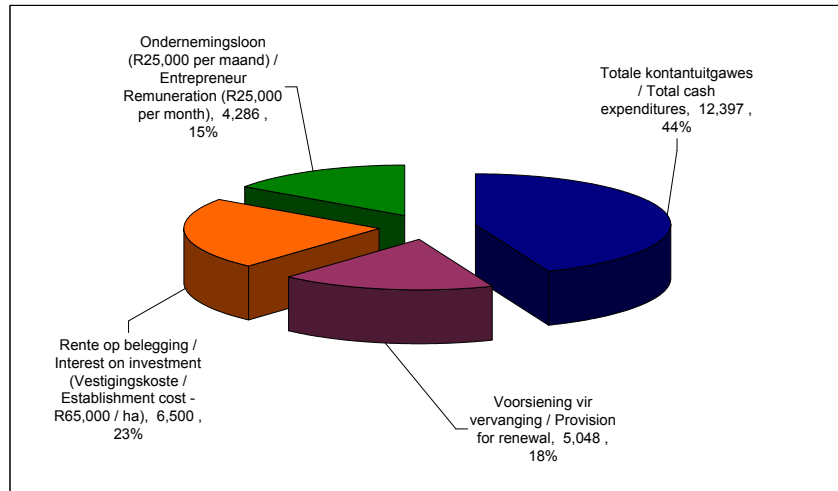


BEPALING VAN TEIKENINKOMSTE PER HA / DETERMINATION OF TARGET INCOME PER HA	70 ha eenheid / 70 ha unit R/ha	
Totale kontantuitgawes / Total cash expenditures	12,397	
Voorsiening vir vervanging / Provision for renewal	5,048	
Teikeninkomste na Produksiekoste / Target income after Production cost	17,445	
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R65,000 / ha)	6,500	65000 10%
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration	23,945	
Ondernemingsloon (R25,000 per maand) / Entrepreneur Remuneration (R25,000 per month)	4,286	25000 12 70
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration	28,231	

Malmesbury / Perdeberg (Droëland / Dry land)



BEPALING VAN TEIKENINKOMSTE / DETERMINATION OF TARGET INCOME	Ton/ha	Ton/ha	Ton/ha	Ton/ha	Ton/ha	Ton/ha
Opbrengs / Yield	4	6	8	10	12	15
	R / TON	R / TON	R / TON	R / TON	R / TON	R / TON
Totale kontantuitgawes / Total cash expenditures	3,099	2,066	1,550	1,240	1,033	826
Voorsiening vir vervanging / Provision for renewal	1,262	841	631	505	421	337
Teikeninkomste na Produksiekoste / Target income after Production cost	4,361	2,908	2,181	1,745	1,454	1,163
Rente op belegging / Interest on investment (Vestigingskoste / Establishment cost - R65,000 / ha)	1,625	1,083	813	650	542	433
Teikeninkomste voor ondernemingsloon / Target income before Entrepreneur Remuneration	5,986	3,991	2,993	2,395	1,995	1,596
Ondernemingsloon (R25,000 per maand) / Entrepreneur Remuneration (R25,000 per month)	1,071	714	536	429	357	286
Teikeninkomste na ondernemingsloon / Target income after Entrepreneur Remuneration	7,058	4,705	3,529	2,823	2,353	1,882
	R / L	R / L	R / L	R / L	R / L	R / L
#Teikeninkomste @ 700 liter herwinning per ton / Target income @ 700 litre recovery per ton	10.08	6.72	5.04	4.03	3.36	2.69
# Voor Kelder koste / Before Cellar cost						