



S A WYNBEDRYF-INLIGTING & -STELSELS
S A WINE INDUSTRY INFORMATION & SYSTEMS

South African Wine Industry Statistics
is published annually during June and is available on request, free of charge,
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NB: To understand the statistics contained herein, it is important to first read the definitions on page 4.

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1 DEFINITIONS

The **wine industry** in South African context is much wider than signified by the ordinary meaning of the word “wine”. Brandy and its building blocks (wine for brandy and distilling wine) have always formed a significant part of South Africa’s wine industry. In recent years grape juice and grape juice concentrate for use in non-alcoholic beverages, and not just for the sweetening of wine, have also come to the fore. The South African wine industry thus encompasses wine (natural, fortified and sparkling), wine for brandy, distilling wine, brandy and other spirits distilled from distilling wine, and grape juice and grape juice concentrate for use in wine and non-alcoholic products.

Unless otherwise indicated, the following definitions apply in this publication:

Wine includes all the products below.

Natural wine is non-fortified and non-sparkling wine, including perlé wine which is wine carbonated to the extent that the pressure in the container in which it is sold is between 75 and 300 kPa. It also includes any grape juice or must and grape juice or must concentrate used in the sweetening of such natural wine.

Fortified wine is non-sparkling wine which has been fortified with wine spirit. It includes the volume of wine spirit used in the fortification process.

Sparkling wine is wine carbonated (either by fermentation or by impregnation with carbon dioxide) to the extent that the pressure in the container in which it is sold is more than 300 kPa. It includes any grape juice or must and grape juice or must concentrate used in the sweetening of such sparkling wine.

Wine for brandy is wine specially prepared for double distillation in a pot still and then, as distillate, matured for a period of at least three years in oak casks with a capacity of not more than 340 litres.

Distilling wine is wine specially prepared for distillation to spirits intended for use in brandy or other spirits, for fortification of wine or for industrial purposes.

Grape juice concentrate and grape juice refers to unfermented, undiluted or concentrated juice from grapes destined for use in non-alcoholic products such as fruit juices.

2.1 EXTENT OF THE TOTAL WINE INDUSTRY

GRAPES CRUSHED	2005	2006	2007	2007/2006
	TONS	TONS	TONS	TREND
White varieties	728 666	808 225	834 282	103.2
Red varieties	367 845	404 758	436 723	107.9
Table grapes	75 121	88 596	80 442	90.8
Total	1 171 632	1 301 579	1 351 447	103.8

PRODUCTION	MILLION ℓ	MILLION ℓ	MILLION ℓ	2007/2006
				TREND
Wine	628.5	709.7	730.4	102.9
Wine for brandy	82.9	82.1	101.5	123.6
Distilling wine	129.2	147.9	146.4	98.9
Grape juice concentrate and grape juice	64.6	73.2	65.2	89.1
Total	905.2	1 013.0	1 043.5	103.0

PRODUCERS' INCOME	MILLION RAND	MILLION RAND	MILLION RAND	2007/2006
				TREND
Grapes sold to producing wholesalers	306.1	299.2	265.7	88.8
Wine	1 900.5	1 884.4	2 102.2	111.6
Wine for brandy	203.8	199.3	254.9	127.9
Distilling wine, grape juice concentrate and grape juice	233.4	254.0	284.3	112.0
Total	2 643.8	2 636.9	2 907.1	110.2

DOMESTIC SALES	MILLION ℓ	MILLION ℓ	MILLION ℓ	2007/2006
				TREND
Natural wine *	299.8	298.6	312.1	104.5
Fortified wine	32.0	33.5	34.2	101.9
Sparkling wine	8.3	8.6	9.5	109.9
Brandy @ absolute alcohol	19.7	20.2	20.0	98.8

* Includes wine used in grape-based liquor and alcoholic fruit beverages.

EXPORTS	MILLION ℓ	MILLION ℓ	MILLION ℓ	2007/2006
				TREND
Natural wine	279.1	269.2	309.5	115.0
Fortified wine	0.4	0.5	0.4	83.4
Sparkling wine	1.5	2.0	2.8	137.7
Total	281.1	271.7	312.6	115.1

2.2 EXTENT OF THE WINE INDUSTRY

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	2005	2006	2007	2007/2006
PRODUCTION	MILLION ℓ			TREND
White	384.0	450.7	466.8	103.6
Red	244.5	259.0	263.7	101.8
Total	628.5	709.7	730.4	102.9

	2005	2006	2007	2007/2006
DOMESTIC SALES	MILLION ℓ			TREND
Natural wine	301.1	298.6	312.1	104.5
Fortified wine	32.0	33.5	34.2	102.1
Sparkling wine	8.3	8.6	9.3	108.1
Total	341.4	340.7	355.6	104.4

	2005	2006	2007	2007/2006
EXPORTS	MILLION ℓ			TREND
Natural wine				
White	129.2	115.9	126.9	109.5
Red	136.7	137.0	164.2	119.9
Blanc de Noir / Rosé	13.3	16.3	18.4	112.6
Subtotal	279.1	269.2	309.5	115.0
Sparkling wine	1.5	2.0	2.8	137.7
Fortified wine	0.4	0.5	0.4	83.4
Grand total	281.1	271.7	312.6	115.1

	2005	2006	2007	2007/2006
STOCK (as on 31 December)	MILLION ℓ			TREND
Total	339.4	403.1	425.2	105.5

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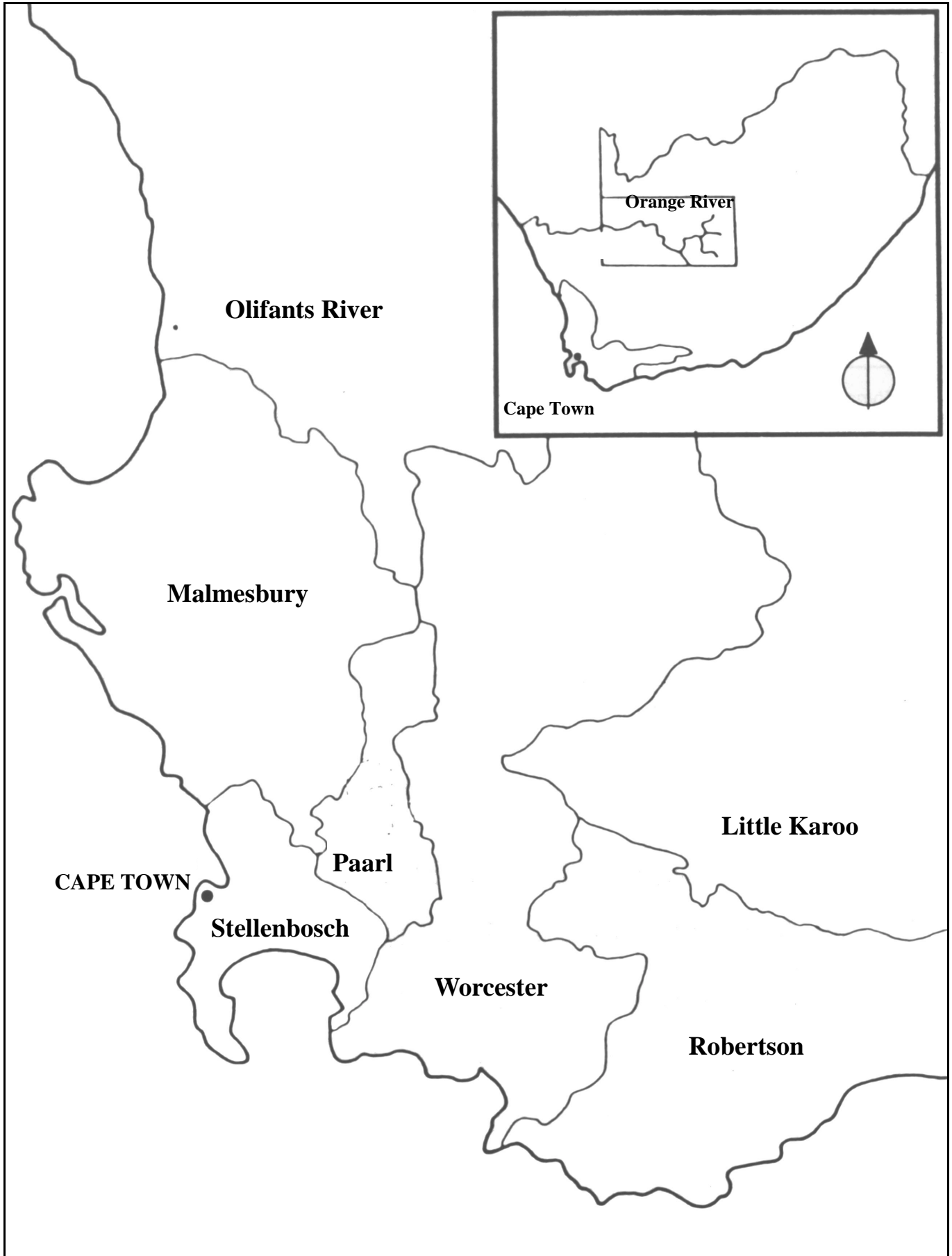
NUMBER OF PRIMARY WINE PRODUCERS 3 999	PER PRODUCTION CATEGORY	
	TONS	NUMBER OF PRODUCERS
	1 - 100	1 717
	> 100 - 500	1 475
	> 500 - 1000	482
> 1000 - 5000	318	
> 5000 - 10000	7	
	<hr/>	3 999
# NUMBER OF WINE CELLARS WHICH CRUSH GRAPES 560	59 PRODUCER CELLARS	
	481 PRIVATE WINE CELLARS *	
	20 PRODUCING WHOLESALERS	
	<hr/>	560
NUMBER OF BULK WINE BUYERS 121	51 WHOLESALERS (Including producing wholesalers)	
	70 EXPORTERS (Buy wine for export only)	
	<hr/>	121

* 833 - Registered private wine cellars as on 30 May 2008

NUMBER OF WINE CELLARS PER PRODUCTION CATEGORY

CATEGORIES (TONS OF GRAPES CRUSHED - 2007)	NUMBER OF WINE CELLARS			
	TOTAL	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
1 - 100	263	255	-	8
> 100 - 500	139	135	-	4
> 500 - 1000	41	39	1	1
> 1000 - 5000	62	49	11	2
> 5000 - 10000	14	2	10	2
> 10000	41	1	37	3
Total	560	481	59	20

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5.1 VINE TYPES

Vine Types	2005		2006		2007	
	Vines	Hectares	Vines	Hectares	Vines	Hectares
Wine grapes *	307 783 674	101 607	308 259 370	102 146	306 955 785	101 957
Sultana **	19 552 681	10 983	18 874 863	10 571	17 673 368	9 958
Table grapes **	25 627 105	13 066	26 089 495	13 296	26 226 597	13 435
Rootstocks	262 455	83	213 699	69	209 121	67
Currants ***	976 901	336	974 346	337	985 777	345
Total	354 202 816	126 075	354 411 773	126 419	352 050 648	125 762

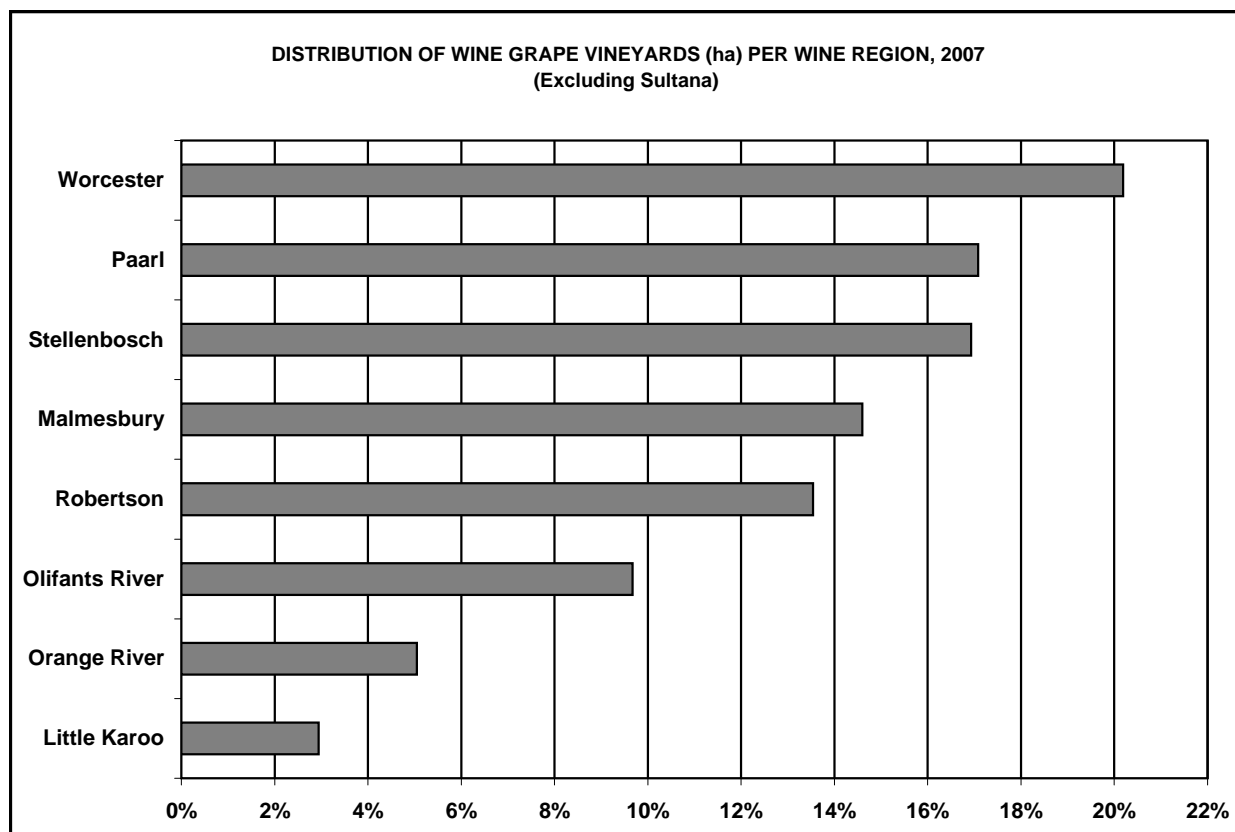
* Includes hanepoot also used as table grapes and for raisins.

