARVEST AND SALES ESTIMATES

WINE PRODUCED	Average % alc/vol 2007	million gross litres								Trend 2008/ 2007
		2001	2002	2003	2004	2005	2006	Estimate		
								2007	2008	
Wine		530.4	567.2	712.7	696.8	628.5	709.7	737.8	748.9	101.5
Wine for brandy	11.31	8.1	26.8	50.5	85.4	82.9	82.1	102.3	87.3	85.3
Grape juice concentrate and grape juice	11.64	99.4	115.3	70.7	87.8	64.6	73.2	65.5	70.5	107.6
Distilling wine	9.78	108.5	124.8	122.2	145.8	129.2	147.9	143.9	152.7	106.1
Total		746.5	834.2	956.0	1 015.7	905.2	1 013.0	1 049.5	1 059.4	100.9

WINE MARKET REQUIREMENT	million gross litres								Trend 2008/ 2007
	2001	2002	2003	2004	2005	2006	Estimate		
							2007	2008	
Producer sales to wholesalers: Wine in bulk	368.8	395.1	362.9	416.1	419.1	405.5	430.1		
Grapes	50.4	43.9	66.3	67.8	67.5	71.8	67.2		
	419.2	439.0	429.2	483.8	486.6	477.3	497.3		
Direct producer sales (packaged wine) and exports	144.9	145.0	139.9	154.5	148.2	155.4	160.8		
Total	564.1	584.0	569.1	638.3	634.8	632.7	658.1	691.1	105.0
Wine imported in bulk by wholesalers*		26.4	41.9		15.4	11.3	9.2	7.7	
Total wine market requirement	564.1	610.4	611.0	638.3	650.2	644.0	667.3	698.8	104.7

* concentrate component included

WINE PRODUCTION AND SALES	million gross litres								Trend 2008/ 2007
	2001	2002	2003	2004	2005	2006	Estimate		
							2007	2008	
Total wine stock at private and producer cellars on 1 Jan							403.1	454.7	
Wine production	530.4	567.2	712.7	696.8	628.5	709.7	737.8	748.9	101.5
Natural wine and must for sweetening imported by private and producer cellars	-	4.6	6.8	2.0	3.7	7.0	3.7	2.5	67.5
Minus: Sales	564.1	584.0	569.1	638.3	634.8	632.7	658.1	691.1	105.0
Transfers (previous vintages)	4.1	4.7	3.2	6.2	5.4	3.6	9.7	9.7	100.0
Lees destroyed/shortages	13.1	15.2	13.3	22.0	17.7	18.2	22.0	22.0	100.0
Total wine stock at private and producer cellars on 31 Dec	242.3	209.3	336.8	363.7	339.4	403.1	454.7	483.3	106.3
Total wine stock at producer cellars on 31 Dec	158.7	130.0	233.8	248.5	221.1	278.4			
Total wine stock at private cellars on 31 Dec	83.7	79.3	103.0	115.2	118.3	124.6			

DISTILLING WINE MARKET REQUIREMENT	million litres @ 10 alc/vol								Trend 2008/ 2007
	2001	2002	2003	2004	2005	2006	Estimate		
							2007	2008	
Ex bedryf	114.6	126.1	124.9	149.9	130.33	148.5	154.6	149.3	96.6
Ex import (current year)	-	23.0	61.0	16.0	24.3	31.1	39.6	27.0	68.2
Ex import (previous year)	-	-	-	-	30.0	10.0	-	-	-
Ex pool	-	15.5	1.5	1.9	1.8	1.4	0.04	0.04	100.0
Total	114.6	164.6	187.4	167.8	186.4	191.0	194.2	176.4	90.8
Pool deliveries	4.2	1.4	1.5	1.9	1.8	1.4	0.04	0.04	100.0
Ex import (destined for following year's market requirement)				30.0	10.0				

DOMESTIC SALES AND EXPORTS OF NATURAL WINE

DOMESTIC SALES OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE	
	DEC 2006	DEC 2007	OCT 2006	DEC 2006	OCT 2007	DEC 2007	TREND	JUL 2006	DEC 2006	JUL 2007	DEC 2007	TREND	JAN 2006	DEC 2006	JAN 2007	DEC 2007
		TREND														
Wholesalers	17 689 637	17 897 068	48 762 248	48 525 463	89 912 686	102.16	88 014 876	89 912 686	102.16	164 062 608	169 226 708	103.15	164 062 608	169 226 708	54.22	
Private Cellars	3 106 038	3 854 921	9 733 028	11 338 389	20 471 129	116.64	17 551 363	20 471 129	116.64	32 915 419	37 607 858	114.26	32 915 419	37 607 858	12.05	
Producer Cellars	8 922 691	9 269 591	27 622 275	27 676 785	58 965 094	113.83	51 799 596	58 965 094	113.83	98 723 806	105 286 268	106.65	98 723 806	105 286 268	33.73	
SUB TOTAL	29 718 366	31 021 580	86 117 551	87 540 637	169 348 909	107.61	157 365 835	169 348 909	107.61	295 701 833	312 120 834	105.55	295 701 833	312 120 834	100.00	
Wine component of alc fruit bev	418 916	0	979 593	0	0	0.00	1 724 673	0	0.00	2 903 529	0	0.00	2 903 529	0	0.00	
TOTAL	30 137 282	31 021 580	87 097 144	87 540 637	169 348 909	106.45	159 090 508	169 348 909	106.45	298 605 362	312 120 834	104.53	298 605 362	312 120 834	100.00	

Included in these figures are the sales of locally bottled imported natural wine

EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE	
	DEC 2006	DEC 2007	OCT 2006	DEC 2006	OCT 2007	DEC 2007	TREND	JUL 2006	DEC 2006	JUL 2007	DEC 2007	TREND	JAN 2006	DEC 2006	JAN 2007	DEC 2007
		TREND														
TOTAL	23 501 643	24 026 658	68 635 326	88 813 751	129.40	137 185 912	167 690 149	122.24	269 166 629	310 056 593	115.19	269 166 629	310 056 593	115.19	100.00	

DOMESTIC SALES AND EXPORT OF NATURAL WINE

GROSS LITRE

	1 MONTH		3 MONTHS				6 MONTHS				12 MONTHS				MARKET SHARE	
	DEC 2006	DEC 2007	OCT 2006	DEC 2006	OCT 2007	DEC 2007	TREND	JUL 2006	DEC 2006	JUL 2007	DEC 2007	TREND	JAN 2006	DEC 2006	JAN 2007	DEC 2007
		TREND														
TOTAL	53 638 925	55 048 238	155 732 470	176 354 388	113.24	296 276 420	337 039 058	113.76	567 771 991	622 177 427	109.58	567 771 991	622 177 427	109.58	100.00	

