



SA WINE INDUSTRY 2016 STATISTICS NR 41

**South African Wine Industry Statistics
is published annually during June and is available on request, free of charge,
at SAWIS, P O Box 238, Paarl, 7620 or Main Road 312, Paarl**

This booklet and lots of other information also available on our website at: **www.sawis.co.za**

Contact person:

Bonita Floris-Samuels (021) 807 5711 Fax: 0865590152 E-mail: floris@sawis.co.za

NB: To understand the statistics contained herein, it is important to first read the definitions on page 3.

OOK BESKIKBAAR IN AFRIKAANS

INDEX

1	DEFINITIONS	3
2	EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY	4
2.1	EXTENT OF THE TOTAL WINE INDUSTRY	4
2.2	EXTENT OF THE WINE INDUSTRY	5
3	WINE INDUSTRY STRUCTURE	6
4	WINE CELLARS PER REGION	7
5	VINES AND AREA UNDER VINES	8
5.1	VINE TYPES	8
5.2	GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION	8
5.3	TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED	9
5.4	WINE GRAPE VINEYARDS PLANTED PER WINE REGION	10
5.5	WINE GRAPE VINEYARDS UPROOTED PER WINE REGION	10
5.6	DISTRIBUTION OF WINE GRAPE VARIETIES - AS % OF TOTAL AREA	11
5.7	DISTRIBUTION OF WINE GRAPE VARIETIES PER YEAR - HECTARES	12
5.8	WINE GRAPE VARIETIES PER WINE AREA - HECTARES	12
5.9	AGE OF VINES PER VARIETY - HECTARES	13
5.10	AGE OF VINES PER WINE REGION - HECTARES	13
6	PRODUCTION AND UTILISATION OF CROP	14
6.1	TOTAL CROP	14
6.2	DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE	14
6.3	VARIETIES UTILISED FOR WINE MAKING PURPOSES	15
6.4	GRAPE PRODUCTION FOR WINE MAKING PURPOSES PER WINE REGION	16
6.5	CERTIFIED WINE	17
6.6	CERTIFIED WINE PER PRODUCER GROUP	18
7	PRODUCERS' SALES, INCOME AND PRICES	19
7.1	PRODUCERS' SALES AND INCOME	19
7.2	PARTICULARS OF PACKAGED WINE SOLD ON THE LOCAL MARKET	20
7.2.1	TYPE OF CONTAINERS (STILL WINE ONLY)	20
7.2.2	TYPE OF WINE SOLD IN 750ml GLASS CONTAINERS	21
8	EXPORTS	22
8.1	TOTAL QUANTITY OF WINE EXPORTED	22
8.2	TYPES OF WINE AND OTHER LIQUOR PRODUCTS EXPORTED	22
8.3	PACKAGED AND BULK STILL WINE EXPORTS PER COUNTRY	23
8.4	PACKAGED STILL WINE EXPORTS PER COUNTRY	23
8.5	BULK STILL WINE EXPORTS PER COUNTRY	23
8.6	STILL WINE EXPORTED IN CONTAINERS	24
9	IMPORTS	25
9.1	IMPORTS TO SOUTH AFRICA - TOTAL	25
9.2	IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK	25
10	LIQUOR CONSUMPTION IN SOUTH AFRICA	26
10.1	TOTAL	26
10.2	SPIRITS	26
10.3	STILL WINE	27
10.4	PER CAPITA CONSUMPTION IN SOUTH AFRICA	27
10.5	MARKET SHARE FOR ALCOHOLIC BEVERAGES	27
11	TAXES	28
11.1	EXCISE DUTY	28
11.2	VALUE ADDED TAX (VAT)	28
11.3	ESTIMATED STATE REVENUE FROM WINE PRODUCTS	29
11.4	STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME	29
12	INTERNATIONAL COMPARISONS	30
12.1	AREA UNDER VINES AND WINE PRODUCTION	30
12.2	AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)	30
12.3	PER CAPITA CONSUMPTION	30

1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, have also come to the fore. The South African wine industry thus encompasses wine (still, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

Wine includes all the products below.

Still wine is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such still wine.

Fortified wine is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

Sparkling wine is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

Wine for brandy is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

Distilling wine is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

Grape juice concentrate and grape juice refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

A producer cellar is a winery where grapes are received and processed on behalf of a group of wine grape producers, its members, into wine grape products and the marketing thereof as packaged or bulk.

A private wine cellar is a winery belonging to an individual or group where grapes are received and processed into wine grape products and the marketing thereof as packaged or bulk.

2 EXTENT OF THE SOUTH AFRICAN WINE INDUSTRY

2.1 EXTENT OF THE TOTAL WINE INDUSTRY

GRAPES CRUSHED	2014	2015	2016	2016/2015 TREND
	TONS	TONS	TONS	
White varieties	959 064	954 890	909 901	95.3
Red varieties	484 791	460 830	434 165	94.2
Table grapes	75 853	61 371	61 335	99.9
Total	1 519 708	1 477 091	1 405 401	95.1

PRODUCTION	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	2016/2015 TREND
	Wine	958.8	968.4	
Wine for brandy	53.6	41.8	37.8	90.4
Distilling wine	133.6	112.9	116.9	103.5
Grape juice concentrate and grape juice	35.1	30.9	35.9	116.2
Total	1 181.1	1 154.0	1 089.0	94.4

PRODUCERS' INCOME	MILLION RAND	MILLION RAND	MILLION RAND	2016/2015 TREND
	Grapes sold to producing wholesalers	421.5	391.7	
Wine	3 654.4	3 913.3	4 139.2	105.8
Wine for brandy	275.3	167.0	145.2	86.9
Distilling wine, grape juice concentrate and grape juice	375.8	320.9	383.7	119.6
Total	4 727.0	4 792.9	5 030.1	104.9

DOMESTIC SALES	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	2016/2015 TREND
	Still wine *	354.0	383.3	
Fortified wine	33.2	33.6	32.2	95.8
Sparkling wine	8.0	8.2	8.9	108.5
Spirits	120.8	119.1	121.4	101.9
RTD's	482.0	447.3	431.2	96.4
Beer	3 092.0	3 123.0	3 170.0	101.5
Total	4 090.0	4 114.5	4 159.5	101.1

* Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

EXPORTS	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	MILLION <i>ℓ</i>	2016/2015 TREND
	Still wine	414.8	412.4	
Fortified wine	0.3	0.3	0.4	133.3
Sparkling wine	7.5	7.3	3.9	53.4
Total	422.6	420.0	428.4	102.0

2.2 EXTENT OF THE WINE INDUSTRY

	2014	2015	2016	2016/2015 TREND
PRODUCTION	MILLION ℓ			
White	607.9	630.4	589.3	93.5
Red	350.9	338.0	309.0	91.4
Total	958.8	968.4	898.3	92.8

	2014	2015	2016	2016/2015 TREND
DOMESTIC SALES	MILLION ℓ			
Still wine	354.0	383.3	395.8	103.3
Fortified wine	33.2	33.6	32.2	95.8
Sparkling wine	8.0	8.2	8.9	108.5
Total	395.2	425.1	436.9	102.8

	2014	2015	2016	2016/2015 TREND
EXPORTS	MILLION ℓ			
Still wine				
White	210.9	203.9	215.6	105.7
Red	168.3	170.8	174.3	102.0
Blanc de Noir / Rosé	35.6	37.8	34.2	90.5
Subtotal	414.8	412.5	424.1	102.8
Sparkling wine	7.5	7.3	3.9	53.4
Fortified wine	0.3	0.3	0.4	133.3
Grand total	422.6	420.1	428.4	102.0

3 WINE INDUSTRY STRUCTURE IN 2016

NUMBER OF PRIMARY GRAPE PRODUCERS <div style="background-color: #e0ffe0; padding: 5px; text-align: center;">3 145</div>	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100 > 100 - 500 > 500 - 1000 > 1000 - 5000 > 5000 - 10000 > 10000	1 226 1 143 381 382 12 <u>1</u> 3 145
# NUMBER OF WINE CELLARS WHICH CRUSH GRAPES <div style="background-color: #e0ffe0; padding: 5px; text-align: center;">568</div>	48 PRODUCER CELLARS 493 PRIVATE WINE CELLARS <u>27</u> PRODUCING WHOLESALERS 568	
NUMBER OF BULK WINE BUYERS <div style="background-color: #e0ffe0; padding: 5px; text-align: center;">118</div>	118 WHOLESALERS (Including producing wholesalers)	

NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2016)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	248	238	-	10
> 100 - 500	163	152	2	9
> 500 - 1000	48	48	-	-
> 1000 - 5000	57	48	4	5
> 5000 - 10000	14	5	8	1
> 10000	38	2	34	2
Total	568	493	48	27

4 WINE CELLARS PER REGION

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
PRODUCER CELLARS	65	59	58	57	54	52	50	50	49	48	48
PRIVATE WINE CELLARS	494	481	504	524	493	505	509	493	485	494	493
PRODUCING WHOLESALERS	17	20	23	23	26	25	23	21	25	24	27
NUMBER OF WINE CELLARS WHICH CRUSH GRAPES	576	560	585	604	573	582	582	564	559	566	568

PRODUCER CELLARS	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Northern Cape	4	4	4	3	3	3	3	3	3	3	3
Olifants River	5	3	3	3	3	3	3	3	3	3	3
Swartland	5	5	4	4	4	3	2	2	2	1	2
Klein-Karoo	7	6	6	6	4	4	4	4	4	4	4
Paarl	10	9	8	8	8	8	7	7	7	7	6
Robertson	12	10	10	10	11	10	10	10	9	9	9
Stellenbosch	2	2	2	2	2	2	2	2	2	2	2
Worcester	20	20	5	5	8	8	8	8	8	8	8
Breedekloof			16	16	11	11	11	11	11	11	11
Cape South Coast											
TOTAL	65	59	58	57	54	52	50	50	49	48	48

PRIVATE WINE CELLARS	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Northern Cape	8	8	10	9	9	8	10	11	10	14	14
Olifants River	15	12	15	15	11	16	14	11	12	12	12
Swartland	31	31	34	37	33	34	33	31	29	32	31
Klein-Karoo	16	16	16	20	22	24	25	22	25	23	22
Paarl	139	141	152	148	128	136	128	125	119	121	120
Robertson	51	51	52	58	53	55	54	55	54	57	43
Stellenbosch	177	166	170	175	172	171	178	175	170	169	172
Worcester	57	56	42	46	49	48	52	48	49	49	13
Breedekloof			13	16	16	13	15	15	17	17	19
Cape South Coast											47
TOTAL	494	481	504	524	493	505	509	493	485	494	493

5 VINES AND AREA UNDER VINES

5.1 VINE TYPES

Vine Types	2014		2015		2016	
	Vines	Hectares	Vines	Hectares	Vines	Hectares
Wine grapes *	295 378 606	99 472	292 085 882	98 594	283 701 405	95 775
Sultana **	13 452 705	7 582	13 172 695	7 420	12 542 877	7 066
Table grapes **	31 247 739	16 342	32 240 774	16 876	32 430 888	16 998
Rootstocks	101 415	49	46 497	21	361 156	193
Currants ***	1 064 271	393	1 244 331	485	1 166 249	445
Total	341 244 736	123 839	338 790 179	123 397	330 202 575	120 477

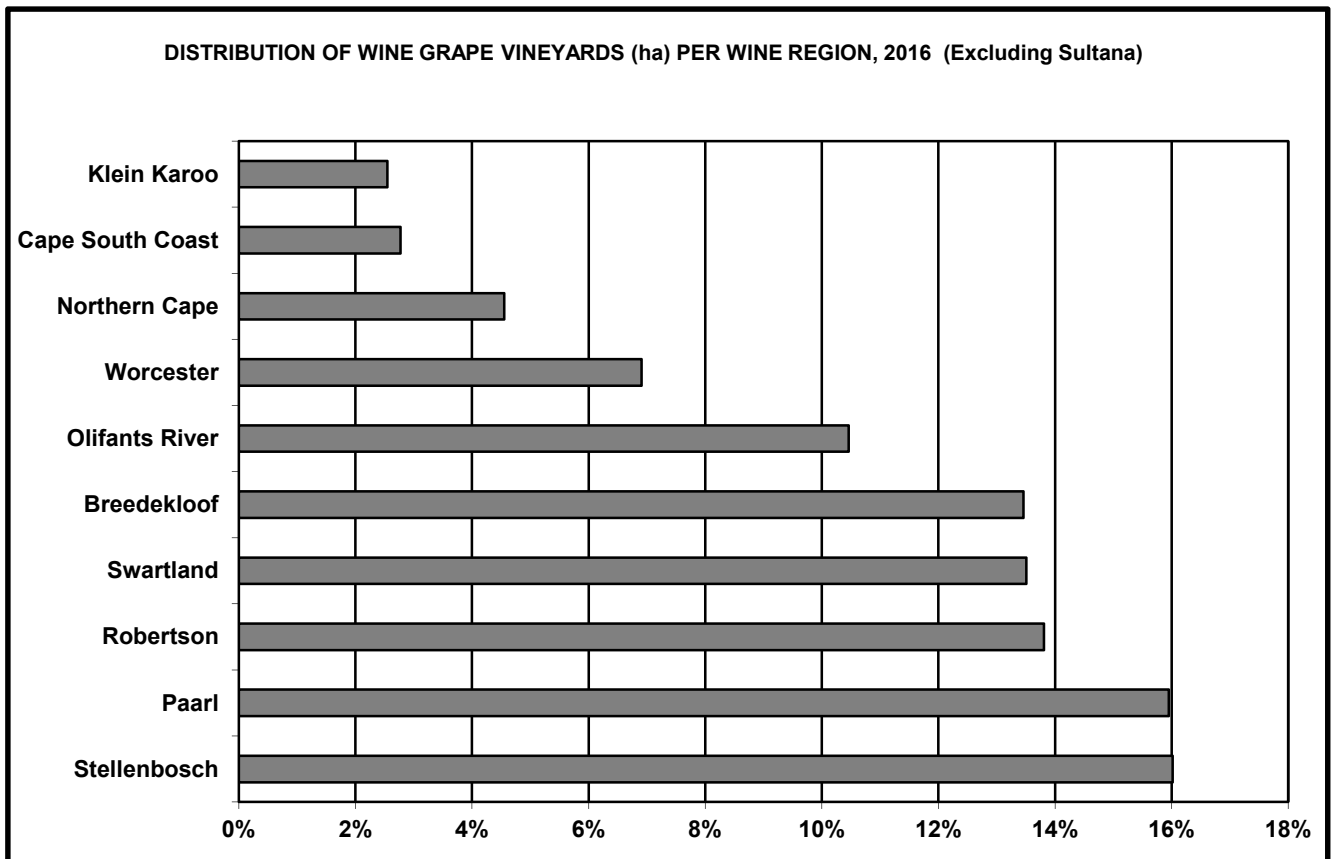
* Includes Muscat d'Alexandrie also used as table grapes and for raisins.

