



South African Wine Industry Statistics is published annually during June and is available on request, free of charge, at SAWIS, P O Box 238, Paarl, 7620 or Main Road 312, Paarl

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Contact person:

Bonita Floris: (021) 807 5711 Fax: 086 559 0152 E-mail: floris@sawis.co.za

NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

Ook beskikbaar in Afrikaans



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1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, have also come to the fore. The South African wine industry thus encompasses wine (natural, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

- **Wine** includes all the products below.
 - **Natural wine** is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such natural wine.
 - **Fortified wine** is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.
 - **Sparkling wine** is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.
- **Wine for brandy** is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.
- **Distilling wine** is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.
- **Grape juice concentrate and grape juice** refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.
- **A producer cellar** is a winery where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.
- **A private wine cellar** is a winery belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

2.1 EXTENT OF THE TOTAL WINE INDUSTRY

	2011	2012	2013	2013/2012 TREND
GRAPES CRUSHED	TONS	TONS	TONS	
White varieties	802 937	915 723	963 849	105.3
Red varieties	415 062	428 185	458 632	107.1
Table grapes	84 531	70 575	76 221	108.0
Total	1 302 530	1 414 483	1 498 702	106.0
PRODUCTION				
	MILLION ℓ	MILLION ℓ	MILLION ℓ	2013/2012 TREND
Wine	831.2	870.9	915.5	105.1
Wine for brandy	34.2	62.3	42.0	67.4
Distilling wine	107.2	123.6	140.7	113.8
Grape juice concentrate and grape juice	40.2	40.1	58.7	146.4
Total	1 012.8	1 096.9	1 156.9	105.5
PRODUCERS' INCOME				
	MILLION RAND	MILLION RAND	MILLION RAND	2013/2012 TREND
Grapes sold to producing wholesalers	333.6	344.5	384.5	111.6
Wine	2 826.6	3 229.2	3 826.2	118.5
Wine for brandy	93.6	205.3	154.3	75.2
Distilling wine, grape juice concentrate and grape juice	299.7	352.4	455.7	129.3
Total	3 553.5	4 131.4	4 820.7	116.7
DOMESTIC SALES				
	MILLION ℓ	MILLION ℓ	MILLION ℓ	2013/2012 TREND
Natural wine *	311.4	321.7	328.6	102.1
Fortified wine	33.1	32.9	32.7	99.4
Sparkling wine	8.8	8.5	8.2	96.5
Spirits	115.5	117.9	117.2	99.4
RTD's	390.5	431.9	465.5	107.8
Beer	2 968.5	3 016.0	3 061.0	101.5
Total	3 827.8	3 928.9	4 013.2	102.1
* Natural wine excludes the grape-based liquor and alcoholic fruit beverage component.				
EXPORTS				
	MILLION ℓ	MILLION ℓ	MILLION ℓ	2013/2012 TREND
Natural wine	350.4	408.9	517.4	126.5
Fortified wine	0.4	0.3	0.3	100.0
Sparkling wine	6.6	8.0	7.9	98.8
Total	357.4	417.2	525.6	126.0

2.2 EXTENT OF THE WINE INDUSTRY

	2011	2012	2013	2013/2012 TREND
PRODUCTION	MILLION £			
White	540.3	560.9	568.5	101.4
Red	290.9	310.0	347.0	111.9
Total	831.2	870.9	915.5	105.1
	2011	2012	2013	2013/2012 TREND
DOMESTIC SALES	MILLION £			
Natural wine	311.4	321.7	328.6	102.1
Fortified wine	33.1	32.9	32.7	99.4
Sparkling wine	8.8	8.5	8.2	96.5
Total	353.3	363.1	369.5	101.8
	2011	2012	2013	2013/2012 TREND
EXPORTS	MILLION £			
Natural wine				
White	159.9	216.0	254.6	117.9
Red	169.2	162.9	197.8	121.4
Blanc de Noir / Rosé	21.3	30.0	65.0	216.7
Subtotal	350.4	408.9	517.4	126.5
Sparkling wine	6.6	8.0	7.9	98.8
Fortified wine	0.4	0.3	0.3	100.0
Grand total	357.4	417.2	525.6	126.0
	2011	2012	2013	2013/2012 TREND
STOCK (as on 31 December)	MILLION £			
Total	417.5	433.0	401.9	92.8

3 WINE INDUSTRY STRUCTURE IN 2013

NUMBER OF PRIMARY WINE PRODUCERS 3 323	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 – 100 > 100 – 500 > 500 – 1000 > 1000 – 5000 > 5000 – 10000	1 249 1 216 429 416 13 3 323
# NUMBER OF WINE CELLARS WHICH CRUSH GRAPES 564	50 PRODUCER CELLARS 493 PRIVATE WINE CELLARS 21 PRODUCING WHOLESALERS 564	
NUMBER OF BULK WINE BUYERS 103	103 WHOLESALERS (Including producing wholesalers)	

NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED – 2013)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 – 100	240	233	–	7
> 100 – 500	155	150	–	5
> 500 – 1000	58	55	2	1
> 1000 – 5000	55	46	5	4
> 5000 – 10000	17	6	9	2
> 10000	39	3	34	2
Total	564	493	50	21



4 WINE CELLARS PER REGION

	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Producer cellars	66	66	65	65	59	58	57	54	52	50	50
Private wine cellars	423	477	495	494	481	504	524	493	505	509	493
Producing wholesalers	16	18	21	17	20	23	23	26	25	23	21
Number of wine cellars which crush grapes	505	561	581	576	560	585	604	573	582	582	564

PRODUCER CELLARS	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Northern Cape	4	4	4	4	4	4	3	3	3	3	3
Olifants River	6	6	5	5	3	3	3	3	3	3	3
Swartland	5	5	5	5	5	4	4	4	3	2	2
Klein-Karoo	7	7	7	7	6	6	6	4	4	4	4
Paarl	10	10	10	10	9	8	8	8	8	7	7
Robertson	12	12	12	12	10	10	10	11	10	10	10
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2
Worcester	20	20	20	20	20	5	5	8	8	8	8
Breedekloof						16	16	11	11	11	11
Total	66	66	65	65	59	58	57	54	52	50	50

PRIVATE WINE CELLARS	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Northern Cape	5	6	8	8	8	10	9	9	8	10	11
Olifants River	16	16	17	15	12	15	15	11	16	14	11
Swartland	19	23	26	31	31	34	37	33	34	33	31
Klein-Karoo	16	20	18	16	16	16	20	22	24	25	22
Paarl	132	149	156	139	141	152	148	128	136	128	125
Robertson	41	45	46	51	51	52	58	53	55	54	55
Stellenbosch	160	175	173	177	166	170	175	172	171	178	175
Worcester	34	43	51	57	56	42	46	49	48	52	48
Breedekloof						13	16	16	13	15	15
Total	423	477	495	494	481	504	524	493	505	509	493

5 VINES AND AREA UNDER VINES

5.1 VINE TYPES

VINE TYPES	2011		2012		2013	
	VINES	HECTARES	VINES	HECTARES	VINES	HECTARES
Wine grapes*	299 989 523	100 569	298 167 389	100 093	296 775 118	99 680
Sultana**	14 776 717	8 350	14 522 360	8 202	13 816 650	7 799
Table grapes**	28 547 168	14 850	29 049 408	16 928	30 045 880	15 715
Rootstocks	201 727	69	221 100	77	82 686	40
Currants***	970 614	348	980 902	354	1 070 609	390
Total	344 485 749	124 185	342 941 159	125 654	341 790 943	123 624

* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

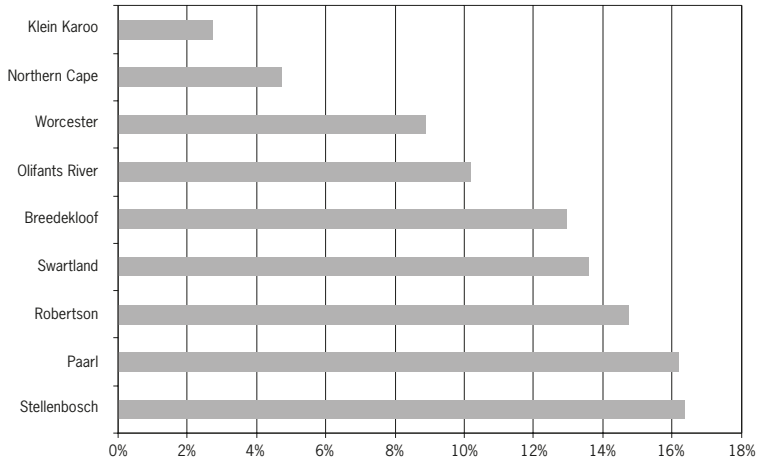
** Only portion of production is utilised for production of wine.

*** For raisins only.

5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION DURING 2013 (Excluding Sultana)

WINE REGIONS	NUMBER OF VINES	% OF TOTAL VINES	AREA HECTARES	% OF TOTAL HECTARES
Stellenbosch	49 523 365	16.69	16 294	16.35
Paarl	48 460 222	16.33	16 106	16.16
Robertson	49 743 713	16.76	14 676	14.72
Swartland	34 165 525	11.51	13 509	13.55
Breedekloof	41 366 550	13.94	12 878	12.92
Olifants River	27 498 000	9.27	10 116	10.15
Worcester	28 028 029	9.44	8 814	8.84
Northern Cape	9 879 230	3.33	4 652	4.67
Klein Karoo	8 110 484	2.73	2 637	2.65
Total	296 775 118	100.00	99 680	100.00

DISTRIBUTION OF WINE GRAPE VINEYARDS (HA) PER WINE REGION, 2013 (Excluding Sultana)

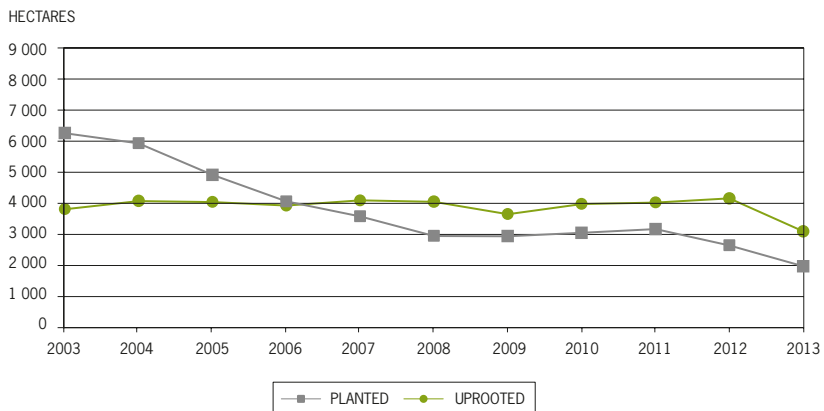


5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

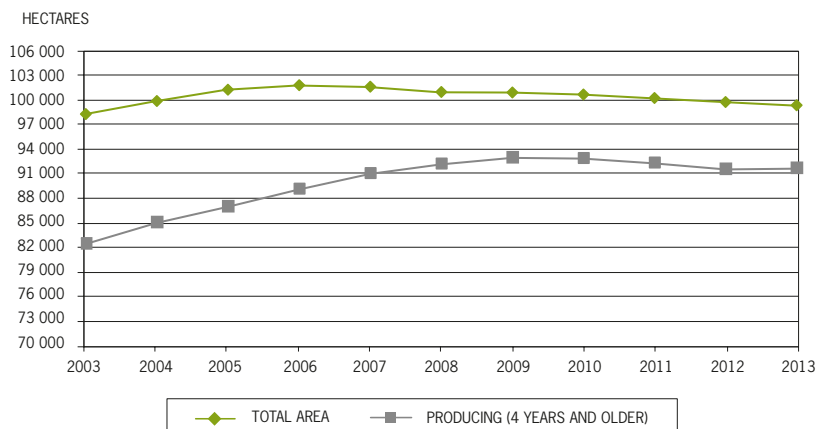
YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2003	6 285	3 829	- 84	98 605
2004	5 958	4 095	- 261	100 207
2005	4 940	4 062	523	101 607
2006	4 083	3 948	403	102 146
2007	3 597	4 114	328	101 957
2008	2 967	4 070	458	101 312
2009	2 959	3 672	660	101 259
2010	3 067	3 998	688	101 016
2011	3 185	4 047	415	100 569
2012	2 663	4 177	1 038	100 093
2013	1 987	3 115	715	99 680

* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.

WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)



AREA UNDER WINE GRAPE VINEYARDS (Excluding Sultana)



5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2013

VARIETY PLANTED	HECTARES									
	TOTAL	NORTHERN CAPE	OLIFANTS-RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WOR-CESTER	BREED-KLOOF
Chenin blanc	388	9	56	46	5	55	65	21	74	56
Colombar(d)	237	2	29	–	38	12	64	–	33	59
Sauvignon blanc	96	–	2	14	0	4	17	34	9	16
Chardonnay	69	–	–	5	–	5	37	3	–	18
Muscat de Frontignan	66	9	2	–	0	2	34	–	3	16
Muscat d'Alexandrie	48	–	4	3	2	–	9	–	6	25
Morio Muscat	27	–	–	–	–	–	22	–	5	–
Other white varieties	101	1	–	2	4	17	31	14	26	7
Total white varieties	1 032	20	93	70	49	95	281	72	156	196
Pinotage	310	0	23	28	1	52	95	3	59	48
Shiraz	154	2	10	25	1	39	28	3	30	17
Ruby Cabernet	125	–	23	–	12	–	36	–	26	28
Cabernet Sauvignon	119	–	2	7	–	39	37	17	4	12
Petit Verdot	53	–	–	14	–	5	10	1	22	1
Merlot	44	–	6	4	–	1	15	3	–	16
Cinsaut	29	–	–	4	–	3	9	–	0	13
Pinot noir	21	0	2	–	0	3	0	5	10	0
Carignan	15	–	–	15	–	1	0	–	–	–
Other red varieties	85	0	13	19	2	15	20	3	0	13
Total red varieties	955	2	79	116	16	158	250	35	151	149
Total white and red	1 987	22	172	186	65	252	531	107	307	345
Sultana	89	83	–	–	–	1	4	–	1	–

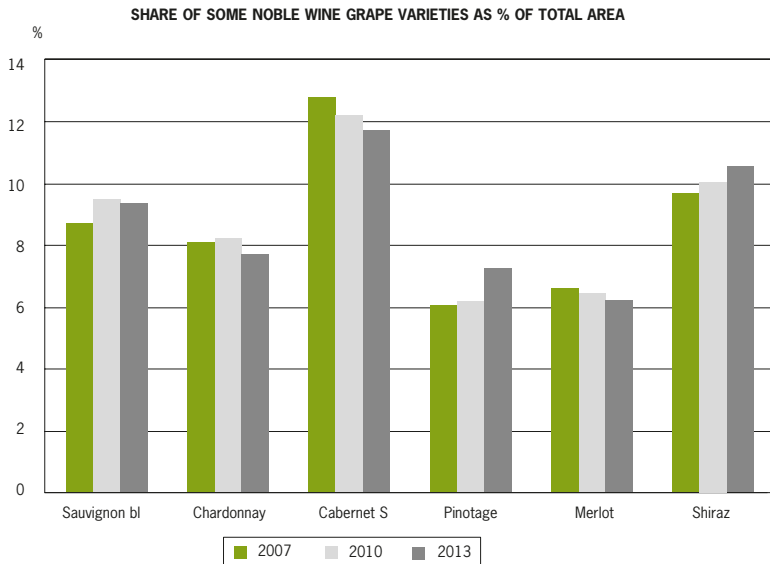
5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2013

VARIETY UPROOTED	HECTARES									
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WOR-CESTER	BREED-KLOOF
Chenin blanc	805	58	48	272	11	112	98	25	65	117
Colombar(d)	351	133	31	3	23	27	80	0	28	25
Chardonnay	280	1	14	30	9	35	107	22	36	24
Sauvignon blanc	266	–	12	56	2	37	47	93	15	6
Muscat d'Alexandrie	83	10	15	3	5	6	11	0	5	28
Crouchen (Cape Riesling)	68	3	–	7	–	19	3	3	16	17
Sémillon	33	–	2	1	0	7	4	5	10	4
Palomino (White French)	21	1	3	3	4	4	1	–	5	–
Viognier	16	–	–	2	–	4	1	1	3	4
Clairette Blanche	7	1	–	–	–	–	2	–	2	2
Fernao Pires	1	–	–	–	–	–	–	–	1	–
Other white varieties	119	32	7	9	2	8	32	6	6	17
Total white varieties	2 049	239	132	386	55	260	387	155	191	245
Cabernet Sauvignon	332	–	17	70	13	95	8	102	14	13
Shiraz	234	7	20	54	11	32	25	52	21	11
Merlot	165	–	14	29	4	32	7	43	25	10
Pinotage	125	3	11	30	3	30	7	21	11	10
Cinsaut	69	–	–	31	–	13	1	11	–	13
Other red varieties	141	18	6	23	3	35	18	11	12	15
Total red varieties	1 066	28	67	237	34	237	66	240	84	73
Total white and red	3 115	267	199	623	88	497	453	396	274	318
Sultana	721	681	10	2	–	2	–	–	26	–

5.6 AREA DISTRIBUTION OF WINE GRAPE VARIETIES
Wine grape varieties as % of total area

VARIETY	2006	2007	2008	2009	2010	2011	2012	2013
Chenin blanc	18.7	18.8	18.6	18.4	18.3	18.2	18.2	18.0
Colombar(d)	11.4	11.6	11.7	11.8	11.9	11.8	11.7	11.7
Sauvignon blanc	8.2	8.7	9.0	9.3	9.5	9.6	9.5	9.4
Chardonnay	8.0	8.1	8.2	8.3	8.2	8.1	7.9	7.7
Muscat d'Alexandrie*	2.5	2.4	2.3	2.2	2.2	2.1	2.0	2.0
Sémillon	1.1	1.1	1.1	1.2	1.2	1.2	1.2	1.2
Viognier	0.7	0.8	0.9	0.9	0.9	0.9	0.9	0.9
Muscat de Frontignan	0.6	0.7	0.7	0.7	0.7	0.7	0.7	0.8
Other white varieties	3.9	3.7	3.6	3.5	3.3	3.2	3.1	3.0
Total white varieties	55.1	55.8	56.1	56.2	56.0	55.6	55.1	54.6
Cabernet Sauvignon	13.1	12.8	12.5	12.3	12.2	12.0	11.8	11.7
Shiraz	9.6	9.7	9.8	9.9	10.0	10.3	10.5	10.5
Pinotage	6.2	6.0	6.0	6.0	6.2	6.5	6.9	7.2
Merlot	6.7	6.6	6.5	6.5	6.4	6.4	6.3	6.2
Ruby Cabernet	2.5	2.4	2.4	2.3	2.2	2.2	2.3	2.3
Cinsaut	2.5	2.4	2.2	2.1	2.0	2.0	1.9	1.9
Pinot noir	0.6	0.6	0.7	0.8	1.0	1.0	1.1	1.1
Cabernet Franc	1.0	1.0	1.0	1.0	0.9	0.9	0.9	0.9
Other red varieties	2.7	2.7	2.8	2.9	3.0	3.1	3.3	3.5
Total red varieties	44.9	44.2	43.9	43.8	44.0	44.4	44.9	45.4
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total hectares	102 146	101 957	101 312	101 259	101 016	100 569	100 093	99 680
Sultana* (Hectares)	10 571	9 958	9 486	9 082	9 025	8 350	8 202	7 799

* Also utilised for raisins and as table grapes.



5.7 WINE GRAPE VARIETIES PER WINE REGION FOR 2013

VARIETY	HECTARES IN WINE AREA AS % OF VARIETY TOTAL									
	TOTAL HECTARES	NORTH-EERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF
Chenin blanc	17 890	6	16	15	3	17	9	8	11	16
Colombar(d)	11 696	21	21	2	7	4	19	0	9	16
Sauvignon blanc	9 321	0	6	13	1	11	18	30	11	10
Chardonnay	7 665	1	5	11	2	17	27	14	11	13
Muscat d'Alexandrie	1 984	9	22	3	9	4	6	3	11	34
Sémillon	1 195	–	6	12	0	12	7	15	12	36
Viognier	879	2	4	17	2	28	10	18	12	8
Muscat de Frontignan	789	4	8	2	9	9	55	3	8	3
Other white varieties	3 044	11	8	9	3	13	20	11	13	12
Total white varieties	54 463	8	13	10	4	12	16	11	11	15
Cabernet Sauvignon	11 658	1	4	18	1	23	13	28	5	7
Shiraz	10 509	1	9	20	1	22	12	21	7	8
Pinotage	7 196	1	9	23	1	19	11	17	6	13
Merlot	6 183	1	6	14	2	18	11	32	6	10
Ruby Cabernet	2 312	4	14	5	5	6	32	2	10	23
Cinsaut	1 916	–	2	15	0	36	6	7	5	30
Pinot noir	1 119	0	4	6	2	14	19	27	25	3
Cabernet Franc	881	0	1	11	0	20	6	47	8	6
Other red varieties	3 442	1	6	23	5	23	10	18	7	8
Total red varieties	45 217	1	7	18	2	21	13	23	7	10
Total	99 680	5	10	14	3	16	15	16	9	13
Sultana (Hectares)	7 799	7 097	175	199	34	79	36	1	173	5

5.7 WINE GRAPE VARIETIES PER WINE REGION FOR 2013 (CONTINUED)
VARIETAL COMPOSITION (%) PER WINE REGION

VARIETY	HECTARES IN WINE AREA AS % OF VARIETY TOTAL									
	TOTAL HECTARES	NORTH-EERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF
Chenin blanc	18	24	28	20	19	19	11	8	22	22
Colombar(d)	12	54	25	2	30	3	15	0	13	15
Sauvignon blanc	9	0	6	9	4	6	11	17	12	7
Chardonnay	8	1	4	6	6	8	14	7	9	8
Muscat d'Alexandrie	2	4	4	0	7	0	1	0	2	5
Sémillon	1	0	1	1	0	1	1	1	2	3
Viognier	1	0	0	1	1	2	1	1	1	1
Muscat de Frontignan	1	1	1	0	3	0	3	0	1	0
Other white varieties	3	7	2	2	4	2	4	2	5	3
Total white varieties	55	92	70	41	74	41	61	37	66	64
Cabernet Sauvignon	12	2	5	16	4	17	10	20	6	6
Shiraz	11	2	9	15	5	14	8	14	8	7
Pinotage	7	1	6	12	3	9	6	8	5	7
Merlot	6	1	4	6	4	7	5	12	4	5
Ruby Cabernet	2	2	3	1	4	1	5	0	3	4
Cinsaut	2	0	0	2	0	4	1	1	1	4
Pinot noir	1	0	0	1	1	1	1	2	3	0
Cabernet Franc	1	0	0	1	0	1	0	3	1	0
Other red varieties	3	1	2	6	6	5	2	4	3	2
Total red varieties	45	8	30	59	26	59	39	63	34	36
Total	100	100	100	100	100	100	100	100	100	100
Total hectares	99 680	4 652	10 116	13 509	2 637	16 106	14 676	16 294	8 814	12 878
Sultana (Hectares)	7 799	7 097	175	199	34	79	36	1	173	5

5.8 AGE OF VINES PER WINE REGION FOR 2013 – HECTARES (Excluding Sultana)

AGE OF VINES	HECTARES									
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF
< 4 Years	3 983	154	472	317	159	463	982	234	549	654
4 - 10 Years	17 939	1 098	2 128	1 551	656	1 781	3 287	1 974	2 553	2 912
11 - 15 Years	7 364	861	822	895	244	983	1 115	842	714	888
16 - 20 Years	9 861	1 389	1 488	881	374	899	1 594	818	851	1 566
> 20 Years	15 316	761	2 191	1 848	508	2 530	1 981	2 154	1 171	2 172
Total white varieties	54 463	4 261	7 101	5 491	1 941	6 658	8 959	6 021	5 839	8 192
< 4 Years	3 725	29	256	496	37	582	902	330	389	704
4 - 10 Years	7 535	95	297	1 058	154	1 549	1 078	1 735	877	692
11 - 15 Years	21 387	151	1 661	3 786	336	4 560	2 423	5 058	1 235	2 177
16 - 20 Years	8 767	86	643	2 037	108	1 899	999	1 776	327	894
> 20 Years	3 804	30	157	642	60	859	315	1 374	147	219
Total red varieties	45 217	391	3 015	8 018	696	9 448	5 717	10 272	2 975	4 685
< 4 Years	7 708	183	728	813	196	1 045	1 884	564	939	1 357
4 - 10 Years	25 474	1 193	2 426	2 608	810	3 330	4 365	3 709	3 429	3 604
11 - 15 Years	28 750	1 011	2 483	4 680	581	5 543	3 538	5 900	1 949	3 065
16 - 20 Years	18 628	1 475	2 131	2 917	482	2 798	2 593	2 594	1 178	2 460
> 20 Years	19 120	791	2 348	2 490	568	3 390	2 296	3 527	1 319	2 391
Total white and red	99 680	4 652	10 116	13 509	2 637	16 106	14 676	16 294	8 814	12 878