** Only portion of production is utilised for production of wine.

*** For raisins only.

5.2 GEOGRAPHIC DISTRIBUTION OF SOUTH AFRICAN WINE GRAPE VINEYARDS PER WINE REGION DURING 2007 (Excluding Sultana)

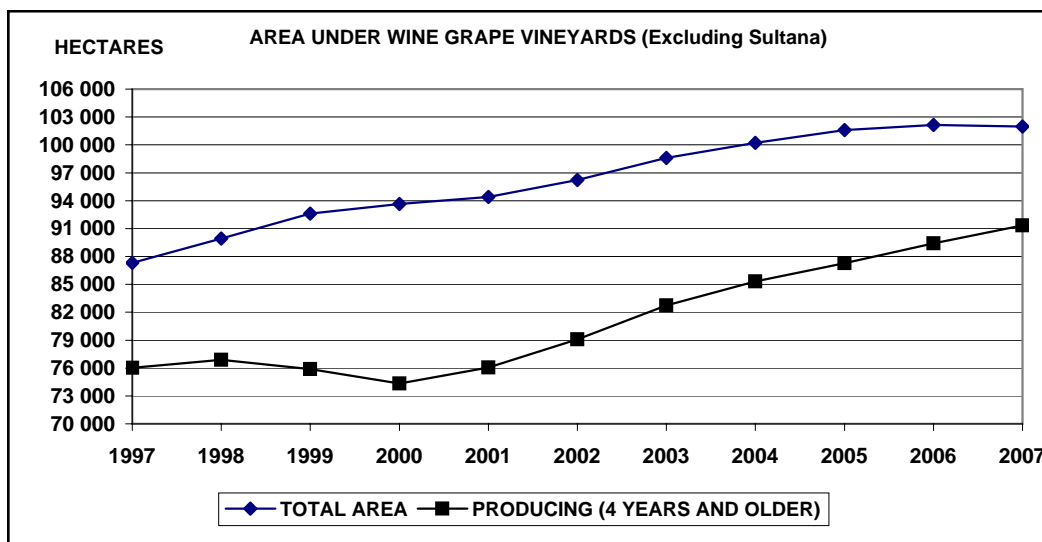
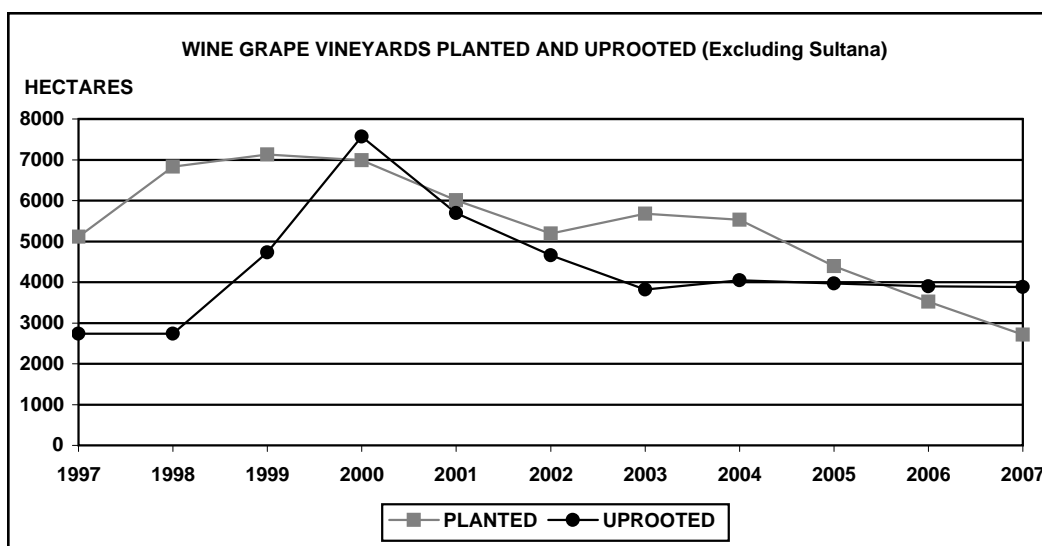
Wine regions	Number of vines	% of total vines	Area hectares	% of total hectares
Worcester	67 698 826	22.05	20 588	20.19
Paarl	53 613 681	17.47	17 413	17.08
Stellenbosch	53 086 710	17.29	17 265	16.93
Malmesbury	37 767 450	12.30	14 883	14.60
Robertson	47 308 545	15.41	13 802	13.54
Olifants River	27 381 384	8.92	9 861	9.67
Orange River	10 829 502	3.53	5 149	5.05
Little Karoo	9 269 687	3.02	2 996	2.94
Total	306 955 785	100.00	101 957	100.00



5.3 TOTAL HECTARES WINE GRAPE VINEYARDS PLANTED AND UPROOTED (Excluding Sultana)

YEAR	HECTARES			
	PLANTED	UPROOTED	* CORRECTIONS	TOTAL
1997	5 116	2 737	- 254	87 301
1998	6 834	2 737	- 1 463	89 935
1999	7 132	4 732	266	92 601
2000	6 989	7 565	1 631	93 656
2001	6 004	5 693	445	94 412
2002	5 195	4 657	1 283	96 233
2003	5 681	3 818	509	98 605
2004	5 531	4 046	117	100 207
2005	4 394	3 965	971	101 607
2006	3 522	3 900	917	102 146
2007	2 716	3 879	974	101 957

* As a result of re-counting of vines as well as plantings and uprootings of previous years which were not previously taken into account.



**5.4 WINE GRAPE VINEYARDS PLANTED PER WINE REGION DURING THE PERIOD
1 DECEMBER 2006 TO 30 NOVEMBER 2007**

VARIETY PLANTED	HECTARES								
	TOTAL	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCESTER
Chenin blanc	846	60	165	67	20	87	101	25	322
Sauvignon blanc	471	-	17	59	6	21	116	102	150
Colombar(d)	417	77	61	-	35	6	120	-	119
Chardonnay	224	-	3	9	11	55	58	51	36
Viognier	43	1	2	5	1	13	-	3	19
Sémillon	33	-	1	-	-	2	1	7	22
Hanepoot	24	1	2	-	3	0	1	-	17
Other white varieties	154	22	9	7	4	4	48	29	30
Total white varieties	2 212	160	260	148	81	188	445	217	714
Cabernet Sauvignon	118	-	1	12	6	33	12	43	11
Pinotage	94	-	5	7	-	19	18	12	34
Shiraz	86	-	3	20	-	17	6	24	16
Pinot noir	54	-	2	-	3	5	18	9	17
Merlot	41	-	-	-	-	12	-	20	8
Cinsaut	25	-	-	-	-	10	0	-	15
Cabernet Franc	8	-	-	-	-	1	-	7	-
Ruby Cabernet	4	0	-	-	-	-	-	-	4
Roobernet	0	-	-	-	-	-	-	-	-
Other red varieties	74	0	2	6	8	8	23	21	6
Total red varieties	504	1	12	45	17	105	77	136	111
Total white and red	2 716	161	272	193	98	293	522	353	825
Sultana	61	58	2	-	-	-	-	-	-

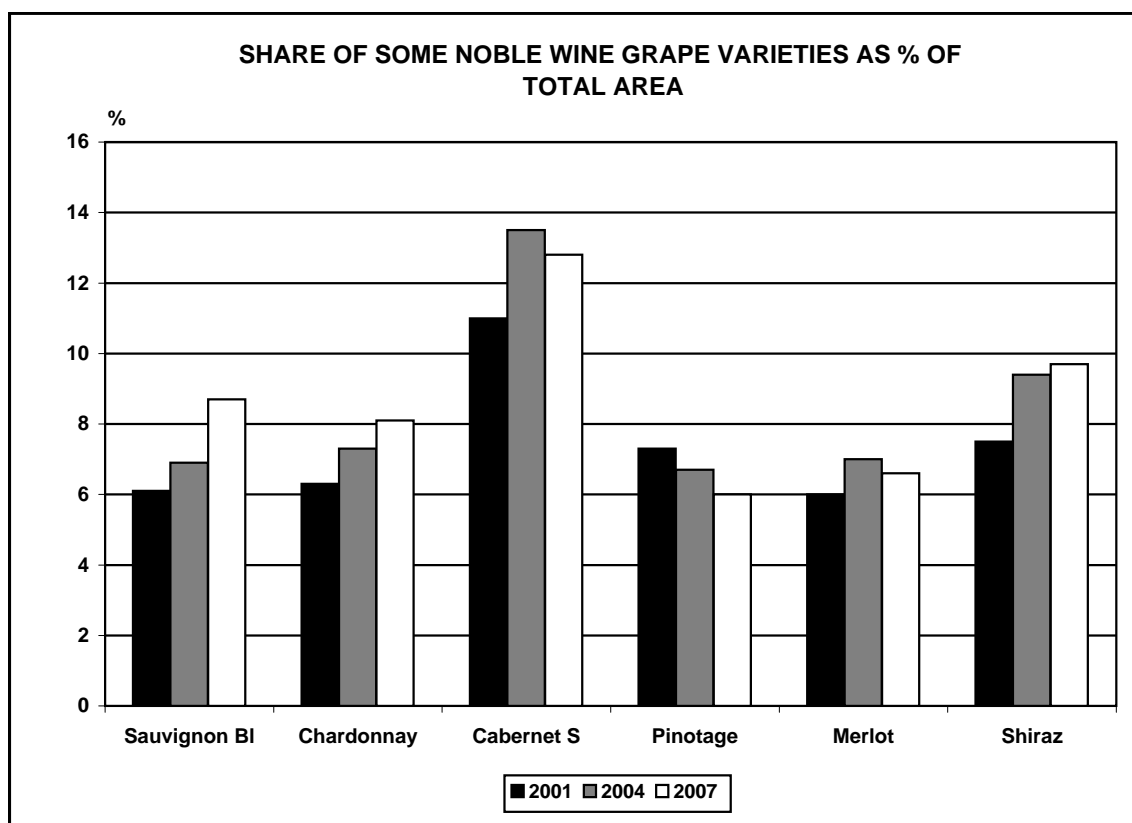
**5.5 WINE GRAPE VINEYARDS UPROOTED PER WINE REGION DURING THE PERIOD
1 DECEMBER 2006 TO 30 NOVEMBER 2007**

VARIETY UPROOTED	HECTARES								
	TOTAL	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCESTER
Chenin blanc	924	15	51	226	63	202	111	86	169
Colombar(d)	349	70	28	25	42	23	67	1	93
Chardonnay	279	4	24	8	11	31	75	68	58
Sauvignon blanc	215	-	18	17	3	54	32	71	20
Hanepoot	127	34	17	6	8	3	12	2	45
Cape Riesling	83	-	4	-	-	33	-	13	33
White French	57	3	13	27	8	-	2	-	3
Weisser Riesling	40	-	-	9	-	21	5	5	-
Sémillon	21	-	-	3	-	6	1	5	7
Clairette blanche	20	-	2	-	-	2	13	-	3
Raisin blanc	7	-	-	-	-	-	2	-	5
Other white varieties	135	18	10	19	5	16	23	15	29
Total white varieties	2 257	145	167	338	141	392	344	265	466
Cabernet Sauvignon	465	5	31	78	11	120	25	165	31
Pinotage	252	9	19	64	5	64	25	43	25
Merlot	230	4	53	8	3	52	14	70	27
Cinsaut	220	-	3	48	1	82	6	43	39
Shiraz	171	10	30	12	-	39	9	53	18
Other red varieties	283	17	24	40	11	49	23	41	78
Total red varieties	1 622	44	160	250	31	406	101	414	216
Total white and red	3 879	190	327	587	172	798	445	679	681
Sultana	470	440	2	11	-	4	-	-	12

Wine grape varieties as % of total area

VARIETY	2000	2001	2002	2003	2004	2005	2006	2007
Chenin blanc	24.1	22.3	20.6	19.6	19.1	18.8	18.7	18.8
Colombar(d)	12.2	11.8	11.4	11.2	11.2	11.3	11.4	11.6
Chardonnay	6.4	6.3	6.4	6.8	7.3	7.8	8.0	8.7
Sauvignon blanc	5.7	6.1	6.7	6.9	6.9	7.5	8.2	8.1
Hanepoot *	4.3	3.8	3.4	3.1	2.8	2.6	2.5	2.4
Cape Riesling	2.3	1.9	1.6	1.4	1.2	1.1	1.0	1.1
Sémillon	1.1	1.0	1.0	1.0	1.0	1.1	1.1	1.0
Weisser Riesling	0.6	0.4	0.4	0.3	0.3	0.3	0.2	0.2
Other white varieties	7.1	5.5	4.7	4.3	4.1	3.9	3.9	3.9
Total white varieties	63.8	59.4	56.2	54.6	54.0	54.3	55.1	55.8
Cabernet Sauvignon	9.5	11.0	12.4	13.0	13.5	13.4	13.1	12.8
Shiraz	6.0	7.5	8.4	8.6	9.4	9.6	9.6	9.7
Merlot	5.2	6.0	6.6	6.7	7.0	6.8	6.7	6.6
Pinotage	7.0	7.3	7.2	6.8	6.7	6.4	6.2	6.0
Cinsaut	3.7	3.6	3.3	3.1	3.0	2.8	2.5	2.4
Ruby Cabernet	2.1	2.4	2.5	2.5	2.6	2.6	2.5	2.4
Cabernet Franc	0.6	0.6	0.8	0.9	0.9	1.0	1.0	1.0
Pinot noir	0.6	0.5	0.6	0.5	0.5	0.5	0.6	0.6
Other red varieties	1.5	1.7	2.0	3.2	2.4	2.6	2.7	2.7
Total red varieties	36.1	40.6	43.7	45.3	46.0	45.7	44.9	44.2
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total hectares	93 656	94 412	96 233	98 605	100 207	101 607	102 146	101 957
Sultana * (Hectares)	11 910	11 919	11 765	11 595	11 392	10 983	10 571	9 958

* Also utilised for raisins and as table grapes.