** Only portion of production is utilised for production of wine.

*** For raisins only.

5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION DURING 2016 (Excluding Sultana)

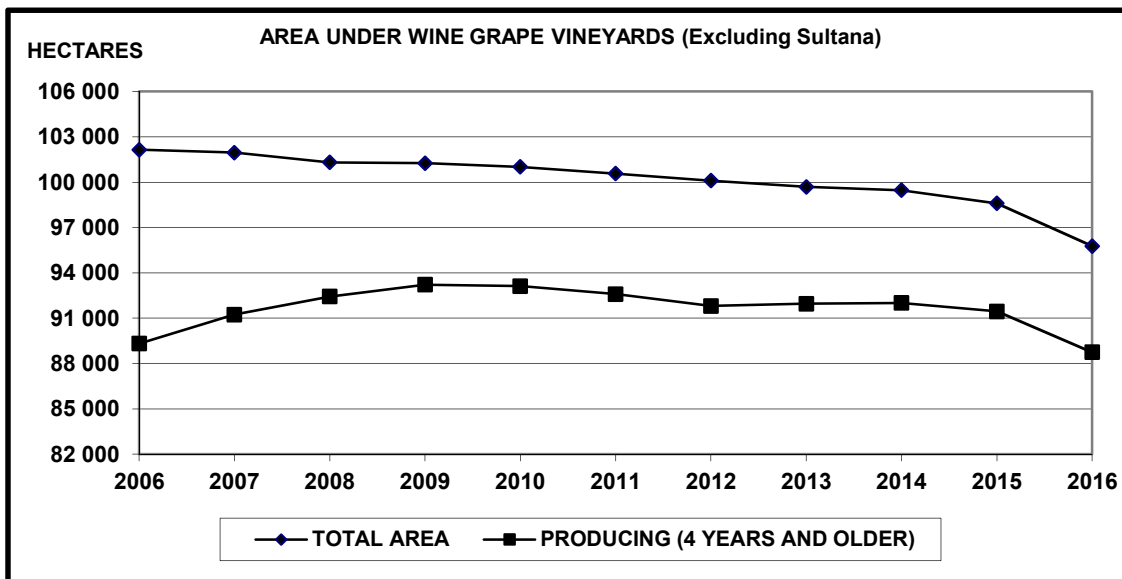
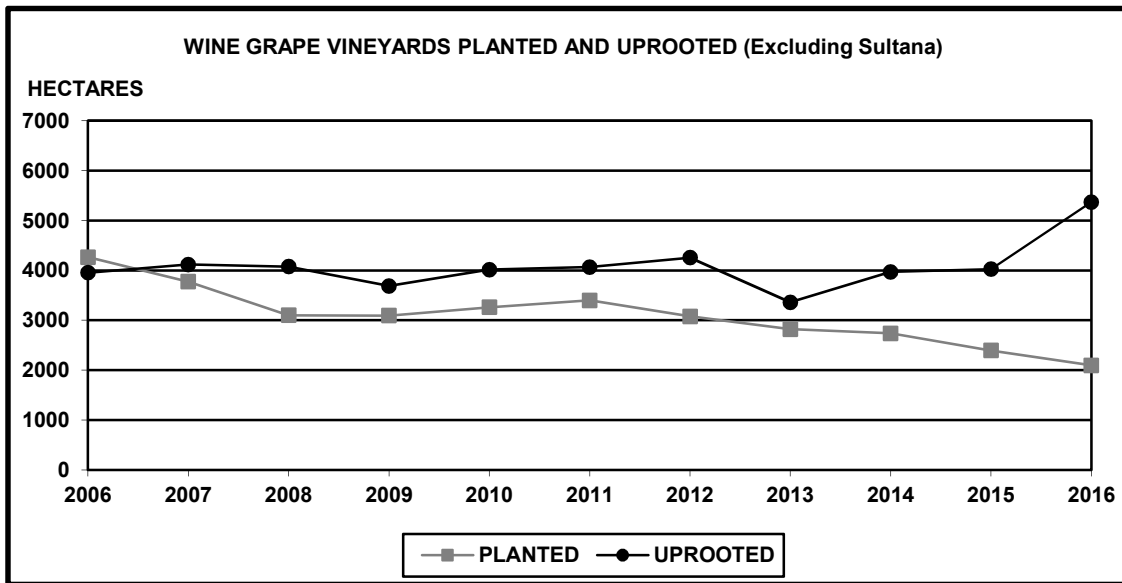
Wine regions	Number of vines	% of total vines	Area hectares	% of total hectares
Stellenbosch	46 415 656	16.36	15 339	16.02
Paarl	45 876 237	16.17	15 280	15.95
Robertson	44 639 928	15.73	13 227	13.81
Swartland	32 757 478	11.55	12 940	13.51
Breedekloof	41 079 711	14.48	12 893	13.46
Olifants River	26 930 752	9.49	10 018	10.46
Worcester	20 460 159	7.21	6 618	6.91
Northern Cape	9 334 128	3.29	4 360	4.55
Cape South Coast	8 761 043	3.09	2 657	2.77
Klein Karoo	7 446 313	2.62	2 443	2.55
Total	283 701 405	100.00	95 775	100.00



5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL STATUS
2006	4 264	3 955	390	102 146
2007	3 773	4 118	156	101 957
2008	3 099	4 075	330	101 312
2009	3 093	3 689	544	101 259
2010	3 260	4 014	511	101 017
2011	3 397	4 066	220	100 568
2012	3 078	4 257	710	100 099
2013	2 820	3 361	131	99 689
2014	2 736	3 969	1 017	99 472
2015	2 394	4 025	753	98 594
2016	2 095	5 369	455	95 775

* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION AS ON 31 DECEMBER 2016

VARIETY PLANTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	501	70	65	40	7	51	75	34	48	109	2
Colombar(d)	316	1	58	2	18	25	91	2	48	72	-
Sauvignon blanc	286	19	17	-	-	32	61	57	47	50	2
Chardonnay	177	1	4	7	-	31	67	19	18	15	14
Muscat D'Alexandrie	34	1	4	-	1	-	2	2	-	24	-
Muscat de Frontignan (Muscadel)	34	-	8	2	-	3	10	3	5	4	-
Pinot Gris	26	-	-	5	-	1	-	-	4	16	-
Other white varieties	87	1	2	13	0	12	20	6	14	3	15
Total white varieties	1 462	93	159	69	27	155	327	122	183	294	33
Cabernet Sauvignon	147	1	-	19	-	47	30	47	2	2	-
Shiraz	79	0	1	13	-	16	8	8	8	25	-
Pinot noir	60	0	-	2	-	-	29	10	-	12	7
Pinotage	57	-	1	10	-	11	9	10	11	6	1
Roobernet	50	-	-	-	-	1	29	-	16	5	-
Merlot	36	0	-	-	-	-	5	19	7	5	-
Ruby Cabernet	27	-	4	-	4	2	13	-	0	3	-
Durif	24	1	2	7	-	1	1	-	4	10	-
Muscadel (Red)	20	3	-	5	1	3	5	-	2	-	-
Other red varieties	132	1	12	25	2	33	2	20	25	4	9
Total red varieties	633	6	20	80	8	113	130	113	75	72	16
Total white and red	2 095	99	178	149	35	268	457	236	259	366	49
Sultana	65	44	5	11	4	-	1	-	0	-	-

5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION AS ON 31 DECEMBER 2016

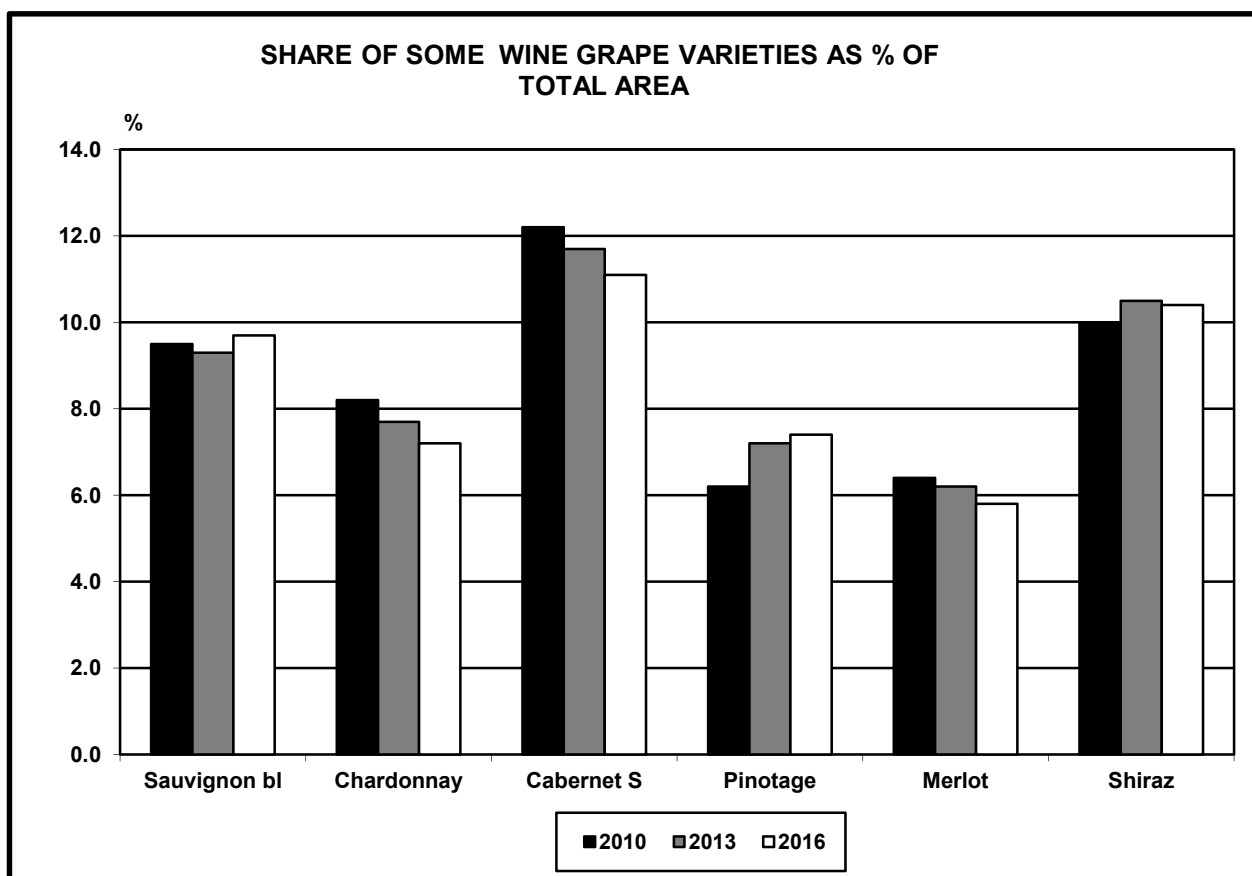
VARIETY UPROOTED	HECTARES										
	TOTAL	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	893	149	152	69	26	137	93	88	83	97	-
Colombar(d)	694	192	101	20	53	19	177	17	68	47	-
Chardonnay	436	4	33	40	10	51	156	41	33	59	10
Sauvignon blanc	401	0	35	21	14	23	96	159	12	14	29
Muscat D'Alexandrie	154	23	33	1	6	17	16	0	18	38	0
Muscat de Frontignan (Muscadel)	49	6	4	-	6	1	29	-	2	-	-
Sémillon	37	-	4	1	-	2	12	4	4	8	4
Crouchen (Cape Riesling)	36	-	-	-	2	7	2	1	13	10	-
Clairette Blanche	36	-	6	-	-	-	3	-	18	8	-
Palomino	20	2	4	13	-	-	-	-	1	-	-
Viognier	20	0	-	2	0	2	-	3	6	3	4
Other white varieties	101	15	8	7	-	11	43	5	2	5	5
Total white varieties	2 876	391	379	172	119	270	628	318	260	288	52
Cabernet Sauvignon	744	2	31	143	18	116	163	227	19	22	3
Shiraz	503	13	44	38	13	79	116	118	19	45	18
Merlot	397	0	39	56	21	43	66	117	22	28	5
Pinotage	386	1	33	113	10	60	55	65	18	28	4
Ruby Cabernet	138	4	13	7	4	7	66	1	19	18	-
Other red varieties	325	4	18	63	5	73	16	64	8	65	9
Total red varieties	2 493	25	178	419	70	378	481	592	105	205	38
Total white and red	5 369	416	558	591	189	648	1 109	910	366	493	90
Sultana	461	423	9	6	3	1	5	-	14	-	-

5.6 DISTRIBUTION OF WINE GRAPE VARIETIES

Wine grape varieties as % of total area

VARIETY	2009	2010	2011	2012	2013	2014	2015	2016
Chenin blanc	18.4	18.3	18.2	18.2	17.9	18.0	18.2	18.5
Colombar(d)	11.8	11.9	11.8	11.7	11.7	12.0	12.0	12.0
Sauvignon blanc	9.3	9.5	9.6	9.5	9.3	9.3	9.4	9.7
Chardonnay	8.2	8.2	8.0	7.9	7.7	7.4	7.2	7.2
Muscat D'Alexandrie *	2.2	2.1	2.1	2.0	2.0	2.0	1.9	1.9
Semillon	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
Muscat de Frontignan (Muscadel)	0.7	0.7	0.7	0.7	0.8	0.8	0.8	0.9
Viognier	0.9	0.9	0.9	0.9	0.9	0.9	0.8	0.9
Other white varieties	3.5	3.3	3.2	3.1	3.1	3.1	3.1	3.1
Total white varieties	56.2	56.0	55.6	55.1	54.6	54.6	54.6	55.2
Cabernet Sauvignon	12.3	12.2	12.0	11.8	11.7	11.5	11.3	11.1
Shiraz	9.9	10.0	10.3	10.4	10.5	10.5	10.5	10.4
Pinotage	6.0	6.2	6.5	6.9	7.2	7.4	7.5	7.4
Merlot	6.5	6.4	6.4	6.3	6.2	6.1	6.0	5.8
Ruby Cabernet	2.3	2.2	2.2	2.2	2.3	2.4	2.4	2.4
Cinsaut	2.1	2.0	2.0	1.9	1.9	1.9	1.9	1.8
Pinot noir	0.8	1.0	1.0	1.1	1.1	1.1	1.1	1.2
Cabernet Franc	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Other red varieties	2.9	3.0	3.1	3.3	3.5	3.6	3.7	3.9
Total red varieties	43.8	44.0	44.4	44.9	45.4	45.4	45.4	44.8
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total hectares	101 259	101 017	100 568	100 099	99 689	99 472	98 594	95 775
Sultana * (Hectares)	9 082	9 025	8 350	8 202	7 799	7 582	7 420	7 066

* Also utilised for raisins and as table grapes.