AGE OF VINES PER WINE REGION FOR 2013 – % (Excluding Sultana)

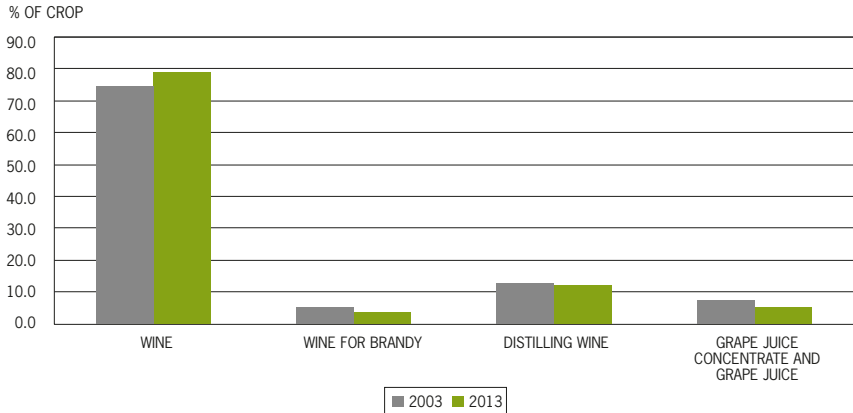
AGE OF VINES	HECTARES IN WINE REGION AS % OF TOTAL									
	TOTAL HECTARES	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF
< 4 Years	4.0	3.3	4.7	2.3	6.0	2.9	6.7	1.4	6.2	5.1
4 - 10 Years	18.0	23.6	21.0	11.5	24.9	11.1	22.4	12.1	29.0	22.6
11 - 15 Years	7.4	18.5	8.1	6.6	9.3	6.1	7.6	5.2	8.1	6.9
16 - 20 Years	9.9	29.9	14.7	6.5	14.2	5.6	10.9	5.0	9.7	12.2
> 20 Years	15.4	16.3	21.7	13.7	19.3	15.7	13.5	13.2	13.3	16.9
Total white varieties	54.6	91.6	70.2	40.6	73.6	41.3	61.0	37.0	66.2	63.6
< 4 Years	3.7	0.6	2.5	3.7	1.4	3.6	6.1	2.0	4.4	5.5
4 - 10 Years	7.6	2.0	2.9	7.8	5.8	9.6	7.3	10.6	9.9	5.4
11 - 15 Years	21.5	3.2	16.4	28.0	12.8	28.3	16.5	31.0	14.0	16.9
16 - 20 Years	8.8	1.8	6.4	15.1	4.1	11.8	6.8	10.9	3.7	6.9
> 20 Years	3.8	0.7	1.6	4.8	2.3	5.3	2.1	8.4	1.7	1.7
Total red varieties	45.4	8.4	29.8	59.4	26.4	58.7	39.0	63.0	33.8	36.4
< 4 Years	7.7	3.9	7.2	6.0	7.4	6.5	12.8	3.5	10.6	10.5
4 - 10 Years	25.6	25.6	24.0	19.3	30.7	20.7	29.7	22.8	38.9	28.0
11 - 15 Years	28.8	21.7	24.6	34.6	22.0	34.4	24.1	36.2	22.1	23.8
16 - 20 Years	18.7	31.7	21.1	21.6	18.3	17.4	17.7	15.9	13.4	19.1
> 20 Years	19.2	17.0	23.2	18.4	21.5	21.0	15.6	21.6	15.0	18.6
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

6 PRODUCTION AND UTILISATION OF CROP

6.1 TOTAL CROP

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS – GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC./VOL	DISTILLING WINE	AVERAGE % ALC./VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC./VOL	TOTAL WINE CROP
2000	1 098 170	540 233 265	24 825 560	11.46	129 857 983	9.98	142 292 995	10.99	837 209 803
2001	977 461	530 399 518	8 130 916	11.67	108 546 970	10.09	99 407 830	12.04	746 485 234
2002	1 079 875	567 239 847	26 797 303	11.80	124 794 222	10.02	115 324 822	11.65	834 156 194
2003	1 233 689	712 660 742	50 453 126	11.75	122 209 343	9.93	70 692 300	11.71	956 015 511
2004	1 312 184	696 788 280	85 357 180	11.66	145 774 848	9.94	87 776 683	11.54	1 015 696 991
2005	1 171 632	628 482 614	82 927 858	11.84	129 238 525	9.96	64 577 593	11.70	905 226 590
2006	1 301 579	709 717 222	82 116 414	11.48	147 945 171	10.00	73 201 381	10.61	1 012 980 188
2007	1 351 447	730 420 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 458 789
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 483	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 701	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635

PRODUCT AS % OF TOTAL WINE PRODUCTS PRODUCED



6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% RED	% WHITE	% RED	% WHITE
2003	28.1	71.9	32.1	67.9
2004	29.9	70.1	36.2	63.8
2005	33.5	66.5	38.9	61.1
2006	33.4	66.6	36.5	63.5
2007	34.4	65.6	36.1	63.9
2008	33.9	66.1	37.6	62.4
2009	33.1	66.9	35.2	64.8
2010	31.6	68.4	34.1	65.9
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.9	62.1

6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2013

VARIETY	TOTAL TONS	% OF VARIETY CRUSHED BY		
		PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	322 295	10.6	87.0	2.3
Colombar(d)	315 273	5.2	94.7	0.1
Sauvignon blanc	105 744	31.8	53.9	14.3
Chardonnay	87 533	22.7	67.8	9.6
Muscat d'Alexandrie	36 783	10.8	89.2	0.0
Sémillon	17 498	21.6	72.6	5.8
Muscat de Frontignan (Muscadel)	11 182	31.2	68.6	0.2
Viognier	10 571	26.9	57.6	15.5
Other white varieties	56 969	15.8	75.6	8.6
Table grapes	55 522	26.6	65.2	8.2
Total white varieties	1 019 370	13.9	81.8	4.3
Shiraz	109 454	30.3	55.0	14.7
Cabernet Sauvignon	92 775	31.6	52.4	16.0
Merlot	65 849	31.4	53.4	15.1
Pinotage	82 209	25.1	65.1	9.8
Ruby Cabernet	33 664	11.2	88.1	0.7
Cinsaut	26 024	13.1	83.6	3.4
Petit Verdot	7 982	31.9	48.9	19.2
Cabernet Franc	6 625	48.6	34.7	16.7
Other red varieties	34 050	51.2	34.0	14.8
Table grapes	20 699	0.0	100.0	-
Total red varieties	479 331	28.0	60.0	12.0
Total white and red	1 498 701	18.4	74.8	6.7

6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2013 (CONTINUED)

VARIETY AS % OF TOTAL CRUSHED

VARIETY	ALL WINE CELLARS	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	21.5	12.4	25.0	7.4
Colombar(d)	21.0	5.9	26.6	0.3
Sauvignon blanc	7.1	12.2	5.1	15.0
Chardonnay	5.8	7.2	5.3	8.3
Muscat d'Alexandrie	2.5	1.4	2.9	0.0
Sémillon	1.2	1.4	1.1	1.0
Muscat de Frontignan (Muscadel)	0.7	1.3	0.7	0.0
Viognier	0.7	1.0	0.5	1.6
Other white varieties	3.8	3.3	3.8	4.8
Table grapes	3.7	5.3	3.2	4.5
Total white varieties	68.0	51.4	74.4	42.9
Shiraz	7.3	12.0	5.4	15.9
Cabernet Sauvignon	6.2	10.6	4.3	14.6
Merlot	4.4	7.5	3.1	9.9
Pinotage	5.5	7.5	4.8	8.0
Ruby Cabernet	2.2	1.4	2.6	0.2
Cinsaut	1.7	1.2	1.9	0.9
Petit Verdot	0.5	0.9	0.3	1.5
Cabernet Franc	0.4	1.2	0.2	1.1
Other red varieties	2.3	6.3	1.0	5.0
Table grapes	1.4	0.0	1.8	-
Total red varieties	32.0	48.6	25.6	57.1
Total white and red	100.0	100.0	100.0	100.0
Total tons	1 498 701	276 174	1 121 373	101 154

6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION

VARIETY	TOTAL TONS	WINE REGION AS % OF VARIETAL TOTAL								
		NORTHERN CAPE	OLIFANTS RIVER	SWARTLAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF
Chenin blanc	322 295	10.8	24.3	7.3	3.2	8.8	9.8	3.2	12.8	19.7
Colombar(d)	315 273	24.6	26.4	0.7	6.6	1.7	15.7	0.2	8.3	15.8
Sauvignon blanc	105 744	0.1	9.0	7.7	0.5	7.8	28.2	18.3	11.0	17.5
Chardonnay	87 533	0.4	7.1	8.5	2.2	12.0	32.6	8.8	11.5	17.0
Muscat d'Alexandrie	36 783	8.0	30.3	0.7	5.6	1.2	5.2	0.3	9.3	39.4
Sémillon	17 498	–	7.4	4.7	0.1	7.8	9.1	7.9	12.7	50.4
Muscat de Frontignan (Muscadel)	11 182	3.3	9.8	1.3	6.2	1.0	63.7	1.4	11.3	2.0
Viognier	10 571	1.9	5.8	10.9	2.6	25.0	12.4	14.1	13.3	14.2
Other white varieties	56 969	11.4	7.2	15.6	2.5	11.2	16.9	6.9	15.1	13.3
Table grapes	55 522	37.9	16.9	19.6	1.1	5.3	0.6	0.1	17.9	0.7
Total white varieties	1 019 370	14.1	20.1	6.2	3.8	6.5	15.8	4.4	11.4	17.6
Shiraz	109 454	0.6	11.7	15.1	1.4	18.8	14.7	18.4	7.2	12.1
Cabernet Sauvignon	92 775	0.5	6.8	14.4	0.7	19.9	18.9	22.1	6.0	10.8
Merlot	65 849	0.3	8.9	10.8	1.7	15.8	14.1	25.5	6.7	16.1
Pinotage	82 209	0.2	13.2	19.0	1.3	15.5	13.5	13.3	6.9	17.1
Ruby Cabernet	33 664	3.6	16.2	2.8	4.1	5.1	32.4	0.9	8.8	26.2
Cinsaut	26 024	–	0.9	8.5	0.0	20.5	7.7	4.2	7.7	50.5
Petit Verdot	7 982	1.3	2.7	8.2	0.3	24.0	18.8	20.8	8.1	15.9
Cabernet Franc	6 625	0.2	2.3	9.7	0.2	18.7	5.8	42.0	10.7	10.5
Other red varieties	34 050	1.1	5.4	16.6	5.6	17.7	20.4	16.8	8.6	7.8
Table grapes	20 699	0.0	0.7	4.0	1.9	15.4	0.4	0.0	73.9	3.6
Total red varieties	479 331	0.7	9.1	13.3	1.7	17.0	15.8	16.7	10.0	15.7
Total white and red	1 498 701	9.8	16.6	8.5	3.1	9.9	15.8	8.3	10.9	17.0

6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION (CONTINUED)