SOURCE FOR EXPORT FIGURES: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

PRICE RANGES IN WHICH WINE WERE SOLD IN BULK FOR THE PERIOD JANUARY – DECEMBER 2007

TYPE	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2007		INDUSTRY %		
	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2006	2005	
Cabernet Sauvignon	< 100																				
	100 - < 200	75 100	100.0	322 048	64.9	54 000	9.7	81 660	59.6	38 608	0.9	7 450	0.4	44 021	0.8	479 487	7.9	126 688	0.6	0.3	0.0
	200 - < 300			166 600	33.6	96 000	17.2	47 440	34.6	222 703	4.9	136 818	7.5	194 560	3.3	479 487	7.9	1 566 376	8.0	2.8	3.6
	300 - < 400					78 200	14.0			1 598 288	35.4	1 281 077	70.1	2 700 537	46.5	3 893 988	63.8	9 783 930	50.1	43.5	18.2
	400 - < 500									317 475	7.0	163 580	9.0	972 557	16.7	670 114	11.0	2 201 926	11.3	10.4	15.0
	500 - < 600			2 750	0.6	89 883	16.1			1 483 604	32.9	231 480	12.7	990 870	17.1	1 036 211	17.0	3 834 798	19.6	13.4	24.6
	600 - < 700			4 600	0.9	126 720	22.8			850 530	18.9	6 180	0.3	457 695	7.9	26 500	0.4	1 466 045	7.5	17.7	13.0
	700 - < 800							8 020	5.8					266 060	4.6			280 260	1.4	6.0	13.0
	800 - < 900													62 712	1.1			10 000	0.3	3.1	6.4
	900 - < 1000													10 000	0.2			10 000	0.1	0.8	3.5
> 1000					112 161	20.1							30 500	0.5	142 661	0.7	142 661	0.7	2.0	2.7	
TOTAL £	75 100	100.0	495 998	100.0	556 964	100.0	137 120	100.0	4 511 208	100.0	1 825 585	100.0	5 610 142	100.0	6 106 300	100.0	19 519 417	100.0	100.0	100.0	100.0
AVE PRICE		225.00		301.21		609.65		295.14		468.80		361.44		430.73		374.09		415.40		476.23	557.12
Cabernet Franc	< 100																				
	100 - < 200																				
	200 - < 300																				
	300 - < 400																				
	400 - < 500																				
	500 - < 600																				
	600 - < 700																				
	700 - < 800																				
	800 - < 900																				
	900 - < 1000																				
> 1000																					
TOTAL £									99 000	100.0			215 495	100.0	170 033	100.0	484 528	100.0	100.0	100.0	100.0
AVE PRICE									568.65				454.86		336.95		436.73		408.12		384.92
Ruby Cabernet	< 100																				
	100 - < 200																				
	200 - < 300	358 390	100.0	96 250	100.0	110 080	100.0	315 330	100.0	179 218	100.0	1 468 045	100.0	26 700	100.0	3 326 317	100.0	5 880 330	100.0	100.0	100.0
	300 - < 400																				
	400 - < 500																				
	500 - < 600																				
	600 - < 700																				
	700 - < 800																				
	800 - < 900																				
	900 - < 1000																				
> 1000																					
TOTAL £	358 390	100.0	96 250	100.0	110 080	100.0	315 330	100.0	179 218	100.0	1 468 045	100.0	26 700	100.0	3 326 317	100.0	5 880 330	100.0	100.0	100.0	100.0
AVE PRICE		221.27		264.29		279.85		305.45		316.21		359.99		350.00		286.91		302.83		393.36	411.45
Merlot	< 100																				
	100 - < 200																				
	200 - < 300																				
	300 - < 400																				
	400 - < 500																				
	500 - < 600																				
	600 - < 700																				
	700 - < 800																				
	800 - < 900																				
	900 - < 1000																				
> 1000																					
TOTAL £	840 132	100.0	312 393	100.0	605 160	100.0	168 140	100.0	2 834 246	100.0	1 202 822	100.0	2 850 246	100.0	3 848 933	100.0	12 349 679	100.0	100.0	100.0	100.0
AVE PRICE									457.87		343.05		430.95		381.11		396.68		426.29		471.33

TYPE	PRICE RANGE R / HL OF C / l	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2007		INDUSTRY %		
		LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2006	2005	
Shiraz	< 100																					
	100 - < 200	965 532	40.7	101 330	4.4	110 330	54.7	9 700	0.2	54 850	3.1	247 120	9.3	110 625	4.2	28 920	0.4	149 245	0.0	0.08		
	200 - < 300	541 304	22.8	194 160	8.4	32 800	16.3	956 323	33.3	818 693	46.8	612 790	23.1	247 120	9.3	504 824	7.7	2 119 756	0.7	0.27		
	300 - < 400	825 878	34.8	231 853	10.0	58 700	29.1	728 296	23.5	57 650	3.3	584 425	22.1	612 790	23.1	3 636 181	55.2	6 792 251	34.1	30.0	28.0	
	400 - < 500																					
	500 - < 600	3 850	0.2	1 076 209	46.6			1 306 319	32.1	646 033	36.9	607 785	22.9	607 785	22.9	1 372 876	20.8	5 013 072	25.1	15.5	12.0	
	600 - < 700	33 440	1.4	24 820	1.1			922 230	22.6	62 220	3.6	320 840	12.1	320 840	12.1	15 260	0.2	1 378 810	6.9	13.0	9.9	
	700 - < 800			503 580	21.8			16 480	0.4	15 340	0.9			22 540	0.9	1 500	0.0	559 440	2.8	6.3	11.3	
	800 - < 900													117 114	4.4			117 114	0.6	7.5	10.0	
	900 - < 1000													22 972	0.9			22 972	0.1	1.4	2.0	
> 1000			175 113	7.6									2 450	0.1			271 431	1.4	2.2	3.3		
TOTAL l		2 370 004	100.0	2 307 065	100.0	201 830	100.0	4 075 118	100.0	1 748 654	100.0	2 648 661	100.0	6 585 430	100.0	19 936 762	100.0	458.12	458.12	100.0	548.21	
AVE PRICE		345.49	682.42	306.63	493.66																	
Pinotage	100 - < 200																					
	200 - < 300			103 560	28.9	174 630	56.1			247 339	22.0	30 000	1.2	431 980	9.1	987 509	7.7	987 509	7.7	2.3	1.0	
	300 - < 400			87 080	24.3	136 758	43.9	891 754	27.9	597 462	53.2	1 222 438	47.8	2 773 949	58.7	6 206 887	48.3	6 206 887	48.3	49.8	48.0	
	400 - < 500			156 811	43.8			1 766 786	55.3	243 366	21.7	511 877	20.0	934 909	19.8	3 544 018	27.6	3 544 018	27.6	35.7	24.8	
	500 - < 600							295 707	9.3	24 100	2.1	637 090	24.9	468 834	9.9	1 593 042	12.4	1 593 042	12.4	7.5	11.3	
	600 - < 700			9 000	1.5			238 530	7.5			70 016	2.7			317 546	2.5	317 546	2.5	3.4	9.5	
	700 - < 800											5 175	0.2	117 630	2.5	122 805	1.0	122 805	1.0	0.5	1.6	
	800 - < 900																					
	900 - < 1000																					
	> 1000																					
TOTAL l		593 676	100.0	357 801	100.0	311 388	100.0	3 193 227	100.0	1 122 659	100.0	2 555 036	100.0	4 727 302	100.0	12 861 089	100.0	396.68	396.68	100.0	443.73	
AVE PRICE		329.90	414.70	283.11	433.62																	
Pinot Noir	300 - < 400																					
	400 - < 500																					
	500 - < 600																					
	600 - < 700																					
	700 - < 800																					
	800 - < 900																					
	900 - < 1000																					
	> 1000																					
	TOTAL l																					
	AVE PRICE																					
Cinsaut	100 - < 200																					
	200 - < 300																					
	300 - < 400	49 360	100.0	81 820	100.0			690 373	44.4	774 435	49.8	416 320	91.1	1 195 218	49.4	1 043 515	43.2	1 733 888	37.8	22.1	0.6	
	400 - < 500							89 038	5.7	23 800	100.0	2 590	0.6	179 121	7.4	294 549	6.4	258 818	5.9	46.3	54.5	
	500 - < 600																					
	600 - < 700																					
	700 - < 800																					
	> 1000																					
	TOTAL l		49 360	100.0	81 820	100.0			8 600	100.0	21 358	100.0	17 000	100.0	23 900	100.0	70 858	100.0	673.14	673.14	100.0	652.16
	AVE PRICE		300.00	350.00					675.47	314.05	624.63	717.65	684.00	385.63	684.00	305.14	420.45	420.45	1.34	1.34	100.0	100.0
Rose and Blanc de noir	100 - < 200																					
	200 - < 300	328 200	54.5	574 560	52.7	175 080	100.0	619 199	19.3	395 172	12.3	2 429 255	60.5	98 933	9.0	38 320	0.5	756 452	4.3	0.2	54.8	
	300 - < 400	233 948	38.9	420 952	38.6			2 005 736	62.4	1 460 032	36.3	2 917 610	38.8	2 917 610	38.8	7 038 278	39.7	7 038 278	39.7	43.7	32.1	
	400 - < 500	39 930	6.6	95 689	8.8			183 638	5.7	37 087	0.9	2 100	0.2	255 980	3.4	518 735	2.9	518 735	2.9	5.2	12.0	
	500 - < 600																					
	600 - < 700																					
	700 - < 800																					
	> 1000																					
	TOTAL l		602 078	100.0	1 091 201	100.0	175 080	100.0	3 214 117	100.0	4 017 094	100.0	1 096 303	100.0	7 518 302	100.0	17 714 175	100.0	317.42	317.42	100.0	396.57
	AVE PRICE		297.34	302.54	200.00	319.36	293.41	255.47	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41	293.41