5.7 DISTRIBUTION OF WINE GRAPE VARIETIES PER YEAR

VARIETY	TOTAL HECTARES							
	2009	2010	2011	2012	2013	2014	2015	2016
Chenin blanc	18 667	18 514	18 324	18 169	17 890	17 934	17 965	17 707
Colombar(d)	11 939	11 992	11 859	11 724	11 696	11 907	11 839	11 512
Sauvignon blanc	9 446	9 551	9 644	9 472	9 321	9 224	9 263	9 246
Chardonnay	8 349	8 278	8 092	7 876	7 665	7 356	7 061	6 856
Muscat D'Alexandrie *	2 264	2 167	2 084	1 997	1 984	1 948	1 904	1 781
Semillon	1 176	1 192	1 204	1 204	1 195	1 181	1 152	1 119
Muscat de Frontignan (Muscadel)	684	689	676	729	789	810	821	836
Viognier	895	892	881	884	879	868	837	822
Other white varieties	3 494	3 325	3 174	3 089	3 046	3 106	3 010	2 943
Total white varieties	56 913	56 602	55 939	55 144	54 465	54 335	53 853	52 822
Cabernet Sauvignon	12 469	12 325	12 104	11 823	11 658	11 407	11 170	10 589
Shiraz	10 006	10 136	10 321	10 457	10 509	10 410	10 343	9 946
Pinotage	6 105	6 240	6 535	6 921	7 196	7 357	7 361	7 052
Merlot	6 588	6 497	6 416	6 319	6 183	6 098	5 939	5 558
Ruby Cabernet	2 281	2 220	2 193	2 250	2 312	2 364	2 406	2 306
Cinsaut	2 136	2 052	1 980	1 936	1 916	1 903	1 863	1 767
Pinot noir	844	962	1 019	1 089	1 119	1 122	1 120	1 153
Cabernet Franc	958	934	910	879	881	858	842	835
Other red varieties	2 959	3 050	3 151	3 280	3 449	3 617	3 697	3 748
Total red varieties	44 346	44 415	44 629	44 955	45 224	45 138	44 741	42 953
Total hectares	101 259	101 017	100 568	100 099	99 689	99 472	98 594	95 775
Sultana *	9 082	9 025	8 350	8 202	7 799	7 582	7 420	7 066

* Also utilised for raisins and as table grapes.

5.8 WINE GRAPE VARIETIES PER WINE AREA FOR 2016

VARIETY	TOTAL HECTARES										
	TOTAL HECTARES	NORTHERN CAPE	OLIFANT'S RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREED-KLOOF	CAPE SOUTH COAST
Chenin blanc	17 707	1 144	2 857	2 586	486	2 803	1 604	1 347	1 936	2 867	76
Colombar(d)	11 512	2 215	2 592	215	790	380	2 078	37	1 207	1 970	28
Sauvignon blanc	9 246	34	567	1 121	88	971	1 504	2 623	436	1 091	812
Chardonnay	6 856	43	302	748	104	1 225	1 754	1 097	424	847	312
Muscat D'Alexandrie *	1 781	148	393	52	164	56	77	59	170	641	21
Semillon	1 119		55	128	3	132	57	166	87	419	73
Muscat de Frontignan (Muscadel)	836	33	75	33	61	74	430	30	62	36	2
Viognier	822	17	30	138	20	232	77	135	67	71	35
Other white varieties	2 943	336	228	284	129	384	539	317	302	344	80
Total white varieties	52 822	3 969	7 099	5 305	1 844	6 257	8 121	5 811	4 692	8 287	1 438
Cabernet Sauvignon	10 589	96	487	1 919	62	2 439	1 335	3 008	329	723	190
Shiraz	9 946	70	781	2 043	105	2 258	974	2 074	444	855	342
Pinotage	7 052	47	660	1 530	54	1 370	813	1 194	396	928	59
Merlot	5 558	33	330	771	74	1 023	542	1 803	214	605	163
Ruby Cabernet	2 306	81	378	93	112	126	687	39	209	579	2
Cinsaut	1 767		29	276	1	633	94	103	96	533	2
Pinot noir	1 153	5	34	77	20	150	216	289	16	41	306
Cabernet Franc	835	2	10	87	2	181	49	388	29	50	38
Other red varieties	3 748	57	211	837	169	844	397	631	193	293	118
Total red varieties	42 953	391	2 920	7 635	599	9 023	5 106	9 528	1 926	4 606	1 219
Total	95 775	4 360	10 018	12 940	2 443	15 280	13 227	15 339	6 618	12 893	2 657
Sultana	7 066	6 391	190	208	32	66	32	-	139	7	-

* Also utilised for raisins and as table grapes.

5.9 AGE OF VINES PER VARIETY FOR 2016 (Excluding Sultana)

AGE OF VINES	TOTAL HECTARES	AGE OF VINES - HECTARES				
		< 4 Years	4 - 10 Years	11 - 15 Years	16 - 20 Years	> 20 Years
Chenin blanc	17 707	1 685	4 678	3 600	1 579	6 164
Colombar(d)	11 512	1 170	2 595	2 135	1 942	3 669
Sauvignon blanc	9 246	682	2 057	3 272	1 472	1 763
Chardonnay	6 856	466	1 434	2 735	967	1 254
Muscat D'Alexandrie *	1 781	123	333	65	87	1 172
Semillon	1 119	49	217	280	270	304
Muscat de Frontignan (Muscadel)	836	132	271	64	55	313
Viognier	822	17	142	558	98	6
Other white varieties	2 943	379	1 042	398	103	1 021
Total white varieties	52 822	4 704	12 769	13 108	6 575	15 667
Cabernet Sauvignon	10 589	439	960	3 166	4 996	1 028
Shiraz	9 946	359	1 613	2 477	5 083	414
Pinotage	7 052	433	2 197	214	2 783	1 426
Merlot	5 558	161	442	1 108	3 127	720
Ruby Cabernet	2 306	249	361	421	902	373
Cinsaut	1 767	56	237	471	328	674
Pinot noir	1 153	115	582	224	119	114
Cabernet Franc	835	24	91	411	261	48
Other red varieties	3 748	489	1 122	1 130	641	365
Total red varieties	42 953	2 325	7 605	9 622	18 240	5 161
Total white and red	95 775	7 029	20 374	22 729	24 815	20 828

* Also utilised for raisins and as table grapes.

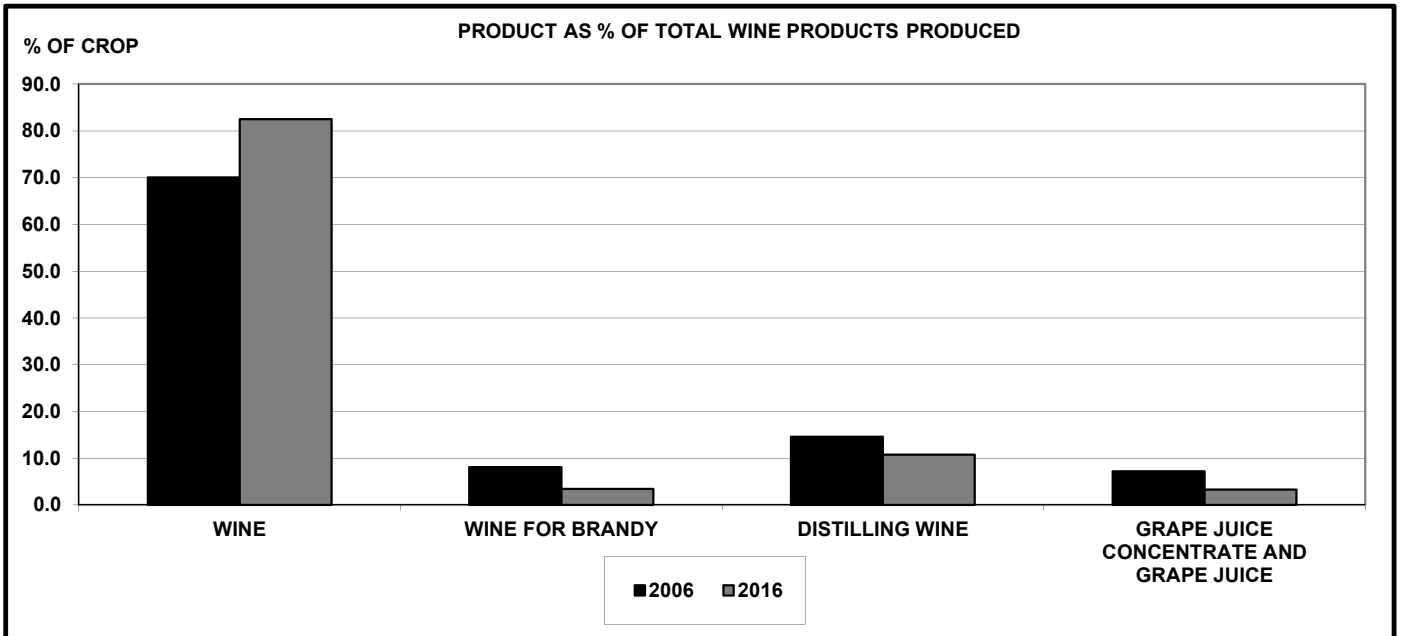
5.10 AGE OF VINES PER WINE REGION FOR 2016 (Excluding Sultana)

AGE OF VINES	TOTAL HECTARES	HECTARES IN WINE REGION									
		NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
< 4 Years	4 704	246	510	263	222	358	1 047	356	709	915	77
4 - 10 Years	12 769	652	1 621	1 013	487	1 337	2 428	1 184	1 427	2 227	393
11 - 15 Years	13 108	719	1 558	1 429	425	1 544	2 265	1 480	1 157	1 873	658
16 - 20 Years	6 575	1 409	750	628	211	622	627	761	471	923	172
> 20 Years	15 667	943	2 659	1 972	500	2 394	1 755	2 031	927	2 348	137
Total white varieties	52 822	3 969	7 099	5 305	1 844	6 257	8 121	5 811	4 692	8 287	1 438
< 4 Years	2 325	27	169	251	33	411	495	379	171	318	70
4 - 10 Years	7 605	82	442	1 001	116	1 342	1 413	1 204	610	1 112	282
11 - 15 Years	9 622	58	444	1 719	156	2 298	943	2 352	263	913	476
16 - 20 Years	18 240	176	1 575	3 585	212	3 700	1 980	4 005	758	1 908	342
> 20 Years	5 161	49	290	1 078	82	1 272	274	1 588	124	356	49
Total red varieties	42 953	391	2 920	7 635	599	9 023	5 106	9 528	1 926	4 606	1 219
< 4 Years	7 029	273	680	515	255	770	1 542	735	880	1 233	147
4 - 10 Years	20 374	734	2 063	2 014	603	2 680	3 841	2 388	2 038	3 339	675
11 - 15 Years	22 729	777	2 002	3 148	581	3 842	3 208	3 832	1 420	2 785	1 134
16 - 20 Years	24 815	1 585	2 324	4 214	423	4 322	2 607	4 766	1 229	2 831	514
> 20 Years	20 828	992	2 950	3 050	582	3 667	2 029	3 619	1 050	2 704	186
Total white and red	95 775	4 360	10 018	12 940	2 443	15 280	13 227	15 339	6 618	12 893	2 657

6 PRODUCTION AND UTILISATION OF CROP

6.1 TOTAL CROP

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
2003	1 233 689	712 660 742	50 453 126	11.75	122 209 343	9.93	70 692 300	11.71	956 015 511
2004	1 312 184	696 788 280	85 357 180	11.66	145 774 848	9.94	87 776 683	11.54	1 015 696 991
2005	1 171 632	628 482 614	82 927 858	11.84	129 238 525	9.96	64 577 593	11.70	905 226 590
2006	1 301 579	709 717 222	82 116 414	11.48	147 945 171	10.00	73 201 381	10.61	1 012 980 188
2007	1 351 447	730 420 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 458 789
2008	1 425 612	763 346 054	86 580 058	11.15	166 558 133	9.69	72 530 790	10.66	1 089 015 035
2009	1 347 620	805 111 420	71 424 165	11.49	122 123 936	9.82	34 759 776	11.04	1 033 419 297
2010	1 261 309	779 836 438	39 583 031	11.51	113 275 957	9.82	52 121 679	9.83	984 817 105
2011	1 302 530	831 187 919	34 217 371	11.06	107 184 033	9.50	40 181 527		1 012 770 850
2012	1 414 483	870 940 413	62 257 427	11.31	123 643 055	9.88	40 122 955		1 096 963 850
2013	1 498 243	915 451 775	41 987 289	11.69	140 730 471	10.29	58 738 100		1 156 907 635
2014	1 519 708	958 782 992	53 627 710	11.36	133 595 333	9.99	35 079 722		1 181 085 757
2015	1 477 091	968 378 112	41 809 165	11.89	112 919 147	10.05	30 937 089		1 154 043 513
2016	1 405 401	898 382 758	37 806 121	11.85	116 909 186	10.04	35 869 946		1 088 968 011



6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
2006	33.4	66.6	36.5	63.5
2007	34.4	65.6	36.1	63.9
2008	33.9	66.1	37.6	62.4
2009	33.1	66.9	35.2	64.8
2010	31.6	68.4	34.1	65.9
2011	34.1	65.9	35.0	65.0
2012	31.9	68.1	35.6	64.4
2013	32.2	67.8	37.6	62.4
2014	33.6	66.4	36.6	63.4
2015	32.6	67.4	34.9	65.1
2016	32.3	67.7	34.4	65.6