VARIETIES PRODUCED IN WINE REGION AS % OF TOTAL PRODUCTION OF REGION

VARIETY	NORTHERN CAPE	OLIFANTS- RIVER	SWART- LAND	KLEIN KAROO	PAARL	ROBERT- SON	STELLEN- BOSCH	WORCES- TER	BREEDE- KLOOF
Chenin blanc	23.6	31.5	18.5	22.2	19.2	13.4	8.2	25.2	24.9
Colombar(d)	52.7	33.4	1.8	44.4	3.7	20.9	0.5	15.9	19.6
Sauvignon blanc	0.1	3.8	6.4	1.2	5.5	12.6	15.5	7.1	7.3
Chardonnay	0.2	2.5	5.8	4.1	7.1	12.0	6.1	6.2	5.8
Muscat d'Alexandrie	2.0	4.5	0.2	4.4	0.3	0.8	0.1	2.1	5.7
Sémillon	–	0.5	0.6	0.0	0.9	0.7	1.1	1.4	3.5
Muscat de Frontignan (Muscadell)	0.2	0.4	0.1	1.5	0.1	3.0	0.1	0.8	0.1
Viognier	0.1	0.2	0.9	0.6	1.8	0.6	1.2	0.9	0.6
Other white varieties	4.4	1.7	7.0	3.0	4.3	4.0	3.2	5.2	3.0
Table grapes	14.3	3.8	8.6	1.3	2.0	0.1	0.0	6.1	0.2
Total white varieties	97.8	82.4	50.0	82.7	44.9	68.1	36.0	70.7	70.5
Shiraz	0.5	5.2	13.0	3.2	13.9	6.8	16.1	4.8	5.2
Cabernet Sauvignon	0.3	2.5	10.5	1.4	12.5	7.4	16.4	3.4	3.9
Merlot	0.1	2.4	5.6	2.4	7.0	3.9	13.4	2.7	4.2
Pinotage	0.1	4.4	12.3	2.4	8.6	4.7	8.8	3.4	5.5
Ruby Cabernet	0.8	2.2	0.7	2.9	1.2	4.6	0.2	1.8	3.5
Cinsaut	–	0.1	1.7	0.0	3.6	0.8	0.9	1.2	5.2
Petit Verdot	0.1	0.1	0.5	0.1	1.3	0.6	1.3	0.4	0.5
Cabernet Franc	0.0	0.1	0.5	0.0	0.8	0.2	2.2	0.4	0.3
Other red varieties	0.2	0.7	4.4	4.1	4.1	2.9	4.6	1.8	1.0
Table grapes	0.0	0.1	0.7	0.8	2.2	0.0	0.0	9.3	0.3
Total red varieties	2.2	17.6	50.0	17.3	55.1	31.9	64.0	29.3	29.5
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total tons	146 840	248 885	127 178	46 718	147 980	237 335	125 049	163 925	254 791

6.5 CERTIFIED WINE

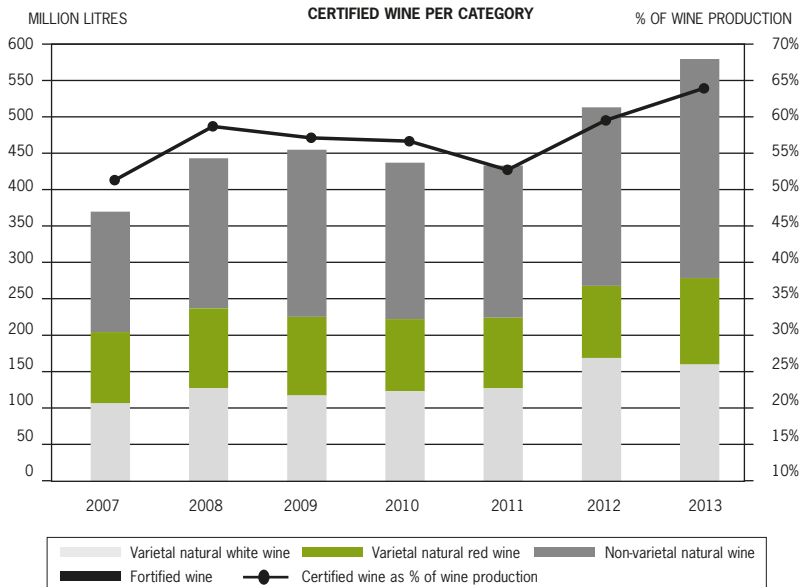
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

CERTIFIED WINE

WINE CATEGORY	LITRES						
	2007	2008	2009	2010	2011	2012	2013
White varieties:							
Natural wine*	109 074 251	130 011 675	119 715 331	126 162 760	130 205 406	171 531 333	162 714 954
Fortified wine	309 753	315 434	456 928	472 646	514 617	497 777	531 303
Total	109 384 004	130 327 109	120 172 259	126 635 406	130 720 023	172 029 110	163 246 257
Red varieties:							
Natural wine*	98 477 970	111 097 722	108 847 530	100 470 954	97 672 225	99 874 859	120 270 128
Fortified wine	302 885	304 170	19 760	16 410	43 509	17 297	41 430
Total	98 780 855	111 401 892	108 867 290	100 487 364	97 715 734	99 892 156	120 311 558
Non varietal:							
Natural wine*	167 220 856	207 461 808	231 937 683	217 486 670	211 318 689	248 204 687	304 033 110
Fortified wine	715 146	874 529	854 984	702 591	920 959	756 891	734 957
Total	167 936 002	208 336 337	232 792 667	218 189 261	212 239 648	248 961 578	304 768 067
Total:							
Natural wine*	374 773 077	448 571 205	460 500 544	444 120 384	439 196 320	519 610 879	587 018 192
Fortified wine	1 327 784	1 494 133	1 331 672	1 191 647	1 479 085	1 271 965	1 307 690
GRAND TOTAL	376 100 861	450 065 338	461 832 216	445 312 031	440 675 405	520 882 844	588 325 882

*Includes sparkling wine



6.6 CERTIFIED WINE PER PRODUCER GROUP

(Quantity final certified wine irrespective of vintage)

	LITRES						
	2007	2008	2009	2010	2011	2012	2013
PRODUCER CELLARS							
Wine of origin	92 735 009	102 644 673	104 491 678	102 115 994	109 938 966	153 875 577	186 484 855
Sub total	92 735 009	102 644 673	104 491 678	102 115 994	109 938 966	153 875 577	186 484 855
WHOLESALEERS							
Wine of origin	220 890 726	271 368 277	283 623 663	263 352 347	251 747 373	278 747 753	307 268 633
Sub total	220 890 726	271 368 277	283 623 663	263 352 347	251 747 373	278 747 753	307 268 633
PRIVATE CELLARS							
Estate wine	7 697 164	8 118 577	6 660 051	6 235 561	6 489 591	7 008 312	8 376 436
Wine of origin	54 777 962	67 933 811	67 056 824	73 608 129	72 499 475	81 253 852	86 181 988
Sub total	62 475 126	76 052 388	73 716 875	79 843 690	78 989 066	88 262 164	94 558 424
TOTAL							
Estate wine	7 697 164	8 118 577	6 660 051	6 235 561	6 489 591	7 008 312	8 376 436
Wine of origin	368 403 697	441 946 761	455 172 165	439 076 470	434 185 814	513 877 182	579 935 476
Grand Total	376 100 861	450 065 338	461 832 216	445 312 031	440 675 405	520 885 494	588 311 912
Certified bulk exports (Included in above figures)	131 833 645	165 696 877	172 194 803	174 147 910	205 148 608	295 103 580	347 030 324

7 PRODUCERS' SALES, INCOME AND PRICES

7.1 PRODUCERS' SALES AND INCOME

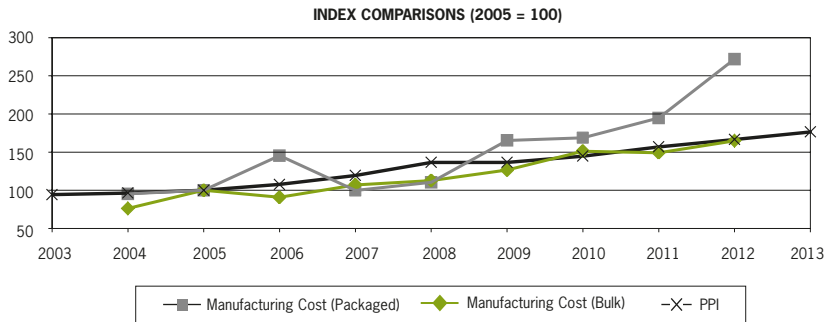
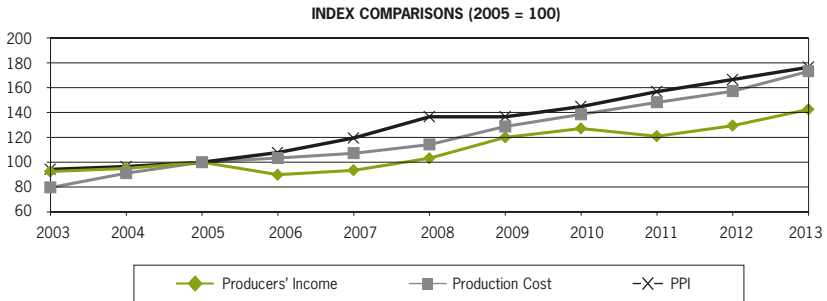
YEAR	GRAPES SOLD TO PRODUCING WHOLESALEERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	LITRE @ 10% A/V	RAND	LITRE @ 10% A/V	RAND	RAND
2003	95 372	340 764 760	502 793 958	1 881 905 992	59 154 324	110 411 993	223 980 859	243 018 049	2 576 100 794
2004	92 460	343 618 314	570 565 631	1 996 274 451	99 264 395	197 857 740	246 317 617	272 898 703	2 810 649 208
2005	93 814	306 095 814	567 278 434	1 900 518 439	97 797 034	203 811 278	208 986 908	233 386 619	2 643 812 150
2006	98 091	299 182 965	562 987 631	1 889 651 444	94 173 506	199 321 001	237 558 834	253 958 427	2 642 113 837
2007	95 544	265 729 665	613 508 539	2 047 610 379	114 086 136	254 896 789	232 456 540	284 306 256	2 852 543 089
2008	100 831	293 681 016	739 095 733	2 509 260 784	96 674 127	219 058 211	251 395 395	297 899 003	3 319 899 014
2009	99 018	354 501 451	704 942 300	2 706 493 357	79 998 895	355 372 735	174 630 831	232 535 653	3 648 903 196
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029

7.1 PRODUCERS' SALES AND INCOME (CONTINUED)

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI
	Tons	Rand	R/ton	Index	R/ha	Index	Packaged		Bulk		
							R/litre	Index	R/ton	Index	
2003	1 233 689	2 576 100 794	2 088.13	92.5	16 440.00	79.6	-	-	-	-	94.3
2004	1 312 184	2 810 649 208	2 141.96	94.9	18 821.00	91.2	5.11	95.3	489.00	76.2	96.5
2005	1 171 632	2 643 812 150	2 256.52	100.0	20 643.00	100.0	5.36	100.0	642.00	100.0	100.0
2006	1 301 579	2 642 113 837	2 029.93	90.0	21 332.00	103.3	7.79	145.3	583.00	90.8	107.7
2007	1 351 447	2 852 543 089	2 110.73	93.5	22 125.00	107.2	5.35	99.8	687.00	107.0	119.5
2008	1 425 612	3 319 899 014	2 328.75	103.2	23 578.00	114.2	5.92	110.4	724.00	112.8	136.6
2009	1 347 620	3 648 903 196	2 707.66	120.0	26 580.00	128.8	8.86	165.3	812.00	126.5	136.6
2010	1 261 309	3 619 398 130	2 869.56	127.2	28 585.00	138.5	9.05	168.8	971.00	151.2	144.8
2011	1 302 530	3 553 495 891	2 728.15	120.9	30 582.00	148.1	10.44	194.8	958.00	149.2	156.9
2012	1 414 483	4 131 387 152	2 920.78	129.4	32 439.00	157.1	14.57	271.8	1 058.00	164.8	166.5
2013	1 498 701	4 820 691 029	3 216.58	142.5	35 739.00	173.1					176.5

* Including provision for replacement value. (Source: VinPro)

** Analysis of expenses attributable to bulk and packaged wine – including depreciation & interest. (Source: The SA Wine Industry Insights Survey PricewaterhouseCoopers)