TYPE	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2007		INDUSTRY %		
	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2006	2005	
Other red and blends	< 200		587 987	5.4	623 247	18.9			1 867 891	22.8	153 130	2.1	1 638 804	33.8	843 295	11.7	5 712 354	13.6	2.2	0.1	
	200 - < 300	8 040	1 820 910	16.8	387 448	11.8	100 370	24.2	891 632	10.9	1 265 549	17.7	368 449	7.6	2 011 496	28.0	6 854 884	16.3	16.6	17.8	
	300 - < 400		1 793 307	16.5	1 449 514	44.0	280 031	67.4	4 277 311	52.2	1 650 510	23.0	1 610 343	33.2	3 842 794	53.4	14 903 810	35.5	48.9	35.1	
	400 - < 500		6 240 872	57.5	35 262	1.1			791 079	9.6	1 340 702	18.7	904 444	18.7	415 270	5.8	9 727 629	23.2	16.6	28.3	
	500 - < 700		402 500	3.7	358 709	10.9	34 785	8.4	316 150	3.9	2 723 290	38.0	307 410	6.3	79 145	1.1	4 221 989	10.1	13.7	8.5	
	> 700		9 060	0.1	438 049	13.3			55 640	0.7	37 566	0.5	18 100	0.4			558 415	1.3	2.0	10.3	
	TOTAL	8 040	100.0	10 854 636	100.0	3 292 229	416.56	415 186	100.0	8 199 703	100.0	7 171 747	100.0	4 845 550	100.0	7 192 000	100.0	41 979 091	100.0	100.0	100.0
	AVE PRICE		296.80		374.87		310.80		306.29		415.50		309.34		294.15		349.64		386.66	417.72	
	Chardonnay	< 250		118 740	8.6												48 580	0.6	167 320	0.9	0.4
		250 - < 350		294 140	21.4			62 600	12.5	84 000	6.9	185 157	2.7	31 880	12.1	174 803	2.3	832 580	4.5	1.1	1.9
350 - < 450			825 857	60.0			270 886	54.2	91 440	7.5	1 804 331	26.1	23 080	8.8	2 114 627	27.3	5 130 221	27.8	17.2	9.4	
450 - < 550			102 580	7.4	212928	47.6	166 748	33.3	761 334	62.7	3 845 211	55.5	56714	21.5	5 043 153	65.1	10 188 668	55.1	67.9	71.1	
550 - < 650			20 670	1.5	129 042	28.8			198 704	16.2	962 145	13.9	98 413	37.3	353 820	4.6	1 760 794	9.5	13.0	15.9	
> 650			15 540	1.1	105 400	23.6			80 230	6.6	127 244	1.8	53 504	20.3	17 560	0.2	399 478	2.2	0.8	1.3	
TOTAL			1 377 527	100.0	447 370	100.0	500 234	100.0	1 213 708	100.0	6 924 088	100.0	263 591	100.0	7 752 543	100.0	18 479 061	100.0	100.0	100.0	
AVE PRICE			372.54		557.15	443.06		505.69		491.33		619.12		464.18		474.14		495.11	494.22		
Sauvignon Blanc	< 250						27 824	500.00	38 565	500.00	518 154	407.71	51 714	520.00	496 272	497.10	1 132 529	457.42	476.18	482.88	
	250 - < 350					30 440	49.5	91 760	6.0	249 688	5.4	190 069	16.1	364 902	6.1	970 665	6.9	3.0	2.5		
	350 - < 450			43 806	19.6					0.0	155 030	3.4	78 850	6.7	419 660	7.0	708 500	5.1	4.8	8.9	
	450 - < 550			54 960	15.3			31 000	50.5	621 858	40.9	2 667 790	57.8	402 466	34.0	3 981 354	66.2	8 007 569	57.3	46.3	55.6
	550 - < 650			303 081	84.1					751 626	49.5	1 372 303	29.7	104 474	8.8	936 022	15.6	3 198 980	22.9	37.4	29.1
	> 650			2 200	0.6	144 795	64.9			44 305	2.9	91 517	2.0	372 700	31.5	286 483	4.8	942 000	6.7	8.1	3.4
	TOTAL			360 241	100.0	223 156	100.0	61 440	100.0	1 519 649	100.0	4 613 287	100.0	1 183 679	100.0	6 013 581	100.0	13 975 033	100.0	100.0	100.0
AVE PRICE			484.94		631.90	395.67		527.33		522.99		556.60		501.38		517.21		547.53	522.11		
Juice	< 125		182 741	500.00			31 000	500.00	224 907	500.00	1 222 768	500.00	358 314	510.33	1 750 437	500.00	3 770 167	500.98	500.00	500.00	
	150 - < 200											5 000	0.2			5 000	0.0	0.0	0.2		
	200 - < 250																	0.0	0.0		
	250 - < 350			88 040	1.2	106 785	5.3			14 680	0.1	208 615	3.0	62 204	2.0	187 978	0.7	1 095 882	1.8	1.2	15.6
	> 350			6 847 935	95.9	1 662 489	82.7	2 077 230	95.1	1 161 198	11.8	4 864 287	68.9	1 588 367	50.6	24 492 746	85.3	43 703 752	71.0	76.8	63.4
	TOTAL			7 139 025	100.0	2 009 794	100.0	2 184 360	100.0	9 826 477	100.0	7 062 940	100.0	3 139 968	100.0	28 720 264	100.0	61 519 908	100.0	100.0	100.0
	AVE PRICE		244.86		290.59	307.26	301.25		408.39		310.96		339.61		310.03		323.17		317.27	304.43	
Colombar	< 150															288 692	368.48	321 285	0.00	300.00	
	200 - < 250																	0	0.0	0.3	
	250 - < 350			347 360	7.5														380 020	1.4	25.7
	> 350			4 195 120	90.4			1 600 041	85.8	364 150	100.0	6 799 465	84.4	512 750	67.9	8 356 552	83.4	23 925 838	85.8	89.2	68.3
	TOTAL			4 638 400	100.0	1 752 810	100.0	1 865 721	100.0	3 641 500	100.0	8 052 947	100.0	7 55 190	100.0	40 020 082	100.0	27 881 570	100.0	100.0	100.0
	AVE PRICE		257.89		274.84	306.54	301.41		318.75		307.10		316.70		308.63		297.46		293.68	277.70	