6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2016

VARIETY	TOTAL TONS	% OF VARIETY CRUSHED BY		
		PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	300 877	10.3	87.5	2.2
Colombar(d)	300 564	5.9	94.0	0.1
Sauvignon blanc	103 341	31.2	55.9	12.9
Chardonnay	78 310	26.4	63.5	10.1
Muscat d'Alexandrie	35 937	12.5	87.4	0.0
Sémillon	14 828	21.1	73.5	5.4
Muscat de Frontignan (Muscadel)	12 664	33.0	66.7	0.3
Viognier	8 164	27.4	60.5	12.1
Other white varieties	55 215	16.0	77.3	6.7
Table grapes	36 574	38.2	61.8	0.0
Total white varieties	946 475	14.6	81.8	3.6
Shiraz	97 880	28.4	56.2	15.4
Cabernet Sauvignon	77 650	31.7	53.0	15.3
Merlot	57 138	32.3	53.3	14.4
Pinotage	87 814	20.7	72.0	7.3
Ruby Cabernet	35 503	9.4	89.6	1.0
Cinsaut	27 394	14.5	84.0	1.5
Petit Verdot	8 722	33.5	46.3	20.2
Cabernet Franc	6 011	54.0	32.5	13.5
Other red varieties	36 053	50.4	32.9	16.7
Table grapes	24 760	0.1	99.9	-
Total red varieties	458 925	26.3	62.6	11.1
Total white and red	1 405 401	18.4	75.5	6.0

VARIETY AS % OF TOTAL CRUSHED

VARIETY	ALL WINE CELLARS	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	21.4	11.9	24.8	7.8
Colombar(d)	21.4	6.9	26.6	0.2
Sauvignon blanc	7.4	12.4	5.4	15.8
Chardonnay	5.6	8.0	4.7	9.3
Muscat d'Alexandrie	2.6	1.7	3.0	0.0
Sémillon	1.1	1.2	1.0	0.9
Muscat de Frontignan (Muscadel)	0.9	1.6	0.8	0.0
Viognier	0.6	0.9	0.5	1.2
Other white varieties	3.9	3.4	4.0	4.4
Table grapes	2.6	5.4	2.1	0.0
Total white varieties	67.3	53.4	72.9	39.8
Shiraz	7.0	10.7	5.2	17.8
Cabernet Sauvignon	5.5	9.5	3.9	14.0
Merlot	4.1	7.1	2.9	9.7
Pinotage	6.2	7.0	6.0	7.6
Ruby Cabernet	2.5	1.3	3.0	0.4
Cinsaut	1.9	1.5	2.2	0.5
Petit Verdot	0.6	1.1	0.4	2.1
Cabernet Franc	0.4	1.3	0.2	1.0
Other red varieties	2.6	7.0	1.1	7.1
Table grapes	1.8	0.0	2.3	-
Total red varieties	32.7	46.6	27.1	60.2
Total white and red	100.0	100.0	100.0	100.0
Total tons	1 405 401	259 172	1 061 643	84 586

6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION

VARIETY	TOTAL TONS	WINE REGION AS % OF VARIETAL TOTAL									
		NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	300 877	10.3	23.5	6.4	3.8	7.5	11.2	2.9	14.3	19.8	0.2
Colombar(d)	300 564	23.7	24.5	0.7	7.2	1.3	17.0	0.2	9.7	15.5	0.2
Sauvignon blanc	103 341	0.1	7.9	5.7	0.7	8.0	27.2	19.3	7.1	17.6	6.4
Chardonnay	78 310	0.5	5.3	6.9	1.6	12.8	35.1	10.2	8.7	16.3	2.6
Muscat d'Alexandrie	35 937	7.0	26.4	0.8	6.2	0.4	4.2	0.3	10.7	43.1	0.7
Sémillon	14 828	-	6.6	3.5	0.1	6.2	6.3	8.6	9.9	55.2	3.7
Muscat de Frontignan (Muscadel)	12 664	3.5	7.9	3.5	6.3	1.3	62.5	1.4	9.7	3.7	0.2
Viognier	8 164	3.4	4.6	9.8	2.7	22.3	13.5	14.7	11.2	14.3	3.3
Other white varieties	55 215	16.8	7.2	13.0	2.8	9.0	18.4	5.1	15.8	11.0	1.0
Table grapes	36 574	30.2	12.3	18.3	1.7	5.7	0.3	-	30.2	0.9	0.4
Total white varieties	946 475	13.3	18.7	5.1	4.3	5.8	17.2	4.5	12.0	17.8	1.2
Shiraz	97 880	0.8	9.5	14.5	1.2	17.1	15.1	18.6	6.7	13.6	2.8
Cabernet Sauvignon	77 650	0.5	6.7	11.4	0.8	18.6	20.1	23.9	5.0	11.5	1.5
Merlot	57 138	0.3	7.6	9.4	1.5	14.0	14.8	27.2	5.2	17.3	2.6
Pinotage	87 814	0.2	12.2	14.3	0.8	13.1	19.9	11.3	9.3	18.4	0.5
Ruby Cabernet	35 503	2.4	17.9	1.6	5.4	3.4	33.6	0.5	10.6	24.6	0.1
Cinsaut	27 394	-	1.1	9.1	0.0	16.5	9.4	3.1	7.3	53.5	0.0
Petit Verdot	8 722	2.5	2.3	7.6	0.2	20.4	17.0	21.3	11.3	15.5	1.9
Cabernet Franc	6 011	0.4	1.8	5.7	0.2	18.6	6.5	47.3	6.8	9.0	3.8
Other red varieties	36 053	1.2	5.3	14.4	4.9	18.3	22.3	16.8	3.2	7.4	6.4
Table grapes	24 760	0.2	-	3.4	1.8	15.1	0.0	0.1	76.7	2.7	-
Total red varieties	458 925	0.7	8.4	11.1	1.6	15.2	17.6	16.1	10.7	16.8	1.8
Total white and red	1 405 401	9.2	15.3	7.1	3.4	8.9	17.3	8.3	11.6	17.5	1.4

VARIETIES PRODUCED IN WINE REGION AS % OF TOTAL PRODUCTION OF REGION

VARIETY	NORTHERN CAPE	OLIFANTS RIVER	SWART-LAND	KLEIN KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCES-TER	BREEDE-KLOOF	CAPE SOUTH COAST
Chenin blanc	24.0	32.8	19.3	24.0	18.1	13.9	7.6	26.5	24.3	2.6
Colombar(d)	55.0	34.2	2.2	45.1	3.2	21.1	0.4	17.9	19.0	2.6
Sauvignon blanc	0.1	3.8	5.9	1.5	6.7	11.6	17.1	4.5	7.4	33.0
Chardonnay	0.3	1.9	5.4	2.6	8.0	11.3	6.8	4.2	5.2	10.4
Muscat d'Alexandrie	2.0	4.4	0.3	4.6	0.1	0.6	0.1	2.4	6.3	1.2
Sémillon	-	0.5	0.5	0.0	0.7	0.4	1.1	0.9	3.3	2.7
Muscat de Frontignan (Muscadel)	0.3	0.5	0.4	1.7	0.1	3.3	0.2	0.8	0.2	0.1
Viognier	0.2	0.2	0.8	0.5	1.5	0.5	1.0	0.6	0.5	1.4
Other white varieties	7.2	1.8	7.2	3.2	4.0	4.2	2.4	5.4	2.5	2.7
Table grapes	8.5	2.1	6.7	1.3	1.7	0.0	-	6.8	0.1	0.8
Total white varieties	97.6	82.1	48.8	84.4	44.1	66.8	36.7	69.9	68.7	57.4
Shiraz	0.6	4.3	14.3	2.4	13.4	6.1	15.6	4.1	5.4	13.6
Cabernet Sauvignon	0.3	2.4	8.9	1.2	11.6	6.4	15.9	2.4	3.6	5.9
Merlot	0.1	2.0	5.4	1.8	6.4	3.5	13.3	1.8	4.0	7.5
Pinotage	0.1	5.0	12.6	1.5	9.3	7.2	8.5	5.0	6.6	2.0
Ruby Cabernet	0.7	2.9	0.6	4.0	1.0	4.9	0.2	2.3	3.5	0.1
Cinsaut	-	0.1	2.5	0.0	3.6	1.1	0.7	1.2	6.0	0.0
Petit Verdot	0.2	0.1	0.7	0.0	1.4	0.6	1.6	0.6	0.6	0.8
Cabernet Franc	0.0	0.0	0.3	0.0	0.9	0.2	2.4	0.3	0.2	1.2
Other red varieties	0.3	0.9	5.2	3.6	5.3	3.3	5.2	0.7	1.1	11.6
Table grapes	0.0	-	0.8	0.9	3.0	0.0	0.0	11.7	0.3	-
Total red varieties	2.4	17.9	51.2	15.6	55.9	33.2	63.3	30.1	31.3	42.6
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total tons	129 361	215 254	99 763	48 177	124 717	243 086	116 860	162 394	245 885	19 903

6.5 CERTIFIED WINE

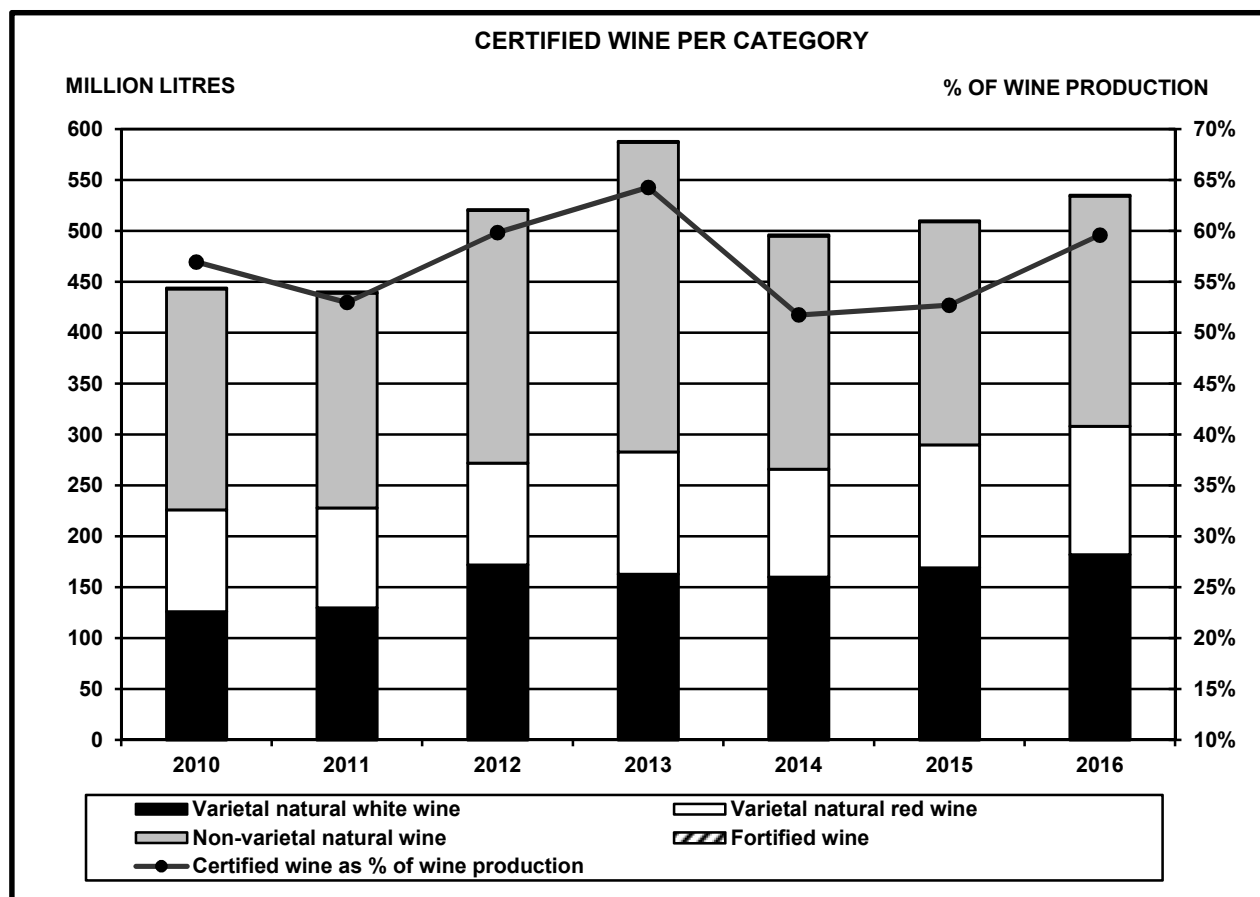
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

CERTIFIED WINE

WINE CATEGORY	LITRES						
	2010	2011	2012	2013	2014	2015	2016
White varieties:							
Still wine *	126 162 760	130 205 406	171 531 333	162 714 954	160 314 975	169 163 480	182 233 502
Fortified wine	472 646	514 617	497 777	531 303	470 505	214 417	544 882
Total	126 635 406	130 720 023	172 029 110	163 246 257	160 785 480	169 377 897	182 778 384
Red varieties:							
Still wine *	100 470 954	97 672 225	99 874 859	120 270 128	106 121 194	121 120 228	125 837 706
Fortified wine	16 410	43 509	17 297	41 430	43 537	61 778	30 223
Total	100 487 364	97 715 734	99 892 156	120 311 558	106 164 731	121 182 006	125 867 929
Non varietal:							
Still wine *	217 486 670	211 318 689	248 204 687	304 033 110	229 323 508	218 973 755	226 048 953
Fortified wine	702 591	920 959	756 891	734 957	911 139	722 923	768 305
Total	218 189 261	212 239 648	248 961 578	304 768 067	230 234 647	219 696 678	226 817 258
Total:							
Still wine *	444 120 384	439 196 320	519 610 879	587 018 192	495 759 677	509 257 463	534 120 161
Fortified wine	1 191 647	1 479 085	1 271 965	1 307 690	1 425 181	999 118	1 343 410
GRAND TOTAL	445 312 031	440 675 405	520 882 844	588 325 882	497 184 858	510 256 581	535 463 571

* Includes sparkling wine.