7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE LOCAL MARKET DURING 2013

7.2.1 Type of containers (natural wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES										TREND 2013/ 2012
		2007	2008	2009	2010	2011	2012	2013				
GLASS	< 750 ml	1 505 399	1 281 989	1 439 380	1 338 609	1 299 068	1 064 113	1 764 278	1 65.8			
	% of glass	1.1	0.9	1.0	0.9	0.9	0.7	1.1				
	750 ml	77 050 891	82 980 715	77 500 153	78 755 187	82 367 871	87 313 429	92 656 269	106.1			
	% of glass	56.9	57.2	55.1	54.2	55.0	56.3	57.5				
	1 litre	20 417 656	21 084 452	20 847 774	22 419 244	23 267 976	22 030 318	22 363 620	101.5			
	% of glass	15.1	14.5	14.8	15.4	15.5	14.2	13.9				
	1.5 litre - 2 litre	27 932 931	32 180 258	34 957 981	37 556 746	38 576 232	40 048 420	39 882 752	99.6			
	% of glass	20.6	22.2	24.9	25.8	25.7	25.8	24.7				
	4.5 litre	8 095 923	7 492 568	5 818 068	4 923 837	4 146 642	3 654 476	3 285 500	89.9			
	% of glass	6.0	5.2	4.1	3.4	2.8	2.4	2.0				
OTHER	329 137	55 554	50 957	309 291	169 855	944 264	1 198 949	127.0				
% of glass	0.2	0.0	0.0	0.2	0.1	0.6	0.7					
Total		135 331 937	145 075 535	140 614 312	145 302 913	149 827 644	155 055 019	161 151 367	103.9			
As % of total natural wine		45.0	47.7	48.2	48.4	49.1	49.4	50.3				
PLASTIC	< 750 ml	891 747	1 232 614	842 863	764 570	2 548 827	621 074	597 302	96.2			
	% of plastic	1.5	1.9	1.4	1.1	3.7	0.9	0.9				
	750 ml	684 644	677 692	581 444	603 958	207 041	205 400	163 562	79.6			
	% of plastic	1.1	1.0	1.0	0.9	0.3	0.3	0.2				
	1 litre	30 187 069	30 178 589	27 921 187	28 757 344	28 918 253	30 043 224	28 726 020	95.6			
	% of plastic	49.4	45.5	46.2	42.4	41.9	44.2	43.3				
	5 litre	21 772 545	25 015 845	21 596 960	28 099 980	30 186 152	31 237 210	31 023 700	99.3			
	% of plastic	35.7	37.7	35.8	41.4	43.7	45.9	46.8				
	OTHER	7 514 061	9 183 677	9 440 152	9 649 819	7 160 884	5 884 368	5 757 422	97.8			
	% of plastic	12.3	13.9	15.6	14.2	10.4	8.7	8.7				
Total		61 050 065	66 288 417	60 382 605	67 875 670	69 021 156	67 991 276	66 268 005	97.5			
As % of total natural wine		20.3	21.8	20.7	22.6	22.6	21.7	20.7				

7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE LOCAL MARKET DURING 2013 (CONTINUED)
7.2.1 Type of containers (natural wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES										TREND 2013/ 2012
		2007	2008	2009	2010	2011	2012	2013				
BAG-IN-BOX	2 litre	7 759 170	7 631 628	7 466 426	7 701 216	6 499 506	5 900 784	6 167 994	104.5			
	% of bag-in-box	10.6	9.8	9.5	9.9	8.4	7.0	7.3				
	3 litre	7 831 659	9 394 254	12 229 800	15 080 115	16 124 718	18 074 274	19 087 839	105.6			
	% of bag-in-box	10.7	12.1	15.6	19.3	20.9	21.5	22.5				
	5 litre	56 046 510	59 454 020	57 839 800	54 739 795	51 628 265	59 717 335	59 321 580	99.3			
	% of bag-in-box	76.4	76.6	73.7	70.1	66.8	70.9	70.0				
	OTHER	1 702 771	1 147 027	928 238	548 720	3 017 093	541 470	212 140	39.2			
	% of bag-in-box	2.3	1.5	1.2	0.7	3.9	0.6	0.3				
	Total		73 340 110	77 626 929	78 464 264	78 069 846	77 269 582	84 233 863	84 789 553	100.7		
	As % of total natural wine		24.4	25.5	26.9	26.0	25.3	26.9	26.5			
FOIL BAGS	2 litre	2 359 020	2 313 540	2 188 678	2 643 210	2 177 436	286 622	573 708	200.2			
	% of foil bags	8.8	21.4	28.0	89.5	85.7	34.4	27.0				
	5 litre	23 873 565	8 409 725	5 565 125	304 250	357 550	538 180	827 155	153.7			
	% of foil bags	89.1	77.9	71.2	10.3	14.1	64.6	38.9				
	OTHER	560 276	75 769	65 172	6 855	7 215	8 688	727 659	8375.4			
	% of foil bags	2.1	0.7	0.8	0.2	0.3	1.0	34.2				
Total		26 792 861	10 799 034	7 818 975	2 954 315	2 542 201	833 490	2 128 522	255.4			
As % of total natural wine		8.9	3.5	2.7	1.0	0.8	0.3	0.7				
TETRA PACKS	500 ml	649 778	274 655	203 135	379 506	395 112	396 644	380 587	96.0			
	% of tetra packs	15.0	6.1	4.5	6.5	6.0	7.2	6.4				
	1 litre	3 501 333	4 127 133	4 104 294	4 689 182	4 759 188	4 952 492	5 595 445	113.0			
	% of tetra packs	80.6	91.2	91.6	80.9	71.9	89.4	93.6				
	OTHER	193 515	121 192	173 941	729 472	1 462 203	190 759	0	0.0			
	% of tetra packs	4.5	2.7	3.9	12.6	22.1	3.4	0.0				
Total		4 344 626	4 522 980	4 481 369	5 798 160	6 616 503	5 539 895	5 976 032	107.9			
As % of total natural wine		1.4	1.5	1.5	1.9	2.2	1.8	1.9				
TOTAL NATURAL WINE		300 859 599	304 312 895	291 761 525	300 000 904	305 277 086	313 653 542	320 313 479	102.1			

Included in these figures are the sales of locally bottled imported natural wine
Above total differs from the domestic sales figure for natural wine in Table 10.1 because not all roleplayers within the industry participates.

7.2.2 TYPE OF WINE SOLD IN 750 ML GLASS CONTAINERS

	TYPE OF WINE	LITRES							
		2007	2008	2009	2010	2011	2012	2013	TREND 2013/2012
Natural White	Chardonnay	3 122 636	3 233 076	3 072 756	3 168 187	3 264 462	3 324 663	3 625 688	109.1
	Sauvignon blanc	8 098 087	8 756 066	9 084 215	10 156 223	10 464 299	11 435 302	11 645 756	101.8
	Chenin blanc	2 225 445	2 680 921	2 690 998	2 926 754	3 091 773	3 718 030	3 788 365	101.9
	Dry White	19 228 740	21 130 820	16 702 363	15 402 900	14 998 670	15 201 655	15 684 282	103.2
	Semi Sweet	6 213 353	5 658 241	4 601 713	3 851 979	3 651 855	3 665 671	3 705 290	101.1
	Total White	38 888 261	41 459 124	36 152 045	35 506 043	35 471 059	37 345 321	38 449 381	103.0
Natural Red	Cabernet Sauvignon	4 373 266	4 692 006	4 340 395	4 302 782	4 633 250	5 034 979	5 549 986	110.2
	Pinotage	2 849 294	2 848 480	2 899 625	3 186 618	3 585 270	3 617 006	3 791 345	104.8
	Shiraz	3 057 393	3 312 598	3 252 802	3 484 483	4 009 149	4 251 149	4 301 129	101.2
	Merlot	3 417 955	3 984 226	3 961 517	4 420 435	5 030 761	5 323 908	6 205 162	116.6
	Other red	20 424 713	20 932 235	20 464 529	20 850 360	21 998 744	23 368 935	24 377 830	104.3
	Total Red	34 122 621	35 769 545	34 918 868	36 244 678	39 257 174	41 595 977	44 225 452	106.3
Rosé / Blanc de Noir		4 040 009	5 752 047	6 429 240	7 004 467	7 639 639	8 372 134	9 981 438	119.2
Sparkling	Cap Classique	1 770 766	1 764 148	1 719 727	1 839 806	1 933 257	1 853 896	2 064 207	111.3
	Other Sparkling	7 384 634	7 943 038	6 770 477	7 061 973	6 858 385	6 621 439	6 018 137	90.9

8 EXPORTS

8.1 TOTAL QUANTITY OF WINE EXPORTED

YEAR	NATURAL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED *
2002	215 511 730	520 936	1 360 842	217 393 508	122.6	38.3	-
2003	236 374 075	525 789	1 564 707	238 464 571	109.7	33.5	97.4
2004	265 761 884	413 393	1 552 885	267 728 162	112.3	38.4	93.6
2005	279 128 314	406 982	1 537 824	281 073 120	105.0	44.7	92.3
2006	269 166 416	486 547	2 018 235	271 671 198	96.7	38.3	92.9
2007	309 354 585	405 696	2 779 364	312 539 645	115.0	42.8	89.8
2008	407 319 613	423 207	3 952 009	411 694 829	131.7	53.9	84.3
2009	389 102 275	282 636	6 206 991	395 591 902	96.1	49.1	91.5
2010	370 947 152	401 700	7 174 873	378 523 725	95.7	48.5	92.9
2011	350 414 988	348 858	6 649 735	357 413 581	94.4	43.0	93.8
2012	408 910 702	274 425	8 032 172	417 217 299	116.7	47.9	92.8
2013	517 406 010	282 755	7 897 380	525 586 145	126.0	57.4	88.1

* Available as from 2003

8.2 TYPES OF WINE AND OTHER LIQUOR PRODUCTS EXPORTED DURING 2013 – LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER VARIETY	LITRES	AS % OF TOTAL PER VARIETY	2013	2012	2011
Chardonnay	11 347 394	41.14	16 235 247	58.86	27 582 641	31 974 276	19 971 980
Sauvignon blanc	20 249 474	53.07	17 906 145	46.93	38 155 619	29 524 733	25 322 774
Chenin blanc	15 675 142	29.19	38 034 105	70.81	53 709 247	59 987 650	46 583 998
Other white wine	34 264 262	25.35	100 879 850	74.65	135 144 112	94 536 866	68 052 575
Blanc de Noir & Rosé	7 197 156	11.08	57 775 732	88.92	64 972 888	30 034 392	21 250 618
Cabernet Sauvignon	10 767 647	54.61	8 951 426	45.39	19 719 073	16 172 868	17 399 248
Shiraz	10 784 910	53.63	9 323 316	46.37	20 108 226	19 463 750	16 826 869
Pinotage	7 607 294	45.06	9 275 947	54.94	16 883 241	14 811 279	15 854 794
Merlot	4 813 261	23.98	15 258 047	76.02	20 071 308	9 157 158	9 769 315
Other red wine	52 880 837	43.68	68 178 818	56.32	121 059 655	103 247 730	109 382 817
Subtotal natural wine	175 587 377	33.94	341 818 633	66.06	517 406 010	408 910 702	350 414 988
Fortified wine	282 755	100.00	–	–	282 755	274 425	348 858
Sparkling wine	7 897 380	100.00	–	–	7 897 380	8 032 172	6 649 735
Total wine	183 767 512	34.96	341 818 633	65.04	525 586 145	417 217 299	357 413 581
Flavoured grape liquor	1 548 733	100.00	–	–	1 548 733	385 120	37 578
Alcoholic fruit beverage	21 481 770	99.54	100 023	0.46	21 581 793	22 975 017	20 379 425
Brandy	435 315	9.56	4 117 010	90.44	4 552 325	791 697	908 068
Grape, Cane, Unspecified spirit	19 437	0.04	46 656 042	99.96	46 675 479	19 797 004	23 910 669
Spirit aperitif, Spirit cooler, Bitters	14 277 096	100.00	–	–	14 277 096	12 033 519	523 723
Whisky	18 226 475	99.71	52 743	0.29	18 279 218	483 859	266 856
Vodka	296 810	78.95	79 120	21.05	375 930	417 512	380 988
Rum	16 913	100.00	–	–	16 913	99	33 280
Gin	481 234	98.02	9 700	1.98	490 934	51 509	70 305
Liqueur, Vermouth and Aperitif	12 643 610	100.00	–	–	12 643 610	8 072 158	8 639 536

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

Source: Department of Agriculture, Forestry and Fisheries, Directorate Food Safety and Quality Assurance

8.3 PACKAGED AND BULK WINE EXPORTS PER COUNTRY – LITRES

COUNTRY	2012					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
United Kingdom	44 909 439	38 015 239	8 209 732	10 401	584 692	91 729 503
Germany	31 584 959	38 582 672	7 365 072	13 154	96 177	77 642 034
Russia	30 533 955	1 048 726	16 889	0	49 311	31 648 881
France	4 378 397	5 647 161	2 316 401	3 488	2 601	12 348 048
Sweden	15 328 439	16 790 953	909 308	4 901	235 251	33 268 852
U.S.A.	18 790 964	4 051 095	309 413	5 664	237 614	23 394 750
Canada	15 458 670	5 273 359	211 026	56 520	76 905	21 076 480
The Netherlands	10 826 654	9 035 054	2 547 356	15 422	122 405	22 546 891
Denmark	4 212 249	10 817 734	487 576	2 288	17 438	15 537 285
Italy	654 952	74 490	5 424 617	0	360	6 154 419
Spain	4 690 636	5 571	0	0	284	4 696 491
Switzerland	3 654 142	1 086 790	491 102	2 040	12 855	5 246 929
Belgium	4 731 027	3 179 808	287 394	5 927	97 090	8 301 246
China	1 092 913	4 849 669	28 080	2 545	62 060	6 035 267
Angola*	152 299	977 448	10 427	567	4 431 653	5 572 394
Japan	1 905 482	1 932 879	12 929	1 035	321 409	4 173 734
Finland	3 018 110	2 481 722	8 798	0	201 690	5 710 320
Kenya	2 225 848	1 519 252	64 821	5 486	44 230	3 859 637
Nigeria*	426 966	2 065 299	313 736	39 611	359 615	3 205 227
Czech Republic	1 383 993	417 673	15 510	252	387	1 817 815
United Arab Emirates	1 024 126	1 443 841	77 953	956	63 135	2 610 011
Thailand	1 026 312	1 248 969	1 832	0	6 449	2 283 562
Republic of Ireland	926 632	812 099	7 650	54	1 403	1 747 838
Tanzania	1 143 072	805 325	29 585	3 650	34 150	2 015 782
New Zealand	1 109 716	933 762	38 786	540	65 696	2 148 500
Other Countries	10 833 572	9 756 194	848 399	99 924	907 312	22 445 401
Total	216 023 524	162 852 784	30 034 392	274 425	8 032 172	417 217 297