TYPE	ORANGE RIVER		OLIFANTS RIVER		MALMESBURY		LITTLE KAROO		PAARL		ROBERTSON		STELLENBOSCH		WORCESTER		INDUSTRY 2007		INDUSTRY %	
	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	LITRES	%	2006	2005
Riesling									1500	0.4							1500	0.0		9.2
									392750	99.6	208550	65.2	139170	46.2	2293019	84.9	3033489	81.6	76.4	64.6
											111500	34.8	161790	53.8	407400	15.1	680690	18.3	23.6	26.2
									394250	100.0	320050	100.0	300960	100.0	2700419	100.0	3715679	100.0	100.0	100.0
									AVE PRICE	323.90		332.47		321.90		314.74		317.82	323.79	313.12
Semillon									16500	4.5							16500	0.4		0.0
									30550	8.3							30550	0.8		0.1
			222526	86.1					141400	38.4	123580	57.2	844940	30.1	1332446	36.3	1332446	36.3	56.7	51.8
			35987	13.9					179910	48.8	92462	42.8	23010	100.0	1964678	69.9	2296047	62.5	43.1	47.9
			AVE PRICE	100.0	320.04				AVE PRICE	347.38	215042	100.0	23010	100.0	2809618	100.0	3675543	100.0	100.0	100.0
Juice											56963	370.00				436657	380.88	352.93	339.03	332.64
																		383.62	316.20	350.00
																		0.0	0.0	0.0
																		0.0	0.0	0.0
																		0.0	0.0	0.0
Other white and blends									155980	2.1							14500	0.0		0.0
									1639725	22.0	2312030	8.8	60330	2.1	32520	0.1	3170275	2.1	0.2	1.0
			3773766	6.2	1188270	23.8	1418599	32.6	1639725	22.0	2419470	9.2	944935	32.5	7940920	21.0	19757635	12.9	16.1	45.1
			51680895	84.5	3636236	72.9	2827772	65.0	5084143	68.1	18491624	70.4	1729255	59.5	27396960	72.5	116295995	76.2	78.0	50.1
			AVE PRICE	100.0	4984949	100.0	4353143	100.0	7460665	100.0	2625761	100.0	2906987	100.0	37789106	100.0	152584137	100.0	100.0	100.0
Juice											28090					273.45		275.02	274.39	254.85
																		325.83	439.28	344.75
Fortified									124526	478.57	1180313	266.28	5682	360.00	394017	475.68	1967317			
All Varieties																				
** Wine for brandy																				
Distilling wine																				
* Including juice																				
** Price to the point of delivery at the buyers premises																				
Rebate lease included in price																				
Prices excluded rebate brandy																				