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VARIETY	TOTAL HECTARES	HECTARES IN WINE AREA AS % OF VARIETY TOTAL							
		ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER
Chenin blanc	19 161	6	13	18	3	18	9	8	24
Colombar(d)	11 849	24	19	3	7	5	18	1	23
Chardonnay	8 230	1	6	11	3	15	27	14	23
Sauvignon blanc	8 872	0	6	14	1	12	17	30	20
Hanepoot	2 427	11	20	3	10	5	6	3	42
Cape Riesling	982	1	1	6	1	27	6	9	50
Sémillon	1 129	-	7	10	-	15	8	16	44
Weisser Riesling	240	-	3	12	1	17	16	34	17
Other white varieties	4 028	8	9	10	5	14	26	9	19
Total white varieties	56 919	8	12	12	4	13	16	11	24
Cabernet Sauvignon	13 006	1	5	18	1	24	11	29	11
Pinotage	6 139	1	9	27	1	20	7	20	14
Shiraz	9 856	1	10	19	1	22	11	23	13
Merlot	6 719	1	7	14	2	20	10	32	15
Cinsaut	2 412	-	1	18	0	39	3	7	30
Ruby Cabernet	2 469	7	13	6	5	9	28	3	30
Cabernet Franc	1 019	-	1	9	-	20	4	50	15
Pinot noir	648	-	3	6	2	20	16	30	23
Other red varieties	2 770	1	4	23	5	21	11	20	14
Total red varieties	45 039	1	7	18	2	22	11	24	15
Total	101 957	5	10	15	3	17	14	17	20
Sultana (Hectares)	9 958	9 088	212	211	33	138	41	0	236

VARIETAL COMPOSITION (%) PER WINE REGION

VARIETY	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER	TOTAL
Chenin blanc	22	24	23	20	20	13	9	23	19
Colombar(d)	56	23	3	28	3	16	-	13	12
Chardonnay	1	5	6	8	7	16	7	9	8
Sauvignon blanc	-	6	8	3	6	11	16	9	9
Hanepoot	5	5	-	8	1	1	-	5	2
Cape Riesling	-	-	-	-	2	-	-	2	1
Sémillon	-	1	1	-	1	1	1	2	1
Weisser Riesling	-	-	-	-	-	-	-	-	-
Other white varieties	6	4	3	7	3	7	2	4	4
Total white varieties	91	68	45	75	43	65	37	67	56
Cabernet Sauvignon	2	7	16	4	18	11	22	7	13
Pinotage	2	6	11	3	7	3	7	4	6
Shiraz	1	10	13	5	13	8	13	6	10
Merlot	1	5	6	4	8	5	13	5	7
Cinsaut	-	-	3	-	5	1	1	4	2
Ruby Cabernet	3	3	1	4	1	5	-	4	2
Cabernet Franc	-	-	1	-	1	-	3	1	1
Pinot noir	-	-	-	-	1	1	1	1	1
Other red varieties	1	1	4	5	3	2	3	2	3
Total red varieties	9	32	55	25	57	35	63	33	44
Total	100	100	100	100	100	100	100	100	100
Total hectares	5 149	9 861	14 883	2 996	17 414	13 802	17 265	20 588	101 957
Sultana (Hectares)	9 088	212	211	33	138	41	0	236	9 958

AGE OF VINES	HECTARES								
	TOTAL HECTARES	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCESTER
< 4 Years	8 277	625	930	730	306	709	1 551	845	2 582
4 - 10 Years	13 613	1 746	1 576	1 498	483	1 633	2 038	1 462	3 176
11 - 15 Years	11 457	1 170	1 749	1 034	565	1 054	2 206	894	2 784
16 - 20 Years	8 750	668	1 090	905	335	1 160	1 422	867	2 302
> 20 Years	14 822	454	1 361	2 506	557	2 924	1 758	2 236	3 025
Total white varieties	56 918	4 663	6 707	6 673	2 247	7 481	8 975	6 304	13 869
< 4 Years	2 354	50	68	312	55	426	333	595	514
4 - 10 Years	29 754	324	2 482	5 341	512	6 284	3 414	6 606	4 791
11 - 15 Years	6 957	56	430	1 465	90	1 721	678	1 604	914
16 - 20 Years	3 620	40	98	550	29	899	277	1 424	304
> 20 Years	2 354	15	77	541	64	603	125	732	195
Total red varieties	45 039	486	3 155	8 210	749	9 933	4 827	10 961	6 718
< 4 Years	10 631	675	998	1 042	361	1 135	1 884	1 440	3 096
4 - 10 Years	43 367	2 070	4 058	6 839	995	7 918	5 452	8 068	7 968
11 - 15 Years	18 413	1 226	2 179	2 498	655	2 775	2 884	2 498	3 698
16 - 20 Years	12 370	709	1 188	1 456	364	2 059	1 699	2 290	2 606
> 20 Years	17 176	469	1 439	3 047	621	3 527	1 883	2 969	3 220
Total white and red	101 957	5 149	9 861	14 883	2 996	17 414	13 802	17 265	20 588

AGE OF VINES PER WINE REGION FOR 2007 - % (Excluding Sultana)

AGE OF VINES	HECTARES IN WINE REGION AS % OF TOTAL								
	TOTAL HECTARES	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERTSON	STELLENBOSCH	WORCESTER
< 4 Years	8.1	12.1	9.4	4.9	10.2	4.1	11.2	4.9	12.5
4 - 10 Years	13.4	33.9	16.0	10.1	16.1	9.4	14.8	8.5	15.4
11 - 15 Years	11.2	22.7	17.7	6.9	18.9	6.1	16.0	5.2	13.5
16 - 20 Years	8.6	13.0	11.1	6.1	11.2	6.7	10.3	5.0	11.2
> 20 Years	14.5	8.8	13.8	16.8	18.6	16.8	12.7	13.0	14.7
Total white varieties	55.8	90.6	68.0	44.8	75.0	43.0	65.0	36.5	67.4
< 4 Years	2.3	1.0	0.7	2.1	1.8	2.4	2.4	3.4	2.5
4 - 10 Years	29.2	6.3	25.2	35.9	17.1	36.1	24.7	38.3	23.3
11 - 15 Years	6.8	1.1	4.4	9.8	3.0	9.9	4.9	9.3	4.4
16 - 20 Years	3.6	0.8	1.0	3.7	1.0	5.2	2.0	8.2	1.5
> 20 Years	2.3	0.3	0.8	3.6	2.1	3.5	0.9	4.2	0.9
Total red varieties	44.2	9.4	32.0	55.2	25.0	57.0	35.0	63.5	32.6
< 4 Years	10.4	13.1	10.1	7.0	12.1	6.5	13.6	8.3	15.0
4 - 10 Years	42.5	40.2	41.1	46.0	33.2	45.5	39.5	46.7	38.7
11 - 15 Years	18.1	23.8	22.1	16.8	21.9	15.9	20.9	14.5	18.0
16 - 20 Years	12.1	13.8	12.0	9.8	12.1	11.8	12.3	13.3	12.7
> 20 Years	16.8	9.1	14.6	20.5	20.7	20.3	13.6	17.2	15.6
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

6.1 TOTAL CROP

YEAR	GRAPE PRODUCTION TONS	WINE PRODUCTS - GROSS LITRE							
		WINE	WINE FOR BRANDY	AVERAGE % ALC/VOL	DISTILLING WINE	AVERAGE % ALC/VOL	GRAPE JUICE CONCENTRATE AND GRAPE JUICE	AVERAGE % ALC/VOL	TOTAL WINE CROP
1994	1 020 337	420 720 723	74 429 354	11.00	224 778 655	10.14	84 454 121	11.42	804 382 853
1995	1 063 915	497 584 351	79 633 856	11.11	175 449 865	9.82	91 960 391	11.38	844 628 463
1996	1 148 114	576 663 976	126 060 326	10.73	142 347 061	9.56	54 261 522	11.34	899 332 885
1997	1 120 602	546 688 605	142 354 553	11.11	122 413 493	9.66	69 458 508	11.25	880 915 159
1998	1 041 004	544 387 811	107 515 284	11.49	118 348 265	9.75	45 324 129	11.81	815 575 489
1999	1 173 596	595 907 559	47 972 702	11.52	152 961 143	10.04	117 254 086	11.26	914 095 490
2000	1 098 170	540 233 265	24 825 560	11.46	129 857 983	9.98	142 292 995	10.99	837 209 803
2001	977 461	530 399 518	8 130 916	11.67	108 546 970	10.09	99 407 830	12.04	746 485 234
2002	1 079 875	567 239 847	26 797 303	11.80	124 794 222	10.02	115 324 822	11.65	834 156 194
2003	1 233 689	712 660 742	50 453 126	11.75	122 209 343	9.93	70 692 300	11.71	956 015 511
2004	1 312 184	696 788 280	85 357 180	11.66	145 774 848	9.94	87 776 683	11.54	1 015 696 991
2005	1 171 632	628 482 614	82 927 858	11.84	129 238 525	9.96	64 577 593	11.70	905 226 590
2006	1 301 579	709 717 222	82 116 414	11.48	147 945 171	10.00	73 201 381	10.61	1 012 980 188
2007	1 351 447	730 440 212	101 487 106	11.31	146 361 237	9.96	65 190 234	11.57	1 043 478 789



6.2 DISTRIBUTION OF PRODUCTION BETWEEN RED AND WHITE

YEAR	WINE GRAPES UTILISED FOR TOTAL WINE MAKING PURPOSES		WINE PRODUCED	
	% Red	% White	% Red	% White
1998	13.2	86.8	15.2	84.8
1999	13.4	86.6	16.3	83.7
2000	15.0	85.0	21.0	79.0
2001	21.1	78.9	25.2	74.8
2002	22.7	77.3	27.9	72.1
2003	28.1	71.9	32.1	67.9
2004	29.9	70.1	36.2	63.8
2005	33.5	66.5	38.9	61.1
2006	33.4	66.6	36.5	63.5
2007	34.4	65.6	36.1	63.9

6.3 VARIETIES UTILISED FOR TOTAL WINE MAKING PURPOSES DURING 2007

VARIETY	TOTAL TONS	% OF VARIETY CRUSHED BY		
		PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	258 821	7.8	89.4	2.7
Colombar(d)	270 360	3.9	95.8	0.4
Hanepoot	44 268	9.6	89.4	1.0
Sauvignon blanc	68 824	31.5	52.4	16.1
Cape Riesling	13 393	12.3	82.3	5.4
Chardonnay	69 345	19.8	69.8	10.4
Weisser Riesling	1 761	39.1	50.2	10.7
Sémillon	13 569	23.7	69.5	6.8
Other white varieties	93 940	13.4	84.8	1.9
Table grapes	54 823	16.7	83.3	-
Total white varieties	889 105	11.0	85.6	3.4
Cabernet Sauvignon	97 247	19.9	58.1	21.9
Cinsaut	33 263	10.0	84.8	5.2
Pinotage	71 149	15.1	73.1	11.8
Merlot	65 905	21.7	59.8	18.4
Shiraz	96 223	20.8	63.4	15.8
Ruby Cabernet	40 170	7.9	89.5	2.5
Cabernet Franc	7 126	39.5	37.1	23.4
Pinot noir	3 663	55.7	8.8	35.4
Other red varieties	21 978	38.4	51.1	10.5
Table grapes	25 619	6.8	93.2	-
Total red varieties	462 342	18.6	67.3	14.1
Total white and red	1 351 447	13.6	79.3	7.1

VARIETY AS % OF TOTAL CRUSHED

VARIETY	ALL WINE CELLARS	PRIVATE WINE CELLARS	PRODUCER CELLARS	PRODUCING WHOLESALERS
Chenin blanc	19.2	11.0	21.6	7.4
Colombar(d)	20.0	5.7	24.2	1.0
Hanepoot	3.3	2.3	3.7	0.5
Sauvignon blanc	5.1	11.8	3.4	11.6
Cape Riesling	1.0	0.9	1.0	0.8
Chardonnay	5.1	7.5	4.5	7.6
Weisser Riesling	0.1	0.4	0.1	0.2
Sémillon	1.0	1.8	0.9	1.0
Other white varieties	7.0	6.8	7.4	1.8
Table grapes	4.1	5.0	4.3	-
Total white varieties	65.8	53.1	71.0	31.8
Cabernet Sauvignon	7.2	10.6	5.3	22.3
Cinsaut	2.5	1.8	2.6	1.8
Pinotage	5.3	5.8	4.8	8.8
Merlot	4.9	7.8	3.7	12.7
Shiraz	7.1	10.9	5.7	15.9
Ruby Cabernet	3.0	1.7	3.4	1.1
Cabernet Franc	0.5	1.5	0.2	1.7
Pinot noir	0.3	1.1	-	1.4
Other red varieties	1.6	4.6	1.0	2.4
Table grapes	1.9	0.9	2.2	-
Total red varieties	34.2	46.9	29.0	68.2
Total white and red	100.0	100.0	100.0	100.0
Total tons	1 351 447	183 621	1 072 282	95 544

6.4 GRAPE PRODUCTION FOR TOTAL WINE MAKING PURPOSES PER WINE REGION

VARIETY	TOTAL TONS	WINE REGION AS % OF VARIETAL TOTAL							
		ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER
Chenin blanc	258 821	9.5	20.6	9.0	3.4	10.4	11.3	4.0	31.9
Colombar(d)	270 360	26.2	25.1	1.5	6.8	2.6	15.7	0.3	21.8
Hanepoot	44 268	6.3	30.3	0.9	8.6	2.2	6.4	0.3	45.0
Sauvignon blanc	68 824	0.1	10.8	8.5	0.6	10.7	25.9	21.7	21.7
Cape Riesling	13 393	0.9	0.8	3.8	0.9	18.1	6.3	4.1	65.3
Chardonnay	69 345	0.4	9.7	7.7	3.2	12.7	31.7	8.4	26.1
Weisser Riesling	1 761	-	1.1	9.6	0.4	11.1	30.5	20.4	26.8
Sémillon	13 569	-	7.9	5.3	0.1	13.3	9.7	8.9	54.8
Other white varieties	93 940	37.0	9.6	6.9	3.6	5.0	18.9	3.1	15.9
Table grapes	54 823	43.5	3.4	18.2	1.6	7.0	0.5	-	25.8
Total white varieties	889 105	17.7	18.1	6.4	4.3	7.2	15.2	4.2	27.0
Cabernet Sauvignon	97 247	0.4	7.3	14.6	0.9	23.1	15.1	23.0	15.4
Cinsaut	33 263	-	0.7	12.8	0.3	27.3	5.2	4.6	49.2
Pinotage	71 149	1.1	14.1	20.5	1.8	16.5	10.3	16.8	18.9
Merlot	65 905	0.3	10.0	10.7	1.8	17.3	13.9	25.0	21.0
Shiraz	96 223	0.3	15.3	13.5	1.7	20.1	14.0	17.3	17.7
Ruby Cabernet	40 170	5.2	17.8	3.2	5.3	6.8	27.2	1.5	33.1
Cabernet Franc	7 126	-	2.5	4.9	-	22.9	5.9	41.1	22.7
Pinot noir	3 663	-	3.8	6.6	1.3	26.4	18.4	32.8	10.6
Other red varieties	21 978	1.5	4.5	19.8	5.6	18.7	15.0	13.0	21.7
Table grapes	25 619	1.4	7.1	3.7	2.7	21.2	0.1	-	63.7
Total red varieties	462 342	1.0	10.6	13.0	2.0	19.2	13.4	16.6	24.2
Total white and red	1 351 447	12.0	15.5	8.7	3.5	11.3	14.6	8.4	26.1