6.6 CERTIFIED WINE PER PRODUCER GROUP
(Quantity final certified wine irrespective of vintage)

	LITRES						
	2010	2011	2012	2013	2014	2015	2016
PRODUCER CELLARS							
Wine of origin	102 115 994	109 938 966	153 875 577	186 484 855	126 429 901	130 621 574	147 223 651
Sub total	102 115 994	109 938 966	153 875 577	186 484 855	126 429 901	130 621 574	147 223 651
WHOLESALEERS							
Wine of origin	263 352 347	251 747 373	278 745 103	307 282 603	272 361 784	268 112 843	268 845 855
Sub total	263 352 347	251 747 373	278 745 103	307 282 603	272 361 784	268 112 843	268 845 855
PRIVATE CELLARS							
Estate wine	6 235 561	6 489 591	7 008 312	8 376 436	8 073 670	8 738 606	9 066 846
Wine of origin	73 608 129	72 499 475	81 253 852	86 181 988	90 319 503	102 783 558	110 327 219
Sub total	79 843 690	78 989 066	88 262 164	94 558 424	98 393 173	111 522 164	119 394 065
TOTAL							
Estate wine	6 235 561	6 489 591	7 008 312	8 376 436	8 073 670	8 738 606	9 066 846
Wine of origin	439 076 470	434 185 814	513 874 532	579 949 446	489 111 188	501 517 975	526 396 725
GRAND TOTAL	445 312 031	440 675 405	520 882 844	588 325 882	497 184 858	510 256 581	535 463 571
Certified bulk exports (Included in above figures)	174 147 910	205 148 608	295 103 580	347 030 324	246 126 528	260 862 861	283 594 115

7 PRODUCERS' SALES, INCOME AND PRICES

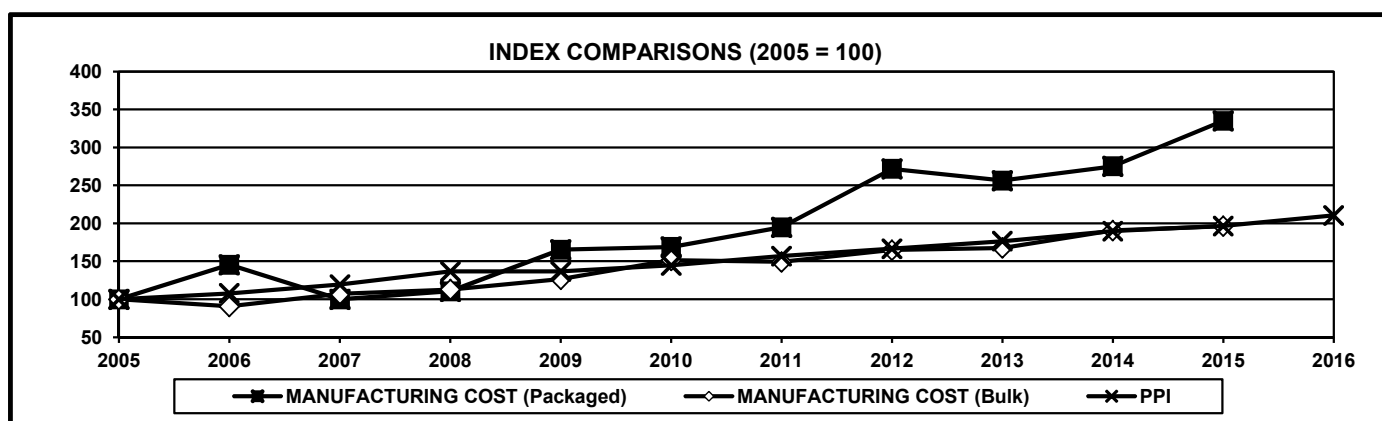
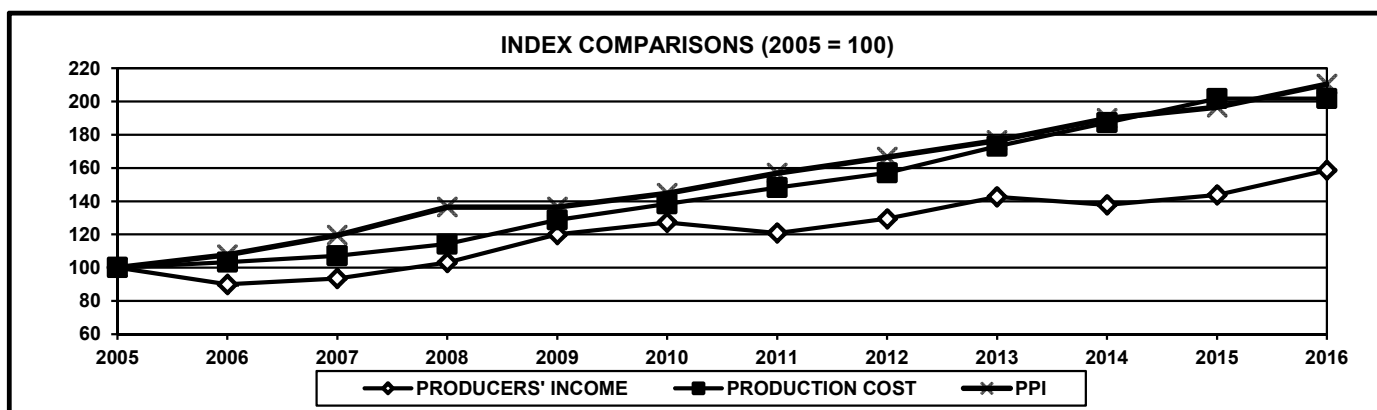
7.1 PRODUCERS' SALES AND INCOME

YEAR	GRAPES SOLD TO PRODUCING WHOLESALEERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	£ @ 10% AV	RAND	£ @ 10% AV	RAND	RAND
2006	98 091	299 182 965	562 987 631	1 889 651 444	94 173 506	199 321 001	237 558 834	253 958 427	2 642 113 837
2007	95 544	265 729 665	613 508 539	2 047 610 379	114 086 136	254 896 789	232 456 540	284 306 256	2 852 543 089
2008	100 831	293 681 016	739 095 733	2 509 260 784	96 674 127	219 058 211	251 395 395	297 899 003	3 319 899 014
2009	99 018	354 501 451	704 942 300	2 706 493 357	79 998 895	355 372 735	174 630 831	232 535 653	3 648 903 196
2010	86 940	307 599 292	703 450 846	2 900 487 161	43 523 523	108 911 330	172 587 535	302 400 348	3 619 398 131
2011	102 799	333 575 168	668 331 314	2 826 665 250	37 498 617	93 599 400	164 888 542	299 656 073	3 553 495 891
2012	98 613	344 495 517	747 918 622	3 229 213 768	70 374 105	205 316 468	187 621 521	352 361 399	4 131 387 152
2013	101 154	384 502 017	840 538 435	3 826 233 732	48 976 540	154 274 872	219 262 706	455 680 408	4 820 691 029
2014	106 384	421 534 656	766 871 914	3 654 355 800	57 695 292	275 292 920	172 732 255	375 847 303	4 727 030 679
2015	94 837	391 720 074	812 967 383	3 913 268 792	49 829 866	167 064 597	169 127 503	320 880 880	4 792 934 343
2016	84 586	361 965 105	841 012 435	4 139 214 284	44 500 094	145 189 857	184 721 146	383 719 067	5 030 088 313

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		* WEIGHTED AVERAGE PRODUCTION COST		** AVERAGE MANUFACTURING COST				PPI	
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	PACKAGED		BULK		INDEX	
							R/litre	INDEX	R/ton	INDEX		
2005	1 171 632	2 643 812 150	2 256.52	100.0	20 643.00	100.0	5.36	100.0	642.00	100.0	100.0	100.0
2006	1 301 579	2 642 113 837	2 029.93	90.0	21 332.00	103.3	7.79	145.3	583.00	90.8	107.7	107.7
2007	1 351 447	2 852 543 089	2 110.73	93.5	22 125.00	107.2	5.35	99.8	687.00	107.0	119.5	119.5
2008	1 425 612	3 319 899 014	2 328.75	103.2	23 578.00	114.2	5.92	110.4	724.00	112.8	136.6	136.6
2009	1 347 620	3 648 903 196	2 707.66	120.0	26 580.00	128.8	8.86	165.3	812.00	126.5	136.6	136.6
2010	1 261 309	3 619 398 130	2 869.56	127.2	28 585.00	138.5	9.05	168.8	971.00	151.2	144.8	144.8
2011	1 302 530	3 553 495 891	2 728.15	120.9	30 582.00	148.1	10.44	194.8	958.00	149.2	156.9	156.9
2012	1 414 483	4 131 387 152	2 920.78	129.4	32 439.00	157.1	14.57	271.8	1 058.00	164.8	166.5	166.5
2013	1 498 243	4 820 691 029	3 217.56	142.6	35 739.00	173.1	13.74	256.3	1 076.00	167.6	176.5	176.5
2014	1 519 708	4 727 030 678	3 110.49	137.8	38 674.00	187.3	14.75	275.2	1 224.00	190.7	189.8	189.8
2015	1 477 091	4 792 934 343	3 244.85	143.8	41 635.00	201.7	17.96	335.1	1 260.25	196.3	196.6	196.6
2016	1 405 401	5 030 088 313	3 579.11	158.6	44 390.00	215.0					210.4	210.4

* Including provision for replacement value. (Source: Vinpro)

** Analysis of expenses attributable to bulk and packaged wine - including depreciation & interest. (Source: The SA Wine Industry Insights Survey PricewaterhouseCoopers)



7.2 PARTICULARS OF PACKAGED WINE SOLD ON THE LOCAL MARKET DURING 2016

7.2.1 Type of containers (still wine only)

TYPE OF CONTAINER	CONTAINER SIZE	LITRES							TREND 2016/2015	
		2010	2011	2012	2013	2014	2015	2016		
GLASS	< 750 ml	1 338 609	1 299 068	1 064 113	1 764 278	2 494 361	3 017 968	2 615 414	86.7	
	% of glass	0.9	0.9	0.7	1.1	1.5	1.7	1.5		
	750 ml	78 755 187	82 367 871	87 313 429	92 711 060	103 349 386	106 664 510	107 332 508	100.6	
	% of glass	54.2	55.0	56.3	57.5	60.2	61.8	63.1		
	1 l	22 419 244	23 267 976	22 030 318	22 363 620	21 678 874	19 420 307	16 647 733	85.7	
	% of glass	15.4	15.5	14.2	13.9	12.6	11.3	9.8		
	1,5 l - 2 l	37 556 746	38 576 232	40 048 420	39 882 751	40 652 005	40 835 543	41 382 268	101.3	
	% of glass	25.8	25.7	25.8	24.7	23.7	23.7	24.3		
	4,5 l	4 923 837	4 146 642	3 654 476	3 285 500	2 842 911	2 573 388	2 123 393	82.5	
	% of glass	3.4	2.8	2.4	2.0	1.7	1.5	1.2		
	OTHER	309 291	169 855	944 264	1 198 949	531 335	10 902	11 576	106.2	
% of glass	0.2	0.1	0.6	0.7	0.3	0.0	0.0			
TOTAL		145 302 913	149 827 644	155 055 019	161 206 157	171 548 871	172 522 617	170 112 891	98.6	
As % of total still wine		48.4	49.1	49.4	50.3	49.4	45.8	43.9		
PLASTIC	< 750 ml	764 570	2 548 827	621 074	597 302	537 282	590 152	547 968	92.9	
	% of plastic	1.1	3.7	0.9	0.9	0.8	0.9	0.9		
	750 ml	603 958	207 041	205 400	163 562	147 466	214 978	303 643	141.2	
	% of plastic	0.9	0.3	0.3	0.2	0.2	0.3	0.5		
	1 l	28 757 344	28 918 253	30 043 224	28 726 020	26 282 666	27 140 840	28 209 352	103.9	
	% of plastic	42.4	41.9	44.2	43.3	39.5	43.7	45.7		
	5 l	28 099 980	30 186 152	31 237 210	31 023 700	32 771 795	29 483 280	28 405 040	96.3	
	% of plastic	41.4	43.7	45.9	46.8	49.3	47.4	46.1		
	OTHER	9 649 819	7 160 884	5 884 368	5 757 422	6 730 065	4 728 402	4 194 327	88.7	
	% of plastic	14.2	10.4	8.7	8.7	10.1	7.6	6.8		
	TOTAL		67 875 670	69 021 156	67 991 276	66 268 005	66 469 274	62 157 652	61 660 329	99.2
As % of total still wine		22.6	22.6	21.7	20.7	19.2	16.5	15.9		
BAG-IN-BOX	2 l	7 701 216	6 499 506	5 900 784	6 263 412	4 784 724	4 368 376	3 193 314	73.1	
	% of bag-in-box	9.9	8.4	7.0	7.3	4.8	3.3	2.2		
	3 l	15 080 115	16 124 718	18 074 274	19 880 687	28 022 355	45 322 629	48 648 233	107.3	
	% of bag-in-box	19.3	20.9	21.5	23.1	28.1	34.7	33.9		
	5 l	54 739 795	51 628 265	59 717 335	59 536 550	66 738 490	81 084 200	91 799 945	113.2	
	% of bag-in-box	70.1	66.8	70.9	69.3	67.0	62.0	63.9		
	OTHER	548 720	3 017 093	541 470	212 140	112 719	11 357	36 908	325.0	
	% of bag-in-box	0.7	3.9	0.6	0.2	0.1	0.0	0.0		
	TOTAL		78 069 846	77 269 582	84 233 863	85 892 789	99 658 288	130 786 562	143 678 400	109.9
	As % of total still wine		26.0	25.3	26.9	26.8	28.7	34.8	37.1	
	FOIL BAGS	2 l	2 643 210	2 177 436	286 622	478 290	108 396	0	0	0.0
% of foil bags		89.5	85.7	34.4	43.8	12.1	0.0	0.0		
5 l		304 250	357 550	538 180	612 185	740 585	567 995	463 945	81.7	
% of foil bags		10.3	14.1	64.6	56.0	82.4	89.8	98.4		
OTHER		6 855	7 215	8 688	2 070	49 740	64 472	7 703	11.9	
% of foil bags		0.2	0.3	1.0	0.2	5.5	10.2	1.6		
TOTAL		2 954 315	2 542 201	833 490	1 092 545	898 721	632 467	471 648	74.6	
As % of total still wine		1.0	0.8	0.3	0.3	0.3	0.2	0.1		
TETRA PACKS	500 ml	379 506	395 112	396 644	380 587	371 117	364 343	387 764	106.4	
	% of tetra packs	6.5	6.0	7.2	6.4	4.4	3.6	3.3		
	1 l	4 689 182	4 759 188	4 952 492	5 584 341	8 013 538	9 879 062	11 464 133	116.0	
	% of tetra packs	80.9	71.9	89.4	93.6	95.6	96.4	96.7		
	OTHER	729 472	1 462 203	190 759	0	0	99	0	0.0	
	% of tetra packs	12.6	22.1	3.4	0.0	0.0	0.0	0.0		
TOTAL		5 798 160	6 616 503	5 539 895	5 964 928	8 384 655	10 243 504	11 851 897	115.7	
As % of total still wine		1.9	2.2	1.8	1.9	2.4	2.7	3.1		
TOTAL STILL WINE		300 000 904	305 277 086	313 653 542	320 424 424	346 959 809	376 342 802	387 775 165	103.0	

Included in these figures are the sales of locally bottled imported still wine.