AVERAGE PRICES OF WINE SOLD IN BULK

TYPE	PRICE RANGE R / HL OR C / ℓ	2005			2006			2007			INDUSTRY GROWTH	
		2005 VINTAGE YEAR	OTHER VINTAGE YEARS	TOTAL	2006 VINTAGE YEAR	OTHER VINTAGE YEARS	TOTAL	2007 VINTAGE YEAR	OTHER VINTAGE YEARS	TOTAL	2005 - 2006	2006 - 2007
Cabernet Sauvignon	LITRES	4 171 545	7 240 107	11 411 652	4 031 268	8 763 430	12 794 698	7 745 967	11 773 450	19 519 417	12.12	52.56
	AVE PRICE R / HL OR C / ℓ	515.94	580.85	557.12	461.49	483.00	476.23	417.49	414.02	415.40	-14.52	-12.77
Cabernet Franc	LITRES	174 103	169 733	343 836	95 670	271 978	367 648	275 262	209 266	484 528	6.93	31.79
	AVE PRICE R / HL OR C / ℓ	426.05	342.73	384.92	369.71	421.64	408.12	456.03	411.36	436.73	6.03	7.01
Ruby Cabernet	LITRES	2 938 759	4 717 838	7 656 597	1 601 831	4 987 484	6 589 315	2 065 812	3 814 518	5 880 330	-13.94	-10.76
	AVE PRICE R / HL OR C / ℓ	364.86	440.47	411.45	319.77	417.00	393.36	281.65	314.30	302.83	-4.40	-23.01
Merlot	LITRES	4 061 067	7 440 764	11 501 831	3 501 475	5 395 154	8 896 629	4 775 152	7 574 527	12 349 679	-22.65	38.81
	AVE PRICE R / HL OR C / ℓ	440.36	488.24	471.33	349.77	456.47	426.29	392.80	399.13	396.68	-9.56	-6.95
Shiraz	LITRES	4 551 037	7 197 807	11 748 844	5 742 215	8 595 511	14 337 726	8 454 908	11 481 854	19 936 762	22.04	39.05
	AVE PRICE R / HL OR C / ℓ	485.10	588.12	548.21	521.99	508.28	514.37	446.09	466.97	458.12	-6.17	-10.94
Pinotage	LITRES	7 314 746	9 333 874	16 648 620	6 137 551	8 638 914	14 776 465	5 254 275	7 606 814	12 861 089	-11.25	-12.96
	AVE PRICE R / HL OR C / ℓ	411.37	469.09	443.73	378.24	403.28	392.88	391.10	400.54	396.68	-11.46	0.97
Pinot Noir	LITRES	25 320	26 144	51 464	40 111	3 000	43 111	18 318	52 540	70 858	-16.23	64.36
	AVE PRICE R / HL OR C / ℓ	605.27	697.57	652.16	425.72	350.00	420.45	674.63	672.62	673.14	-35.53	60.10
Cinsaut	LITRES	2 052 245	6 300 459	8 352 704	1 595 822	4 654 706	6 250 528	1 804 453	2 779 117	4 583 570	-25.17	-26.67
	AVE PRICE R / HL OR C / ℓ	343.15	413.97	396.57	301.27	366.04	349.50	325.51	312.17	317.42	-11.87	-9.18
Rosé and Blanc de Noir	LITRES	9 631 834	2 520 050	12 151 884	11 706 756	2 172 220	13 878 976	13 612 799	4 101 376	17 714 175	14.21	27.63
	AVE PRICE R / HL OR C / ℓ	307.26	297.87	305.31	304.57	305.27	304.68	293.09	310.52	297.13	-0.21	-2.48
Other red and blends	LITRES	11 802 024	21 869 359	33 671 383	9 691 510	21 036 945	30 728 455	14 588 097	27 390 994	41 979 091	-8.74	36.61
	AVE PRICE R / HL OR C / ℓ	371.20	442.82	417.72	372.51	393.17	386.66	343.65	385.84	349.64	-7.44	-9.57
Chardonnay	LITRES	12 306 058	5 777 779	18 083 837	12 481 165	5 219 171	17 700 336	13 393 606	5 085 455	18 479 061	-2.12	4.40
	AVE PRICE R / HL OR C / ℓ	502.92	475.67	494.22	499.87	483.72	495.11	479.19	460.83	474.14	0.18	-4.24
Sauvignon Blanc	LITRES	12 697 870	1 490 984	14 188 854	8 320 457	1 698 065	10 018 522	12 055 148	1 919 885	13 975 033	-29.39	39.49
	AVE PRICE R / HL OR C / ℓ	526.78	482.31	522.11	549.52	537.80	547.53	522.46	484.21	517.21	4.87	-5.54
Chenin Blanc	LITRES	46 295 843	12 621 189	58 917 032	44 764 301	7 438 344	52 202 645	46 226 759	15 293 149	61 519 908	-11.40	17.85
	AVE PRICE R / HL OR C / ℓ	309.13	287.16	304.43	319.37	304.63	317.27	324.41	319.44	323.17	4.22	1.86
Colombar	LITRES	22 060 334	9 242 084	31 302 418	21 930 407	4 217 001	26 147 408	21 304 755	6 576 815	27 881 570	-16.47	6.63
	AVE PRICE R / HL OR C / ℓ	283.51	263.84	277.70	291.36	305.73	293.68	295.53	303.69	297.46	5.75	1.29
Riesling	LITRES	2 448 590	543 483	2 992 073	2 493 996	136 950	2 630 946	2 683 039	1 032 640	3 715 679	-12.07	41.23
	AVE PRICE R / HL OR C / ℓ	323.25	267.49	313.12	321.25	370.00	323.79	315.28	324.42	317.82	3.41	-1.84
Semillon	LITRES	3 069 433	719 240	3 788 673	2 776 518	727 474	3 503 992	3 082 645	592 898	3 675 543	-7.51	4.90
	AVE PRICE R / HL OR C / ℓ	335.67	319.71	332.64	342.15	327.17	339.03	354.82	343.09	352.93	1.92	4.10
Other white and blends	LITRES	108 780 776	48 200 003	156 980 779	129 676 318	27 875 670	157 551 988	103 032 977	49 551 160	152 584 137	0.36	-3.15
	AVE PRICE R / HL OR C / ℓ	262.10	238.48	254.85	276.48	264.65	274.39	278.07	268.68	275.02	7.67	0.23
Fortified	LITRES	8 009 417	1 275 209	9 284 626	10 148 330	1 147 268	11 295 598	11 090 083	610 595	11 700 678	21.66	3.59
	AVE PRICE R / HL OR C / ℓ	345.36	356.47	346.88	355.13	349.73	354.58	371.28	372.99	371.37	2.22	4.74
All Varieties	LITRES	262 391 001	146 686 106	409 077 107	276 735 701	112 979 285	389 714 986	271 464 055	157 447 053	428 911 108	-4.73	10.06
	AVE PRICE R / HL OR C / ℓ	323.59	364.74	338.35	323.18	375.74	338.47	331.40	340.86	334.87	0.02	-1.05
All red varieties	LITRES	46 709 860	66 788 604	113 498 464	44 127 869	64 519 342	108 647 211	58 459 222	76 451 962	134 911 184	-4.27	24.17
	AVE PRICE R / HL OR C / ℓ	393.01	473.70	440.49	378.96	424.53	406.02	362.62	383.43	374.41	-7.83	-7.79
All white varieties	LITRES	207 671 724	78 622 293	286 294 017	222 459 502	47 312 675	269 772 177	201 914 750	80 384 496	282 299 246	-5.77	4.64
	AVE PRICE R / HL OR C / ℓ	307.14	272.31	297.57	310.66	309.83	310.51	320.17	300.13	314.46	4.35	1.27