VARIETIES PRODUCED IN WINE REGION AS % OF TOTAL PRODUCTION OF REGION

VARIETY	ORANGE RIVER	OLIFANTS RIVER	MALMES-BURY	LITTLE KAROO	PAARL	ROBERT-SON	STELLEN-BOSCH	WORCES-TER
Chenin blanc	15.2	25.4	19.8	18.6	17.5	14.8	9.1	23.4
Colombar(d)	43.8	32.4	3.6	39.1	4.5	21.5	0.7	16.7
Hanepoot	1.7	6.4	0.4	8.0	0.6	1.4	0.1	5.6
Sauvignon blanc	-	3.5	5.0	0.8	4.8	9.1	13.2	4.2
Cape Riesling	0.1	-	0.4	0.2	1.6	0.4	0.5	2.5
Chardonnay	0.2	3.2	4.5	4.7	5.8	11.2	5.1	5.1
Weisser Riesling	-	-	0.1	-	0.1	0.3	0.3	0.1
Sémillon	-	0.5	0.6	-	1.2	0.7	1.1	2.1
Other white varieties	21.5	4.3	5.5	7.2	3.1	9.0	2.5	4.2
Table grapes	14.7	0.9	8.5	1.8	2.5	0.1	-	4.0
Total white varieties	97.3	76.6	48.5	80.6	41.8	68.6	32.6	68.2
Cabernet Sauvignon	0.3	3.4	12.2	1.9	14.7	7.5	19.7	4.2
Cinsaut	-	0.1	3.6	0.2	5.9	0.9	1.3	4.6
Pinotage	0.5	4.8	12.4	2.7	7.7	3.7	10.5	3.8
Merlot	0.1	3.1	6.0	2.5	7.5	4.6	14.5	3.9
Shiraz	0.2	7.0	11.1	3.5	12.7	6.9	14.7	4.8
Ruby Cabernet	1.3	3.4	1.1	4.5	1.8	5.6	0.5	3.8
Cabernet Franc	-	0.1	0.3	-	1.1	0.2	2.6	0.5
Pinot noir	-	0.1	0.2	0.1	0.6	0.3	1.1	0.1
Other red varieties	0.2	0.5	3.7	2.6	2.7	1.7	2.5	1.4
Table grapes	0.2	0.9	0.8	1.4	3.5	-	-	4.6
Total red varieties	2.7	23.4	51.5	19.4	58.2	31.4	67.4	31.8
Total white and red	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total tons	161 555	209 805	117 020	47 348	152 856	196 796	113 740	352 328

6.5 CERTIFIED WINE

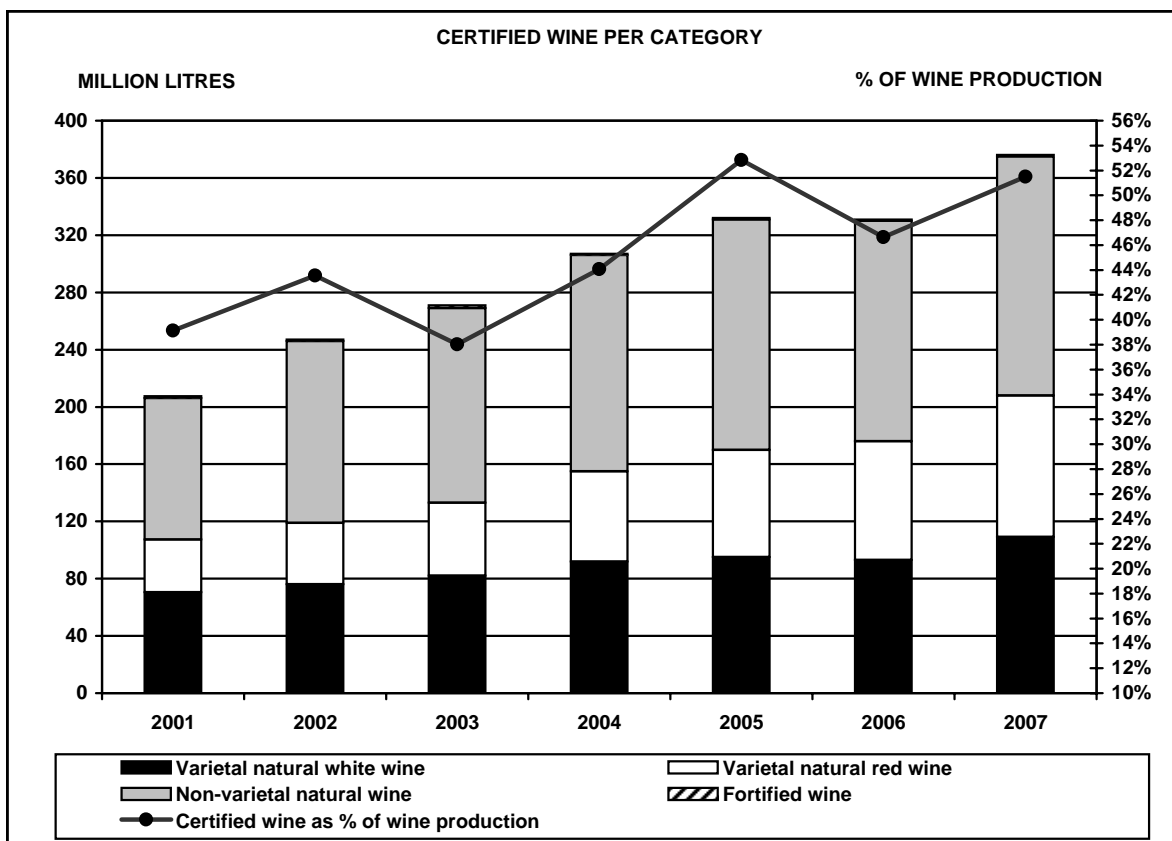
Wines of Origin are made under strict control, from the harvesting of the grapes to the final product, in order to comply with the requirements of the Wine of Origin Scheme with respect to origin, variety and vintage.

The certification seal on the bottle confirms that at the time of its assessment by the Wine and Spirit Board, the wine conformed to the prescribed standards and confirms claims with regard to origin, variety and vintage as indicated on the label.

CERTIFIED WINE

WINE CATEGORY	LITRES						
	2001	2002	2003	2004	2005	2006	2007
White varieties:							
Natural wine *	70 369 419	75 761 061	82 149 335	92 173 841	94 520 499	92 708 009	109 074 251
Fortified wine	563 242	581 705	579 977	301 514	304 719	311 841	309 753
Total	70 932 661	76 342 766	82 729 312	92 475 355	94 825 218	93 019 850	109 384 004
Red varieties:							
Natural wine *	37 036 277	43 129 450	51 024 592	62 867 210	75 305 037	83 052 503	98 477 970
Fortified wine	24 787	14 874	27 898	342 779	297 818	278 264	302 885
Total	37 061 064	43 144 324	51 052 490	63 209 989	75 602 855	83 330 767	98 780 855
Non varietal:							
Natural wine *	98 882 999	127 051 615	136 348 036	151 056 339	161 326 032	153 900 799	167 220 856
Fortified wine	760 781	858 741	870 057	684 711	749 859	630 074	715 146
Total	99 643 780	127 910 356	137 218 093	151 741 050	162 075 891	154 530 873	167 936 002
Total:							
Natural wine *	206 288 695	245 942 126	269 521 963	306 097 390	331 151 568	329 661 311	374 773 077
Fortified wine	1 348 810	1 455 320	1 477 932	1 329 004	1 352 396	1 220 179	1 327 784
GRAND TOTAL	207 637 505	247 397 446	270 999 895	307 426 394	332 503 964	330 881 490	376 100 861

* Includes sparkling wine.

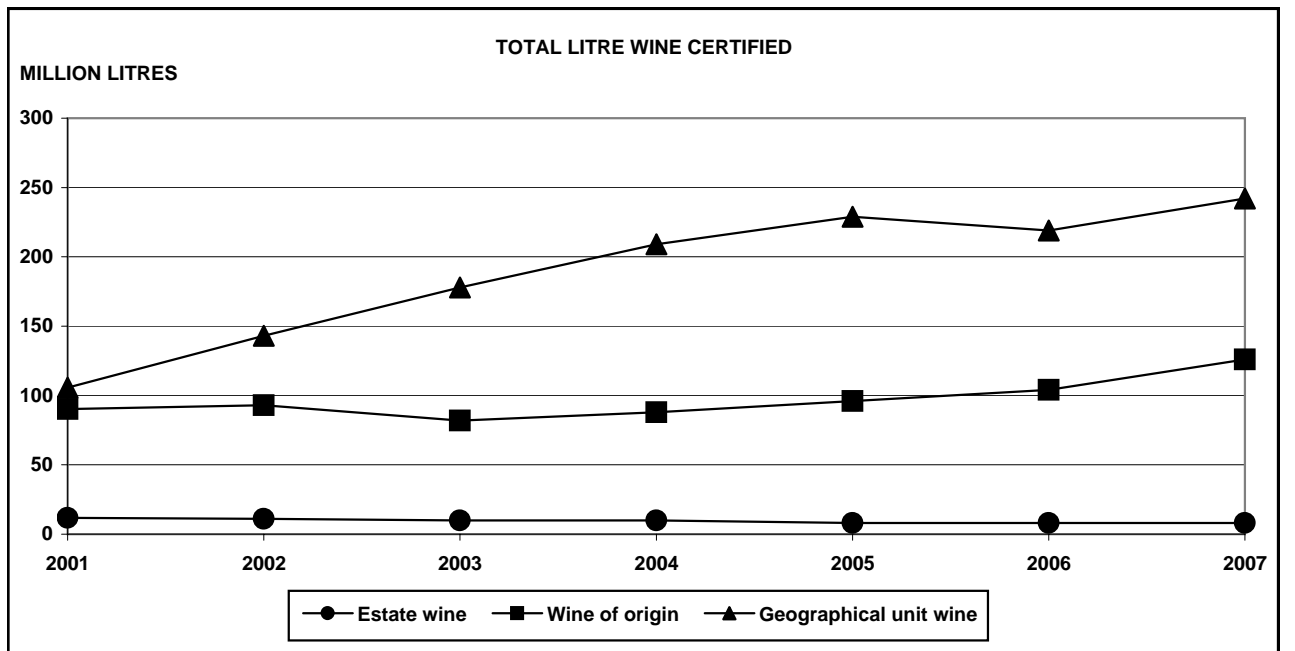


6.6 CERTIFIED WINE PER PRODUCER GROUP
(Quantity final certified wine irrespective of vintage)

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	LITRES						
	2001	2002	2003	2004	2005	2006	2007
PRODUCER CELLARS							
Estate wine	-	-	-	-	-	-	-
Wine of origin	32 888 944	37 470 813	30 888 044	36 628 361	36 015 947	39 845 500	59 145 332
Geographical unit wine	15 300 005	15 883 680	20 308 705	22 515 627	26 407 538	32 512 032	33 589 677
Sub total	48 188 949	53 354 493	51 196 749	59 143 988	62 423 485	72 357 532	92 735 009
WHOLESALERS							
Estate wine	-	-	-	-	-	-	-
Wine of origin	34 231 763	31 697 811	26 488 154	23 627 119	28 517 282	30 881 762	31 291 097
Geographical unit wine	87 154 248	121 610 537	148 215 602	176 294 488	187 724 332	171 517 507	189 599 629
Sub total	121 386 011	153 308 348	174 703 756	199 921 607	216 241 614	202 399 269	220 890 726
OTHER							
Estate wine	11 755 706	11 446 085	10 237 928	9 746 030	7 912 707	8 140 595	7 697 164
Wine of origin	23 115 968	23 430 068	25 109 115	28 011 566	30 989 483	32 865 635	35 809 281
Geographical unit wine	3 190 871	5 858 452	9 752 347	10 603 202	14 936 675	15 118 459	18 968 681
Sub total	38 062 545	40 734 605	45 099 390	48 360 798	53 838 865	56 124 689	62 475 126
TOTAL							
Estate wine	11 755 706	11 446 085	10 237 928	9 746 030	7 912 707	8 140 595	7 697 164
Wine of origin	90 236 675	92 598 692	82 485 313	88 267 046	95 522 712	103 592 897	126 245 710
Geographical unit wine	105 645 124	143 352 669	178 276 654	209 413 317	229 068 545	219 147 998	242 157 987
GRAND TOTAL	207 637 505	247 397 446	270 999 895	307 426 393	332 503 964	330 881 490	376 100 861

Certified bulk exports (Included in above figures)	60 802 285	65 897 210	65 325 574	76 303 525	100 187 008	105 247 607	131 833 645
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7.1 PRODUCERS' SALES AND INCOME