Above total differs from the domestic sales figure for still wine in Table 10.1 because not all roleplayers within the industry participates.

7.2.2 TYPE OF WINE SOLD IN 750 ml GLASS CONTAINERS

		LITRES							
	TYPE OF WINE	2010	2011	2012	2013	2014	2015	2016	Trend 2016/2015
White	Chardonnay	3 168 187	3 264 462	3 324 663	3 625 688	3 881 547	3 973 614	4 369 240	110.0
	Sauvignon blanc	10 156 223	10 464 299	11 435 302	11 645 756	13 020 764	13 575 159	13 416 553	98.8
	Chenin blanc	2 926 754	3 091 773	3 718 030	3 788 365	4 194 817	4 297 642	4 531 476	105.4
	Other White	15 402 900	14 998 670	15 201 655	15 684 282	16 991 664	16 012 615	15 488 801	96.7
	Semi Sweet	3 851 979	3 651 855	3 665 671	3 705 290	4 452 402	5 204 697	5 367 521	103.1
	Total White	35 506 043	35 471 059	37 345 321	38 449 381	42 541 194	43 063 727	43 173 591	100.3
Red	Cabernet Sauvignon	4 302 782	4 633 250	5 034 979	5 549 986	6 148 599	6 122 324	5 870 017	95.9
	Pinotage	3 186 618	3 585 270	3 617 006	3 791 345	4 637 015	5 007 088	4 710 216	94.1
	Shiraz	3 484 483	4 009 149	4 251 149	4 301 129	4 372 876	4 290 985	4 575 055	106.6
	Merlot	4 420 435	5 030 761	5 323 908	6 205 162	7 008 581	6 725 419	6 812 720	101.3
	Other red	20 850 360	21 998 744	23 368 935	24 377 830	26 976 558	29 272 003	30 171 799	103.1
	Total Red	36 244 678	39 257 174	41 595 977	44 225 452	49 143 629	51 417 819	52 139 807	101.4
Rosé / Blanc de Noir		7 004 467	7 639 639	8 372 134	10 036 229	11 664 562	12 182 964	12 019 110	98.7
Sparkling	Cap Classique	1 839 806	1 933 257	1 853 896	2 064 207	2 367 086	2 619 160	3 260 230	124.5
	Other Sparkling	7 061 973	6 858 385	6 621 439	5 963 346	5 666 545	5 485 093	5 539 053	101.0

8 EXPORTS
8.1 TOTAL QUANTITY OF WINE EXPORTED

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION	% CERTIFIED WINE EXPORTED
2005	279 128 315	406 982	1 537 824	281 073 121	105.0	44.7	92.3
2006	269 166 417	486 547	2 018 235	271 671 199	96.7	38.3	92.9
2007	309 354 585	405 696	2 779 364	312 539 645	115.0	42.8	89.8
2008	407 319 612	423 207	3 952 009	411 694 828	131.7	53.9	84.3
2009	389 102 276	282 636	6 206 991	395 591 903	96.1	49.1	91.5
2010	370 947 152	401 700	7 174 873	378 523 725	95.7	48.5	93.4
2011	350 414 988	348 858	6 649 735	357 413 581	94.4	43.0	93.8
2012	408 910 702	274 425	8 032 172	417 217 299	116.7	47.9	92.8
2013	517 404 822	282 755	7 897 380	525 584 957	126.0	57.4	88.1
2014	414 834 333	348 954	7 473 395	422 656 682	80.4	44.1	90.0
2015	412 444 385	310 819	7 271 661	420 026 865	99.4	43.4	91.9
2016	424 090 074	385 543	3 884 759	428 360 376	102.0	47.7	93.3

8.2 TYPES OF WINE AND OTHER LIQUOR PRODUCTS EXPORTED DURING 2016 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER VARIETY	LITRES	AS % OF TOTAL PER VARIETY	2016	2015	2014
Chardonnay	11 750 269	38.43	18 824 587	61.57	30 574 856	29 974 352	25 504 394
Sauvignon blanc	21 074 590	46.40	24 341 700	53.60	45 416 290	41 115 127	37 458 798
Chenin blanc	17 257 216	32.63	35 628 131	67.37	52 885 347	48 890 079	51 628 918
Other white wine	30 349 255	35.01	56 340 613	64.99	86 689 868	83 870 840	96 324 148
Blanc de Noir & Rosé	5 333 576	15.58	28 900 763	84.42	34 234 339	37 818 653	35 622 352
Cabernet Sauvignon	10 424 939	53.09	9 210 056	46.91	19 634 995	19 039 748	16 995 588
Shiraz	11 881 713	57.63	8 734 758	42.37	20 616 471	19 150 179	19 574 718
Pinotage	8 915 337	55.51	7 144 604	44.49	16 059 941	15 558 157	15 720 564
Merlot	5 406 288	38.92	8 484 632	61.08	13 890 920	13 477 939	10 247 508
Other red wine	42 420 604	40.75	61 666 443	59.25	104 087 047	103 549 311	105 757 345
Subtotal still wine	164 813 787	38.86	259 276 287	61.14	424 090 074	412 444 385	414 834 333
Fortified wine	385 543	100.00	-	-	385 543	310 819	348 954
Sparkling wine	3 884 759	100.00	-	-	3 884 759	7 271 661	7 473 395
Total wine	169 084 089	39.47	259 276 287	60.53	428 360 376	420 026 865	422 656 682
Flavoured grape liquor	221 123	100.00	-	-	221 123	1 499 564	1 371 927
Alcoholic fruit beverage	12 387 618	89.61	1 436 412	10.39	13 824 030	15 948 441	18 715 928
Brandy	496 081	65.71	258 914	34.29	754 995	748 907	2 865 870
Grape-, Cane-, Unspecified spirit	128 298	0.37	34 130 358	99.63	34 258 656	45 800 875	39 077 061
Spirit aperitif, Spirit cooler, Bitters	1 536 113	99.92	1 188	0.08	1 537 301	4 842 175	8 944 299
Whisky	1 570 761	91.82	139 887	8.18	1 710 648	3 647 447	26 997 232
Vodka	260 098	80.86	61 560	19.14	321 658	151 681	208 345
Rum	6 161	100.00	-	-	6 161	42	6 078
Gin	128 253	74.27	44 428	25.73	172 681	98 004	284 884
Liqueur, Vermouth and Aperitif	5 535 911	88.15	744 000	11.85	6 279 911	9 282 548	13 775 977

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

8.3 PACKAGED AND BULK WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2015						2016						TREND 2016 / 2015					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	54 574 407	43 670 370	8 557 205	11 201	276 307	107 089 490	55 341 500	37 880 682	5 635 711	7 373	297 884	99 163 150	101	87	66	66	108	93
GERMANY	34 949 195	36 096 460	8 275 002	23 980	95 110	79 439 747	37 400 177	34 632 790	6 132 986	21 303	110 220	78 297 476	107	96	74	89	116	99
FRANCE	8 073 676	8 322 227	11 441 495	900	4 113	27 842 411	9 161 136	8 072 597	11 983 187	1 580	5 843	29 224 343	113	97	105	176	142	105
RUSSIA	15 881 931	3 196 581	76 533	0	30 740	19 185 785	18 639 037	9 108 310	955 894	0	25 200	28 728 441	117	285	9	82	150	0
CANADA	13 706 122	5 465 330	426 313	50 022	45 221	19 693 008	17 247 978	8 689 864	447 118	57 690	50 823	26 493 473	126	159	105	115	112	135
THE NETHERLANDS	12 503 242	7 630 391	2 531 428	12 588	128 133	22 805 782	13 138 834	7 254 633	2 292 236	12 662	131 208	22 829 573	105	91	101	101	102	100
DENMARK	5 614 151	12 610 350	1 165 874	2 255	27 167	19 419 797	6 353 876	13 549 346	2 143 121	3 580	38 632	22 088 555	113	107	184	159	142	114
SWEDEN	12 752 476	10 824 072	1 758 481	4 244	186 062	25 525 335	12 822 583	8 345 949	474 206	4 304	176 508	21 823 550	101	77	27	101	95	85
CHINA	1 602 844	9 632 344	28 673	15 644	58 554	11 338 499	1 422 659	14 228 718	21 101	19 313	68 261	15 760 052	89	148	74	123	117	139
U.S.A.	5 796 818	4 716 085	577 647	2 510	285 248	11 378 308	5 641 786	4 443 055	546 069	18 563	335 544	10 985 017	97	94	95	740	118	97
BELGIUM	5 637 481	3 667 756	1 108 382	6 039	88 360	10 508 018	5 932 586	3 479 548	725 191	5 670	67 067	10 210 062	105	95	65	94	76	97
FINLAND	3 222 428	1 743 872	114 971	14 018	158 310	5 253 599	3 196 769	1 921 089	320 183	9 344	104 066	5 551 451	109	110	278	67	66	106
JAPAN	2 829 622	1 816 928	8 690	945	302 040	4 958 225	2 849 357	1 583 846	6 894	1 148	255 830	4 697 075	101	87	79	121	85	95
KENYA	2 118 488	1 398 437	39 022	3 251	35 123	3 594 321	2 501 300	1 221 284	62 034	4 503	44 622	3 833 743	118	87	159	139	127	107
SWITZERLAND	2 107 979	920 790	427 175	1 103	10 166	3 467 213	2 235 931	1 037 398	373 694	1 907	10 683	3 659 613	106	113	87	173	105	106
UNITED ARAB EMIRATES	1 552 362	1 690 400	90 962	1 409	73 251	3 408 384	1 398 826	1 755 442	102 979	1 490	63 594	3 322 331	90	104	103	106	87	97
CZECH REPUBLIC	2 841 473	209 643	1 409	540	1 566	3 054 631	2 596 386	338 289	2 754	252	2 138	2 939 819	91	161	195	47	137	96
THAILAND	1 537 949	1 970 902	49 404	0	693	3 558 948	1 208 022	1 490 278	25 837	0	8 159	2 732 296	79	76	52	0	1	77
MOZAMBIQUE	2 024 301	815 917	9 072	3 197	381 348	3 233 835	1 619 268	689 715	6 480	2 677	371 601	2 689 741	80	85	71	84	97	83
TANZANIA	1 260 858	765 606	32 768	4 399	23 391	2 087 022	1 410 785	819 749	56 651	2 765	54 410	2 344 360	112	107	173	63	233	112
MAURITIUS	797 243	678 616	243 102	7 531	88 874	1 815 366	877 704	704 289	323 107	4 308	92 682	2 002 090	110	104	133	57	104	110
NORWAY	280 682	1 027 975	97 083	18	6 204	1 411 962	369 362	917 613	650 244	0	24 084	1 961 303	132	89	670	0	388	139
ANGOLA	149 533	698 253	30 822	6 020	4 156 729	5 041 357	161 056	699 503	19 283	33 543	747 703	1 661 088	108	100	63	557	18	33
REPUBLIC OF IRELAND	852 428	852 409	7 920	0	927	1 713 884	637 782	787 887	9 086	0	1 395	1 436 150	75	92	115	0	150	84
NIGERIA	334 817	1 092 156	80 690	42 669	160 551	1 710 883	275 976	815 102	5 742	44 874	221 287	1 362 981	82	75	7	105	138	80
OTHER COUNTRIES	10 847 891	9 261 472	638 530	96 336	647 473	21 491 702	11 125 685	9 822 399	912 551	126 694	575 315	22 562 644	103	106	143	132	89	105
TOTAL	203 850 397	170 775 332	37 818 653	310 819	7 271 661	420 026 862	215 566 361	174 289 375	34 234 339	385 543	3 884 759	428 360 377	106	102	91	124	53	102

8.4 PACKAGED WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2015						2016						TREND 2016 / 2015					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	19 258 335	14 718 647	1 432 959	11 201	276 307	35 697 449	18 989 848	13 799 975	563 227	7 373	297 884	33 658 307	99	94	39	66	108	94
GERMANY	7 427 299	10 235 564	560 075	23 980	95 110	18 342 028	7 577 814	10 089 450	587 801	21 303	110 220	18 386 588	102	99	105	89	116	100
THE NETHERLANDS	8 267 232	5 799 539	1 135 968	12 588	128 133	15 303 460	8 603 695	5 676 694	1 307 986	12 662	131 208	15 732 245	104	99	115	101	102	103
SWEDEN	9 441 556	7 144 632	775 481	4 244	186 062	17 551 975	9 432 553	5 590 809	426 186	4 304	176 508	15 630 360	100	78	55	101	95	89
U.S.A.	4 420 322	4 448 848	577 647	2 510	285 248	9 734 575	4 637 846	4 030 125	546 609	18 563	335 544	9 568 147	105	91	95	740	118	98
CHINA	1 076 904	7 550 788	28 673	15 644	58 554	8 730 563	1 088 479	8 265 738	21 101	19 313	68 261	9 462 892	101	109	74	123	117	108
CANADA	3 867 922	3 709 209	87 854	50 022	45 221	7 760 228	4 800 046	3 842 647	64 458	57 690	50 823	8 815 664	124	104	173	115	112	114
DENMARK	1 932 942	4 875 641	281 054	2 255	27 167	7 119 059	2 263 236	4 864 736	442 871	3 580	38 632	7 613 055	117	100	158	159	142	107
BELGIUM	2 495 409	1 972 556	375 672	6 039	88 360	4 938 036	2 270 496	1 750 098	374 021	5 670	67 067	4 467 352	91	89	100	94	76	90
FINLAND	2 357 178	1 576 452	67 331	14 018	158 310	4 173 289	2 380 629	1 537 749	80 643	9 344	104 066	4 112 431	101	99	120	67	66	99
KENYA	2 118 488	1 374 437	39 022	3 251	35 123	3 570 321	2 501 300	1 085 964	46 854	4 503	44 622	3 383 243	118	79	120	139	127	103
UNITED ARAB EMIRATES	1 552 362	1 690 400	90 962	1 409	73 251	3 408 384	1 398 826	1 755 442	102 979	1 490	63 594	3 322 331	90	104	113	106	87	97
RUSSIA	686 405	968 689	76 533	0	30 740	1 762 367	1 179 146	1 815 592	70 061	0	25 200	3 089 999	172	187	92	0	82	175
JAPAN	914 122	1 768 928	8 690	945	302 040	2 994 725	788 212	1 559 846	6 894	1 148	255 830	2 611 930	86	87	79	121	85	87
MOZAMBIQUE	2 024 301	815 917	9 072	3 197	381 348	3 233 835	1 619 268	545 715	6 480	2 677	371 601	2 545 741	80	67	71	84	97	79
TANZANIA	996 436	741 566	32 768	4 399	23 391	1 798 560	1 073 377	819 749	56 651	2 765	54 410	2 006 952	108	111	173	63	233	112
ANGOLA	149 533	506 933	30 822	6 020	4 156 729	4 850 037	161 056	557 283	19 283	33 543	747 703	1 518 868	108	110	63	557	18	31
NIGERIA	334 817	1 092 156	80 690	42 669	160 551	1 710 883	275 976	815 102	5 742	44 874	221 287	1 362 981	82	75	7	105	138	80
UGANDA	737 023	357 015	9 121	21 794	12 847	1 137 790	844 373	445 441	6 800	10 483	14 670	1 321 767	115	125	75	48	114	116
ZIMBABWE	794 421	501 352	35 260	4 162	60 393	1 395 588	704 983	435 095	39 375	4 357	51 175	1 234 985	89	87	112	105	85	88
NORWAY	280 682	884 215	25 083	18	6 204	1 196 202	369 362	774 233	3 164	0	24 084	1 170 843	132	88	13	0	388	98
REPUBLIC OF IRELAND	593 878	595 519	7 920	0	927	1 198 244	457 242	453 867	9 086	0	1 395	921 590	77	76	115	0	150	77
MAURITIUS	396 303	303 056	99 302	7 531	88 874	897 066	378 264	330 729	106 947	4 308	92 682	912 390	95	108	104	57	104	102
ESTONIA	431 192	226 432	6 233	45	1 859	665 761	479 362	306 113	20 983	30	5 420	811 908	111	115	337	67	292	122
SWITZERLAND	266 238	635 472	41 666	1 103	10 166	684 645	273 681	493 631	13 968	1 907	10 683	793 870	103	135	34	173	105	116
OTHER COUNTRIES	6 426 023	7 625 538	393 219	71 785	578 746	15 095 311	5 882 260	7 407 059	403 946	113 656	520 190	14 327 111	92	97	103	158	90	95
TOTAL	79 247 323	81 811 501	6 309 077	310 819	7 271 661	420 026 862	215 566 361	174 289 375	34 234 339	385 543	3 884 759	428 360 377	101	97	85	124	53	97