RSA EXPORTS: WINE AND FLAVOURED GRAPE LIQUOR

PRODUCT		JANUARY			6 MONTHS			12 MONTHS			Litres
		2007	2008	Trend	AUG '06 - JAN '07	AUG '07 - JAN '08	Trend	FEB '06 - JAN '07	FEB '07 - JAN '08	Trend	
Chardonnay	P	1 189 477	691 891	58.17	7 317 913	8 147 268	111.33	14 732 766	16 160 158	109.69	
	B	489 179	2 303 413	470.87	1 928 167	4 809 352	249.43	4 124 700	6 782 331	164.43	
Sauvignon Blanc	P	771 181	817 831	106.05	6 397 795	6 428 359	100.48	12 391 725	13 295 057	107.29	
	B	196 800	329 456	167.41	1 122 631	1 732 763	154.35	2 269 880	3 114 125	137.19	
Chenin Blanc	P	799 753	829 702	103.74	6 547 600	7 687 780	117.41	15 340 699	17 007 454	110.86	
	B	1 514 107	1 168 261	77.16	9 511 652	11 015 558	115.81	20 340 086	21 984 220	108.08	
Other White	P	2 177 298	1 420 391	65.24	16 477 452	14 564 750	88.39	34 154 122	31 287 267	91.61	
	B	1 045 910	2 521 613	241.09	6 775 603	11 430 114	168.70	14 225 680	19 751 240	138.84	
TOTALS WHITE WINE	P	4 937 709	3 759 815	76.14	36 740 760	36 828 157	100.24	76 619 312	77 749 936	101.48	
	B	3 245 996	6 322 743	194.79	19 338 053	28 987 787	149.90	40 960 346	51 631 916	126.05	
	P+B	8 183 705	10 082 558	123.20	56 078 813	65 815 944	117.36	117 579 658	129 381 852	110.04	
Cabernet Sauvignon	P	1 105 371	652 659	59.04	6 235 934	6 736 178	108.02	12 547 469	12 877 596	102.63	
	B	425 573	330 103	77.57	1 802 802	2 993 369	166.04	3 195 475	5 906 324	184.83	
Shiraz	P	1 204 881	849 823	70.53	6 982 768	7 564 835	108.34	11 711 610	14 450 892	123.39	
	B	48 860	1 033 957	2116.16	510 600	2 516 638	492.88	1 213 598	3 027 473	249.46	
Pinotage	P	687 740	375 858	54.65	3 962 714	3 941 148	99.46	8 141 486	8 352 078	102.59	
	B	829 068	492 984	59.46	4 222 177	4 289 479	101.59	6 827 657	8 201 078	120.12	
Merlot	P	505 178	536 706	106.24	3 782 981	3 645 892	96.38	7 304 539	7 032 377	96.27	
	B	193 520	417 703	215.84	951 573	1 609 843	169.18	1 506 373	2 344 371	155.63	
Other Red	P	3 188 222	3 475 411	109.01	27 054 667	30 197 393	111.62	54 389 501	59 484 499	109.37	
	B	2 555 343	7 251 679	283.78	16 718 186	28 954 434	173.19	31 310 547	47 163 821	150.63	
TOTALS RED WINE	P	6 691 392	5 890 457	88.03	48 019 064	52 085 446	108.47	94 094 605	102 197 442	108.61	
	B	4 052 364	9 526 426	235.08	24 205 338	40 363 763	166.76	44 053 650	66 643 067	151.28	
	P+B	10 743 756	15 416 883	143.50	72 224 402	92 449 209	128.00	138 148 255	168 840 509	122.22	
Blanc de Noir + Rosé	P	378 017	302 640	80.06	2 384 677	3 372 936	141.44	7 234 053	8 681 542	120.01	
	B	343 096	541 782	157.91	2 362 228	2 882 050	122.01	9 304 093	9 847 968	105.85	
	P+B	721 113	844 422	117.10	4 746 905	6 254 986	131.77	16 538 146	18 529 510	112.04	
TOTALS NATURAL WINE	P	12 007 118	9 952 912	82.89	87 144 501	92 286 539	105.90	177 947 970	188 628 920	106.00	
	B	7 641 456	16 390 951	214.50	45 905 619	72 233 600	157.35	94 318 089	128 122 951	135.84	
	P+B	19 648 574	26 343 863	134.08	133 050 120	164 520 139	123.65	272 266 059	316 751 871	116.34	
Fortified Wine	P	43 583	24 900	57.13	305 892	201 751	65.95	462 971	363 137	78.44	
	B	0	0	-	33 454	23 876	71.37	33 454	23 876	71.37	
	P+B	43 583	24 900	57.13	339 346	225 627	66.49	496 425	387 013	77.96	
Sparkling wine	P	49 548	97 654	197.09	1 404 024	1 673 512	119.19	2 006 163	2 829 180	141.02	
TOTALS ALL WINE	P	12 100 249	10 075 466	83.27	88 854 417	94 161 802	105.97	180 417 104	191 821 237	106.32	
	B	7 641 456	16 390 951	214.50	45 939 073	72 257 476	157.29	94 351 543	128 146 827	135.82	
	P+B	19 741 705	26 466 417	134.06	134 793 490	166 419 278	123.46	274 768 647	319 968 064	116.45	
OTHER(e.g. for vinegar, industrial)	P	0	0	-	0	0	-	0	0	-	
	B	0	336 476	-	0	504 631	-	0	504 631	-	
	P+B	0	336 476	-	0	504 631	-	0	504 631	-	
Flavoured Grape Liquor	P	12 240	0	0.00	12 313	0	0.00	19 093	462	2.42	
TOTALS ALL PRODUCTS	P	12 112 489	10 075 466	83.18	88 866 730	94 161 802	105.96	180 436 197	191 821 699	106.31	
	B	7 641 456	16 727 427	218.90	45 939 073	72 762 107	158.39	94 351 543	128 651 458	136.35	
	P+B	19 753 945	26 802 893	135.68	134 805 803	166 923 909	123.83	274 787 740	320 473 157	116.63	

P=Packaged

B=Bulk

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

RSA NATURAL WINE EXPORTS PER COUNTRY (PACKAGED AND BULK)

PACKAGED AND BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD FEBRUARY - JANUARY

COUNTRY	200602 - 200701				200702 - 200801				TREND 200702 - 200801 / 200602 - 200701			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	45 315 079	33 830 272	2 966 862	82 112 213	44 590 361	37 267 023	4 874 339	86 731 723	98	110	164	106
GERMANY	14 445 868	25 014 150	5 347 805	44 807 823	19 149 267	34 276 393	5 383 815	58 809 475	133	137	101	131
THE NETHERLANDS	12 412 644	18 936 077	5 111 029	36 459 750	10 059 497	13 408 394	4 558 390	28 026 281	81	71	89	77
SWEDEN	10 481 775	12 648 209	74 151	23 204 135	10 791 847	14 866 705	72 257	25 730 809	103	118	97	111
CANADA	3 565 256	7 506 545	71 289	11 143 090	4 890 443	8 646 722	45 212	13 582 377	137	115	63	122
DENMARK	3 170 461	8 932 759	13 289	12 116 509	3 329 173	9 919 905	88 264	13 337 342	105	111	664	110
U.S.A.	4 430 742	6 226 142	138 753	10 795 637	6 762 054	5 962 105	214 146	12 938 305	153	96	154	120
ANGOLA *	153 740	176 509	7 227	337 476	265 353	11 382 451	369 137	12 016 941	173	6 449	5 108	3 561
BELGIUM	4 684 359	3 958 409	661 086	9 303 854	4 785 859	4 159 841	608 125	9 553 825	102	105	92	103
FRANCE	2 962 331	4 209 533	1 222 107	8 393 971	2 555 097	3 753 355	1 066 218	7 374 670	86	89	87	88
NEW ZEALAND	1 829 391	7 232	2 493	1 839 116	4 211 245	2 662 949	9 441	6 883 635	230	36 822	379	374
SWITZERLAND	1 496 108	1 431 763	341 242	3 269 113	2 809 760	1 679 593	492 249	4 981 602	188	117	144	152
REPUBLIC OF IRELAND	2 781 557	2 358 603	41 243	5 181 403	2 513 410	2 092 147	56 513	4 662 070	90	89	137	90
FINLAND	2 267 408	1 356 660	3 105	3 627 173	2 423 198	1 889 244	338	4 312 780	107	139	11	119
RUSSIA	453 513	844 443	5 895	1 303 851	990 158	1 429 637	8 114	2 427 909	218	169	138	186
KENYA	978 965	917 985	22 770	1 919 720	909 402	1 121 741	15 710	2 046 853	93	122	69	107
AUSTRALIA	169 577	155 425	18 831	343 833	856 719	1 173 787	12 164	2 042 670	505	755	65	594
NORWAY	245 512	1 292 150	72	1 537 734	250 108	1 441 393	3 216	1 694 717	102	112	4 467	110
JAPAN	494 927	770 968	0	1 265 895	493 077	914 108	2 705	1 409 890	100	119	0	111
TANZANIA	562 197	382 704	10 647	955 548	731 168	567 612	15 099	1 313 879	130	148	142	138
NIGERIA *	106 832	537 926	2 700	647 458	183 066	1 101 662	13 706	1 298 434	171	205	508	201
CHINA	91 581	479 256	12 830	583 667	118 874	1 082 344	6 885	1 208 103	130	226	54	207
MAURITIUS *	448 608	400 934	172 314	1 021 856	541 520	399 638	157 411	1 098 569	121	100	91	108
POLAND	143 986	486 925	23 624	654 535	207 907	757 538	39 191	1 004 636	144	156	166	150
UNITED ARAB EMIRATES	376 177	314 530	18 300	709 007	489 108	465 634	18 720	973 462	130	148	102	137
LATVIA	359 448	620 562	1 350	981 360	244 147	428 092	4 275	676 514	68	69	317	69
OTHER COUNTRIES	3 151 616	4 351 583	247 132	7 750 331	4 230 034	5 990 496	393 870	10 614 400	134	138	159	137
TOTAL	117 579 658	138 148 254	16 538 146	272 266 058	129 381 852	168 840 509	18 529 510	316 751 871	110	122	112	116