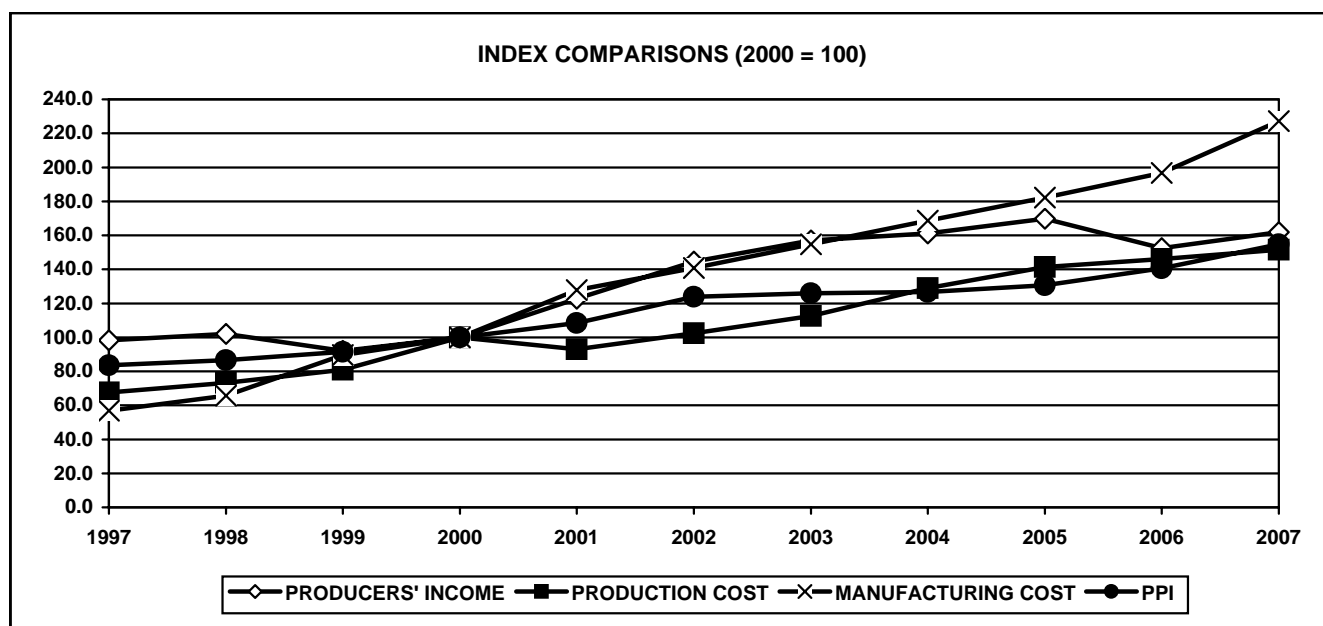
YEAR	GRAPES SOLD TO PRODUCING WHOLESALERS		WINE		WINE FOR BRANDY		DISTILLING WINE, GRAPE JUICE CONCENTRATE AND GRAPE JUICE		TOTAL
	TONS	RAND	LITRES	RAND	£ @ 10% A/V	RAND	£ @ 10% A/V	RAND	RAND
1997	46 926	97 853 050	500 758 225	990 850 493	157 601 103	199 857 368	198 068 434	173 961 964	1 462 522 875
1998	42 007	102 812 706	458 539 648	980 294 723	123 921 175	165 606 731	178 771 872	163 876 904	1 412 591 064
1999	45 279	123 472 472	471 105 809	1 004 195 539	54 941 316	70 397 682	290 489 463	237 846 453	1 435 912 146
2000	53 987	165 425 296	492 575 675	1 030 746 206	28 210 791	34 016 372	309 810 051	227 947 194	1 458 135 068
2001	71 715	236 106 766	513 672 746	1 171 561 209	9 236 353	11 093 043	241 108 736	176 985 509	1 595 746 527
2002	60 120	218 990 810	540 091 994	1 594 078 218	31 559 621	41 722 410	262 381 121	220 658 752	2 075 450 190
2003	95 372	340 764 760	502 793 958	1 881 905 992	59 154 324	110 411 993	223 980 859	243 018 049	2 576 100 794
2004	92 460	343 618 314	570 565 631	1 996 274 451	99 264 395	197 857 740	259 835 226	272 898 703	2 810 649 208
2005	93 815	306 095 814	567 278 434	1 900 518 439	97 797 034	203 811 278	219 965 099	233 386 619	2 643 812 150
2006	98 092	299 182 965	560 881 347	1 884 416 854	94 173 506	199 321 001	242 024 118	253 958 427	2 636 879 247
2007	95 544	265 729 665	613 508 539	2 102 153 826	167 266 306	254 896 789	189 511 237	284 306 256	2 907 086 536

YEAR	TOTAL GRAPE PRODUCTION	TOTAL PRODUCERS' INCOME	AVERAGE INCOME		*WEIGHTED AVERAGE PRODUCTION COST		**AVERAGE MANUFACTURING COST		PPI
	TONS	RAND	R/ton	INDEX	R/ha	INDEX	R/ton	INDEX	INDEX
1997	1 120 602	1 462 522 875	1 305.12	98.2	9 879.00	67.6	340.00	56.8	83.6
1998	1 041 004	1 412 591 064	1 356.95	102.1	10 685.00	73.2	393.00	65.6	86.6
1999	1 173 596	1 435 912 146	1 223.51	92.0	11 833.00	81.0	537.00	89.6	91.6
2000	1 098 170	1 460 019 132	1 329.50	100.0	14 604.00	100.0	599.00	100.0	100.0
2001	977 461	1 595 746 527	1 632.54	122.8	13 588.00	93.0	766.00	127.9	108.4
2002	1 079 875	2 075 450 190	1 921.94	144.6	14 946.00	102.3	843.00	140.7	123.8
2003	1 233 689	2 576 100 794	2 088.13	157.1	16 440.00	112.6	927.00	154.8	125.9
2004	1 312 184	2 810 649 208	2 141.96	161.1	18 821.00	128.9	1 010.00	168.6	126.7
2005	1 171 632	2 643 812 150	2 256.52	169.7	20 643.00	141.4	1 091.00	182.1	130.6
2006	1 301 579	2 636 879 247	2 025.91	152.4	21 332.00	146.1	1 178.00	196.7	140.6
2007	1 351 447	2 907 086 536	2 151.09	161.8	22 125.00	151.5	1 361.00	227.2	154.7

* Including provision for replacement value. (Source: Vinpro)

** Excluding depreciation, interest and amounts reserved. (Source: 1994 - 2003 Vinpro)

** Including depreciation, interest and amounts reserved. (Source: 2004 - 2007 PricewaterhouseCoopers)



TYPE	CENT PER LITRE					
	2002	2003	2004	2005	2006	2007
Cabernet Sauvignon	822.51	798.53	687.74	557.12	476.23	415.40
TREND		97.08	86.13	81.01	85.48	87.23
Cabernet Franc	702.26	736.52	650.08	384.92	408.12	436.73
TREND		104.88	88.26	59.21	106.03	107.01
Merlot	765.88	729.32	619.63	471.33	426.29	396.68
TREND		95.23	84.96	76.07	90.44	93.05
Pinotage	689.85	651.98	519.22	443.73	392.88	396.68
TREND		94.51	79.64	85.46	88.54	100.97
Ruby Cabernet	614.44	617.91	542.65	411.45	393.36	302.83
TREND		100.56	87.82	75.82	95.60	76.99
Shiraz	748.47	757.73	638.04	548.21	514.37	458.12
TREND		101.24	84.20	85.92	93.83	89.06
Cinsaut	486.37	540.29	485.66	396.57	349.50	317.42
TREND		111.09	89.89	81.66	88.13	90.82
Pinot noir	631.24	740.05	896.91	652.16	420.45	673.14
TREND		117.24	121.20	72.71	64.47	160.10
Rosé & Blanc de Noir	294.51	366.92	374.01	305.31	304.68	297.13
TREND		124.59	101.93	81.63	99.79	97.52
Other red & blends	506.97	568.37	497.10	417.72	386.66	349.64
TREND		112.11	87.46	84.03	92.56	90.43
Chardonnay	396.06	470.17	485.06	494.22	495.11	474.14
TREND		118.71	103.17	101.89	100.18	95.76
Sauvignon blanc	409.20	481.06	497.24	522.11	547.53	517.21
TREND		117.56	103.36	105.00	104.87	94.46
Colombar	203.17	273.69	264.20	277.70	293.68	297.46
TREND		134.71	96.53	105.11	105.75	101.29
Cape Riesling	203.81	281.41	281.96	313.12	323.79	317.82
TREND		138.07	100.20	111.05	103.41	98.16
Sémillon	240.91	330.08	336.02	332.64	339.03	352.93
TREND		137.01	101.80	98.99	101.92	104.10
Chenin blanc	215.21	302.90	290.08	304.43	317.27	323.17
TREND		140.75	95.77	104.95	104.22	101.86
Other white & blends	187.79	253.83	250.99	254.85	274.39	275.02
TREND		135.17	98.88	101.54	107.67	100.23
Fortified wine *	232.61	297.10	317.72	346.88	354.58	371.37
TREND		127.72	106.94	109.18	102.22	104.74
All varieties	299.36	378.06	354.16	338.35	338.42	334.87
TREND		126.29	93.68	95.54	100.02	98.95
All red varieties	621.35	634.77	547.18	440.49	406.02	374.41
TREND		102.16	86.20	80.50	92.17	92.21
All white varieties	215.89	291.14	287.97	297.57	310.51	314.46
TREND		134.86	98.91	103.33	104.35	101.27

* Price excludes added wine spirit.

	CENT PER LITRE					
	2002	2003	2004	2005	2006	2007
Concentrate / Sweet must for sweetening	164.77	212.13	233.07	240.21	236.99	262.44

	CENT PER LITRE @ 10% ALC/VOL					
	2002	2003	2004	2005	2006	2007
Wine for brandy	130.23	186.57	198.21	207.30	210.59	222.43

	CENT PER LITRE @ 10% ALC/VOL					
	2002	2003	2004	2005	2006	2007
Distilling wine	73.50	103.09	97.22	97.43	94.10	93.36

7.3.1 PRICES FOR DELIVERIES TO PRODUCER CELLARS BY MEMBERS

VARIETY	AVERAGE PRICES (R/TON)							
	2000	2001	2002	2003	2004	2005	2006 *	2007 *
Cabernet Sauvignon	5 109	4 849	4 590	4 080	3 228	2 366	1 925	1 537
INDEX	100	95	90	80	63	46	38	30
Merlot	4 649	4 300	3 987	3 602	2 477	1 997	1 731	1 565
INDEX	100	92	86	77	53	43	37	34
Pinotage	4 426	3 991	3 561	3 198	2 139	1 770	1 630	1 467
INDEX	100	90	80	72	48	40	37	33
Cinsaut	2 163	2 257	2 712	2 718	2 088	1 410	1 257	1 290
INDEX	100	104	125	126	97	65	58	60
Pinot noir	2 311	3 140	2 868	2 784	2 437	2 491	1 725	1 899
INDEX	100	136	124	120	105	108	75	82
Shiraz	4 533	4 159	3 717	3 524	2 633	2 091	1 854	1 562
INDEX	100	92	82	78	58	46	41	34
Other red	2 621	2 835	2 741	2 661	1 836	1 211	1 186	1 086
INDEX	100	108	105	102	70	46	45	41
Chenin blanc	682	725	930	1 240	1 217	1 236	1 262	1 325
INDEX	100	106	136	182	178	181	185	194
Sauvignon blanc	1 828	1 713	1 880	2 214	2 577	2 675	2 665	2 395
INDEX	100	94	103	121	141	146	146	131
Chardonnay	1 461	1 732	2 014	2 309	2 478	2 403	2 395	2 176
INDEX	100	119	138	158	170	164	164	149
Cape Riesling	626	611	888	1 283	1 308	1 387	1 520	1 430
INDEX	100	98	142	205	209	222	243	228
Colombar	585	639	801	1 089	1 045	1 085	1 043	1 270
INDEX	100	109	137	186	179	185	178	217
Hanepoot White	518	585	790	1 069	1 135	1 075	1 238	1 347
INDEX	100	113	153	206	219	208	239	260
Sémillon	830	970	1 215	1 595	1 711	1 617	1 813	1 633
INDEX	100	117	146	192	206	195	218	197
Other white	395	491	648	884	867	904	804	1 147
INDEX	100	124	164	224	219	229	204	290
All varieties	966	1 136	1 333	1 624	1 458	1 387	1 328	1 416
INDEX	100	118	138	168	151	144	137	147

* Preliminary

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7.3.2 OTHER PRICES

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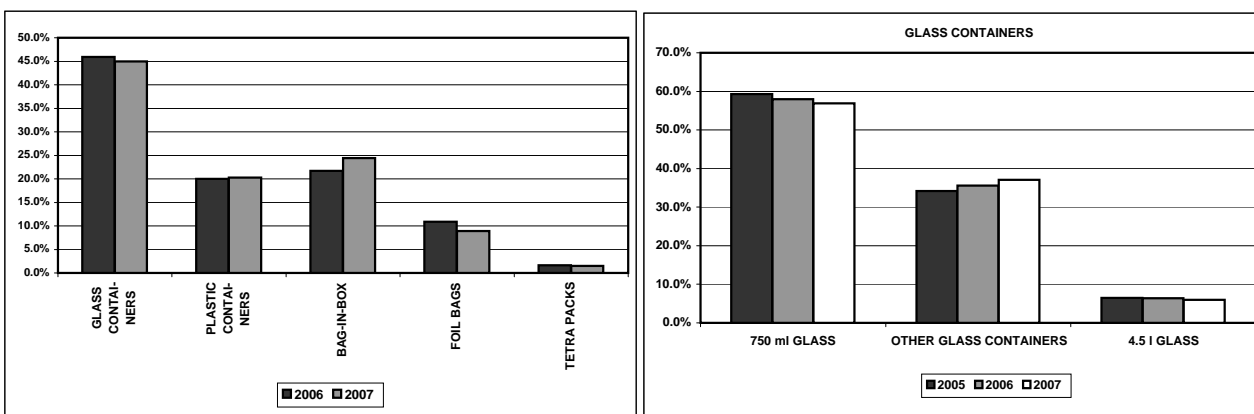
(Excluding deliveries of members to Producer cellars - refer to paragraph 6.3 for %)