2013						TREND 2013/2012					
WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
55 379 418	47 633 769	7 737 386	7 681	356 864	111 115 118	123	125	94	74	61	121
39 223 764	44 786 875	12 382 353	19 008	105 845	96 517 845	124	116	168	145	110	124
35 586 823	1 606 235	12 200	0	74 588	37 279 846	117	153	72	0	151	118
8 257 867	7 524 824	18 905 851	3 038	3 627	34 695 207	189	133	816	87	139	281
16 305 870	15 326 307	1 269 492	8 183	284 985	33 194 837	106	91	140	167	121	100
17 578 696	13 817 193	347 148	3 836	195 372	31 942 245	94	341	112	68	82	137
16 338 227	5 279 321	487 421	73 350	67 302	22 245 621	106	100	231	130	88	106
11 198 542	8 458 155	2 330 543	22 890	112 284	22 122 414	103	94	91	148	92	98
5 990 419	13 372 021	711 614	4 337	9 981	20 088 372	142	124	146	190	57	129
449 463	61 661	14 670 647	0	450	15 182 221	69	83	270	0	125	247
6 186 122	2 941 778	3 330 127	0	288	12 458 315	132	52 805	0	0	101	265
6 817 938	2 616 395	704 485	1 910	9 644	10 150 372	187	241	143	94	75	193
5 194 701	3 646 812	337 018	5 333	94 074	9 277 938	110	115	117	90	97	112
675 408	4 949 710	35 856	1 821	79 076	5 741 871	62	102	128	72	127	95
112 055	674 298	10 494	293	4 286 986	5 084 126	74	69	101	52	97	91
2 604 172	1 891 071	14 945	2 070	300 010	4 812 268	137	98	116	200	93	115
2 682 501	1 808 907	94 314	225	159 503	4 745 450	89	73	1 072	0	79	83
2 962 958	1 236 154	56 082	7 185	49 514	4 311 893	133	81	87	131	112	112
548 588	2 451 414	176 531	47 331	561 373	3 785 237	128	119	56	119	156	118
3 282 607	415 426	1 085	197	2 947	3 702 262	237	99	7	78	761	204
1 401 164	1 762 441	77 079	1 980	59 354	3 302 018	137	122	99	207	94	127
1 323 100	1 517 381	25 050	0	9 644	2 875 175	129	121	1 367	0	150	126
1 092 877	982 324	32 733	81	612	2 108 627	118	121	428	150	44	121
1 264 287	714 657	42 850	3 935	38 277	2 064 006	111	89	145	108	112	102
929 196	907 023	47 610	1 575	51 165	1 936 569	84	97	123	292	78	90
11 204 856	11 459 351	1 131 974	66 496	983 615	24 846 292	103	117	133	67	108	111
254 591 619	197 841 503	64 972 888	282 755	7 897 380	525 586 145	118	121	216	103	98	126

8.4 PACKAGED WINE EXPORTS PER COUNTRY – LITRES

COUNTRY	2012					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
United Kingdom	15 000 038	13 304 663	1 710 572	10 401	584 692	30 610 366
Sweden	9 594 639	11 605 851	813 677	4 901	235 251	22 254 319
Germany	6 007 731	9 513 439	534 704	13 154	96 177	16 165 205
The Netherlands	7 624 431	6 503 755	1 314 737	15 422	122 405	15 580 750
U.S.A.	5 076 668	3 955 375	309 413	5 664	237 614	9 584 734
Canada	3 845 413	4 034 000	42 908	56 520	76 905	8 055 746
Denmark	1 508 744	4 497 851	176 936	2 288	17 438	6 203 257
Belgium	2 529 687	1 779 809	249 354	5 927	97 090	4 661 867
Angola*	152 299	881 008	10 427	567	4 431 653	5 475 954
Finland	2 827 010	2 457 442	8 798	0	201 690	5 494 940
Kenya	2 225 848	1 495 272	64 821	5 486	44 230	3 835 657
China	829 576	4 369 904	28 080	2 545	62 060	5 292 165
Nigeria*	426 966	2 065 299	313 736	39 611	359 615	3 205 227
United Arab Emirates	1 024 126	1 443 841	77 953	956	63 135	2 610 011
Japan	841 422	1 932 879	12 929	1 035	321 409	3 109 674
Tanzania	1 047 359	805 325	29 585	3 650	34 150	1 920 069
New Zealand	774 336	933 762	38 786	540	65 696	1 813 120
Russia	498 890	904 579	16 889	0	49 311	1 469 669
Zimbabwe	503 348	374 138	44 820	5 065	73 018	1 000 389
Mozambique	24 721	62 861	1 755	113	39 330	128 780
Republic of Ireland	849 567	631 179	7 650	54	1 403	1 489 853
Norway	264 505	1 228 197	30 591	653	6 120	1 530 066
Uganda	389 292	271 213	7 612	21 699	13 472	703 288
France	411 603	510 543	48 528	3 488	2 601	976 763
Australia	559 595	363 372	17 136	1 242	124 886	1 066 231
Other Countries	5 879 973	7 439 104	459 033	73 444	670 821	14 522 375
Total	70 717 787	83 364 661	6 371 430	274 425	8 032 172	168 760 475

2013						TREND 2013/2012					
WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
20 729 208	16 694 293	2 266 950	7 681	356 864	40 054 996	138	125	133	74	61	131
10 572 410	9 546 249	910 472	8 183	284 985	21 322 299	110	82	112	167	121	96
7 158 111	11 091 524	486 655	19 008	105 845	18 861 143	119	117	91	145	110	117
7 783 522	6 369 174	1 225 883	22 890	112 284	15 513 753	102	98	93	148	92	100
5 494 496	4 275 566	347 148	3 836	195 372	10 316 418	108	108	112	68	82	108
3 868 903	3 788 373	55 881	73 350	67 302	7 853 809	101	94	130	130	88	97
1 828 652	5 300 297	352 514	4 337	9 981	7 495 781	121	118	199	190	57	121
2 668 432	2 049 242	337 018	5 333	94 074	5 154 099	105	115	135	90	97	111
112 055	626 093	10 494	293	4 286 986	5 035 921	74	71	101	52	97	92
2 418 821	1 808 907	94 314	225	159 503	4 481 770	86	74	1 072	0	79	82
2 962 958	1 236 154	56 082	7 185	49 514	4 311 893	133	83	87	131	112	112
531 667	3 526 328	35 856	1 821	79 076	4 174 748	64	81	128	72	127	79
548 588	2 451 414	176 531	47 331	561 373	3 785 237	128	119	56	119	156	118
1 401 164	1 762 441	77 079	1 980	59 354	3 302 018	137	122	99	207	94	127
706 442	1 891 071	14 945	2 070	300 010	2 914 538	84	98	116	200	93	94
1 168 081	714 657	42 850	3 935	38 277	1 967 800	112	89	145	108	112	102
857 451	907 023	47 610	1 575	51 165	1 864 824	111	97	123	292	78	103
685 315	1 079 675	12 200	0	74 588	1 851 778	137	119	72	0	151	126
793 532	497 837	60 734	5 525	94 444	1 452 072	158	133	136	109	129	145
701 989	554 478	7 450	99	153 794	1 417 810	2 840	882	425	88	391	1 101
757 967	647 579	7 101	81	612	1 413 340	89	103	93	150	44	95
306 907	1 028 707	7 907	90	3 591	1 347 202	116	84	26	14	59	88
540 702	354 099	11 129	11 420	11 187	928 537	139	131	146	53	83	132
385 644	435 357	39 573	3 038	3 627	867 239	94	85	82	87	139	89
390 318	361 659	15 566	1 490	96 975	866 008	70	100	91	120	78	81
6 162 937	7 855 752	497 214	49 979	646 597	15 212 479	105	106	108	68	96	105
81 536 272	86 853 949	7 197 156	282 755	7 897 380	183 767 512	115	104	113	103	98	109

8.5 BULK WINE EXPORTS PER COUNTRY – LITRES

COUNTRY	2012					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
Germany	25 577 228	29 069 233	6 830 368	0	0	61 476 829
United Kingdom	29 909 401	24 710 576	6 499 160	0	0	61 119 137
Russia	30 035 065	144 147	0	0	0	30 179 212
France	3 966 794	5 136 618	2 267 873	0	0	11 371 285
U.S.A.	13 714 296	95 720	0	0	0	13 810 016
Italy	600 000	24 780	5 414 780	0	0	6 039 560
Canada	11 613 257	1 239 359	168 118	0	0	13 020 734
Denmark	2 703 505	6 319 883	310 640	0	0	9 334 028
Spain	4 687 180	0	0	0	0	4 687 180
Sweden	5 733 800	5 185 102	95 631	0	0	11 014 533
Switzerland	3 346 821	621 168	483 420	0	0	4 451 409
The Netherlands	3 202 223	2 531 299	1 232 619	0	0	6 966 141
Belgium	2 201 340	1 399 999	38 040	0	0	3 639 379
Czech Republic	1 246 666	245 980	0	0	0	1 492 646
Thailand	909 410	1 101 320	0	0	0	2 010 730
Japan	1 064 060	0	0	0	0	1 064 060
China	263 337	479 765	0	0	0	743 102
Senegal	216 065	168 100	192 113	0	0	576 278
Slovak Republic	143 480	0	0	0	0	143 480
Austria	143 160	0	0	0	0	143 160
Republic of Ireland	77 065	180 920	0	0	0	257 985
Mauritius	280 804	299 910	120 000	0	0	700 714
Romania	646 420	0	0	0	0	646 420
Norway	120 600	72 300	0	0	0	192 900
Finland	191 100	24 280	0	0	0	215 380
Other Countries	2 712 660	437 664	10 200	0	0	3 160 524
Total	145 305 737	79 488 123	23 662 962	0	0	248 456 822

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full. Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia, Swaziland).

Source: Department of Agriculture, Forestry and Fisheries, Directorate Food Safety and Quality Assurance.