8.5 BULK WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2015						2016						TREND 2016 / 2015					
	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	FORTIFIED	SPARKLING	TOTAL
UNITED KINGDOM	35 316 072	28 951 723	7 124 246	0	0	71 392 041	36 351 652	24 080 707	5 072 484	0	0	65 504 843	103	83	71	0	0	92
GERMANY	27 521 896	25 860 8																

8.6 STILL WINE EXPORTED IN CONTAINERS - LITRES

COUNTRY	2015				2016				TREND 2016/2015			
	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL	GLASS	BAG-IN-BOX	PLASTIC	TOTAL
UNITED KINGDOM	30 605 753	5 091 708		35 697 461	28 988 840	4 669 475		33 658 315	94.72	91.71		94.29
GERMANY	18 026 305	314 896	828	18 342 029	17 903 465	481 564	1 566	18 386 595	99.32	152.93	189.13	100.24
THE NETHERLANDS	14 847 278	449 704	6 480	15 303 462	15 413 696	310 632	7 920	15 732 248	103.81	69.07	122.22	102.80
SWEDEN	4 586 777	12 965 197		17 551 974	4 016 254	11 614 106		15 630 360	87.56	89.58		89.05
U.S.A.	9 681 972	43 056	9 546	9 734 574	9 488 312	63 180	16 656	9 568 148	98.00	146.74	174.48	98.29
CHINA	8 646 346	84 220		8 730 566	9 308 930	153 964		9 462 894	107.66	182.81		108.39
CANADA	7 760 227			7 760 227	8 714 864	100 800		8 815 664	112.30			113.60
DENMARK	2 637 895	4 480 836	328	7 119 059	2 673 890	4 939 164		7 613 054	101.36	110.23		106.94
BELGIUM	4 813 175	124 840	22	4 938 037	4 363 864	103 488		4 467 352	90.66	82.90		90.47
FINLAND	1 734 118	2 439 171		4 173 289	1 552 535	2 559 897		4 112 432	89.53	104.95		98.54
KENYA	1 563 093	1 946 312	60 915	3 570 320	1 836 386	1 736 904	109 954	3 683 244	117.48	89.24	180.50	103.16
UNITED ARAB EMIRATES	1 447 926	1 957 357	3 101	3 408 384	1 638 343	1 680 734	3 254	3 322 331	113.15	85.87	104.93	97.48
RUSSIA	1 762 370			1 762 370	3 084 359	5 640		3 089 999	175.01			175.33
JAPAN	2 510 525	470 700	13 500	2 994 725	2 134 795	477 000	135	2 611 930	85.03	101.34	1.00	87.22
MOZAMBIQUE	2 931 778	302 057		3 233 835	1 979 289	566 432	20	2 545 741	67.51	187.52		78.72
TANZANIA	1 309 379	489 180		1 798 559	1 516 846	490 092	13	2 006 951	115.84	100.19		111.59
ANGOLA	4 642 369	206 295	1 373	4 850 037	1 302 913	215 954		1 518 867	28.07	104.68		31.32
NIGERIA	1 707 283	3 600		1 710 883	1 362 981			1 362 981	79.83			79.67
UGANDA	572 653	559 007	6 130	1 137 790	669 052	650 914	1 800	1 321 766	116.83	116.44	29.36	116.17
ZIMBABWE	943 420	447 516	4 652	1 395 588	923 082	311 738	165	1 234 985	97.84	69.66	3.55	88.49
NORWAY	411 642	784 560		1 196 202	431 094	739 748		1 170 842	104.73	94.29		97.88
REPUBLIC OF IRELAND	1 198 243			1 198 243	921 591			921 591	76.91			76.91
MAURITIUS	883 347	13 718		897 065	870 975	41 956		912 931	98.60	305.85		101.77
ESTONIA	342 399	323 361		665 760	477 841	334 068		811 909	139.56	103.31		121.95
SWITZERLAND	684 644			684 644	793 870			793 870	115.95			115.95
OTHER COUNTRIES	11 668 004	3 425 588	1 741	15 095 333	10 817 830	3 506 814	1 938	14 326 582	92.71	102.37	111.32	94.91
TOTAL	137 918 921	36 922 879	108 616	174 950 416	133 185 897	35 754 264	143 421	169 083 582	96.57	96.83	132.04	96.65

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

Excluding sales in the Southern Africa Customs Union (Botswana, Lesotho, Namibia and Swaziland).

SOURCE: DEPARTMENT OF AGRICULTURE, FORESTRY AND FISHERIES, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

9 IMPORTS

9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	*STILL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	3 113 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355
2008	221 822 000	-	19 594 384	10 265	610 776	240 937	25 000	371 837	50 832	9 306 276	787 658	82 928	1 684 464
2009	169 243 916	-	17 762 791	19 274	53 111	295 668	1 518	378 137	228 569	8 775 818	933 804	126 187	1 315 258
2010	23 676 066	-	10 440 519	16 178	133 022	93 694	-	360 743	88 000	12 580 000	736 773	133 545	3 093 049
2011	28 695 557	-	16 775 577	12 652	234 461	52 939	-	315 427	215 393	13 432 770	610 944	244 320	6 704 357
2012	31 527 725	-	17 787 803	13 007	317 916	98 587	11 880	531 224	177 186	15 330 969	625 034	199 368	3 278 569
2013	149 522 299	-	10 790 942	48 390	261 960	108 559	-	340 853	356 794	21 534 037	137 602	225 451	3 765 759
2014	77 077 703	-	15 417 953	6 953	408 385	69 290	17 636	242 105	356 291	11 208 090	344 233	432 668	5 022 046
2015	65 916 392	-	16 364 690	7 516	575 906	178 101	33 252	386 197	490 627	9 282 165	489 900	509 283	4 569 189

Figures based on various industry sources

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

	LITRES						TREND 2015/2014
	2014			2015			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
BEER	77 077 703	-	77 077 703	65 916 392	-	65 916 392	85.5
GRAPE JUICE CONCENTRATE AND GRAPE JUICE	-	-	-	-	-	-	-
STILL WINE WHITE *	259 256	14 900 000	15 159 256	363 025	15 800 000	16 163 025	106.6
STILL WINE RED	258 697	-	258 697	201 664	-	201 664	78.0
FORTIFIED WINE	6 953	-	6 953	7 516	-	7 516	108.1
SPARKLING	408 385	-	408 385	575 906	-	575 906	141.0
VERMOUTH	69 290	-	69 290	178 101	-	178 101	257.0
OTHER (e.g. coolers)	17 636	-	17 636	33 252	-	33 252	188.5
	LITRES AA						TREND 2015/2014
	2014			2015			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
LIQUEUR	242 105	-	242 105	376 326	9 871	386 197	159.5
BRANDY	356 291	-	356 291	490 627	-	490 627	137.7
WHISKY	11 208 090	-	11 208 090	9 274 425	7 740	9 282 165	82.8
RUM	177 958	166 275	344 233	185 652	304 248	489 900	142.3
GIN & VODKA	432 668	-	432 668	509 283	-	509 283	117.7
OTHER SPIRITS	678 050	4 343 996	5 022 046	360 091	4 209 098	4 569 189	91.0

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

10 LIQUOR CONSUMPTION IN SOUTH AFRICA

10.1 TOTAL (litres)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	SPIRITS	RTD's	BEER	GRAND TOTAL	TOTAL % CHANGE
1999	316 031 163	30 605 029	9 074 384	355 710 576	102 470 000	154 500 000	2 819 225 000	3 431 905 576	5.3
2000	329 732 140	28 430 650	5 861 993	364 024 783	99 055 000	172 000 000	2 611 950 000	3 247 029 783	-5.4
2001	337 405 875	28 430 650	6 076 093	371 912 618	98 240 000	195 000 000	2 590 800 000	3 255 952 618	0.3
2002	337 400 630	29 700 000	7 040 009	374 140 639	98 949 000	200 000 000	2 598 265 000	3 271 354 639	0.5
2003	296 473 391	30 000 000	7 324 936	333 798 327	99 055 000	199 500 000	2 690 790 000	3 323 143 327	1.6
2004	299 428 807	31 000 000	8 005 285	338 434 092	101 865 000	205 000 000	2 613 000 000	3 258 299 092	-2.0
2005	293 985 618	32 000 000	8 256 847	334 242 465	104 790 000	233 200 000	2 684 500 000	3 356 732 465	3.0
2006	295 701 833	33 500 000	8 293 090	337 494 923	109 340 000	283 200 000	2 740 800 000	3 470 834 923	3.4
2007	312 129 717	34 150 000	9 232 824	355 512 541	114 330 000	327 900 000	2 818 800 000	3 616 542 541	4.2
2008	312 398 624	33 700 000	9 722 667	355 821 291	116 237 000	346 300 000	2 845 000 000	3 663 358 291	1.3
2009	296 531 496	33 363 000	8 504 249	338 398 745	112 230 000	363 150 000	2 848 000 000	3 661 778 745	0.0
2010	304 403 901	33 100 000	8 916 899	346 420 800	112 200 000	375 800 000	2 902 000 000	3 736 420 800	2.0
2011	311 292 453	33 100 000	8 799 413	353 191 866	115 490 000	390 520 000	2 968 500 000	3 827 701 866	2.4
2012	320 036 078	32 900 000	8 481 898	361 417 976	117 925 000	431 900 000	3 016 000 000	3 927 242 976	2.6
2013	327 561 571	32 700 000	8 101 339	368 362 910	117 200 000	465 500 000	3 061 000 000	4 012 062 910	2.2
2014	354 048 029	33 200 000	8 035 969	395 283 998	120 800 000	482 000 000	3 092 000 000	4 090 083 998	1.9
2015	383 325 567	33 550 000	8 188 831	425 064 398	119 050 000	447 300 000	3 123 000 000	4 114 414 398	0.6
2016	395 810 224	32 210 000	8 919 453	436 939 677	121 436 000	431 200 000	3 170 000 000	4 159 575 677	1.1

Figures based on various industry sources

Notes: Still wine excludes the grape-based liquor and alcoholic fruit beverage component.

Beer is RSA only.

All other product categories are RSA & Southern Africa Customs Union countries (Botswana, Lesotho, Namibia and Swaziland).

Wine and Sparkling wine do not include bottled imported products. Bottled imported portion is small.

All other product categories include imported products.

Ready to drink (RTD) refers to both Alcoholic Fruit Beverages and Spirit Coolers.

10.2 SPIRITS (litres)

YEAR	BRANDY	GIN	CANE	VODKA	LIQUEURS	WHISKY	RUM	TOTAL
1999	43 700 000	6 300 000	4 750 000	15 075 000	7 220 000	22 600 000	2 825 000	102 470 000
2000	39 225 000	6 450 000	4 600 000	15 950 000	7 355 000	22 600 000	2 875 000	99 055 000
2001	40 100 000	6 550 000	4 000 000	15 700 000	7 450 000	21 500 000	2 940 000	98 240 000
2002	40 804 000	6 600 000	3 450 000	15 100 000	7 550 000	22 480 000	2 965 000	98 949 000
2003	42 025 000	7 100 000	3 150 000	14 350 000	7 930 000	21 400 000	3 100 000	99 055 000
2004	44 500 000	7 600 000	2 950 000	13 650 000	8 165 000	21 900 000	3 100 000	101 865 000
2005	46 500 000	7 220 000	2 745 000	13 800 000	8 475 000	22 650 000	3 400 000	104 790 000
2006	48 100 000	6 860 000	2 580 000	13 800 000	9 250 000	25 000 000	3 750 000	109 340 000
2007	48 100 000	6 520 000	2 410 000	14 600 000	10 300 000	28 000 000	4 400 000	114 330 000
2008	46 247 000	6 100 000	2 300 000	15 350 000	9 700 000	31 640 000	4 900 000	116 237 000
2009	43 260 000	5 730 000	2 120 000	16 120 000	9 300 000	30 850 000	4 850 000	112 230 000
2010	40 720 000	5 700 000	2 000 000	16 830 000	9 550 000	32 200 000	5 200 000	112 200 000
2011	39 140 000	5 750 000	2 050 000	18 600 000	9 650 000	35 100 000	5 200 000	115 490 000
2012	35 850 000	5 365 000	1 950 000	22 400 000	8 860 000	38 600 000	4 900 000	117 925 000
2013	33 300 000	5 530 000	1 755 000	21 280 000	8 860 000	41 575 000	4 900 000	117 200 000
2014	32 000 000	6 030 000	1 670 000	23 478 000	9 400 000	43 200 000	5 022 000	120 800 000
2015	31 600 000	6 755 000	1 500 000	25 600 000	9 400 000	39 000 000	5 150 000	119 005 000
2016	32 140 000	7 770 000	1 350 000	27 400 000	9 000 000	38 770 000	5 006 000	121 436 000

Figures based on various industry sources

10.3 STILL WINE (litres)

YEAR	HIGH PRICED WINE	MEDIUM PRICED WINE	STANDARD PRICED WINE	PERLé	TOTAL WINE
1999	35 500 000	86 600 000	193 931 163		316 031 163
2000	36 200 000	86 000 000	207 532 140		329 732 140
2001	37 500 000	86 000 000	173 605 875	40 300 000	337 405 875
2002	38 000 000	84 000 000	174 400 630	41 000 000	337 400 630
2003	40 000 000	82 000 000	132 273 391	42 200 000	296 473 391
2004	41 000 000	80 000 000	135 628 807	42 800 000	299 428 807
2005	43 000 000	79 000 000	128 985 618	43 000 000	293 985 618
2006	45 000 000	79 000 000	128 001 833	43 700 000	295 701 833
2007	47 900 000	81 000 000	139 029 717	44 200 000	312 129 717
2008	49 300 000	81 700 000	134 698 624	46 700 000	312 398 624
2009	48 100 000	85 000 000	113 631 496	49 800 000	296 531 496
2010	48 300 000	86 500 000	117 603 901	52 000 000	304 403 901
2011	50 500 000	89 000 000	117 592 453	54 200 000	311 292 453
2012	53 000 000	94 000 000	117 056 078	55 980 000	320 036 078
2013	55 650 000	101 500 000	113 511 571	56 900 000	327 561 571
2014	60 000 000	125 000 000	110 798 029	58 250 000	354 048 029
2015	62 000 000	151 000 000	112 725 567	57 600 000	383 325 567
2016	63 550 000	169 100 000	106 660 224	56 500 000	395 810 224

Figures based on various industry sources

Notes: High priced wine is classified as all wine selling at prices above R33.00 per 750ml.