VARIETY	AVERAGE PRICES (R/TON)							
	2000	2001	2002	2003	2004	2005	2006	2007
Cabernet Sauvignon	5 393	5 423	5 458	5 605	5 476	4 212	3 428	3 026
INDEX	100	101	101	104	102	78	64	56
Merlot	5 281	5 285	5 331	5 477	5 327	3 963	3 186	2 960
INDEX	100	100	101	104	101	75	60	56
Pinotage	5 070	4 911	4 673	4 827	4 376	3 202	2 602	2 631
INDEX	100	97	92	95	86	63	51	52
Cinsaut	2 347	2 302	2 521	2 753	2 757	2 271	2 139	2 126
INDEX	100	98	107	117	117	97	91	91
Pinot noir	3 877	4 147	4 211	4 806	5 191	4 549	4 172	4 163
INDEX	100	107	109	124	134	117	108	107
Shiraz	5 333	5 106	5 111	5 294	5 036	3 907	3 027	3 255
INDEX	100	96	96	99	94	73	57	61
Other red	3 640	3 818	3 902	4 172	4 231	3 773	2 979	2 412
INDEX	100	105	107	115	116	104	82	66
Chenin blanc	1 088	1 074	1 093	1 735	2 032	2 198	2 141	2 352
INDEX	100	99	100	159	187	202	197	216
Sauvignon blanc	3 278	3 399	3 380	3 705	4 166	4 439	4 561	4 580
INDEX	100	104	103	113	127	135	139	140
Chardonnay	2 875	2 896	3 075	3 567	3 733	3 841	3 711	3 630
INDEX	100	101	107	124	130	134	129	126
Cape Riesling	1 413	1 354	1 396	1 614	1 750	2 040	2 021	2 370
INDEX	100	96	99	114	124	144	143	168
Colombar	826	667	738	1 111	1 079	1 180	1 168	1 263
INDEX	100	81	89	135	131	143	141	153
Hanepoot White	764	668	841	770	1 074	1 348	1 211	1 521
INDEX	100	87	110	101	141	176	159	199
Sémillon	1 915	1 829	1 837	2 480	2 587	2 563	2 811	2 774
INDEX	100	96	96	130	135	134	147	145
Other white	1 439	1 560	1 680	1 211	1 142	1 587	1 566	1 293
INDEX	100	108	117	84	79	110	109	90
All varieties	3 278	3 640	3 953	4 041	4 133	3 593	3 128	2 971
INDEX	100	111	121	123	126	110	95	91

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7.4 PARTICULARS OF PACKAGED WINE SOLD ON THE LOCAL MARKET DURING 2007

TYPE OF CONTAINERS WHERE IN SOLD (NATURAL WINE ONLY)



* AVERAGE WHOLESALE PRICES OF WINE SOLD - RAND PER CARTON (12 X 750 ml GLASS CONTAINERS) INCLUDING VAT - RAND

TYPE OF WINE	2005	2006	2007	TREND 2007/2006	TREND 2006/2005
<u>Natural white</u>					
Chardonnay	340	344	371	108	101
Sauvignon blanc	302	316	333	105	105
Chenin blanc	229	239	263	110	104
Semi-sweet	185	200	210	105	108
Dry white	165	178	190	107	108
<u>Natural red</u>					
Cabernet Sauvignon	436	430	438	102	99
Pinotage	371	400	425	106	108
Shiraz	414	403	434	108	97
Merlot	373	375	395	105	101
Other red	246	259	291	112	105
Rosé and Blanc de Noir	203	205	214	104	101
<u>Sparkling</u>					
Cap classique	406	489	538	110	120
Other sparkling	305	321	341	106	105

* Selling prices of wholesalers, private wine cellars and producer cellars.

* SELLING PRICES OF 5 LITRE BAG-IN-BOX (INCLUDING VAT) OF NATURAL WINE

	< R31	> R31
2000	9 %	91 %
2001	10 %	90 %
2002	13 %	87 %
2003	13 %	87 %
2004	6 %	94 %
2005	4 %	96 %
2006	1 %	99 %
2007	1 %	99 %

* Selling prices of wholesalers, private wine cellars and producer cellars.

8 EXPORTS

8.1 TOTAL QUANTITY OF WINE EXPORTED

YEAR	NATURAL WINE	FORTIFIED WINE	SPARKLING WINE	TOTAL LITRES	TREND	EXPORT AS % OF WINE PRODUCTION
1997	107 972 398	1 265 296	805 048	110 042 742		20.1
1998	115 782 195	1 116 766	524 676	117 423 637	106.7	21.6
1999	126 263 186	695 535	809 619	127 768 340	108.8	21.4
2000	139 800 022	471 513	685 237	140 956 772	110.3	26.1
2001	175 978 105	548 388	779 299	177 305 792	125.8	33.4
2002	215 511 730	520 936	1 360 842	217 393 508	122.6	38.3
2003	236 374 075	525 789	1 564 707	238 464 571	109.7	33.5
2004	265 761 884	413 393	1 552 885	267 728 162	112.3	38.4
2005	279 128 314	406 982	1 537 824	281 073 120	105.0	44.7
2006	269 166 578	486 547	2 018 235	271 671 360	96.7	38.3
2007	309 450 511	405 696	2 779 364	312 635 571	115.1	42.8

8.2 TYPES OF WINE AND OTHER LIQUOR PRODUCTS EXPORTED DURING 2007 - LITRES

TYPES OF WINE AND SPIRITS	PACKAGED		BULK		TOTAL LITRES		
	LITRES	AS % OF TOTAL PER VARIETY	LITRES	AS % OF TOTAL PER VARIETY	2007	2006	2005
Chardonnay	16 639 743	79.14	4 385 051	20.86	21 024 794	18 068 237	17 228 630
Sauvignon blanc	13 248 406	81.63	2 981 469	18.37	16 229 875	14 401 786	15 204 486
Chenin blanc	16 977 505	43.19	22 330 066	56.81	39 307 571	34 881 283	34 873 314
Other white wine	32 035 749	63.68	18 275 537	36.32	50 311 286	48 511 075	61 868 016
Blanc de Noir & Rosé	8 756 918	47.58	9 649 282	52.42	18 406 200	16 341 097	13 262 348
Cabernet Sauvignon	13 330 308	68.95	6 001 794	31.05	19 332 102	14 972 953	13 816 511
Shiraz	14 806 940	87.88	2 042 376	12.12	16 849 316	12 796 905	10 855 422
Pinotage	8 666 345	50.38	8 537 162	49.62	17 203 507	13 976 232	15 993 795
Merlot	7 000 849	76.75	2 120 188	23.25	9 121 037	8 543 387	7 612 442
Other red wine	59 197 338	58.23	42 467 485	41.77	101 664 823	86 673 623	88 413 350
Subtotal natural wine	190 660 101	61.61	118 790 410	38.39	309 450 511	269 166 578	279 128 314
Fortified wine	381 820	94.11	23 876	5.89	405 696	486 547	406 982
Sparkling wine	2 779 364	100.00	-	-	2 779 364	2 018 235	1 537 824
Total wine	193 821 285	62.00	118 814 286	38.00	312 635 571	271 671 360	281 073 120
Flavoured grape liquor	12 702	100.00	-	-	12 702	6 853	10 471
Alcoholic fruit beverage	2 083 950	100.00	-	-	2 083 950	1 375 538	376 673
Brandy	198 464	57.30	147 888	42.70	346 352	286 913	216 042
Grape-, Cane-, Unspecified spirit	2 868	0.14	2 041 904	99.86	2 044 772	3 830	4 980
Spirit aperitif, Spirit cooler, Bitters	11 429	100.00	-	-	11 429	19 464	10 760
Whisky	20 424	83.62	4 000	16.38	24 424	24 951	17 628
Vodka	185 420	64.72	101 056	35.28	286 476	308 730	22 833
Rum	2 970	100.00	-	-	2 970	2 772	3 636
Gin	98 554	80.03	24 600	19.97	123 154	61 994	10 805
Liqueur, Vermouth and Aperitif	5 877 580	99.99	440	0.01	5 878 020	4 714 079	6 515 288

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD SAFETY AND QUALITY ASSURANCE

8.3 PACKAGED AND BULK NATURAL WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2006				2007				TREND 2007/2006			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	44 817 328	34 360 219	2 748 063	81 925 610	45 005 967	37 155 555	4 889 844	87 051 366	100	108	178	106
GERMANY	13 245 519	23 045 657	5 260 383	41 551 559	20 190 188	34 047 852	5 308 091	59 546 131	152	148	101	143
THE NETHERLANDS	12 443 919	19 107 544	5 254 847	36 806 310	10 361 733	14 112 804	4 563 800	29 038 337	83	74	87	79
SWEDEN	10 334 652	12 712 656	73 701	23 121 009	10 961 458	14 945 368	61 106	25 967 932	106	118	83	112
DENMARK	3 151 885	8 841 915	13 874	12 007 674	3 273 003	10 004 017	87 341	13 364 361	104	113	630	111
CANADA	3 902 520	8 015 267	80 415	11 998 202	4 253 372	8 698 289	44 915	12 996 576	109	109	56	108
U.S.A.	4 284 488	6 242 813	142 146	10 669 427	4 632 622	5 822 077	212 580	10 667 279	108	93	150	100
BELGIUM	4 670 281	3 843 766	611 333	9 125 380	4 819 084	4 094 866	658 976	9 572 926	103	107	108	105
ANGOLA *	145 775	166 555	7 227	319 557	272 940	7 902 887	369 137	8 544 964	187	4 745	5 108	2 674
FRANCE	2 975 998	4 302 326	1 269 799	8 548 123	2 587 598	3 395 333	962 116	6 945 047	87	79	76	81
NEW ZEALAND	1 829 391	6 791	2 421	1 838 603	3 411 180	2 354 730	4 302	5 770 212	186	34 674	178	314
REPUBLIC OF IRELAND	2 841 541	2 404 015	41 508	5 287 064	2 551 845	2 123 296	59 704	4 734 845	90	88	144	90
SWITZERLAND	1 445 964	1 435 852	302 833	3 184 649	2 308 653	1 614 561	502 739	4 425 953	160	112	166	139
FINLAND	2 340 562	1 393 030	3 123	3 736 715	2 337 522	1 718 132	338	4 055 992	100	123	11	109
RUSSIA	419 522	774 465	5 535	1 199 522	1 036 079	1 499 322	9 014	2 544 415	247	194	163	212
KENYA	900 052	837 381	22 095	1 759 528	973 095	1 199 673	14 652	2 187 420	108	143	66	124
NORWAY	252 465	1 229 154	72	1 481 691	207 951	1 391 030	3 216	1 602 197	82	113	4 467	108
JAPAN	555 539	778 339	0	1 333 878	479 541	872 996	2 255	1 354 792	86	112	0	102
TANZANIA	573 464	389 503	10 503	973 470	721 712	565 604	13 767	1 301 083	126	145	131	134
CHINA	82 419	393 505	12 290	488 214	126 672	1 115 723	7 425	1 249 820	154	284	60	256
NIGERIA *	106 013	534 605	1 800	642 418	181 187	1 044 368	14 606	1 240 161	171	195	811	193
MAURITIUS *	442 746	393 005	175 494	1 011 245	516 932	404 110	156 412	1 077 454	117	103	89	107
POLAND	147 633	458 872	29 339	635 844	204 086	769 094	36 446	1 009 626	138	168	124	159
UNITED ARAB EMIRATES	388 201	320 589	17 460	726 250	448 263	433 812	17 763	899 838	115	135	102	124
LATVIA	331 643	601 748	1 350	934 741	285 299	466 176	4 275	755 750	86	77	317	81
AUSTRALIA	210 613	217 262	21 374	449 249	390 377	349 205	11 327	750 909	185	161	53	167
OTHER COUNTRIES	3 022 268	4 156 267	232 112	7 410 647	4 335 168	6 069 905	390 053	10 795 126	143	146	168	146
TOTAL	115 862 381	136 963 101	16 341 097	269 166 579	126 873 527	164 170 785	18 406 200	309 450 512	110	120	113	115

8.4 PACKAGED NATURAL WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2006				2007				TREND 2007/2006			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
UNITED KINGDOM	31 083 651	27 999 900	2 548 821	61 632 372	31 626 773	30 015 431	4 212 856	65 855 060	102	107	165	107
SWEDEN	10 334 652	12 712 656	73 701	23 121 009	10 961 458	14 897 248	61 106	25 919 812	106	117	83	112
THE NETHERLANDS	7 711 584	9 683 425	2 583 639	19 978 648	7 043 357	9 360 734	2 316 496	18 720 587	91	97	90	94
GERMANY	3 516 879	9 884 564	890 381	14 291 824	4 194 001	10 322 343	815 687	15 332 031	119	104	92	107
DENMARK	1 922 205	6 465 152	13 874	8 401 231	2 371 923	7 375 126	75 361	9 822 410	123	114	543	117
U.S.A.	3 949 108	5 496 923	142 146	9 588 177	4 125 644	5 268 017	212 580	9 606 241	104	96	150	100
CANADA	2 628 185	4 361 356	80 415	7 069 956	2 619 021	4 557 638	44 915	7 221 574	100	105	56	102
BELGIUM	2 337 472	2 281 305	245 339	4 864 116	2 373 986	2 254 186	242 296	4 870 468	102	99	99	100
REPUBLIC OF IRELAND	2 794 251	2 404 015	41 508	5 239 774	2 551 845	2 123 296	59 704	4 734 845	91	88	144	90
FINLAND	1 738 632	1 207 660	3 123	2 949 415	1 796 242	1 550 062	338	3 346 642	103	128	11	113
KENYA	900 052	837 381	22 095	1 759 528	973 095	1 199 673	14 652	2 187 420	108	143	66	124
RUSSIA	419 522	725 846	5 535	1 150 903	605 671	927 377	9 014	1 542 062	144	128	163	134
SWITZERLAND	469 869	555 345	43 493	1 068 707	661 698	745 175	116 199	1 523 072	141	134	267	143
TANZANIA	573 464	389 503	10 503	973 470	721 712	565 604	13 767	1 301 083	126	145	131	134
CHINA	82 419	393 505	12 290	488 214	126 672	1 115 723	7 425	1 249 820	154	284	60	256
NIGERIA *	106 013	534 605	1 800	642 418	181 187	1 044 368	14 606	1 240 161	171	195	811	193
MAURITIUS *	442 746	393 005	175 494	1 011 245	516 932	404 110	156 412	1 077 454	117	103	89	107
POLAND	147 633	458 872	29 339	635 844	204 086	769 094	36 446	1 009 626	138	168	124	149
LATVIA	331 643	601 748	1 350	934 741	285 299	466 176	4 275	755 750	86	77	317	81
CHINA	58 419	278 005	810	337 234	126 672	604 883	7 425	738 580	217	217	917	219
AUSTRALIA	187 083	217 262	21 374	425 719	294 494	349 205	11 327	655 026	157	161	53	154
NEW ZEALAND	4 551	6 791	2 421	13 763	171 680	467 630	4 302	643 612	3 772	6 886	178	4 676
MAURITIUS *	229 116	173 375	75 324	477 815	273 317	197 927	87 048	558 292	119	114	116	117
FRANCE	2 975 998	4 058 281	213 639	7 247 423	3 495 915	5 447 509	349 794	9 293 218	117	134	164	128
OTHER COUNTRIES	2 975 503	4 058 281	213 639	7 247 423	3 495 915	5 447 509	349 794	9 293 218	117	134	164	128
TOTAL	75 630 328	93 556 334	7 075 430	176 262 092	78 901 404	103 001 780	8 756 918	190 660 102	104	110	124	108