2013						TREND 2013/2012					
WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
32 065 653	33 695 351	11 895 698	0	0	77 656 702	125	116	174	0	0	126
34 650 210	30 939 476	5 470 436	0	0	71 060 122	116	125	84	0	0	116
34 901 508	526 560	0	0	0	35 428 068	116	365	0	0	0	117
7 872 223	7 089 467	18 866 278	0	0	33 827 968	198	138	832	0	0	297
12 084 200	9 541 627	0	0	0	21 625 827	88	9 968	0	0	0	157
409 840	25 940	14 660 625	0	0	15 096 405	68	105	271	0	0	250
12 469 324	1 490 948	431 540	0	0	14 391 812	107	120	257	0	0	111
4 161 767	8 071 724	359 100	0	0	12 592 591	154	128	116	0	0	135
6 182 837	2 937 440	3 330 001	0	0	12 450 278	132	0	0	0	0	266
5 733 460	5 780 058	359 020	0	0	11 872 538	100	111	375	0	0	108
6 540 367	2 224 737	696 962	0	0	9 462 066	195	358	144	0	0	213
3 415 020	2 088 981	1 104 660	0	0	6 608 661	107	83	90	0	0	95
2 526 269	1 597 570	0	0	0	4 123 839	115	114	0	0	0	113
3 089 821	216 964	0	0	0	3 306 785	248	88	0	0	0	222
1 222 400	1 367 340	23 700	0	0	2 613 440	134	124	0	0	0	130
1 897 730	0	0	0	0	1 897 730	178	0	0	0	0	178
143 741	1 423 382	0	0	0	1 567 123	55	297	0	0	0	211
432 012	672 000	432 000	0	0	1 536 012	200	400	225	0	0	267
692 780	312 000	0	0	0	1 004 780	483	0	0	0	0	700
717 400	0	0	0	0	717 400	501	0	0	0	0	501
334 910	334 745	25 632	0	0	695 287	435	185	0	0	0	270
254 724	253 760	120 080	0	0	628 564	91	85	100	0	0	90
333 580	0	0	0	0	333 580	52	0	0	0	0	52
216 660	60 320	0	0	0	276 980	180	83	0	0	0	144
263 680	0	0	0	0	263 680	138	0	0	0	0	122
443 231	337 164	0	0	0	780 395	16	77	0	0	0	25
173 055 347	110 987 554	57 775 732	0	0	341 818 633	119	140	244	0	0	138

8.6 NATURAL WINE EXPORTED IN CONTAINERS – LITRES

COUNTRY	2012				
	GLASS	BAG-IN-BOX	TETRA PACKS	PLASTIC	TOTAL
United Kingdom	24 961 226	5 649 140			30 610 366
Sweden	6 361 652	15 892 666			22 254 318
Germany	15 485 374	679 743		90	16 165 207
The Netherlands	15 102 754	476 061		1 935	15 580 750
U.S.A.	9 544 059	35 364		5 310	9 584 733
Canada	8 055 746				8 055 746
Denmark	2 886 332	3 315 908		1 017	6 203 257
Belgium	4 503 455	158 412			4 661 867
Angola*	5 155 017	320 648		288	5 475 953
Finland	2 302 424	3 144 564		47 952	5 494 940
Kenya	1 681 304	2 153 902		450	3 835 656
China	5 145 904	146 118		144	5 292 166
Nigeria*	3 205 181			45	3 205 226
United Arab Emirates	1 231 948	1 377 663		400	2 610 011
Japan	2 643 536	426 160		39 978	3 109 674
Tanzania	1 232 445	682 844		4 780	1 920 069
New Zealand	1 591 035	222 084			1 813 119
Russia	1 289 334	141 336	39 000		1 469 670
Zimbabwe	603 264	388 581	8 544		1 000 389
Mozambique	118 286	10 492			128 778
Republic of Ireland	1 489 763			90	1 489 853
Norway	434 337	1 084 677	11 052		1 530 066
Uganda	282 868	417 640	2 780		703 288
France	750 719	216 540		9 504	976 763
Australia	1 066 230				1 066 230
Other Countries	11 636 131	2 728 826	156 594	846	14 522 397
Total	128 760 324	39 669 369	217 970	112 829	168 760 492

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full. Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia, Swaziland).

Source: Department of Agriculture, Forestry and Fisheries, Directorate Food Safety and Quality Assurance.

2013					TREND 2013/2012				
GLASS	BAG-IN-BOX	TETRA PACKS	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	TETRA PACKS	PLASTIC	TOTAL
33 820 941	6 212 134		21 924	40 054 999	135.49	109.97			130.85
5 869 579	15 438 023		14 697	21 322 299	92.27	97.14			95.81
18 335 040	525 808		297	18 861 145	118.40	77.35		330.00	116.68
14 991 571	496 343		25 839	15 513 753	99.26	104.26		1 335.35	99.57
10 258 187	57 240		990	10 316 417	107.48	161.86		18.64	107.63
7 853 710			99	7 853 809	97.49				97.49
3 171 388	4 324 392			7 495 780	109.88	130.41		0.00	120.84
4 856 123	297 612		365	5 154 100	107.83	187.87			110.56
4 821 597	214 260		63	5 035 920	93.53	66.82		21.88	91.96
1 866 735	2 573 244		41 790	4 481 769	81.08	81.83		87.15	81.56
1 865 836	2 443 857		2 200	4 311 893	110.98	113.46		488.89	112.42
4 025 424	148 630		698	4 174 752	78.23	101.72		484.72	78.89
3 765 858			19 377	3 785 235	117.49			43 060.00	118.10
1 374 541	1 926 196		1 280	3 302 017	111.57	139.82		320.00	126.51
2 459 990	426 957		27 590	2 914 537	93.06	100.19		69.01	93.72
1 493 138	474 662			1 967 800	121.15	69.51		0.00	102.49
1 614 348	250 476			1 864 824	101.47	112.78			102.85
1 710 685	141 092			1 851 777	132.68	99.83	0.00		126.00
893 104	553 354		5 613	1 452 071	148.05	142.40	0.00		145.15
1 042 089	375 720			1 417 809	880.99	3 581.01			1 100.97
1 413 144	196			1 413 340	94.86			0.00	94.86
316 941	1 030 260			1 347 201	72.97	94.98	0.00		88.05
373 924	553 218		1 395	928 537	132.19	132.46	0.00		132.03
645 839	221 400			867 239	86.03	102.24		0.00	88.79
866 007				866 007	81.22				81.22
11 886 578	3 304 373		21 550	15 212 501	102.15	121.09	0.00	2 547.28	104.75
141 592 317	41 989 447	0	185 767	183 767 531	109.97	105.85	0.00	164.64	108.89

9 IMPORTS

9.1 IMPORTS TO SOUTH AFRICA – TOTAL

YEAR	LITRES							LITRES AA						
	BEER	GRAPE JUICE	* NATURAL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS	
1996	17 820 000	1 547 571	16 382 778	148	182 394	66 586	309 023	687 144	74 185	7 936 635	735 533	72 310	10 004 410	
1997	29 140 400	9	14 098 820	55 685	209 305	14 722	160 181	180 356	199 133	6 546 758	432 146	90 269	14 209 188	
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329	
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772	
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310	
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410	
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985	
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178	
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176	
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645	
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325	
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355	
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464	
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258	
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049	
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357	
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569	
2013	149 522 299	-	690 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 605 759	

Figures based on various industry sources

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

9.2 IMPORTS TO SOUTH AFRICA – PACKAGED AND BULK

	LITRES								TREND 2013/2012
	2012				2013				
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	PACKAGED	TOTAL	
Beer	31 527 725	-	31 527 725	149 522 299	-	149 522 299	-	149 522 299	474.3
Grape juice concentrate and grape juice	-	-	-	-	-	-	-	-	-
Natural wine white *	223 928	17 200 000	17 423 928	160 684	-	160 684	-	160 684	0.9
Natural wine red	363 875	-	363 875	530 258	-	530 258	-	530 258	145.7
Fortified wine	13 007	-	13 007	48 390	-	48 390	-	48 390	372.0
Sparkling	317 916	-	317 916	261 960	-	261 960	-	261 960	82.4
Vermouth	98 587	-	98 587	108 559	-	108 559	-	108 559	110.1
Other (e.g. Coolers)	11 880	-	11 880	-	-	-	-	-	-
	LITRES AA								
	2012				2013				TREND 2013/2012
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	PACKAGED	TOTAL	
Liqueur	431 570	99 654	531 224	194 963	145 890	340 853	340 853	340 853	64.2
Brandy	177 186	-	177 186	356 794	-	356 794	-	356 794	201.4
Whisky	14 923 024	407 945	15 330 969	21 299 961	234 076	21 534 037	21 299 961	21 534 037	140.5
Rum	57 924	567 110	625 034	43 244	94 358	137 602	43 244	137 602	22.0
Gin & vodka	199 368	-	199 368	215 778	9 673	225 451	215 778	225 451	113.1
Other spirits	340 175	2 938 394	3 278 569	3 183 304	422 455	3 605 759	3 183 304	3 605 759	110.0

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

10 LIQUOR CONSUMPTION IN SOUTH AFRICA

10.1 TOTAL (LITRES)

YEAR	NATURAL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
1997	321 711 511	37 607 040	7 572 678	366 891 229	116 291 000	130 000 000	2 645 440 000	3 258 622 229	-0.2
1998	309 310 952	33 114 486	7 318 529	349 743 967	108 622 500	143 000 000	2 656 265 000	3 257 631 467	0.0
1999	316 031 163	30 605 029	9 074 384	355 710 576	102 470 000	154 500 000	2 819 225 000	3 431 905 576	5.3
2000	329 732 140	28 430 650	5 861 993	364 024 783	99 055 000	172 000 000	2 611 950 000	3 247 029 783	-5.4
2001	337 405 875	28 430 650	6 076 093	371 912 618	98 240 000	195 000 000	2 590 800 000	3 255 952 618	0.3
2002	337 400 630	29 700 000	7 040 009	374 140 639	98 949 000	200 000 000	2 598 265 000	3 271 354 639	0.5
2003	296 473 391	30 000 000	7 324 936	333 798 327	99 055 000	199 500 000	2 690 790 000	3 323 143 327	1.6
2004	299 428 807	31 000 000	8 005 285	338 434 092	101 865 000	205 000 000	2 613 000 000	3 258 299 092	-2.0
2005	293 985 618	32 000 000	8 256 847	334 242 465	104 790 000	233 200 000	2 684 500 000	3 356 732 465	3.0
2006	295 701 833	33 500 000	8 293 090	337 494 923	109 340 000	283 200 000	2 740 800 000	3 470 834 923	3.4
2007	312 129 717	34 150 000	9 232 824	355 512 541	114 330 000	327 900 000	2 818 800 000	3 616 542 541	4.2
2008	312 398 624	33 700 000	9 722 667	355 821 291	116 237 000	346 300 000	2 845 000 000	3 663 358 291	1.3
2009	296 531 496	33 363 000	8 504 249	338 398 745	112 230 000	363 150 000	2 848 000 000	3 661 778 745	0.0
2010	304 403 901	33 100 000	8 916 899	346 420 800	112 200 000	375 800 000	2 902 000 000	3 736 420 800	2.0
2011	311 400 206	33 100 000	8 799 413	353 299 619	115 490 000	390 520 000	2 968 500 000	3 827 809 619	2.4
2012	321 666 144	32 900 000	8 481 898	363 048 042	117 925 000	431 900 000	3 016 000 000	3 928 873 042	2.6
2013	328 551 388	32 700 000	8 156 130	369 407 518	117 200 000	465 500 000	3 061 000 000	4 013 107 518	2.1

Figures based on various industry sources

Notes: Natural wine excludes the grape-based liquor and alcoholic fruit beverage component.

Beer is RSA only.

All other product categories are RSA & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Swaziland).

Wine and Sparkling wine do not include bottled imported products. Bottled imported portion is small.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers.

10.2 SPIRITS (LITRES)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	TOTAL
1997	54 600 000	5 880 000	5 050 000	14 500 000	6 936 000	26 300 000	3 025 000	116 291 000
1998	49 300 000	6 250 000	4 700 000	14 250 000	1 727 500	24 000 000	2 950 000	103 177 500
1999	43 700 000	6 300 000	4 750 000	15 075 000	7 220 000	22 600 000	2 825 000	102 470 000
2000	39 225 000	6 450 000	4 600 000	15 950 000	7 355 000	22 600 000	2 875 000	99 055 000
2001	40 100 000	6 550 000	4 000 000	15 700 000	7 450 000	21 500 000	2 940 000	98 240 000
2002	40 804 000	6 600 000	3 450 000	15 100 000	7 550 000	22 480 000	2 965 000	98 949 000
2003	42 025 000	7 100 000	3 150 000	14 350 000	7 930 000	21 400 000	3 100 000	99 055 000
2004	44 500 000	7 600 000	2 950 000	13 650 000	8 165 000	21 900 000	3 100 000	101 865 000
2005	46 500 000	7 220 000	2 745 000	13 800 000	8 475 000	22 650 000	3 400 000	104 790 000
2006	48 100 000	6 860 000	2 580 000	13 800 000	9 250 000	25 000 000	3 750 000	109 340 000
2007	48 100 000	6 520 000	2 410 000	14 600 000	10 300 000	28 000 000	4 400 000	114 330 000
2008	46 247 000	6 100 000	2 300 000	15 350 000	9 700 000	31 640 000	4 900 000	116 237 000
2009	43 260 000	5 730 000	2 120 000	16 120 000	9 300 000	30 850 000	4 850 000	112 230 000
2010	40 720 000	5 700 000	2 000 000	16 830 000	9 550 000	32 200 000	5 200 000	112 200 000
2011	39 140 000	5 750 000	2 050 000	18 600 000	9 650 000	35 100 000	5 200 000	115 490 000
2012	35 850 000	5 365 000	1 950 000	22 400 000	8 860 000	38 600 000	4 900 000	117 925 000
2013	33 300 000	5 530 000	1 755 000	21 280 000	8 860 000	41 575 000	4 900 000	117 200 000

Figures based on various industry sources

10.3 NATURAL WINE (LITRES)

YEAR	SUPER PREMIUM WINE	PREMIUM WINE	STANDARD PRICED WINE	TOTAL WINE
1997	33 900 000	89 100 000	198 711 511	321 711 511
1998	34 700 000	87 000 000	187 610 952	309 310 952
1999	35 500 000	86 600 000	193 931 163	316 031 163
2000	36 200 000	86 000 000	207 532 140	329 732 140
2001	37 500 000	86 000 000	213 905 875	337 405 875
2002	38 000 000	84 000 000	215 400 630	337 400 630
2003	40 000 000	82 000 000	174 473 391	296 473 391
2004	41 000 000	80 000 000	178 428 807	299 428 807
2005	43 000 000	79 000 000	171 985 618	293 985 618
2006	45 000 000	79 000 000	171 701 833	295 701 833
2007	47 900 000	81 000 000	183 229 717	312 129 717
2008	49 300 000	81 700 000	181 398 624	312 398 624
2009	48 100 000	85 000 000	163 431 496	296 531 496
2010	48 300 000	86 500 000	169 603 901	304 403 901
2011	50 500 000	89 000 000	171 312 306	310 812 306
2012	53 000 000	94 000 000	172 819 514	319 819 514
2013	55 650 000	101 500 000	169 610 269	326 760 269

Figures based on various industry sources

Notes: Super premium wine is classified as all wine selling at prices above R30.00 per 750ml.