PACKAGED NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD FEBRUARY - JANUARY

COUNTRY	200602 - 200701				200702 - 200801				TREND 200702 - 200801 / 200602 - 200701			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	31 699 402	27 898 053	2 766 767	62 364 222	30 966 789	29 890 333	4 149 684	65 006 806	98	107	150	104
SWEDEN	10 481 775	12 648 209	74 151	23 204 135	10 791 847	14 818 585	72 257	25 682 689	103	117	97	111
THE NETHERLANDS	7 760 641	9 838 558	2 515 581	20 114 780	6 884 509	8 725 674	2 285 266	17 895 449	89	89	91	89
GERMANY	3 505 144	10 032 913	858 710	14 396 767	4 266 448	10 542 726	842 552	15 651 726	122	105	98	109
DENMARK	1 989 351	6 602 232	13 289	8 604 872	2 451 573	7 264 893	76 284	9 792 750	123	110	574	114
U.S.A.	4 095 382	5 480 252	138 753	9 714 387	3 907 616	5 190 545	214 146	9 312 307	95	95	154	96
CANADA	2 556 551	4 303 411	71 289	6 931 251	2 644 376	4 507 676	45 212	7 197 264	103	105	63	104
BELGIUM	2 401 048	2 345 548	269 432	5 016 028	2 366 021	2 268 981	217 105	4 852 107	99	97	81	97
REPUBLIC OF IRELAND	2 734 267	2 358 603	41 243	5 134 113	2 440 350	2 019 099	56 513	4 515 962	89	86	137	88
FINLAND	1 689 218	1 187 360	3 105	2 879 683	1 858 548	1 648 554	338	3 507 440	110	139	11	122
KENYA	978 965	917 985	22 770	1 919 720	909 402	1 121 741	15 710	2 046 853	93	122	69	107
RUSSIA	429 513	771 604	5 895	1 207 012	583 750	881 912	8 114	1 473 776	136	114	138	122
SWITZERLAND	499 454	598 406	57 542	1 155 402	626 094	709 787	106 029	1 441 910	125	119	184	125
NORWAY	245 512	1 048 423	72	1 294 007	226 112	1 126 879	3 216	1 356 207	102	107	4 467	105
TANZANIA	562 197	382 704	10 647	955 548	731 168	567 612	15 099	1 313 879	93	148	142	138
NIGERIA *	106 832	537 926	2 700	647 458	183 066	1 101 662	13 706	1 298 434	171	205	508	201
JAPAN	353 527	750 468	0	1 103 995	361 937	914 108	2 705	1 278 750	102	122	0	116
UNITED ARAB EMIRATES	376 177	314 530	18 300	709 007	489 108	465 634	18 720	973 462	130	148	102	137
NEW ZEALAND	4 551	7 232	2 493	14 276	251 165	606 449	9 441	867 055	5 519	8 386	379	6 074
POLAND	143 986	390 355	23 624	557 965	207 907	590 096	39 191	837 194	144	151	166	150
AUSTRALIA	146 047	155 425	18 831	320 303	325 107	381 767	12 164	719 038	223	246	65	224
CHINA	67 581	314 756	1 350	383 687	118 874	572 744	6 885	698 503	176	182	510	182
LATVIA	359 448	620 562	1 350	981 360	244 147	428 092	4 275	676 514	68	69	317	69
MAURITIUS *	226 808	182 044	78 864	487 716	277 455	193 805	88 047	559 307	122	106	112	115
FRANCE	235 519	214 934	8 636	459 089	183 053	276 164	25 272	484 489	78	128	293	106
OTHER COUNTRIES	2 970 416	4 192 111	228 659	7 391 186	3 453 514	5 381 924	353 611	9 189 049	116	128	155	124
TOTAL	76 619 312	94 094 604	7 234 053	177 947 969	77 749 936	102 197 442	8 681 542	188 628 920	101	109	120	106