8.5 BULK NATURAL WINE EXPORTS PER COUNTRY - LITRES

COUNTRY	2006				2007				TREND 2007/2006			
	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL	WHITE	RED	BLANC DE NOIR / ROSÉ	TOTAL
GERMANY	9 728 640	13 161 093	4 370 002	27 259 735	15 996 187	23 725 509	4 492 404	44 214 100	164	180	103	162
UNITED KINGDOM	13 733 677	6 360 319	199 242	20 293 238	13 379 194	7 140 124	676 988	21 196 306	97	112	340	104
THE NETHERLANDS	4 732 335	9 424 120	2 671 208	16 827 663	3 318 376	4 752 070	2 247 304	10 317 750	70	50	84	61
ANGOLA	0	0	0	0	123 880	7 696 740	360 996	8 181 616	0	0	0	0
FRANCE	2 753 902	4 095 479	1 262 531	8 111 912	2 371 825	3 117 398	938 626	6 427 849	86	76	74	79
CANADA	1 274 335	3 653 911	0	4 928 246	1 634 351	4 140 651	0	5 775 002	128	113	0	117
NEW ZEALAND	1 824 840	0	0	1 824 840	3 239 500	1 887 100	0	5 126 600	178	0	0	281
BELGIUM	2 332 809	1 562 461	365 994	4 261 264	2 445 098	1 840 680	416 680	4 702 458	105	118	114	110
DENMARK	1 229 680	2 376 763	0	3 606 443	901 080	2 628 891	11 980	3 541 951	73	111	0	98
SWITZERLAND	976 095	880 507	259 340	2 115 942	1 646 955	869 386	386 540	2 902 881	169	99	149	137
U.S.A.	335 360	745 890	0	1 081 250	506 978	554 060	0	1 061 038	151	74	0	98
ITALY	120 320	72 740	25 700	218 760	626 130	361 381	48 400	1 035 911	520	497	188	474
RUSSIA	0	48 619	0	48 619	430 408	571 945	0	1 002 353	0	1 176	0	2 062
FINLAND	601 930	185 370	0	787 300	541 280	168 070	0	709 350	90	91	0	90
MAURITIUS	213 630	219 630	100 170	533 430	243 615	206 183	69 364	519 162	114	94	69	97
CHINA	24 000	115 500	11 480	150 980	0	511 240	0	511 240	0	443	0	339
INDIA	0	47 760	0	47 760	190 920	217 260	0	408 180	0	455	0	855
NORWAY	0	219 607	0	219 607	0	314 794	0	314 794	0	143	0	143
THAILAND	0	0	0	0	98 524	97 484	0	196 008	0	0	0	0
CZECH REPUBLIC	24 000	120 040	0	144 040	72 739	96 000	0	168 739	303	80	0	117
POLAND	0	72 458	0	72 458	0	167 501	0	167 501	0	231	0	231
JAPAN	207 460	20 500	0	227 960	109 200	0	0	109 200	53	0	0	48
AUSTRALIA	23 530	0	0	23 530	95 883	0	0	95 883	407	0	0	407
OTHER COUNTRIES	95 510	24 000	0	119 510	0	104 538	0	104 538	0	436	0	87
TOTAL	40 232 053	43 406 767	9 265 667	92 904 487	47 972 123	61 169 005	9 649 282	118 790 410	119	141	104	128

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD HEALTH AND QUALITY INSURANCE

COUNTRY	2006				2007				TREND 2007/2006			
	GLASS	BAG-IN-BOX	TETRA PACKS	TOTAL	GLASS	BAG-IN-BOX	TETRA PACKS	TOTAL	GLASS	BAG-IN-BOX	TETRA PACKS	TOTAL
AUSTRALIA	425 159	560		425 719	655 025			655 025	154.07			153.86
BELGIUM	4 596 134	267 984		4 864 118	4 676 639	193 829		4 870 468	101.75	72.33		100.13
CANADA	7 046 735	3 420	19 800	7 069 955	7 189 989	4 320	27 264	7 221 573	102.03	126.32	137.70	102.14
CHINA	286 610	49 032	1 592	337 234	603 448	135 132		738 580	210.55	275.60		219.01
DENMARK	5 845 827	2 555 406		8 401 233	6 549 227	3 272 440	744	9 822 411	112.03	128.06		116.92
FINLAND	1 915 711	1 033 704		2 949 415	2 012 827	1 333 815		3 346 642	105.07	129.03		113.47
FRANCE	425 411	10 800		436 211	509 098	8 100		517 198	119.67	75.00		118.57
GERMANY	14 134 525	157 308		14 291 833	15 040 532	291 498		15 332 030	106.41	185.30		107.28
JAPAN	1 088 470	17 448		1 105 918	1 218 892	26 700		1 245 592	111.98	153.03		112.63
KENYA	797 422	962 107		1 759 529	816 652	1 370 768		2 187 420	102.41	142.48		124.32
LATVIA	816 156	118 584		934 740	694 730	61 020		755 750	85.12	51.46		80.85
MAURITIUS *	471 888	5 928		477 816	550 456	7 836		558 292	116.65	132.19		116.84
THE NETHERLANDS	18 867 731	1 110 928		19 978 659	17 890 792	829 796		18 720 588	94.82	74.69		93.70
NEW ZEALAND	13 583	180		13 763	607 131	36 480		643 611	4 469.79	20 266.67		4 676.39
NIGERIA *	623 159	19 260		642 419	1 219 881	20 280		1 240 161	195.76	105.30		193.05
NORWAY	489 838	772 248		1 262 086	439 649	841 298	6 456	1 287 403	89.75	108.94		102.01
POLAND	537 788	25 600		563 388	822 526	19 600		842 126	152.95	76.56		149.48
REPUBLIC OF IRELAND	5 215 438	24 336		5 239 774	4 681 493	53 352		4 734 845	89.76	219.23		90.36
RUSSIA	1 132 902	18 000		1 150 902	1 446 987	95 076		1 542 063	127.72	528.20		133.99
SWEDEN	5 226 118	17 894 892		23 121 010	6 040 955	19 878 859		25 919 814	115.59	111.09		112.11
SWITZERLAND	1 055 069	13 638		1 068 707	1 522 773	300		1 523 073	144.33	2.20		142.52
TANZANIA	484 370	489 100		973 470	727 574	573 508		1 301 082	150.21	117.26		133.65
UNITED ARAB EMIRATES	436 616	289 636		726 252	545 266	354 572		899 838	124.88	122.42		123.90
UNITED KINGDOM	52 066 210	9 566 172		61 632 382	55 811 630	10 043 433		65 855 063	107.19	104.99		106.85
U.S.A.	9 539 917	48 261		9 588 178	9 556 131	50 109		9 606 240	100.17	103.83		100.19
OTHER COUNTRIES	5 908 973	1 330 897	7 560	7 247 430	7 330 627	1 863 816	98 784	9 293 227	124.06	140.04	1 306.67	128.23
TOTAL	139 447 760	36 785 429	28 952	176 262 141	149 160 930	41 365 937	133 248	190 660 115	106.97	112.45	460.24	108.17

*As from 1 July 2006 all packaged exports to previously exempted African countries and surrounding islands are reflected in full.

SOURCE: DEPARTMENT OF AGRICULTURE, DIRECTORATE FOOD HEALTH AND QUALITY INSURANCE

9.1 IMPORTS TO SOUTH AFRICA - TOTAL

YEAR	LITRES							LITRES AA					
	BEER	GRAPE JUICE	* NATURAL WINE	FORTIFIED WINE	SPARKLING	VERMOUTH	OTHER	LIQUEUR	BRANDY	WHISKY	RUM	GIN & VODKA	OTHER SPIRITS
1990	3 312 900	3 995	588 147	-	102 279	20 957	19 587	256 806	64 847	8 939 342	832 477	21 956	212 557
1991	5 200 000	11 622	565 318	37	54 649	8 383	105 629	380 189	56 201	6 520 580	705 199	13 020	296 879
1992	7 000 000	2 155	517 462	31	97 533	6 768	190 212	255 694	52 900	7 370 842	672 290	25 601	247 806
1993	7 000 000	6 693	600 121	-	97 243	6 275	104 926	291 105	28 093	7 494 197	718 085	79 816	229 068
1994	10 300 000	-	378 166	36 603	68 285	-	11 880	74 381	29 096	8 129 850	629 813	35 357	511 919
1995	13 630 000	-	3 331 432	58 493	104 589	-	61 458	103 468	67 474	8 733 523	504 989	44 405	467 893
1996	17 820 000	1 547 571	16 382 778	148	182 394	66 586	309 023	687 144	74 185	7 936 635	735 533	72 310	10 004 410
1997	29 140 400	9	14 098 820	55 685	209 305	14 722	160 181	180 356	199 133	6 546 758	432 146	90 269	14 209 188
1998	40 250 000	-	8 245 482	22 365	105 797	40 296	91 260	114 311	1 644 445	4 367 618	404 612	81 673	8 056 329
1999	45 352 200	-	15 080 278	60 118	304 878	77 471	417 296	221 348	242 078	4 735 755	1 190 600	120 509	3 382 772
2000	46 428 500	-	7 753 414	79 893	110 804	123 218	100 320	123 858	488 954	4 935 085	698 435	95 710	311 310
2001	39 855 600	-	2 457 221	20 787	151 303	235 216	-	213 094	40 783	5 703 087	818 941	44 087	243 410
2002	42 834 700	-	31 426 953	23 283	121 996	822 167	900	101 449	24 169	5 700 000	757 918	58 904	2 465 985
2003	48 923 500	-	48 971 475	14 553	136 561	183 325	-	1 412 519	50 065	5 806 631	535 541	91 665	6 282 178
2004	80 000 000	-	2 305 544	33 492	315 672	116 956	22 860	145 062	37 708	6 100 000	388 128	142 140	4 848 176
2005	72 990 000	-	19 406 513	33 575	199 577	303 497	-	228 685	53 905	7 795 941	328 824	111 364	5 683 645
2006	86 457 900	-	18 765 375	32 807	273 183	153 998	-	247 670	102 857	8 972 157	329 632	107 578	5 259 325
2007	155 463 000	-	13 320 978	24 447	755 972	166 821	-	266 262	134 453	8 085 924	1 016 145	89 923	5 079 355

Figures based on various industry sources

* Includes concentrate component for use in alcoholic fruit beverages as well as for sweetening of wine.

9.2 IMPORTS TO SOUTH AFRICA - PACKAGED AND BULK

	LITRES						TREND
	2006			2007			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
BEER	86 457 900	-	86 457 900	155 463 000	-	155 463 000	179.8
GRAPE JUICE CONCENTRATE AND GRAPE JUICE	-	-	-	-	-	-	-
NATURAL WINE WHITE	119 207	18 379 934	18 499 141	143 914	12 879 226	13 023 140	70.4
NATURAL WINE RED	266 234	-	266 234	297 838	-	297 838	111.9
FORTIFIED WINE	32 807	-	32 807	24 447	-	24 447	74.5
SPARKLING	273 183	-	273 183	755 972	-	755 972	276.7
VERMOUTH	153 998	-	153 998	166 821	-	166 821	108.3
OTHER (e.g. coolers)	-	-	-	-	-	-	-
	LITRES AA						TREND
	2006			2007			
	PACKAGED	BULK	TOTAL	PACKAGED	BULK	TOTAL	
LIQUEUR	247 670	-	247 670	266 262	-	266 262	107.5
BRANDY	100 277	2 580	102 857	134 453	-	134 453	130.7
WHISKY	8 409 424	562 733	8 972 157	7 718 134	367 790	8 085 924	90.1
RUM	142 789	186 843	329 632	319 472	696 673	1 016 145	308.3
GIN & VODKA	82 988	24 590	107 578	89 923	-	89 923	83.6
OTHER SPIRITS	340 722	4 918 603	5 259 325	405 632	4 673 723	5 079 355	96.6

10.1 WINE

YEAR	LITRES				TOTAL % CHANGE
	* NATURAL WINE	** FORTIFIED WINE	** SPARKLING WINE	TOTAL	
1991	290 450 229	44 700 200	9 572 500	344 722 929	2.1
1992	289 118 099	48 193 400	8 079 200	345 390 699	0.2
1993	296 060 744	35 297 200	8 381 400	339 739 344	-1.6
1994	320 378 032	36 509 698	8 568 835	365 456 565	7.6
1995	342 100 466	36 236 207	7 940 366	386 277 039	5.7
1996	359 748 332	37 975 562	7 928 130	405 652 024	5.0
1997	356 469 511	37 607 040	7 572 313	401 648 864	-1.0
1998	343 320 015	33 114 486	8 207 425	384 641 926	-4.2
1999	351 005 051	30 605 029	9 338 277	390 948 357	1.6
2000	355 203 198	28 430 650	5 605 035	389 238 883	-0.4
2001	355 660 131	28 430 650	6 193 564	390 284 345	0.3
2002	350 703 464	29 700 000	7 450 000	387 853 464	-0.6
2003	308 196 740	30 000 000	7 900 000	346 096 740	-10.8
2004	308 707 457	31 000 000	8 100 000	347 807 457	0.5
2005	299 792 670	32 000 000	8 300 000	340 092 670	-2.2
2006	298 605 362	33 500 000	8 600 000	340 705 362	0.2
2007	312 120 834	34 150 000	9 450 000	355 720 834	4.4

* Includes wine used in grape-based liquor and alcoholic fruit beverages.