Premium wine is classified as wines selling in the R18 to R30.00 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R75 are classified as standard price.

Super premium – Red 44.2%, White 35.9% and Rosé 19.9%. Premium – Red 17.2%, White 65.2% and Rosé 17.7%.

10.4 PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	NATURAL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	LITRES						LAA			
1997	7.80	0.91	0.18	8.90	3.15	64.17	0.57	0.27	0.37	5.65
1998	7.34	0.79	0.17	8.30	3.39	63.05	0.50	0.24	0.30	5.38
1999	7.34	0.71	0.21	8.26	3.59	65.48	0.44	0.23	0.36	5.46
2000	7.55	0.65	0.13	8.33	3.94	59.79	0.39	0.22	0.37	5.15
2001	7.57	0.64	0.14	8.35	4.38	58.14	0.39	0.21	0.35	5.06
2002	7.37	0.65	0.15	8.17	4.37	56.72	0.38	0.21	0.33	4.95
2003	6.39	0.65	0.16	7.19	4.30	57.95	0.39	0.20	0.33	4.89
2004	6.43	0.67	0.17	7.26	4.40	56.09	0.41	0.20	0.33	4.83
2005	6.27	0.68	0.18	7.13	4.97	57.25	0.43	0.21	0.33	4.92
2006	6.24	0.71	0.17	7.12	5.98	57.83	0.44	0.23	0.33	5.03
2007	6.52	0.71	0.19	7.43	6.85	58.91	0.43	0.25	0.34	5.20
2008	6.42	0.69	0.20	7.31	7.11	58.43	0.41	0.28	0.34	5.18
2009	6.01	0.68	0.17	6.86	7.36	57.74	0.38	0.27	0.33	5.05
2010	6.09	0.66	0.18	6.93	7.52	58.05	0.35	0.28	0.34	5.07
2011	6.16	0.65	0.17	6.98	7.72	58.68	0.33	0.30	0.35	5.13
2012	6.21	0.64	0.16	7.01	8.34	58.24	0.30	0.32	0.36	5.14
2013	6.20	0.62	0.15	6.97	8.79	57.77	0.27	0.34	0.34	5.11

Figures based on various industry sources.

Note: Mid-year total population estimates – Source Stats SA.

10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (BASED ON ALCOHOL CONTENT)

YEAR	NATURAL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
	%							
1997	15.9	2.9	0.4	2.8	56.8	10.1	4.9	6.3
1998	15.7	2.6	0.4	3.2	58.6	9.4	4.6	5.6
1999	15.5	2.3	0.4	3.3	59.9	8.0	4.1	6.4
2000	16.9	2.3	0.3	3.8	58.0	7.5	4.3	6.9
2001	17.2	2.3	0.3	4.3	57.4	7.6	4.1	6.8
2002	17.1	2.4	0.4	4.4	57.3	7.7	4.3	6.5
2003	15.0	2.4	0.4	4.4	59.3	8.0	4.1	6.5
2004	15.3	2.5	0.4	4.6	58.0	8.5	4.2	6.5
2005	14.6	2.5	0.4	5.1	58.1	8.7	4.2	6.4
2006	14.3	2.5	0.4	5.9	57.4	8.7	4.5	6.3
2007	14.4	2.5	0.4	6.6	56.6	8.3	4.8	6.3
2008	14.3	2.4	0.4	6.9	56.5	7.9	5.4	6.3
2009	13.7	2.4	0.4	7.3	57.1	7.5	5.3	6.3
2010	13.8	2.4	0.4	7.4	57.2	6.9	5.5	6.4
2011	13.8	2.3	0.4	7.5	57.1	6.5	5.8	6.6
2012	13.9	2.2	0.4	8.1	56.6	5.8	6.2	6.8
2013	14.0	2.2	0.3	8.6	56.5	5.3	6.6	6.5

Figures based on various industry sources

11 TAXES

11.1 EXCISE DUTY

WINE AND CIDER (R/litre)	DATE ADJUSTED							
Product	21.2.07	20.2.08	11.2.09	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14
Sparkling wine	5.1214	5.63	6.16	6.67	6.97	7.53	8.28	9.11
Natural wine and wine-based drinks	1.7153	1.84	1.98	2.14	2.32	2.50	2.70	2.87
Fortified wine	3.1667	3.40	3.72	4.03	4.33	4.59	4.85	5.21
Cider	1.9805	2.12	2.33	2.52	2.71	2.97	3.19	3.45
SPIRITS (R/LAA)	DATE ADJUSTED							
Product	21.2.07	20.2.08	11.2.09	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14
Brandy	61.01	67.72	77.67	84.57	93.03	111.64	122.80	137.54
Wine spirit	61.01	67.72	77.67	84.57	93.03	111.64	122.80	137.54
Cane spirit	61.01	67.72	77.67	84.57	93.03	111.64	122.80	137.54
Grain spirit	61.01	67.72	77.67	84.57	93.03	111.64	122.80	137.54
Liqueur	61.01	67.72	77.67	84.57	93.03	111.64	122.80	137.54
BEER	DATE ADJUSTED							
Product	21.2.07	20.2.08	11.2.09	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14
Malt beer (R/LAA)	39.61	42.38	46.41	50.20	53.97	59.36	63.81	68.92
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 2014	14%

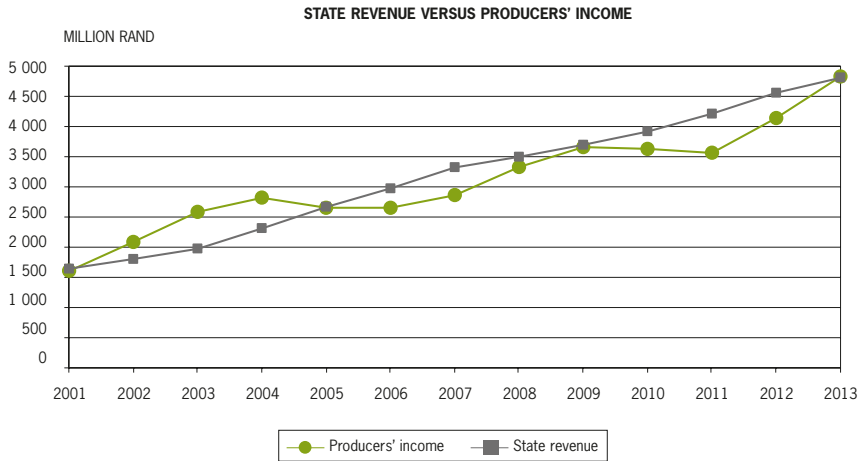
11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Local sales)

MILLION RAND								
YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY	SUBTOTAL	WINE	BRANDY	SUBTOTAL		
2001	312.62	557.17	869.79	507.04	254.75	761.79	1 631.58	11.5
2002	342.51	627.24	969.75	541.67	280.67	822.34	1 792.09	9.8
2003	344.37	712.34	1 056.71	584.87	322.71	907.58	1 964.29	9.6
2004	448.70	858.69	1 307.39	624.59	369.97	994.56	2 301.95	17.2
2005	529.35	988.93	1 518.28	704.74	435.43	1 140.17	2 658.45	15.5
2006	602.53	1 141.91	1 744.44	757.21	463.17	1 220.38	2 964.82	11.5
2007	690.82	1 261.87	1 952.69	855.55	505.58	1 361.13	3 313.82	11.8
2008	744.13	1 346.69	2 090.82	863.98	534.95	1 398.93	3 489.75	5.3
2009	763.63	1 444.80	2 208.43	923.41	555.33	1 478.74	3 687.17	5.7
2010	844.29	1 480.79	2 325.08	1 027.56	557.43	1 584.99	3 910.07	6.0
2011	925.74	1 565.71	2 491.45	1 135.06	577.91	1 712.97	4 204.42	7.5
2012	1 014.43	1 720.99	2 735.42	1 230.30	585.15	1 815.45	4 550.87	8.2
2013	1 113.22	1 758.37	2 871.59	1 348.35	583.16	1 931.51	4 803.10	5.5

Figures based on various industry sources.

11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

MILLION RAND				
YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2001	1 595.7	60.4	1 631.6	61.4
2002	2 075.5	78.5	1 792.1	67.4
2003	2 576.1	97.4	1 964.3	73.9
2004	2 810.6	106.3	2 302.0	86.6
2005	2 643.8	100.0	2 658.5	100.0
2006	2 642.1	99.9	2 964.8	111.5
2007	2 852.5	107.9	3 313.8	124.7
2008	3 319.9	125.6	3 489.8	131.3
2009	3 648.9	138.0	3 687.2	138.7
2010	3 619.4	136.9	3 910.1	147.1
2011	3 553.5	134.4	4 204.4	158.2
2012	4 131.4	156.3	4 550.9	171.2
2013	4 820.7	182.3	4 803.1	180.7



12 INTERNATIONAL COMPARISONS

12.1 AREA UNDER VINES AND WINE PRODUCTION – 2013

COUNTRY	AREA UNDER VINES – BEARING (WINE AND TABLE GRAPES)			WINE PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	1 023 000	13.8	1	4 270 000 000	15.4	2
France	794 000	10.7	2	4 201 600 000	15.1	3
Italy	752 000	10.1	3	4 490 000 000	16.2	1
China	600 000	8.0	4	1 170 000 000	4.3	8
USA	408 000	5.5	6	2 200 000 000	8.0	4
Argentina	224 000	3.0	8	1 498 400 000	5.4	5
Chile	207 000	2.8	9	1 280 000 000	4.6	6
Australia	158 000	2.1	11	1 245 600 000	4.5	7
South Africa	130 000	1.7	12	1 097 200 000	4.0	9

Source: OIV

12.2 AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)

VARIETY	2013			
	% OF TOTAL SURFACE AREA			
	AUSTRALIA	ARGENTINA	USA	SOUTH AFRICA
Chardonnay	17.2	2.9	19.8	7.7
Sauvignon blanc	4.7	1.0	3.1	9.4
Other white	16.7	45.2	14.6	37.9
Total white varieties	38.6	49.2	37.5	55.0
Cabernet Sauvignon	17.4	7.5	17.5	11.7
Merlot	6.3	2.8	9.2	6.2
Pinotage	–	0.0	–	7.2
Shiraz	28.3	5.8	3.8	10.5
Other red	9.5	34.3	32.0	9.4
Total red varieties	61.5	50.6	62.5	45.0
Total	100.0	100.0	100.0	100.0

Wine grape varieties only.

Source: Grape Acreage Report California.

SAWIS

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Australian Bureau of Statistics

12.3 PER CAPITA CONSUMPTION DURING 2013

DISTILLED PRODUCTS	
COUNTRY	LITRES AA
South Korea	25.7
Russia	11.7
Japan	8.2
USA	5.7
Hungary	4.1
Chile	3.3
China	3.9
Australia	2.7
South Africa	2.7
Argentina	2.1

WINE	
COUNTRY	LITRES
Portugal	42.5
France	38.2
Italy	36.9
Argentina	25.7
Australia	23.7
Croatia	15.2
Chile	12.4
USA	9.7
South Africa	7.3
Japan	7.2

Source: Euromonitor International