

SOUTH AFRICAN EXPORT VOLUMES (Unrestricted)

Calendar years

'000 litres

	2003		2004		2005		2006		2007		2008		2009		2010		2011		2012		2013		
	Actual	2003/ 2002	Actual	2004/ 2003	Actual	2005/ 2004	Actual	2006/ 2005	Actual	2007/ 2006	Forecast	2008/ 2007	Forecast	2009/ 2008	Forecast	2010/ 2009	Forecast	2011/ 2010	Forecast	2012/ 2011	Forecast	2013/ 2012	
Bottled																							
Red Wine	86,578	115.2	98,553	113.8	96,599	98.0	93,557	96.9	103,002	110.1	112,300	109.0	121,300	108.0	130,400	107.5	141,000	108.1	152,000	107.8	163,000	107.2	
White Wine	77,130	108.3	85,799	111.2	85,101	99.2	75,630	88.9	78,901	104.3	84,000	106.5	89,000	106.0	94,400	106.1	101,000	107.0	108,000	106.9	115,000	106.5	
Blanc de Noir & Rosé	5,152	146.1	7,423	144.1	7,671	103.3	7,075	92.2	8,757	123.8	11,000	125.6	12,000	109.1	13,000	108.3	14,000	107.7	15,000	107.1	16,000	106.7	
Total Natural	168,860	112.7	191,775	113.6	189,371	98.7	176,262	93.1	190,660	108.2	207,300	108.7	222,300	107.2	237,800	107.0	256,000	107.7	275,000	107.4	294,000	106.9	
Fortified Wine	480	112.4	342	71.3	326	95.3	453	139.0	382	84.3	340	89.0	340	100.0	340	100.0	340	100.0	340	100.0	340	100.0	
Sparkling Wine	1,630	116.3	1,553	95.3	1,538	99.0	2,018	131.2	2,779	137.7	3,600	129.5	4,300	119.4	4,800	111.6	5,300	110.4	5,800	109.4	6,300	108.6	
Total Bottled	170,970		193,670		191,235		178,733		193,821		211,240		226,940		242,940		261,640		281,140		300,640		
Bulk																							
Red Wine	24,140	103.1	28,887	119.7	40,102	138.8	43,407	108.2	61,169	140.9	80,000	130.8	90,000	112.5	100,000	111.1	110,000	110.0	120,000	109.1	130,000	108.3	
White Wine	41,933	101.7	41,304	98.5	44,073	106.7	40,232	91.3	47,972	119.2	63,200	131.7	71,000	112.3	79,000	111.3	87,000	110.1	95,000	109.2	103,000	108.4	
Blanc de Noir & Rosé	2,280	182.7	3,801	166.7	5,591	147.1	9,266	165.7	9,649	104.1	10,000	103.6	10,300	103.0	10,550	102.4	10,800	102.4	11,000	101.9	11,200	101.8	
Total Natural	68,353	103.8	73,992	108.2	89,766	121.3	92,905	103.5	118,790	127.9	153,200	129.0	171,300	111.8	189,550	110.7	207,800	109.6	226,000	108.8	244,200	108.1	
Fortified Wine	51	52.6	71	139.2	81	114.1	33	40.7	24	72.7	25	104.2	25	100.0	25	100.0	25	100.0	25	100.0	25	100.0	
Total Bulk	68,404		74,063		89,847		92,938		118,814		153,225		171,325		189,575		207,825		226,025		244,225		
TOTAL EXPORTS	239,374	110.0	267,733	111.8	281,082	105.0	271,671	96.7	312,635	115.1	364,465	116.6	398,265	109.3	432,515	108.6	469,465	108.5	507,165	108.0	544,865	107.4	

Assumptions:

Exchange rate depreciates with an average of 10% per year from 2008 to 2013.