** Figures based on various industry sources

10.2 SPIRITS

YEAR	LITRES AA					TOTAL % CHANGE
	BRANDY	WINE SPIRIT	CANE SPIRIT	GRAIN SPIRIT	TOTAL	
1991	17 931 000	3 958 868	10 262 282	66 653	32 218 803	-3.3
1992	17 673 000	2 303 612	11 110 709	175 995	31 263 316	-3.0
1993	18 060 000	433 494	11 728 557	366 337	30 588 388	-2.2
1994	20 898 000	203 210	15 760 325	787 286	37 648 821	23.1
1995	22 360 000	267 868	14 953 765	404 791	37 986 424	0.9
1996	23 865 000	382 425	15 407 254	234 633	39 889 312	5.0
1997	23 650 000	253 399	15 581 978	338 604	39 823 981	-0.2
1998	19 565 000	286 094	14 791 976	713 894	35 356 964	-11.2
1999	18 469 000	299 006	12 452 377	778 802	31 999 185	-9.5
2000	16 628 000	225 246	13 570 323	116 117	30 539 686	-4.6
2001	17 372 000	213 772	13 367 849	111 105	31 064 726	1.7
2002	17 545 720	200 000	12 945 000	166 000	30 856 720	-0.7
2003	18 072 000	200 000	12 426 000	204 000	30 902 000	0.1
2004	18 710 000	200 000	12 200 000	250 000	31 360 000	1.5
2005	19 651 000	200 000	11 860 000	263 000	31 974 000	2.0
2006	20 240 000	200 000	11 267 000	289 000	31 996 000	0.1
2007	20 000 000	200 000	11 325 000	332 000	31 857 000	-0.4

Figures based on various industry sources

10.3 PER CAPITA CONSUMPTION IN SOUTH AFRICA

YEAR	WINE - LITRES PER CAPITA				SPIRITS (LITRES AA PER CAPITA)			
	NATURAL WINE	SPARKLING WINE	FORTIFIED WINE	TOTAL	BRANDY	OTHER SPIRITS	WHISKY	TOTAL
1997	8.65	0.19	0.91	9.75	0.57	0.34	0.24	1.15
1998	8.17	0.20	0.79	9.16	0.47	0.35	0.21	1.03
1999	8.24	0.23	0.72	9.19	0.43	0.35	0.20	0.98
2000	8.21	0.13	0.66	9.00	0.38	0.34	0.19	0.91
2001	8.20	0.15	0.66	9.01	0.40	0.33	0.19	0.92
2002	8.04	0.17	0.70	8.91	0.40	0.31	0.17	0.88
2003	7.00	0.17	0.75	7.92	0.41	0.30	0.17	0.88
2004	6.73	0.17	0.75	7.65	0.41	0.29	0.17	0.87
2005	6.43	0.18	0.76	7.37	0.42	0.28	0.18	0.88
2006	6.24	0.19	0.71	7.14	0.43	0.26	0.20	0.89
2007*	6.52	0.20	0.71	7.43	0.42	0.26	0.22	0.90

Figures based on various industry sources

* Estimate

10.4 MARKET FOR ALL SPIRITS IN SOUTH AFRICA

% SHARE BASED ON ALCOHOL CONTENT

YEAR	BRANDY	WHISKY	OTHER SPIRITS	TOTAL
1997	49.1	20.2	30.7	100.0
1998	44.6	20.0	35.4	100.0
1999	43.3	18.6	38.1	100.0
2000	41.5	20.4	38.1	100.0
2001	43.4	20.2	36.4	100.0
2002	44.9	19.1	36.0	100.0
2003	45.8	18.9	35.3	100.0
2004	46.4	19.5	34.1	100.0
2005	47.1	20.7	32.2	100.0
2006	47.4	22.4	30.2	100.0
2007*	45.8	24.5	29.7	100.0

Figures based on various industry sources

* Estimate

10.5 MARKET FOR ALCOHOLIC BEVERAGES IN SOUTH AFRICA

% SHARE BASED ON ALCOHOL CONTENT

YEAR	ALCOHOLIC FRUIT BEVERAGES	BEER	TRADITIONAL AFRICAN BEER	NATURAL WINE	BRANDY	OTHER SPIRITS	WHISKY	FORTIFIED WINE	SPARKLING WINE	TOTAL
1997	2.3	41.4	24.2	13.9	7.7	4.6	3.2	2.4	0.3	100.0
1998	2.5	43.2	23.7	13.6	6.6	4.9	3.0	2.2	0.3	100.0
1999	2.7	44.3	23.3	13.7	6.0	4.9	2.7	2.0	0.4	100.0
2000	3.2	42.8	24.3	13.9	5.7	5.1	2.8	1.9	0.3	100.0
2001	3.3	42.6	24.1	14.0	6.0	4.9	2.8	2.0	0.3	100.0
2002	3.2	43.1	23.9	14.0	6.1	4.7	2.6	2.1	0.3	100.0
2003	3.2	44.6	23.7	12.3	6.3	4.7	2.6	2.3	0.3	100.0
2004	3.4	43.3	24.7	12.3	6.5	4.4	2.7	2.4	0.3	100.0
2005	3.7	43.0	25.4	11.6	6.6	4.1	2.9	2.4	0.3	100.0
2006	4.3	42.7	25.4	11.3	6.7	3.9	3.2	2.2	0.3	100.0
2007*	4.9	43.1	24.4	11.5	6.4	3.8	3.4	2.2	0.3	100.0

Figures based on various industry sources

* Estimate

11.1 EXCISE DUTY

WINE AND CIDER (R/litre)	DATE ADJUSTED							
	21.2.01	20.2.02	26.2.03	18.2.04	23.2.05	15.2.06	21.2.07	20.2.08
Sparkling wine	2.0692	2.2760	2.5260	3.2332	3.8799	4.6558	5.1214	5.6300
Natural wine and wine-based drinks	0.7469	0.8070	0.8960	1.1710	1.4052	1.5809	1.7153	1.8400
Fortified wine	1.6896	1.8250	2.0075	2.3287	2.6314	2.8788	3.1667	3.4000
Cider	1.2082	1.3050	1.4355	1.5374	1.6824	1.8338	1.9805	2.1200

SPIRITS (R/LAA)	DATE ADJUSTED							
	21.2.01	20.2.02	26.2.03	18.2.04	23.2.05	15.2.06	21.2.07	20.2.08
Brandy	32.3127	35.7487	39.4197	44.8752	49.4588	55.2100	61.0100	67.7200
Wine spirit	33.3700	36.7100	40.3810	45.8365	50.4201	55.2100	61.0100	67.7200
Cane spirit	33.3700	36.7100	40.3810	45.8365	50.4201	55.2100	61.0100	67.7200
Grain spirit	33.3700	36.7100	40.3810	45.8365	50.4201	55.2100	61.0100	67.7200
Liqueur	33.3700	36.7100	40.3810	45.8365	50.4201	55.2100	61.0100	67.7200

BEER	DATE ADJUSTED							
	21.2.01	20.2.02	26.2.03	18.2.04	23.2.05	15.2.06	21.2.07	20.2.08
Malt beer (R/LAA)	23.73	25.63	28.19	30.73	33.65	36.68	39.61	42.38
Traditional beer (cent/litre)	7.82	7.82	7.82	7.82	7.82	7.82	7.82	7.82

11.2 VALUE ADDED TAX (VAT)

30/9/1992 - 6/4/1993	10%
7/4/1993 - 2008	14%

MILLION RAND

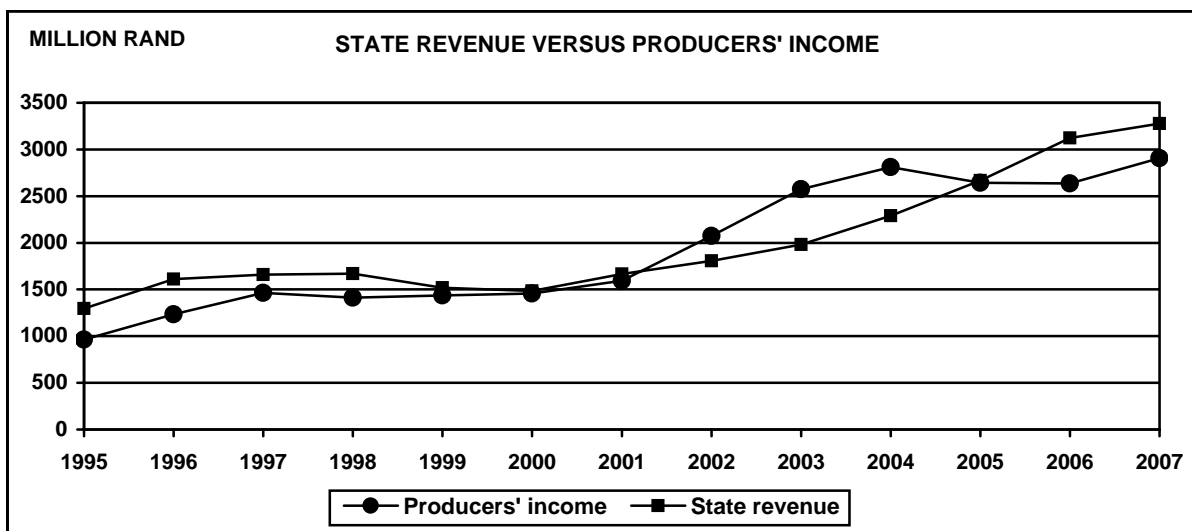
YEAR	EXCISE DUTY			VAT			TOTAL INCOME	% CHANGE
	WINE	BRANDY & WINE SPIRIT	SUB-TOTAL	WINE	BRANDY & WINE SPIRIT	SUB-TOTAL		
1995	162.1	427.1	589.2	474.7	232.6	707.3	1 296.5	19.4
1996	197.2	505.8	703.0	636.2	273.6	909.8	1 612.8	24.4
1997	243.9	545.4	789.3	588.1	281.2	869.3	1 658.6	2.8
1998	269.0	517.2	786.2	621.6	260.3	881.9	1 668.1	0.6
1999	287.1	521.9	809.0	464.8	245.4	710.2	1 519.2	-8.9
2000	296.3	495.3	791.6	458.6	234.0	692.6	1 484.2	-2.3
2001	326.6	570.1	896.7	509.6	260.8	770.4	1 667.1	12.3
2002	343.4	634.6	978.0	543.6	285.0	828.6	1 806.6	8.4
2003	345.8	720.5	1 066.3	587.7	327.0	914.7	1 981.0	9.7
2004	449.0	848.8	1 297.8	625.1	366.3	991.4	2 289.2	15.6
2005	529.5	1 000.9	1 530.4	705.0	433.1	1 138.1	2 668.5	16.6
2006	657.4	1 247.0	1 904.4	759.2	458.6	1 217.8	3 122.2	17.0
2007	691.9	1 232.4	1 924.3	857.0	494.6	1 351.6	3 275.9	4.9

Figures based on various industry sources

11.4 STATE REVENUE FROM WINE PRODUCTS VERSUS PRODUCERS' INCOME

MILLION RAND

YEAR	PRODUCERS' INCOME	INDEX	STATE REVENUE	INDEX
1995	963.2	66.1	1 296.5	87.4
1996	1 233.1	84.6	1 612.8	108.7
1997	1 462.5	100.3	1 658.6	111.8
1998	1 412.6	96.9	1 668.1	112.4
1999	1 435.9	98.5	1 519.2	102.4
2000	1 458.1	100.0	1 484.2	100.0
2001	1 595.7	109.4	1 667.1	112.3
2002	2 075.5	142.3	1 806.6	121.7
2003	2 576.1	176.7	1 981.0	133.5
2004	2 810.6	192.8	2 289.2	154.2
2005	2 643.8	181.3	2 668.5	179.8
2006	2 636.9	180.8	3 122.2	210.4
2007	2 907.1	199.4	3 275.9	220.7



12.1 AREA UNDER VINES AND WINE PRODUCTION - 2005

COUNTRY	AREA UNDER VINES (WINE AND TABLE GRAPES)			WINE PRODUCTION (litres)		
	HECTARES	% OF TOTAL WORLD SURFACE AREA	RANK	WINE PRODUCTION	% OF TOTAL WORLD PRODUCTION	RANK
Spain	1 180 000	14.9	1	3 615 800 000	12.8	3
France	894 000	11.3	2	5 210 500 000	18.5	2
Italy	842 000	10.6	3	5 402 100 000	19.1	1
USA	399 000	5.0	6	2 288 800 000	8.1	4
Argentina	219 000	2.8	9	1 522 200 000	5.4	5
Chile	193 000	2.4	11	788 600 000	2.8	10
Australia	167 000	2.1	12	1 430 100 000	5.1	6
South Africa	134 000	1.7	14	840 600 000	3.0	9

SOURCE: OIV STATISTICS 2005

12.2 AREA UNDER VINES (WHITE, RED AND SELECTED VARIETIES)

VARIETY	2007			
	% OF TOTAL SURFACE AREA			
	AUSTRALIA	CHILE *	USA	SOUTH AFRICA *
Chardonnay	18.5	7.3	20.0	8.1
Sauvignon blanc	3.2	7.4	3.3	8.7
Other white	20.4	9.7	15.4	39.0
Total white varieties	42.1	24.4	38.7	55.8
Cabernet Sauvignon	16.1	34.9	16.0	12.8
Merlot	6.2	11.4	10.5	6.6
Pinotage	-	-	-	6.0
Shiraz	25.0	2.9	4.0	9.7
Other red	10.6	26.4	30.8	9.1
Total red varieties	57.9	75.6	61.3	44.2
Total	100.0	100.0	100.0	100.0

* Wine grape varieties only, Chile only 2006

12.3 PER CAPITA CONSUMPTION DURING 2005

DISTILLED PRODUCTS			WINE		
COUNTRY	LITRES AA	RANK	COUNTRY	LITRES	RANK
Russia	6.70	1	France	55.40	1
China	3.60	5	Luxembourg	54.60	2
Japan	3.40	6	Portugal	46.70	3
Hungary	3.40	7	Italy	46.50	4
USA	1.90	n/a	Argentina	28.30	13
Chile	1.90	n/a	Australia	22.40	17
Australia	1.50	n/a	Chile	16.20	25
South Africa	0.90	n/a	USA	8.40	35
Argentina	0.30	n/a	South Africa	7.30	38

n/a - not available

SOURCE: AUSTRALIAN GLOBAL WINE STATISTICAL COMPENDIUM 1961 TO 2005 & OIV STATISTICS 2005