Medium priced wine is classified as wines selling in the R19 to R33.00 (per 750ml) price range and most of the boxes.

5L boxes selling for less than R80 are classified as standard price.

High priced - Red 46.8%, White 35.6% and Rosé 17.6%. Medium - Red 20.1%, White 53.2% and Rosé 26.7%.

10.4 PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS	TOTAL ALCOHOLIC PRODUCTS
	litres					LAA				
1999	7.34	0.71	0.21	8.26	3.59	65.48	0.44	0.23	0.32	5.43
2000	7.55	0.65	0.13	8.33	3.94	59.79	0.39	0.22	0.33	5.12
2001	7.57	0.64	0.14	8.35	4.38	58.14	0.39	0.21	0.32	5.04
2002	7.37	0.65	0.15	8.17	4.37	56.72	0.38	0.21	0.30	4.93
2003	6.39	0.65	0.16	7.19	4.30	57.95	0.39	0.20	0.29	4.86
2004	6.43	0.67	0.17	7.26	4.40	56.09	0.41	0.20	0.29	4.80
2005	6.27	0.68	0.18	7.13	4.97	57.25	0.43	0.21	0.29	4.89
2006	6.24	0.71	0.17	7.12	5.98	57.83	0.44	0.23	0.28	5.00
2007	6.52	0.71	0.19	7.43	6.85	58.91	0.43	0.25	0.29	5.17
2008	6.42	0.69	0.20	7.31	7.11	58.43	0.41	0.28	0.29	5.14
2009	6.01	0.68	0.17	6.86	7.36	57.74	0.38	0.27	0.29	5.02
2010	6.09	0.66	0.18	6.93	7.52	58.05	0.35	0.28	0.29	5.04
2011	6.16	0.65	0.17	6.98	7.72	58.68	0.33	0.30	0.31	5.10
2012	6.18	0.64	0.16	6.98	8.34	58.24	0.30	0.32	0.32	5.11
2013	6.18	0.62	0.15	6.95	8.79	57.77	0.27	0.34	0.31	5.08
2014	6.55	0.61	0.15	7.32	8.93	57.26	0.25	0.34	0.32	5.11
2015	6.97	0.61	0.15	7.73	8.14	56.83	0.25	0.31	0.34	5.07
2016	7.08	0.58	0.16	7.82	7.71	56.70	0.25	0.30	0.35	5.05

Figures based on various industry sources

Note: Mid-year total population estimates - Source Stats SA

10.5 MARKET SHARE FOR ALCOHOLIC BEVERAGES (based on alcohol content)

YEAR	STILL WINE	FORTIFIED WINE	SPARKLING WINE	RTD's	BEER	BRANDY	WHISKY	OTHER SPIRITS
	%							
1999	15.5	2.4	0.4	3.3	60.2	8.0	4.2	5.9
2000	16.9	2.3	0.3	3.8	58.4	7.5	4.3	6.4
2001	17.3	2.3	0.3	4.3	57.7	7.7	4.1	6.3
2002	17.2	2.4	0.4	4.4	57.6	7.8	4.3	6.0
2003	15.1	2.4	0.4	4.4	59.6	8.0	4.1	6.0
2004	15.4	2.5	0.4	4.6	58.4	8.6	4.2	6.0
2005	14.7	2.5	0.4	5.1	58.5	8.7	4.2	5.8
2006	14.3	2.5	0.4	6.0	57.8	8.7	4.5	5.7
2007	14.5	2.5	0.4	6.6	57.0	8.4	4.9	5.7
2008	14.3	2.4	0.4	6.9	56.8	7.9	5.4	5.7
2009	13.8	2.4	0.4	7.3	57.5	7.5	5.4	5.8
2010	13.9	2.4	0.4	7.5	57.6	7.0	5.5	5.8
2011	13.9	2.3	0.4	7.6	57.5	6.5	5.8	6.0
2012	13.9	2.2	0.4	8.2	57.0	5.8	6.3	6.3
2013	14.0	2.2	0.3	8.6	56.9	5.3	6.6	6.0
2014	14.7	2.2	0.3	8.7	56.0	5.0	6.7	6.3
2015	15.8	2.2	0.3	8.0	56.1	4.9	6.0	6.7
2016	16.1	2.1	0.4	7.6	56.1	4.9	5.9	7.0

Figures based on various industry sources

11 TAXES

11.1 EXCISE DUTY

WINE (R/litre)	DATE ADJUSTED								
	Product	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Sparkling wine	6.67	6.97	7.53	8.28	9.11	9.75	10.53	11.46	
Still wine	2.14	2.32	2.50	2.70	2.87	3.07	3.31	3.61	
Fortified wine	4.03	4.33	4.59	4.85	5.21	5.46	5.82	6.17	

SPIRITS (R/LAA)	DATE ADJUSTED								
	Product	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Brandy*	84.57	93.03	111.64	122.80	137.54	149.23	161.47	175.19	
Wine spirit	84.57	93.03	111.64	122.80	137.54	149.23	161.47	175.19	
Cane spirit	84.57	93.03	111.64	122.80	137.54	149.23	161.47	175.19	
Grain spirit	84.57	93.03	111.64	122.80	137.54	149.23	161.47	175.19	
Liqueur	84.57	93.03	111.64	122.80	137.54	149.23	161.47	175.19	

* 2016 & 2017 - a duty of R149,23/LAA is applicable to pot still and vintage brandy

BEER	DATE ADJUSTED								
	Product	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Malt beer (R/LAA)	50.20	53.97	59.36	63.81	68.92	73.05	79.26	86.39	
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82	

OTHER (R/LAA)	DATE ADJUSTED								
	Product	17.2.10	23.2.11	22.2.12	27.2.13	26.2.14	25.2.15	24.2.16	22.2.17
Cider and alcoholic fruit beverages							73.05	79.26	86.39

11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 2017	14%

11.3 ESTIMATED STATE REVENUE FROM WINE PRODUCTS (Local sales)

MILLION RAND

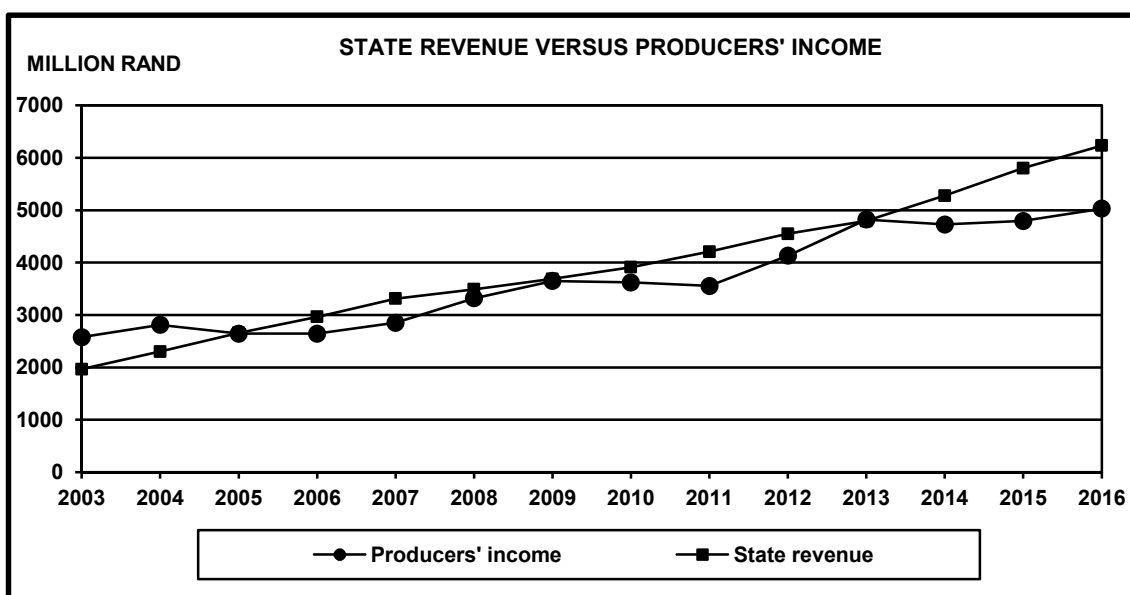
YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY	SUB-TOTAL	WINE	BRANDY	SUB-TOTAL		
2003	344.37	712.34	1 056.71	584.87	322.71	907.58	1 964.29	9.6
2004	448.70	858.69	1 307.39	624.59	369.97	994.56	2 301.95	17.2
2005	529.35	988.93	1 518.28	704.74	435.43	1 140.17	2 658.45	15.5
2006	602.53	1 141.91	1 744.44	757.21	463.17	1 220.38	2 964.82	11.5
2007	690.82	1 261.87	1 952.69	855.55	505.58	1 361.13	3 313.82	11.8
2008	744.13	1 346.69	2 090.82	863.98	534.95	1 398.93	3 489.75	5.3
2009	763.63	1 444.80	2 208.43	923.41	555.33	1 478.74	3 687.17	5.7
2010	844.29	1 480.79	2 325.08	1 027.56	557.43	1 584.99	3 910.07	6.0
2011	927.10	1 565.71	2 492.81	1 136.73	577.91	1 714.64	4 207.45	7.6
2012	1 014.43	1 720.99	2 735.42	1 230.30	585.15	1 815.45	4 550.87	8.2
2013	1 109.36	1 758.37	2 867.73	1 343.60	583.16	1 926.76	4 794.49	5.4
2014	1 261.73	1 892.55	3 154.28	1 520.40	602.64	2 123.04	5 277.32	10.1
2015	1 438.85	2 027.74	3 466.59	1 713.81	622.46	2 336.27	5 802.86	10.0
2016	1 591.52	2 214.63	3 806.15	1 835.74	591.23	2 426.97	6 233.12	7.4

Figures based on various industry sources

11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

MILLION RAND

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
2003	2 576.1	97.4	1 964.3	73.9
2004	2 810.6	106.3	2 302.0	86.6
2005	2 643.8	100.0	2 658.5	100.0
2006	2 642.1	99.9	2 964.8	111.5
2007	2 852.5	107.9	3 313.8	124.7
2008	3 319.9	125.6	3 489.8	131.3
2009	3 648.9	138.0	3 687.2	138.7
2010	3 619.4	136.9	3 910.1	147.1
2011	3 553.5	134.4	4 207.5	158.3
2012	4 131.4	156.3	4 550.9	171.2
2013	4 820.7	182.3	4 794.5	180.3
2014	4 727.0	178.8	5 277.3	198.5
2015	4 792.9	181.3	5 802.9	218.3
2016	5 030.1	190.3	6 233.1	234.5



12 INTERNATIONAL COMPARISONS

12.1 AREA UNDER VINES AND WINE PRODUCTION - 2016

COUNTRY	AREA UNDER VINES - BEARING (WINE AND TABLE GRAPES)			WINE PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	975 000	13.0	1	3 933 800 000	14.8	3
France	785 000	10.4	3	4 350 500 000	16.3	2
Italy	690 000	9.2	4	5 092 000 000	19.1	1
China	847 000	11.3	2	1 140 000 000	4.3	6
USA	443 000	5.9	6	2 390 800 000	9.0	4
Argentina	224 000	3.0	7	944 700 000	3.5	9
Chile	214 000	2.8	9	1 014 000 000	3.8	8
Australia	148 000	2.0	12	1 190 000 000	4.5	5
South Africa	130 000	1.7	14	1 051 500 000	3.9	7

SOURCE: OIV

12.2 AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)

VARIETY	2016	
	% OF TOTAL SURFACE AREA	
	USA	SOUTH AFRICA
Chardonnay	19.6	7.2
Sauvignon blanc	3.1	9.7
Other white	14.4	38.3
Total white varieties	37.1	55.2
Cabernet Sauvignon	18.8	11.1
Merlot	8.5	5.8
Pinotage	-	7.4
Shiraz	3.6	10.4
Other red	32.0	10.1
Total red varieties	62.9	44.8
Total	100.0	100.0

Wine grape varieties only

Source: Grape Acreage Report California; SAWIS

12.3 PER CAPITA CONSUMPTION DURING 2016

DISTILLED PRODUCTS	
COUNTRY	LITRES
South Korea	28.0
Russia	8.5
Japan	8.1
USA	6.0
Hungary	4.2
Chile	3.2
China	4.2
Australia	2.7
South Africa	2.4
Argentina	1.9

WINE	
COUNTRY	LITRES
Portugal	45.7
France	36.8
Italy	37.8
Argentina	22.4
Australia	23.6
Croatia	16.6
Chile	14.2
USA	9.8
South Africa	7.8
Japan	7.0

SOURCE: Euromonitor International