Chinese spirits market expected to be worth $450bn by 2021

The rise of a drinking culture at Chinese social gatherings, along with increased disposable income among younger consumers, will mean the Chinese spirits market will grow at a compound annual rate of 15% until 2021, according to GlobalData. In 2016, the Chinese spirits market held 32.8% of the global volume share and 52.3% of the Asia-Pacific regional volume share – and it is projected to reach 46.9% and 66.2% respectively by 2021. The volume of spirits consumption is expected to rise from 8.4 billion litres in 2016 to 16.9 billion litres in 2021.

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Top 10 US wine distributors 2017 by states and wineries

Wine & Vines analysis of the current Top 10 US distributors reveals that the top three control nearly half of the total $62 billion US wine market. It has used its own criteria, based on number of wineries it represents and the size of populations in the states they operate in and other factors, to set out the Top 10 biggest players. Here is their list:

1. Southern Glazer’s Wine & Spirits — 36 states, represents 1,178 US wineries
2. Republic National Distributing Co. (RNDC) — 22 states, represents 751 wineries
3. Breakthru Beverage — 15 states, 691 wineries
4. Young’s Market Co. — 11 western states, 663 wineries
5. Johnson Brothers Liquor Co. — 22 states (Midwest, Southwest, NY & W. Virginia) 22 states, 135 wineries
6. Heidelberg Distributing — Ohio and Kentucky, 2 states, 177 wineries
7. Wine Warehouse — California, one state, 104 wineries
8. The Martignetti Cos. — New England, 22 states, 235 wineries
9. Empire Merchants LLC — New York Metro, 3 states, 124 wineries
10. The Winebow Group — 20 states, 81 wineries

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