BULK NATURAL WINE EXPORTS (LITRES) PER COUNTRY FOR THE PERIOD FEBRUARY - JANUARY

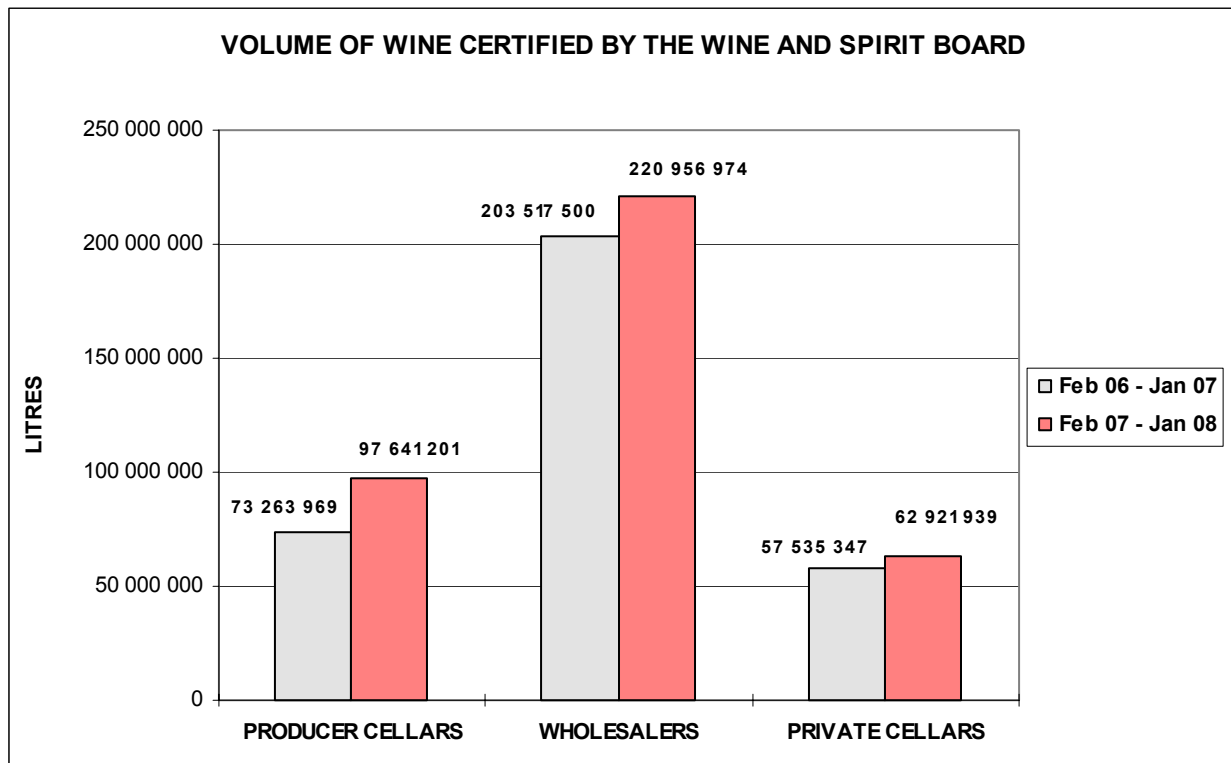
COUNTRY	200602 - 200701				200702 - 200801				TREND 200702 - 200801 / 200602 - 200701			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
GERMANY	10 940 724	14 981 237	4 489 095	30 411 056	14 882 819	23 733 667	4 541 263	43 157 749	136	158	101	142
UNITED KINGDOM	13 615 677	5 932 219	200 095	19 747 991	13 623 572	7 376 690	724 655	21 724 917	100	124	362	110
ANGOLA	0	0	0	0	123 880	11 185 511	360 996	11 670 387	0	0	0	0
THE NETHERLANDS	4 652 003	9 097 520	2 595 448	16 344 971	3 174 988	4 682 720	2 273 124	10 130 832	68	51	88	62
FRANCE	2 726 812	3 994 599	1 213 471	7 934 882	2 372 044	3 477 191	1 040 946	6 890 181	87	87	86	87
CANADA	1 008 705	3 203 134	0	4 211 839	2 246 067	4 139 046	0	6 385 113	223	129	0	152
NEW ZEALAND	1 824 840	0	0	1 824 840	3 960 080	2 056 500	0	6 016 580	217	0	0	330
BELGIUM	2 283 311	1 612 861	391 654	4 287 826	2 419 838	1 890 860	391 020	4 701 718	106	117	100	110
U.S.A.	335 360	745 890	0	1 081 250	2 854 438	771 560	0	3 625 998	851	103	0	335
DENMARK	1 181 110	2 330 527	0	3 511 637	877 600	2 655 012	11 980	3 544 592	74	114	0	101
SWITZERLAND	996 654	833 357	283 700	2 113 711	2 183 666	969 806	386 220	3 539 692	219	116	136	167
AUSTRALIA	23 530	0	0	23 530	531 612	792 020	0	1 323 632	2 259	0	0	5 625
ITALY	168 300	72 740	25 700	266 740	578 150	361 381	48 400	987 931	344	497	188	370
RUSSIA	24 000	72 839	0	96 839	406 408	547 725	0	954 133	1 693	752	0	985
FINLAND	578 190	169 300	0	747 490	564 650	240 690	0	805 340	98	142	0	108
MAURITIUS	221 800	218 890	93 450	534 140	264 065	205 833	69 364	539 262	119	94	74	101
CHINA	24 000	164 500	11 480	199 980	0	509 600	0	509 600	0	310	0	255
NORWAY	0	243 727	0	243 727	23 996	134 514	0	338 510	0	129	0	139
CZECH REPUBLIC	24 000	120 040	0	144 040	120 739	143 889	0	264 628	503	120	0	184
THAILAND	0	0	0	0	98 524	145 764	0	244 288	0	0	0	0
INDIA	94 420	119 200	0	213 620	96 500	98 060	0	194 560	102	82	0	91
POLAND	0	96 570	0	96 570	0	167 442	0	167 442	0	173	0	173
JAPAN	141 400	20 500	0	161 900	131 140	0	0	131 140	93	0	0	81
OTHER COUNTRIES	95 510	24 000	0	1								

VOLUME OF WINE CERTIFIED (LITRES)

	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Jan-07	Jan-08	Trend	Nov-06 Jan-07	Nov-07 Jan-08	Trend	Aug-06 Jan-07	Aug-07 Jan-08	Trend	Feb-06 Jan-07	Feb-07 Jan-08	Trend
PRODUCER CELLARS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	3 229 004	8 335 476	258	11 784 554	23 040 745	196	22 513 157	39 872 111	177	41 036 385	64 254 306	157
Geographical Unit Wine	2 067 004	1 864 222	90	7 908 315	8 070 284	102	16 780 628	17 406 283	104	32 227 584	33 386 895	104
SUB TOTAL	5 296 008	10 199 698	193	19 692 869	31 111 029	158	39 293 785	57 278 394	146	73 263 969	97 641 201	133
WHOLESALERS												
Estate Wine	0	0		0	0		0	0		0	0	
Wine of Origin	1 774 019	2 069 605	117	6 386 020	6 973 096	109	14 746 864	15 961 825	108	30 956 635	31 589 388	102
Geographical Unit Wine	12 158 472	11 929 134	98	40 633 364	39 263 442	97	83 879 406	91 293 223	109	172 560 865	189 367 586	110
SUB TOTAL	13 932 491	13 998 739	100	47 019 384	46 236 538	98	98 626 270	107 255 048	109	203 517 500	220 956 974	109
PRIVATE CELLARS												
Estate Wine	624 285	462 417	74	2 099 935	1 680 959	80	4 215 216	3 839 552	91	8 311 062	7 533 778	91
Wine of Origin	2 379 232	2 420 941	102	9 030 887	7 971 103	88	17 855 179	19 398 542	109	33 883 764	35 849 939	106
Geographical Unit Wine	916 850	1 486 370	162	3 836 277	4 867 101	127	7 817 109	10 629 573	136	15 340 521	19 538 222	127
SUB TOTAL	3 920 367	4 369 728	111	14 967 099	14 519 163	97	29 887 504	33 867 667	113	57 535 347	62 921 939	109
TOTAL	23 148 866	28 568 165	123	81 679 352	91 866 730	112	167 807 559	198 401 109	118	334 316 816	381 520 114	114

CERTIFIED BULK EXPORTS (included in above figures)	1 MONTH			3 MONTHS			6 MONTHS			12 MONTHS		
	Jan-07	Jan-08	Trend	Nov-06 Jan-07	Nov-07 Jan-08	Trend	Aug-06 Jan-07	Aug-07 Jan-08	Trend	Feb-06 Jan-07	Feb-07 Jan-08	Trend
	9 299 515	13 860 309	149	27 326 405	37 943 887	139	53 645 067	75 684 524	141	106 984 577	136 394 439	127

*The total volume of wine certified in the 2007 calendar year made up 51.0% of the 2007 wine production (46.6%-2006,52.9%-2005,44.1%-2004,38.5%-2003)



INDUSTRY INFORMATION COMMITTEE MEMBERS

Andries van Tonder - SALBA
 Diaan de Villiers - SALBA
 Paiter Botha - Vinpro
 Bowen Botha - WCSA
 Marius Erasmus - WCSA
 Elias Holtzkampf - SALBA

Francois Malan - CEWPA
 Jaco Potgieter - SALBA
 Jan Booyesen - Winetech
 Su Birch - WOSA
 Chris Albertyn - SALBA
 Pierre Blake - OWB